



**MASTER**

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SECURITY

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*“Protecting what’s important to you”  
“Since 1957”*

GSA Federal Supply Schedule

Contract # GS-07-F-0304N

Federal Supply Class: 084 Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

Contract Number: GS-07F-0304N

Special Item Number (SINS): 246-54 Guard Services

Business Type: Small Business and Hub Zoned Certified

NAICS: 561612

Contractor: Master Security Company LLC

10946D Beaver Dam Road

Hunt Valley, Maryland 21030

410-584-8789 (Office)

410-584-8794 (Fax)

Contacts: Kristine Nichols

Vice President

410-584-8789 ext 109

### **Terms and Conditions**

1. Special Item Number 246-52
2. Maximum Order: \$200,000 per SIN per order. Orders that exceed the maximum may be placed under the schedule contract in accordance with FAR 8.404. Orders above this threshold are considered contract orders.
3. Minimum Order: \$300.00
4. Geographic Scope of Contract: 50 United States & District of Columbia, Washington DC
5. Point of Production: Master Security Company LLC, Corporate Offices

6. Discounts from List Prices: Discounts may be requested for orders exceeding the Maximum Order established in the contract pursuant to FAR 8.404
7. Quantity Discounts: None
8. Prompt Payment Discount: Prompt Payment Discount of 0.05% (net 20 days)
9. Government Purchase Cards: No
10. Foreign Items: None
11. Time of Delivery: Negotiated with each order
12. F.O.B.: Not Applicable
13. Ordering Address: Master Security Company LLC  
10946D Beaver Dam Road  
Hunt Valley, Maryland 21030
14. Payment Address: Same as Ordering Address
15. Warranty Provision: Not Applicable
16. Export Packaging Charges: Not Applicable
17. Term and Condition of Government Purchase card acceptance: Not Applicable
18. Terms and conditions of rental, maintenance, and repair: Not Applicable
19. Terms and conditions of installation: Not Applicable
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list price: Not Applicable
21. List of Service and distribution: Not Applicable
22. List of participating dealers: Not Applicable

23. Preventative maintenance:	Not Applicable
24. Environmental attributes:	Not Applicable
25. Data Universal Numbers System (DUNS)#:	06-4872906
26. Notification regarding registration in CCR database:	1DLR9

## EXECUTIVE SUMMARY

### GENERAL

Since our founding in 1957, Master Security Company, LLC (MSC) has earned a reputation for providing superior personalized security services tailored to client needs in both the Government and the private sector. Our current contract history reflects superbly managed security programs for the U. S Department of Health and Human Services (HHS), Department of Homeland Security (DHS), Department of Defense (DOD), Reagan National Airport, passenger screening for the cruise ships at the Port of Baltimore, and numerous commercial and industrial clients.

In addition, Master Security is one of the 34 security companies nationwide awarded a Blanket Purchase Agreement by the Transportation Security Administration (TSA) in 2005 for the Screening Partnership Program to provide Passenger and baggage screening services at airports that Opt-Out of the Federal program.

Our corporate organizational structure is designed to perform security services. We are not involved with other types of services nor are we interested in other business ventures. We are successful because of our experience and know-how; we staff our contracts with the best personnel to be found, and we service our contracts at the corporate level with top-notch professionals, (all of whom have extensive backgrounds in security disciplines). Upon contract award to MSC, you can be assured of not only committed and dedicated support from our corporate facilities in Hunt Valley, Maryland, but that the security force will be supervised by and staffed with the best-qualified personnel available in the private security sector.

Master Security's success in the security industry is attributable to six essential factors:

- Superior qualifications and professional commitment of all personnel
- Emphasis on close and continuous communication between our security team and the client
- Detailed plans and procedures required to accomplish the services
- Fully qualified, expertly trained, and highly motivated personnel at all job sites
- Emphasis on our employees . promotion from within, paid benefits and profit sharing
- **50 years** of valuable security experience.

### WHY MASTER SECURITY?

**1. We understand, better than any other competitor, the commitment required to guarantee a successful security program.**

MSC has **50** years of hands-on experience working on large and small contracts. Our experience demonstrates that we have the proven ability to provide the necessary management, supervision, and administrative support to handle contract of all sizes and degrees of difficulty. We have developed comprehensive recruiting techniques, training programs, work control and quality control plans that will insure that your facility will be protected by QUALIFIED PROFESSIONAL SECURITY PERSONNEL. After reviewing all of our qualifications, I think you will agree that Master Security is the most

professional security provider in the area.

## **2. Commitment, innovation, and follow-through always characterize Master Security's contract performance.**

MSC's corporate management and staff are fully committed to your security program ensuring unparalleled security services and support. Our experience and past performance will provide a professionally managed security program from start to finish.

Continuing security education and state of the art technology seminars keeps our management team on the cutting edge of trends in security management and new product innovation. We are able to pass on valuable information to your organization through security alerts or product presentations guaranteeing that your security program will be the best.

Customer service, client satisfaction are not just empty phrases at MSC. Every employee knows the importance of satisfying our customers. We are 100% committed to follow-through on every part of our relationship. The security industry is extremely competitive and quality service is what separates us from the competition. We realize that if we cannot satisfy your needs, there are dozens of security companies waiting for the opportunity. Our goal of 100% customer satisfaction is why we have served several clients continuously for over 45 years and numerous others for over a decade.

## **3. Master Security's contract history is a record of demonstrated excellence in professional security services.**

Our extensive experience in security services is distinguished by the following achievements:

- In fiscal year 2006, Master Security performed over 600,000 man-hours of armed and unarmed security services for clients in the Mid Atlantic Region from Norfolk, Virginia to Philadelphia, Pennsylvania.
- 99.9% of MSC's customers have exercised options on our contracts.
- Our documented employee turnover rate on federal contracts is among the lowest in the country: less than 15 percent for MSC versus an *industry average* of over *200 percent* per year.

We believe our record of performance is matched by few, if any, in the industry.

## **CONCLUSION**

Master Security understands security contracting. As a locally owned and operated company with **50 years** of experience and hundreds of security personnel currently employed in the Mid Atlantic Region, we can guarantee a smooth security operation. Our personalized and responsive approach to security management guarantees that you will receive outstanding service from MSC in a close working partnership to accomplish ***your mission***.

**GSA Federal Supply Schedule  
Master Security Company, LLC  
April 2008**

Rates Based on WD 2005-2103	Receptionist 2	Security Officer 1	Security Officer 2	Control Center Operator 2	Shift Supervisor 3	Shift Supervisor 4
Revision 4 dated 7/15/2007	Unarmed	Guard II - Unarmed	Guard II-Armed	Guard II Armed	Guard II Unarmed	Guard II Armed
GSA Loaded Rate w/IFF	\$26.18	\$34.76	\$36.42	\$36.42	\$38.05	\$39.79
	Assistant	Project Manager				
	Project Manager					
GSA Loaded Rate w/IFF	\$49.80	\$58.12				

The above prices include Wages, Vacation Pay, Health and Welfare, Holiday as per stated in WD 2005-2103 rev 4 dated 7/15/2007