



GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST
SCHEDULE 084; FSC GROUP 84;
LAW ENFORCEMENT & SECURITY EQUIPMENT

TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITY
MANAGEMENT SYSTEMS, FIRE, RESCUE, SPECIAL PURPOSE CLOTHING, MARINE
CRAFT AND EMERGENCY/DISASTER RESPONSE

Special Item Number 426 6 – Law Enforcement and Security Training*
Special Item Number 426 7 – Professional Law Enforcement Services*

*All awarded GSA SINs and Rates herein are subject to:

Cooperative Purchasing (STLOC) - Contractor is authorized to sell to State & Local Governments.

Recovery Purchasing (RC) – State & Local Governments may procure Disaster Recovery products/services from this contract.



Reservoir International, LLC
2905 Breezewood Avenue, Suite 201
Fayetteville, NC 28303
Phone: (910) 423-8400
Fax: (910) 401-1109

Contract Number: GS-07F-077DA
Contract Administrator: Mr. John Terzian, jterzian@reservoir-intl.com
Internet Address: <http://www.reservoir-intl.com/>

Period Covered by Contract: 15 February 2016 to 14 February 2021
Business Size: Service Disabled Veteran Owned, Small Business (SDVOSB)

“Prices Shown Herein are Net (discount deducted) with IFF included”

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through *GSA Advantage!*, a menu-driven database system. The INTERNET address for *GSA Advantage!* is <http://www.gsaadvantage.gov>

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

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RESERVOIR INTERNATIONAL, LLC GSA SCHEDULE 84 SERVICES

Reservoir International, LLC (Reservoir) is a Service Disabled Veteran Owned Small Business (SDVOSB), located in Fayetteville, North Carolina. Reservoir was founded in 2007 to provide superior and relevant training support services to our customers.

Reservoir International, LLC serves its military and law enforcement clients with our core functions of organizational security training and consultation in the intricate fields of human intelligence, advanced special operations and unconventional warfare. Our mission is to provide challenging and relevant consulting services and instruction vital to the survival and success of the Nation's defenders stationed both inside and outside of our borders.

Reservoir International, LLC consists of expert trainers with wide ranging skills and military law enforcement experience. Our diverse array of professional instructors affords us a unique understanding of unconventional warfare. Reservoir consistently delivers outstanding professional military and law enforcement consulting services, and high quality advanced training in Surveillance Detection and Human Intelligence Collection Methods.

Reservoir International, LLC provides additional security training and law enforcement consulting services to our customers including the Reservoir Human Intelligence Collection Training Course which is a scenario-driven training package for U.S. military intelligence units, and other Interrogation Courses. Reservoir's consulting roles involve military-centered research projects and training development. Reservoir currently supports the U.S. Marines Corps, U.S. Army, and the Federal Bureau of Investigation.

Reservoir International, LLC takes training support seriously. As part of our efforts to continue to enhance our programs and services, we have created and maintained the 'Reservoir Training Facility' (RTF), a 70 acre training facility located adjacent to the southwest boundary line of Fort Bragg, NC. The RTF was designed to replicate tough and unfamiliar environments, and can be adapted to accurately reflect the area of operations desired by the client. The RTF includes multiple hard structures, a fully functioning classroom, and numerous transient structures throughout the training facility. Props included within the facility include P.A. systems, video surveillance systems, blank fire A-K 47s, RPGs, and a variety of foreign uniforms. The location of the RTF was specifically chosen because of its close proximity to the Fort Bragg training areas, drop zones and landing zones. The topography of the RTF varies greatly and can enhance any law enforcement or military training event desired by the client. Within the RTF are numerous props and material to enhance any field event or to conduct any variety of formal instruction. A Reservoir Site Manager is present for any assistance to the client and to ensure there are no needs unmet while at our training facility.

Our mission is to be the go-to partner for federal government agencies that require the best support to achieve their short- and long-term goals for advanced & specialized training and simulations.

INFORMATION FOR ORDERING ACTIVITIES

Contract Number: GS-07F-077DA

Contract Period: 15 February 2016 to 14 February 2021

Contractor's Name: Reservoir International, LLC

Contractor's Corporate Address: 2905 Breezewood Avenue, Suite 201 Fayetteville, NC 28303

Business Size: Service Disabled Veteran Owned Small Business (SDVOSB)

1a. Awarded Special Item Number(s) for this contract:

SIN	DESCRIPTION
426 6, 426 6STLOC, 426 6RC	Law Enforcement and Security Training
426 7, 426 7STLOC, 426 7RC	Professional Law Enforcement Services

1b. All awarded service categories and descriptions are provided on page 6-16 of this pricelist.

1c. All Awarded Hourly Rates under this contract and can be found on page 6 of this pricelist.

1d. All Training Course Rates under this contract and can be found on page 12 of this pricelist.

2. Maximum Order:

The Maximum Order value for SINs 426 6 & 426 7 is: \$200,000 per SIN/per order*

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. Minimum Order: \$300.00

4. Geographic Scope of Contract: Domestic Delivery only CONUS; 48 States.

5. Points of Production: N/A for Services

6. Discount from List Prices: GSA Net Prices are shown on the attached GSA Price List. Negotiated discount has been deducted and the IFF has been included.

7. Quantity Discounts: None

8. Prompt Payment Terms: None, Net 30 days

9a. Government Purchase Cards: Are accepted up to the micro-purchase threshold.

9b. Government Purchase Cards: Are accepted above the micro-purchase threshold.

10. Foreign Items: N/A for Services

11a. Time of Delivery: TBD at Task Order Level

11b. Expedited Delivery: TBD at Task Order Level

11c. Overnight and 2-Day Delivery: Consult with Contractor

11d. Urgent Requirements: Consult with Contractor

12. F.O.B. Point(s): N/A for Services

13a. Ordering Address:
 Reservoir International, LLC
 2905 Breezewood Avenue, Suite 201
 Fayetteville, NC 28303
 Attention: John Terzian
 Phone: (910) 728-3118

13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

- 14. Payment Address:** Reservoir International, LLC
2905 Breezewood Avenue, Suite 201
Fayetteville, NC 28303
Attention: Accounts Receivable/Keri-Anne Callaway
Phone: (910) 423-8400
- 15. Warranty Provision:** N/A for Services
- 16. Export Packaging Charges:** N/A
- 17. Terms and Conditions of Government Purchase Card Acceptance:** None
- 18. Terms and Conditions of rental, maintenance and repair:** N/A
- 19. Terms and Conditions of installation:** N/A
- 20. Terms and Conditions of repair parts indicating date of parts price lists and any discounts from list prices:** N/A
- 20a. Terms and Conditions for any other Services:** N/A
- 21. List of service and distribution points:** N/A
- 22. List of participating dealers:** N/A
- 23. Preventative maintenance:** N/A
- 24a. Special attributes such as environmental attributes:** N/A
- 24b. SECTION 508 COMPLIANCE:** Reservoir International, LLC, is committed to equal employment opportunities for individuals with disabilities. This commitment includes providing reasonable accommodations and equal access to technology and information that applicants and employees with disabilities need to apply with the Company and to perform the essential functions of their jobs. Reservoir International, LLC, provides this commitment and the company policy/information to all employees in our current Employee Handbook, which is provided at employment and updated versions are supplied per occurrence.
- 25. Data Universal Numbering System (DUNS) Number:** 557147654
- 26. Reservoir International, LLC is registered with the Central Contractor Registration (CCR) Database at www.SAM.gov:**

**RESERVOIR INTERNATIONAL, LLC
LABOR CATEGORY RATES**

Reservoir International, LLC Special Item Numbers (SINs) are 426 6 & 426 7, under Schedule 84.

All Categories are ‘Contractor Site’ Rates.

All awarded SINs are subject to Cooperative Purchasing (STLOC) and Recovery Purchasing (RC)*.

SINs*	Order Number	Labor Category Title	Rates Effective 2/15/2016	Rates Effective 2/15/2017	Rates Effective 2/15/2018	Rates Effective 2/15/2019	Rates Effective 2/15/2020
426 6, 426 7	A001	Audio Visual Technician 1	\$35.49	\$36.55	\$37.65	\$38.78	\$39.94
426 6, 426 7	A002	Audio Visual Technician 2	\$42.76	\$44.04	\$45.36	\$46.73	\$48.13
426 6, 426 7	A003	Logistical Specialist 1	\$35.49	\$36.55	\$37.65	\$38.78	\$39.94
426 6, 426 7	A004	Logistical Specialist 2	\$42.76	\$44.04	\$45.36	\$46.73	\$48.13
426 6, 426 7	A005	Role Player 1	\$25.17	\$25.92	\$26.70	\$27.50	\$28.33
426 6, 426 7	A006	Role Player 2	\$32.42	\$33.40	\$34.40	\$35.43	\$36.49
426 6, 426 7	A007	Role Player 6	\$63.09	\$64.99	\$66.94	\$68.94	\$71.01
426 6, 426 7	A008	Role Player 8	\$83.19	\$85.69	\$88.26	\$90.91	\$93.64
426 6, 426 7	A009	Role Player 10	\$102.25	\$105.31	\$108.47	\$111.73	\$115.08
426 6, 426 7	A010	Training Specialist 1	\$25.12	\$25.87	\$26.65	\$27.45	\$28.27
426 6, 426 7	A011	Training Specialist 2	\$39.59	\$40.77	\$42.00	\$43.26	\$44.56
426 6, 426 7	A012	Sr. Training Specialist	\$42.44	\$43.71	\$45.02	\$46.37	\$47.76
426 6, 426 7	A013	Scenario Training Developer 1	\$58.91	\$60.68	\$62.50	\$64.37	\$66.31
426 6, 426 7	A014	Scenario Training Developer 2	\$83.19	\$85.69	\$88.26	\$90.91	\$93.64
426 6, 426 7	A015	Senior Scenario Developer 2	\$124.72	\$128.46	\$132.31	\$136.28	\$140.37
426 6, 426 7	A016	SOF Instructor 5 (lead instructor)	\$83.19	\$85.69	\$88.26	\$90.91	\$93.64
426 6, 426 7	A017	Senior Program Manager 2	\$124.72	\$128.46	\$132.31	\$136.28	\$140.37
426 6, 426 7	A018	Subject Matter Expert 1	\$99.75	\$102.74	\$105.82	\$109.00	\$112.27
426 6, 426 7	A019	Subject Matter Expert 2	\$105.98	\$109.16	\$112.44	\$115.81	\$119.29
426 6, 426 7	A020	Subject Matter Expert 3	\$137.16	\$141.27	\$145.51	\$149.88	\$154.37

“Prices above are Net (discount deducted) with IFF included”

Please Contact John Terzian @ (910) 423-8400 or jterzian@reservoir-intl.com

Products/Services and ordering information in this Authorized Schedule 84 Pricelist are also available on the
GSA Advantage! System (<http://www.gsaadvantage.gov>).

RESERVOIR INTERNATIONAL, LLC
LABOR CATEGORY DESCRIPTIONS

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A001	Audio Visual Tech 1	1 year project related experience	Associates Degree. Degree Substitution: 2 additional year's experience.	Individual possesses an in-depth understanding of computers, software, camera placement and operation and the use of audio equipment.
A002	Audio Visual Tech 2	3 years project related experience	Associates Degree. Degree Substitution: 2 additional year's experience.	Individual possesses an in-depth understanding of computers, software, camera placement and operation and the use of audio equipment.
A003	Logistical Specialist 1	1 year project related experience	Associates Degree. Degree Substitution: 2 additional year's experience.	Plans, arranges and provides logistics support for exercise both onsite and offsite. Provides Pre exercise and post exercise activities.
A004	Logistical Specialist 2	3 years project related experience	Associates Degree Degree Substitution: 2 additional year's experience.	Plans, arranges and provides logistics support for exercise both onsite and offsite. Provides Pre exercise and post exercise activities.
A005	Role Player 1	0 years project related experience	High School Diploma Degree Substitution: 2 additional year's experience.	These individuals perform roles as assigned and in concert with the designated scenario. They have the ability to perform various role playing functions which may include leadership, subordinate or individual roles.
A006	Role Player 2	1 year project related experience	High School Diploma Degree Substitution: 2 additional year's experience.	These individuals perform roles as assigned and in concert with the designated scenario. They have the ability to perform various role playing functions which may include leadership, subordinate or individual roles.
A007	Role Player 6	2 years project related experience	Associates Degree.	These individuals perform roles as assigned and in concert with the designated scenario. They have the ability to perform various role playing functions which may include leadership, subordinate or individual roles. Specific roles may require specific knowledge, skills, and abilities. These may include but are not limited to; previous work experience in various OGA's or specific job skill sets , local area knowledge, military knowledge, physical abilities, language skills, leadership skills, or other skills specific to the scenario or training objectives.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A008	Role Player 8	5 years project related experience	Associates Degree	These individuals perform roles as assigned and in concert with the designated scenario. They have the ability to perform various role playing functions which may include leadership, subordinate or individual roles. Specific roles may require specific knowledge, skills, and abilities. These may include but are not limited to; previous work experience in various OGA's or specific job skill sets , local area knowledge, military knowledge, physical abilities, language skills, leadership skills, or other skills specific to the scenario or training objectives.
A009	Role Player 10	7 years project related experience	Associates Degree	These individuals perform roles as assigned and in concert with the designated scenario. They have the ability to perform various role playing functions which may include leadership, subordinate or individual roles. Specific roles may require specific knowledge, skills, and abilities. These may include but are not limited to; previous work experience in various OGA's or specific job skill sets , local area knowledge, military knowledge, physical abilities, language skills, leadership skills, or other skills specific to the scenario or training objectives.
A010	Training Specialist 1	1 year project related experience	Associates Degree Degree Substitution: 4 additional year's experience.	Limited use and/ or application of basic training principles, theories, and concepts. Contributions are usually limited to task-related activities.
A011	Training Specialist 2	3 years project related experience	Associates Degree Degree Substitution: 4 additional year's experience.	Frequent use and general knowledge of industry practices, techniques, and standards. Contributes to the completion of organizational projects and training goals.
A012	Sr. Training Specialist	5 years project related experience	Associates Degree. Degree Substitution: 4 additional year's experience.	Complete understanding and application of principles, concepts, practices, and standards. Exerts some influence on the overall objectives and long-range goals of the organization.
A013	Scenario Training Developer 1	3 years project related experience	Associates Degree. Degree Substitution: 2 additional year's experience.	Training developer for exercises and courses of instructions. Takes exercise scenarios and condenses into viable training plans. Creates cost effective training programs based on client requirements and desired end states. Assist with Program of Instruction development and exercise plans. Produces documents, dossiers, collection plans and other training related documents in accordance with the exercise/course requirement.
A014	Scenario Training Developer 2	6 years project related experience	Associates Degree. Degree Substitution: 2 additional year's experience.	Training developer for exercises and courses of instructions. Takes complex exercise scenarios and condenses into viable training plans. Creates cost effective training programs based on client requirements and desired end states. Supervises Program of Instruction development and exercise plans. Produces documents, dossiers, collection plans and other training related documents in accordance with the exercise/course requirement.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A015	Senior Scenario Developer 3	12 years project related experience	Bachelors Degree Degree Substitution: 4 additional year's experience.	Training developer for exercises and courses of instructions. Takes complex exercise scenarios and condenses into viable training plans. Creates cost effective training programs based on client requirements and desired end states. Supervises Program of Instruction development and exercise plans. Produces documents, dossiers, collection plans and other training related documents in accordance with the exercise/course requirement.
A016	SOF Instructor 5 (Lead Instructor)	10 years project related experience	High School Diploma	These individuals are subject matter experts with the ability to develop programs of instruction using the Systems Approach to Training methodology. They have the ability to create course content and materials and then deliver the course to all levels of learners.
A017	Senior Program Manager 2	12 years project related experience	Bachelors Degree Degree Substitution: 4 additional year's experience.	These individuals have extensive program management experience to include: contract management, budgeting, costing, and spending plan development skills. Additionally, they have the requisite human resources skills to work with individuals of diverse professional backgrounds. They also have well-developed written and oral presentation skills.
A018	Subject Matter Expert 1	4 years project related experience	Bachelors Degree Degree Substitution: Acceptable Industry Certification or 4 additional year's experience.	This individual understands, articulates, and implements best practices related to their area of expertise. Depending on the work environment, the subject matter expert may lead or be an active participant of a work-group with the need for specialized knowledge. The subject matter expert provides guidance on how their area of capability can resolve an organizational need, and actively participates in all phases of the training development life cycle. SME may be expert in technical or professional areas such as legal medical, weapons, tactics, intelligence, psychology, history, government foreign intelligence or language, foreign national, state department or foreign services etc.
A019	Subject Matter Expert 2	6 years project related experience	Bachelors Degree Degree Substitution: Acceptable Industry Certification or 4 additional year's experience.	This individual understands, articulates, and implements best practices related to their area of expertise. Depending on the work environment, the subject matter expert may lead or be an active participant of a work-group with the need for specialized knowledge. The subject matter expert provides guidance on how their area of capability can resolve an organizational need, and actively participates in all phases of the training development life cycle. SME may be expert in technical or professional areas such as legal medical, weapons, tactics, intelligence, psychology, history, government foreign intelligence or language, foreign national, state department or foreign services etc.

Order #	Labor Category Title	Minimum Experience	Minimum Education	Functional Responsibilities
A020	Subject Matter Expert 3	8 years project related experience	Bachelors Degree Degree Substitution: Acceptable Industry Certification or 4 additional year's experience.	This individual understands, articulates, and implements best practices related to their area of expertise. Depending on the work environment, the subject matter expert may lead or be an active participant of a work-group with the need for specialized knowledge. The subject matter expert provides guidance on how their area of capability can resolve an organizational need, and actively participates in all phases of the training development life cycle. SME may be expert in technical or professional areas such as legal medical, weapons, tactics, intelligence, psychology, history, government foreign intelligence or language, foreign national, state department or foreign services etc.

**EDUCATION AND EXPERIENCE REQUIREMENTS
EQUIVALENCY SUBSTITUTION TABLE**

Reservoir International, LLC (Reservoir) will provide only people who meet or exceed the minimum qualifications within the labor category descriptions stated herein. Reservoir labor categories provide for substituting experience for minimum education requirements and substituting educational degrees for years of experience. These substitutions are allowed for all Reservoir labor categories unless specified in the description.

Allowable Substitutions

The table below presents the allowable substitutions based on the education and experience of the labor categories in the Pricelist. Experience should be professional and job related, however it does not have to be specific to the project to be accomplished.

DEGREE	DEGREE AND EXPERIENCE & EDUCATION SUBSTITUTIONS	RELATED CERTIFICATION SUBSTITUTIONS
	In general, where it is not stated, the following experience table may be substituted for not having the required degree, unless otherwise specified in the job description.	
Associate's	2 years relevant experience	Trade/Vocational School or Technical Training or Military Training in relevant field
Bachelor's	Associate's + 4 years relevant experience 6 years relevant experience	Professional or Industry Standard Technical Certification in a relevant field. (e.g MCSE, CCNP, CNA, CNE)
Master's	Bachelor's + 4 years relevant experience Associate's + 8 years relevant experience 10 years relevant experience	Professional License [e.g. Professional Engineer, Registered Communications Distribution Designer (RCDD), Certified Professional Logistician (CPL)]
Doctorate	Master's + 4 years relevant experience Bachelor's + 8 years relevant experience 14 years relevant experience	

**RESERVOIR INTERNATIONAL, LLC
TRAINING COURSE RATES**

Reservoir International, LLC Special Item Number 426 6 under Schedule 84.

All Trainings are ‘Contractor Site’ Rates.

All awarded SINs are subject to Cooperative Purchasing (STLOC) and Recovery Purchasing (RC)*.

SINs*	Training Course Number	Training Course Title	Course Length	Minimum Participants	Maximum Participants	Training Course Rates
426 6	2001-SD 4	Surveillance Detection Course	4 Days	16	32	\$23,455.92
426 6	2002-KLE 3	Key Leader Engagement Exercise	3 Days	8	20	\$21,501.26
426 6	2004-HUMINT 5	Human Intelligence (HUMINT) Collection Training	5 Days	16	32	\$43,002.52
426 6	RTF-1	Training Facility Rental	1 Day	50	500	\$1,435.77

“Prices above are Net (discount deducted) with IFF included”

See Full Reservoir International, LLC Training Course Descriptions on following page(s).

Please Contact John Terzian @ (910) 423-8400 or jterzian@reservoir-intl.com

Products/Services and ordering information in this Authorized Schedule 84 Pricelist are also available on the GSA Advantage! System (<http://www.gsaadvantage.gov>).

RESERVOIR INTERNATIONAL, LLC
TRAINING COURSE DESCRIPTIONS

Course Title:	Surveillance Detection (4 Days)
Course Number:	2001-SD 4
Description:	<p>United States Military and Law Enforcement personnel frequently conduct operations in hostile or potentially hostile areas in our nation and around the world. Surveillance/elicitation detection training prepares these personnel for the ongoing threat of attack by the Nation's adversaries. Hostile surveillance and elicitation is a common occurrence. It is often a precursor to attacks on personnel and facilities. Understanding this threat and being able to detect hostile surveillance and elicitation attempts are crucial to personnel protection and the protection of U.S. Government interests at home and abroad. This four day training course maximizes time on practical exercises and feedback from instructors. The Program of Instruction (POI) reflects current threats. It is a viable and dynamic training course specifically designed to address situations likely to be encountered by government and military personnel in the conduct of their duties. The curriculum includes urban, semi-urban and rural environments. Artificialities are kept to an absolute minimum and are used only to facilitate training and to meet condensed time requirements. This course is an excellent training medium that fully prepares personnel to detect and respond to hostile surveillance and elicitation operations.</p> <p>Reservoir instructors possess the requisite background, schooling and experience to conduct this training. Surveillance role players are professional law enforcement or military personnel with a background in surveillance operations. Instructors work directly with student teams and understand that many students have no experience in surveillance detection or counter elicitation.</p> <p>After class room instruction, students conduct several Practical Exercises (PE). These exercises occur primarily in local urban and semi-urban areas. They include vehicle detection, foot and static surveillance; elicitation attempts; and actions to take when hostile surveillance and/or elicitation has been detected. Students have multiple opportunities to detect surveillance in realistic situations. Training blocks are repeated as necessary to ensure a minimum 70% success rate in surveillance/elicitation detection. The final evaluation encompasses two full days and applies to all subjects taught throughout the course.</p> <p>Reservoir International notifies local Law Enforcement Agencies (LEA) prior to the start of each Surveillance Detection Course. Reservoir also coordinates training lanes, course logistics, surveillance role player assignments, and adjustments to the program of instruction based on client needs.</p> <p>Reservoir maintains daily contact with client POCs and reports class progress, issues, training schedule alterations, etc. The course "worldview" setting can be modified to fit client requirement.</p>
Length:	4 days
Prerequisites:	All students attending the course must have a valid driver's license and Government/Military ID (if applicable). Laptop computers are recommended for each student along with the ability to access email. The dress code for the course is casual, tasteful civilian clothes as students will be operating in civilian areas throughout the course. No gym clothes, cut offs or offensive clothing are allowed.
Class Size:	Maximum 32 students; Minimum 16
Training Locations:	Price Quoted is for Reservoir Training Facility; Fayetteville, NC. Additional ODC's (Other Direct Costs) for employee travel will be in accordance with applicable JTR.
Special Notes:	<p>Transportation of participants to main training site(s) must be provided by the attending unit.</p> <p>Price does not include ODC's for items such as Vehicles, fuel, meals (provided to trainees in remote locations), livestock, props for role players, off-site training sites/facilities and incidentals to support training scenario requested by customer.</p> <p>Reservoir Main Office 910-423-8400 Email: admin@reservoir-intl.com</p>
Rate Per Class:	\$23,455.92

Course Title:	Key Leader Engagement (3 Days)
Course Number:	2002 KLE 3
Description:	<p>Reservoir International's 3 day Key Leader Engagement course gives military, government and law enforcement leaders an immersive training medium for interaction with culturally specific leaders. Reservoir presents scenarios for countries of interest and provides appropriate documentation including Operations Orders with Annexes, known biographical information, historical reporting (if applicable) and scenario maps. Participants conduct up to 4 key leadership engagements per day in simulated cultural environments. Cultural trainers portray various personalities within a master scenario. Personalities include village elders, town/city/district leaders, police chiefs, military commanders, business owners/managers, and militia and religious leaders. Each student engagement is observed and evaluated by a Reservoir Observer/Controller. Immediate feedback is provided to the participants.</p> <p>After the final engagement, a comprehensive After Action Review (AAR) is conducted for all participants. Review evaluation topics include student performance in: planning, rapport building, problem solving during and after the key leadership engagements, situational awareness, operational and administrative reporting, and use of interpreters. All training provides participants the opportunity to hone critical skills while operating in the simulated country of choice.</p> <p>The 3 Day Key Leadership course can be conducted in a field or classroom. Reporting, information processing and after action review are conducted in accordance with client standard operating procedures. Training Course includes up to 2 Exercise Management/Instructors and up to 12 Linguists/Cultural Role Players.</p>
Length:	3 Days
Prerequisites:	<p>All participants attending the course will need:</p> <ul style="list-style-type: none"> • Standard Field Gear (when applicable) • Laptop computer for reporting • Appropriate duty attire
Class Size:	Maximum 20 students; Minimum 8
Training Locations:	<p>Price Quoted is for Reservoir Training Facility; Fayetteville, NC.</p> <p>Additional ODC's (Other Direct Costs) for employee travel will be in accordance with applicable JTR.</p>
Special Notes:	<p>Transportation of participants to main training site(s) must be provided by the attending unit.</p> <p>Price does not include ODC's for items such as Vehicles, fuel, meals (provided to trainees in remote locations), livestock, props for role players, off-site training sites/facilities and incidentals to support training scenario requested by customer.</p> <p>Reservoir Main Office 910-423-8400 Email: admin@reservoir-intl.com</p>
Rate Per Class:	\$21,501.26

Course Title:	Human Intelligence (HUMINT) Collection (5 Days)
Course Number:	2004 –HUMINT 5
Description:	<p>Reservoir's 5 Day Human Intelligence Collection course gives human intelligence collectors a dynamic and realistic training medium at an enhanced level. It provides more detailed treatment of instruction objectives. Participants engage in at least 4 contacts per day in simulated cultural environments. Cultural trainers portray various personalities within a master scenario. Course participants decide how to approach each source based on previous documentation or on the ground assessments. Each student engagement with a cultural trainer contact is observed and evaluated by a Reservoir Observer/Controller. Immediate feedback is provided to the participants.</p> <p>The meetings between the student and cultural personality are progressive. Each encounter builds on the one before so that collectors can fully manage each source in a realistic manner. The 5 day course is ideal for culminating human intelligence collection and in-depth source development. After the final meetings, a comprehensive After Action Review is conducted for all participants. Review evaluation topics include student performance in debriefing, interrogation/tactical questioning, interviewing, elicitation operations, secure communications, reporting and processing, intermediate analytics and working with an interpreter. This course provides participants the opportunity to hone critical skills while operating in the simulated country of choice.</p> <p>The 5 Day Human Intelligence Collection course can be conducted in a field or classroom environment. Reporting, information processing and AAR are conducted in accordance with client standard operating procedures.</p> <p>Training Course includes up to 6 Exercise Management/Instructors and up to 25 Linguists/Cultural Role Players.</p>
Length:	5 Days
Prerequisites:	<p>Participants in the Reservoir Human Intelligence Collection course must have graduated from a Government basic human intelligence course prior to attending.</p> <p>All participants attending the course will need:</p> <ul style="list-style-type: none"> • Standard Field Gear (when applicable) • Laptop computer for reporting • Appropriate duty attire
Class Size:	Maximum 32 students; Minimum 16
Training Locations:	<p>Price Quoted is for Reservoir Training Facility; Fayetteville, NC.</p> <p>Additional ODC's (Other Direct Costs) for employee travel will be in accordance with applicable JTR.</p>
Special Notes:	<p>Transportation of participants to main training site(s) must be provided by the attending unit.</p> <p>Price does not include ODC's for items such as Vehicles, fuel, meals (provided to trainees in remote locations), livestock, props for role players, off-site training sites/facilities and incidentals to support training scenario requested by customer.</p> <p>Reservoir Main Office 910-423-8400 Email: admin@reservoir-intl.com</p>
Rate Per Class:	\$43,002.52

Course Title:	Training Facility Rental (Daily Rental)
Course Number:	RTF-1
Description:	<p>Village Rental (Daily)</p> <p>The Reservoir Training Facility (RTF) is located in Hoke County, NC: situated at the western edge of Fort Bragg, NC and approximately ten miles east of Camp MacKall, NC (MGRS grid:17SPU 5243 7932). The facility is currently 71 acres and is accessible from three separate roads that meet in the main village center. Key features of the Reservoir Training Facility include:</p> <ul style="list-style-type: none"> • Over 20 functional structures commonly found in 3rd World areas including a school/madrassa, restaurant, government building, police station/jail, various shops and various dwellings • Two large structures fully equipped and internet capable to serve as offices, classrooms or meeting areas. • Functional barn, various livestock and numerous atmospherics and permanent props • Portable video coverage which can be applied to most areas of the facility. • Trail and road network, cache sites and hidden locations located throughout the facility <p>The RTF can host units up to Brigade size and serves as an ideal backdrop for any training event.</p>
Length:	1 Day
Prerequisites:	<p>All participants attending training at our site, will need:</p> <ul style="list-style-type: none"> • Standard Field Gear (when applicable) • Laptop computer for reporting • Appropriate duty attire
Class Size:	Maximum 50 students; Minimum 500
Training Locations:	<p>Price Quoted is for Reservoir Training Facility; Fayetteville, NC.</p> <p>Additional ODC's (Other Direct Costs) for employee travel will be in accordance with applicable JTR.</p>
Special Notes:	<p>Transportation of participants to main training site(s) must be provided by the attending unit.</p> <p>Price does not include ODC's for items such as Vehicles, fuel, meals (provided to trainees in remote locations), livestock, props for role players, off-site training sites/facilities and incidentals to support training scenario requested by customer.</p> <p>Reservoir Main Office 910-423-8400 Email: admin@reservoir-intl.com</p>
Rate Per Class:	\$1,435.77

COMMITMENT TO PROMOTE SMALL BUSINESS PARTICIPATION PROCUREMENT PROGRAMS

PREAMBLE

Reservoir International, LLC provides commercial products and services to the Ordering Activity. We are committed to promoting participation of small, small disadvantaged and women-owned small businesses in our contracts. We pledge to provide opportunities to the small business community through reselling opportunities, mentor-protégé programs, joint ventures, teaming arrangements, and subcontracting.

COMMITMENT

To actively seek and partner with small businesses.

To identify, qualify, mentor and develop small, small disadvantaged and women-owned small businesses by purchasing from these businesses whenever practical.

To develop and promote company policy initiatives that demonstrate our support for awarding contracts and subcontracts to small business concerns.

To undertake significant efforts to determine the potential of small, small disadvantaged and women-owned small business to supply products and services to our company.

To insure procurement opportunities are designed to permit the maximum possible participation of small, small disadvantaged and women-owned small businesses.

To attend business opportunity workshops, minority business enterprise seminars, trade fairs, procurement conferences, etc., to identify and increase small businesses with whom to partner.

To publicize in our marketing publications our interest in meeting small businesses that may be interested in subcontracting opportunities.

We signify our commitment to work in partnership with small, small disadvantaged and women-owned small businesses to promote and increase their participation in Ordering activity contracts.

To accelerate potential opportunities please contact John Terzian @ (910) 423-8400 or jterzian@reservoir-intl.com

BASIC GUIDELINES FOR USING ‘CONTRACTOR TEAM ARRANGEMENTS’

Federal Supply Schedule Contractors may use ‘Contractor Team Arrangements’ (see FAR 9.6) to provide solutions when responding to an ordering activity requirements.

These Team Arrangements can be included under a Blanket Purchase Agreement (BPA). BPAs are permitted under all Federal Supply Schedule contracts.

Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule Contract.

Participation in a Team Arrangement is limited to Federal Supply Schedule Contractors.

Customers should refer to FAR 9.6 for specific details on Team Arrangements as well as:

<http://www.gsa.gov/portal/content/202257>

Here is a general outline on how it works:

- The customer identifies their requirements.
- Federal Supply Schedule Contractors may individually meet the customers needs, or –
- Federal Supply Schedule Contractors may individually submit a Schedules “Team Solution” to meet the customer’s requirement.
- Customers make a best value selection.

BASIC GUIDELINES FOR USING 'BLANKET PURCHASE AGREEMENTS (BPAs)'

In accordance with Federal Acquisition Regulation (FAR) 8.405-3, ordering activities may establish Blanket Purchase Agreements (BPAs) under any General Services Administration (GSA) Schedule contract.

BPAs decrease costs, reduce paperwork, and save time by eliminating the need for repetitive, individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the **Government that works better and costs less.**

BPAs also:

- Provide opportunities to negotiate improved discounts;
- Satisfy recurring requirements;
- Reduce administrative costs by eliminating repetitive acquisition efforts;
- Permit ordering activities to leverage buying power through volume purchasing;
- Enable ordering activities streamlined ordering procedures;
- Permit ordering activities to incorporate Contractor Team Arrangements (CTAs);
- Reduce procurement lead time; and
- Permit ordering activities the ability to incorporate terms and conditions not in conflict with the underlying contract.

A BPA can be set up for field offices across the nation, thus allowing them to participate in a customer's BPA and place orders directly with GSA Schedule contractors. In doing so, the entire agency reaps the benefits of additional discounts negotiated into the BPA.

Additional information on Blanket Purchase Agreements (BPAs) and an Example of a BPA agreement between ordering activity and Schedule contractors can be found at:

<http://www.gsa.gov/portal/content/199353>

SALES AND SERVICE POINTS



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