

**Federal Supply Service
Authorized Federal Supply Schedule Price List**

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Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire,
Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response
FSC GROUP 19

MARINE CRAFT AND EQUIPMENT, INBOARD AND OUTBOARD ENGINES,
TOWABLE BLADDERS AND FLOATING MARINE BARRIERS, AND BUOYS

Contract number: **GS-07F-0754N**

Contract period: August 20, 2003 - August 19, 2008
SUNSTREAM CORPORATION
22149 68TH AVENUE SOUTH
KENT, WA 98032
TELEPHONE NO. 888-SUNLIFT FAX NO. 253-395-0501
www.SUNSTREAMCORP.com

Business size: Small.

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s):

MODEL	DESCRIPTION	GSA PRICE
GFL13018AS-D	FloatLift 13,000 Emergency Backup A/C - Solar charged - Dock Tie	39,421.80
GFL13018AS-M	FloatLift 13,000 Emergency Backup A/C - Solar charged with Dual power pack shelves - Mooring Tie	42,960.09
GFL13018WAS-D	FloatLift 13,000 lb capacity, Wide Version, Emergency Backup, AC/Solar charged, Dock Tie	45,165.00
GFA-DT-A	Side tie - long dock includes (1) spring line tie kit, (2) 10' lines, & (2) 20' lines	158.59
GFA-DT-B10	Side tie - single overhang includes (1) spring line tie kit, (2) 10' lines, (2) 20' lines & (1) J-rail kit	455.82
GFA-DT-C10	Side tie k- Double overhang includes (2) 10' lines, (2) 20' lines & (2) J-rail kits	710.17
GFA-DT-D	4-way tie includes (4) 10' lines	109.72
GFA-MB-E	Mooring Buoy Tie Kit includes (2) eyebolts, (2) backing plates & (2) pendants	910.65
GFA-H30144B	30' Hover Cover 30'L x 12'W Top color is blue	

		8,377.37
GFA-SP1	FloatLift Service platform only 12'L x 4'W	2,848.65
GFA-SP2	Stern mount service platform with safety rail and tool catch	3,999.99
GFA-TS-48	4' sliding cleat system (for tidal fluctuations) 1 per kit	522.65
GFA-TS-60	5' sliding cleat system (for tidal fluctuations) 1 per kit	574.52
GFA-PPS10	Conversion kit: dock tie model conversion to a mooring tie model includes power pack shelf kit includes shelf brackets, wires, power pack , boxes	1,173.97
GFA-HX5	FL hose extension kit - 5'	110.71
GFA-HX15	FL hose extension kit - 15'	199.49
GLA-RX25	Remote transmitter replacement	39.90
GFA-GOA102	Guide ons for FL10/13-pair	1,499.00
GFLSPARES13	FloatLift 13000 spare parts kit Includes spare pump, batteries, fasteners, fuses, RC Unit, fluid, and wiring harness.	7,000.93

MODEL	DESCRIPTION	GSA PRICE
GFL100014AS-D	FloatLift 10,500 lbs. Emergency Backup A/C - Solar charged - Dock Tie	27,764.32
GFL100014AS-M	FloatLift 10,500 lbs. Emergency Backup A/C - Solar charged with Dual power pack shelves - Mooring Tie	29,998.55
GFA-DT-A	Side tie - long dock includes (1) spring line tie kit, (2) 10' lines & (2) 20' lines	158.59
GFA-DT-B10	Side tie - single overhang includes (1) spring line tie kit, (2) 10' lines, (2) 20' lines & (1) J-rail kit	455.82
GFA-DT-C10	Side tie - Double overhang includes (2) 10' lines, (2) 20' lines & (2) J-rail kits	710.17
GFA-DT-D	4-way tie includes (4) 10' lines	109.72
GFA-MB-E	Mooring Buoy Tie Kit includes (2) eyebolts, (2) backing plates & (2) pendants	910.65
GFA-H30144B	30' HoverCover 30'L x 12'W Top color is Blue	8,377.37
GFA-SP1	FloatLift Service platform only 12'L x 4'W	2,848.65
GFA-SP2	Stern mount service platform with safety rail and tool catch	3,999.99
GFA-TS-48	4' sliding cleat system (for tidal fluctuations) 1 per kit	522.65
GFA-TS-60	5' sliding cleat system (for tidal fluctuations) 1 per kit	574.52

GFA-PPS10	Conversion kit: dock tie model conversion to a mooring tie model includes power pack shelf kit includes shelf brackets, wires, power pack boxes	1,173.97
GFA-HX5	FL hose extension kit - 5'	110.71
GFA-HX15	FL hose extension kit - 15'	199.49
GLA-RX25	Remote transmitter replacement	39.90
GFA-GOA102	Guide ons for FL10/13-pair	1,499.00
GFLSPARES10	FloatLift 10000 spare parts kit-includes spare pump, batteries, fasteners, fuses, RC Unit, Fluid and wiring harness	6,750.57

MODEL	DESCRIPTION	GSA PRICE
GFL6012AS-D	FloatLift 6,000lbs. Emergency Backup A/C - Solar charged - Dock Tie	17,365.17
GFL6012AS-M	FloatLift 6,000lbs. Emergency Backup A/C - Solar charged with a power pack shelf - Mooring Tie	19,599.40
GFA-DT-A	Side tie - long dock includes (1) spring line tie kit, (2) 10' lines & (2) 20' lines	158.59
GFA-DT-B6	Side tie - single overhang includes (1) spring line tie kit, (2) 10' lines, (2) 20' lines & (1) J-rail kit	394.98
GFA-DT-C6	Side tie - Double over hang includes (2) 10' lines, (2) 20' lines & (2) J-rail kits	639.35
GFA-DT-D	4-way tie includes (4) 10' lines	109.72
GFA-MB-E	Mooring Buoy Tie Kit includes (2) eyebolts, (2) backing plates & (2) pendants	910.65
GFA-H24108B	24" HoverCover 24'L x 9'W Top color is Blue	4,636.03
GFA-SP1	FloatLift Service platform only 12'L x 4'W	2,848.65
GFA-SP2	Stern mount service platform with safety rail and tool catch	3,999.99
GFA-TS-48	4' sliding cleat system (for tidal fluctuations) 1 per kit	522.65
GFA-TS-60	5' sliding cleat system (for tidal fluctuations) 1 per kit	574.52
GFA-PPS10	Conversion kit: dock tie model conversion to a mooring tie model includes power pack shelf kit includes shelf brackets, wires, power pack boxes	1,173.97
GFA-HX5	FL hose extension kit - 5'	110.71
GFA-HX15	FL hose extension kit - 15'	199.49
GLA-RX25	Remote transmitter replacement	39.90

2. Maximum order: \$100,000.00
3. Minimum order: None
4. Geographic coverage (delivery area): additional freight charges apply outside continental United States
5. Point(s) of production (city, county, and State or foreign country): Kent, WA
6. Discount from list prices or statement of net price: 1%
7. Quantity discounts: None
- 8 Prompt payment terms: none
- 9a Government purchase cards are accepted at or below the micro-purchase threshold.
- 9b. Government purchase cards are not accepted above the micro-purchase threshold.
10. Foreign items: Not applicable.
- 11a. Time of delivery: 75 days ARO.
- 11b. Expedited Delivery. Single unit orders of lifts are available for expedited delivery. All parts and service are available for expedited delivery.
- 11c. Overnight and 2-day delivery. Overnight and 2-day delivery are available for single unit orders.
- 11d. Urgent Requirements. Contact Sunstream Corporation for information.
12. F.O.B. point: Origin
- 13a. Ordering address: 22149 68th Avenue South, Kent, Washington 98032
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
14. Payment address: 22149 68th Avenue South, Kent, Washington 98032
15. Warranty provision: Contact Sunstream Corporation for full warranty information.
16. Export packing charges, if applicable: Special shipment configuration for export applies.
17. Terms and conditions of Government purchase card acceptance: Accepted at or below micro-purchase level.
18. Terms and conditions of rental, maintenance, and repair (if applicable): Contact Sunstream Corporation.
19. Terms and conditions of installation (if applicable): Installation included within the continental United States, additional charges apply outside this area.
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): Contact Sunstream Corporation.
- 20a. Terms and conditions for any other services (if applicable): Contact Sunstream Corporation.
21. List of service and distribution points (if applicable): 22149 68th Avenue South, Kent, Washington 98032
22. List of participating dealers (if applicable): Not applicable.
23. Preventive maintenance (if applicable): Zinc replacement recommended.
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): Reduced pollution potential as water based hydraulic fluid powers the FloatLift.
- 24b. Section 508 compliance information is in process.
25. Data Universal Number System (DUNS) number: 967049776

26. Sunstream Corporation is registered in the Central Contractor Registration (CCR) database.



Visit <http://www.sunstreamcorp.com/floatlift.htm> to see a video of our amazing FloatLift in action!

The Sunstream FloatLift™ provides benefits far greater than any other boatlift such as:

Speed – The Sunstream FloatLift™ is multiple times faster than other boat lifts, with lifting and lowering speeds of approx. 30-40 sec.

Environmentally friendly – solar charged and powered by water based hydraulic fluid makes the Sunstream lift very green.

Portability – The Sunstream FloatLift™ is a portable floating boatlift. The lift can be tied to a dock, attached to a mooring buoy, transported easily to a new location via land or sea all very easily.

Ease of use and safety – A keychain wireless remote control operates the DC pump, which means you do not need power, water, or even a dock for the lift to operate. Manual override control switches are located in the dockbox in case of an emergency. Our unique, patented hydraulic boatlift provides a fast (approximately 30 seconds) constant level lift. The surface of the floats rotate during operation and contain a wide nonskid walkway which runs the entire length of the boat – great for in-water hull and engine maintenance as the vessel can be maintained while safe and secure on the lift. By stopping the lift any time during operation using the remote control, personnel and equipment can be easily loaded and unloaded with great safety.

Unsinkable and Secure – The rotomolded polyethelyene floats are foam filled, making the lift itself unsinkable. Furthermore, an over-center gravity locking system secures the raised vessel. As the lock can only be released by personnel with access to the controls, the boat can not float away in a storm. The foam-filled floats do not submerge as in other lifts.

Emergency use – In the event of a power failure, an emergency down system will allow the boat to be lowered on the lift.

Appearance – The Sunstream FloatLift™ is hidden under the boat, so all you see is your boat beautifully and safely suspended over the water.

Flexibility – The Sunstream FloatLift™ has 3 different sizes accommodates all boats weighing up to 13,000 pounds. A 10,000 pound model can be upgraded to a 13,000 pound model using many common parts.

Stability – The Sunstream FloatLift™ was specifically designed for salt water use, with all metal lifting parts and moving components out of the water when the boat is safely lifted. The lift is very stable in rough water conditions due to the pontoon-like floats. On a mooring, the Sunstream FloatLift™ automatically spins to face the wind and performs significantly better than a boat in rough conditions.

Installation –The Sunstream FloatLift™ is flexible and will accommodate many different boats and hull shapes, eliminating the need to custom build every lift or to re-configure a lift if the boat changes. The lift is shipped to the user fully assembled. The lift is lowered into the water by crane or from a trailer and then floated to the users slip or mooring where it is easily installed with simple dock lines. No water or power is required. The Sunstream FloatLift™ is ready to use immediately as soon as it is placed in the water.

Maintenance – The FloatLift™ is designed for low maintenance. The Sunstream hydraulic cylinder is completely retracted and above the water when the lift and boat are raised, protecting the most critical part of the lift from damaging marine growth. The Sunstream FloatLift™ is constructed of marine grade aluminum and stainless steel (NOT GALVANIZED STEEL as our competitors use). Due to the nature and cost of equipment being lifted, Sunstream recommends an annual lift inspection and zinc replacement as a preventative measure.

Sunstream FloatLift™ Specifications

Specification	GFL6012	GFL10014	GFL13018	GFL13018W	GFL15022
Lifting Speed approx.	18 sec	40 sec	40 sec	40 sec	Coming soon
Max Boat Weight	6,000	10,000	13,000	13,000	
Float Length	20'	24'	29'	29'	
Max Boat Beam	8'6"	10'6"	10'6"	12'	
Max Lift Width	12'	14'	16'	18'	
Water Depth Req'd	Draft +12" 20-22" typ	Draft +12" 34" typ	Draft +12" 34" typ	Draft +12" 34" typ	

Comparison of The Sunstream FloatLift™ Floating Boat Lift with a Major Competitor

Feature	Sunstream	Competitor
Lifting Speed	Approx 40 sec for 13,000 lbs.	Competitor Claims '2 minutes or less to water line'
Lift Operation	Single action remote control with simple 'Up' and 'Down' buttons	Multiple step - mechanical lock mechanism is released and the 'down' button is depressed on the remote transmitter. The water within the rams is pumped out and discharged into the sea and the boat is lowered and is ready to be driven off the lift within 2 minutes or

		less.
Lifting Method	Straight up and down	Cantilever, boat travels forward and back during lift/lower process
Fully Independent	Yes, mooring buoy compatible	No, water and power required
Power Required standard	Low voltage solar and AC models	AC Power and a water hose
Water Depth Required	Draft +12” 34” typ	6 feet (72”)
Material Construction	Marine Grade Aluminum – no rust	Galvanized steel – potential for rust
Hydraulic Cylinder Construction	Custom designed stainless steel shaft cylinder, closed to sea water, above water and fully retracted when boat is lifted	Open cylinder, allows sea water inside. Cylinder is underwater at all times, subject to marine growth and salt water corrosion
Hydraulic hose construction	Durable high-pressure submarine grade, salt water designed hydraulic hoses	Garden hose
Lock System	Automatic Over Center Gravity Lock	Mechanical lock, manual release
Emergency Down System	Yes – high speed emergency down	Competitor claims ‘A twist of a water valve, then boat weight slowly pushes water out of cylinder to drop the lift’
Factory customization required for each unit specific to the boat being lifted	No, on-site bunk adjustment with a wrench is all that is required	Yes, the unit has been set at the time of assembly at the factory
On-site adjustments required for each boat	No lift adjustments are required, only bunk adjustment (see above)	Yes, float position is adjusted for boat’s center of gravity
Easily accommodates multiple boats	Yes, see above 2 categories	No, see above 2 categories
Multi-hull/specialized hull support ex. Deep v/cat	Yes	Yes
Access to both sides of boat via walkway	Yes	Yes
Easy boarding	Yes	Yes
Use in freezing conditions	Yes, winterization is not required	Lift must be drained of water to prevent ice from forming in the hydraulic

		cylinders and hoses
Upgradeable	Easily upgradeable and reconfigurable	Easily upgradeable and reconfigurable
Zincs	Recommended on all marine equipment	Competitor claims 'no zincs are needed and no galvanic/electrolysis damage results'
Reliability	Thousands of units in operation all over the world, approximately one hundred GSA Government units in operation	No GSA sales to date
Warranty	2 years	2 years
Assembly	At factory	At factory except for floats done on site
Installation	Easily installed, included in GSA price. Also includes training.	Length of lift makes installation difficult. GSA price does not include installation charges or training.
GSA Price Comparison	10,000 pound model \$27,764.32 13,000 pound model \$39,421.80 Sunstream price includes installation and training	10,000 pound model \$31,167.24 14,000 pound model \$36,079.37 Competitor price includes remote location kit, training, but not installation
2 Year Cost of Ownership Price Comparison	10,000 pound model \$32,765.41 13,000 pound model \$44,422.89 Sunstream price includes installation and training	10,000 pound model \$39,827.30 14,000 pound model \$44,739.43 Competitor price includes remote location kit, training, but not installation
Annual Service Cost on GSA Schedule	\$2,500	\$4,330.03