

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address GSA *Advantage!* is: [www.fss.gsa.gov](http://www.fss.gsa.gov).

**Federal Supply Schedule 084- Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response**

**Federal Supply Group: 84- Marine Craft & Equipment  
FS Class: 19**

Contract Number: **GS-07F-0336U**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: April 29, 2008 – April 28, 2013

|             |   |   |
|-------------|---|---|
| Contractor: | Maybank Industries, LLC<br>525 East Bay Street<br>Suite 201<br>Charleston, SC 29403<br>(843) 266-0728 (phone)<br>(866) 733-2151 (fax) | Business Size: Small Business<br>Woman Owned Business |
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[www.maybankindustries.com](http://www.maybankindustries.com)

Contract Administrator: Sonia Foster

**CUSTOMER INFORMATION:**

1a. Awarded Special Item Number(s):

| <u>Special Item Number (SIN)</u> | <u>Descriptions</u>                       | <u>Pricing</u> |
|----------------------------------|---|----------------|
| 260-03                           | Boats, Non powered                        | See Price List |
| 260-99                           | Introduction of New Products and Services | See Price List |

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See Price List

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles with experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided:

**Field Service Engineer**

**Minimum Experience:** Two or more years experience with hardware and software. Possesses basic knowledge and understanding of system upgrades, cabling systems, system preparation, cable troubleshooting, grounding, bonding and electrical protection, cable pulling, cable termination, and retrofits.

**Functional Responsibility:** Oversees efforts or provides maintenance support for customer-owned or leased equipment and products. Must perform administrative tasks such as, documenting results, “as-builts”, completing daily reports, inventory of materials and supplies. Field Service engineers provide onsite and in person support for end users, peripheral devices, hardware and software.

**Minimum Education:** Associate’s Degree in Computer Science plus Technical Certification(s) from an accredited training institution or two years experience.

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**Systems Engineer**

**Minimum Experience:** Five or more years of direct experience in Systems Design including but not limited to hardware infrastructure, software requirements, design, systems integration, projects and support.

**Functional Responsibility:** The Systems Engineer serves as the systems expert on assignments. Typically this involves the establishment of a framework for new systems where concern is with overall structure of a System ranging from the conduct of feasibility studies to post-implementation evaluation. Systems Engineers also provide top level support for internal systems and software.

**Minimum Education:** Bachelor’s degree in Computer Sciences or other related field, an advanced degree in Computer Science, Systems Analysis, Information Systems, or equivalent experience.

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**Senior Systems Engineer**

**Minimum Experience:** Eight or more years of direct experience in Systems Design including but not limited to hardware infrastructure, software requirements, design, systems integration, projects and support.

**Functional Responsibility:** The Senior Systems Engineer serves as the systems expert on assignments. Typically this involves the establishment of a framework for new systems where concern is with overall structure of a System ranging from the conduct of feasibility studies to post-implementation evaluation. Senior Systems Engineers provide top level support for internal systems and software. They mentor more junior Systems Engineers and serve as a backstop for all technical issues.

**Minimum Education:** Bachelor’s degree in Computer Sciences or other related field, an advanced degree in Computer Science, Systems Analysis, Information Systems, or equivalent experience.

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**Project Manager**

**Minimum/General Experience:** Five or more years of progressive experience in managing services and personnel. Included in the above is one year of experience in supervising the development project goals and plans, leadership in team situations, and demonstration of capability to solve both technical and interpersonal problems to ensure project goals are met. The Project Manager should have technical expertise in the area of the assigned project.

**Functional Responsibility:** Provides the basic management interface for a specific project. Develops and implements project plans and monitors project progress and status of task execution. Meets with customers to determine needs and to ensure that commitments are met and results meet expectations. Depending on the project scope the Project Manager can oversee Software Development, Systems Integration, Systems Upgrade, or any other variant of technical project.

**Minimum Education:** Bachelor's degree in Business Administration, Computer Science or related field. A Master's degree in a related field may be substituted for two years management experience, appropriate experience may be substituted for an advanced degree.

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### **Project Director**

**Minimum Experience:** Project Directors should have three years of Project Management experience with an additional period of at least five years in a highly technical role. Ideally project directors have three to five years management experience in a day to day environment in addition to their Project Management experience.

**Functional Responsibility:** Plans, directs, and coordinates activities of designated project to ensure that goals or objectives of project are accomplished within prescribed time frame and funding parameters: Reviews project proposal or plan to determine time frame, funding limitations, procedures for accomplishing project, staffing requirements, and allotment of available resources to various phases of project. Establishes work plan and staffing for each phase of project, and arranges for recruitment or assignment of project personnel. Confers with project staff to outline workplan and to assign duties, responsibilities, and scope of authority. Directs and coordinates activities of project personnel to ensure project progresses on schedule and within prescribed budget. Reviews status reports prepared by project personnel and modifies schedules or plans as required. Prepares project reports for management, client, or others. Confers with project personnel to provide technical advice and to resolve problems. May coordinate project activities with activities of government regulatory or other governmental agencies.

**Minimum Education:** Bachelor's degree in Business Administration, Computer Sciences, Information Systems, Communications, Engineering or a related field. Additional appropriate experience may be substituted for a Bachelors degree.

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### **Program Manager**

**Minimum Experience:** Five or more years of successful program experience on large technical contracts, management of services and personnel, advanced planning, developing organizational structures and providing personnel resources, three of which shall be within the last five years. A background in determining and initiating management trade-off actions is required.

**Functional Responsibility:** The Program Manager serves as the Contractor's single contract manager, and shall be the Contractor's authorized interface with the Contract Officer (CO), the Contract Officer Technical Representative (COTR), Client Management Personnel and Agency Representatives. The Program Manager is responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising Contractor personnel, and communicating policies, purposes, and goals of the organization to subordinates. The Program Manager shall establish and maintain technical and financial reports in order to show progress to management and clients. In addition, the Program Manager shall maintain client contacts to ensure conformity to all contractual obligations. Also, the Program Manager shall ensure the development, maintenance, and implementation of Task Order management plans, which are documents that guide the performance of all functional activities performed on the individual Task Orders.

**Minimum Education:** Bachelor's degree in Business Administration, Computer Sciences, Information Systems, Communications, Engineering or a related field. Additional appropriate experience may be substituted for a Bachelors degree.

2. Maximum Order: \$315,000.00
3. Minimum Order: None
4. Geographic Coverage: Not Applicable
5. Point of Production: Maybank Industries, LLC  
525 East Bay Street  
Suite 201  
Charleston, SC 29403
6. Basic Discount: 3%
7. Quantity Discount: NONE
8. Prompt payment terms: NONE
- 9a. Government purchase cards are accepted up to and including the micro-purchase threshold. For amounts greater than the threshold please contact Contractor on a case by case basis.
10. Foreign items: Not Applicable
- 11a. Time of Delivery:  
SIN 260-03: 120 Days ARO with ability to negotiate  
  
SIN 260-99: 30 – 120 Days ARO with ability to negotiate
- 11b. Expedited Delivery: NONE
- 11c. Overnight/2-Day Delivery: NONE
- 11d. Urgent Requirements: Not Applicable
12. FOB point:  
SIN 260-03, 260-99: Origin
13. Ordering Address: Maybank Industries, LLC  
525 East Bay Street  
Suite 201  
Charleston, SC 29403
14. Payment Address: Maybank Industries, LLC  
525 East Bay Street  
Suite 201  
Charleston, SC 29403
15. Warranty Provision: Standard Commercial Warranty
16. Export Packing Charges: Not Applicable
17. Terms and Conditions of Government Purchase Card Acceptance: see 9a
18. Terms and Conditions of rental, maintenance, and repair: Not Applicable

19. Terms and Conditions of installation: Not Applicable
20. Terms and Conditions of repair parts: Not Applicable
- 20a. Terms and Conditions for any other services: Not Applicable
21. List of service and distribution points: None
22. List of participating dealers: None
23. Preventive maintenance: None
- 24a. Environmental attributes, e.g. recycled content, energy efficiency, and/or reduced pollutants: Not Applicable
- 24b. Section 508 Compliance: Not applicable
25. Data Universal Number System (DUNS) number: 809136547
26. Maybank Industries, LLC is currently registered in the Central Contractor Registration (CCR) Database.