Energy Efficiency Projects

TEN offers technical and financial resources to deliver high quality, high value building efficiency projects to reduce your Agency’s utility and operational costs while accomplishing your sustainability goals.

- General Services Administration Federal Supply Acquisition Service
- **Authorized Federal Supply Schedule Catalog/Price List**
- FSC Group: R414, R425, N063, 6350
- GSA Contract Number: GS07F050DA - Contract Expiration: 12/31/2020
- Federal Supply **Schedule 084**

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov)

**TURN-KEY ENERGY EFFICIENCY PROJECTS THROUGH THE ENABLE PROGRAM**

<table>
<thead>
<tr>
<th>Address</th>
<th>Primary Contact</th>
</tr>
</thead>
<tbody>
<tr>
<td>1501 Reedsdale Street, Suite 401, Pittsburgh, PA 15233-2317</td>
<td>David Robb, VP Business Development <a href="mailto:david.robb@tensaves.com">david.robb@tensaves.com</a></td>
</tr>
<tr>
<td>Website</td>
<td>Direct: (412) 722-9845</td>
</tr>
<tr>
<td></td>
<td>Office: (855) 429-1010 ext 163</td>
</tr>
<tr>
<td>Phone</td>
<td></td>
</tr>
<tr>
<td>855-429-1010</td>
<td></td>
</tr>
<tr>
<td>Fax</td>
<td>DUNS Number: 884839205</td>
</tr>
<tr>
<td>412-429-8889</td>
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</tbody>
</table>

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov)
CAPABILITIES SUMMARY

The Efficiency Network, Inc. (TEN) is an energy efficiency company that develops, designs, engineers and finances turnkey energy savings projects that address all of a building’s systems.

TEN’s staff of professionals represents significant project experience and offers budget neutral energy and water efficiency projects to a broad range of federal government customers.

TEN’s technical team has provided its clients the following services:

- Building audits
- Conceptual assessments
- Designed and engineered energy conservation measures (ECMs)
- Turn-key project management
- Guaranteed savings
- Utility use optimization analysis and corresponding economic assessments
- Project financing and customized deal structures
- Training, commissioning, and measurement & verification (M&V) programs

TEN is the next generation of Energy Services Companies (ESCOs) that offers industry-leading service and value through its lean operating structure, accomplished technical team, and singular focus on offering energy efficiency projects without any product or vender preferences.

PROJECT EXAMPLES

TEN’s technical team has provided its clients with the following projects:

**Lighting and Electric**
- LED conversion
- Complete lighting redesign
- Lighting sensors & controls
- Variable speed drives
- High efficiency motors
- And more

**Building Automation**
- Continuous automated commissioning
- Retro-commissioning
- Optimize control algorithms
- Hardware and software enhancements
- Remote access and monitoring
- And more

**Water Conservation**
- Ultra/low flow fixtures
- Groundwater irrigation
- Leak detection systems
- Laundry ozone systems
- And more

**Building Envelope**
- Window replacements
- Thermal/solar films
- Stack effect mitigation
- Roof improvements
- Envelope repair
- And more

**HVAC & Central Plant**
- New air handling systems
- Cogeneration
- District utility enhancement
- New boilers, chillers and cooling towers
- And more

**Supply Side**
- Demand response
- Utility rebates
- Renewable sourcing
- Commodity negotiations
- And more
### Special Item Number (SIN) Offered:

<table>
<thead>
<tr>
<th>SIN</th>
<th>DESCRIPTION</th>
<th>MAXIMUM ORDER *THRESHOLD</th>
<th>MINIMUM ORDER</th>
<th>POINTS OF PRODUCTION</th>
</tr>
</thead>
</table>
| 246-52  | Professional Security/Facility Management Services  
Facility Management, Consulting and Comprehensive Training | $200,000                  | $0            | NA                   |
| 246-53  | Facility Management and Energy Solutions  
Turnkey projects design/ engineer and construction management for upgrades of a wide range of energy consuming equipment. | $200,000                  | $0            | NA                   |

*Maximum Order: If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contactor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

### DISCOUNT FROM LIST PRICES:
A **5% Basis Point Discount** for SIN 246-52 from the accepted pricelists.  
A **15% Basis Point Discount** for SIN 246-53 from the accepted pricelists.  
For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded in to GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated discounted price (Net GSA price). The current IFF is 0.75% and should be calculated as follows: Negotiated price divided by (1 - 0.0075) which equates to Negotiated price divided by 0.9925.  
Example: ($100,000 / 0.9925) = $100,755.67

### QUANTITY/VOLUME DISCOUNT(S):  3% discount for orders over $2M

### HOURLY RATES: (Services Only): Included below.

### GEOGRAPHIC COVERAGE:  Domestic, all 50 states.

### PROMPT PAYMENT TERMS:  Net 30

Government Purchase Cards must be accepted at or below the micro-purchase threshold. Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

### FOREIGN ITEMS:  None
ORDERING ADDRESS AND PAYMENT ADDRESS:
1501 Reedsdale Street, Suite 401, Pittsburgh, PA 15233-2317

TIME OF DELIVERY, OVERNIGHT AND 2-DAY DELIVERY, FOB POINT, EXPORT PACKING CHARGES:
Not expected to be applicable for Services to be rendered. To be determined based on each contract.

EXPEDITED DELIVERY: Contact Contractor

URGENT REQUIREMENTS: Customers are encouraged to contact the contractor whenever it is necessary for the purpose of requesting accelerated delivery. TEN has expedited many projects successfully for customers.

ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3

WARRANTY PROVISION: Standard Commercial Warranties.

TERMS AND CONDITIONS:

• GOVERNMENT PURCHASE CARD ACCEPTANCE: (any thresholds above the micro-purchase level may be inserted by contractor)

• RENTAL, MAINTENANCE, REPAIR, INSTALLATION AND REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): Not applicable.

• FOR ANY OTHER SERVICES, PREVENTATIVE MAINTENANCE OR FOR LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): Not applicable.

LIST OF PARTICIPATING DEALERS (IF APPLICABLE): Not applicable.

SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): To be determined based on each contract.

Section 508 Compliance for EIT: Not applicable

NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: TEN has an Active Registration in the SAM database.
CALCULATED HOURLY LABOR CATEGORY RATES FOR ALL COMMERCIAL PROJECTS

LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:
(Government net price based on a unit of one.) To be completed by contractor on text file submission.

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<tr>
<th>SIN</th>
<th>LABOR CATEGORY</th>
<th>HOURLY RATE</th>
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<tr>
<td>246-52 / 246-53</td>
<td>Administrative Staff I</td>
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<td>Administrative Staff II</td>
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<td>Engineer I</td>
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<td>Engineer III</td>
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<td>Engineer IV</td>
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<td>Sustainability Coordinator</td>
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<tr>
<td>246-52 / 246-53</td>
<td>Director of Incentives</td>
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</table>
TEN’s team consists of industry veterans many with 10 to 30 years of experience in the energy services industry. Below are examples of the certifications held by our employees:

- Professional Engineers (PE) (multiple states)
- Certified Energy Managers (CEM)
- Leadership in Energy & Environmental Design Professionals (LEED)
- Certified Lighting Efficiency Professionals (CLEP)
- Lighting Certified (LC)
- Certified Project Managers (CPM)
- Certified Carbon Reduction Manager (CRM)
- Project Management Professional (PMP)
- Certified Business Energy Professional (BEP)
- Certified Energy Auditor (CEA)
- Certified Measurement and Verification Professional (CMVP)
- Certified Building Energy Simulation Analyst (BESA)
- Existing Building Commissioning Professional (EBCP)
- Certified Building Commissioning Professional (CBCP)
- Certified Building Assessment Professional (BEAP)
- Certified Building Energy Modeling Professional (BEMP)
- Certified High-Performance Building Design Professional (HPBD)
- Certified Testing, Adjusting and Balancing Professional (CTAB)
- Certified Demand Side Manager (CDSM)
- Distributed Generation Certified Professional (DGCP)
- Guiding Principle Compliance Professional (GPCP)
- Green Globes Professional (GGP)

For additional inquiries or information, please contact David Robb, TEN’s GSA Contract Administrator and primary contact.

David Robb, VP Business Development
The Efficiency Network, Inc. (TEN)
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Direct: (412) 722-9845
Office: (855) 429-1010 extension 163
Fax:  (412) 429-8889
Email: david.robb@tensaves.com

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is http://www.gsaadvantage.gov