

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!TM, a menu-driven database system. The Internet address for GSA-Advantage!TM is: <http://www.gsaadvantage.gov>

Sports, Promotional, Outdoor, Recreation, Trophies and Signs

FSC Group: 78

Contract No.: GS-07F-0682N

For more information on ordering from Federal Supply Schedules, click on the FSS Schedules button at: <http://www.fss.gsa.gov>

Contract Period: July 16, 2003 - October 14, 2008



TVI Corporation

**TVI Corporation
7100 Holladay Taylor Road
Glenn Dale, MD 20769
Telephone: (301) 352-8800
Fax: (301) 352-8818**

Internet Address: <http://www.tvicorp.com>

Business Size/Status: Small

Prices shown herein are NET (discount deducted).

Pricelist current through modification #PO-0003 dated July 16, 2008



Contract Holder

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GENERAL CONTRACT INFORMATION

- 1a. Table of Awarded Special Item Numbers (SINs): 192-33A Camping and Hiking Equipment
(Please refer to [page #3](#) for a more detailed description)
- 1b. Lowest Priced Model Number and Lowest Price: Please refer to our pricing beginning on [page #7](#)
- 1c. Labor Category Descriptions: Not Applicable
2. Maximum Order: \$500,000
3. Minimum Order: \$100
4. Geographic Coverage: Domestic Only
5. Point (s) of Production: United States
6. Discount from List Price: All Prices Herein are Net
7. Quantity Discounts: Not Applicable
8. Prompt Payment Terms: Net 30 days
- 9a. Government Purchase Card *is* accepted at or below the micro – purchase threshold.
- 9b. Government Purchase Card *is* accepted above the micro – purchase threshold.
10. Foreign Items: None
- 11a. Time of Delivery: 30 - 90 Days ARO
- 11b. Expedited Delivery: 24 hours after telephone confirmation of stock availability
- 11c. Overnight and 2-Day Delivery: Consult with Contractor
- 11d. Urgent Requirement: Consult with Contractor
12. F.O.B. Point(s): FOB Origin, Prepaid and Allowed
- 13a. Ordering Address: TVI Corporation
Attn: GSA Orders
7100 Holladay Taylor Road
Glenn Dale, MD 20769
- 13b. For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment Address: TVI Corporation
Attn: Accounts Receivable/GSA Orders
7100 Holladay Taylor Rd.
Glen Dale, MD 20769
15. Warranty Provision: Manufacturers Standard Commercial Warranty
16. Export Packing Charges: Not Applicable

GENERAL CONTRACT INFORMATION (CONTINUED)

- | | |
|---|--|
| 17. Terms & Conditions of Government Purchase Card Acceptance: | Contact Contract Administrator |
| 18. Terms and conditions of rental, maintenance, and repair: | Not Applicable |
| 19. Terms and conditions of installation (if applicable): | Not Applicable |
| 20. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices: | Not Applicable |
| 20a. Terms and conditions for any other services (if applicable): | Not Applicable |
| 21. List of service and distribution points (if applicable): | Not Applicable |
| 22. List of participating dealers (if applicable): | Not Applicable |
| 23. Preventative maintenance (if applicable) | Not Applicable |
| 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.): | Not Applicable |
| 24b. Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/ : | Contact Contract Administrator for more information. |
| 25. Data Universal Number System (DUNS) Number: | 083510149 |
| 26. TVI Corporation <i>is</i> registered in the Central Contractor Registration (CCR) database. | |

CONTRACT OVERVIEW

GSA awarded TVI Corporation a GSA Federal Supply Schedule contract for Sports, Promotional, Outdoor, Recreation, Trophies and Signs (SPORTS), Contract No. GS-07F-0682N. The current contract period is 7/16/2003 - 10/14/2008. GSA may exercise a total of up to three additional 5 year option periods. The contract allows for the placement of Firm Fixed Price or Time and Materials task orders using the labor categories and ceiling rates defined in the contract.

CONTRACT ADMINISTRATOR

Virginia Griffith
TVI Corporation
7100 Holladay Taylor Road
Glenn Dale, MD 20769
Telephone: (301) 352-8800
Fax: (301) 352-8818
Email: vgriffith@tvicorp.com

MARKETING AND TECHNICAL POINT OF CONTACT

Virginia Griffith
TVI Corporation
7100 Holladay Taylor Road
Glenn Dale, MD 20769
Telephone: (301) 352-8800
Fax: (301) 352-8818
Email: vgriffith@tvicorp.com

CONTRACT USE

This contract is available for use by all federal government agencies, as a source for Sports, Promotional, Outdoor, Recreation, Trophies and Signs, for worldwide use. Executive agencies, other Federal agencies, mixed –ownership Government corporations, and the District of Columbia; government contractors authorized in writing by a Federal agency pursuant to 48 CFR 51.1; and other activities and organizations authorized by statute or regulation to use GSA as a source of supply may use this contract. Additionally, contractors are encouraged to accept orders received from activities within the Executive Branch of the Federal Government.

SPECIAL ITEM NUMBER (SIN) DESCRIPTION

192-33A - Camping and Hiking Equipment to include, but not limited to, rec. tents, tents for decontamination & triage, yurts, tent flies, poles, stakes, tent ropes & repair kits; Tarps; Sleeping Bags, to include, but not limited to bags, stuff sacks, pads & under-bag mats, Bed Rolls, Cots & Camping Furniture; Pack Boards & Backpacks; Heaters, Stoves & Lanterns; Jugs, Coolers, Canteens & Personal Hydration Units; Climbing Equipment & Snowshoes; Field Toilets & Field Bathing; Outdoor Planters, Tree Grates & Anti-Vegetation Material; Bear-Proof Food Lockers; & Replacement Parts with Ancillary Services

BLANKET PURCHASE AGREEMENT

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (*e.g.* estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

REQUIREMENTS EXCEEDING THE MAXIMUM ORDER

In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:

- Review additional schedule contractors' catalogs/price lists or use the "GSA Advantage!" on-line shopping service;
- Based upon the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value (considering price and other factors); and
- After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative (see FAR 8.404(a)). If further price reductions are not offered, an order may still be placed, if the ordering office determines that it is appropriate.

Vendors may:

Offer a new lower price for this requirement (the Price Reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19 Order Limitations.)

- Offer the lowest price available under the contract; or
- Decline the order (orders must be returned in accordance with FAR 52.216-19).

A task order that exceeds the maximum order may be placed with the Contractor selected in accordance with FAR 8.404. The order will be placed under the contract.

Sales for orders that exceed the Maximum Order shall be reported in accordance with GSAR 552.238-74.

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PRODUCT PRICING

Command and Control Shelters and Accessories

PRODUCT #	PRODUCT NAME	PRODUCT DESCRIPTION	PRICE
SCM-WaA-10-ZN	Casualty Management Shelter	Large Casualty Management Shelter, 24' L x 16' W	\$12,069.75
SCM-WaA-09-ZN	Casualty Management Shelter	Medium Casualty Management Shelter, 22' L x 16' W	\$12,498.14
SCM-WaA-07-ZN	Casualty Management Shelter	Small Casualty Management Shelter, 18' L x 16' W	\$10,486.26
STM-WxA10-EW	Temporary Morgue Shelter	Large Temporary Morgue, 24' L x 16' W	\$12,376.23
STM-WxA09-EW	Temporary Morgue Shelter	Medium Temporary Morgue, 19' L x 16' W	\$12,113.27
STM-WxA07-EW	Temporary Morgue Shelter	Small Temporary Morgue, 15' L x 16' W	\$11,987.24
SCL-HZB10-EN	Command / Logistics Shelter	Large Command/Logistics Shelter, 22' L x 9' W	\$11,059.63
SCL-HZB08-EN	Command / Logistics Shelter	Medium Command/Logistics Shelter, 18' L x 9' W	\$9,767.51
SCL-HZB06-EN	Command / Logistics Shelter	Small Command/Logistics Shelter, 13' L x 9' W	\$8,500.78
SCP-TZB06-ZN	Command Post Shelter	Large Command Post Shelter, 15' L x 8' W	\$6,006.31
SCP-TZB05-ZN	Command Post Shelter	Medium Command Post Shelter, 13' L x 8' W	\$5,589.21
SCP-TZB04-ZN	Command Post Shelter	Small Command Post Shelter, 10' L x 8' W	\$5,192.05
KIT-01-01-HZ	H-Frame Repair Kit	Repair Kit for H-Frame Shelter, (Mass Casualty, Blue tubes)	\$209.46
KIT-01-01-IZ	I-Frame Repair Kit	Repair Kit for I-Frame Shelter, (Black tubes)	\$190.42
KIT-01-01-TZ	T-Frame Repair Kit	Repair Kit for T-Frame Shelter, (2 Line, Blue tubes)	\$209.46
KIT-01-01-Wa	Wa-Frame Repair Kit	Repair Kit for Wa-Frame Shelter, (Black tubes)	\$192.23
KIT-01-04-01	Repair Kit Tools	Tool kit, Repair	\$68.91