



GENERAL SERVICES ADMINISTRATION  
FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: MAS

CONTRACT NUMBER: GS-07F-166GA

MODIFICATION NUMBER: PS0012 EFFECTIVE: March 5, 2021

CONTRACT PERIOD: August 18, 2017 – August 17, 2022

For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov)

CONTRACTOR: Kiernan Group Holdings, Inc.  
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Website: [www.kiernan.co](http://www.kiernan.co)

CONTRACTOR'S ADMINISTRATION SOURCE: Jewel Williams, 571-290-0262, [williams@kiernan.co](mailto:williams@kiernan.co)

BUSINESS SIZE: Small

SOCIOECONOMIC INDICATORS: Woman-Owned

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN	DESCRIPTION
334512	Total Solution Support Products for Facilities Management Systems - Includes products to support facilities management systems, such as repair parts, surveillance systems, security functions, energy functions, building comfort systems, etc. NOTE: Subject to Cooperative Purchasing.
611430	Professional and Management Development Training - 611430 services include offering an array of short duration courses and seminars for management and professional development. Training for career development may be provided directly to individuals or through employers' training programs, and courses may be customized or modified to meet the special needs of customers. Instruction may be provided in diverse settings, such as the establishment's or agency's training facilities, and through diverse means, such as correspondence, television, the Internet, or other electronic and distance-learning methods. The training provided may include the use of simulators and simulation methods. Proposed professional services shall be in support of planning, creating, and/or executing testing and test administration, learning management, internship, or development of new courses or subject matter delivered via an instructor-led (i.e. traditional classroom setting or conference/seminar) and/or web-based (i.e. Internet/Intranet, software packages and computer applications) system.

Examples include Training Services that are instructor led Training or Web Based Training of Education Courses, Course Development and Test Administration, Learning Management, and Internships; Environmental Training Services in order to meet Federal mandates and Executive Orders; training of agency personnel to deal with media and media responses; Logistics Training Services related to system operations, automated tools for supply and value chain management, property and inventory management, distribution and transportation management, and maintenance of equipment and facilities; Audit & Financial training services related to course development and instruction required to support audit, review, financial assessment and financial management activities.

Any firm offering Defense Acquisition Workforce Improvement Act (DAWIA) and Federal Acquisition Certification in Contracting (FAC-C) Training for Acquisition Workforce Personnel will include an identify only DAWIA and FAC-C courses that have been deemed DAU equivalent or approved by the Federal Acquisition Institute (FAI).

NOTE: In accordance with OMB Policy Letter 05-01, civilian agencies must follow the course equivalency determinations accepted by the Defense Acquisition University (DAU) to ensure that core training is comparable across the workforce and qualifies for certification. When procuring FAC-C and DAWIA training for the audience identified below, the task order level Contracting Officer shall confirm that the courses being acquired are listed on one of the following websites:

<https://www.fai.gov/drupal/certification/verified-contracting-course-vendor-listing>  
 OR <http://icatalog.dau.mil/appg.aspx> (click on commercial vendors). Training Audience-Acquisition professionals interested in completing FAC-C or DAWIA.

611430ST Security Training - Includes all security training related to law enforcement, security, emergency preparedness and/or first responders. Examples include instructor-led training, web-based training, pre-set courses, trainingdevelopment, etc. NOTE: Subject to Cooperative Purchasing

339113R Medical/Rescue and Patient Transportation Products - Includes medical and rescue products related to transporting patients, including kits and immobilization devices. NOTE: Subject to Cooperative Purchasing

334290 Security and Detection Systems Includes security and detection systems and devices, such as gas detectors, pressure level monitoring, patient/detainee monitoring systems, etc. NOTE: Subject to Cooperative Purchasing

332999 Law Enforcement Personal Equipment - Includes all personal equipment related to law enforcement, such as restraints, duty belts, flashlights, weapon scopes, gas masks, etc. NOTE: Subject to Cooperative Purchasing

OLM Order-Level Materials (OLM) - OLMs are supplies and/or services acquired in direct support of an individual task or delivery order placed against a Schedule contract or BPA. OLM pricing is not established at the Schedule contract or BPA level, but at the order level. Since OLMs are identified and acquired at the order level, the ordering contracting officer (OCO) is responsible for making a fair and reasonable price determination for all OLMs.

OLMs are procured under a special ordering procedure that simplifies the process for acquiring supplies and services necessary to support individual task or delivery orders placed against a Schedule contract or BPA. Using this new procedure, ancillary supplies and services not known at the time of the Schedule award may be included and priced at the order level. OLM SIN-Level Requirements/Ordering Instructions:

OLMs are:

- Purchased under the authority of the FSS Program
- Unknown until an order is placed
- Defined and priced at the ordering activity level in accordance with GSAR clause 552.238-115 Special Ordering Procedures for the Acquisition of Order-Level Materials. (Price analysis for OLMs is not conducted when awarding the FSS contract or FSS BPA; therefore, GSAR 538.270 and 538.271 do not apply to OLMs)
- Only authorized for use in direct support of another awarded SIN.
- Only authorized for inclusion at the order level under a Time-and-Materials (T&M) or Labor-Hour (LH) Contract Line Item Number (CLIN)
- Subject to a Not To Exceed (NTE) ceiling price

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN: See Pricing (Government net price based on a unit of one)

1c. HOURLY RATES: (Services Only)

See Pricing

2. MAXIMUM ORDER: SINs 332999, 334290, 334512, 339113R - \$250,000 SINs 611430, 611430ST - \$1,000,000

3. MINIMUM ORDER: Consult with Contractor
4. GEOGRAPHIC COVERAGE: Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities or give details as negotiated
5. POINT(S) OF PRODUCTION: Varies
6. DISCOUNT FROM LIST PRICES: GSA Net Prices are shown on the attached GSA Price List. Negotiated discount has been deducted and the IFF has been included.
7. QTY VOLUME DISCOUNT: GTX Brand Products GL-San-7.8, SP-Sani-3.3 - 2% quantities over 10,000; 3% quantities over 20,000 and 5% quantities over 50,000; GTX-GPS-001 is 2% over 100+; DC300N95 additional 1.25% orders with quantity over 35,000; Altor Safety items 2% additional discount orders over \$50,000, 3% additional orders over \$100,000.
8. PAYMENT TERMS: Net 30 Days
- 9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.
- 9.b Government Purchase Cards are accepted above the micro-purchase threshold.
10. FOREIGN ITEMS: None
- 11a. TIME OF DELIVERY: As negotiated at the task order level –GTX items -5 days except GTX-GPS-001 - 84 days; AltorSafety
- 11b. EXPEDITED DELIVERY: As negotiated at the task order level
- 11c. OVERNIGHT AND 2-DAY DELIVERY: Consult with Contractor
- 11d. URGENT REQUIRMENTS: Consult with Contractor
12. FOB POINT: N/A for Services and Origin, Prepaid and Add for all other
- 13a. ORDERING ADDRESS: Same as Contractor's Address
- 13b. ORDERING PROCEDURES: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
14. PAYMENT ADDRESS: Same as Contractor's Address
15. WARRANTY PROVISION: Standard Commercial Warranty
16. EXPORT PACKING CHARGES: None
17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: None
18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A
20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A
21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A
22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A
23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A
- 24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A
- 24b. Section 508 Compliance for EIT: as applicable
25. DUNS NUMBER: 829931430
26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database expiration 8-12-2021.

**Kiernan Group Holdings, Inc.'s GSA Net Labor/Service Pricing**

SIN	Service	Description	Minimum Education	Minimum Years of Experience	GSA Net Hrly Price
334512, 611430ST, 611430	Jr. Analyst	Source information from internal and secondary data repositories. Analyze and synthesize information Prepare written reports, analysis, studies and presentations for a variety of customers Organizing data using charts and graphs for use by clients	Bachelor's Degree in criminal justice, security studies, international relations, or similar field. Four additional years of related work experience may be substituted for a Bachelor's degree	Three years experience in research, analysis, and reporting in the area of law enforcement, security, or intelligence	\$82.30
334512, 611430ST, 611430	Mid Analyst	<ul style="list-style-type: none"> <li>• Extract, quantify, qualify, and summarize research findings</li> <li>• Analyze and synthesize information; formulate hypothesis and draw conclusions</li> <li>• Develop, design, analyze, and distribute internal and external reports</li> <li>• Transform and recode data into proper formats to support useful reporting efforts                             <ul style="list-style-type: none"> <li>• Provide trend analysis</li> </ul> </li> <li>• Prepare written communication for a professional audience that is clear, accurate, grammatically correct, and engaging</li> <li>• Responsible for the creation of efficient processes that will support routinizing data management tasks and regular data reports/requests</li> <li>• Routinely collaborate with team members and clients to ensure accurate and meaningful data is collected</li> <li>• Consistently audit data collection to ensure data integrity.</li> </ul>	Bachelor's Degree in criminal justice, security studies, international relations, or similar field. Four additional years of related work experience may be substituted for a Bachelor's degree.	Four years of experience in research, analysis, and reporting in the area of law enforcement, security, or intelligence	\$90.11
334512, 611430ST, 611430	Sr. Analyst	<ul style="list-style-type: none"> <li>• Provide subject matter and/or technical expertise to the project team</li> <li>• Review and analyze information provided by the client and/or developed by the project team</li> <li>• Apply analytical frameworks and methodologies to guide primary and secondary research</li> <li>• Develop data collection tools in various formats to serve project and company needs</li> <li>• Analyze data using both quantitative and qualitative methods                             <ul style="list-style-type: none"> <li>• Provide trend analysis</li> <li>• Coach, develop, and mentor junior analysts</li> </ul> </li> <li>• Collaborate with team members and project manager on defining project scopes for client deliverables</li> <li>• Analyze complex research requests to provide actionable recommendations and key findings                             <ul style="list-style-type: none"> <li>• Compile online sources from relevant databases to support recommendations and insights</li> <li>• Form hypotheses and locate compelling support for arguments under very tight deadlines</li> </ul> </li> <li>• Train other team members in statistical and quantitative research methodologies</li> <li>• Serve as project lead, assisting with project design and development</li> <li>• Review formatting and data accuracy in key deliverables</li> </ul>	Masters Degree in criminal justice, security studies, international relations, or similar field.  Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree	Eight years of experience in research, analysis, and reporting in the area of law enforcement, security, or intelligence	\$125.28
334512, 611430ST, 611430	Jr. Researcher	<ul style="list-style-type: none"> <li>• Source information from internal and secondary data repositories                             <ul style="list-style-type: none"> <li>• Analyze and synthesize information</li> </ul> </li> <li>• Prepare written reports, analysis, studies and presentations</li> <li>• Organizing data using charts and graphs for use by clients</li> </ul>	Bachelor Degree in related discipline  Four additional years of related work experience may be substituted for a Bachelor's degree	Three years of experience in research, analysis, and reporting in the area of law enforcement, security, or intelligence.	\$82.30

**Kiernan Group Holdings, Inc.'s GSA Net Labor/Service Pricing**

SIN	Service	Description	Minimum Education	Minimum Years of Experience	GSA Net Hrly Price
334512, 611430ST, 611430	Mid Researcher	<ul style="list-style-type: none"> <li>• Responsible for extracting data from existing sources, quantify and summarize findings                             <ul style="list-style-type: none"> <li>• Formulate hypothesis and draw conclusions</li> </ul> </li> <li>• Develop a knowledge base in selected industry topics to work with project team members and clients</li> <li>• Develop, design, analyze, and distribute internal and external reports.                             <ul style="list-style-type: none"> <li>• Transform and recode data into proper formats to support useful reporting efforts</li> </ul> </li> <li>• Responsible for the creation of efficient processes that will support routinizing data management tasks and regular data reports/requests</li> <li>• Routinely collaborate with team members and clients to ensure accurate and meaningful data is collected                             <ul style="list-style-type: none"> <li>• Consistently audit data collection to ensure data integrity.</li> </ul> </li> <li>• Provide guidance and constructive feedback to peer research reports</li> </ul>	<p align="center">Bachelor Degree in related discipline</p> <p align="center">Four additional years of related work experience may be substituted for a Bachelor's degree</p>	<p align="center">Four years of experience research, analysis, and reporting in the area of law enforcement, security, or intelligence.</p>	\$102.10
334512, 611430ST, 611430	Sr. Researcher	<ul style="list-style-type: none"> <li>• Design and develop customized quantitative research reports on various topics for clients</li> <li>• Collaborate with team members and project manager on defining project scopes for client deliverables</li> <li>• Analyze complex research requests to provide actionable recommendations and key findings                             <ul style="list-style-type: none"> <li>• Compile online sources from relevant databases to support recommendations and insights</li> <li>• Form hypotheses and locate compelling support for arguments under very tight deadlines</li> </ul> </li> <li>• Train other team members in statistical and quantitative research methodologies</li> <li>• Serve as project lead for Research Associates, assisting with project design and development</li> <li>• Review formatting and data accuracy in key deliverables                             <ul style="list-style-type: none"> <li>• Provide guidance and constructive feedback to peer research reports</li> </ul> </li> </ul>	<p align="center">Masters Degree in related discipline.</p> <p align="center">Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree.</p>	<p align="center">Eight years of experience in research, analysis, and reporting in the area of law enforcement, security, or intelligence.</p>	\$134.97
334512, 611430ST, 611430	Mid Business Analyst	<ul style="list-style-type: none"> <li>• Determine client's needs for security and consulting requirements through interaction and research                             <ul style="list-style-type: none"> <li>• Anticipate additional needs that have not yet been considered</li> </ul> </li> <li>• Identify technical, expert, or risk assessment solutions to improve outcomes for the client                             <ul style="list-style-type: none"> <li>• Monitor, review, and evaluate progress</li> </ul> </li> <li>• Verify functionality, accuracy, and completeness of the solution against the requirements</li> </ul>	<p align="center">Bachelor's Degree in business or discipline related to task</p>	<p align="center">Four years in mission operations, process improvement, and emergency planning, and/or critical infrastructure protection</p> <p align="center">Four additional years of related work experience may be substituted for a Bachelor's degree</p>	\$108.90

**Kiernan Group Holdings, Inc.'s GSA Net Labor/Service Pricing**

SIN	Service	Description	Minimum Education	Minimum Years of Experience	GSA Net Hrly Price
334512, 611430ST, 611430	Sr. Business Analyst	<ul style="list-style-type: none"> <li>• Provide subject matter and/or technical expertise about security and risk to the project team; lead efforts to identify clients, their needs, and applicable solutions; provide expertise on process improvement, quality control, and technology</li> </ul>	<p>Masters Degree in business or discipline related to task</p> <p>Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree.</p>	<p>Eight years in mission operations, process improvement, and emergency planning, and/or critical infrastructure protection</p>	\$140.51
334512, 611430ST, 611430	Project Coordinator	<ul style="list-style-type: none"> <li>• Use project scheduling and control tools to monitor projects plans, work hours, budgets and expenditures</li> <li>• Monitor record keeping and file maintenance for the program or project                             <ul style="list-style-type: none"> <li>• Monitor expenses</li> </ul> </li> <li>• Establish project work plan and calendar or schedules; monitor, review, and evaluate progress</li> <li>• Coordinate and attend meetings; establish and maintain internal and external contacts as necessary</li> <li>• Prepare records of project activities; oversee and ensure the timely processing in and the delivery of required materials</li> </ul>	<p>Bachelor's Degree in a business discipline</p> <p>Four additional years of related work experience may be substituted for a Bachelor's degree</p>	<p>Four years project coordination experience, including managing expenses, invoicing, and arranging travel</p>	\$89.87
334512, 611430ST, 611430	Media Specialist	<ul style="list-style-type: none"> <li>• Maintain a library of available material including films, tapes, photos, slides, and software                             <ul style="list-style-type: none"> <li>• Collaborate with team members to develop a methodological approach for interview planning and information aggregation</li> </ul> </li> <li>• Conceptualize creative solutions, write and compose proposals, scripts, and storyboards, to include authoring project outlines                             <ul style="list-style-type: none"> <li>• Perform pre-production activities including pre-interviews, crew assignments, script development, and external outreach</li> <li>• Perform audio/video editing while communicating progress and desired outcomes with clients and collaborators</li> </ul> </li> </ul>	<p>A Bachelor's in Digital Video Production or related field</p> <p>Four additional years of related work experience may be substituted for a Bachelor's degree</p>	<p>Four years experience in film production, audio and video editing, and writing.</p>	\$101.32
334512, 611430ST, 611430	Jr. Project Manager	<ul style="list-style-type: none"> <li>• Lead the planning and implementation of the project, defining the project scope, goals, and deliverables</li> <li>• Define the project tasks and resource requirements, track the deliverables and manage the budget and resource allocation                             <ul style="list-style-type: none"> <li>• Provide support, training and guidance to project team                                     <ul style="list-style-type: none"> <li>• Responsible for ongoing client satisfaction</li> </ul> </li> </ul> </li> <li>• Develop relationships with, and ensure the appropriate participation of key stakeholders and executives for all program activities</li> <li>• Serves as the day-to-day project contact for the client</li> <li>• Facilitate meetings with key stakeholders and clients</li> </ul>	<p>A Bachelor's Degree in a related discipline, a Master's degree in Business Administration or a related field helpful.</p> <p>Two to four years experience as a task leader in a client-service based/and or team management organization.</p> <p>Equivalent years</p>	<p>Four years experience with business analysis, project plan development and quality control, team management and group facilitation.</p>	\$132.78

**Kiernan Group Holdings, Inc.'s GSA Net Labor/Service Pricing**

SIN	Service	Description	Minimum Education	Minimum Years of Experience	GSA Net Hrly Price
334512, 611430ST, 611430	Project Manager	<ul style="list-style-type: none"> <li>• Lead the planning and implementation of the project, defining the project scope, goals, and deliverables</li> <li>• Define the project tasks and resource requirements, track the deliverables and manage the budget and resource allocation</li> <li>• Provide support, training and guidance to project team                             <ul style="list-style-type: none"> <li>• Responsible for ongoing client satisfaction</li> </ul> </li> <li>• Develop relationships with, and ensure the appropriate participation of key stakeholders and executives for all program activities</li> <li>• Serves as the day-to-day project contact for the client</li> <li>• Facilitate meetings with key stakeholders and clients</li> </ul>	<p>A Bachelor's Degree in a related discipline, a Master's degree in Business Administration or a related field helpful.</p> <p>Two to four years experience as a task leader in a client-service based/and or team management organization.</p> <p>Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree</p>	<p>Seven years experience with business analysis, project plan development and quality control, team management and group facilitation.</p>	\$153.59
334512, 611430ST, 611430	Program Manager	<ul style="list-style-type: none"> <li>• Structures and manages integrated, multi-track projects and/or programs of multiple projects                             <ul style="list-style-type: none"> <li>• Achieves operational objectives by contributing information and recommendations to strategic plans and reviews; preparing and completing action plans; implementing production, productivity, quality, and customer-service standards; resolving problems; identifying trends; implementing change</li> </ul> </li> <li>• Meets financial objectives by forecasting requirements; preparing an annual budget; scheduling expenditures; analyzing variances; initiating corrective actions</li> <li>• Provides project management support to government project/program leadership by helping to manage issues, risks, and re-planning efforts</li> <li>• Manages client relationships. Responsible for ongoing client satisfaction. Manages peer-level client relationships (expectations, communications, negotiations, escalation, feedback, etc.)</li> <li>• Develops relationships with, and ensures the appropriate participation of, key client stakeholders and client executives.</li> </ul>	<p>A Bachelor's Degree in a related discipline, a Master's in Business Administration or a related field helpful</p> <p>Two to four years experience as a project manager in a client-service based/and or team management organization.</p> <p>Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree</p>	<p>Ten years experience business analysis, project plan development and quality control, team management and group facilitation.</p>	\$179.36
334512, 611430ST, 611430	Mid Instructor	<ul style="list-style-type: none"> <li>• Develop/revise instructional materials in accordance with course objectives</li> <li>• Work with peers and subject matter experts (SMEs) to identify training needs and develop solutions</li> <li>• Work with team members to develop and incorporate video, graphics, case studies and analytical research into training materials                             <ul style="list-style-type: none"> <li>• Analyze training assessments to evaluate learning effectiveness and instructional improvement opportunities</li> </ul> </li> <li>• Modify, where appropriate, instructional methods and strategies to meet diverse student needs</li> </ul>	<p>A Bachelor's in a related discipline</p> <p>Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree</p>	<p>Four years experience in instructional design and delivery and knowledge of multiple disciplines to include: law enforcement, threat assessment, preparedness, emergency management, national planning development</p>	\$106.17

**Kiernan Group Holdings, Inc.'s GSA Net Labor/Service Pricing**

SIN	Service	Description	Minimum Education	Minimum Years of Experience	GSA Net Hrly Price
334512, 611430ST, 611430	Sr. Instructor	<ul style="list-style-type: none"> <li>• Lead the development/revision of instructional materials in accordance with course objectives</li> <li>• Work with client and subject matter experts (SMEs) to identify training needs, address legal requirements and develop solutions</li> <li>• Work with team members to develop and incorporate video, graphics, case studies and analytical research into training materials                             <ul style="list-style-type: none"> <li>• Analyze training assessments to evaluate learning effectiveness and instructional improvement opportunities</li> </ul> </li> <li>• Continuously evaluate lesson plans to meet new training requirements and to keep technical information up to date</li> <li>• Employ appropriate teaching and learning strategies to communicate subject matter to students</li> <li>• Modify, where appropriate, instructional methods and strategies to meet diverse student needs</li> </ul>	<p>A Master's degree in a related discipline</p> <p>Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree</p>	<p>Eight years of experience in instructional design and delivery and knowledge of multiple disciplines to include: law enforcement, threat assessment, preparedness, emergency management, national planning development</p>	\$220.28
334512, 611430ST, 611430	Sr. Writer/Editor, Senior	<ul style="list-style-type: none"> <li>• Acquire or verify subject knowledge by interviewing subjects; observing experiments or production; and referring to blueprints, sketches, engineering drawings, journals, rewrites of articles, bulletins, manuals, or similar publications.                             <ul style="list-style-type: none"> <li>• Interpret and administer documentation and communication policies and procedures.</li> <li>• Exercise quality control over documents intended internal and external distribution.</li> </ul> </li> <li>• Write articulate, clear, and persuasive content for a wide-variety of audiences, both internally and externally and technical and non-technical</li> <li>• Plan and format work based on customer and technical requirements</li> <li>• Conduct editorial quality reviews of materials and provide comprehensive editing service                             <ul style="list-style-type: none"> <li>• Adhere to project and company standards for development of all written deliverables</li> </ul> </li> </ul>	<p>Masters degree in a related field.</p> <p>Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree</p>	<p>Eight years experience in the management and development of professional written products, preferably for government customers</p>	\$125.10
334512, 611430ST, 611430	Subject Matter Expert	<ul style="list-style-type: none"> <li>• Provide strategic advice, guidance and expertise to program and project staff</li> <li>• Initiate, supervise, and/or develop requirements from a project's inception to conclusion for complex to extremely complex programs                             <ul style="list-style-type: none"> <li>• Provide detailed analysis, evaluation and recommendations for improvements, optimization development, and/or maintenance efforts for client-specific or mission critical challenges/issues</li> </ul> </li> <li>• May perform business development activities, including providing technical input to proposal efforts</li> <li>• Maintain current knowledge of relevant developments in area of expertise</li> </ul>	<p>Master degree in related discipline. PhD preferred.</p> <p>Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree</p>	<p>Twenty years of experience in mission operations, process improvement, and emergency planning, and/or critical infrastructure protection; recognized as an expert in their industry, recognized as an expert in their industry.</p>	\$203.90

**Kiernan Group Holdings, Inc.'s GSA Net Labor/Service Pricing**

SIN	Service	Description	Minimum Education	Minimum Years of Experience	GSA Net Hrly Price
334512, 611430ST, 611430	Principal Technical Expert	<ul style="list-style-type: none"> <li>• Provide strategic advice, technical guidance and expertise to program and customers</li> <li>• Develop and analyze analytical data, techniques, and methodology for the solution of highly complex problems</li> <li>• Formulate methodologies and develop solutions to technical problems considering best practices</li> <li>• Act in an advisory capacity for the approach utilized in performing tasks of unusually difficulty or complexity                             <ul style="list-style-type: none"> <li>• Plan principles and procedures for accomplishing customer requirements, provide expert professional analysis of methods and objectives</li> </ul> </li> <li>• Analyze problem studies and history, prepare technical and managerial reports, including feasibility and desirability of extensions or modifications to the problem, program or system</li> </ul>	Master degree in related discipline. PhD preferred.  Equivalent years of related work experience may be substituted in lieu of a Bachelor's or Master's degree	Twenty-five years of experience in law enforcement, security, intelligence, and/or emergency planning and protection; recognized as an expert in their industry	\$320.77

## Kiernan Group Holding, Inc.'s GSA Net Pricebook

GSA Services Fixed Price Escalation		2021	2022	2023	2024	2025
SINS	Labor Category	GSA NET				
611430, 611430ST, 334512	Jr. Analyst	\$82.30	\$84.61	\$86.98	\$89.41	\$91.91
611430, 611430ST, 334512	Mid Analyst	\$90.11	\$92.64	\$95.23	\$97.90	\$100.64
611430, 611430ST, 334512	Sr. Analyst	\$125.28	\$128.79	\$132.40	\$136.10	\$139.92
611430, 611430ST, 334512	Jr. Researcher	\$82.30	\$84.61	\$86.98	\$89.41	\$91.91
611430, 611430ST, 334512	Mid Researcher	\$102.10	\$104.96	\$107.90	\$110.92	\$114.03
611430, 611430ST, 334512	Sr. Researcher	\$134.97	\$138.75	\$142.63	\$146.63	\$150.73
611430, 611430ST, 334512	Mid Business Analyst	\$108.90	\$111.95	\$115.09	\$118.31	\$121.62
611430, 611430ST, 334512	Sr. Business Analyst	\$140.51	\$144.44	\$148.48	\$152.64	\$156.92
611430, 611430ST, 334512	Project Coordinator	\$89.87	\$92.39	\$94.98	\$97.64	\$100.37
611430, 611430ST, 334512	Media Specialist	\$101.32	\$104.16	\$107.08	\$110.08	\$113.16
611430, 611430ST, 334512	Jr. Project Manager	\$132.78	\$136.50	\$140.32	\$144.25	\$148.29
611430, 611430ST, 334512	Project Manager	\$153.59	\$157.89	\$162.31	\$166.86	\$171.53
611430, 611430ST, 334512	Program Manager	\$179.36	\$184.38	\$189.54	\$194.85	\$200.30
611430, 611430ST, 334512	Mid Instructor	\$106.17	\$109.14	\$112.20	\$115.34	\$118.57



SIN	MANUFACTURER	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA NET	QUANTITY/VOLUME DISCOUNT	COO
332999	GTX Corporation	GL-Sani-7.8	Gel Hand Sanitizer	70% Ethyl Alcohol Gel Hand Sanitizer 7.8 oz bottle (Minimum Order Quantity 500 UNITS)	EA	\$6.79	2% quantities over 10,000; 3% quantities over 20,000 and 5% quantities over 50,000	US
332999	GTX Corporation	SP-SANI-3.3	Spray Pump Hand Sanitizer	80% Alcohol Based Hand Sanitizer and multi-surface cleaner 3.3 oz bottle pump spray MOQ 500 units	EA	\$4.53	2% quantities over 10,000; 3% quantities over 20,000 and 5% quantities over 50,000	US
334290	GTX Corporation	GTX-GPS.001	GPS SmartSole	GPS Cellular (4G LTE) module sealer within a water resistant trimmable orthodic shoe insert (pair) Minimum Order Quantity 100	EA	\$286.20	2% over 100+	US

339113R	GTX Corporation	DC300N95	DC300 N95 Disposable Resiprators	0.3 oz DC300N95 with latex free components, water resistant with a cloth strap. NIOSH approved N95 particulate respirator (NIOSH 42 CFR 84). Assigned Protection Factor (APF 10) per OSHA. Meets OSHA Respiratory Protection Standard 29 CFR 1910.134	EA	\$3.27	Additional 1.25% US discount offered for orders over quantities of 35,000
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SIN	MANUFACTURER	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA NET	QUANTITY/VOLUME DISCOUNT	COO
339113R	Altor Safety	62212	3ply Mask-100% USA Made (ASTM Level 1)	3 ply Disposable Face Mask ASTM Level 1-50 Masks to a box	EA	\$0.25	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US
339113R	Altor Safety	85903	3ply Mask USA Assembled Mask – Foreign Made Material	3ply Mask USA Assembled Mask – Foreign Made Material	EA	\$0.14	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US
332999	Altor Safety	92022	4oz Gel Hand Sanitizer with Pump	4oz Gel Hand Sanitizer with Pump 70% Alcohol (24 Bottles to a Case)	EA	\$2.32	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US

332999	Altor Safety	92023	Gel Hand Sanitizer 8 OZ with pump	8 oz with pump top 70% Alcohol Gel Hand Sanitizer (24 Bottles in a Case)	EA	\$3.59	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US
332999	Altor Safety	92004	Gel Hand Sanitizer 16 OZ with pump	16 oz with pump top 70% Alcohol Gel Hand Sanitizer (18 Bottles per Case)	EA	\$4.48	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US
332999	Altor Safety	92028	Hand Sanitizer 32 OZ with pump	32 oz with pump top 70% Alcohol Gel Hand Sanitizer (12 Bottles per Case)	EA	\$5.67	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US
332999	Altor Safety	92029	Hand Sanitizer 1 GAL with cap	1 Gallon with Cap 70% Alcohol Gel Hand Sanitizer (4 bottles to a Case)	EA	\$16.32	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US
332999	Altor Safety	92030	Pump for 1 Gallon Bottle	Pump for 1 Gallon Bottle	EA	\$1.81	2% discount for orders over \$50k ad 3% discount for orders over \$100k	US

SIN	MANUFACTURER	MFR PART NO	PRODUCT NAME	PRODUCT DESCRIPTION	UOI	GSA NET	QUANTITY/VOLUME DISCOUNT	COO
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339113R	United Sewing Automation	U-325-White	Disposable Surgical Mask – Berry Amendment Compliant	3-Ply Disposable Face Mask with latex-free ear loops and pe coated metal nose bridge. The masks are constructed of high-quality ultra-soft breathable non-woven fabrics, providing the user with three (3) layers of protection: 1) Leak proof liquid barrier 2) Filter layer stops airborne particulates; and 3) Ultra-soft skin-contact layer for comfort. The 3-ply body	EA	\$14.62 UNIT - Box = (50 US Masks) 40+ boxes = + addtl 10% - 600+boxes=+ addtl 20% +1200 boxes=+addtl 27%
339113R	United Sewing Automation	U-325-Black	Disposable Surgical Mask – Berry Amendment Compliant	3-Ply Disposable Face Mask with latex-free ear loops and pe coated metal nose bridge. The masks are constructed of high-quality ultra-soft breathable non-woven fabrics, providing the user with three (3) layers of protection: 1) Leak proof liquid barrier 2) Filter layer stops airborne particulates; and 3) Ultra-soft skin-contact layer for comfort. The 3-ply body	EA	\$14.62 UNIT - Box = (50 US Masks) 40+ boxes = + addtl 3% - 600+boxes=+ addtl 10% +1200 boxes=+addtl 13%

339113R	United Sewing Automation	U-325-Blue	Disposable Surgical Mask – Berry Amendment Compliant	3-Ply Disposable Face Mask with latex-free ear loops and pe coated metal nose bridge. The masks are constructed of high-quality ultra-soft breathable non-woven fabrics, providing the user with three (3) layers of protection: 1) Leak proof liquid barrier 2) Filter layer stops airborne particulates; and 3) Ultra-soft skin-contact layer for comfort. The 3-ply body	EA	\$14.62 UNIT - Box = (50 US Masks) 40+ boxes = + addtl 3% - 600+boxes=+ addtl 10% +1200 boxes=+addtl 13%
339113R	United Sewing Automation	U-325Y-White	Disposable Surgical Mask – Berry Amendment Compliant	3-Ply Disposable Face Mask with latex-free ear loops and pe coated metal nose bridge. The masks are constructed of high-quality ultra-soft breathable non-woven fabrics, providing the user with three (3) layers of protection: 1) Leak proof liquid barrier 2) Filter layer stops airborne particulates; and 3) Ultra-soft skin-contact layer for comfort. The 3-ply body	EA	\$14.62 UNIT - Box = (50 US Masks) 40+ boxes = + addtl 10% - 600+boxes=+ addtl 20% +1200 boxes=+addtl 27%

339113R	United Sewing Automation	U-325Y-Black	Disposable Surgical Mask – Berry Amendment Compliant	3-Ply Disposable Face Mask with latex-free ear loops and pe coated metal nose bridge. The masks are constructed of high-quality ultra-soft breathable non-woven fabrics, providing the user with three (3) layers of protection: 1) Leak proof liquid barrier 2) Filter layer stops airborne particulates; and 3) Ultra-soft skin-contact layer for comfort. The 3-ply body	EA	\$14.62 UNIT - Box = (50 US Masks) 40+ boxes = + addtl 3% - 600+boxes=+ addtl 10% +1200 boxes=+addtl 13%
339113R	United Sewing Automation	U-325Y-Blue	Disposable Surgical Mask – Berry Amendment Compliant	3-Ply Disposable Face Mask with latex-free ear loops and pe coated metal nose bridge. The masks are constructed of high-quality ultra-soft breathable non-woven fabrics, providing the user with three (3) layers of protection: 1) Leak proof liquid barrier 2) Filter layer stops airborne particulates; and 3) Ultra-soft skin-contact layer for comfort. The 3-ply body	EA	\$14.62 UNIT - Box = (50 US Masks) 40+ boxes = + addtl 3% - 600+boxes=+ addtl 10% +1200 boxes=+addtl 13%