

**General Services Administration  
Federal Acquisition Service  
Authorized Federal Supply Schedule FSS Price List**

Online access to contract ordering information, terms and conditions, pricing, and the option to create an electronic delivery order are available through GSA Advantage!®. The website for GSA Advantage!® is: <https://www.GSAAdvantage.gov>.

**Multiple Award Schedule  
FSC Group: Security and Protection, Information Technology Categories, &  
Professional Services Category  
FSC Class: 4230, 7A21, DA01, R425**

**Contract Number: GS-07F-0743X**

**Contract Period: September 1, 2011 to August 31, 2026**



**a.i solutions, Inc.**  
4500 Forbes Blvd., Suite 300  
Lanham, MD 20706  
Telephone: 301-306-1756  
[www.ai-solutions.com](http://www.ai-solutions.com)

Contract Administrator:  
Christopher E. Montgomery,  
Director of Contracts  
[christopher.montgomery@ai-solutions.com](mailto:christopher.montgomery@ai-solutions.com)  
Phone: (301) 306-1756, ext. 192

**Business Size: Large**

For more information on ordering go to the following website: <https://www.gsa.gov/schedules>.

**Price list current as of Modification PS-0059 effective November 14, 2025**

**Prices shown herein are NET (discount deducted).**



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## Customer Information

1a. Table of awarded special item number(s) with appropriate cross reference to item descriptions and awarded price(s).

SINs	FSC/PSC Code	Recovery	SIN Title
611430ST	4230	611430STRC/STLOC	Security Training
511210	7A21	511210STLOC / 511210RC	Software Licenses
54151	DA01	54151STLOC / 54151RC	Software Maintenance Services
541330ENG	R425	541330ENGRC	Engineering Services
541715	R425	541715RC	Engineering Research and Development and Strategic Planning
OLM	0000	OLMRC/STLOC	Order-Level Materials (OLM')

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment discounts, or any other concession affecting price. Contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. Please refer to our pricing on page 41

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility, and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, the Contractor shall insert "Not applicable" for this item. Please refer to page 27

2. Maximum Order:

SIN	Maximum Order
611430ST	\$1,000,000
511210	\$500,000
54151	\$500,000
541330ENG	\$1,000,000
541715	\$1,000,000
OLM	\$250,000

3. Minimum Order: \$100.00

- |      |  |   |
|------|--|---|
| 4.   | Geographic Coverage (delivery area):                                 | Domestic Only   |
| 5.   | Point(s) of Production (city, county, and State or foreign country): | Lanham, Prince George's County, Maryland (unless otherwise noted)   |
| 6.   | Discount from list prices or statement of net price:                 | Government Net Prices (discounts already deducted.)   |
| 7.   | Quantity Discounts:  | <p>SINs 511210 &amp; 54151: Volume discounts for purchases of multiple licenses and/or renewal maintenance made on a single Purchase Order as follows:</p> <ul style="list-style-type: none"> <li>• Copies 1-5: N/A</li> <li>• Copies 6-10: 30% discount</li> <li>• Copies 11+: 40% discount</li> </ul> |
| 8.   | Prompt payment terms.  | <p>Net 30 days</p> <p>Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.</p>   |
| 9.   | Foreign Items (list items by country of origin):                     | Not applicable  |
| 10a. | Time of Delivery:  | 30 Days ARO   |
| 10b. | Expedited Delivery:  | To Be Negotiated with Ordering Agency<br>Items available for expedited delivery are noted in this price list.   |
| 10c. | Overnight and 2-Day Delivery:  | To Be Negotiated with Ordering Agency   |
| 10d. | Urgent Requirements:   | To Be Negotiated with Ordering Agency   |
| 11.  | F.O.B. Point(s):   | Destination   |
| 12a. | Ordering Address(es):  | <p>a.i. solutions, Inc.<br/>         Attention: Contracts<br/>         4500 Forbes Boulevard, Suite 300<br/>         Lanham, MD 20706</p>   |
| 12b. | Ordering procedures:   | See Federal Acquisition Regulation (FAR) 8.405-3.   |
| 13.  | Payment Address(es):   | <p>a.i. solutions, Inc.<br/>         4500 Forbes Boulevard, Suite 300<br/>         Lanham, MD 20706</p>   |
| 14.  | Warranty Provision:  | SINs 511210 & 54151: Limited Warranty (90 Days)   |
| 15.  | Export Packing Charges, if applicable:                               | Not Applicable  |

- |   |                |
|---|----------------|
| 16. Terms and conditions of rental, maintenance, and repair (if applicable):  | Not Applicable |
| 17. Terms and conditions of installation (if applicable):   | Not Applicable |
| 18a. Terms and conditions of repair parts indicating date of parts, price lists and any discounts from list prices (if applicable):   | Not Applicable |
| 18b. Terms and conditions for any other services (if applicable):   | Not Applicable |
| 19. List of service and distribution points (if applicable):  | Not Applicable |
| 20. List of participating dealers (if applicable):  | Not Applicable |
| 21. Preventative maintenance (if applicable)  | Not Applicable |
| 22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants.):   | Not Applicable |
| 22b. If applicable, indicate that Section 508 compliance information is available for the information and communications technology (ICT) products and services offered and show where full details can be found (e.g., Contractor's website or other location). ICT accessibility standards can be found at <a href="https://www.section508.gov/">https://www.section508.gov/</a> . Not Applicable |                |
| 23. Unique Entity Identifier (UEI) number.  | FENSSV95CXM1   |
| 24. a.i. solutions, Inc. <b>is</b> registered and active in the System for Award Management (SAM).  |                |

## Contract Overview

GSA awarded a.i. solutions, Inc. a GSA Federal Supply Schedule contract for the Multiple Award Schedule (MAS), Contract No. GS-07F-0743X. The current contract period is September 1, 2011 to August 31, 2026.

### **Contract Administrator**

Christopher E. Montgomery  
a.i. solutions, Inc.  
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Telephone: 301-306-1756  
Email: [christopher.montgomery@ai-solutions.com](mailto:christopher.montgomery@ai-solutions.com)

### **Marketing and Technical Point of Contact**

Marisa Achee  
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Lanham, MD 20706  
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# Instructions For Placing Orders for Supplies Based on GSA Schedule Fixed Prices

GSA provides a streamlined, efficient process for ordering the supplies you need. GSA has already determined that solution, Inc.'s prices are fair and reasonable. Agencies may use written orders; facsimile orders, credit card orders, blanket purchase agreement orders or individual purchase orders under this contract.

Orders under the Micro-Purchase Threshold
<ul style="list-style-type: none"><li>Select the contractor best suited for your needs and place the order.</li></ul>
Orders in-between the Micro-Purchase Threshold and the Simplified Acquisition Threshold
As required by FAR 8.404, you are required to: <ul style="list-style-type: none"><li>Review the GSA Advantage! online shopping service, review at least three Schedule contractors' price lists, or obtain quotations from at least three GSA Schedule contractors.</li><li>Evaluate, then make a Best Value determination.</li><li>Place the order directly with Schedule contractor of your choice.</li></ul>
Orders over the Simplified Acquisition Threshold
<ul style="list-style-type: none"><li>Prepare the RFQ (including the SOW and evaluation criteria) and post on eBuy to afford all Schedule contractors the opportunity to respond, or provide the RFQ to as many Schedule contractors as practicable, consistent with market research, to reasonably ensure that quotes are received from at least <b>three</b> contractors.</li><li>Seek price reductions.</li><li>Evaluate all responses and place the order, or establish the BPA with the GSA Schedule contractor that represents the best value (refer to FAR 8.405-2(d)).</li><li>Place your order with the Schedule contractor offering the Best Value.</li></ul>

## Preparing a Request for Quote (RFQ)

- Include the SOW and evaluation criteria;
- Request fixed price, ceiling price, or, if not possible, labor hour or time and materials order;
- If preferred, request a performance plan from contractors and information on past experience; and include information on the basis for selection.
- May be posted on GSA's electronic RFQ system, e-Buy

Please refer to GSA eLibrary ([www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov)) for detailed SIN descriptions.

# Blanket Purchase Agreement

Ordering activities may establish BPAs under any schedule contract to fill repetitive needs for supplies or services. BPAs may be established with one or more schedule contractors. The number of BPAs to be established is within the discretion of the ordering activity establishing the BPAs and should be based on a strategy that is expected to maximize the effectiveness of the BPA(s). In determining how many BPAs to establish, consider:

- The scope and complexity of the requirement(s);
- The need to periodically compare multiple technical approaches or prices;
- The administrative costs of BPAs; and
- The technical qualifications of the schedule contractor(s).

Establishment of a single BPA, or multiple BPAs, shall be made using the same procedures outlined in 8.405-1 or 8.405-2. BPAs shall address the frequency of ordering, invoicing, discounts, requirements (e.g. estimated quantities, work to be performed), delivery locations, and time.

When establishing multiple BPAs, the ordering activity shall specify the procedures for placing orders under the BPAs.

Establishment of a multi-agency BPA against a Federal Supply Schedule contract is permitted if the multi-agency BPA identifies the participating agencies and their estimated requirements at the time the BPA is established.

Ordering from BPAs:

Single BPA. If the ordering activity establishes one BPA, authorized users may place the order directly under the established BPA when the need for the supply or service arises.

Multiple BPAs. If the ordering activity establishes multiple BPAs, before placing an order exceeding the micro-purchase threshold, the ordering activity shall:

- Forward the requirement, or statement of work and the evaluation criteria, to an appropriate number of BPA holders, as established in the BPA ordering procedures; and
- Evaluate the responses received, make a best value determination (see 8.404(d)), and place the order with the BPA holder that represents the best value.

BPAs for hourly rate services. If the BPA is for hourly rate services, the ordering activity shall develop a statement of work for requirements covered by the BPA. All orders under the BPA shall specify a price for the performance of the tasks identified in the statement of work.

Duration of BPAs. BPAs generally should not exceed five years in length, but may do so to meet program requirements. Contractors may be awarded BPAs that extend beyond the current term of their GSA Schedule contract, so long as there are option periods in their GSA Schedule contract that, if exercised, will cover the BPA's period of performance.

Review of BPAs:

The ordering activity that established the BPA shall review it at least once a year to determine whether:

- The schedule contract, upon which the BPA was established, is still in effect;
- The BPA still represents the best value (see 8.404(d)); and
- Estimated quantities/amounts have been exceeded and additional price reductions can be obtained.

The ordering activity shall document the results of its review.

## Terms And Conditions Of Freeflyer® Software License

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Any replacement Software will be warranted for the remainder of the original warranty period or thirty (30) days, whichever is longer. This warranty allocates risks of product failure between Licensee and a.i. solutions, Inc. a.i. solutions, Inc.'s product pricing reflects this allocation of risk and the limitations of liability contained in this warranty.

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#### 6. GENERAL PROVISIONS.

Neither this Agreement nor any part or portion hereof shall be assigned, sublicensed or otherwise transferred by Licensee. Should any provision of this Agreement be held to be void, invalid, unenforceable or illegal by a court, the validity and enforceability of the other provisions shall not be affected thereby. If any provision is determined to be unenforceable, Licensee agrees to a modification of such provision to provide for enforcement of the provision's intent, to the extent permitted by applicable law. Failure of a party to enforce any provision of this Agreement shall not constitute or be construed as a waiver of such provision or of the right to enforce such provision. If a Licensee, other than the U.S. Government, fails to comply with any terms of this Agreement, THE LICENSE IS AUTOMATICALLY TERMINATED.

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AGREEMENTS, PROPOSALS OR UNDERSTANDINGS, AND ANY OTHER COMMUNICATIONS BETWEEN a.i. solutions, Inc. AND LICENSEE RELATING TO THE SUBJECT MATTER OF THIS AGREEMENT.

#### 7. TECHNICAL SERVICES

The Contractor, without additional charge to the ordering activity, shall provide a hot line technical support number for the purpose of providing user assistance and guidance in the implementation of the software. The technical support number, 301-306-1756 Choice 2, is available from 8:00 A.M. to 5:00 PM Eastern Time, Monday through Friday.

## 8. SOFTWARE MAINTENANCE

### **Summary of Maintenance Contracts**

Maintenance contracts for all a. i. solutions FreeFlyer® products are offered on an annual basis. Upon initial purchase of FreeFlyer®, the purchase of the first year of maintenance is strongly recommended. Maintenance should then be renewed annually as long as FreeFlyer® is being used. This is essential to maintain an ongoing relationship with FreeFlyer® technical support and to ensure full and immediate access to all the latest upgrades and information. Maintenance agreements provide the following benefits:

#### **Product Upgrades**

Periodically, a. i. solutions releases upgrades to its software. These releases may introduce new features, provide major improvements to functionality, or fix problems discovered in earlier versions. Customers with current maintenance contracts receive these upgrades at no additional cost.

#### **Technical Support**

Maintenance customers receive technical support for issues covered under the scope of the maintenance agreement. Technical support is available via telephone, facsimile, or e-mail Monday through Friday from 8 AM to 5 PM EST.

#### **Additional Benefits – Preconfigured FreeFlyer® Solutions**

a. i. solutions has many preconfigured FreeFlyer® solutions available which address common satellite analysis and operational problems. These are available free of charge to customers with current maintenance contracts.