



P.O. Box 968, Picayune, MS 39466-0968  
Tel: (800)738-3707 ■ Fax: (601)798-5161  
[www.TheCleanWay.com](http://www.TheCleanWay.com)

**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The INTERNET address for GSA Advantage! is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: **Federal Supply Schedule 073  
Food Service, Hospitality, Cleaning  
Equipment and Supplies, Chemicals, and Services**

FSC Group: **79 Cleaning Equipment, Supplies, and Services**

CONTRACT NUMBER: **GS-07F-126BA**

CONTRACT PERIOD: **February 5, 2014 - February 5, 2019**

CONTRACTOR: **The Way Inc.  
204 Street A  
Picayune, MS, 39466**  
Phone: **(800)738-3707**  
Fax: **(601)798-5161**  
Website: **[www.TheWayInc.com](http://www.TheWayInc.com)**

BUSINESS SIZE: **Small Business**

CONTRACTOR'S ADMINISTRATION SOURCE:

**Daniel De Blanc**  
Phone: **(601)798-5757 ext. 223**  
Fax: **(601)798-5161**  
E-Mail: **[ddeblanc@thewayinc.com](mailto:ddeblanc@thewayinc.com)**

For more information on ordering from Federal Supply Schedules go to this website:  
[www.gsa.gov/schedules](http://www.gsa.gov/schedules)

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**INFORMATION FOR ORDERING ACTIVITIES:**

**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs):**

375-363 Cleaners/Degreasers

**1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**

(Government net price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price.

375-363 NUKCITDK \$ 353.57

**1c. HOURLY RATES: N/A**

**2. MAXIMUM ORDER PER SIN: \$150,000.00**

If the “best value” selection places your order over this Maximum Order, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404.

**3. MINIMUM ORDER: 55 Gallon Drum**

**4. GEOGRAPHIC COVERAGE (delivery area): 50 states, Washington, DC, Puerto Rico, US, AK, HW**

**5. POINT(S) OF PRODUCTION (city, county, and State or foreign county): USA**

**6. DISCOUNT FROM LIST PRICES OR STATEMENT OF NET PRICE: 11% - 22%**

**7. QUANTITY DISCOUNT(S): Orders of 275 Gallon Tote or more, additional 1% off**

**8. PROMPT PAYMENT TERMS: 3% 10 days/ Net 30**

**9a. GOVERNMENT PURCHASE CARDS MUST BE ACCEPTED AT OR BELOW THE MICRO-PURCHASE THRESHOLD**

**9b. NOTIFICATION WHETHER GOVERNMENT PURCHASE CARDS ARE ACCEPTED OR NOT ACCEPTED ABOVE THE MICROPURCHASE THRESHOLD: ACCEPTED**

**10. FOREIGN ITEMS (list items by country of origin): None**

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- 11a. **TIME OF DELIVERY (Days After Receipt of Order):** Shipped 7 - 10 Days ARO
- 11b. **EXPEDITED DELIVERY:** N/A
- 11c. **OVERNIGHT AND 2-DAY DELIVERY:** Contact the Contractor for availability and rates. The Contractor shall indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may call for availability and rates for overnight and 2-day delivery.
- 11d. **URGENT REQUIREMENTS:** Agencies can contact the Contractor's representative to effect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.
- 12. **FOB POINT(S):** Origin.
- 13a. **ORDERING ADDRESS(ES):** The Way Inc.  
204 Street A  
Picayune, MS, 39466
- 13b. **ORDERING PROCEDURES:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation (FAR) 8.405-3 when placing an order or establishing a BPA for supplies or services.
- 14. **PAYMENT ADDRESS(ES):** The Way Inc.  
204 Street A  
Picayune, MS, 39466
- 15. **WARRANTY PROVISION:** Implied for performance.
- 16. **EXPORT PACKING CHARGES (If applicable):** N/A
- 17. **TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** N/A
- 18. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE):** N/A



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- 20b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
- 21. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):**
- 22. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
- 23. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 24a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency and/or reduced pollutants.** N/A
- 24b. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT Standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).** N/A
- 25. **DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 131223901
- 26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Registration is current and active in CCR



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**PRICE LIST TO GSA**

SIN	MFR NAME	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	Unit of Issue Price Per Gallon	GSA PRICE
375-363	The Way Inc.	SKLNA5	SafeKleen A-5	Aluminum Cleaner and Brightener, Non-Hazardous	55 Gallon Drum,	\$484.33
375-363	The Way Inc.	SKLNA5	SafeKleen A-5	Aluminum Cleaner and Brightener, Non-Hazardous	275 Gallon Tote,	\$2,421.63
375-363	The Way Inc.	SKLNA5	SafeKleen A-5	Aluminum Cleaner and Brightener, Non-Hazardous	330 Gallon Tote,	\$2,905.96
375-363	The Way Inc.	SKLNA5	SafeKleen A-5	Aluminum Cleaner and Brightener, Non-Hazardous	Tanker Truck ( 5000 gallons)	\$44,029.72
375-363	The Way Inc.	EKLEEN2030	E-Kleen 2030	General Purpose Non-hazardous Cleaner	55 Gallon Drum,	\$455.22
375-363	The Way Inc.	EKLEEN2030	E-Kleen 2030	General Purpose Non-hazardous Cleaner	275 Gallon Tote,	\$2,276.11
375-363	The Way Inc.	EKLEEN2030	E-Kleen 2030	General Purpose Non-hazardous Cleaner	330 Gallon Tote,	\$2,731.34
375-363	The Way Inc.	EKLEEN2030	E-Kleen 2030	General Purpose Non-hazardous Cleaner	Tanker Truck ( 5000 gallons)	\$41,383.88
375-363	The Way Inc.	NUP501X	NuPower 501-x	Non-hazardous Degreaser Product also works as an amazing tire cleaner.	55 Gallon Drum	\$401.79



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375-363	The Way Inc.	NUP501X	NuPower 501-x	Non-hazardous Degreaser Product also works as an amazing tire cleaner.	275 Gallon Tote,,	\$2,008.95
375-363	The Way Inc.	NUP501X	NuPower 501-x	Non-hazardous Degreaser Product also works as an amazing tire cleaner.	330 Gallon Tote	\$2,410.75
375-363	The Way Inc.	NUP501X	NuPower 501-x	Non-hazardous Degreaser Product also works as an amazing tire cleaner.	Tanker Truck ( 5000 gallons)	\$36,526.45
375-363	The Way Inc.	NUKCITDK	NuKleen Citro-DK	Aggressive Degreaser, General Purpose Citrus Cleaner, Non-Hazardous	55 Gallon Drum,	\$353.57
375-363	The Way Inc.	NUKCITDK	NuKleen Citro-DK	Aggressive Degreaser, General Purpose Citrus Cleaner, Non-Hazardous	275 Gallon Tote,	\$1,767.87
375-363	The Way Inc.	NUKCITDK	NuKleen Citro-DK	Aggressive Degreaser, General Purpose Citrus Cleaner, Non-Hazardous	330 Gallon Tote,	\$2,121.44
375-363	The Way Inc.	NUKCITDK	NuKleen Citro-DK	Aggressive Degreaser, General Purpose Citrus Cleaner, Non-Hazardous	Tanker Truck ( 5000 gallons)	\$32,143.07