

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

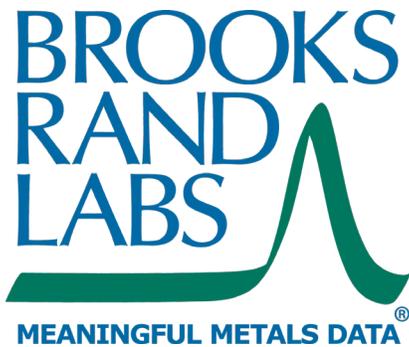
SCHEDULE TITLE: 66 – Scientific Equipment and Services
FSC Group: 6640, R699

CONTRACT NUMBER: GS-07F-0288Y

CONTRACT PERIOD: March 8, 2012 – March 7, 2017

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR:



Brooks Rand Labs, LLC dba Brooks Rand
3958 6th Ave NW, Suite 4
Seattle, WA 98107-5056

CONTRACTOR'S ADMINISTRATION SOURCE:

Misty Kennard-Mayer
3958 6th Ave NW, Suite 4
Seattle, WA 98107-5056
Phone: 206-632-6206
Fax: 206-632-6017

BUSINESS SIZE: Small

Socioeconomic Indicators: N/A

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
873-2	Chemical Testing and Analysis Services

* *Set-aside for small business concerns?* No

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one)

SIN MODEL PRICE

To be completed by contractor on text file submission

1c. HOURLY RATES: N/A

2. MAXIMUM ORDER*: \$300,000 per SIN and \$300,000 per order

*If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: \$100

4. GEOGRAPHIC COVERAGE: Domestic, 50 states, Washington, DC, Puerto Rico, US Territories

5. POINT(S) OF PRODUCTION: Contact Contract Administrator above

6. DISCOUNT FROM LIST PRICES: 12% SIN 873-2

7. QUANTITY DISCOUNT(S):

Volume Discounts (Annual Revenues per Project)
0% - for less than \$5,000
5% - for \$5,000 to \$9,999
10% - for \$10,000 to \$19,999
15% - for \$20,000 to \$49,999
20% - for \$50,000 to \$99,999
25% or higher - for \$100,000 and above

Extended Turn-around Time Discount
0 - 10% - for 30 - 40 business days
0 - 15% - for 41 - 50 business days
0 - 20% - for 51 - 60 business days

8. PROMPT PAYMENT TERMS: Net 30

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: 30 Days after receipt of order

11b. EXPEDITED DELIVERY:

15 - 19 business days	0-10%
10 - 14 business days	0-30%
5 - 9 business days	10-50%
3 - 4 business days	50-100%
2 business days	100-200%
1 business day	200-300%

11c. OVERNIGHT AND 2-DAY DELIVERY: If available, contact the Contractor for rates.

11d. URGENT REQUIREMENTS: Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a. ORDERING ADDRESS: Same as Contractor

13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3

14. PAYMENT ADDRESS: Same as Contractor

15. WARRANTY PROVISION: N/A

16. EXPORT PACKING CHARGES: *Not applicable or as negotiated per standard commercial policies*

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: (any thresholds above the micro-purchase level may be inserted by contractor)

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: as applicable

25. DUNS NUMBER: 065131658

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: Registration valid until 12/11/12.



SIN 873-2 Analytical Services Division Service List

Revised: August 2014 By: Misty Kennard-Mayer

ICP-MS - Sample Preparations	Method	Matrix	Comments	Commercial List Price	MFC PRICE	MFC (%) DISCOUNT	GSA OFFER PRICE (exclusive of the .75% IFF)	GSA(%) DISCOUNT* (exclusive of the .75% IFF)	GSA OFFER PRICE (inclusive of the .75% IFF)
Sample Prep by ICP-MS	EPA 1638, Modified	Fresh Water	HNO ₃ Closed-Vessel Oven Digestion	\$17.00	\$15.30	10%	\$14.96	12%	\$15.07
Sample Prep by ICP-MS with HF	EPA 1638, Modified	Fresh Water	HF + HNO ₃ Closed-Vessel Oven Dig.	\$30.00	\$27.00	10%	\$26.40	12%	\$26.60
Column Chelation Method	EPA 1640, Modified	Seawater		\$60.00	\$54.00	10%	\$52.80	12%	\$53.20
Reductive Precipitation Sample Prep	EPA 1640, Modified	Seawater	For 1-4 metals per sample	\$90.00	\$81.00	10%	\$79.20	12%	\$79.80
Reductive Precipitation Sample Prep	EPA 1640, Modified	Seawater	For 5 or more metals per sample	\$120.00	\$108.00	10%	\$105.60	12%	\$106.40
Co-APDC Extraction Sample Prep	EPA 1640, Modified	Seawater	For 1-4 metals per sample	\$90.00	\$81.00	10%	\$79.20	12%	\$79.80
Co-APDC Extraction Sample Prep	EPA 1640, Modified	Seawater	For 5 or more metals per sample	\$120.00	\$108.00	10%	\$105.60	12%	\$106.40
Sample Prep for Total Rec. ICP-MS Metals	Method 3050, Modified	Biota	HNO ₃ Hotplate Digestion	\$50.00	\$45.00	10%	\$44.00	12%	\$44.33
Sample Prep for ICP-MS Metals; Micromass Method	Method 3051, Modified	Biota	HNO ₃ Microwave Digestion	\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
Sample Prep for ICP-MS Metals	Method 3052, Modified	Heavy Fuels	Microwave Digestion	\$125.00	\$112.50	10%	\$110.00	12%	\$110.83
Biohazard Sample Prep	Various	Blood/Urine	Surcharge per Analysis; applies to any blood, urine, plasma, etc. analyses	\$10.00	\$9.00	10%	\$8.80	12%	\$8.87
Sample Prep for Total Rec. ICP-MS Metals	Method 3051, Modified	Sediment/Soil	Reverse Aqua Regia Oven	\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
Sample Prep for "Total" ICP-MS Metals	Method 3052, Modified	Sediment/Soil	HF/HNO ₃ /HCl Oven Bomb Digestion with HF Boil-off Step	\$150.00	\$135.00	10%	\$132.00	12%	\$133.00
TCLP (modified)	In-House	Soil/Sediment		\$90.00	\$81.00	10%	\$79.20	12%	\$79.80
SPLP (modified)	In-House	Soil/Sediment		\$250.00	\$225.00	10%	\$220.00	12%	\$221.66
Biphasic Separation	In-House	Solids	Regular Volume	\$50.00	\$45.00	10%	\$44.00	12%	\$44.33
Biphasic Separation	In-House	Solids	High Volume	\$185.00	\$166.50	10%	\$162.80	12%	\$164.03

SIN 873-2 Analytical Services Division Service List

Revised: August 2014 By: Misty Kennard-Mayer

ICP-MS - Analysis	Method	Matrix	Comments	Commercial List Price	MFC PRICE	MFC (%) DISCOUNT	GSA OFFER PRICE (exclusive of the .75% IFF)	GSA(%) DISCOUNT* (exclusive of the .75% IFF)	GSA OFFER PRICE (inclusive of the .75% IFF)
Single Element (ICP-MS)	EPA 1638, Modified	All		\$30.00	\$27.00	10%	\$26.40	12%	\$26.60
2-6 Elements (ICP-MS)	EPA 1638, Modified	All	Price per element	\$18.00	\$16.20	10%	\$15.84	12%	\$15.96
7-15 Elements (ICP-MS)	EPA 1638, Modified	All	Price per element	\$16.00	\$14.40	10%	\$14.08	12%	\$14.19
16+ Elements (ICP-MS)	EPA 1638, Modified	All	Price per element	\$14.00	\$12.60	10%	\$12.32	12%	\$12.41
8 RCRA Metals (7 by ICP-MS + Hg)	EPA 1638, Modified + EPA 1631E	All	Only applies if DRC is not recommended; 5-sample minimum for entire group applies	\$175.00	\$157.50	10%	\$154.00	12%	\$155.16
23 TAL Metals (22 by ICP-MS + Hg)	EPA 1638, Modified + EPA 1631E	All		\$360.00	\$324.00	10%	\$316.80	12%	\$319.19
13 Priority Pollutant Metals (12 by ICP-MS + Hg)	EPA 1638, Modified + EPA 1631E	All		\$250.00	\$225.00	10%	\$220.00	12%	\$221.66
Single Rare Earth Element (ICP-MS)	EPA 1638, Modified	All	Price per element	\$45.00	\$40.50	10%	\$39.60	12%	\$39.90
2-3 Rare Earth Elements (ICP-MS)	EPA 1638, Modified	All	Price per element	\$30.00	\$27.00	10%	\$26.40	12%	\$26.60
4-6 Rare Earth Elements (ICP-MS)	EPA 1638, Modified	All	Price per element	\$27.00	\$24.30	10%	\$23.76	12%	\$23.94
7-10 Rare Earth Elements (ICP-MS)	EPA 1638, Modified	All	Price per element	\$24.00	\$21.60	10%	\$21.12	12%	\$21.28
11+ Rare Earth Elements (ICP-MS)	EPA 1638, Modified	All	Price per element	\$22.00	\$19.80	10%	\$19.36	12%	\$19.51
DRC (1 Element)	EPA 1638, Modified	All	Oxygen	\$45.00	\$40.50	10%	\$39.60	12%	\$39.90
DRC (2 Elements, As & Se only), each	EPA 1638, Modified	All	Oxygen	\$35.00	\$31.50	10%	\$30.80	12%	\$31.03
DRC (1 Element)	EPA 1638, Modified	All	Ammonia	\$45.00	\$40.50	10%	\$39.60	12%	\$39.90
DRC (2-3 Elements), each	EPA 1638, Modified	All	Ammonia	\$35.00	\$31.50	10%	\$30.80	12%	\$31.03
DRC (4-7 Elements), each	EPA 1638, Modified	All	Ammonia	\$25.00	\$22.50	10%	\$22.00	12%	\$22.17



SIN 873-2 Analytical Services Division Service List

Revised: August 2014 By: Misty Kennard-Mayer

As (Arsenic)	Method	Matrix	Comments	Commercial List Price	MFC PRICE	MFC (%) DISCOUNT	GSA OFFER PRICE (exclusive of the .75% IFF)	GSA(%) DISCOUNT* (exclusive of the .75% IFF)	GSA OFFER PRICE (inclusive of the .75% IFF)
As(III)	EPA 1632, Modified	Water		\$90.00	\$81.00	10%	\$79.20	12%	\$79.80
As(V)	EPA 1632, Modified	Water	By Difference as As(Inorganic) - As(III)	\$0.00	\$0.00	10%	\$0.00	12%	\$0.00
Inorganic As	EPA 1632, Modified	Water		\$110.00	\$99.00	10%	\$96.80	12%	\$97.53
MMA & DMA	EPA 1632, Modified	Water		\$150.00	\$135.00	10%	\$132.00	12%	\$133.00
As(III)	EPA 1632, Modified	Sediment/Soil		\$120.00	\$108.00	10%	\$105.60	12%	\$106.40
As(V)	EPA 1632, Modified	Sediment/Soil	By Difference as As(Inorganic) - As(III)	\$0.00	\$0.00	10%	\$0.00	12%	\$0.00
Inorganic As	EPA 1632, Modified	Sediment/Soil		\$140.00	\$126.00	10%	\$123.20	12%	\$124.13
MMA & DMA	EPA 1632, Modified	Sediment/Soil		\$180.00	\$162.00	10%	\$158.40	12%	\$159.60
As(III) [in addition to Inorganic As]	EPA 1632, Modified	Tissue		\$120.00	\$108.00	10%	\$105.60	12%	\$106.40
As(V)	EPA 1632, Modified	Tissue	By Difference as As(Inorganic) - As(III)	\$0.00	\$0.00	10%	\$0.00	12%	\$0.00
Inorganic As	EPA 1632, Modified	Tissue		\$140.00	\$126.00	10%	\$123.20	12%	\$124.13
MMA & DMA	EPA 1632, Modified	Tissue		\$180.00	\$162.00	10%	\$158.40	12%	\$159.60
As(III) and As(V), Dissolved	BRL SOP #BR-0061	Water	HPLC-ICP-DRC-MS	\$200.00	\$180.00	10%	\$176.00	12%	\$177.33
As(III) or As(V), Dissolved	BRL SOP #BR-0061	Water	HPLC-ICP-DRC-MS	\$175.00	\$157.50	10%	\$154.00	12%	\$155.16
MMA & DMA, Dissolved (in addition to inorganic species)	BRL SOP #BR-0061	Water	HPLC-ICP-DRC-MS	\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
As(III) and As(V), Leachable	BRL SOP #BR-0061	Sed/Soil	HPLC-ICP-DRC-MS	\$250.00	\$225.00	10%	\$220.00	12%	\$221.66
MMA & DMA, Leachable (in addition to inorganic species)	BRL SOP #BR-0061	Sed/Soil	HPLC-ICP-DRC-MS	\$175.00	\$157.50	10%	\$154.00	12%	\$155.16
Estimation of "Unidentified As Species"	BRL SOP #BR-0061	All	HPLC-ICP-DRC-MS	\$25.00	\$22.50	10%	\$22.00	12%	\$22.17

SIN 873-2 Analytical Services Division Service List

Revised: August 2014 By: Misty Kennard-Mayer

				Commercial List Price	MFC PRICE	MFC (%) DISCOUNT	GSA OFFER PRICE (exclusive of the .75% IFF)	GSA(%) DISCOUNT* (exclusive of the .75% IFF)	GSA OFFER PRICE (inclusive of the .75% IFF)
Cr (Chromium)									
Cr(VI)	SW 7196A	Water		\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
Cr(VI)	SW 7196A	Water	If < 7 days notice given	\$150.00	\$135.00	10%	\$132.00	12%	\$133.00
Cr(VI)	SW 3060A/7196A	Sed/Soil		\$110.00	\$99.00	10%	\$96.80	12%	\$97.53
Cr(III) and Cr(VI), Dissolved	BRL SOP #BR-0061	Water	HPLC-ICP-DRC-MS	\$200.00	\$180.00	10%	\$176.00	12%	\$177.33
Cr(VI) Only, Dissolved	BRL SOP #BR-0061	Water	HPLC-ICP-DRC-MS	\$175.00	\$157.50	10%	\$154.00	12%	\$155.16
Cr(III) and Cr(VI), Dissolved	BRL SOP #BR-0061	Water	Isotope Dilution - HPLC- ICP-DRC-MS	\$500.00	\$450.00	10%	\$440.00	12%	\$443.32
Cr(III) and Cr(IV), Leachable	BRL SOP #BR-0061	Sed/Soil	HPLC-ICP-DRC-MS	\$250.00	\$225.00	10%	\$220.00	12%	\$221.66
Cr(VI) Only, Leachable	BRL SOP #BR-0061	Sed/Soil	HPLC-ICP-DRC-MS	\$225.00	\$202.50	10%	\$198.00	12%	\$199.50
Cr(III) and Cr(IV), Leachable	BRL SOP #BR-0061	Sed/Soil	Isotope Dilution - HPLC- ICP-DRC-MS	\$600.00	\$540.00	10%	\$528.00	12%	\$531.99
Fe (Iron)									
Fe(II)	SM 3500-Fe B mod.	Water	Colorimetry	\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
Fe(II)	SM 3500-Fe B mod.	Water	If < 7 days notice given; Colorimetry	\$150.00	\$135.00	10%	\$132.00	12%	\$133.00
Fe(III)	Calculation	Water	By Difference as Fe(Total) - Fe(II)	\$0.00	\$0.00	10%	\$0.00	12%	\$0.00
Fe(Total)	SM 3500-Fe B, Modified	Water	Colorimetry	\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
Hg (Mercury)									
Total Hg	EPA 1631E	Water	For 1-4 samples per SDG/work order	\$82.00	\$73.80	10%	\$72.16	12%	\$72.71
Total Hg	EPA 1631E	Water	For 5 or more samples per SDG/work order	\$72.00	\$64.80	10%	\$63.36	12%	\$63.84
Total Hg	EPA 1631E	Urine	For 1-4 samples per SDG/work order	\$82.00	\$73.80	10%	\$72.16	12%	\$72.71

SIN 873-2 Analytical Services Division Service List

Revised: August 2014 By: Misty Kennard-Mayer

Hg (Mercury) - Continued	Method	Matrix	Comments	Commercial List Price	MFC PRICE	MFC (%) DISCOUNT	GSA OFFER PRICE (exclusive of the .75% IFF)	GSA(%) DISCOUNT* (exclusive of the .75% IFF)	GSA OFFER PRICE (inclusive of the .75% IFF)
Total Hg	EPA 1631E	Urine	For 5 or more samples per SDG/work order	\$72.00	\$64.80	10%	\$63.36	12%	\$63.84
Total Hg	EPA 1631E, Modified	Snow	Includes 1-L WM FLPE	\$95.00	\$85.50	10%	\$83.60	12%	\$84.23
Total Hg	EPA 1631E, Appendix	Sed/Soil/ Tissue		\$115.00	\$103.50	10%	\$101.20	12%	\$101.96
Total Hg	In-House	Sed/Soil	Screening Method; No volume discounts can apply; must be ≥ 30 samples	\$60.00	\$54.00	10%	\$52.80	12%	\$53.20
Total Hg	EPA 1631E, Appendix (mod.)	Tissue (Limited Mass Samples)	Aliquot of the methyl Hg prep oxidized for total Hg and/or TM analysis	\$95.00	\$85.50	10%	\$83.60	12%	\$84.23
Total Hg	In-House Extraction/ EPA Method 1631E	Petroleum Products	Light fuels only	\$150.00	\$135.00	10%	\$132.00	12%	\$133.00
Total Hg	In-House Extraction/ EPA Method 1631E	Petroleum Products	Heavy Fuels	\$195.00	\$175.50	10%	\$171.60	12%	\$172.90
Total Hg	EPA 324/1631E	Air	Using iodated carbon (IC) sorbent traps	\$115.00	\$103.50	10%	\$101.20	12%	\$101.96
Total Gaseous Hg	EPA IO-5/ ASTM Method D6350	Air/Natural Gas	Using gold sand traps	\$60.00	\$54.00	10%	\$52.80	12%	\$53.20
MeHg	EPA 1630	Water	Alternative method with MDL of 0.010 ng/L available upon request	\$165.00	\$148.50	10%	\$145.20	12%	\$146.30
MeHg	EPA 1630	Water	Ultra-low (0.01 ng/L)	\$185.00	\$166.50	10%	\$162.80	12%	\$164.03
MeHg	EPA 1630, Modified	Sed/Soil		\$225.00	\$202.50	10%	\$198.00	12%	\$199.50
MeHg	EPA 1630, Modified	Tissue		\$175.00	\$157.50	10%	\$154.00	12%	\$155.16
MeHg	EPA 1630, Modified	Tissue (Limited Mass Samples and Blood)	Digestion/Distillation	\$250.00	\$225.00	10%	\$220.00	12%	\$221.66



SIN 873-2 Analytical Services Division Service List

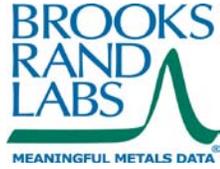
Revised: August 2014 By: Misty Kennard-Mayer

Hg (Mercury) - Continued	Method	Matrix	Comments	Commercial List Price	MFC PRICE	MFC (%) DISCOUNT	GSA OFFER PRICE (exclusive of the .75% IFF)	GSA(%) DISCOUNT* (exclusive of the .75% IFF)	GSA OFFER PRICE (inclusive of the .75% IFF)
EtHg	In-House	Water and Biota	10-sample minimum applies	\$250.00	\$225.00	10%	\$220.00	12%	\$221.66
Total Volatile Hg	BRL SOP #BR-0005	Water		\$150.00	\$135.00	10%	\$132.00	12%	\$133.00
Total Volatile Hg	BRL SOP #BR-0005	Water	If < 7 days notice given	\$300.00	\$270.00	10%	\$264.00	12%	\$265.99
Acid-Labile Hg	BRL SOP #BR-0003	Water		\$135.00	\$121.50	10%	\$118.80	12%	\$119.70
DMeHg	EPA 1630 Appendix A, Modified (BR-0014)	Water		\$400.00	\$360.00	10%	\$352.00	12%	\$354.66
Hg Speciation (all 6 fractions, F0 - F5)	Hg 5-step SSE	Sed/Soil		\$882.00	\$793.80	10%	\$776.16	12%	\$782.03
Hg Speciation (all 5 fractions, F1 - F5)	Hg 5-step SSE	Sed/Soil		\$735.00	\$661.50	10%	\$646.80	12%	\$651.69
Hg Speciation (all 7 fractions, F0 - F6)	Hg 5-step SSE	Sed/Soil		\$1,076.00	\$968.40	10%	\$946.88	12%	\$954.04
F0 - Volatile Elemental Hg	Hg 5-step SSE	Sed/Soil		\$147.00	\$132.30	10%	\$129.36	12%	\$130.34
F1 - Water Soluble Hg	Hg 5-step SSE - F1 only	Sed/Soil	Typically represents "HgCl ₂ " only	\$147.00	\$132.30	10%	\$129.36	12%	\$130.34
F1+F2 - Water and Weak-acid Soluble Hg	Hg 5-step SSE - F1+F2 only	Sed/Soil	Typically represents "Inorganic Hg" (not including elemental)	\$147.00	\$132.30	10%	\$129.36	12%	\$130.34
F4 - Strongly-Complexed Hg (Hg ⁰)	Hg 5-step SSE - F4 only	Sed/Soil	Typically represents "Non-Gaseous Elemental Hg"	\$305.00	\$274.50	10%	\$268.40	12%	\$270.43
F6 - Lattice Bound Hg	Hg 5-step SSE - F6 only	Sed/Soil		\$194.00	\$174.60	10%	\$170.72	12%	\$172.01
Hg Speciation by Method 3200 (ALL)	EPA 3200/1631	Sed/Soil		\$735.00	\$661.50	10%	\$646.80	12%	\$651.69
Extractable Inorganic Hg	EPA 3200/1631	Sed/Soil		\$373.00	\$335.70	10%	\$328.24	12%	\$330.72
Extractable Organic Hg	EPA 3200/1631	Sed/Soil		\$373.00	\$335.70	10%	\$328.24	12%	\$330.72
Semi-Mobile Hg	EPA 3200/1631	Sed/Soil		\$226.00	\$203.40	10%	\$198.88	12%	\$200.38
Non-Mobile Hg	EPA 3200/1631	Sed/Soil		\$226.00	\$203.40	10%	\$198.88	12%	\$200.38
Reactive Hg	In-House	Sed/Soil		\$175.00	\$157.50	10%	\$154.00	12%	\$155.16

SIN 873-2 Analytical Services Division Service List

Revised: August 2014 By: Misty Kennard-Mayer

Se (Selenium)	Method	Matrix	Comments	Commercial List Price	MFC PRICE	MFC (%) DISCOUNT	GSA OFFER PRICE (exclusive of the .75% IFF)	GSA(%) DISCOUNT (exclusive of the .75% IFF)	GSA OFFER PRICE (inclusive of the .75% IFF)
Se(IV) and Se(VI), Dissolved	BRL SOP #BR-0061	Water	HPLC-ICP-DRC-MS	\$200.00	\$180.00	10%	\$176.00	12%	\$177.33
SeCN, Dissolved	BRL SOP #BR-0061	Water	HPLC-ICP-DRC-MS	\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
Se(IV) and Se(VI), Leachable	BRL SOP #BR-0061	Sed/Soil	HPLC-ICP-DRC-MS	\$250.00	\$225.00	10%	\$220.00	12%	\$221.66
SeCN, Leachable	BRL SOP #BR-0061	Sed/Soil	HPLC-ICP-DRC-MS	\$75.00	\$67.50	10%	\$66.00	12%	\$66.50
Estimation of "Unidentified Se Species"	BRL SOP #BR-0061	All	HPLC-ICP-DRC-MS	\$25.00	\$22.50	10%	\$22.00	12%	\$22.17
Miscellaneous / Conventionals									
pH	EPA 150.1	Water		\$20.00	\$18.00	10%	\$17.60	12%	\$17.73
pH	SW-846 9045D	Sed/Soil		\$40.00	\$36.00	10%	\$35.20	12%	\$35.47
TSS	EPA 160.2 or SM	Water		\$35.00	\$31.50	10%	\$30.80	12%	\$31.03
Total Solids	EPA 160.3 or SM 2540B	Water		\$10.00	\$9.00	10%	\$8.80	12%	\$8.87
Total Solids	SM 2540G	Sed/Soil/ Tissue	For reporting results on a dry-weight basis	\$10.00	\$9.00	10%	\$8.80	12%	\$8.87
TVS/LOI	SM 2540G	Sed/Soil		\$20.00	\$18.00	10%	\$17.60	12%	\$17.73
Ultra-trace Filtration	BR-0104	Water	no 5-sample minimum	\$40.00	\$36.00	10%	\$35.20	12%	\$35.47
Anoxic Filtration	BR-0104	Water	Filtration in a glove box	\$60.00	\$54.00	10%	\$52.80	12%	\$53.20
Filtration	In-House	Plankton	1-L wide mouth	\$70.00	\$63.00	10%	\$61.60	12%	\$62.07
Fish Filleting	BR-0106	Fish Tissue	\$1.00 per inch	\$10.00	\$9.00	10%	\$8.80	12%	\$8.87
Fish Fillet Homogenization - without skin	BR-0106	Fish Tissue	\$3.00 per 100 g	\$20.00	\$18.00	10%	\$17.60	12%	\$17.73
Fish Fillet Homogenization - with skin	BR-0106	Fish Tissue	\$4.00 per 100 g	\$30.00	\$27.00	10%	\$26.40	12%	\$26.60
Whole Fish Homogenization	BR-0106	Fish Tissue	\$5.00 per 100 g	\$40.00	\$36.00	10%	\$35.20	12%	\$35.47
Offal Fish Homogenization	BR-0106	Fish Tissue	\$6.00 per 100 g	\$40.00	\$36.00	10%	\$35.20	12%	\$35.47
Bivalve Shucking	BR-0106	Bivalve	\$2.00 per organism	\$2.00	\$1.80	10%	\$1.76	12%	\$1.77
Bivalve Homogenization	BR-0106	Bivalve	\$4.00 per 100 g	\$20.00	\$18.00	10%	\$17.60	12%	\$17.73
Macro Invert Homogenization	BR-0106	Macro Invert	\$4.00 per 100 g	\$20.00	\$18.00	10%	\$17.60	12%	\$17.73
Grass/plant Homogenization	BR-0106	Grass/plant		\$40.00	\$36.00	10%	\$35.20	12%	\$35.47
Fish fillet compositing, per sample, no skin	BR-0106	Fish Tissue	for fillets < 10 inches	\$2.00	\$1.80	10%	\$1.76	12%	\$1.77
Feathers and Hair Washing and Homogenization	BR-0106	Feathers/hair	\$50 per sample	\$50.00	\$45.00	10%	\$44.00	12%	\$44.33



Brooks Rand Labs
3958 6th Ave NW
Seattle, WA 98107
USA

Tel: 206-632-6206
Fax: 206-632-6017
E-mail: brl@brooksrand.com
Web: www.brooksrand.com

SIN 873-2 Analytical Services Division Service List

Revised: August 2014 By: Misty Kennard-Mayer

*The GSA (%) Discount is in addition to all other discounts described below and not inclusive of the applicable surcharges and/or fees, also described below.

Volume Discounts (Annual Revenues per Project)

- 0% - for less than \$5,000
- 5% - for \$5,000 to \$9,999
- 10% - for \$10,000 to \$19,999
- 15% - for \$20,000 to \$49,999
- 20% - for \$50,000 to \$99,999
- 25% or higher - for \$100,000 and above

Extended Turn-around Time Discount

- 0 - 10% - for 30 - 40 business days
- 0 - 15% - for 41 - 50 business days
- 0 - 20% - for 51 - 60 business days

Expedited Turn-Around Time Surcharges

- | | |
|-----------------------|----------|
| 15 - 19 business days | 0-10% |
| 10 - 14 business days | 0-30% |
| 5 - 9 business days | 10-50% |
| 3 - 4 business days | 50-100% |
| 2 business days | 100-200% |
| 1 business day | 200-300% |