



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

SCHEDULE 84

TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES MANAGEMENT,
FIRE, RESCUE, CLOTHING, MARINE CRAFT AND EMERGENCY/DISASTER RESPONSE

GSA Schedule Contract Number: GS-07F-0421K.

For more information on ordering from this Federal Supply Schedule, search for Vicon on www.GSAAdvantage.gov and www.MyFederalShopper.com for on-line EC access to contract ordering information, terms and conditions, up-to-date GSA pricing and to create electronic delivery orders.

Period Covered by Contract: 9/01/2000 – 8/31/2020.

This pricelist is current through modification #: A477, dated 2/5/16, includes Mod PO-0084 effective with date of 9/16/15.

Vicon Industries Incorporated

135 Fell Court, Hauppauge, NY 11788-4351
Telephone 631-952-2288 Fax 631-951-2288

<http://www.vicon-security.com>

Product Lines Include:

- ViconNet Video Management Software
- SurveyorHD High-Performance PTZ Domes
- Roughneck High Security/Vandalproof Cameras
- Collector Hybrid DVRs



Vicon Industries Incorporated

631-952-2288 Fax 631-951-2288

Facility Management Systems and
Ancillary Services relating to Security/Facility Management Systems

GSA CUSTOMER INFORMATION

1a. Awarded Special Item Number(s):

246 42 1 Facility Management Systems

246 1000 Ancillary Services relating to Security/Facility Management Systems

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract:

246 42 1	V660-SPOT, CONNECTOR; allows the V660 series cameras to connect to a spot monitor for installation purposes,	\$ 1
246-1000	Technician I	\$54

1c. Hourly rates and their corresponding job descriptions are attached.

2. Maximum order.

SIN 246 42 1 \$150,000

SIN 246 1000 \$200,000

Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. Minimum order. \$25.00

4. Geographic coverage. CONUS, Alaska, Hawaii, and Puerto Rico.

5. Points of production. United States, United Kingdom, Taiwan, South Korea and Israel.

6. Discount from list prices or statement of net price. All prices herein are net prices. GSA Net Prices are shown on the attached GSA Pricelist and on GSA Advantage. Negotiated discount has been applied and the IFF has been added.

7. Quantity discounts. Not applicable.

8. Prompt payment terms. None. Net 30 days.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

10. Foreign items. Countries: Israel, Japan, Korea, Taiwan, United Kingdom and the US.

11a. Time of delivery. 30 days from receipt of order.

11b. Expedited Delivery. Not Applicable.

11c. Overnight and 2 day delivery. Consult with Contractor.

11d. Urgent Requirements. When the Federal Supply Schedule contract delivery period does not meet the bon fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contract the Contractor for the purpose of obtaining accelerated delivery. The contractor shall reply to the inquiry within 3 working days after receipt. (Telephonic replies shall be confirmed by the contractor in writing). If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. point. FOB Destination (to the port of exportation); then Freight Prepaid and Added for Alaska, Hawaii, and Puerto Rico.

13a. Ordering and payment addresses:

Vicon Industries Inc.

135 Fell Court

Hauppauge, NY 11788-4351 Telephone: (800) 645-9116 Fax Number: (631) 952-2288

Or

Vicon Industries Inc. C/O GSA Participating Dealer
135 Fell Court
Hauppauge, NY 11788-4351

14. Payment address.

Vicon Industries Inc.
135 Fell Court
Hauppauge, NY 11788-4351

15. Vicon's U.S. Standard Equipment Warranty

Vicon Industries Inc. (the "Company") warrants your equipment to be free from defects in material and workmanship under Normal Use from the date of original retail purchase for a period of three years, with the following exceptions:

1. All IQEYE Cameras: Two years if purchased before 1/1/2011.
2. Alliance-mini (IQD3xx), Alliance-mx (IQMxxx) and 3 Series (IQ03xx): Five years if purchased between 1/2/2011 – 12/31/2014.
3. Alliance-Pro (IQA3xx): Five years if purchased between 3/2/2012 – 12/31/2014. Three years if the motorized lens (IQA3xx-A3) option.
4. Access Control System Components: Two year from date of original retail purchase.
5. Uninterruptible Power Supplies: Two years from date of original retail purchase.
6. VDR-700 Recorder Series: One year from date of original retail purchase.
7. V5616MUX: One year from date of original retail purchase.
8. Arecont Cameras: One year from date of original retail purchase.
9. FMC series fiber-optic media converters and associated accessories: Lifetime warranty.
10. For PTZ cameras, "Normal Use" excludes prolonged use of lens and pan-and-tilt motors, gear heads, and gears due to continuous use of "autopan" or "tour" modes of operation. Such continuous operation is outside the scope of this warranty.
11. Any product sold as "special" or not listed in Vicon's commercial price list: One year from date of original retail purchase.

NOTE:

- If the product is to be used outdoors or in dusty, humid, or other hostile environments, it must be suitably protected.
- Camera products must be protected, whether in use or not, from exposure to direct sunlight or halogen light as the light may damage the camera image sensor. This applies to both indoor and outdoor use of the cameras.
- For camera products supplied without a lens, extreme care should be used when mounting a lens on these products. Damage to the product due to incorrectly mounted lenses will invalidate this limited hardware warranty.
- Failure to comply with any of the aforementioned requirements will invalidate this Limited Hardware Warranty.

Date of retail purchase is the date original end-user takes possession of the equipment, or, at the sole discretion of the Company, the date the equipment first becomes operational by the original end-user.

The sole remedy under this Warranty is that defective equipment be repaired or (at the Company's option) replaced, at Company repair centers, provided the equipment has been authorized for return by the Company, and the return shipment is prepaid in accordance with policy. Repaired or replacement hardware will be warranted for the remainder of the original Warranty Period or ninety (90) days, whichever is longer. When a product or part is exchanged the replacement hardware becomes the property of the original purchaser and all hardware or part thereof that is replaced shall become the property of Vicon.

The warranty does not apply (a) to faulty and improper installation, maintenance, service, repair and/or alteration in any way that is not contemplated in the documentation for the product or carried out with Vicon consent in writing, operation adjustments covered in the operating manual for the product or normal maintenance, (b) to cosmetic damages, (c) if the product is modified or tampered with, (d) if the product is damaged by acts of God, misuse, abuse, negligence, accident, normal wear and tear and deterioration, improper environmental conditions (including, but not limited to, electrical surges, water damage, chemical exposure, an/or heat/cold exposure) or lack of responsible care, (e) if the product has had the model or serial number altered, defaced or removed, (f) to consumables (such as storage media or batteries) (g) to products that have been purchased "as is" and Vicon the seller or the liquidator expressly disclaim their warranty obligation pertaining to the product, (h) to any non-Vicon hardware product or any software (irrespective of packaged or sold with Vicon hardware product) and Vicon products purchased from an unauthorized distributor/reseller, (i) to damage that occurs in shipment or (j) to damages by any other causes not related to defective design, workmanship and/or materials.

The warranty for the products shall run from Vicon to End User customers only (including product purchased through authorized partners and resellers). Vicon is not obligated under any circumstances to honor warranties on product(s) purchases from internet auction sites including eBay, uBid or from any other unauthorized resellers. Except as explicitly provided herein, Vicon disclaims all other warranties, including the implied warranties of fitness for a particular purpose and merchantability.

16. **Export packing charges, if applicable.** Included in price (commercial packing only).
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Government credit cards accepted by authorized dealers only. no additional discount granted.
18. **Terms and conditions of rental, maintenance, and repair (if applicable).** Not applicable.
19. **Terms and conditions of installation (if applicable).** Not applicable.
20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).** Not applicable.
- 20a. **Terms and conditions for any other services (if applicable).** Not applicable.
21. **List of service points (if applicable).** See Vicon Sales and Service directory.
22. **List of participating dealers (if applicable).** See GSA participating dealers list.
23. **Preventive maintenance (if applicable).** Not applicable.
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).** Not applicable.
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor s website or other location.) The EIT standards can be found at: www.Section508.gov/.**
25. **Data Universal Number System (DUNS) number.** 043837947.
26. **Notification regarding registration in SAM was Central Contractor Registration (CCR) database.** Registration valid. CAGE code: 58311.

Services Pricing and GSA Dealer List pages follow.

effective date 8/15/2015

Vicon Industries GS-07F-0421K

Per mod PO-0083, awarded 9/23/15

Installation and Configuration Services

All installations will be conducted by Vicon authorized government dealers. Ancillary Service includes, but is not limited to: services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training. Under no circumstances shall this include construction (construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36.102).

Ancillary Services

	Model	SIN	Description of service, as needed	GSA Labor Rate & per hour w IFF
Senior Executive	Senior Executive	246 1000	Senior Executive	\$202
Program Management	Program Manager III	246 1000	Program Manager III	\$141
	Program Manager II	246 1000	Program Manager II	\$122
	Program Manager I	246 1000	Program Manager I	\$110
Project Management	Project Manager III	246 1000	Project Manager III	\$109
	Project Manager II	246 1000	Project Manager II	\$89
	Project Manager I	246 1000	Project Manager I	\$79
Design and Application	Design Engineer III	246 1000	Design Engineer III	\$129
	Design Engineer II	246 1000	Design Engineer II	\$115
	Design Engineer I	246 1000	Design Engineer I	\$85
	Applications Engineer III	246 1000	Applications Engineer III	\$129
	Applications Engineer II	246 1000	Applications Engineer II	\$99
	Applications Engineer I	246 1000	Applications Engineer I	\$84
CAD	CAD Specialist III	246 1000	CAD Specialist III	\$96
	CAD Specialist II	246 1000	CAD Specialist II	\$70
	CAD Specialist I	246 1000	CAD Specialist I	\$59
Foreman	Foreman III	246 1000	Foreman III	\$88

	Model	SIN	Description of service, as needed	GSA Labor Rate & per hour w IFF
	Foreman II	246 1000	Foreman II	\$73
	Foreman I	246 1000	Foreman I	\$57
Install and Maintenance	Technician III	246 1000	Functional Responsibility: Configuring and upgrading networks and network peripherals. Configuration and repair of PC's. Perform upgrades to existing software and hardware systems. Ensures systems and components meet established specifications. Minimum educational requirements: High school. Work experience: minimum 5 years. Certifications: Associates Degree, A+.	\$84
	Technician II	246 1000	Functional Responsibility: Configuring and upgrading networks and network peripherals. Configuration and repair of PC's. Perform upgrades to existing software and hardware systems. Ensures systems and components meet established specifications. Minimum educational requirements: High school. Work experience: 2-3 years. Certifications: A+.	\$70
	Technician I	246 1000	Functional Responsibility: Troubleshoot, repair, maintain and test electrical systems and components. Ensures systems and components meet established specifications. Minimum educational requirements: High school. Work experience: 0-1 years. Certifications: Certificate in the study of electronics.	\$54
	Installer III	246 1000	Functional Responsibility: Performs all responsibilities without supervision. Performs addition or removal of non-powered or passive equipment/hardware. Performs addition or removal of wiring and connections. Lead verification. Analysis of specifications and drawings. Perform circuit modifications. Software adds or upgrades. Equipment testing. Minimum educational requirements: High School. Work experience: minimum 4 years. Certifications required: None.	\$80
	Installer II	246 1000	Functional Responsibility: Supervised by Installation manager/Level 3 Installer. Performs addition or removal of non-powered or passive equipment/hardware. Performs addition or removal of wiring and connections. Minimum educational requirements: High School. Work experience: 2-3 years. Certifications required: None.	\$65

	Model	SIN	Description of service, as needed	GSA Labor Rate & per hour w IFF
	Installer I	246 1000	Functional Responsibility: Supervised by Installation manager/Level 3 Installer. Performs addition or removal of non-powered or passive equipment/hardware. Minimum educational requirements: High School. Work experience: 0-1 years. Certifications required: None.	\$54
Quality Control	Quality Control Manager	246 1000		\$139
	Quality Control Specialist	246 1000		\$116
Purchaser	Purchaser II	246 1000		\$79
	Purchaser I	246 1000		\$55
Data Analyst	Data Analyst	246 1000		\$99
Administrative	Administrative Support	246 1000		\$80
	Administrative Assistant	246 1000		\$59
TRAINER	10107-00	246 1000	PROFESSIONAL TRAINER; customized training course; price per day; additional travel expenses. Course includes system design, installation, operation, troubleshooting and course materials.	\$6,272
CLASS-REG	10107-10	246 1000	REGISTRATION FEE; for Vicon certified dealer training course; per student	\$448
FLD-ENG	10107-20	246 1000	FIELD ENGINEER/PROJECT ENGINEERING; on-site engineering; price per day; additional travel expenses. Services include installation support, troubleshooting, system commissioning, and advanced system programming.	\$5,139
Factory Direct System Configuration*				
Configuration Services	PRO-SVC-CAMADV	246 42 1	PRECONFIGURATION OF NETWORK CAMERAS; configuring advanced camera parameters (i.e.,WDR, AGC, low light, day/night, etc.); fee per camera	\$21
	PRO-SVC-CAMIP	246 42 1	PRECONFIGURATION OF NETWORK CAMERAS; fee per camera; includes setup of camera name, network configuration, video stream, time synchronization and labeling	\$21
	PRO-SVC-DVR	246 42 1	CONFIGURATION OF DVRS; fee per DVR; set up includes DVR name, camera name, network configuration, Nucleus association time synchronization, storage database configuration, auto-record verification basic recording macro, labeling.	\$97

Model	SIN	Description of service, as needed	GSA Labor Rate & per hour w IFF
PRO-SVC-NVR	246 42 1	CONFIGURATION OF NVRS; fee per NVR; set up includes NVR name, network configuration, Nucleus association, time synchronization, storage database configuration, basic recording macro and labeling	\$165
PRO-SVC-NUC	246 42 1	CONFIGURATION OF NUCLEUS; fee per unit; set up includes unit name, network configuration, time synchronization, user and group additions, import of I-Onyx and third party cameras and labeling	\$197
PRO-SVC-WS	246 42 1	CONFIGURATION OF WORKSTATION; fee per workstation; set up includes workstation name, network configuration, Nucleus association, time synchronization and labeling	\$59
PRO-SVC-VMDC	246 42 1	CONFIGURATION OF VMDC; fee per VMDC; set up includes unit name, network configuration, Nucleus association, time synchronization and labeling	\$133
PRO-SVC-KEYPAD	246 42 1	CONFIGURATION OF KEYPAD; fee per unit; set up includes network configuration, host association and labeling	\$68
PRO-SVC-WEB	246 42 1	CONFIGURATION OF WEB SERVICE; fee per unit; set up includes unit name, network configuration, Nucleus association, time synchronization and labeling	\$133
PRO-SVC-REM	246 42 1	REMOTE SUPPORT FOR SITE; 4 hours of remote support for programming, commissioning and troubleshooting; fee for 4 hour block of time for a single project (time cannot be saved if service takes less than 4 hours)	\$648
PRO-SVC-DECODER	246 42 1	CONFIGURATION OF VN-DECODER-2; fee per unit; set up includes unit name, network configuration, Nucleus association, time synchronization and labeling	\$133

* All system components can be pre-configured by in-house engineers before being shipped. Add a "C" to the model number and add the associated price to the price of the component. Call your Vicon Representative for help as needed.

Vicon rounds up the prices to the nearest whole number.

GSA Dealers - 6/20/16

Company Name	Account Number	Address	Telephone	Expiration Date	Territory	Contact	Email Contact
Advanced Automation Systems, Inc.	106657	3802 N. 40TH STREET, TAMPA, FL 33610	813-621-8257	1/31/2015	7	Curtis Musser	cmusser@aadifference.com
AES Systems, Inc.	8628	1167 N 450 W, SPRINGVILLE, UT 84663	801-491-3804	11/24/2016	19	Karl Prince	karlp@aessystems.com
Audio Video Systems	10806	1860 OLD OKEECHOBEE, ST104, WPB, FL 33409	800-367-1896	2/18/2015	7	Angela Bernard	angela@cctvrepair.com
AWT Technical Support	108348	3876 ARTMAR DR., YOUNGSTOWN, OH 44515	330-333-1134	12/11/2016	5	Andrew Turner	awturner@awtechsupport.com
Becker Communications, Inc. dba BCI Integrated Solutions	108089	5139 W. RIO VISTA AVE., TAMPA, FL 33634	813-249-1020	10/16/2015	7	Grant Becker	scancel@bcifl.net
Ber-National Controls	17303	105 ARTERIAL ROAD, SYRACUSE, NY 13206	315-432-1818	2/1/2017	2	Jeffrey Bernatovich	mail@bernationalcontrols.com
Black Creek Integrated Systems Corp	12258	P.O.BOX 101747, IRONDALE, AL 35210	205-949-9900	10/14/2016	6B	Walt Leeman	wleeman@blackcreekisc.com
Colsa Solutions, Inc.	105000	225 WEST PARK LOOP STE C., HUNTSVILLE, AL 35806	256489-1354	2/18/2015	6B	Jonathan Phillips	jphillips@colsasolutions.com
Debra-Kuempel	108260	3976 SOUTHERN AVE., CINCI, OH 45227	513-271-6500	10/13/2015	5	Kevin Broxterman	kbroxterman@debra-kuempel.com
EAI Security Systems, Inc.	105752	1084 TAFT ST. ROCKVILLE, MD., 20850	301-424-9588	10/13/2015	4	Dave Damato	dave.damato@eaisecurity.net
Electronic Security Concepts	104072	8320 EAST GELDING DRIVE, SCOTTSDALE, AZ 85260	480-947-6032	2/1/2017	19	Joseph Menke	joem@electronicsecurityconcepts.com
EMC Integrated Systems Group	102699	121 CENTRAL AVE., STE 200, GRAPEVINE, TX 76051	817-552-1510	7/31/2015	8	Marta Marshall	marta@emc-isg.com
EO Integrated Systems, Inc.	105700	12700 31 MILE RD, WASHINGTON, MI 48095	586-752-3200	1/31/2015	21	Donald Rochon	dmrochon@eoisi.com
Esitech, Inc.	20933	2506 WACO ST, RICHMOND, VA. 23294	804-672-3223	10/13/2015	4	Cori Pike	c.pike@esitechinc.com
Guyette Communications	17312	90 NARROWS ROAD, PLYMOUTH, PA 18651	570-779-5355	9/15/2016	3	Thomas Hulslander	tomh@guyettec.com
Integrated Security Resources	100253	1403 MAIN ST., MERIDIAN, ID 83680	208-884-8562	7/9/2014	15A	Chris Franco	cfranco@isr1.com
Master Communications	106905	54 OLD STATE RD, ELLISVILLE, MO 63021	314-215-4110	1/30/2015	9	Julie Enright	julieenright@mastercomminc.com
Master Fire & Security Systems	103515	1019 W. 26TH ST, ERIE, PA 16508	814-454-4677	10/23/2015	5	Michael S. Sullivan	msul@ma.rr.com
Pacific Systems Integrators, Inc.	107765	17744 E. RISSO COURT, LINDEN, CA 95236	209-610-6077	1/28/2014	15B	Patrick Fish	pat@pacsysint.com
Rexmoore	17745	6001 OUTFALL CIRCLE, SACRA, CA 95828	916-372-1300	1/28/2014	15B	Doug Cuthbert	doug.cuthbert@rexmoore.com
Save on Video	10659	29397 AGOURA RD, AGOURA HILLS, CA 91301	818-706-3260	1/30/2015	17	Bryan Merjan	bryan@saveonvideo.com
Sentrillion	102854	1881 CAMPUS COMM DR, RESTON, VA 20191	703-390-5560	4/7/2015	19	Bryan Ackerman	bryan.ackerman@sentrillion.com
Signet Technologies	106888	12300 KILN CRT, STE E, BELTSVILLE, MD 20705	240-264-3295	4/7/2015	4	Bill Burgess	bill.burgess@signetinc.com
Silent Guard	105342	4835 HOLLYWD, BLVD, HOLLYWD, FL, 33021	954-989-1612	1/30/2015	7	Madelyn Levy	ml@silentguardsystems.com
Strategic Solutions Unlimited	108219	128 MAXWELL ST, FAYETTEVILLE, NC 28301	910-222-8138	2/18/2015	4	Erik Ross	erik@ssuinc.us
Superior Alarms	100483	PO BOX 3097, MCALLEN, TX 78502	956-682-6005	6/20/2017	8	Alan Yoder	alan@superioralarms.com
Total Protection Systems, Inc.	16982	P.O. BOX 270837, CORPUS CHRISTI, TX 78427	361-289-2788	3/5/2014	8	Matt Donnell	md@totalprotection.com
Triad Security Systems	16550	971 LEHIGH AVE, UNION, NJ 07083	908-964-5252	1/31/2015	3	Richard Sylvestro	rick@triadsecurity.com
Tri-State Life Safety & Electric Systems, Inc.	104865	540 SNOW HILL CHURCH RD., MURPHY, NC 28906	828-835-3366	9/24/2015	6A	Donna Sharp	donna@tristatelifesafety.com
Wholesale Ind. Electronics	4675	515 EAST BAY ST., CHARLESTON, SC 29403	843-722-2634	2/18/2015	6A	Johnny Sanders	jsanders@weinc.com