



**EXPLUS, INC.**  
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**Sterling, Virginia 20166**  
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[www.explusinc.com](http://www.explusinc.com)

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**ADVERTISING & INTEGRATED MARKETING SOLUTIONS-AIMS 541**

FSC Group: R701

**GSA Contract Number: GS-07F-0596W**  
for  
**SIN 541-4C Exhibit Design and Implementation Services**  
**SIN 541 1000 Other Direct Costs**

**Contract Base Period: August 16, 2010 thru August 15, 2015**

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**POINTS OF CONTACT**

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**Explus, Inc. specializes in Museum Exhibits**  
**Visitor Centers • Tradeshows • Lobby Displays**

**Business Size: Large**

**EXPLUS, INC. participates in GSA's Disaster Recovery and American Recovery and Reinvestment Act Programs**

## CUSTOMER INFORMATION

### 1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

<u>SIN</u>	<u>DESCRIPTION</u>
541-4C	Exhibit Design and Implementation Services
541-1000	Other Direct Costs

### 1b. LOWEST PRICE MODEL NUMBER AND PRICE FOR EACH SIN: (Government net price based on a unit of one)

<u>SIN</u>	<u>MODEL</u>	<u>PRICE</u>
541-4C	Acrylic Specialist	\$47.88

### 1c. HOURLY RATES

Hourly

2. **Maximum Order:** \$1,000,000.00
3. **Minimum Order:** \$100.00
4. **Geographic Coverage:** Domestic, 50 states, Washington, DC, Puerto Rico, US Territories
5. **Point(s) of Production:** Dulles, VA (Loudoun County)
6. **Discount from List Prices:** 20% from accepted pricelist. Prices listed are GSA Net Prices, Discount Deducted
7. **Quantity discounts:** None
8. **Prompt payment terms:** .25% 20 days; Net 30 days
- 9a. **Government Purchase Cards must be accepted at or below the micro-purchase threshold**
- 9b. **Government Purchase Cards are accepted above the micro-purchase threshold**
10. **Foreign items:** None
- 11a. **Time of delivery:** As specified on task order and as mutually agreed upon
- 11b. **Expedited delivery:** As specified on task order and as mutually agreed upon

- 11c. Overnight and 2-day delivery:** Overnight and 2-day delivery are available. Contact the Contractor for rates
- 11d. Urgent requirements:** Agencies can contact the Contractor's representative to effect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. F.O.B. point:** Destination
- 13. Ordering address:** Explus, Inc., 44156 Mercure Circle, Sterling, VA 20166-2000
- 13b. Ordering procedures:** For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), are found in the Federal Acquisition Regulation (FAR) 8.405-3
- 14. Payment address:** Explus, Inc., 44156 Mercure Circle, Sterling, VA 20166-2000
- 15. Warranty provision:** Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty.
- 16. Export packing charges:** Not applicable.
- 17. Terms and conditions of rental maintenance and repair:** Not applicable
- 18. Terms and conditions of installation:** Not applicable
- 19. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (If available):** Not applicable
- 20. Terms and conditions for any other services:** Not applicable
- 21. List of service and distribution points:** Not applicable
- 22. List of participating dealers:** Not applicable
- 23. Preventive maintenance:** Not applicable
- 24a. Special attributes such as environmental attributes (e.g. recycled content, energy efficiency and/or reduced pollutants):** none
- 24b. Section 508 Compliance for EIT:** Not applicable
- 25. DUNS Number:** 07-761-5045
- 26. Notification regarding registration in Central Contractor Registration (CCR) database:**  
Explus, Inc. is currently registered in CCR

**GSA Hourly Rates offered under 541 4C**

<b><i>Position</i></b>	<b><i>Description</i></b>	<b><i>Hourly Rate</i></b>
Exhibit Technician	Ships, receives, cleans and organizes client property. Provides supervision for installation and dismantle of exhibit properties at trade shows.	\$55.33
Exhibit Cabinetmaker	Fabricates custom exhibits per drawings and specifications from a variety of materials. Performed by highly skilled craftsmen.	\$59.19
Exhibit Detailer	Prepares detailed fabrication drawings of exhibit elements from design concepts, detailing sizes, finishes, etc.	\$77.14
Graphic Designer Coordinator	Checks in and manipulates client supplied production ready graphic files prior to producing graphics.	\$66.50
Project Manager	Manages overall project schedule and ensures contract compliance. Oversees detailing and production areas such as fabrication, art production and installation.	\$87.12
CAD Programmer	Prepares NC code from detailing Autocad files for cutting materials for exhibit projects.	\$71.82
CAD Operator	Operates CNC Router to cut materials.	\$57.19
Metal Worker	Fabricates and assembles metal products to be incorporated into exhibit elements. Sets up and operates brakes, rolls and shears.	\$58.52
Acrylic Specialist	Assembles and polishes vitrines to be incorporated into exhibit elements.	\$47.88
Finisher	Mixes paint and preps surfaces of exhibits. Applies a variety of finishes to a variety of different surfaces.	\$53.20
Preservation Specialist	Fabricate mounts for artifacts utilizing a variety of techniques.	\$59.19
Audio Visual Technician	Provides professional services to integrate audio visual software and hardware used in exhibits. Installs AV racks, wiring and cables.	\$61.18
Scenic Specialist	Fabricates scenic exhibit elements utilizing skills such as painting, sculpting, mold making and casting.	\$53.20
Exhibit Installer	Installs exhibit properties at client locations.	\$59.19
Art Production Specialist	Print, mount and laminate exhibit graphics	\$58.52
Interactive Specialist	Prototype and fabricate mechanical interactive exhibit elements.	\$67.83

### OTHER DIRECT COSTS

SIN	Description of Support Product (ODC)	Unit of Issue	GSA Price
541-1000	Storage – Warehousing of client exhibit properties	Per Cubic Foot per month	\$.15
541-1000	Shipping of client exhibit properties	Per Truck	\$4,960.73
541-1000	Fabrication materials including building materials, hardware, paint and other materials as required by exhibit specifications.	Per Project	\$222,656.16
541-1000	Design Services – Professional services rendered to prepare concept design, design development and final design of exhibit elements.	Per Project	\$126,324.63

Prices shown above (excluding storage) are **maximum ceiling amounts**. Actual pricing will be determined based upon the required scope of work presented by the end user. Prices will vary with exhibit size, type, location and venue.