EXPLUS

Explus, inc. 44156 Mercure Cir Sterling, VA 20166-2000

www.explusinc.com

Business Size: Small

Contract Administration: Jeff Wheaton Jr (703)260-0780 x152 jwheaton@explusinc.com



The Capitol Park Museum, Louisiana State Museum



The Circus Museum, John & Mable Ringling Museum of Art



History Museum on the Square Photo credit: Andrew Jansen

General Services Administration

Federal Acquisition Service
Authorized Federal Supply Schedule
FSS Price List

Online access to contract ordering Information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®.

The website for GSA Advantage!® is: https://GSAAdvantage.gov.

Multiple Award Schedule (MAS)

Federal Supply Group: Professional Services

Contract Number: GS-07F-0596W

For more information on ordering go to the following website: https://www.gsa.gov/schedules.

Contract Period: 8/16/2010-8/15/2025

Effective as of PA-0032 dated 3/24/2023

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We Are Baseball



Louisiana State Museum Sports Hall of Fame



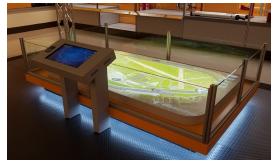
Houston Rockets, Toyota Center: Memorial Hermann Sky Court



National Museum of Health and Medicine



First Ladies of Arkansas: Women of Their Times and Governors Gallery, Old State House Museum



NASCAR Hall of Fame

Customer Information

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s):

| SIN | Recovery | State and Local Cooperative Purchasing | SIN Description |
|-----------|-------------|--|--|
| 541850 | 541850RC | | Exhibit Design and Advertising Services |
| 541810ODC | 541810ODCRC | | Other Direct Costs for Marketing and Public Relations Services |
| OLM | OLMRC | OLMSTLOC | Order-Level Materials |

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

| 541850 | Acrylic Specialist | \$47.88 |
|--------|--------------------|---------|
|--------|--------------------|---------|

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item. *Hourly See page 4*

2. Maximum order: \$1,000,000.00

3. Minimum order: \$100.00

4. Geographic coverage (delivery area): Domestic, 50 states, Washington DC, Puerto Rico, US Territories.

5. Point(s) of production (city, county, and State or foreign country): Dulles, VA

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted).

7. Quantity discounts: None

8. Prompt payment terms: 20% 20 days, net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions



- 9. Foreign items (list items by country of origin): None
- 10a. Time of delivery (Contractor insert number of days): As specified on the Task Order and as mutually agreed upon.
- 10b. Expedited Delivery. The Contractor will insert the sentence: Items available for expedited delivery will be specified on task order and will be mutually agreed upon.
- 10c. Overnight and 2 day delivery. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Overnight and 2 day delivery are available. Contact the contractor for rates.
- 10d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Agencies can contact the contractor's representative to effect a faster delivery. Customers are encouraged to contact for the purpose of faster delivery.
- 11. F.O.B. point(s): Destination
- 12a. Ordering address(es): Explus INC, 44156 Mercure Circle Sterling, VA 20166-2000
- 12b. Ordering procedures: See Federal Acquisition Regulation (FAR) 8.405-3."
- 13. Payment address(es): Same as company address
- 14. Warranty provision: Standard commercial warranty. Client may request information/copy
- 15. Export packing charges, if applicable: N/A
- 16. Terms and conditions of rental, maintenance, and repair (if applicable): N/A
- 17. Terms and conditions of installation (if applicable): N/A



- 18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): N/A
- 18b. Terms and conditions for any other services (if applicable): N/A
- 19. List of service and distribution points (if applicable): N/A
- 20. List of participating dealers (if applicable): N/A
- 21. Preventive maintenance (if applicable): N/A
- 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A
- 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g., Contractor's website or other location). ICT accessibility standards can be found at https://www.section508.gov/. N/A
- 23. Unique Entity Identifier (UEI) number: LP6VEG54K3L6
- Notification regarding registration in System for Award Management (SAM) database: Registered



Race Day Gallery' at the National Museum of Racing and Hall of Fame







Yogi Berra Museum and Learning Center



Final Pricing: The rates shown below include the Industrial Funding Fee (IFF) of 0.75%.

| SINS | Labor Category | Price (including IFF) |
|--------|---------------------------------|-----------------------|
| 541850 | Exhibit Technician | \$55.33 |
| 541850 | Exhibit Cabinetmaker | \$59.19 |
| 541850 | Exhibit Detailer | \$77.14 |
| 541850 | Graphic Designer/Coordinator | \$66.50 |
| 541850 | Project Manager | \$87.12 |
| 541850 | Cad Programmer | \$71.82 |
| 541850 | Cad Cutter | \$57.19 |
| 541850 | Metal Worker | \$58.52 |
| 541850 | Acrylic Specialist | \$47.88 |
| 541850 | Finisher | \$53.20 |
| 541850 | Preservation Specialist | \$59.19 |
| 541850 | Audio Visual Technician | \$61.18 |
| 541850 | Scenic Specialist | \$53.20 |
| 541850 | Exhibit Installer | \$59.19 |
| 541850 | Art Production Specialist | \$58.52 |
| 541850 | Interactive Specialist | \$67.83 |

| SINS | Other Direct Cost | Unit | Ceiling Price (including IFF) |
|-----------|-----------------------|--------------------------|----------------------------------|
| 541810ODC | Storage | Per Cubic Foot per month | \$0.15 |
| 541810ODC | Shipping | Per Truck | \$4,960.73 |
| 541810ODC | Fabrication Materials | Per Project | \$222,656.16 |
| 541810ODC | Design Services | Per Project | \$126,324.63 |



| Labor Category | Description | Minimum years of Experience | Minimum Education |
|---------------------------------|---|-----------------------------|--|
| Exhibit Technician | Ships, receives, cleans and organizes client property. Provides supervision for installation and dismantle of exhibit properties at trade shows. | 2 Years | High School Diploma |
| Exhibit Cabinetmaker | Fabricates custom exhibits per drawings and specifications from a variety of materials. Performed by highly skilled craftsmen. | 2 Years | High School Diploma |
| Exhibit Detailer | Prepares detailed fabrication drawings of exhibit elements from design concepts, detailing sizes, finishes, etc. | 2 Years | 2 Year Degree from College or University |
| Graphic Designer/Coordinator | Checks in and manipulates client supplied production ready graphic files prior to producing graphics. | 2 Years | 4 Year Degree from College or University |
| Project Manager | Manages overall project schedule and ensures contract compliance. Oversees detailing and production areas such as fabrication, art production and installation. | 2 Years | 4 Year Degree from College or University |
| Cad Programmer | Prepares NC code from detailing Autocad files for cutting materials for exhibit projects. | 2 Years | High School Diploma and AutoCad Classes |
| Cad Cutter | Operates CNC Router to cut materials. | 2 Years | High School Diploma |
| Metal Worker | Fabricates and assembles metal products to be incorporated into exhibit elements. Sets up and operates brakes, rolls and shears. | 2 Years | High School Diploma |
| Acrylic Specialist | Assembles and polishes vitrines to be incorporated into exhibit elements. | 2 Years | High School Diploma |
| Finisher | Mixes paint and preps surfaces of exhibits. Applies a variety of finishes to a variety of different surfaces. | 2 Years | High School Diploma |
| Preservation Specialist | Fabricate mounts for artifacts utilizing a variety of techniques. | 2 Years | High School Diploma |
| Audio Visual Technician | Provides professional services to integrate audio visual software and hardware used in exhibits. Installs AV racks, wiring and cables. | 2 Years | High School Diploma |
| Scenic Specialist | Fabricates scenic exhibit elements utilizing skills such as painting, sculpting, mold making and casting. | 2 Years | High School Diploma |
| Exhibit Installer | Installs exhibit properties at client locations. | 2 Years | High School Diploma |
| Art Production Specialist | Print, mount and laminate exhibit graphics. | 2 Years | High School Diploma |
| Interactive Specialist | Prototype and fabricate mechanical interactive exhibit elements. | 2 Years | High School Diploma |



| Other Direct Cost | Unit | Description |
|-----------------------|--------------------------|--|
| Storage | Per Cubic Foot per month | Store client property in our secured warehouse |
| Shipping | Per Truck | Hire OTR carrier to transport client property to and from location |
| Fabrication Materials | Per Project | Various items including building materials, hardware, paint and other materials as required by exhibit specifications. |
| Design Services | Per Project | Professional services rendered to prepare concept design, design development and final design of exhibit elements. |

Service Contract Labor Standards Matrix

| SCLS Eligible Contract Labor Category | SCLS Equivalent Code Title | Wage Determination Number |
|--|--------------------------------|---------------------------|
| Exhibit Detailer | 30062 Drafter/CAD Operator II | 2015-4281/2015-4282 |
| Graphic Designer/Coordinator | 15080 Graphic Artist | 2015-4281/2015-4282 |
| Project Manager | 01270 Production Control Clerk | 2015-4281/2015-4282 |

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this price list are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).



NASCAR Hall of Fame



Paddling though the Americas, Florida Museum of Natural History Photo Credit: Copyright 2011, Kristen Grace - Florida Museum of Natural History



New Mexico History Museum



Installs



Challenger Learning Center, West Virginia



Challenger Learning Center, Port Huron



Challenger Learning Center, Port Huron



Booz Allen Hamilton



National Museum of Health and Medicine

Museum Projects



New Mexico History Museum



Old State House Museum



The Hershey Story: The Museum on Chocolate Avenue



Cleveland Starts Here Gallery at the Cleveland History Center



Dissident House, Victims of Communism Memorial Foundation



Children Museums



Children's Museum of Virginia Photo Credit: © Copyright 2011, Jeffrey Ringer | ringerrg.com



Happy Paws Exhibit, Children's Museum of Virginia



Children's Museum of Virginia Photo Credit: © Copyright 2011, Jeffrey Ringer | ringerrg.com



Children's Museum of Virginia
Photo Credit: © Copyright 2011, Jeffrey Ringer | ringerrg.com



Food and Family Exhibit, Please Touch Museum



Food and Family Exhibit, Please Touch Museum



Children's Museum of Virginia Photo Credit: © Copyright 2011, Jeffrey Ringer | ringerrg.com



Traveling Exhibits



Discover the Real George Washington: New Views from Mount Vernon
Courtesy of the Mount Vernon Ladies' Association.
Photography by Richard A. Stoner



Discover the Real George Washington: New Views from Mount Vernon Courtesy of the Mount Vernon Ladies' Association.



Discover the Real George Washington: New Views from Mount Vernon
Courtesy of the Mount Vernon Ladies' Association. Photography by North Carolina Museum of History.



We Are Baseball



We Are Baseball



Gray's Reef on the Road: A Traveling Exhibit



We Are Baseball



Tradeshow Exhibits



Explus Tradeshow Booth. 2022



Explus Tradeshow Booth. 2022



Explus Tradeshow Booth. 2022



Visitor Centers





World Bank Group Visitor Center

World Bank Group Visitor Center



Toyota Motor Manufacturing, Mississippi Visitor Center

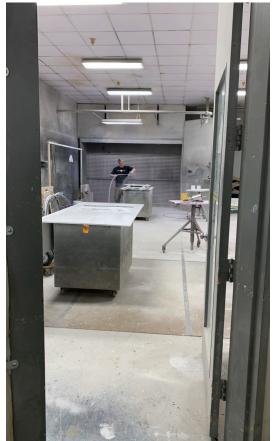


Toyota Motor Manufacturing, Mississippi Visitor Center



Toyota Motor Manufacturing, Mississippi Visitor Center

Shop Photos







Print/graphics



Shop Floor



Metal Shop





Shop Floor



Computer Numerical Control router

Custom Casework



Naval Expeditionary Command Center



Old State House Museum



Seneca Art & Culture Center



Blue Ridge Music Center: The Roots of American Music



Louisiana State Museum Sports Hall of Fame



LSU Memorial Tower – William A. Brookshire LSU Military Museum Photo Credits: Eddy Perez, LSU Communications & University Relations



Printing



Grubbs Environmental Center at the Mooney Advanced Water Reclamation Facility



Race Day Gallery' at the National Museum of Racing and Hall of Fame



LSU Memorial Tower – William A. Brookshire LSU Military Museum Photo Credits: Eddy Perez, LSU Communications & University Relations



YO1 Wellness Center



Hand Made to Machine Made, The American Precision Museum



Alexandria Black History Museum



Artifact Reproduction and Management



Paddling though the Americas, Florida Museum of Natural History Photo Credit: Copyright 2011, Kristen Grace - Florida Museum of Natural History



The Circus Museum, John & Mable Ringling Museum of Art



Dissident House, Victims of Communism Memorial Foundation



Civil War 150th HistoryMobile



Rural Life Museum



Cleveland Starts Here Gallery at the Cleveland History Center



Graphics



Grubbs Environmental Center at the Mooney Advanced Water Reclamation Facility.



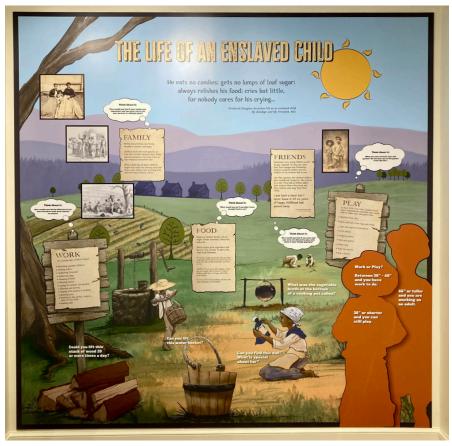
LSU Memorial Tower – William A. Brookshire LSU Military Museum Photo Credits: Eddy Perez, LSU Communications & University Relations



History Museum on the Square Photo credit: Andrew Jansen



History Museum on the Square Photo credit: Andrew Jansen



Alexandria Black History Museum



Murals



Grubbs Environmental Center at the Mooney Advanced Water Reclamation Facility



History Museum on the Square Photo credit: Andrew Jansen



LSU Center for River Studies on The Water Campus



Okuma



Interactives





Challenger Learning Center, Port Huron





Alexandria Sanitation Authority



Houston Rockets, Toyota Center: Memorial Hermann Sky Court

Audio and Visual



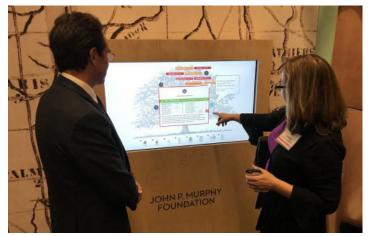


Dissident House, Victims of Communism Memorial Foundation

NASCAR Hall of Fame



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