General Services Administration
Federal Supply Service

Authorized Federal Supply Schedule Price List

MULTIPLE AWARD SCHEDULE
Federal Supply Group: Security and Protection

Mid-Atlantic Security Agency, LLC

GSA CONTRACT NUMBER: GS-07F-0540X

PERIOD COVERED BY CONTRACT:
May 25, 2011 to May 24, 2026

Business Size:
Small Business
1.0 Contractor Information & Points of Contact

U.S. GENERAL SERVICES ADMINISTRATION
Multiple Award Schedule

Large Category: Security and Protection
Subcategory: Security Services
Special Item Number (SIN): 561612: Protective Service Occupations
NAICS: 561612: Security Guards and Patrol Services
COMMODITY CODE: S: Utilities and Housekeeping Services
PSC: S206: Guard Services

GSA CONTRACT NUMBER: GS-07F-0540X

CONTRACT PERIOD: May 25, 2011 to May 24, 2026

CONTRACTOR: Mid-Atlantic Security Agency, LLC
2310 River Mist Drive
Finksburg, MD 21048

Mailing Address:
9722 Groffs Mills Drive Suite 205
Owings Mills, MD 21117

POINT OF CONTACT: Larry S. Davidson, Sr.
President/CEO Mid-Atlantic Security Agency, LLC

BUSINESS SIZE/TYPE: Small Business

CERTIFICATIONS: Veteran-Owned Small Business; (VOSB)
Service-Disabled Veteran-Owned Small Business (SDVOSB)
2.0 GSA PURCHASE INFORMATION

Standard Form 1449- Solicitation/

CONTRACT NUMBER: GS-07F-0540X

1a. AUTHORIZED SPECIAL ITEM NUMBER (SINs): 561612 - Protective Services Occupations

1b. LOWEST PRICE MODEL NUMBER AND PRICE FOR EACH SIN: NA /Services

1c. SERVICES/ LABOR CATEGORIES OFFERED: Guard Services/ price listing provided

2. MAXIMUM ORDER: (per guideline for SIN 561612) - $250,000. – Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. MINIMUM ORDER: None.

4. GEOGRAPHIC COVERAGE: Worldwide

5. POINTS OF PRODUCTION: N/A

6. DISCOUNTS FROM THE LIST PRICES: GSA Net Prices are shown on the attached GSA Price List. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNTS: 1% for orders over $1M.

8. PROMPT PAYMENT TERMS: 1% 20 days, Net 30 days

9a. GOVERNMENT PURCHASE CARDS ACCEPTED: Yes (at or below the micro-purchase threshold of $2500.)

9b. GOVERNMENT PURCHASE CARDS ACCEPTED: Yes (above the micro-purchase threshold.)
10. FOREIGN ITEMS: N/A

11a. TIME OF DELIVERY: TBD at task order level by Statement of Work (SOW).

11b. EXPEDITED DELIVERY: N/A - Services Provided

11c. OVERNIGHT AND 2-DAY DELIVERY: N/A - Services Provided

11d. URGENT REQUIREMENTS: N/A – Services Provided

12. F.O.B. POINT: N/A Services Provided

13a. ORDERING ADDRESS: Mid-Atlantic Security Agency, LLC
    9722 Groffs Mill Drive #205 Owings Mills, MD 21117

13b. ORDERING PROCEDURE: For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s), and a sample of BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules) in accordance with Federal Acquisition Regulation (FAR) 8.405-3.

14. PAYMENT ADDRESS: Mid-Atlantic Security Agency, LLC
    2310 River Mist Drive
    Finksburg, MD 21048

15. WARRANTY PROVISION: N/A. Refer to G-FSS-920, Ordering Procedures for Service.

16. EXPORT PACKING CHARGES, IF APPLICABLE: N/A.

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE (ANY THRESHOLDS ABOVE THE MICRO-PURCHASE LEVEL): Accepted up to the micro-purchase threshold.

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A.

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A.

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE): N/A.

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): Terms and conditions for Travel and other Direct Costs incurred in performance of services will be
defined and negotiated prior to the acceptance of the task order. Travel Costs may be negotiated individually on an as-needed basis, as prices listed do not include the cost of Travel or the reimbursement of Travel related expenses. MASA will notify the ordering agency, in writing, of any requirement for reimbursement of transportation and per diem expenses prior to the acceptance of the order. The notification will include a “not to exceed” estimate of these proposed costs.

Applicable Indirect Costs associated with Travel, Transportation, or related per diem expenses will be charged at a rate negotiated prior to the using agency’s delivery order. Allowable Travel and per diem expenses charges are reimbursable by the ordering agency for all incurred costs that are at or below the “not to exceed” amount in accordance with FAR 31.205-46, Travel Costs, or can be priced as a Fixed Price Item. The Industrial Funding Fee (IFF) does not apply to travel and per diem charges.

Any required Data/Report Deliverables at the ordering level will be as negotiated by the ordering agency.

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A.

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A.

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A.

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A.

24b. IF APPLICABLE, INDICATE THAT SECTION 508 COMPLIANCE INFORMATION IS AVAILABLE ON ELECTRONIC AND INFORMATION TECHNOLOGY (EIT) SUPPLIES AND SERVICES, AND SHOW WHERE FULL DETAILS CAN BE FOUND (e.g., Contractor’s website other location.) Note: the EIT Standards can be found at www.Section 508.gov/: N/A.

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 78-710-7643

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database. CAGE CODE: 4KYD0
3.0 CORPORATE OVERVIEW:

Mid-Atlantic Security Agency, LLC (MASA)

Private security personnel play a vital role in maintaining our National Security. Security officers that have been trained to meet the highest standards in the Security Service industry can provide added support to local, state, and federal law enforcement agencies. Mid-Atlantic Security Agency, LLC (MASA) is a Service Disabled Veteran-Owned Small Business (SDVOSB) entity, as well as, a SBA8(a) small size standard business enterprise, and a certified Minority Business Enterprise (MBE) that is fully licensed, bonded, and certified by a number of local agencies and community organizations throughout the United States. Because of our desire to be a leader in the field of Security Services, MASA is dedicated to providing a wide array of quality security services that meet or exceed industry standards.

MASA’s founder and Chief Executive Officer, Larry Davidson, Sr., brings more than twenty years of law enforcement experience to the development, design, and implementation of security plans to meet the needs of MASA’s clients. He has served fifteen years for the Baltimore City Police Department, where he obtained a wide array of experience, as a Patrol Officer, as a member of a special warrant writing Narcotics Unit, and as an administrator for the Police Athletic League. Prior to joining the police department, he served for five years in the U.S. Army as a member of the elite, 82nd Airborne Military Police Division out of Fort Bragg, North Carolina. During his tour of duty, he participated in major military campaigns, such as, “Operation Just Cause” in Panama, “Operation Desert Shield” in Saudi Arabia, and “Operation Desert Storm” in Iraq. He has received numerous commendations for his work as a member of both the 82nd Airborne Military Police Division, and, the Baltimore City Police Department. Chief Davidson’s vision of MASA as a dominant force in the Security Services industry; capable of maintaining the highest standards of professionalism, responsibility, and integrity, has fueled the company’s dynamic growth within the past ten years.

Since its inception in 2006, MASA has established an excellent track record of providing quality security personnel; tailored to suit the needs of its clients. MASA’s primary mission is to ensure the safety and security of our client’s property, while providing an added support to the law enforcement agencies in the community that we service. MASA does not utilize temporary employment agencies to staff any work sites, but rather, we actively interview and train our replacement personnel, and in the past, have subcontracted with various state and private law enforcement agencies when additional trained police officer personnel are needed.
While we strive to provide exceptional service to our clients, MASA also utilizes cost-saving security evaluations to ensure that our clients receive the maximum amount of security protection for their investment. Since inception, MASA has routinely offered value added incentives and services, such as computerized patrol system monitoring and exceptional site-specific training, to ensure that our clients are completely satisfied with the service that they receive.

4.0 SCOPE OF SERVICES:

**Mid-Atlantic Security Agency, LLC (MASA)**

MASA is Service-Disabled Veteran-Owned Small Business (SDVOSB) entity, and a certified Minority Business Enterprise that is fully licensed, bonded, and certified by a number of local agencies and community organizations in the United States. While our focus is on the provision of highly trained uniformed, armed or unarmed security personnel, MASA is capable of providing a wide array of security services to our clients including the following protective service occupations:

**Protective Services Occupations:**
- Armed Security Guard Service
- Unarmed Security Guard Service
- Special Police Officers
- Off-Duty Police Officer
- Detention Officers
- Court Security Officers
- Alarm Monitors
- Access Control Security
- Escort Security Services
- Supervisors and Project Managers (Non-SCLS Category)
5.0 GSA LABOR CATEGORY POSITION DESCRIPTIONS:

MULTIPLE AWARD SCHEDULE

Federal Supply Large Group: Security and Protection
Subcategory: Security Services
SIN: 561612 Protective Services Occupations

Service Contract Labor Standard (SCLS) formerly Service Contract Act (SCA)
Labor Categories applicable to SIN: 561612

Guard I. – Occupational Code 27101

Primary function and responsibilities are to ensure that emergency and security violations are readily discovered and reported to the appropriate authority. Exercises authority to directly intervene, only in situations which require minimal action to safeguard property or persons. Duties require minimal training, and involve patrolling assigned territories, touring buildings and property of clients, which may include examining doors, windows, and gates, inspecting premises for irregularities, monitoring alarms, heaters, and extinguishers, and personnel access control. Responsibilities also include writing routine activity reports and maintaining open communication via portable telephone transmissions at regular intervals to the assigned headquarters.

Guard II. – Occupational Code 27102

Primary function and responsibilities are to ensure that emergency and security violations are readily discovered and reported to the appropriate authority. May be either an armed or unarmed position. Guard exercises authority to directly intervene only in situations which require minimal action to safeguard property or persons. Duties require minimal training, and involve patrolling assigned territories, touring buildings and property of clients, which may include examining doors, windows, and gates, inspecting premises for irregularities, monitoring alarms, heaters, and extinguishers, and personnel access control. Responsibilities also include writing routine activity reports and maintaining open communication via portable telephone transmissions at regular intervals to the assigned headquarters.
Alarm Monitor – Occupational Code 27004

Operates municipal fire alarm systems, radio transmitter and receiver units, and/or telephone switchboards. Duties may also include receiving incoming fire and alarm calls for the dissemination of related emergency response information. Must be capable of questioning caller to identify emergency, determine level of response required, and notify appropriate emergency responders to via radio, telephone, or selected appropriate communication device. May also be required to maintain activity, code and locator information files, as well as, provide maintenance or report malfunction of communication equipment. May be responsible for testing and troubleshooting various communication systems to insure proper functioning in the event of an emergency.

Detention Officer - Occupational Code 27040

Primarily function as an armed security personnel providing security support and safe transport of inmates and/or detainees in emergent situations or for those remanded to custody by court order. Officers operate with the training, knowledge and skills to maintain the safety of the public, and/or personnel in contact with the inmate or detainee under the officer’s supervision. A Detention Officer’s duties are centered around the safe, armed, protective transport and/or escort of individuals under the officer’s personal supervision.

Court Security Officer – Occupational Code 27010

Primarily function as an armed security personnel providing escort and physical security support in emergent situations within the courthouse when working with individuals remanded to custody by court order. Officers operate with the training, knowledge and skills to maintain the safety of the public, and/or personnel in contact with the inmate or detainee under the Courts supervision.

Police Officer I - Occupational Code 27131

A sworn officer of the law; armed and equipped to provide immediate first response in an emergent situation. Capable of exercising arrest powers if needed to ensure that the work environment is safe and productive. Officers may be responsible for traffic and or crowd control, acting as a deterrent in stationary vehicle, or providing notice and assistance in highway lane closures or traffic redirect. Officers may be scheduled to work after hour or as a secondary employment. All officers may follow up directly with Deputy Project Manager or an assigned police officer supervisor.
**Police Officer II - Occupational Code 27132**

Manages and supervises agency police officers, and capable of acting as replacement for armed personnel when needed. Oversees weekly work schedule to insure adequate assignment of coverage for details. Resolves problems and responds to immediate emergencies. Coordinates police officer staff to insure successful completion of work plan. Reports directly to the Deputy Project Manager or Project Manager on a daily basis to maintain consistent productivity during each phase of project.

**Non- SCLS formerly SCA Labor Categories:**

**Supervisor:**

Individual monitors and coordinates activities of the guards at one or more sites. Act as immediate liaison between guards and administration to ensure peak performance and to maintain standard practice compliance. Maintains equipment and vehicles and may act as relief personnel, if necessary. Conducts random inspections of vehicles, equipment, and uniforms; as well as, ensure compliance with all site directed codes, regulations, and certifications. Reports directly to PM or DPM in the event of an emergency, or for clarification of duties and responsibilities.

**Project Manager (PM):**

Plans, coordinates, and directs all activities necessary for the accomplishment of all goals and phase objectives within the prescribed time frame and funding parameters. Reviews all project proposals to determine allotment of personnel and resources necessary for completion within funding limitations for each project phase. Confers with DPM to ensure prompt activation of the proposed work plan, and proper assignment of personnel. Reviews periodic updates to maintain consistent performance standards for each phase of the project; so that the project progresses in accordance with the outlined schedule and towards completion within the prescribed budget.

**NOTE: Education and Experience**

The minimum education requirement of personnel for the SCLS formerly SCA Occupational Categories listed above shall be a High School (H.S.) Diploma; with a Minimum of two years of experience in law enforcement or a similar aspect of the Security Services Industry.

Non-SCLS formerly Non-SCA Project Managers require at a Minimum, a Bachelor of Science (BS) degree, and a minimum of two years of experience in law enforcement, unless otherwise specified by the terms of the contract.
6.0 MASA LABOR PRICING

ESCALATION RATE TABLE

(Fully burdened hourly billing rate to include IFF of 0.75%)

<table>
<thead>
<tr>
<th>SIN</th>
<th>Awarded Labor Category</th>
<th>Year 1 05/25/2020 to 05/24/21</th>
<th>Year 2 05/25/2021 to 05/24/22</th>
<th>Year 3 05/25/2022 to 05/24/23</th>
<th>Year 4 05/25/2023 to 05/24/24</th>
<th>Year 5 05/25/2024 to 05/24/25</th>
</tr>
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<tbody>
<tr>
<td>561612</td>
<td>GUARD I*</td>
<td>$47.44</td>
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<td>$49.84</td>
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<td>561612</td>
<td>GUARD II*</td>
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<td>$61.93</td>
<td>$63.48</td>
<td>$65.07</td>
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<td>POLICE OFFICER I*</td>
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<tr>
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<td>DETENTION OFFICER*</td>
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<td>COURT SECURITY OFC*</td>
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<td>$111.72</td>
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<td>561612</td>
<td>PROJECT MANAGER</td>
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<td>$165.25</td>
<td>$169.38</td>
<td>$173.62</td>
</tr>
</tbody>
</table>

* Indicates SCA eligible categories. See the SCA Matrix below for additional information regarding these labor categories. Effective date of June 30, 2020.
The hourly billing rates listed above are for straight time billed worldwide; internationally and for U.S. Domestic States, Washington, DC, Puerto Rico, and U.S territories. Prices quoted above do not include the cost incurred for Temporary Additional Services and Emergency Security Services (ESS).

*MASA SCA MATRIX*

*Rates for SCA Labor Categories are based on the U.S. Department of Labor Wage Determination (WD) 2015-5637; Rev. 15; dated 06-13-2020.*
2. Updates to the above pricing will be based on issuance of a new wage determinations or any applicable collective bargaining agreements negotiated upon initiation of the bid process.

3. Billing rates are subject to equitable adjustments pursuant to FAR.52.222-43

4. Holiday billing rates are subject to straight time rates above.

5. Overtime billing rate(s) are calculated at 1.5 times the straight-time price rates above.

6. The above price rates do not incorporate additional personnel coverage, such as, Temporary Additional Services (TAS) or Emergency Security Services (ESS), as defined below.

**Temporary Additional Services (TAS):** Temporary additional services above and beyond the recurring schedule; requiring personnel to work overtime to meet and fully comply with the service contract requests.

**Emergency Security Services (ESS):** Emergency services offered for immediate coverage of service contract requests where rapid deployment of personnel is required. Contract cost may include travel and per diem expenses to include lodging, meals and additional overtime for personnel to meet and fulfill requested security demand incurred as a result of rapid acquisition of the contract.
7.0 CORPORATE COMMITMENT:

Since the inception of Mid-Atlantic Security Agency, LLC (MASA) in June of 2006, we have made a conscious determination to provide the highest standard of security services to our clients. We continually focus on providing effective solutions to the customer’s security challenges at a reasonable investment cost. At Mid-Atlantic Security Agency, LLC, we believe in the principles of providing outstanding customer service by partnering with and addressing our client’s individual needs. Beginning with a complimentary site assessment, MASA will utilize a stepwise process to evaluate the client’s security demand, and to identify the most effective means to solve their security challenges in order to achieve the level of security desired. Our associates place great emphasis on increasing the cost effectiveness of the security design and reducing waste in man-power hours and equipment for the customer.

We currently have clients from many different industries, all with different pricing expectations. By utilizing effective security consultations and implementing cost saving security practices, we can conserve resources, which in turn, allows us to remain competitive in our pricing and deliverables. Moreover, our highly trained personnel are reliable and focused on enhancing the safety and security of the work site. Experienced personnel together with our cost saving practices ensure that we meet our client’s demands, and form lasting working relationships, as well.

At Mid-Atlantic Security Agency, LLC, we will continue to focus our efforts on exceptional training techniques, employee accountability, affordable service, and customer satisfaction.
Core Competencies
- Armed Guards
- Unarmed Guards
- Fire Watch Patrol
- Access Control
- Alarm Monitors
- Baggage Screeners
- Computerized Patrol System Monitoring
- Construction Site Security
- Protective Service Officers
- Off-Duty Police Officers
- Court Security Officers
- Special Police Officers
- Detention Officers

Certifications
- GSA Federal Supply Service Provider
- VOSB; SDVOSB; Certified
- MVA/DARS certified
- Service-Disabled Veteran-Owned Small Business (SDVOSB)
- Department of Transportation Certified Minority/Disadvantaged Business Enterprise (MBE/DBE) in MD, DC, VA, GA, & FL
- Profile registered on the System for Award Management (SAM)
- Licensed Private Security Agency in MD, DC, VA (#11-5083), GA, FL, WI, NJ, & PA

Differentiators
- Certified small business, minority, veteran-owned
- Personalized service and management of contracts
- Value Added Services (Computerized Patrol System Monitoring)
- Experienced with Federal contract invoicing systems
- GSA prompt payment discount offered

Past Performance
- Dulles Transit Partners, Inc. - Fairfax, VA
- U.S. Department of Veterans Affairs - Louisville, KY; Gainesville, FL; Pacific Islands HI
  Milwaukee, WI, and Philadelphia, PA
- U.S. Department of Health and Human Services - Rockville, MD
- Clark Construction, Inc. - Baltimore, MD
- Policy Studies, Inc. - Baltimore, MD
- U.S. Department of Defense - Honolulu, HI

MASA is a certified veteran-owned small business specializing in the provision of security personnel to private, commercial, and government contractors. Our services are available nationwide, and we have active and prior contracts in the states of Maryland, Virginia, Kentucky, Georgia, Florida, Hawaii, Wisconsin, Pennsylvania & Washington, DC

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Phone: (443) 277-7920  Email: LDavidson@themasagroup.com