On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov

**SCHEDULE TITLE:** Multiple Award Schedule  
**FSC Group:** SIN 333997 FSC 6670

**CONTRACT NUMBER:** GS-07F-0289W

**CONTRACT PERIOD:** March 8, 2010 – March 7, 2025

**MODIFICATION NUMBER:** PO-0048

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

**CONTRACTOR:** Analytical & Precision Balance Co., Inc.  
9830 S. 51st Street, Suite B-103  
Phoenix, AZ 85044  
480-598-0321 (P)  
480-598-0768 (F)  
Email: info@apscales.com  
Website: www.apscales.com

**CONTRACTOR’S ADMINISTRATION SOURCE:** J. Michael Williams  
Phone: 480-598-0321  
Fax: 480-598-0768  
Email: info@apscales.com

**BUSINESS SIZE:** Small

**Socioeconomic Indicators:** Woman owned business

**CUSTOMER INFORMATION:**

1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>333997</td>
<td>Scales and Balances</td>
</tr>
</tbody>
</table>

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**  
(Government net price based on a unit of one)

<table>
<thead>
<tr>
<th>SIN</th>
<th>MODEL</th>
<th>PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>333997</td>
<td>HJ-150</td>
<td>$64.13</td>
</tr>
</tbody>
</table>
2. **MAXIMUM ORDER***: $400,000 per SIN 333997

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. **MINIMUM ORDER:** $100

4. **GEOGRAPHIC COVERAGE:** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.

5. **POINT(S) OF PRODUCTION:** Various

6. **DISCOUNT FROM LIST PRICES:** GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. **QUANTITY DISCOUNT(S):** 20+ = 2% additional

8. **PROMPT PAYMENT TERMS:** Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.a **Government Purchase Cards must be accepted at or below the micro-purchase threshold.**

9.b **Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.**

10. **FOREIGN ITEMS:** None

11a. **TIME OF DELIVERY:** 7 days ARO except for Cubis II and MCA/MCE Series products which will be 5 weeks, and Mass Comparators are 7-8 weeks.

11b. **EXPEDITED DELIVERY:** Contact Analytical & Precision Balance Company

11c. **OVERNIGHT AND 2-DAY DELIVERY:** Overnight and 2-day delivery are available. Contact Analytical & Precision Balance Company for rates.

11d. **URGENT REQUIREMENTS:** Customers are encouraged to contact Analytical & Precision Balance Company’s representative for the purpose of requesting accelerated delivery.

12. **FOB POINT:** Origin

13a. **ORDERING ADDRESS:** Same as contractor

13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

14. **PAYMENT ADDRESS:** Same as contractor

15. **WARRANTY PROVISION:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty
16. EXPORT PACKING CHARGES: n/a

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: Any thresholds above the micro-purchase level may be inserted by contractor.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for EIT: as applicable

25. DUNS NUMBER: 08-066-6126

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.

COMPANY INFORMATION:
Analytical and Precision Balance Company, Inc. is a high tech, woman-owned, small business that was established in 1978. For the past 43 years, we have been one of the leading nationwide dealers for Sartorius Inc. and A&D Weighing. We supply a large selection of scales, laboratory balances, and moisture analyzers and their accessories from these two leading global manufacturers to all levels of government end users.

We are ANSI/ISO/IEC 17025:2005 accredited through the International Accreditation Service (Calibration Lab CL:104). Our Certificates of Calibration are recognized by all major ISO accrediting bodies through the ILAC Mutual Recognition Agreement. This mutual recognition agreement includes all government entities.

If you are a government buyer or end user who is looking to post a bid or have already posted a bid and still need additional information in regard to a specific instrument, feel free to contact us by phone or email (info@apscales.com). We can help you with any technical questions or if you need help with selecting the correct device for your specific end-user application. We are happy to provide technical support even if an instrument was not purchased through us.

Our standard service on new equipment purchases include domestic ground shipping, calibration and ISO Certification (if required) to eliminate any out of box failures. These services are at no additional charge to your organization.

Throughout our history we have worked with all levels of government including federal, state and local entities to assist them with their weighing instruments. Feel free to call or e-mail us with any additional questions.