



TROFHOLZ

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Your Mission, Our Commitment



Federal Supply Service Authorized Federal Supply Schedule Price List

Schedule 84

*Total Solutions for Law Enforcement, Security, Facilities Management Systems, and
Emergency/ Disaster Response*

Special Item No. 246-51

Installation of Security/Facility Management Systems Requiring Construction FSC/PSC Code: N063

Special Item No 246-52

Professional Security/Facility Management Services

FSC/PSC Code: R414

246-51 RC, 246-52 RC:



Section 833 of the National Defense Authorization Act allows State and Local Governments to purchase products and services to facilitate recovery from a major disaster. This does include advance and pre-positioning in preparation for a disaster.

246-51 STL, 246-52 STL:



The Local Preparedness Acquisition Act, signed June 26, 2008, authorizes state and local governments to purchase from GSA alarm and signal systems, facility management systems, firefighting and rescue equipment, law enforcement and security equipment, marine craft and related equipment, special purpose clothing, and related services.

Contract Number: GS-07F-0562X
Effective From 06/06/2011-06/05/2016
Modification A165-Refresh 14

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Quality • Commitment • Creativity • Integrity

Products and ordering information in this Authorized FSS Information Technology Schedule Pricelist are also available on the GSA Advantage! System. Agencies can browse GSA Advantage! by accessing the Federal Supply Service's Home Page via the Internet at <http://www.fss.gsa.gov/>



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CUSTOMER INFORMATION

1a TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINS)

Special Item No. 246-51 Installation of Security/Facility Management Systems
Requiring Construction

Special Item No. 246-52 Professional Security/Facility Management Services

1b LOWEST PRICED ITEM

N/A Services Only

1c HOURLY RATES

Labor Category Description and Rates begin on Page 26

2. MAXIMUM ORDER \$200,000 per SIN and \$200,000 per Order for SINS 246 51 and 246 52.

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. MINIMUM ORDER

None

4. GEOGRAPHIC COVERAGE

Domestic, 50 states, Washington DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas.

5. PRODUCTION POINT

N/A Services



6. DISCOUNT FROM LIST PRICES

26% from the Trofholz Technologies, Inc. Commercial Price List effective 05/18/2011. For calculation of the GSA Schedule price (price paid by customers ordering from the GSA Schedule, and the price to be loaded into GSA Advantage), the contractor should deduct the appropriate basic discount from the list price and add the prevailing IFF rate to the negotiated price (Net GSA Price). Current IFF rate is 0.75%. Negotiated price divided by (1 minus .0075) which equates to Negotiated price divided by 0.9925 (1 minus .0075) which equates to negotiated price divided by 0.9925. Example: $(\$1000,000 * (1 - .5) / 0.9925 = \$100,755.67$ List price multiplied by (1- discount) divided by .9925 (1 minus .0075) which equates to negotiated price divided by 0.9925. Example: $(100,000 / 0.9925) = \$100,755.67$.

7. QUANTITY DISCOUNTS

None

8. PROMPT PAYMENT TERMS

1% 15 Net 30. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. GOVERNMENT PURCHASE CARDS MUST BE ACCEPTED AT OR BELOW THE MICRO-PURCHASE THRESHOLD

9b. GOVERNMENT PURCHASE CARDS ARE NOT ACCEPTED ABOVE THE MICRO-PURCHASE THRESHOLD

10. FOREIGN ITEMS

N/A Services

11a. NORMAL DELIVERY

Per Task Order

11b. EXPEDITED DELIVERY

Per Task Order

11c. OVERNIGHT AND 2-DAY DELIVERY

Contact Trofholz Technologies, Inc. for rates.



11d. URGENT REQUIREMENTS

Customers are encouraged to contact the Trofholz Technologies, Inc. for the purpose of requesting accelerated delivery.

12. FOB POINT

N/A Services

13a. ORDERING ADDRESS

Trofholz Technologies, Inc.
2207 Plaza Drive, Suite 100
Rocklin, CA 95765
Attn: Sales Department
Phone: (916) 577-1903
Fax: (916) 577-1904
Email: sales@tti-tech.com

Orders are accepted via computer-to-computer Electronic Data Interchange (EDI). Contact the Sales Department, (916) 577-1903 regarding establishment of EDI interface.

13b. ORDERING PROCEDURES

For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. PAYMENT ADDRESS:

Trofholz Technologies, Inc.
2207 Plaza Drive, Suite 100
Rocklin, CA 95765
Attn: Accounts Receivable
Phone: (916) 577-1903
Fax: (916) 577-1904
Email: ar@tti-tech.com

15. WARRANTY PROVISIONS

N/A Services

16. EXPORT PACKING CHARGES:

N/A



- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE**
N/A

- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR**
N/A

- 19. TERMS AND CONDITIONS OF INSTALLATION**
N/A

- 20a. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES**
N/A

- 20b. TERMS AND CONDITIONS FOR ANY OTHER SERVICES**
N/A

- 21. LIST OF SERVICE AND DISTRIBUTION POINTS**
N/A

- 22. LIST OF PARTICIPATING DEALERS**
N/A

- 23. PREVENTIVE MAINTENANCE**
N/A

- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants)**
N/A

- 24b. SECTION 508 COMPLIANCE FOR EIT**
N/A



25. DATA UNIVERSAL NUMBER SYSTEM (DUNS NUMBER)

11-951-4144

**26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR
AWARD MANAGEMENT (SAM) DATABASE.**

Contractor has an Active Registration in the SAM database.



TROFHOLZ LABOR CATEGORY DESCRIPTIONS

Project Coordinator I (PH)

Functional Responsibility: Plans and coordinates project scheduling, budgeting, and administrative tasks. Supports the project staff by facilitating project logistics such as meetings, conference rooms, conference calls, etc. Takes meeting minutes and action items during meetings and performs basic follow-up. Assists in development of presentations. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a project leader or manager.

Minimum/General Experience: Requires a minimum of 3 years related experience.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Project Coordinator II (PI)

Functional Responsibility: Plans and coordinates project scheduling, budgeting, and administrative tasks. Supports the project staff by facilitating project logistics such as meetings, conference rooms, conference calls, etc. Takes meeting minutes and action items during meetings and performs basic follow-up. Assists in development of presentations. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a project leader or manager.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Project Coordinator III (PJ)

Functional Responsibility: Assists in the preparation of management plans and reports. Coordinates schedules to facilitate completion of proposals, contract deliverables, task order review, briefing/presentations, and IPR preparation. Performs analysis, development, and review of program administrative operating procedures. Specialized experience in general contract administration.

Minimum/General Experience: Requires a minimum of 5 years related experience, 2 years of which should be specifically in contract administration.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Project Coordinator IV (PQ)

Functional Responsibility: Serves as project lead and plans and coordinates project scheduling, budgeting, and administrative tasks. Leads the project staff by overseeing project logistics such as meetings, conference rooms, conference calls, etc. Reviews meeting minutes



and action items during meetings and basic follow-up. Helps staff in development of presentations. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Typically reports to a project manager.

Minimum/General Experience: Requires a minimum of 7 years related experience, 2 years of which should be specifically in related field.

Minimum Education: Bachelor's degree in a related area. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

AutoCAD Designer I (DE)

Functional Responsibility: Transforms initial rough product designs using computer aided design (CAD) into working documents. Reviews engineering drawing and designs to ensure adherence to established specifications and standards. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 1 year's related experience.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

AutoCAD Designer II (DF)

Functional Responsibility: Transforms initial rough product designs using computer aided design (CAD) into working documents. Reviews engineering drawing and designs to ensure adherence to established specifications and standards. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience, 2 years of which must be specialized

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Design Engineer I (DG)

Functional Responsibility: Designs new products and makes improvements to existing products. May evaluate products, parts, or processes for cost efficiency and reliability. Works with other members of the engineering staff to ensure that production is completed in a timely manner. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience.



Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Design Engineer II (DH)

Functional Responsibility: Designs new products and makes improvements to existing products. May evaluate products, parts, or processes for cost efficiency and reliability. Works with other members of the engineering staff to ensure that production is completed in a timely manner. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Design Engineer III (DO)

Functional Responsibility: Designs new products and makes improvements to existing products. May evaluate products, parts, or processes for cost efficiency and reliability and ensure project completion. Works with other members of the engineering staff to ensure that production is completed in a timely manner. Familiar with standard concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Engineer I (EA)

Functional Responsibility: Responsible for design, development, implementation, and analysis of technical products and systems. Performs engineering design evaluations. May develop a range of products. Recommends alterations to development and design to improve quality of products and/or procedures. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience.

Minimum Education: Bachelor's degree in Engineering. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Engineer II (EB)

Functional Responsibility: Responsible for design, development, implementation, and analysis of technical products and systems. Performs engineering design evaluations. May develop a range of products. Recommends alterations to development and design to improve quality of products and/or procedures. Familiar with a variety of the field's concepts, practices,



and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. A wide degree of creativity and latitude is expected. May report to an executive or a manager.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Bachelor's degree in Engineering. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Engineering III (EC)

Functional Responsibility: Provides expert judgment and analysis for the design, development and implementation of technical products and systems. Resolves highly complex technical issues and conducts advanced research. Recommends alterations to development and design to improve quality of products and/or procedures. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. May report to an executive or a manager.

Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: Bachelor's degree in Engineering. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Quality Assurance Specialist I (SG)

Functional Responsibility: Performs inspections and sets quality assurance testing models for analysis of raw materials, materials in process, and finished products. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Quality Assurance Specialist II (SH)

Functional Responsibility: Performs inspections and sets quality assurance testing models for analysis of raw materials, materials in process, and finished products. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a supervisor or manager. A certain degree of creativity and latitude is required.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Quality Assurance Specialist III (SI)



Functional Responsibility: Performs inspections and sets quality assurance testing models for analysis of raw materials, materials in process, and finished products. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May report to an executive or a manager. A wide degree of creativity and latitude is expected.

Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Quality Assurance Specialist IV (SJ)

Functional Responsibility: Performs inspections and sets quality assurance testing models for analysis of raw materials, materials in process, and finished products. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. May report to an executive or a manager.

Minimum/General Experience: Requires a minimum of 8 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Systems Engineer I (EP)

Functional Responsibility: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a project leader or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Systems Engineer II (EQ)

Functional Responsibility: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a project leader or manager. A certain degree of creativity and latitude is required.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Systems Engineer III (ER)



Functional Responsibility: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Familiar with a variety of the field's concepts, practices, and procedures. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complicated tasks. May lead and direct the work of others. Typically reports to a project leader or manager. A wide degree of creativity and latitude is expected.

Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Systems Engineer IV (ES)

Functional Responsibility: Reviews, analyzes, develops, installs, and modifies computer operating systems. Analyzes and resolves problems associated with operating systems. Detects, diagnoses, and reports related problems. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 8 years related experience.

Minimum Education: Associate's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Technical Writer I (ON)

Functional Responsibility: Writes a variety of technical articles, reports, brochures, and/or manuals for documentation for a wide range of uses. May be responsible for coordinating the display of graphics and the production of the document. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Primary job functions do not typically require exercising independent judgment. Works under immediate supervision; typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Technical Writer II (OJ)

Functional Responsibility: Writes a variety of technical articles, reports, brochures, and/or manuals for documentation for a wide range of uses. May be responsible for coordinating the display of graphics and the production of the document. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a supervisor or manager. A certain degree of creativity and latitude is required.

Minimum/General Experience: Requires a minimum of 4 years related experience.



Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Technical Writer III (OK)

Functional Responsibility: Writes a variety of technical articles, reports, brochures, and/or manuals for documentation for a wide range of uses. May be responsible for coordinating the display of graphics and the production of the document. Familiar with a variety of the field's concepts, practices, and procedures. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. Typically reports to a manager or head of a unit/department. A wide degree of creativity and latitude is expected.

Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Technical Writer IV (OL)

Functional Responsibility: Writes and edits a variety of technical articles, reports, brochures, and/or manuals for documentation for a wide range of uses. May be responsible for coordinating the display of graphics and the production of the document. Familiar with a variety of the field's concepts, practices, and procedures. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. Typically reports to a manager or head of a unit/department. A wide degree of creativity and latitude is expected.

Minimum/General Experience: Requires a minimum of 8 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Test Engineer I (ET)

Functional Responsibility: Evaluates, recommends, and implements automated test tools and strategies. Develops, maintains, and upgrades automated test scripts and architectures for application products. Also writes, implements, and reports status for system test cases for testing. Analyzes test cases and provides regular progress reports. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience.

Minimum Education: Bachelor's degree in area of specialty. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Test Engineer II (EU)

Functional Responsibility: Evaluates, recommends, and implements automated test tools and strategies. Develops, maintains, and upgrades automated test scripts and architectures for application products. Also writes, implements, and reports status for system test cases for testing. Analyzes test cases and provides regular progress reports. Has knowledge of



commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Bachelor's degree in area of specialty. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Test Engineer III (EV)

Functional Responsibility: Evaluates, recommends, and implements automated test tools and strategies. Develops, maintains, and upgrades automated test scripts and architectures for application products. Also writes, implements, and reports status for system test cases for testing. Analyzes test cases and provides regular progress reports. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: Bachelor's degree in area of specialty. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Voice/Data Communications Engineer I (VA)

Functional Responsibility: Analyzes telecommunications functions of organizations. Works to develop, improve, maintain, and implement network. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2 years related experience.

Minimum Education: Bachelor's degree in area of specialty. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Voice/Data Communications Engineer II (VB)

Functional Responsibility: Analyzes telecommunications functions of organizations. Works to develop, improve, maintain, and implement network. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Bachelor's degree in area of specialty. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Voice/Data Communications Engineer III (VC)

Functional Responsibility: Analyzes telecommunications functions of organizations. Works to develop, improve, maintain, and implement network. Familiar with a variety of the field's



concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: Bachelor's degree in area of specialty. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Voice/Data Communications Engineer IV (VD)

Functional Responsibility: Analyzes telecommunications functions of organizations. Works to develop, improve, maintain, and implement network. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 8 years related experience.

Minimum Education: Bachelor's degree in area of specialty. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Install Tech I (TA)

Functional Responsibility: Installs, maintains, tests, troubleshoots, and repairs switches, cables, and other telecommunications equipment in the field to ensure optimum network usage and quality. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor.

Minimum/General Experience: Requires a minimum of 2 years related experience.

Minimum Education: High School Diploma or equivalent and applicable training certificate.

Install Tech II (TB)

Functional Responsibility: Installs, maintains, tests, troubleshoots, and repairs switches, cables, and other telecommunications equipment in the field to ensure optimum network usage and quality. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: High School Diploma or equivalent and applicable training certificate.

Install Tech III (TC)

Functional Responsibility: Installs, maintains, tests, troubleshoots, and repairs switches, cables, and other telecommunications equipment in the field to ensure optimum network usage and quality. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor.



Minimum/General Experience: Requires a minimum of 6 years related experience.

Minimum Education: High School Diploma or equivalent and applicable training certificate.

Facilities Manager I (PA)

Functional Responsibility: Assures the optimal functioning of building systems including mechanical, fire/life safety, elevators etc. May manage a staff of employees in the maintenance of buildings and grounds. May oversee contractors for facilities renovation project entailing, HVAC, electrical, production floor arrangement, etc. Relies on experience and judgment to plan and accomplish goals. Typically reports to a senior manager.

Minimum/General Experience: Requires a minimum of 5 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Facilities Manager II (PB)

Functional Responsibility: Assures the optimal functioning of building systems including mechanical, fire/life safety, elevators etc. May manage a staff of employees in the maintenance of buildings and grounds. May oversee contractors for facilities renovation project entailing, HVAC, electrical, production floor arrangement, etc. Relies on experience and judgment to plan and accomplish goals. Typically reports to a senior manager.

Minimum/General Experience: Requires a minimum of 7 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Facilities Manager III (PR)

Functional Responsibility: Directs the daily activities of the facilities department. Oversees the functioning of building systems including mechanical, fire/life safety, elevators etc. May manage a staff of employees in the maintenance of buildings and grounds. Oversees contractors for facilities renovation projects entailing HVAC, electrical, production floor arrangement, etc. Familiar with a variety of concepts, practices, and procedures within a particular field. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. A wide degree of creativity and latitude is required. Leads and directs the work of others. Typically reports to a top management.

Minimum/General Experience: Requires a minimum of 10 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Management Consultant I (CA)

Functional Responsibility: Provides expert consultation in one or more areas for the design, development and implementation of technical products and systems. Recognized as technical leader and resource. Recommends alterations and enhancements to improve quality of products and/or procedures. Responsible for all internal activities and product development. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May provide consultation on complex projects and is considered to be the top level



contributor/specialist. A wide degree of creativity and latitude is expected. May report to an executive or a manager.

Minimum/General Experience: Requires a minimum of 8 years related experience with intensive experience in the individual's field of study and specialization.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Management Consultant II (CB)

Functional Responsibility: Provide consulting and establishes the overall objectives and initiatives of an engineering department. Develops ideas for new products or product enhancements and oversees the creation and improvement of products that involve the engineering department. Provides engineering expertise to other departments where needed. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to CEO or top management.

Minimum/General Experience: Requires a minimum of 12 years related experience with intensive experience in the individual's field of study and specialization.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Management Consultant III (CC)

Functional Responsibility: Provide consulting and establishes the overall objectives and initiatives of an engineering department. Develops ideas for new products or product enhancements and oversees the creation and improvement of products that involve the engineering department. Provides engineering expertise to other departments where needed. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to CEO or top management.

Minimum/General Experience: Requires a minimum of 15 years related experience with intensive experience in the individual's field of study and specialization.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Program Manager I (PE)

Functional Responsibility: Manages the scheduling, pricing, and technical performance of company programs. Responsibilities also include aiding in the negotiation of contracts and contractual changes and coordinating preparations of proposals, plans, specifications, and financial conditions of contracts. Develops new business and expands product line. Ensures adherence to master plans and schedules, develops solutions to program problems, and directs work of incumbents assigned to program from various departments. Ensures projects are completed on time and within budget. Acts as advisor to program team regarding projects, tasks, and operations. Familiar with standard concepts, practices, and procedures within a particular field. Relies on extensive experience and judgment to plan and accomplish goals.



Performs a variety of complex tasks. A wide degree of creativity and latitude is required. Typically reports to a unit/department head.

Minimum/General Experience: Requires a minimum of 8 years related experience, including comprehensive knowledge of related fields.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Program Manager II (PF)

Functional Responsibility: Manages the scheduling, pricing, and technical performance of company programs. Responsibilities also include aiding in the negotiation of contracts and contractual changes and coordinating preparations of proposals, plans, specifications, and financial conditions of contracts. Develops new business and expands product line. Ensures adherence to master plans and schedules, develops solutions to program problems, and directs work of incumbents assigned to program from various departments. Ensures projects are completed on time and within budget. Acts as advisor to program team regarding projects, tasks, and operations. Familiar with standard concepts, practices, and procedures within a particular field. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of complex tasks. A wide degree of creativity and latitude is required. Typically reports to a unit/department head.

Minimum/General Experience: Requires a minimum of 10 years related experience, including comprehensive knowledge of related fields.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Program Manager III (PG)

Functional Responsibility: Manages the scheduling, pricing, and technical performance of company programs. Responsibilities also include aiding in the negotiation of contracts and contractual changes and coordinating preparations of proposals, plans, specifications, and financial conditions of contracts. Develops new business and expands product line. Ensures adherence to master plans and schedules, develops solutions to program problems, and directs work of incumbents assigned to program from various departments. Ensures projects are completed on time and within budget. Acts as advisor to program team regarding projects, tasks, and operations. Familiar with standard concepts, practices, and procedures within a particular field. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of complex tasks. A wide degree of creativity and latitude is required. Typically reports to a unit/department head.

Minimum/General Experience: Requires a minimum of 12 years related experience, including comprehensive knowledge of related fields.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Project Site Supervisor (RD)

Functional Responsibility: Under close supervision responsible for the coordination and completion of projects. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Prepares reports for



management regarding status of project. Familiar with a variety of the field's concepts, practices, and procedures. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A limited degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 1-2 years related experience.

Minimum Education: High School degree.

Program Site Lead (PN)

Functional Responsibility: Responsible for serving as a team lead. Supervises the day-to-day operations of the help desk. Identifies, researches, and resolves complex technical problems. Creates and manages escalation procedures and ensures service levels are maintained. Documents, tracks, and monitors problems to ensure resolution in a timely manner. Has authority for personnel actions and oversees most day to day operations of group. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. A certain degree of creativity and latitude is expected. Typically reports to a manager or head of a unit or department.

Minimum/General Experience: Requires a minimum of 3 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Program Supervisor (PS)

Functional Responsibility: Coordinates and monitors the scheduling, pricing, and technical performance of company programs. Responsibilities also include aiding in the negotiation of contracts and contractual changes and coordinating preparations of proposals, plans, specifications, and financial conditions of contracts. Develops new business and expands product line. Ensures adherence to master plans and schedules and develops solutions to program problems. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of complex tasks. A wide degree of creativity and latitude is required. Typically reports to a manager.

Minimum/General Experience: Requires a minimum of 5 years related experience, including comprehensive knowledge of related fields.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Project Manager I (PK)

Functional Responsibility: Responsible for the coordination and completion of projects. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Prepares reports for upper management regarding status of project. Familiar with a variety of the field's concepts, practices, and procedures. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 2 years related experience.



Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Project Manager II (PL)

Functional Responsibility: Responsible for the coordination and completion of projects. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Prepares reports for upper management regarding status of project. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 4 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Project Manager III (PG)

Functional Responsibility: Responsible for the coordination and completion of projects. Oversees all aspects of projects. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Prepares reports for upper management regarding status of project. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 7 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Total Quality Manager I (PT)

Functional Responsibility: Manages an organization's total quality function. Responsible for planning total quality policies, programs, and initiatives. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a head of a unit/department.

Minimum/General Experience: Requires a minimum of 7 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Total Quality Manager II (PU)

Functional Responsibility: Manages an organization's total quality function. Responsible for planning total quality policies, programs, and initiatives. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a head of a unit/department.



Minimum/General Experience: Requires a minimum of 9 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Total Quality Manager III (PV)

Functional Responsibility: Manages an organization's total quality function. Responsible for planning total quality policies, programs, and initiatives. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a head of a unit/department.

Minimum/General Experience: Requires a minimum of 12 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Hardware Engineer I (ED)

Functional Responsibility: Provides analysis related to the design, development, and implementation of hardware for products. Develops test strategies, devices, and systems. Performs stress and performance tests on a variety of computer hardware including circuit boards, processors and wiring. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 0-2 years related experience.

Minimum Education: Bachelor's degree in Engineering. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Hardware Engineer II (EE)

Functional Responsibility: Provides analysis related to the design, development, and implementation of hardware for products. Develops test strategies, devices, and systems. Performs stress and performance tests on a variety of computer hardware including circuit boards, processors and wiring. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2-4 years related experience.

Minimum Education: Bachelor's degree in Engineering. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Hardware Engineer III (EF)

Functional Responsibility: Provides analysis related to the design, development, and implementation of hardware for products. Develops test strategies, devices, and systems. Performs stress and performance tests on a variety of computer hardware including circuit boards, processors and wiring. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.



Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 4-5 years related experience.

Minimum Education: Bachelor's degree in Engineering. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Hardware Engineer IV (EG)

Functional Responsibility: Provides analysis related to the design, development, and implementation of hardware for products. Develops test strategies, devices, and systems. Performs stress and performance tests on a variety of computer hardware including circuit boards, processors and wiring. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Minimum/General Experience: Requires a minimum of 8 years related experience.

Minimum Education: Bachelor's degree in Engineering. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Security Coordinator (YG)

Functional Responsibility: Coordinates, develops, and evaluates security programs for an organization. Ensures programs are effective and identifies the need for additional resources. Familiar with standard concepts, practices, and procedures within a particular field. Relies on experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision. A certain degree of creativity and latitude is required. Typically reports to a supervisor or manager.

Minimum/General Experience: Requires a minimum of 2-4 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Subject Matter Expert I (SM)

Functional Responsibility: Manages the information technology department in accordance with organizational policies and goals. Ensures proper functioning of company's information processing system and makes upgrades as necessary. Helps business operations utilize information systems to improve efficiency. Keeps computer equipment, hardware, and software updated to meet organizational needs. Follows appropriate programming procedures. Familiar with a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals. Performs a variety of tasks. May lead and direct the work of others. A wide degree of creativity and latitude is expected. Typically reports to top management.

Minimum/General Experience: Requires a minimum of 5 years related experience in functional area of expertise.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.



Subject Matter Expert II (SN)

Functional Responsibility: Establishes, plans, and administers the overall policies and goals for the information technology department. Analyzes the needs of departments and establishes priorities for feasibility studies, systems design and implementation to develop new and/or modify the company's information processing systems. Generally manages a group of exempt and nonexempt employees, and consultants. Relies on experience and judgment to plan and accomplish goals. Typically reports to a CIO.

Minimum/General Experience: Requires a minimum of 8 years related experience in functional area of expertise.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Subject Matter Expert III (SO)

Functional Responsibility: Establishes, plans, and administers the overall policies and goals for the information technology department. Analyzes the needs of departments and establishes priorities for feasibility studies, systems design and implementation to develop new and/or modify the company's information processing systems. Generally manages a group of exempt and nonexempt employees, and consultants. Relies on experience and judgment to plan and accomplish goals. Typically reports to a CIO.

Minimum/General Experience: Requires a minimum of 12 years related experience in functional area of expertise.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Training Specialist I (SP)

Functional Responsibility: Conducts company training programs. Monitors and reports the effectiveness of training on employees during the orientation period and for career development. Has knowledge of commonly-used concepts, practices, and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a manager.

Minimum/General Experience: Requires a minimum of 0-2 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Training Specialist II (SQ)

Functional Responsibility: Participates in, and conducts company training programs. Monitors and reports the effectiveness of training on employees during the orientation period and for career development. May be involved in initial plan design and existing plan enhancements. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a manager. A certain degree of creativity and latitude is required.

Minimum/General Experience: Requires a minimum of 2-5 years related experience.



Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.

Training Specialist III (SR)

Functional Responsibility: Participates in, and conducts company training programs. Monitors and reports the effectiveness of training on employees during the orientation period and for career development. May be involved in initial plan design and existing plan enhancements. Familiar with standard concepts, practices, and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals. Performs a variety of tasks. Works under general supervision; typically reports to a manager. A certain degree of creativity and latitude is required.

Minimum/General Experience: Requires a minimum of 6-8 years related experience.

Minimum Education: Bachelor's degree. Qualifying technical training and/or experience may be substituted for education using relationship of 1-year training and/or experience per year of education.



PRICING FOR ALL SERVICES (INCLUDES 0.75 IFF FEE)

GSA Schedule 84			
Contract Number: GS-07F-0562X			
Effective Dates of Pricing: 06/06/11 -06/05/16			
Code	Labor Category	Commercial Price	**GSA Sales Price **
DE	AutoCad Designer I	\$82.32	\$61.38
DF	AutoCad Designer II	\$88.39	\$65.90
DG	Design Engineer I	\$94.16	\$70.20
DH	Design Engineer II	\$112.02	\$83.52
DO	Design Engineer III	\$142.16	\$105.99
EA	Engineer I	\$131.08	\$97.73
EB	Engineer II	\$147.66	\$110.09
EC	Engineer III	\$186.74	\$139.23
PA	Facilities Manager I	\$102.17	\$76.18
PB	Facilities Manager II	\$123.27	\$91.91
PR	Facilities Manager III	\$140.38	\$104.67
ED	Hardware Engineer I	\$82.61	\$61.59
EE	Hardware Engineer II	\$103.99	\$77.53
EF	Hardware Engineer III	\$125.44	\$93.53
EG	Hardware Engineer IV	\$144.14	\$107.47
TA	Install Technician I	\$66.79	\$49.80
TB	Install Technician II	\$78.54	\$58.56
TC	Install Technician III	\$93.17	\$69.47
CA	Management Consultant I	\$170.65	\$127.24
CB	Management Consultant II	\$198.86	\$148.27
CC	Management Consultant III	\$328.97	\$245.28
PE	Program Manager I	\$184.65	\$137.67
PF	Program Manager II	\$229.35	\$171.00
PG	Program Manager III	\$252.03	\$187.91
PN	Program Site Lead	\$110.26	\$82.21
PS	Program Supervisor	\$134.64	\$100.39
PH	Project Coordinator I	\$66.59	\$49.65
PI	Project Coordinator II	\$76.01	\$56.67
PJ	Project Coordinator III	\$80.59	\$60.09
PQ	Project Coordinator IV	\$89.36	\$66.63
PK	Project Manager I	\$103.00	\$76.80
PL	Project Manager II	\$134.77	\$100.48
PM	Project Manager III	\$159.83	\$119.17



Effective Dates of Pricing: 06/06/11 -06/05/16			
Code	Labor Category	Commercial Price	*GSA Sales Price *
RD	Project Site Supervisor	\$85.93	\$64.07
SG	Quality Assurance Specialist I	\$83.47	\$62.23
SH	Quality Assurance Specialist II	\$100.83	\$75.18
SI	Quality Assurance Specialist III	\$118.98	\$88.71
SJ	Quality Assurance Specialist IV	\$134.93	\$100.60
YG	Security Coordinator	\$85.10	\$63.45
SM	Subject Matter Expert I	\$141.47	\$105.48
SN	Subject Matter Expert II	\$182.23	\$135.87
SO	Subject Matter Expert III	\$266.20	\$198.48
EP	Systems Engineer I	\$90.42	\$67.42
EQ	Systems Engineer II	\$108.66	\$81.02
ER	Systems Engineer III	\$134.66	\$100.40
ES	Systems Engineer IV	\$158.69	\$118.32
OL	Technical Editor	\$108.12	\$80.61
ON	Technical Writer I	\$69.39	\$51.74
OJ	Technical Writer II	\$85.14	\$63.48
OK	Technical Writer III	\$102.69	\$76.56
ET	Test Engineer I	\$88.75	\$66.17
EU	Test Engineer II	\$98.76	\$73.63
EV	Test Engineer III	\$119.94	\$89.43
PT	Total Quality Manager I	\$130.68	\$97.43
PU	Total Quality Manager II	\$157.78	\$117.64
PV	Total Quality Manager III	\$184.93	\$137.88
SP	Training Specialist I	\$68.84	\$51.33
SQ	Training Specialist II	\$85.01	\$63.38
SR	Training Specialist III	\$105.34	\$78.54
VA	Voice/Data Communications Engineer I	\$89.07	\$66.41
VB	Voice/Data Communications Engineer II	\$118.64	\$88.46
VC	Voice/Data Communications Engineer III	\$125.16	\$93.32
VD	Voice/Data Communications Engineer IV	\$154.43	\$115.14