

# FEDERAL ACQUISITION SERVICE

## AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

Contract Number: **GS-07F-0439X**

General Services Administration  
Federal Supply Service

Total Solutions for Law Enforcement, Security, Facilities Management  
Schedule MAS

PERIOD COVERED BY CONTRACT GS07F0439X:  
April 12, 2016 through April 11, 2021

General Services Administration  
Greater Southwest Acquisition Center  
Supplement # \_\_\_\_\_, dated \_\_\_\_\_

**Business Size:** LARGE  
**DUNS:** 050895015

**GSA** Contract Holder

 **CLIMATEC**<sup>®</sup>  
MERGING BUILDINGS & TECHNOLOGY

Climatec, LLC  
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## COMPANY OVERVIEW

Since 1975, Climatec has been one of the Southwest's leading providers of advanced building technologies for a wide variety of industries and buildings. Our broad set of offerings allows us to be a single source integrator of critical building systems. We provide safer, more comfortable and more efficient building environments through:

-  Innovative HVAC solutions
-  Energy services
-  Building technology solutions
-  Ongoing service and training

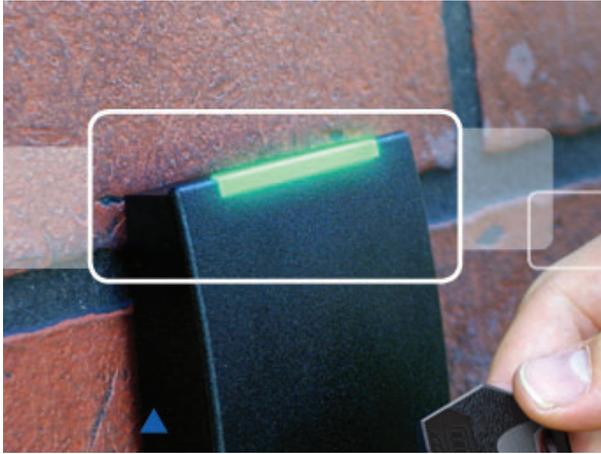
Climatec carries a full line of products from manufacturers you trust. We attract the most experienced and talented industry professionals and we're committed to innovative solutions that are environmentally friendly. At Climatec, we've sustained a solid commitment to delivering an extraordinary customer experience for over 40 years. As a client, you will experience first-hand our dedication to meeting your deadlines and solving your problems in a way that's fast, accurate and dependable.

### HVAC Solutions

Climatec is recognized as a leader in the development and installation of large-scale, energy-efficient HVAC systems for commercial buildings. Whether starting from scratch, upgrading an existing system, or setting up ongoing service and maintenance, Climatec is the single source for mechanical contractors, engineers, building owners, and general contractors.

The "wet side" of our business emphasizes quality systems that make and distribute conditioned air inside occupied spaces. Through the quality products we provide, we're able to support any air conditioning application in hospitals, schools, stadiums, resorts, office buildings, and other commercial facilities.

On the "dry side," Climatec's experienced staff provides the fans and air distribution equipment needed to keep air moving through the HVAC system. Through quality products provided through our partner manufacturers, we can engineer, install, and maintain your system to the standards of excellence you demand. Representing a variety of manufacturers not only helps Climatec keep your projects under budget, it also allows us to create custom systems that are an exact match for your needs.



### Building Technology Solutions

Climatec makes new and existing buildings better through the use of advanced technology. Our Automation and Building Services team provides, engineers, and installs a variety of open-protocol, facility automation systems designed to adapt to your needs far into the future.

As a system integrator, we provide a unique set of offerings that allows all your automated systems - such as fire alarm, security, lighting, energy metering, and legacy control systems - to operate seamlessly from a single operator workstation. Our experience is broad

and crosses every segment of the building industry. With more than 2,000 installations, we have dedicated teams focused on health care, education, public works, office, industrial, manufacturing, airport, hotel, entertainment, bio-tech, semiconductor, and military facilities. There is no substitute for industry-specific knowledge, which Climatec can demonstrate across the board.

In the end, however, our business is about people - the best and brightest in the industry. Our commitment and dedication to our clients show in everything we do. We invest in training to keep our skills up to date, and every team member has the authority to make decisions to get their jobs done on-time and within budget.



### Energy Services

Energy is a significant expense that can have a lasting impact on your business and the environment. With years of leadership in advanced building technologies, Climatec is uniquely qualified to evaluate the efficiency of your facility and provide affordable energy-saving solutions.

As a member of the U.S. Green Building Council, Climatec delivers a long list of products and services that can help you create a building that is efficient and friendly to both your bottom line and the environment.



We provide cost savings through:

- Energy Audits
- Commissioning
- HVAC/Lighting Upgrades
- Energy Management Systems
- VFD/Motor Control
- LEED Design Assistance
- Alternative Energy Solutions
- Financial /Leasing Solutions

### Energy Support Services

- Technical Support Agreements
- 24 Hour Support
- Factory Training
- Test and Inspections
- Remote Monitoring
- Continual Communications

## GSA AWARDED TERMS & CONDITIONS

### 1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded prices.

#### SIN 334512 - FACILITY MANAGEMENT SYSTEMS

Includes products to support facilities management systems, such as repair parts, surveillance systems, security functions, energy functions, building comfort systems, etc.

**NOTE:** Subject to Cooperative Purchasing

#### SIN 334290 – ANCILLARY SUPPLIES | SERVICES

Ancillary supplies and/or services are support supplies and/or services which are not within the scope of any other SIN on this schedule. These supplies and/or services are necessary to compliment a contractor's offerings to provide a solution to a customer requirement. This SIN may be used for orders and blanket purchase agreements that involve work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule. Special Instructions: The work performed under this SIN shall be associated with existing SIN(S) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of supplies or services purchased under another SIN(S) of the same schedule. Offerors may be required to provide additional information to support a determination that their proposed ancillary supplies and/or services are commercially offered in support of one or more SINS(S) under this schedule.

#### SIN OLM - ORDER-LEVEL MATERIALS

OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level.

OLM SIN-Level Requirements/Ordering Instructions:

OLMs are:

- Purchased under the authority of the FSS Program
- Unknown until an order is placed
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
- Only authorized for use in direct support of another awarded SIN
- Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
- Subject to a Not To Exceed (NTE) ceiling price

OLMs are not:

- Open Market Items
- Items awarded under ancillary supplies/services or other direct cost (ODC) SINs (these items are defined, priced, and awarded at the FSS contract level)

OLM Pricing:

- Prices for items provided under the Order-Level Materials SIN must be inclusive of the Industrial Funding Fee (IFF)
- The value of OLMs in a task or delivery order, or the cumulative value of OLMs in orders against an FSS BPA awarded under an FSS contract, cannot

**1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract.**

See pricing on [www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2](http://www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2)

**1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate not applicable for this item.**

See pricing on [www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2](http://www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2)

**2. Maximum Order:**

SIN 334512: \$150,000.00

SIN 334290: \$150,000.00

SIN OLM: \$150,000.00

**3. Minimum Order:**

\$100.00

4. **Geographic Coverage (Delivery Area):**  
48 Contiguous States, the District of Columbia
5. **Point(s) of production (city, county, and state or foreign country).**  
Climatec, LLC  
2851 W. Kathleen Road  
Phoenix, AZ 85053  
Maricopa County  
Email: gfierros@climatec.com
6. **Discount from list prices or statement of net price.**  
See pricing on [www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2](http://www.gsaadvantage.gov/advantage/s/search.do?q=0:2climatec&db=1&searchType=2)
7. **Quantity Discounts:**  
0.5% discount on single orders exceeding \$500,000.00
8. **Prompt Payment Terms:**  
0.5% 15, Net 30 Days
- 9a. **Government purchase cards are accepted at or below the micropurchase threshold.**
- 9b. **Government purchase cards are accepted above the micropurchase threshold.**
10. **Foreign Items (List items by country of origin):**  
All products are TAA Compliant
- 11a. **Time of Delivery:**  
30 Days ARO
- 11b. **Expedited Delivery:**  
15 Days ARO
- 11c. **Overnight and 2 day Delivery:**  
Please contact contractor for overnight and 2 day delivery
- 11d. **Urgent Requirements:**  
Please contact contractor for urgent requirements
12. **F.O.B. Point(s):**  
Destination

**13a. Ordering Address:**

Climatec, LLC  
2851 W. Kathleen Road  
Phoenix, AZ 85053

**13b. Ordering procedures:**

For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage [fss.gsa.gov/schedules](https://fss.gsa.gov/schedules).

**14. Payment Address:**

Climatec, LLC  
P.O. Box 51689  
Los Angeles, CA 90051-5989

**15. Warranty Provision:**

Standard Commercial Warranty on Products

**16. Export Packing Charges, if applicable**

Not Applicable

**17. Terms and conditions of Government Purchase Card acceptance (any thresholds above the micropurchase level).**

Accepted above the micro-purchase threshold

**18. Terms and conditions of rental, maintenance, and repair (if applicable).**

Not Applicable

**19. Terms and conditions of installation (if applicable).**

Not Applicable

**20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable).**

Not Applicable

**20b. Terms and conditions for any other services (if applicable)**

Not Applicable

21. **List of service and distribution points (if applicable).**  
Not Applicable
22. **List of participating dealers (if applicable).**  
Not Applicable
23. **Preventive maintenance (if applicable).**  
Not Applicable
- 24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants).**  
Not Applicable
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).**  
Not Applicable
25. **Data Universal Number System (DUNS) number:**  
050895015
26. **Notification regarding registration in SAM (System for Award Management) database.**  
CAGE CODE # 5AKY7

## APPROVED LABOR CATEGORIES



### Basic Technician

This position provides basic technical assistance under the supervision and lead of the on-site technician. Basic Technicians will take direction and instruction from senior Technicians, System Specialist, and/or Project Managers at all times. Six months of experience as a technician is required to fulfill this position. The Basic Technician will possess at a minimum, a high school diploma.



### Technician

Installs, services, and repairs energy management & control systems, video surveillance systems, and access control & security systems. Technicians have the ability to utilize hand tools & meters, read blueprints & specifications, and perform OEM maintenance & repair procedures. One year of experience as a technician is required to fulfill this position. The Technician will possess at a minimum, a high school diploma.



### System Specialist

The System Specialist is responsible for the development of site specific hardware architectures, programming, and overall development & oversight. The System Specialist is also responsible for concept development, oversight, standards adherence, and code compliance. The System Specialist will at minimum, possess a high school diploma and one year of experience in a related field, which may include other experience such as military and other job training programs.

### Project Manager

Responsible for day-to-day management of project fulfillment including project documentation, site coordination, material logistics, field resource supervision, and customer interaction. The Project Manager will at minimum, possess a high school diploma and two years of experience in project management, or a related discipline, which may include other experience such as military and other job training programs.

SIN OLM ANCILLARY SUPPLIES | SERVICES  
 GSA APPROVED HOURLY LABOR RATES

CLIMATEC LABOR CATEGORY	GSA PRICE (NET OF DISCOUNTS)
Basic Technician	\$85.64
Technician	\$90.68
System Specialist	\$95.72
Project Management	\$99.75