



233 East Bay Street, Suite 615
Jacksonville, FL 32203-3447

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaaadvantage.gov>

SCHEDULE TITLE: TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITIES
MANAGEMENT, FIRE, RESCUE, CLOTHING, MARINE
CRAFT AND EMERGENCY/DISASTER RESPONSE
FSC Group: 084

CONTRACT NUMBER: **GS07F087GA**
CONTRACT PERIOD: **March 27, 2017 through March 26, 2022**

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at www.gsa.gov

CONTRACTOR: B H Defense, LLC
233 East Bay St
Ste 615
Jacksonville, FL 32202-3447
Phone: (844) 266-7775/ (571) 606-2320
cpdublin@bhdefense.com
www.BHDefense.com

CONTRACTOR'S ADMINISTRATION SOURCE: Charles P Dublin, Managing Director 844-266-7775
cpdublin@bhdefense.com

BUSINESS SIZE: Small

Socioeconomic Indicators: Small & Veteran-Owned

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
246 52	Professional Security/Facility Management Services
246 60 1	Security Systems Integration and Design Services
426 4J	Target Systems/Target Range Accessories



1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one)
See Pricing.

1c. HOURLY RATES: Services Only. See Labor Category Descriptions and Pricing.

2. MAXIMUM ORDER*: \$200,000 per SIN per order (SINs 246 52, 246 60 1, 426 4J)

*Ordering activities may request a price reduction at any time before placing an order, establishing a BPA, or in conjunction with the annual BPA review. However, the ordering activity shall seek a price reduction when the order or BPA exceeds the simplified acquisition threshold. Schedule contractors are not required to pass on to all schedule users a price reduction extended only to an individual ordering activity for a specific order or BPA.

3. MINIMUM ORDER: \$1000

4. GEOGRAPHIC COVERAGE: This contract may be used as source of services described herein for domestic and/or overseas delivery.

Definitions—

- *Domestic delivery* is delivery within the 48 contiguous United States and Washington, DC; and to a CONUS port or consolidation point for orders received from overseas activities.
- *Overseas delivery* is delivery to points outside of the United States, and Washington, DC.

5. POINT(S) OF PRODUCTION: NA

6. DISCOUNT FROM LIST PRICES:

GSA Net Prices are shown on the attached GSA Pricelist. Negotiated discount has been applied and the IFF has been added.

7. QUANTITY DISCOUNT(S): 2.5% on orders in excess of \$250,000.

8. PROMPT PAYMENT TERMS: .5%/15, Net 30 Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. FOREIGN ITEMS: None

11a. TIME OF DELIVERY: To Be Determined (TBD) at the Task Order level

11b. EXPEDITED DELIVERY: None Offered

11c. OVERNIGHT AND 2-DAY DELIVERY: None Offered.



- 11d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. **FOB POINT:** Destination
- 13a. **ORDERING ADDRESS:** Same as contractor
- 13b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
- 14. **PAYMENT ADDRESS:** Same as contractor
- 15. **WARRANTY PROVISION:** 246 52, 246 60 1 - Standard Commercial Warranty. Customer should contact contractor for a copy of the warranty
- 16. **EXPORT PACKING CHARGES:** None
- 17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level may be inserted by contractor)
- 18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 20a. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
- 22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 Compliance for EIT:** as applicable
- 25. **DUNS NUMBER:** 14-601-8762
- 26. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Contractor has an Active Registration in the SAM database.



**GENERAL SERVICES ADMINISTRATION
 FEDERAL ACQUISITION SERVICE
 AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

LABOR CATEGORY – JOB DESCRIPTIONS

SINs 246 60 1 / 246 52

TITLE	DESCRIPTION
PROGRAM MANAGER	<p><u>Duties</u> Serves as the contractor's contract manager, and shall be the contractor's authorized interface with the Government Contracting Officer (CO), the Contracting Officer's Representative (COR), government management personnel and customer agency representatives. Shall be capable of negotiating and making binding decisions for the company. Responsible for formulating and enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor personnel and communicating policies, purposes, and goals of the organization to subordinates. Schedules and allocates work; provides advice, guidance, and training to subordinates; and recommends/determines personnel actions. Responsible for project planning execution, and performance. Shall be responsible for the overall contract performance. Manages substantial program/technical support operations involving multiple project/task orders and personnel at diverse locations. Organizes, directs, and coordinates planning and execution of all program/technical support activities. Shall have demonstrated technical expertise and communications skills to be able to interface with all levels of management. Establishes and alters (as necessary) management structure to effectively direct program/technical support activities. Meets and confers with Government management officials regarding the status of specific Contractor program/technical activities and problems, issues or conflicts regarding resolution.</p> <p><u>Minimum/General Experience</u> The Program Manager shall have a minimum of fifteen years experience with demonstrated ability in the management of projects for a minimum of 5 years. The Program Manager shall have a demonstrated ability to manage large-scale design, development, testing, implementation, operations, and maintenance efforts encompassing a large staff including specialty and line managers, senior technical personnel, clerical staff, and operators. The individual assigned to this position shall possess knowledge of the use of contemporary project management tools and shall have command of the core principles of effective management, including effective delegation, ownership, responsibility development, and tracking.</p> <p><u>Minimum Training & Education Requirements</u> A Bachelor's Degree in Engineering, Business, or other related discipline. This position requires a minimum of fifteen years experience, of which at least eight years must be specialized. Specialized experience includes: complete project development from inception to deployment, proven expertise in the management and control of funds and resources, demonstrated capability in managing multi-task contracts of this type and complexity. General experience includes increasing responsibilities in business management, security systems design and integration. With 20 years of experience a Bachelor's degree is not required.</p>



**GENERAL SERVICES ADMINISTRATION
 FEDERAL ACQUISITION SERVICE
 AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

LABOR CATEGORY – JOB DESCRIPTIONS – CONTINUED

SINs 246 60 1 / 246 52

TITLE	DESCRIPTION
PROJECT MANAGER	<p><u>Duties</u> Serves as Project Manager for a large, complex task order (or a group of task orders affecting the same common/standard system) and shall assist the Program Manager in working with the Government Contracting Officer (CO), the contract-level Contracting Officer's Representative (COR), the task order level COR(s), government management personnel and customer agency representatives. Under the guidance of the Program Manager, responsible for the overall management of the specific task order(s) and insuring that the services, solutions and schedules in the task order are implemented in a timely manner. Performs enterprise wide horizontal planning and interfaces to other functional systems. Directs completion of tasks within estimated timeframes and budget constraints. Schedules and assigns duties to subordinates and subcontractors and ensures assignments are completed as directed. Enforces work standards and reviews/resolves work discrepancies to ensure compliance with contract requirements. Reports in writing and orally to contractor management and Government representatives. Provides competent leadership and responsible program direction through successful performance of a variety of detailed, diverse elements of project transitioning. Plans and directs business/process improvements and project management implementation. Manages a diverse group of functional activities, subordinate groups of technical and administrative personnel. Provides business, technical, and personnel management across multiple projects, such as emergency planning, risk management, engineering studies, and systems development.</p> <p><u>Minimum/General Experience</u> Bachelor's Degree and twelve years of relevant experience that provides the required knowledge and skills. Advanced degree desired.</p> <p><u>Minimum Training & Education Requirements</u> A Bachelor's Degree in Engineering, Business, or other related scientific or technical discipline. This position requires a minimum of twelve years specialized experience. Experience includes increasing responsibilities in business and security design and management.</p> <ol style="list-style-type: none"> 1. With a Master's Degree (in the fields described above); ten years of experience. 2. With a Ph.D. (in the fields described above) eight years of experience. 3. With fifteen years experience, a degree is not required.



**GENERAL SERVICES ADMINISTRATION
 FEDERAL ACQUISITION SERVICE
 AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

LABOR CATEGORY – JOB DESCRIPTIONS – CONTINUED

SINs 246 60 1 / 246 52

TITLE	DESCRIPTION
SENIOR SECURITY SPECIALIST	<p><u>Duties</u> Integrates project/program-engineering efforts across disciplines including software and hardware. Derives program/project requirements through analysis of the client's needs documents such as (but not limited to) mission needs, objectives, security threat assessments, etc. Defines methodology, processes, and standards to be applied by the entire project team. Applies the applicable standards (statutory codes and industry standards) as needed. Is capable of leading project requirements analysis and/or requirements management activities on projects of simple or medium complexities.</p> <p><u>Minimum/General Experience</u> Bachelor's Degree in Electrical Engineering, Mechanical Engineering, Computer Science, Management Information Systems, Systems Engineering or Electrical Engineering Technology and ten years of relevant experience that provides the required knowledge and skills. Advanced degree desired.</p> <p><u>Minimum Training & Education Requirements</u> Bachelor's Degree in Electrical Engineering, Mechanical Engineering, Computer Science, Management Information Systems, Systems Engineering or Electrical Engineering Technology. This position requires a minimum of ten years relevant experience.</p>

TITLE	DESCRIPTION
SECURITY SPECIALIST	<p><u>Duties</u> Integrates project/program-engineering efforts across disciplines including software and hardware. Derives program/project requirements through analysis of the client's needs documents such as (but not limited to) mission needs, objectives, security threat assessments, etc. Defines methodology, processes, and standards to be applied by the entire project team. Applies the applicable standards (statutory codes and industry standards) as needed. Is capable of leading project requirements analysis and/or requirements management activities on projects of simple or medium complexities. Reports to Senior Security Specialist.</p> <p><u>Minimum/General Experience</u> Bachelor's Degree in Electrical Engineering, Mechanical Engineering, Computer Science, Management Information Systems, Systems Engineering or Electrical Engineering Technology and five years of relevant experience that provides the required knowledge and skills.</p> <p><u>Minimum Training & Education Requirements</u> Bachelor's Degree in Electrical Engineering, Mechanical Engineering, Computer Science, Management Information Systems, Systems Engineering or Electrical Engineering Technology. This position requires a minimum of five years relevant experience.</p>



233 East Bay Street, Suite 615
Jacksonville, FL 32203-3447

**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

SINs 246 60 1 / 246 52

TITLE	GSA HOURLY RATE
PROGRAM MANAGER	\$171.94
PROJECT MANAGER	\$132.24
SENIOR SECURITY SPECIALIST	\$110.20
SECURITY SPECIALIST	\$ 83.75



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

SIN 426 4J

**TAT3D ADVANCED TARGETING SYSTEMS
THREE DIMENSIONAL HUMANOID TARGETS**

OVERVIEW

TAT3D Advanced Target Systems incorporate a unique high quality product that transfers ammunition through “self healing” foam. This unique system consists of an extremely high resistance through the use of materials that absorb impact. These products are designed to be used with small and large caliber ammunition and are highly suitable for knife training combat drills. Each target can with stand between 4,000 to 15,000 shots depending on the caliber.

TAT3D-ATS specializes in mechanical modeling and molds for tactical training in support of members of the United States Government, host national partners, commercial enterprise, and gun enthusiasts globally.

TAT3D ATS uses optical scanners on human models in order to create life like molds; which result in providing extremely realistic and proportional targets. The modular construction allows the end user to replace one part at a time as it becomes too perforated; which keeps costs in line and increases the over all life cycle of the target.

The unique modular design, self-healing foam allows targets to be posed in a variety of positions, such as prone and prone unsupported, with or with out a weapon; which enhances the shooter scenario experience.

The foam panels on the head and chest can be removed and replaced with 1/2 or 3/8 steel plates so that the target offers audible feedback.

The benefit is that the end user is afforded the opportunity to customize the humanoid target by adding additional accessories by swapping out body parts. We have a number of customized designs available.



**GENERAL SERVICES ADMINISTRATION
 FEDERAL ACQUISITION SERVICE
 AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

SIN 426 4J

**TAT3D ADVANCED TARGETING SYSTEMS
 THREE DIMENSIONAL HUMANOID TARGETS**

OVERVIEW – continued

PRODUCT	DESCRIPTION
MARIO BASIC SYSTEM – BASIC MODEL #1	Consists of head, plastic chest, paper chest target, arms and stand. Weapons are optional.
MARIO STEEL CHEST PLATE – ADVANCED MODEL #2	Consists of metal head, plastic chest, paper chest target, arms and stand. Weapons are optional.
MARIO STEEL FACE PLATE – ADVANCED MODEL #3	Consists of metal head, paper chest target, arms and stand. Weapons are optional.
MARIO COMPLETE SYSTEM – ADVANCED MODEL #4	Consists of plastic head, metal head, metal chest, plastic chest, paper chest target, arms, & stand. Weapons included.

TARGET FEATURES

Internationally Patented System Design: All products are designed by a complex process of utilizing optical scanners and CAD design equipment; to provide extremely accurate human models that produce high quality 3D target systems.

Ease of Use: All products are lightweight and easy to employ and deploy.

Long Lasting: Targets can withstand multiple training events due to its modular design, unique absorbing materials, and have been proven to take thousands of rounds of multiple calibers.

Cost Effective: Modular design allows the end-user to replace one part at a time, keeping costs down and increasing the life cycle of the target.



**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

SIN 426 4J

**TAT3D ADVANCED TARGETING SYSTEMS
THREE DIMENSIONAL HUMANOID TARGETS**

TARGET FEATURES – continued

Realistic NVG Training: Real life size torso is visible to night vision goggles (NVG). “Paper targets can not be engaged with NVG’s”.

360 Degrees of Training: Our unique design and patented 3D aspect offers 180 degrees of target acquisition opportunities; which support full gamete tactical shooting drills from shoot houses to 180° flat ranges.

Life Like: Targets are anatomically accurate for realistic training. Human range of Motion: TAT3D ATS has the ability to represent the full range of motion of a humanoid target; while positioning of a number of weapons and non-lethal training aids in the hands and on the body.

Made in The USA: All targets are proudly made in America





**GENERAL SERVICES ADMINISTRATION
FEDERAL ACQUISITION SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

SIN 426 4J

TAT3D ADVANCED TARGETING SYSTEMS

THREE DIMENSIONAL HUMANOID TARGETS

Product Name	Product Description	GSA Price (Inclusive of .75% IFF)
Chest Plate (Polyurethane)	Chest plate with internal organ feedback system on the rear.	\$145.09
Main Body (Polyurethane)	Body piece to which all other pieces are affixed.	\$156.17
Male Head (Polyurethane)	Male head.	\$35.26
Shoulder (Polyurethane)	Shoulder. Fits both sides.	\$22.17
Forearm (Polyurethane)	Forearm. Fits both sides.	\$16.12
Hand Open (Polyurethane)	Open hand. Several items can be place inside this hand.	\$11.08
Hand Closed (Polyurethane)	Closed hand. Designed for TAT3D ATS weapon product line.	\$11.08
Female Head (Polyurethane)	Female head.	\$35.26
AK47 (Polyurethane)	AK47 for placing inside of target hand. Useful for interactive simulation. Compatible with all TAT3D ATS hand products.	\$20.15
Handgun (Polyurethane)	Handgun for placing inside of target hand. Useful for interactive simulation. Compatible with all TAT3D ATS hand products.	\$20.15
Uzi (Polyurethane)	Uzi for placing inside of target hand. Useful for interactive simulation. Compatible with all TAT3D ATS hand products.	\$20.15
Knife (Polyurethane)	Knife for placin inside of target hand. Useful for interactive simulation. Compatible with all TAT3D ATS hand products.	\$20.15
Steel Head Plate (Steel)	Steel head plate for long distance shooting feedback.	\$80.60
Nylon Stand	Nylon and wood stand.	\$43.32
MARIO KIT	INCLUDED IN KIT: MARIO-POLY-CHESTPLATE (1) MARIO-POLY-BODY (1) MARIO-POLY-HEAD (1) MARIO-POLY-SHOULDER (2) MARIO-POLY-FOREARM (2) MARIO-POLY-HANDOPEN (1) MARIO-POLY-HANDCLOSED (1) STAND (1)	\$478.59
MARIA KIT	INCLUDED IN KIT: MARIETTA-POLY-HEAD (1) MARIO-POLY-SHOULDER (2) MARIO-POLY-FOREARM (2) MARIO-POLY-HANDOPEN (1) MARIO-POLY-HANDCLOSED (1) MARIO-POLY-CHESTPLATE (1) MARIO-POLY-BODY (1) STAND (1)	\$478.59