



***Williams Electric Co., Inc.***

With roots going back to incorporation as an electrical contractor in 1968, Williams Electric Company (WEC) is a control system integrator that specializes in the design, installation, and maintenance of large-scale monitor and control systems for government and commercial customers for the following types of systems: Utility, Security, Life Safety, Audio, Communication, Electrical.

**GENERAL SERVICES ADMINISTRATION**

**FEDERAL SUPPLY SERVICE**

**AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The INTERNET address *GSA Advantage!* is:

<http://www.gsaadvantage.gov/>

**SCHEDULE TITLE**

Federal Supply Schedule 084 – Total Solutions for Law Enforcement, Security, Facilities Management, Fire Rescue, Clothing, Marine Craft, and Emergency / Disaster Response

**CONTRACT NUMBER**

GS-07F-0317N

**CONTRACT PERIOD**

Mar 07, 2003 – Mar 06, 2018



## **CONTRACTOR LOCATION**

### Main Office

Williams Electric Co., Inc.  
695 Denton Blvd  
Ft. Walton Beach FL 32547  
Phone: (850) 862-1171  
Fax: (850) 862-2629

### DC Branch

Williams Electric Co., Inc.  
524 N Fayette Square  
Alexandria, VA 22314  
Phone: (571) 970- 2174  
Fax: (571) 970-2175

### North Annex

Williams Electric Co., Inc.  
2112 Lewis Turner Blvd.  
Ft Walton Beach, FL 32547  
Phone: (850) 314-0000  
Fax: (850) 863-2791

## **CONTRACTOR'S INTERNET ADDRESS / WEBSITE**

<http://www.williamselectric.com/>

## **CONTRACT ADMINISTRATION SOURCE**

Harold Mitchell Merchant III  
GSA Contract Manager  
Williams Electric Co., Inc.  
Fort Walton Beach, FL 32547  
Phone: (850) 862-1171  
Fax: (850) 862-2629

Milton J Schaus Program  
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Fort Walton Beach, FL 32547  
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## **BUISINESS SIZE**

Small



Contract Holder  
Contract GS-07F-0317N



**NAICS**

334512

**CUSTOMER INFORMATION**

**(1) Table of awarded special items number (SINS):**

<i>SIN</i>	<i>Description</i>
246-42-1	Facility Management Systems – Security Functions
246-1000	Ancillary Services
246-51	Installation Requiring Construction
246-52	Professional Security / Facility Management Services
426-4S	Surveillance Systems
246-35-1	Access Control Systems, Door entry control by card access, magnetic proximity
246-40	Intrusion Alarms and Signal Systems
246-53	Total solutions for law enforcement, security, facilities management, fire, rescue, clothing, marine craft and emergency/disaster response

**b. Identification of lowest priced model number and lowest unit price for that model:**  
Please see price list below

**c. Labor Categories and Hourly Rates:**  
Please see pricelist below

**(2) Maximum order guideline:**

- a. 246-40, 246-35-1: \$100,000 per SIN / per order
- b. 246-42-1 \$150,000 per SIN / per order
- c. 426-4S 246-(1000,51,52, 53): \$200,000 per SIN / per order

It is suggested that the ordering agency request higher discounts from the contractor before issuing the order if total amount is at or above Maximum Order threshold. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the Maximum order. Please see FAR 8.404 for more details.



**(3) Minimum order:**

For any SIN: \$100

**(4) Geographic coverage (delivery area)**

50 United States including Washington DC, Puerto Rico and all U.S. Territories

**(5) Production Point:**

All products are produced in the CONUS or a Trade Act Agreement compliant location.

**(6) Discount from list prices:**

Please refer to NET pricing below

**(7) Quantity discounts:**

Please contact GSA contact rep for information

**(8) Prompt Payment Terms:**

Net 30 days

**(9) Government Payment**

- a. Government purchase cards are accepted up to the micro-purchase threshold
- b. Government credit card accepted above micro-purchase threshold

**(10) Foreign Items:**

N/A Not Available

**(11) Time of delivery:**

- a. Normal: 60 days after ARO
- b. Expedited: all items are expedited per contract

**(12) F.O.B. point:**

48 contiguous states, Alaska, Hawaii, Puerto Rico, Washington, DC, and U.S. territories

**(13) Ordering Info**

- a. Address: 695 Denton Blvd Fort Walton Beach, FL 32547
- b. Procedures: For supplies and services the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules))

**(14) Payment Address:**

Williams Electric Co.  
695 Denton Blvd  
Fort Walton Beach, FL 32547



- (15) **Warranty:**  
Standard Commercial Warranty
- (16) **Export Packing Charges:**  
Additional for all orders
- (17) **Terms and Conditions of Government Commercial Credit Card Acceptance:**  
Accepted upon transaction approval from issuing personnel
- (18) **Terms and Conditions of Rental:**  
Please contact WEC for more information
- (19) **Terms and Conditions of Installation:**  
Please Contact WEC for more information
- (20) **Terms and Conditions of Repair Parts or Services:**  
N/A Not Available
- (21) **List of Services and Distribution Points:**  
N/A Not Available
- (22) **Participating Dealers:**  
Please see pricing below
- (23) **Preventive Maintenance:**  
Refer to SIN(s) above
- (24) **Secret Facility Clearance**  
c. Williams Electric has a Secret Facilities Clearance  
d. Section 508: N/A Not Available
- (25) **Duns Number:**  
03-2316515
- (26) **Williams Electric is registered in the Central Contractor Registration (CCR) Database**
- (27) Mod - 87  
Mass Mod – A430



## **SPECIAL ITEM NUMBER DESCRIPTIONS**

**SIN: 246-1000**

### **Ancillary Services**

Includes, but is not limited to: services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training. Under no circumstance shall this include construction (Construction is defined as building, altering, or repair of building structures, of other real property as defined by Federal Acquisition Regulation 36.102)

**SIN: 246-51**

### **Installation Requiring Construction**

Includes: Installations which require construction, as defined in FAR 36.102  
Note: Ancillary services involving installation which do not meet the definition of construction as defined in FAR 36.102 shall be covered under SIN 246-50.

**SIN: 246-52**

### **Professional Security/Facility Management Services**

Includes, but is not limited to: Security Consulting / Training and Facility Management Consulting. Professional services offered under this SIN shall be for the support of security systems (including access control, intrusion alarms, fire alarm systems, etc.) and facility management systems (including security and energy management) only. Excludes any personnel manning.

**SIN: 426-4S**

### **Surveillance Systems**

Includes CCTV, Vehicular Video, Mirrors and Binoculars, Observation Towers, Covert Systems and related services

**SIN: 246-35-1**

### **Access Control Systems,**

Door entry control by card access, magnetic proximity including but not limited to Biometric





**SIN: 246-40**

**Intrusion Alarms and Signal Systems**

Including audible and visible warning devices (no personal alarms)

**246-42-1**

**Facility Management Systems**

(Including Accessories and Repair Parts. Computerized Systems for Surveillance, Monitoring, Controlling, Signaling and Reporting Multiple Functions. Security Functions (i.e., access control, fire detection, intrusion, etc.)

**246-53**

**TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE**

The Local Preparedness Acquisition Act, signed June 26, 2008, authorizes state and local governments to purchase from GSA alarm and signal systems, facility management systems, firefighting and rescue equipment, law enforcement and security equipment, marine craft and related equipment, special purpose clothing, and related services.



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## **LABOR DESCRIPTIONS OF SERVICES OFFERED**

### **Program Manager (PRO-MNGR)**

GSA: \$108.00

- Assigned to department by the president of Williams Eclectic Co., Inc.
- Has the ability to overseas multiple projects
- Evaluates potential project and other business opportunities to pursue
- Commits and allocates company resources / personnel to bidding and managing individual projects
- Has the signature authority for department concerning contracts with customers
- Selects, assigns, directs, and evaluates performance of Project Managers and Project Engineers
- Interviews and hires qualified personnel for department and project positions
- Coordinates, communicates, and attends meetings with customers
- Monitors all projects' status, costs, schedules, and technical quality
- Selects and establishes agreements with manufacturers, suppliers, and subcontractors
- Oversees safety, health, and quality policies for department and projects
- Stops project work for safety, health, or quality issues and directs corrective action
- Oversees small business department and contract goals, outreach, and search
- Establishes record keeping requirements

Education: Requires Bachelor's Degree in a technical discipline

### **Project Manager (PRJ-MNGR)**

GSA: \$100

- Assigned to a specific project by Program Manager
- Manages and acts as single point of contact for assigned projects
- Prepares technical proposals, price proposals, and project schedules
- Negotiates and executes project modifications and change orders



- Directs field staff on assigned projects and send evaluations of staff to headquarters
- Coordinates and communicates with customer for project status and schedule updates
- Approves project plans, procedures, and submittals
- Ensures project execution according to statement of work, specifications, drawings, plans, and regulations
- Monitors and controls contract cost, schedule, and technical quality
- Approves expenditures, purchase orders, subcontract agreements, and invoices
- Oversees subcontractor performance and submits evaluations to headquarters
- Implements corporate safety, health, and quality policies for assigned projects
- Has the ability to stop work on a project if there is concern for any employee's safety, health, or quality of work being performed.
- Has the ability to restart stopped work on a project once appropriate corrective actions have been put into place.
- Evaluates small business opportunities and goals on assigned projects
- Schedules staff technical training
- Controls record keeping for an assigned project

Education: Requires Bachelor's Degree or 15 years management experience

**CADD Operator  
(CADD-OP)**

GSA \$64.00

- Assists in developing layouts of systems, units and or components that meet the concepts and requirements of the customer.
- Prepares various engineering drawings using computer-based drawing packages
- Work requires use of most of the conventional drafting techniques
- Generates complete and accurate record drawings of as-builts, device details, one-lines and 3-D diagrams for public and private agencies and organizations.
- Requires translation of red-lines, survey data, and in field mark-ups as well as the performance of calculations and meeting the expectations of design and construction standards.
- Software requirements include, but are not limited to: AutoCAD, AutoDesk, Microsoft Word, Microsoft Excel, and Visio.

Education: Associate's degree or equivalent related experience

**Project Superintendent  
(PRJ-SPRNTDNT)**

GSA: \$100.00

- Assigned to project by Program Manager and or Project Manager
- Manages and represents company as on-site / location single point of contact for assigned project



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- Assists with preparing of project modifications and change orders
- Coordinates and communicates with customers for an on-site daily operations report
- Interfaces with customer, subcontractors, suppliers and other contractors on site
- Directs and evaluates performance of on-site personnel and subcontractors for daily tasks
- Searches and hires local employees and or subcontractors with approval of Project Manager
- Responsible for all on-site resources, personnel, equipment, tools, and supplies
- Responsible for installation procedures, inventory, and schedule updates
- Responsible for on-site security, safety, quality workmanship, and job site housekeeping
- Authorized to procure locally incidental supplies and equipment
- Identifies and corrects workmanship, hardware, software, and communications problems with assistance from Project Engineer and Project Manager
- Prepares daily, weekly, and monthly progress and quality control reports
- Establishes on-site work policies and procedures
- Ensures project execution according to statement of work, specifications, drawings, plans, regulations, and project schedule
- Monitors and updates project schedule
- Oversees on-site safety, health, and quality issues for assigned projects
- Stops project work for safety, health, or quality issues and directs corrective action

**Electrical Engineer  
(ELEC-ENG)**

GSA: \$97.00

- Performs on-site technical and operational support
- Installation and maintenance of equipment and systems
- Serves as the security design and analyst on projects
- Develops system architectures and designs
- Conducts analysis to define, analyze and allocate requirements
- Oversees test programs
- Ensures intended functionality, operation and performance requirements are achieved.
- Confers with customer to discuss existing or potential engineering solutions
- Supervise and train project team members as necessary
- Compile data regarding existing and potential engineering studies and projects

Education: BS/BA in related discipline, or advanced degree or equivalent combination

**System Engineer  
(SYS-ENG)**

GSA: \$100

- Develops systems design and provides analysis
- Coordinates and oversees installation and integration of system



- Leads design development assignments
- Ensures the aspects of the design are in accordance with client requirements
- Presents the strategic benefits of adopting a particular design approach
- Serve as a subject matter expert for design methods and tools
- Advises personnel, clients and external design consultants
- Works to improve system performance to generate savings for the customer
- Specifies system components to ensure conformance with design and performance specifications
- May perform diagnostics and troubleshoots
- Develops procedures for testing and commissioning.

Education: BS/BA in related discipline, or advanced degree or equivalent combination

**Security Systems Installer  
(SCRTYSYS-INSTLR)**

GSA: \$70.00

- Installs, maintains, test or repair security systems and related equipment
- Mounts control panels, sensors, cameras, and runs wiring and other related items
- Adjust units based on customer requirements and manufacturers recommendations
- Consults with clients to assess risks
- Examine systems to locate problems and correct them
- Stay informed of new products, developments and solutions
- Refer to manufacturers' specifications that show connections and provide instructions on how to locate problems
- Reassemble and test equipment after repairs
- Confer with customers to determine the nature of malfunctions
- Estimate costs of repairs based on parts and labor requirements

Education: Associate's degree or equivalent related experience

**Data Manager  
(DATA-MNGR)**

GSA: \$75.00

- Assists in scheduling and coordinating the transfer of information via electronic files in compliance with customer requirements



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- Collects data regarding specific tasks, consolidates and creates summary databases/reports
- Ensures all database information is updated on a regular basis
- Provides first-level support to all personnel in the use of the computerized information management system
- handles complex system errors or malfunctions, and provides expertise in non-routine situations
- Answers data inquires, provides immediate assistance if possible, researches solution or refers call to IT technical support department
- Assists in reviewing and evaluating other computer database software applications pertaining to specific job related tasks
- Audits company data for compliance with set standards
- Performs other duties and responsibilities as assigned by supervisor

Education: Associate's degree or equivalent related experience

**IT Specialist  
(IT-SP)**

GSA: \$90

- Develops and writes task specific computer software
- Work with personnel ( senior programmers, support staff, product manager) to plan program code enhancements and changes
- Create, test and maintain job specific program codes
- Create labels and reports
- Provide assistance to technical support staff when they are unable to resolve a program, database, or IT issue by themselves.
- Serves as contact to customers as needed to clarify the intent of a new feature or resolve a problem.
- Provide general programming assistance to other programmers/projects as may be needed.

Education: Associate's degree or equivalent related experience



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