Federal Acquisition Service

Authorized Federal Supply Schedule Price List

Contract Number: GS-07F-0439X

General Services Administration
Federal Supply Service
Total Solutions for Law Enforcement, Security, Facilities Management
Schedule 84

Period covered by contract GS07F0439X:
April 12, 2016 through April 11, 2021

General Services Administration
Greater Southwest Acquisition Center
Supplement #_____ , dated ________

Business Size: LARGE
DUNS: 050895015

Climatec, LLC
2851 W. Kathleen Road | Phoenix, AZ 85053 | 602.906.4159
www.climatec.com | terryk@climatec.com
TABLE OF CONTENTS

COMPANY OVERVIEW........................................................................................................2
GSA CONTRACT TERMS AND CONDITIONS.................................................................5
APPROVED CONTRACT LABOR CATEGORIES.............................................................9
APPROVED CONTRACT LABOR RATES......................................................................10
COMPANY OVERVIEW

Since 1975, Climatec has been one of the Southwest’s leading providers of advanced building technologies for a wide variety of industries and buildings. Our broad set of offerings allows us to be a single source integrator of critical building systems. We provide safer, more comfortable and more efficient building environments through:

- Innovative HVAC solutions
- Energy services
- Building technology solutions
- Ongoing service and training

Climatec carries a full line of products from manufacturers you trust. We attract the most experienced and talented industry professionals and we’re committed to innovative solutions that are environmentally friendly. At Climatec, we’ve sustained a solid commitment to delivering an extraordinary customer experience for over 30 years. As a client, you will experience first-hand our dedication to meeting your deadlines and solving your problems in a way that’s fast, accurate and dependable.

HVAC Solutions

Climatec is recognized as a leader in the development and installation of large-scale, energy-efficient HVAC systems for commercial buildings. Whether starting from scratch, upgrading an existing system, or setting up ongoing service and maintenance, Climatec is the single source for mechanical contractors, engineers, building owners, and general contractors.

The “wet side” of our business emphasizes quality systems that make and distribute conditioned air inside occupied spaces. Through the quality products we provide, we’re able to support any air conditioning application in hospitals, schools, stadiums, resorts, office buildings, and other commercial facilities.

On the “dry side,” Climatec’s experienced staff provides the fans and air distribution equipment needed to keep air moving through the HVAC system. Through quality products provided through our partner manufacturers, we can engineer, install, and maintain your system to the standards of excellence you demand. Representing a variety of manufacturers not only helps Climatec keep your projects under budget, it also allows us to create custom systems that are an exact match for your needs.
Building Technology Solutions
Climatec makes new and existing buildings better through the use of advanced technology. Our Automation and Building Services team provides, engineers, and installs a variety of open-protocol, facility automation systems designed to adapt to your needs far into the future.

As a system integrator, we provide a unique set of offerings that allows all your automated systems - such as fire alarm, security, lighting, energy metering, and legacy control systems - to operate seamlessly from a single operator workstation. Our experience is broad and crosses every segment of the building industry. With more than 2,000 installations, we have dedicated teams focused on health care, education, public works, office, industrial, manufacturing, airport, hotel, entertainment, bio-tech, semiconductor, and military facilities. There is no substitute for industry-specific knowledge, which Climatec can demonstrate across the board.

In the end, however, our business is about people - the best and brightest in the industry. Our team has been serving customers for 30 years, and our commitment and dedication to our clients show in everything we do. We invest in training to keep our skills up to date, and every team member has the authority to make decisions to get their jobs done on-time and within budget.

Energy Services
Energy is a significant expense that can have a lasting impact on your business and the environment. With over 30 years of leadership in advanced building technologies, Climatec is uniquely qualified to evaluate the efficiency of your facility and provide affordable energy-saving solutions.

As a member of the U.S. Green Building Council, Climatec delivers a long list of products and services that can help you create a building that is efficient and friendly to both your bottom line and the environment.
We provide cost savings through:

- Energy Audits
- Commissioning
- HVAC/Lighting Upgrades
- Energy Management Systems
- VFD/Motor Control
- LEED Design Assistance
- Alternative Energy Solutions
- Financial /Leasing Solutions

Energy Support Services

- Technical Support Agreements
- 24 Hour Support
- Factory Training
- Test and Inspections
- Remote Monitoring
- Continual Communications
GSA AWARDED TERMS & CONDITIONS

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded prices.
   SIN 246 42 1 – FACILITY MANAGEMENT SYSTEMS
   SIN 246 1000 – ANCILLARY SUPPLIES | SERVICES

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.
   See pricing on www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.
   See pricing on www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2

2. Maximum Order:
   SIN 246 42 1: $150,000.00

3. Minimum Order:
   $100.00

4. Geographic Coverage (Delivery Area):
   48 Contiguous States, the District of Columbia

5. Point(s) of production (city, county, and state or foreign country).
   Climatec, LLC
   2851 W. Kathleen Road
   Phoenix, AZ 85053
   Maricopa County

   Email: terryk@climatec.com

6. Discount from list prices or statement of net price.
   See pricing on www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2
7. **Quantity Discounts:**
   0.5% discount on single orders exceeding $500,000.00

8. **Prompt Payment Terms:**
   0.5% 15, Net 30 Days - Prompt payment terms cannot be negotiated out of contractual agreement in exchange for other concessions.

9a. **Government purchase cards are accepted at or below the micropurchase threshold.**

9b. **Government purchase cards are accepted above the micropurchase threshold.**

10. **Foreign Items (List items by country of origin):**
    All products are TAA Compliant

11a. **Time of Delivery:**
    30 Days ARO

11b. **Expedited Delivery:**
    15 Days ARO

11c. **Overnight and 2 day Delivery:**
    Please contact contractor for overnight and 2 day delivery

11d. **Urgent Requirements:**
    Please contact contractor for urgent requirements

12. **F.O.B. Point(s):**
    Destination

13a. **Ordering Address:**
    Climatec, LLC
    2851 W. Kathleen Road
    Phoenix, AZ 85053

13b. **Ordering procedures:**
    For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage [fss.gsa.gov/schedules](http://fss.gsa.gov/schedules).
14. **Payment Address:**
   Climatec, LLC  
   Dept. 730047  
   P.O. Box 660919  
   Dallas, TX 75266-0919

15. **Warranty Provision:**
   Standard Commercial Warranty on Products

16. **Export Packing Charges, if applicable**
   Not Applicable

17. **Terms and conditions of Government Purchase Card acceptance (any thresholds above the micropurchase level).**
   Accepted above the micro-purchase threshold

18. **Terms and conditions of rental, maintenance, and repair (if applicable).**
   Not Applicable

19. **Terms and conditions of installation (if applicable).**
   Not Applicable

20a. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).**
   Not Applicable

20b. **Terms and conditions for any other services (if applicable)**
   Not Applicable

21. **List of service and distribution points (if applicable).**
   Not Applicable

22. **List of participating dealers (if applicable).**
   Not Applicable

23. **Preventive maintenance (if applicable).**
   Not Applicable

24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).**
   Not Applicable
24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

25. Data Universal Number System (DUNS) number:
050895015

26. Notification regarding registration in SAM (System for Award Management) database.
CAGE CODE # 5AKY7
APPROVED LABOR CATEGORIES

Basic Technician
This position provides basic technical assistance under the supervision and lead of the on-site technician. Basic Technicians will take direction and instruction from senior Technicians, System Specialist, and/or Project Managers at all times. Six months of experience as a technician is required to fulfill this position. The Basic Technician will possess at a minimum, a high school diploma.

Technician
Installs, services, and repairs energy management & control systems, video surveillance systems, and access control & security systems. Technicians have the ability to utilize hand tools & meters, read blueprints & specifications, and perform OEM maintenance & repair procedures. One year of experience as a technician is required to fulfill this position. The Technician will possess at a minimum, a high school diploma.

System Specialist
The System Specialist is responsible for the development of site specific hardware architectures, programming, and overall development & oversight. The System Specialist is also responsible for concept development, oversight, standards adherence, and code compliance. The System Specialist will at minimum, possess a high school diploma and one year of experience in a related field, which may include other experience such as military and other job training programs.

Project Manager
Responsible for day-to-day management of project fulfillment including project documentation, site coordination, material logistics, field resource supervision, and customer interaction. The Project Manager will at minimum, possess a high school diploma and two years of experience in project management, or a related discipline, which may include other experience such as military and other job training programs.
SIN 246 1000 ANCILLARY SUPPLIES | SERVICES
GSA APPROVED HOURLY LABOR RATES

<table>
<thead>
<tr>
<th>CLIMATEC LABOR CATEGORY</th>
<th>GSA PRICE (NET OF DISCOUNTS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Basic Technician</td>
<td>$80.75</td>
</tr>
<tr>
<td>Technician</td>
<td>$85.50</td>
</tr>
<tr>
<td>System Specialist</td>
<td>$90.25</td>
</tr>
<tr>
<td>Project Management</td>
<td>$94.50</td>
</tr>
</tbody>
</table>