



**GENERAL SERVICES ADMINISTRATION  
Federal Supply Service  
(Proposed) Authorized Federal Supply Schedule Price List**

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is: [www.gsadvantage.gov](http://www.gsadvantage.gov).

**FSC Group 66 – Scientific Equipment and Services**

Scientific Equipment and Services; Test and Measurement Equipment, Unmanned Scientific Vehicles; Laboratory Instruments, Furnishings and LIMS; Geophysical and Environmental Analysis Equipment; and Mechanical, Chemical, Electrical, and Geophysical Testing Services

**Contract Number**

GS-07F-0399U

**Period Covered by the Contract**

June 15, 2008 through June 14, 2018

**Immucor, Inc.**

3130 Gateway Drive  
PO Box 5625  
Norcross, GA 30091-5625  
Phone: 770.441.2051  
Toll Free: 855.IMMUCOR (466.8267)  
Fax: 770.449.0907  
[www.immucor.com](http://www.immucor.com)  
Immucor, Inc. is a Large Company

DUNS Number: 061446282  
CONTRACTORS TAX ID: 22-2408354



CUSTOMER INFORMATION

- 1A. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded prices(s).  
**615-19 Blood Cell Analyzers for clinical Hematology**  
**615-5000 Product Support Options to include equipment maintenance; repair and service; calibration and calibration traceability certificate; extended warranties; technical training; technical support and application development support; and equipment leasing.**
- 1B. Identification of the lowest priced model number and lowest unit price for that model number for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.  
**Refer to attached awarded GSA Schedule Contract pricelist.**
- 1C. If the Contract is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not Applicable" for this item.  
**Not Applicable**
2. Maximum order.  
**\$400,000 per Item, per Order**
3. Minimum order.  
**One Unit**
4. Geographic coverage (delivery area).  
**CONUS, Alaska, Hawaii, Puerto Rico, and the District of Columbia**
5. Point(s) of production (city, county, and state or foreign country).  
**Winooski, VT**
6. Discount from list prices or statement of net price.  
**Prices shown are net Government awarded discount.**
7. Quantity discounts.  
**Quantity Discounts Available – contact Vendor**
8. Prompt Payment terms.  
**0% Net 30 Days**
- 9A. Notification that Government purchase cards are accepted at or below the micro-purchase threshold.  
**Immucor, Inc. will accept Government purchase cards for orders below the micro-purchase threshold.**



- 9B. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold.  
**Immucor, Inc. will not accept Government purchase cards for orders above the micro-purchase threshold.**
10. Foreign items.  
**Not Applicable**
- 11A. Time of delivery.  
**30-45 days ARO for Galileo Echo and 45 days ARO for training**
- 11B. Expedited delivery.  
**The contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.**
- 11C. Overnight and 2-day delivery.  
**The contractor shall deliver or perform services in accordance with the terms negotiated with the Ordering Activity.**
- 11D. Urgent Requirements.  
**When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within (3) workdays after receipt (telephonic replies shall be confirmed by the contractor in writing). If the contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.**
12. F.O.B. point(s).  
**F.O.B. Destination.**
- 13A. Ordering address(es).  
Immucor, Inc.  
3130 Gateway Drive, PO Box 5625  
Norcross, GA 30091-5625  
[www.immucor.com](http://www.immucor.com)
- 13B. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address(es).  
**Immucor, Inc.**  
**PO Box 102118**  
**Atlanta, GA 30368-2118**
15. Warranty provision.  
**Standard Commercial Warranty will apply – Support & Service Plan for Galileo Echo**



16. Export packing charges, if applicable.  
**Not Applicable**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level).  
**Government purchase cards will not be accepted for orders above the micro-purchase level.**
18. Terms and conditions of rental, maintenance, and repair.  
**Not Applicable.**
19. Terms and conditions of installation.  
**Installation is included. ("Preparing for Better Blood Banking-Echo")**
- 20A. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices.  
**0% off of current commercial pricing**
- 20B. Terms and conditions for any other services.  
**Not Applicable**
21. List of service and distribution points.  
**Not Applicable**
22. List of participating dealers.  
**Not Applicable**
23. Preventive maintenance.  
**See pricelist for maintenance options.**
- 24A. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).  
**Not Applicable**
- 24B. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.section508.gov](http://www.section508.gov).  
**Not Applicable**
25. Data Universal Number System (DUNS) number.  
**061446282**
26. Notification regarding registration in Central Contractor Registration (CCR) database.  
**Contractor is registered with the Central Contractor Registration Database, Cage Code: 64527.**



**GSA PRICELIST EFFECTIVE June 15, 2013**

MFG	SIN	Product Number	Product Description	List Price	GSA DSCCT	GSA Price w/o IFF	GSA Price w/ IFF	Warranty	COO
Immucor	615-19	0087000	Galileo Echo is a third generation instrument designed to help blood banks of all sizes, and volumes answer their call for better technology, higher functionality, more flexibility and speed, better control, and process controls to keep your mind at ease. This includes interacting tests of all its hardware modules, various software levels, tests and reagents. Our Capture-R Ready-Screen (3) assay includes a built-in process control. A pre-coated IgG test well acts as a positive control on the fourth well of every 3-cell screen. With Echo and Capture-R Ready-Screen (3), you can rest assured that every test result is a controlled test result. The instrument's software maintains a resource inventory and manages assay testing through bar codes on strips, reagent vials and sample tubes – assuring positive identification and traceability throughout the entire testing process.	\$125,000.00	34.6%	\$81,737.50	\$82,355.16	SCW	USA
Immucor	615-5000		The Application Specialist will set up the instrument software and conduct a 4-day "Train the Trainer" course. Course is limited to 2-10 students. This course is held at the customer's facility.	\$3,200.00 per student	5.0%	\$3,040.00	\$3,062.97		
Immucor	615-5000		The Galileo Echo Biomedical Engineering Technical Training is a comprehensive product training of the robotic instrumentation including theory of operation, root cause analysis, installation, maintenance, repair of field replaceable parts and troubleshooting. We use the hands-on approach to achieve proficiency for the trainees. This is a 4-day course held at customer's facility. Course is limited to 2-10 students.	\$2,800.00 per student	5.0%	\$2,660.00	\$2,680.10		
Immucor	615-5000		Galileo Echo Instrument Service one (1) year plan. Operational Qualification of the instrument completed by an Application Specialist. The Application Specialist will load all data and complete software configuration. The Application Specialist remains on customer's sight for up to five (5) days and returns on an as needed basis. Complete Service details are outlined on the Echo Service and Support Plan.	\$8,500.00	19.5%	\$6,840.00	\$6,891.69		
Immucor	615-5000		Galileo Echo standard support is available after regular business hours (8:00AM EST – 6:00PM EST).	\$210.00 / hr	5.0%	\$199.50	\$201.01		
Immucor	615-5000		Galileo Echo premium support is available after regular business hours (8:00AM EST – 6:00PM EST) on nights and weekends.	\$280.00 / hr	5.0%	\$266.00	\$268.01		
Immucor	615-5000		Galileo Echo holiday support is only available on federal holidays.	\$420.00 / hr	5.0%	\$399.00	\$402.02		