



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu-driven database system. The INTERNET address for **GSA Advantage!** is <http://www.gsaadvantage.gov>

SCHEDULE TITLE: Federal Supply Schedule 84 – Total Solutions For Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft And Emergency/Disaster Response

SPECIAL ITEM NUMBER:

246 52 Professional Security/Facility Management Services
246 53 Facility Management and Energy Solutions

CONTRACT NUMBER: GS-07F-171BA

CONTRACT PERIOD: April 1st, 2014 through March 31st, 2019

For more information on ordering from Federal Supply go to this website
www.gsa.gov/schedules

CONTRACTOR: Dominion Energy Management, Inc.

11250 B Hopson Rd Ste B
Ashland, VA 23005-3433
Phone: (804) 798-3189
E-Mail: www.demiva.com

CONTRACTOR'S ADMINISTRATION:

Gerald Mwangi, President
Phone Number: (804) 798-3189
E-Mail: gerald.mwangi@demiva.com

BUSINESS SIZE: Small Business

CUSTOMER INFORMATION:

1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)

SIN DESCRIPTION

246 52 Professional Security/Facility Management Services

246 53 Facility Management and Energy Solutions

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

(Government net price based on a unit of one): N/A

1c. HOURLY RATES (Services only): See awarded price

2. MAXIMUM ORDER*: \$200,000 per SIN, per order for SIN 246-52 and 246-53

NOTE TO ORDERING ACTIVITIES: *If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

3. MINIMUM ORDER: The minimum order is \$100.

4. GEOGRAPHIC COVERAGE: 50 United States and US Territories

5. POINT OF PRODUCTION: N/A

6. DISCOUNT FROM LIST PRICES: Basic discount of 4% for Services accepted on the approved pricelist. Financing rates for 246-53 shown below:

Dominion energy Management, Inc.'s Alternative Financing Rates:

Average Life Treasury (ALT) Index from US Treasury Constant Maturity Rate. Current to month of project quote. The applicable spread (expressed in basis points – “BP”) will be determined as follows:

Term	Value	GSA Base Points
11 Years or Less	Less than \$5M	425 BP Over Treasury
12-14 Years	Less than \$5M	425 BP Over Treasury
15-25 Years	Less than \$5M	425 BP Over Treasury
11 Years or Less	\$6M-\$15M	395 BP Over Treasury
12-14 Years	\$6M-\$15M	395 BP Over Treasury
15-25 Years	\$6M-\$15M	395 BP Over Treasury
11 Years or Less	\$16M +	380 BP Over Treasury

12-14 Years	\$16M +	380 BP Over Treasury
15-25 Years	\$16M +	380 BP Over Treasury

*Actual financing rate will be the lowest rate possible at the time of project financing

*Rates can be found at <http://www.federalreserve.gov/releases/h15/update/>

7. QUANTITY DISCOUNT(S): Additional 3% on orders exceeding \$2 Million

8. PROMPT PAYMENT TERMS: Net 30 Days. **Information for Ordering Offices:**
Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9.a Government Purchase Cards must be accepted at or below the micro-purchase threshold.

9.b Government Purchase Cards are accepted above the micro-purchase threshold. Contact contractor for limit.

10. FOREIGN ITEMS: N/A

11a. TIME OF DELIVERY: Negotiated at Task Order Level

11b. EXPEDITED DELIVERY: Negotiated at Task Order Level

11c. OVERNIGHT AND 2-DAY DELIVERY: Negotiated at Task Order Level

11d. URGENT REQUIRMENTS: Agencies can contact the Contractor's representative to affect a faster delivery. Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery.

12. FOB POINT: Destination

13a. ORDERING ADDRESS:

Dominion Energy Management, Inc.
11250 B Hopson Rd Ste B
Ashland, VA 23005-3433

13b. ORDERING PROCEDURES: Ordering activities shall use the ordering procedures described in Federal Acquisition Regulation 8.405-3 when placing an order or establishing a BPA for supplies or services. The ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule Homepage (fss.gsa.gov/schedules).

14. PAYMENT ADDRESS:

Dominion Energy Management, Inc.
11250 B Hopson Rd Ste B
Ashland, VA 23005-3433

15. WARRANTY PROVISION: None

16. EXPORT PACKING CHARGES: N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE: (any thresholds above the micropurchase level may be inserted by contractor)

18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE): N/A

19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE): N/A

20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE): N/A

20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE): N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. Section 508 Compliance for Electronic and Information Technology (EIT):
www.protraineduc.org

25. DUNS NUMBER: 135968787

26. NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE: Contractor has an Active Registration in the SAM database.

AWARD GSA PRICELIST

SIN	SERVICE PROPOSED	MINIMUM EDUCATION/ CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	PRICE OFFERED TO GSA (including IFF)
246-52, 246-53	Job Title: Software Developer – off-site. Software developers are responsible for the design, development, and implementation of software projects. This position is also be responsible for ongoing support and maintenance of legacy software products. This labor rate is for when they do work off-site.	B.S. degree	5	HR	\$164.19
246-52, 246-53	Job Title: Software Developer – on-site. Software developers are responsible for the design, development, and implementation of software projects. This position is also be responsible for ongoing support and maintenance of legacy software products. This labor rate is for when they do work on-site.	B.S. degree	5	HR	\$136.83
246-52, 246-53	Job Title: Tech Support (Non-programming) – off-site. Tech support is responsible for servicing all system issues on time and to the customer's satisfaction. These specialists are responsible for troubleshooting and repairing customer systems, performing scheduled maintenance, performing warranty work, and suggesting and performing system improvements and modifications.	High School/GED/Vocational School/Technical School	3	HR	\$136.83
246-52, 246-53	Job Title: Applications Engineering. Application engineers are responsible for providing support to customers in the form of technical support, problem simulations, and product testing. May execute validation test plans and verification testing of repair actions on released products	B.S. degree	5	HR	\$126.08
246-52, 246-53	Job Title: Project Engineer. Project engineers are directed by the project manager to perform tasks directly related to the implementation of the project design. These tasks relate to the installation, programming, commissioning, and debugging of HVAC control systems, lighting, lighting controls, HVAC mechanical equipment, and access control systems. At times this scope of work relates to working independently and at other times the scope is related to work performed by a subcontractor	B.S. degree	8	HR	\$126.08
246-52, 246-53	Job Title: Sr. Project Engineer. The Sr. project engineer acts in much the same role as the project engineers, but additionally provides supervisory support in the management and oversight of subcontractors on the work site.	B.S. degree	5	HR	\$136.83
246-52, 246-53	Job Title: Professional Engineer. The professional engineer generally acts to lead the engineering design of a particular project. This position is required with larger projects that involve major mechanical replacements and system design modifications. The professional engineer is accountable for the stamping of drawings to meet specific process requirements.	B.S. degree / Professional Engineer Certification	5	HR	\$191.56
246-52, 246-53	Job Title: Energy Engineer. The energy engineer acts in a leadership role. This individual defines the engineering process and leads the design team through this process to achieve the scope of work that will provide for the maximum level of energy savings to meet the customer's need. The experience and creativity of this individual are pivotal to the success of the project.	B.S. degree / Certified Energy Manager (CEM) Certification	8	HR	\$191.56
246-52, 246-53	Job Title: Sr. Energy Manager. The Sr. energy manager selects the engineering team and monitors the progress throughout the data collection and analysis period. This individual acts in a consultative capacity to provide oversight to the engineering process.	B.S. degree / Certified Energy Manager (CEM) Certification	8	HR	\$158.33

246-52, 246-53	Job Title: Lead Energy Analyst. The lead energy analyst acts in a similar capacity to the energy analyst, but additionally provides expertise in the facility modeling process, along with mechanical, lighting, and controls design.	B.S. degree / Certified Energy Manager (CEM) Certification	8	HR	\$164.19
246-52, 246-53	Job Title: Energy Analyst. The energy analyst is responsible for the design of the project as it relates to energy efficiency. Using historical energy data, energy conservation measures (ECMs) are developed that meet the needs of the customer. These solutions produce energy savings that help offset the project cost. The energy analyst assists in the project as it develops through the implementation phase by monitoring the effectiveness of the retrofits as they are commissioned.	B.S. degree / Certified Energy Manager (CEM) Certification	8	HR	\$136.83
246-52, 246-53	Job Title: Quality Control Engineer. The quality control engineer oversees the quality to which a project is being installed. The quality control engineer acts independent from the project and reviews all processes to ensure construction codes and respective project required programs and quality are followed. This requires generating reports necessary to inform the customer as to the status of the project.	B.S. degree	5	HR	\$120.21
246-52, 246-53	Job Title: CAD. The CAD operator creates all computer drawings generated by the project personnel to provide documentation for submittal and as-built use of the customer.	High School/GED/Vocat ional School/Technical School	5	HR	\$92.85
246-52, 246-53	Job Title: Project Manager. The project manager fully controls the implementation process and is responsible for ensuring that each project reaches final completion on time, is implemented in a cost effective manner, incorporates all planned work defect-free, and is billed and collected in a timely fashion through the duration of the project.	B.S. degree	8	HR	\$141.71
246-52, 246-53	Job Title: Operations Manager. The operations manager facilitates an efficient energy retrofit project by acting to assure appropriate project team assignments and providing oversight on each project. Additionally, this individual acts to negotiate and review contracts and monitor the flow of project implementation to assure optimal performance	B.S. degree	8	HR	\$169.08
246-52, 246-53	Job Title: Construction Manager. The construction manager selects the implementation team and monitors the project progress throughout the implementation period. This individual acts in a consultative capacity to provide oversight to this process.	B.S. degree	8	HR	\$158.33
246-52, 246-53	Job Title: Admin/Support. Administrative staff members provide support to the project through the input of utility data and other associated clerical tasks.	High School / GED	3	HR	\$65.48
246-52, 246-53	Job Title: Sales. Account representatives are directed by the managing supervisor to interact with the customer to assure the optimal performance of the project design. The account representative is accountable for the overall success of the project and acts in sales initiation, customer relations, project design, contract negotiations, and project presentations. This individual interacts with other team members to facilitate the project flow. It is important to note that some functions of this role, specifically those related to the project sales effort, are assumed to be the cost of doing business and are not directly charged to the customer	B.S. degree	5	HR	\$87.96
246-52, 246-53	Job Title: Accounting Clerk. The accounting clerk tracks, documents, and processes all necessary documents to maintain proper accounting of all costs and reporting to the customer as needed.	High School / GED	3	HR	\$65.48
246-52, 246-53	Job Title: Technical Writer. The technical writer works with the project manager and engineer to create documents that will allow the customer to operate and use the system as designed. The writer will also generate all necessary technical information to be included in the manuals generated for the customer.	High School/GED/Vocat ional School/Technical School	5	HR	\$92.85