



SERVICES OFFERED UNDER GSA SCHEDULE 84

Energy Savings Performance Contracts: Legatus6 is a DOE Qualified Energy Savings Company (ESCO). It participates in the DOE ENABLE program through which it provides Energy Savings Performance Contracts (ESPCs). Legatus6 finances its ESPCs through Schedule 84, SIN 246-53, so that the government pays no up-front costs for its renewable energy and energy efficiency improvements. Legatus6 pays for the initial installation of the improvements, and recoups its investment over the length of the contract from the government's guaranteed energy savings.

Contact: John McCann, President, 301-351-1979,
john.mccann@legatus6.com

Company Overview: Founded in 2007, Legatus6 is a service disabled veteran owned small business (SDVOSB) that provides solar photovoltaic systems, energy efficiency improvements, facility management, and material procurement for the federal government. Its executives have many years of federal government contracting experience. Prior to founding Legatus6, its executives successfully managed federal government contracts valued at over \$400 million per year.



Capabilities Summary: Legatus6 offers the following facility maintenance and energy-related services:



- Energy management: Energy assessment, efficiency recommendations, and implementation
- Solar photovoltaic systems development and installation
- Energy efficiency: building upgrades, lighting, and HVAC controls

Small Business Classification: Service Disabled Veteran Owned Small Business (SDVOSB)

Bonding Capacity: \$10 million

Security Clearances: DoD Top Secret Facility clearance, DOE "Q" clearance

Project Examples: The following are examples of Legatus6's facility support services to federal agencies:



Energy Efficiency: Legatus6 replaced conventional metal-halide (HID) exterior parking lot and roadway lighting with energy-efficient LED lights at the National Institute of Standards and Technology (NIST). The roadway lights are equipped with dimmers that automatically reduce the electricity consumption by 80% during night operations when the campus has limited activity.

Turn-Key Solar – 572 kW:

Legatus6 completed a 572kW project at the National Institute of Standards and Technology (NIST). The system included four different sections – one ground-mounted array, one parking canopy array, and two roof-top arrays. Please see the back of this page for a complete description of the system.



Turn-Key Solar – 300 kW Rooftop: Legatus6 designed and constructed a 300kW turn-key solar system on the Porter Neuroscience Research Center at the National Institutes of Health's (NIH) Bethesda campus.

Turn-Key Solar – 600 kW Parking Canopy: Legatus6 designed and constructed a 600kW solar canopy over a surface parking lot at Quantico Marine Base.

Turn-Key Solar – 610 kW Parking Canopy: For the United States Army Corps of Engineers (USACE) Legatus6 designed and constructed a 610kW solar canopy over a surface parking lot at the New Jersey National Guard Training Center.

PROJECT PRICING

Project Pricing: Each project is unique. Prior to pricing any project, Legatus6 will conduct a thorough review of the site at Legatus6's expense and design energy efficiency measures and renewable energy systems (e.g. photovoltaic solar systems) that best serve the needs of the facility. Using this assessment and design, Legatus6 will propose efficiency improvements and/or solar systems that includes a complete build-up of the equipment, labor, and financing required.

Labor Rates: In developing its project-specific proposal, Legatus6 will use the approved labor rates below in developing its proposal. Under the ENABLE program, the government pays no up-front cost. Instead, the project costs are paid through the guaranteed energy savings that the government will receive. Once Legatus6 has been reimbursed for its cost to construct the improvements or the solar system, the continuing energy savings and renewable energy produced go directly to the government.



Labor Category	Educational Qualification	Required Experience	Hourly Rate
Principal	BA/BS	5	\$ 205.98
Facility Management Consultant III	MA/MS	5	\$ 163.35
Facility Management Consultant II	BA/BS	3	\$ 133.88
Facility Management Consultant I	AA	1	\$ 92.69
Trainer II	BA/BS	3	\$ 86.51
Trainer I	AA	1	\$ 76.35
Analyst II	BA/BS	3	\$ 72.09
Analyst I	AA	1	\$ 51.49
Designer III	BA/BS	5	\$ 157.30
Designer II	AA	3	\$ 93.45
Designer I	AA	1	\$ 63.85
Engineer III	BS/PE	5	\$ 187.55
Engineer II	BS	3	\$ 117.37
Engineer I	AA	1	\$ 45.31
Drafter	AA	1	\$ 72.60
Administrator II	HS	3	\$ 62.92
Administrator I	HS	1	\$ 56.64
Principal	BA/BS	5	\$ 205.98
Project Manager III	BA/BS	5	\$ 181.50
Project Manager II	BA/BS	3	\$ 113.29
Project Manager I	AA	1	\$ 76.35
Project Coordinator II	AA	3	\$ 114.95
Project Coordinator I	AA	1	\$ 61.79
Trainer II	BA/BS	3	\$ 86.51
Trainer I	AA	1	\$ 76.35
Analyst II	BA/BS	3	\$ 72.09
Analyst I	AA	1	\$ 51.49
Designer III	BA/BS	5	\$ 157.30
Designer II	AA	3	\$ 93.45
Designer I	AA	1	\$ 63.85
Engineer III	BS +PE	5	\$ 187.55
Engineer II	BS	3	\$ 117.37
Engineer I	AA	1	\$ 45.31
Drafter	AA	1	\$ 72.60
Administrator II	HS	3	\$ 62.92
Administrator I	HS	1	\$ 56.64



Finance Costs: Since financing is required for each project, Legatus6 will compete the financing costs to provide the government with the lowest rate available. The cost of the financing is paid for through the energy savings. There is no direct cost to the government.

The below stated “added premium” rates are examples of the ranges based upon the Federal Reserve five, ten and thirty year daily rate plus a proposed spread or added premium. The Legatus6 spread is based on the Average Life Maturity Term of the Treasury Bill listed in the chart below.

Finance Term	Based on US Treasury Bill or US Treasury Swap rate, Average Life maturity: Term	Spread for +\$10,000,000	Spread for \$3M - \$10M	Spread for Less than \$3M
Less than 11	10-year T-Bill	3.35%	3.50%	3.50%
11 – 14	10-year T-Bill	3.55%	3.65%	3.75%
14 – 25	20-year T-Bill	3.75%	3.85%	4.00%

The above stated “Spreads” are based on current market conditions and are subject to change. The actual Added Premium used in a Task Order will be determined after competitively soliciting financing offers from multiple financial institutions. This process ensures that the GSA receives the most competitive pricing available at the time the Task Order is awarded.