

Mid-Atlantic Security Agency, LLC.

MASA

SCHEDULE 084:

Total Solutions for Law Enforcement and Security

Group 63

FSC Class: S206

SIN: 246-54

NAICS: 561612

Contract Number: GS-07F-0540X

Period: May 25, 2011 to May 24, 2021



**General Services Administration (GSA)
Federal Supply Services (FSS)
Authorized Federal Supply Schedule Price List**



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1.0 Contractor Information & Points of Contact

GSA Federal Supply Schedule 084: Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response.

FSC GROUP 63: Alarm and signal Systems/Facility Management Systems/Professional Security/Facility Management Services and Guard Services.

FSC CLASS: S206

NAICS CODE: 561612

CONTRACT NUMBER: **GS-07F-0540X**

CONTRACT PERIOD: May 25, 2011 to May 24, 2021

CONTRACTOR: **Mid-Atlantic Security Agency, LLC**
1726 Reisterstown Road, Suite 211
Pikesville, MD 21208

Mailing Address:

9722 Groffs Mill Drive, Suite 205
Owings Mills, MD 21117

Telephone: (410) 602-5318

Toll-free: (866) 504-6130

Fax: (410) 602-5319

E-mail: Ldavidson@theMASAGroup.com

Website: www.MidAtlanticSecurity.com

CONTRACT

ADMINISTRATOR: **Larry S. Davidson, Sr.**
President/CEO

9722 Groffs Mill Drive, Suite 205
Owings Mills, MD 21117

BUSINESS SIZE/TYPE: Small Business/Service Disabled Veteran- Owned Small Business (SDVOSB), SBA8(a)



2.0 GSA PURCHASE INFORMATION

Standard Form 1449- Solicitation/

CONTRACT NUMBER: GS-07F-0540X

- 1a. AWARDED SPECIAL ITEM NUMBER (SIN): 246-54- Guard Services**
- 1b. LOWEST PRICE MODEL NUMBER AND PRICE FOR EACH SIN: NA /Services**
- 1c. SERVICES OFFERED: Guard Services/ price listing provided**
- 2. MAXIMUM ORDER: (guideline for SIN 246-54) - \$200,000.** – Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.
- 3. MINIMUM ORDER: None.**
- 4. GEOGRAPHIC COVERAGE: 50 United States, District of Columbia, & US Territories (based on current Wage Determination by location as awarded).**
- 5. POINTS OF PRODUCTION: N/A**
- 6. DISCOUNTS FROM THE LIST PRICES: GSA Net Prices are shown on the attached GSA Price List. Negotiated discount has been applied and the IFF has been added.**
- 7. QUANTITY DISCOUNTS: 1% for orders over \$1M.**
- 8. PROMPT PAYMENT TERMS: 1% 20 days, Net 30 days**
- 9a. GOVERNMENT PURCHASE CARDS ACCEPTED: Yes (at or below the micro-purchase threshold of \$2500.)**
- 9b. GOVERNMENT PURCHASE CARDS ACCEPTED: Yes (above the micro-purchase threshold.)**
- 10. FOREIGN ITEMS: N/A**
- 11a. TIME OF DELIVERY: 30 days or per Statement of Work (SOW).**
- 11b. EXPEDITED DELIVERY: Varies with locale. Please consult contractor.**



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- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** Varies with locale. Please consult contractor.
- 11d. **URGENT REQUIREMENTS:** Varies with locale. Please consult Contractor.
12. **F.O.B. POINT:** N/A Services
- 13a. **ORDERING ADDRESS:** **Mid-Atlantic Security Agency, LLC**
9722 Groffs Mill Drive #205
Owings Mills, MD 21117
- 13b. **ORDERING PROCEDURE:** For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample of BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules) in accordance with Federal Acquisition Regulation (FAR) 8.405-3.
14. **PAYMENT ADDRESS:** **Mid-Atlantic Security Agency, LLC**
2310 River Mist Drive
Finksburg, MD 21048
15. **WARRANTY PROVISION:** N/A. Refer to G-FSS-920, Ordering Procedures for Service.
16. **EXPORT PACKING CHARGES, IF APPLICABLE:** N/A.
17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL):** Accepted up to the micro-purchase threshold.
18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A.
19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A.
20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE):** N/A.
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** Terms and conditions for Travel and other Direct Costs incurred in performance of services will be defined and negotiated prior to the acceptance of the task order. Travel Costs may be negotiated individually on an as-needed basis, as prices listed do not include the cost of Travel or the reimbursement of Travel related expenses. MASA will notify the ordering agency, in writing, of any requirement for reimbursement of transportation and per diem expenses prior to the acceptance of the order. The notification will include a "not to exceed" estimate of these proposed costs.



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Applicable Indirect Costs associated with Travel, Transportation, or related per diem expenses will be charged at a rate negotiated prior to the using agency's delivery order. Allowable Travel and per diem expenses charges are reimbursable by the ordering agency for all incurred costs that are at or below the "not to exceed" amount in accordance with FAR 31.205-46, Travel Costs, or can be priced as a Fixed Price Item. The Industrial Funding Fee (IFF) does not apply to travel and per diem charges.

Any required Data/Report Deliverables at the ordering level will be as negotiated by the ordering agency.

21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A.
22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A.
23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A.
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A.
- 24b. **IF APPLICABLE, INDICATE THAT SECTION 508 COMPLIANCE INFORMATION IS AVAILABLE ON ELECTRONIC AND INFORMATION TECHNOLOGY (EIT) SUPPLIES AND SERVICES, AND SHOW WHERE FULL DETAILS CAN BE FOUND (e.g., Contractor's website other location.) Note: the EIT Standards can be found at www.Section508.gov/:** N/A.
25. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 78-710-7643
26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.



3.0 CORPORATE OVERVIEW: *Mid-Atlantic Security Agency, LLC*

Private security personnel play a vital role in maintaining our National Security. Security officers that have been trained to meet the highest standards in the Security Service industry can provide added support to local, state, and federal law enforcement agencies. ***Mid-Atlantic Security Agency, LLC (MASA)*** is a **Service Disabled Veteran-Owned Small Business (SDVOSB)** entity, as well as, a **SBA8(a) small size standard business enterprise, and a certified Minority Business Enterprise (MBE)** that is fully licensed, bonded, and certified by a number of local agencies and community organizations throughout the United States. Because of our desire to be a leader in the field of Security Services, **MASA** is dedicated to providing a wide array of quality security services that meet or exceed industry standards.

MASA's founder and Chief Executive Officer, *Larry Davidson, Sr.*, brings more than twenty years of law enforcement experience to the development, design, and implementation of security plans to meet the needs of MASA's clients. He has served fifteen years for the Baltimore City Police Department, where he obtained a wide array of experience, as a Patrol Officer, as a member of a special warrant writing Narcotics Unit, and as an administrator for the Police Athletic League. Prior to joining the police department, he served for five years in the U.S. Army as a member of the elite, 82nd Airborne Military Police Division out of Fort Bragg, North Carolina. During his tour of duty, he participated in major military campaigns, such as, "*Operation Just Cause*" in Panama, "*Operation Desert Shield*" in Saudi Arabia, and "*Operation Desert Storm*" in Iraq. He has received numerous commendations for his work as a member of both the 82nd Airborne Military Police Division, and, the Baltimore City Police Department. Chief Davidson's vision of MASA as a dominant force in the Security Services industry; capable of maintaining the highest standards of professionalism, responsibility, and integrity, has fueled the company's dynamic growth within the past ten years.

Since its inception in 2006, **MASA** has established an excellent track record of providing quality security personnel; tailored to suit the needs of its clients. **MASA's** primary mission is to ensure the safety and security of our client's property, while providing an added support to the law enforcement agencies in the community that we service. MASA does not utilize temporary employment agencies to staff any work sites, but rather, we actively interview and train our replacement personnel, and in the past, have subcontracted with various state and private law enforcement agencies when additional trained police officer personnel are needed.

While we strive to provide exceptional service to our clients, **MASA** also utilizes cost-saving security evaluations to ensure that our clients receive the maximum amount of security protection for their investment. Since inception, **MASA** has routinely offered value added incentives and services, such as *computerized patrol system monitoring* and *exceptional site specific training*, to insure that our clients are completely satisfied with the service that they receive.



4.0 SCOPE OF SERVICES: Mid-Atlantic Security Agency, LLC

“Excellence in Commercial & Residential Security Services”

MASA is a private, Service Disabled Veteran-owned, certified Minority Business Enterprise that is fully licensed, bonded, and certified by a number of local agencies and community organizations in the Northeastern region of the United States. While our main focus is on the provision of highly trained uniformed, armed or unarmed security personnel, MASA is capable of providing a wide array of security services to our clients; including Special Police Officers (SPO’s), Off-duty Police Officer coverage, and Alarm Monitors.

- ***Armed &/or Unarmed Security Guard Service***
- ***Unarmed Security Guard Service***
- ***Special Police Officers***
- ***Off Duty Police Officer Assignment***
- ***Detention Officers***

5.0 GSA LABOR CATEGORY POSITION DESCRIPTIONS:

Service Contract Act (SCA) Labor Categories:

Guard I. – Occupational Code 27101

Primary function and responsibility is to insure that emergency and security violations are readily discovered and reported to the appropriate authority. Exercises authority to directly intervene, only in situations which require minimal action to safeguard property or persons. Duties require minimal training, and involve patrolling assigned territories, touring buildings and property of clients, which may include: examining doors, windows, and gates, inspecting premises for irregularities, monitoring alarms, heaters, and extinguishers, and personnel access control. Responsibilities also include writing routine



activity reports and maintaining open communication via portable telephone transmissions at regular intervals to the assigned headquarters.

Guard II. – *Occupational Code 27102*

Primary function and responsibility is to insure that emergency and security violations are readily discovered and reported to the appropriate authority. May be either an armed or unarmed position. Guard exercises authority to directly intervene only in situations which require minimal action to safeguard property or persons. Duties require minimal training, and involve patrolling assigned territories, touring buildings and property of clients, which may include: examining doors, windows, and gates, inspecting premises for irregularities, monitoring alarms, heaters, and extinguishers, and personnel access control. Responsibilities also include writing routine activity reports and maintaining open communication via portable telephone transmissions at regular intervals to the assigned headquarters.

Alarm Monitor – *Occupational Code 27004*

Operates municipal fire alarm systems, radio transmitter and receiver units, and/or telephone switchboards. Duties may also include receiving incoming fire and alarm calls for the dissemination of related emergency response information. Must be capable of questioning caller to identify emergency, determine level of response required, and notify appropriate emergency responders to via radio, telephone, or selected appropriate communication device. May also be required to maintain activity, code and locator information files, as well as, provide maintenance or report malfunction of communication equipment. May be responsible for testing and troubleshooting various communication systems to insure proper functioning in the event of an emergency.

Detention Officer - *Occupational Code 27040*

Primarily function as an armed security personnel providing security support and safe transport of inmates and/or detainees in emergent situations or for those remanded to custody by court order. Officers operate with the training, knowledge and skills to maintain the safety of the public, and/or personnel in contact with the inmate or detainee under the officer's supervision. A Detention Officer duties are centered around the safe, armed, protective transport and/or escort of individuals under the officers personal supervision.

Police Officer I - *Occupational Code 27131*

A sworn officer of the law; armed and equipped to provide immediate first response in an emergent situation. Capable of exercising arrest powers if needed to insure that the work environment is safe and productive. Officers may be responsible for traffic and or crowd control, acting as a deterrent in



stationary vehicle, or providing notice and assistance in highway lane closures or traffic redirect. Officers may be scheduled to work after hour or as a secondary employment. All officers may follow up directly with Deputy Project Manager or an assigned police officer supervisor.

Police Officer II - *Occupational Code 27132*

Manages and supervises agency police officers, and capable of acting as replacement for armed personnel when needed. Oversees weekly work schedule to insure adequate assignment of coverage for details. Resolves problems and responds to immediate emergencies. Coordinates police officer staff to insure successful completion of work plan. Reports directly to the Deputy Project Manager or Project Manager on a daily basis to maintain consistent productivity during each phase of project.

Non- SCA Labor Categories:

Supervisor:

Individual monitors and coordinates activities of the guards at one or more sites. Act as immediate liaison between guards and administration to insure peak performance and to maintain standard practice compliance. Maintains equipment and vehicles and may act as relief personnel, if necessary. Conducts random inspections of vehicles, equipment, and uniforms; as well as, insure compliance with all site directed codes, regulations, and certifications. Reports directly to PM or DPM in the event of an emergency, or for clarification of duties and responsibilities.

Project Manager (PM) : *Minimum Education & Experience.*

Plans, coordinates, and directs all activities necessary for the accomplishment of all goals and phase objectives within the prescribed time frame and funding parameters. Reviews all project proposals to determine allotment of personnel and resources necessary for completion within funding limitations for each project phase. Confers with DPM to ensure prompt activation of the proposed work plan, and proper assignment of personnel. Reviews periodic updates to maintain consistent performance standards for each phase of the project; so that the project progresses, in accordance with the outlined schedule, towards completion within the prescribed budget.



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6.0 GSA PRICE LISTING: SIN 246-54 - Fully burdened Price (incl. IFF of 0.75%)

Labor Category	Occup. Code	Maryland-Area -1	Maryland-Area -2	Maryland Area- 3	Maryland Area -4, District of Columbia Virginia Area- 1	Virginia Area -2	Virginia Area 3
Guard I	27101	\$27.31	\$28.08	\$28.03	\$27.31	\$26.19	\$27.72
Guard II	27102	\$32.62	\$39.19	\$35.07	\$40.62	\$31.15	\$32.86
Police Officer I	27131	\$40.26	\$53.02	\$43.49	\$51.26	\$45.98	\$40.51
Police Officer II	27132	\$45.22	\$58.98	\$48.39	\$57.22	\$51.12	\$45.01
Alarm Monitor	27004	\$31.62	\$40.35	\$34.78	\$40.62	\$35.73	\$32.49
Detention Officer	27040	\$41.36	\$42.85	\$35.70	\$41.36		
Non SCA Labor Categories:							
Supervisor		\$40.62	\$339.19	\$35.07	\$40.62	31.15	\$32.86
Project Manager		\$64.04	\$66.26	\$52.87	\$64.04	58.98	\$52.87

Area	Wage Determination #	Counties:
Maryland Area- 1	2005-2247	MD: Anne Arundel, Baltimore, Baltimore City, Carroll, Harford, Howard
Maryland Area - 2	2005-2097	MD: Caroline, Cecil, Dorchester, Kent, Talbot
Maryland Area- 3	2005-2095	MD: Somerset, Wicomico, Worcester
Maryland Area -4, District of Columbia, & Virginia Area -1	2005-2103	MD: Calvert, Charles, Frederick, Montgomery, Prince George's, St. Mary's; District of Columbia; VA: Alexandria, Arlington, Fairfax, Falls Church, Fauquier, King George's, Loudoun, Prince William, Stafford



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Virginia Area -2	2005-2545	VA: Albemarle, Amelia, Brunswick, Buckingham, Caroline, Charles City, Charlotte, Charlottesville, Chesterfield, Colonial Hghts, Cumberland, Dinwiddie, Essex, Fluvanna, Goochland, Greensville, Hanover, Henrico, Hopewell, King William, King & Queen, Lancaster, Louisa, Lunenburg, Mecklenburg, Middlesex, New Kent, Northumberland, Nottoway, Orange, Petersburg, Powhatan, Prince Edward, Prince George, Richmond, Sussex, Westmoreland
Virginia Area- 2		
Virginia Area -3	2005-2095	VA: Accomack, Northampton

Labor Category	Occup. Code	Wisconsin-Area -1	Florida-Area -1	Florida Area- 2	Hawaii Area-I
Guard I	27101	\$28.95	\$27.38	\$26.57	\$33.70
Guard II	27102	\$33.10	\$33.12	\$32.52	\$39.20
Police Officer I	27131	\$45.42	\$36.91	\$39.92	\$42.15
Police Officer II	27132	\$49.77	\$47.88	\$48.70	\$48.74
Alarm Monitor	27004	\$38.42	\$27.38	\$30.32	\$32.70
Detention Officer	27040	\$41.46	\$33.52	\$36.42	\$35.20
Non SCA Labor Categories:					
Supervisor	██████	\$45.42	\$36.91	\$39.80	\$45.20
Project Manager	██████	\$49.80	\$48.45	\$48.70	\$49.45



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Area	Wage Determination #	Counties:
Wisconsin Area- I	2005-2575	WI: Wisconsin Counties: Area: Wisconsin Counties of Brown, Calumet, Door, Florence, Fond Du Lac, Forest, Green Lake, Kewaunee, Langlade, Lincoln, Manitowoc, Marathon, Marinette, Marquette, Menominee, Oconto, Oneida, Outagamie, Portage, Shawano, Sheboygan, Vilas, Waupaca, Waushara, Winnebago
Florida Area-1	2005-2113	FL: Florida Counties: Area: Florida Counties of Alachua, Bradford, Citrus, Dixie, Gilchrist, Lake, Levy, Marion, Sumter, Union
Florida Area-2	2005-2123	FL: Florida Counties: Area: Florida Counties of Orange, Osceola, Seminole
Hawaii Area-1	2005-2153	HI: Hawaii Pacific Islands Area: American Samoa Statewide Hawaii Statewide



7.0 CORPORATE COMMITMENT:

Since the inception of *Mid-Atlantic Security Agency, LLC (MASA)* in June of 2006, we have made a conscious determination to provide the highest standard of security services to our clients. We continually focus on providing effective solutions to the customer's security challenges at a reasonable investment cost. At *Mid-Atlantic Security Agency, LLC*, we believe in the principles of providing outstanding customer service by partnering with and addressing our client's individual needs.

Beginning with a complimentary site assessment, *MASA* will utilize a step-wise process to evaluate the client's security demand, and to identify the most effective means to solve their security challenges in order to achieve the level of security desired. Our associates place great emphasis on increasing the cost effectiveness of the security design, and reducing waste in man-power hours and equipment for the customer.

We currently have clients from many different industries, all with different pricing expectations. By utilizing effective security consultations and implementing cost saving security practices, we are able to conserve resources, which in turn, allow us to remain competitive in our pricing and deliverables. Moreover, our highly trained personnel are very reliable and focused on enhancing the safety and security of the work site. Experienced personnel together with our cost saving practices insure that we meet our client's demands, and form lasting working relationships, as well.

At *Mid-Atlantic Security Agency, LLC*, we will continue to focus our efforts on exceptional training techniques, employee accountability, affordable service, and customer satisfaction.