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General Services Administration
Federal Supply Schedule

Authorized Price List
Schedule 84

Contract No. GS-07F-092AA
Contract Expiration: Dec 17, 2017

Ameresco Federal Solutions

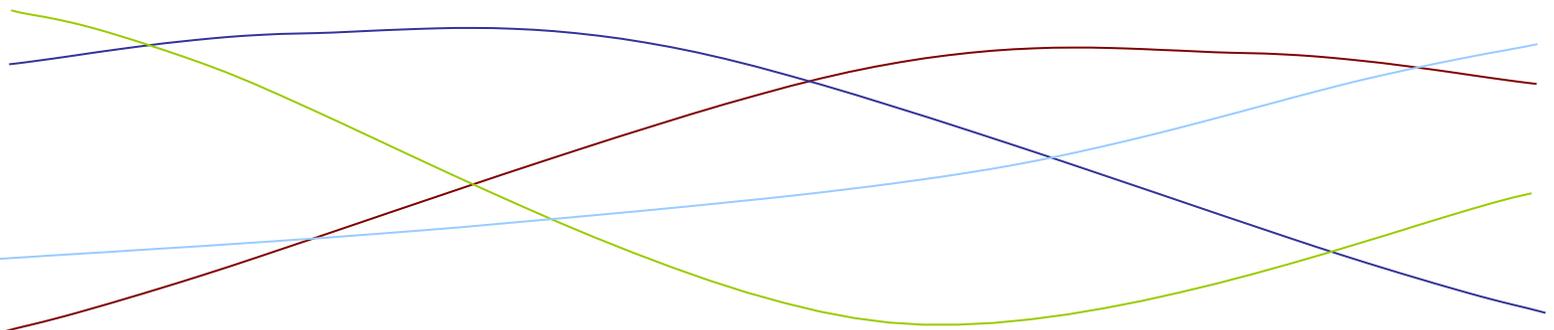
Business Size: Other (Large)

Web Site: www.ameresco.com

E-Mail: gsa@ameresco.com



On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, at <http://www.GSAAdvantage.gov>.



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GSA Schedule Number: GS-07F-092AA

Special Item Numbers (SIN) Offered:

- SIN 246 01 Smart Buildings System Integrator
- SIN 246 51 Installation of Facility Management Systems Requiring Construction
- SIN 246 52 Professional Security / Facility Management Services
- SIN 246 53 Facility Management and Energy Solutions
- SIN 246 1000 Ancillary Supplies and Services

Contract Availability: 50 United States and all US Territories

Contract Expiration: December 17, 2017

Payment Terms: Net 30 days

Time of Delivery: Negotiated in each delivery/task order

FOB Point: Destination unless stated otherwise in contract Delivery Order

Business Size: Other (large)

Credit Card: Yes – Appropriate Government Credit Card will be accepted

For inquiries or assistance contact your local Ameresco Account Representative or:

AMERESCO FEDERAL SOLUTIONS

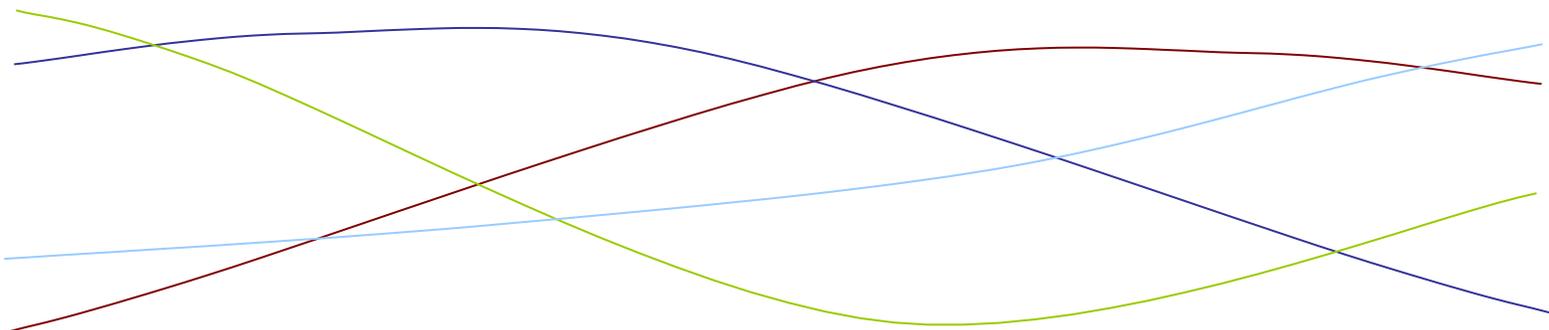
ATTN: GSA Program Manager (Marthe Ngom)

Phone: (571) 521-9930

Telefax: (865) 330-7217

E-mail: gsa@ameresco.com

*Ameresco is North America's largest independently owned energy solutions provider.
We are manufacturer and brand neutral – our allegiance is to our client.*



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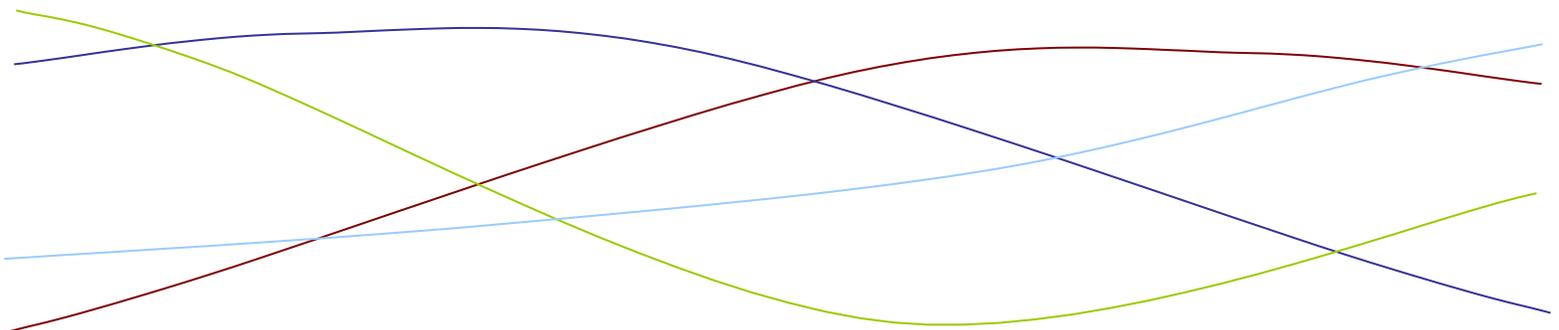


With an emphasis on Total Energy Solutions, AMERESCO has assisted numerous agencies in all aspects of Energy Management. With a thorough understanding of statutory requirements, Executive Orders, and agency directives our professional staff has assisted federal agencies with:

- Energy audits
- Development of energy efficiency, water conservation, and renewable energy measures
- Technical assessments and economic comparisons for renewable or alternative energy sources
- Development of Commissioning and Measurement and & Verification (M&V) Plans
- Financing of Energy Conservation Savings Measures

AMERESCO FEDERAL SOLUTIONS, a business unit of Ameresco, Inc., is a full-service energy engineering firm whose core business is assisting federal agencies with their energy program needs. AMERESCO has completed energy and facility improvement projects for agencies of the Department of Defense (DOD) including the Army, Navy, Air Force, Marines, and Coast Guard, as well as the Department of Energy (DOE), Federal Bureau of Prisons (BOP), Environmental Protection Agency (EPA), NASA, Department of Interior's (DOI) National Park Service (NPS), the Architect of the Capitol (AOC), National Archives, Veterans Administration, and the General Services Administration (GSA).

AMERESCO is the nation's largest independently owned energy solutions company with local, regional and national offices located throughout the United States and Canada. An approved Department of Energy (DOE) Energy Services Company (ESCO), our core business is performance contracting. Ameresco is a leading provider performance contracting (ESPC and UESC) services to federal, state, and local government agencies. We guarantee long-term customer value through utilization of innovative systems, strategies, and technology.



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Summary of Services Available under Multiple Award Schedule 84

Ameresco was awarded multiple SINs under the Multiple Award Schedule (MAS) 84 to provide energy solutions to authorized users of the GSA MAS program, including building automation and third party financed ESPC services.

SIN 246 01 Smart Building Systems Integrator

Includes the comprehensive integration of building systems and technology using a non-proprietary and open architecture. Typical building systems to be integrated include: building automation, life safety, telecommunications, facilities management, security, energy and environmental control, HVAC, lighting, building envelope, access control, power management, cabling infrastructure/wireless, VOIP, video distribution, video surveillance, data network, etc. Typical integration functions include, but are not limited to: requirements analysis, strategic systems planning, system configuration, implementation alternatives, integration planning, system component acquisition, component integration, testing and analysis, interaction with Building Operations Centers, collection/manipulation of smart building component data, configuration management and control, design-guide development, operational training and support, monitoring, reporting and managing of the systems, and systems maintenance.

SIN 246 51 Installation of Facility Management Systems Requiring Construction

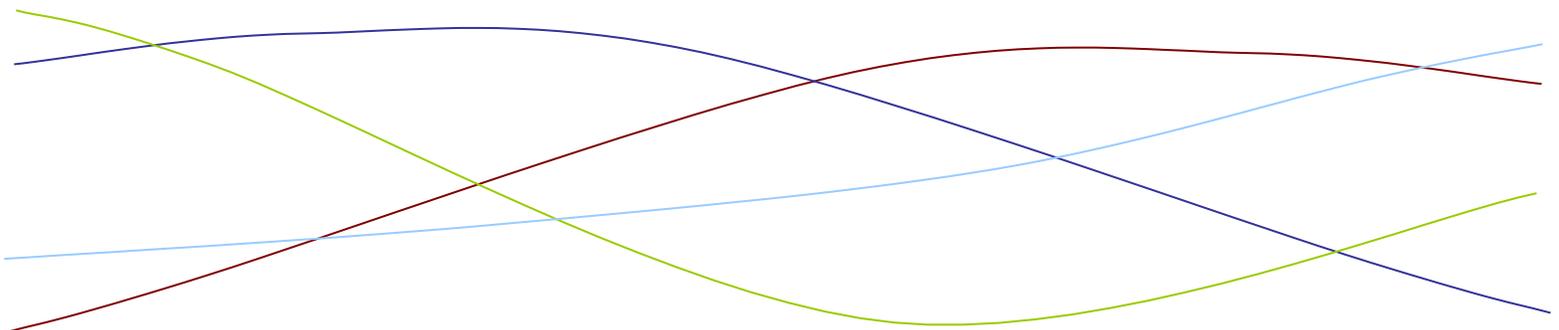
Includes the installation of security and facility management systems requiring construction work to be completed.

SIN 246 52 Professional Security/Facility Management Services

Includes professional services including facility management consulting and training

SIN 246 53 Facility Management and Energy Solutions

Includes, but not limited to projects using appropriated funds as well as alternative financing methods through the use of Energy Savings Performance Contracts (ESPC's) in accordance with the National Energy Conservation Policy Act (NECPA) as amended by the Energy Policy Act of 2005 (EPACT). Projects include energy audits, project management, and energy upgrades of HVAC, Lighting, Controls, etc.



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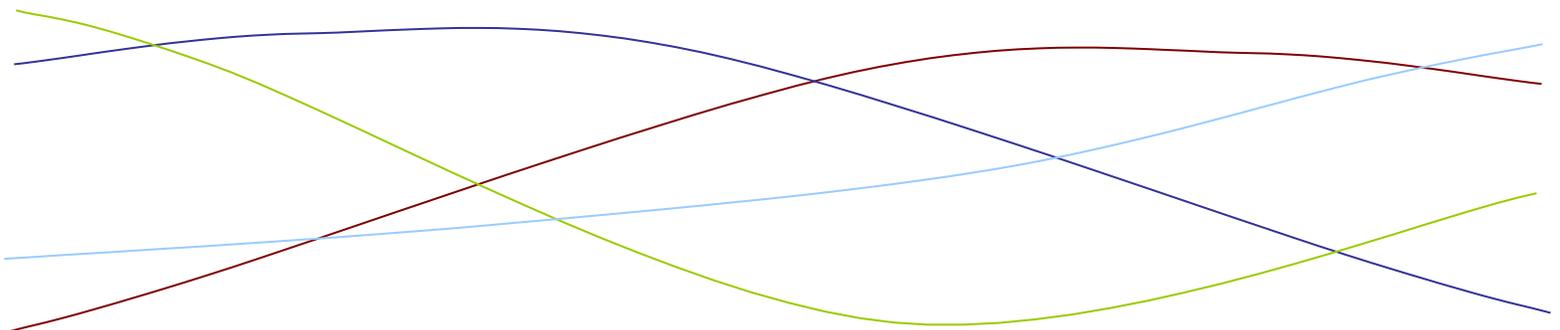
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SIN 246 1000 Ancillary Supplies and Services

Ancillary supplies and/or services are support supplies and/or services which are not within the scope of any other SIN on this schedule. These supplies and/or services are necessary to compliment a contractor's offerings to provide a solution to a customer requirement. This SIN may be used for orders and blanket purchase agreements that involve work or a project that is solely associated with the supplies and/or services purchased under this schedule. This SIN EXCLUDES purchases that are exclusively for supplies and/or services already available under another schedule.

Special Instructions: The work performed under this SIN shall be associated with existing SIN(s) that are part of this schedule. Ancillary supplies and/or services shall not be the primary purpose of the work ordered, but be an integral part of the total solution offered. Ancillary supplies and/or services may only be ordered in conjunction with or in support of supplies or services purchased under another SIN(s) of the same schedule. Offerors may be required to provide additional information to support a determination that their proposed ancillary supplies and/or services are commercially offered in support of one or more SIN(s) under this schedule.



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Rates Information

The GSA MAS Rate Schedule is designed to ensure the appropriate discipline and skill-level is available to satisfy any customer requirement. The AMERESCO engineering staff includes electrical, mechanical, civil, environmental, and chemical engineers. Many of the staff holds professional registrations and certifications, including Professional Engineers (PE), Certified Energy Managers (CEM), Certified Cogeneration Professionals (CCP), and Certified Demand Side Management (CDSM) Professionals, Business Energy Professionals (BEP), and Green Building Engineers (GBE).

Labor Category	Hourly Rates
Senior Energy Consultant	\$146.64
Director of Federal Programs	\$135.00
Program Manager	\$132.67
Director of Construction	\$128.68
Regional Construction Manager	\$125.00
Senior Professional Engineer	\$125.00
Engineering Project Manager	\$120.00
Project Manager	\$113.72
Senior Engineer	\$100.75
Senior Site Construction Project Manager	\$93.00
Site Construction Project Manager	\$81.00
Project Engineer	\$90.77
Staff Engineer	\$82.79
Cogeneration Consultant	\$100.75
Senior Measurement & Verification Expert	\$95.76
Measurement & Verification Expert	\$86.78
Senior Measurement & Verification Specialist	\$68.83
Measurement & Verification Specialist	\$56.86
Senior Rate Analyst	\$100.75
Rate Analyst	\$90.77
Financial Analyst	\$90.77
Senior Technician	\$70.82
Site / Job Superintendent	\$68.00
Technician	\$61.85
Commissioning Engineer	\$90.77
Graphic Artist	\$52.87
Senior Editor	\$58.85
Editor	\$52.87
Senior CADD	\$63.84
CADD	\$56.86
Senior Admin Support	\$52.87
Admin Support	\$47.88

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Effective July 1, 2012

Based on US Treasury Bill or US Treasury Swap rate, Average Life maturity:

Term	Spread for +\$10,000,000	Spread for \$3M - \$10M	Spread for Less than \$3M
Less than 11	1.50% -- 2.50%	1.50% -- 2.50%	1.75% -- 2.75%
11 – 14	1.75% -- 2.75%	1.75% -- 2.75%	1.75% -- 2.75%
14 – 25	2.00% -- 3.00%	2.00% -- 3.00%	2.00% -- 3.00%

The above stated "Spreads" or "Added Premiums" are ranges based on current market conditions and are subject to change. The actual Added Premium used in a Task Order will be determined after competitively soliciting financing offers from multiple financial institutions. Such process ensures that the GSA receives the most competitive pricing available at the time the Task Order is awarded. The final Added Premium for a specific Task order may be lower than the upper ranges provided above. Before entering into a Task Order with an Added Premium that is higher than the ranges rates provided above Ameresco will obtain a contract modification, under authority of the Economic Price Adjustment clause, approving the higher premiums.

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Ordering Instructions

To place an order by mail please forward to:

AMERESCO FEDERAL SOLUTIONS
GSA FSS Contract Administrator ATTN: Marthe Ngom
1820 Midpark Road, Suite C
Knoxville, TN 37921

To place an order by facsimile please forward to:

Telefax number (865) 330-7217
ATTN: GSA FSS Contract Administrator (Marthe Ngom)

To place an order electronically please forward to:

E-mail: gsa@ameresco.com