



The Stealth Boat Lift™

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.

The INTERNET address for GSA Advantage! is: www.GSAAdvantage.gov.

Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

FSC GROUP 19

MARINE CRAFT AND EQUIPMENT, INBOARD AND OUTBOARD ENGINES, TOWABLE BLADDERS AND FLOATING MARINE BARRIERS, AND BUOYS

Contract number: **GS-07F-0515T**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: July 27, 2007 through July 26, 2012

BOAT FLOAT DIV OF JPQ ARCHER, LLC
4101 NORTH OCEAN BLVD
BOCA RATON, FL 33431-5341
TELEPHONE NO. 866-BoatFloat FAX NO. 866- BoatFloat
www.BOATFLOATboatlifts.com

Business size: Small.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s):

SIN	DESCRIPTION	UNIT OF MEASURE	GSA PRICE
260-12, 260-99	Stealth B1-10,000 lb. lift capacity	EA	\$17,984.31
260-12, 260-99	Stealth B2-12,000 lb. lift capacity	EA	\$19,752.14
260-12, 260-99	Stealth B3-14,000 lb. lift capacity	EA	\$22,896.44
260-12, 260-99	Stealth C1-16,000 lb. lift capacity	EA	\$25,991.22
260-12, 260-99	Stealth C2-18,000 lb. lift capacity	EA	\$28,802.14
260-12, 260-99	Stealth C3-20,000 lb. lift capacity	EA	\$31,228.30
260-12, 260-99	Stealth D-20,001-30,000 lb. lift capacity	EA	\$38,440.12
260-12, 260-99	Remote Location Kit	EA	\$10,991.62
260-12, 260-99	Spare Parts Kit	EA	\$3,979.42
260-12, 260-99	Hose Extension Kit	EA	\$174.86
260-12, 260-99	Tide Controls (2)	EA	\$854.19
260-12, 260-99	Additional Remote Transmitters	EA	\$88.41
260-98	Training (alone)	per visit	\$2,191.31
260-98	Annual Service Inspection/Retraining and Parts replacement-using Spare Parts Kit	per visit	\$4,330.03

2. Maximum order: \$315,000
3. Minimum order: None
4. Geographic coverage (delivery area): 50 states and District of Columbia
5. Point(s) of production (city, county, and State or foreign country): Boca Raton, Palm Beach, FL
6. Discount from list prices or statement of net price: 13%
7. Quantity discounts: None
8. Prompt payment terms: 1% 20 days
- 9a. Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are not accepted above the micro-purchase threshold.
10. Foreign items: Not applicable.
- 11a. Time of delivery: 90 days ARO.
- 11b. Expedited Delivery. For lifts, contact BoatFloat®. All parts and service are available for expedited delivery.
- 11c. Overnight and 2-day delivery. Overnight and 2-day delivery are available for parts.
- 11d. Urgent Requirements. Contact BoatFloat® for information.
12. F.O.B. point: Origin Prepay US, AK, HI and PR
- 13a. Ordering address: 4101 NORTH OCEAN BLVD, BOCA RATON, FL 33431-5341
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address: 4101 NORTH OCEAN BLVD, BOCA RATON, FL 33431-5341
15. Warranty provision: Contact BoatFloat® for full warranty information.
16. Export packing charges, if applicable: Not applicable.
17. Terms and conditions of Government purchase card acceptance: Accepted at or below micro-purchase level.
18. Terms and conditions of rental, maintenance, and repair (if applicable): Contact BoatFloat®.
19. Terms and conditions of installation (if applicable): Not applicable.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Contact BoatFloat®.
- 20a. Terms and conditions for any other services (if applicable): Contact BoatFloat®.
21. List of service and distribution points (if applicable): 4101 NORTH OCEAN BLVD, BOCA RATON, FL
22. List of participating dealers (if applicable): Not applicable.
23. Preventive maintenance (if applicable): Not applicable.
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Reduced pollution potential as water powers the BoatFloat® rather than hydraulic fluid.
- 24b. Section 508 compliance information is in process.
25. Data Universal Number System (DUNS) number: 795418305
26. Boat Float is registered in the Central Contractor Registration (CCR) database.

BoatFloat® Features



Visit www.BOATFLOATboatlifts.com/videowindow.htm to see a video of our amazing BoatFloat® in action!

BoatFloat® provides benefits unequalled by any other boatlift such as:

Environmentally friendly - because it is powered by water and not hydraulic fluid, there is no potential for pollution.

Portability – BoatFloat® is a portable floating boatlift. Its permanently mounted lifting cables enable it to be quickly launched and removed from the water for fast truck or ship deployment. It is also simply redeployed between closer locations by placing a vessel directly on it and driving it to its new locale – without towing which can be hazardous in high winds, rough seas or in close quarters.

Ease of use and safety –A pocket wireless remote control activates the BoatFloat® which is powered by an ordinary garden hose and 15-ampere, 110 volt AC electricity. Manual control switches are located in the control dockbox. An available remote location kit enables the BoatFloat® to be totally self-contained and moored in any location which does not have water and electrical power. Our unique, patented water hydraulic boatlift provides a fast, constant level lift. The surface of the floats never submerge and contain a 2' wide nonskid walkway which runs the entire length of the boat – great for in-water hull and engine maintenance as the vessel can be maintained in either the elevated or lowered position. By stopping the lift action when the sides of the vessel are level with the surface of the floats, personnel and equipment can be easily loaded and unloaded with great safety.

Unsinkable and Secure – The rotomolded polyethelyene floats contain closed cell (non-water absorbing) EPS foam making the lift itself unsinkable. Furthermore, a stainless steel positive locking mechanism secures the raised vessel. As the lock can only be released by personnel with access to the controls, the boat will not float away in a storm or be stolen.

Emergency use – In the event of a power failure, a twist of a water valve will operate the BoatFloat® without electricity – no expensive and maintenance-prone solar panels, storage batteries or electrical controls.

Appearance – BoatFloat® has a low profile stealth-like appearance. Its black skin hides dirt and is 100% UV resistant.

Flexibility –BoatFloat®'s 7 different sizes accommodates all boats weighing up to 30,000 pounds. A smaller sized BoatFloat® can be upgraded and reconfigured for a heavier boat at any time – no need to abandon the smaller size and purchase a larger size.

Stability – Specifically designed for rough salt water use. BoatFloat®’s stability emanates from maintaining a low center of boat gravity and by adding 4’ to the beam of a boat. Furthermore, BoatFloat®’s unique heavy steel chassis pulls down on the underside of the floats while buoyancy pushes the floats and the lift upwards; these opposing energy forces eliminate rolling action in heavy seas - unlike surface floating lifts which weigh less than half of a BoatFloat® and which roll and are otherwise totally unstable. This stability is critical for emergency responders who are often called upon in severe weather conditions.

Installation –The BoatFloat® is configured to the exact specifications of the vessel at the factory and shipped to the user fully assembled. The floats, removed to meet DOT rules, slide on before launch and the lift is then lowered into the water and then floated to the users slip or mooring where it is easily installed with simple dock lines and normal water and electric fittings. If the self-contained remote location kit is ordered, the BoatFloat® is ready to use immediately as soon as it is placed in the water.

Maintenance - A self-cleaning scraper cleans the ram shafts of sea growth each time the BoatFloat® is operated. The other parts of the BoatFloat® require NO maintenance as sea growth will not affect the operation of the lift or harm the boat in any way. As the entire BoatFloat® is constructed of galvanized and stainless steel (NOT ALUMINUM as our competitors use), no zincs are needed and no galvanic/electrolysis damage results – saving many maintenance hours and dollars. Also, no rust forms on the lift as its chassis is not exposed to the air-it is underwater. Thus, there is no scheduled maintenance or parts replacement for a BoatFloat®.

BoatFloat® Specifications

BoatFloat® Model	B1	B2	B3	C1	C2	C3	D
Float Length	28'	32'	36'	40'	44'	48'	48'
Maximum Boat Weight (lbs)	10,000	12,000	14,000	16,000	18,000	20,000	20,000-30,000
Maximum Beam of Boat	12'	12'	12'	14'	14'	14'	14'
Maximum width of lift with boat	16'	16'	16'	18'	18'	18'	18'
Soft (mucky) bottom - water depth required							
with Boat	3'	3'	3'	3'	3'	3'	3'
without Boat	3'	3'	3'	3'	3'	3'	3'
Hard (rocky) bottom - water depth required							
with Boat	6'-0"	6'-0"	6'-0"	6'-2"	6'-2"	6'-2"	6'-2"
without Boat	4'-5"	4'-5"	4'-5"	4'-5"	4'-5"	4'-5"	4'-5"



Comparison of BoatFloat®'s Stealth™ Floating Boat Lift with a Major Competitor

<u>Feature</u>	<u>BoatFloat®</u>	<u>Competitor</u>
Customer Satisfaction	Rated 93% by Dun & Bradstreet Past Performance Evaluation	?????????
Cost-GSA-10K#	\$17,984.31	\$27,764
14K#	\$22,896.44	\$45,165 (13K#)
Lift Capacity	30,000 pounds (max.) – 7 sizes	13,000 pounds (max.) – 3 sizes
Upgradeable/Reconfigurable	Easily upgradeable and reconfigurable for a different type and weight boat	Not upgradeable
Deep Vee/Cat	Yes	No
Vessel Beam	14' (max.)	12' (max.)
Chassis/Frame	Galvanized/Stainless Steel Stronger No zincs- no scheduled maintenance No rust-chassis not exposed to air Weighs 6,000 pounds (14,000 lb capacity)	Aluminum Highly susceptible to electrolysis Frequent zinc changes No rust Weighs 3,000 pounds (13,000 lb. capacity)
Power	Water and std.12 v.solar/battery/110v. Low Pressure – 60 PSI Less maintenance costs Greater reliability Single heavy duty water hose Standard water pump and valves	Hydraulic fluid and 110v. High Pressure – 2,000-3,000 PSI Greater maintenance costs Lesser reliability (e.g. burst hoses) Numerous thin hydraulic hoses Hydraulic pump, fittings and valves
Emergency Power	Simple water valve activated No maintenance Standard - no acquisition cost	Solar panel, storage battery, wiring and complex controls Maintenance required Expensive to acquire (not std.) and maintain
Safety	Surface of floats never submerges Surface of floats have a full-length 2' wide non-skid walkway on both sides of vessel -facilitates maintenance Easy to get on and off and load vessel: stop raising/lowering lift when sides of boat level with walkway surface of floats	Float surface submerges when lowered None Must use ladder or ramp or step on narrow edge of partially lowered lift (difficult and dangerous)
Stability	Extremely stable - specifically designed for rough salt-water use. Chassis and float design prevents rolling movement	Lift floats on surface-far less stable in rough seas
Aesthetics	17" of black float above water surface blends with water (when boat on lift);	Entire light grey float highly visible

BoatFloat®

The Stealth Boat Lift™

28" without boat) – stealth appearance
Hides dirt, 100% UV protection
(no float degradation)

Unsightly sea growth when lift lowered.
Less UV protection

Assembly

At factory

At installation site

Installation

So simple, can be rapidly self-installed

2+ man-days (costly)