

Authorized Federal Supply Schedule Price List



Bahia 21 Corporation

General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List

TOTAL SOLUTIONS FOR LAW ENFORCEMENT SERVICES
Federal Supply Schedule Industrial Group 84

CONTRACT No. GS-07F-5401P

Contract Period: (November 1, 2003 – October 31, 2008)

Contractor: Bahia 21 Corporation
15200 Shady Grove Road, Suite 202
Rockville, MD 20850
Web site: www.bahia21.com
Telephone Number: (301) 296-4246
Facsimile: (301) 296-4371

Contract Administrator: Benoit P. Lefebvre
Director, Security Products
15200 Shady Grove Road, Suite 202
Rockville, MD 20850
Telephone Number: (301) 296-4246
Facsimile: (301) 296-4371
Email: benoit.lefebvre@bahia21.com

Marketing and Technical POC: Benoit P. Lefebvre
Director, Security Products
15200 Shady Grove Road, Suite 202
Rockville, MD 20850
Telephone Number: (301) 296-4246
Facsimile: (301) 296-4371
Email: benoit.lefebvre@bahia21.com

Business Size: Small

Prices shown herein are NET (discount deducted).

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA-Advantage!™, a menu-driven database system. The Internet address for GSA Advantage!™ is:

<http://vsc.fss.qsa.gov/>

For information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gov>

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Bahia 21 General Contract Information

- 1a. Table of Awarded Special Item Numbers (SINs) 426-4C - Night Vision Equipment
426-4E - Bomb Disposal and Hazardous Material Protective and Detective Equipment
- 1b. Lowest Price Model Number and Lowest Unit Price (426-4E): SECURITY BAG, Unit price= \$2871.59
2. Maximum Order \$ 200,000 (For awarded SINs)
3. Minimum Order \$ 100.00
4. Geographic Coverage Domestic and Overseas
5. Point (s) of Production: FRANCE
Manufacture by :SEMA World
15 Rue Anatole France
70300 LUXEUIL-LES-BAINS – France
6. Discount from List Price All Prices Herein are Net and Reflect 2% discount Off Commercial Pricelist
7. Quantity Discounts 1%: for 5-9 units
2%: for 10+ Units
8. Prompt Payment Terms 0.20% 10, Net 30
- 9a&b. Government Purchase Card is accepted below and over the micropurchase threshold.
10. Foreign Items SIN 426-4E: All items manufactured in France
- 11a-d. Time of Delivery 30 days
12. F.O.B. Point(s) Origin-Freight Prepaid and Add
- 13a. Ordering Address: Bahia 21 Corporation
15200 Shady Grove Road, Suite 202
Rockville, MD 20850
Telephone Number: (301) 296-4246
Facsimile: (301) 296-4371
Attn: Benoit P. Lefebvre
Benoit.lefebvre@bahia21.com
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).



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|------|--------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 14. | Payment Address: | Bahia 21 Corporation
Attn: Accounts Receivable/ Benoit Lefebvre
15200 Shady Grove Road, Suite 202
Rockville, MD 20850 |
| 15. | Warranty Provision: | Standard Commercial Warranty – 1 Year |
| 16. | Export Packing Charges: | N/A |
| 17. | Terms and Conditions of Government:
Purchase Card Acceptance: | Above micro purchase level as negotiated with the
Ordering Activity. The prices have already been
negotiated and can only be reduced in further
negotiation with the Ordering Activity. |
| 18. | Terms and conditions of rental,
maintenance and repair. | N/A |
| 19. | Terms and conditions of installation
(if applicable). | N/A |
| 20. | Terms and conditions of repair parts
indicating date of parts price lists
and any discounts from list prices. | N/A |
| 20a. | Terms and conditions for any other
services (if applicable). | N/A |
| 21. | List of service and distribution points
(if applicable). | N/A |
| 22. | List of participating dealers
(if applicable). | N/A |
| 23. | Preventative maintenance
(if applicable). | N/A |
| 24. | Special attributes such as
environmental attributes (e.g., recycled
content, energy efficiency, and/or
reduced pollutants.) | N/A |
| 25. | Data Universal Number System
(DUNS) Number: | 120198259 |
| 26. | Bahia 21 is registered in the Central Contractor Registration (CCR) database.
Registration is valid through 09/07/2008 | |



Blanket Purchase Agreement

- ✓ Blanket Purchase Agreements (BPAs) for recurring services are encouraged when the following ordering procedures are followed:
 - A. All BPAs should define the services to be provided, delivery or performance time frames, billing procedures, and individual authorized to purchase under the BPA. The ordering office should establish discounts based on the projected volume of the orders.
 - B. State in the RFQ if a single BPA or multiple BPAs will be required and the basis for selecting the contractor to be awarded the BPAs.
 - 1. Single BPAs are established when the ordering office can define the tasks to be ordered and determine a FFP or ceiling price for individual services or tasks to be performed. Authorized users may place the order directly under the established BPA. The best value contractor should be awarded the BPA.
 - 2. If Multiple BPAs are needed by the ordering office, first determine which contractors are technically qualified before established the BPAs. Pricing can be established at this time or at the time the task orders are placed. The contractor that represents the best value should be awarded a BPA.

For more details on how to order, go to www.gsa.gov and click on “Services”.

Supplemental Information

- A. FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that are priced Federal Schedule contract at hourly rates. These special ordering procedures take precedence over the procedures in FAR 8.404.
- B. When the ordering office's requirement involves both products as well as professional services, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the greatest value in terms of meeting the ordering offices' total needs.
- C. The ordering office, should document orders purchased from the contractor and the amount paid. If other than a FFP order is placed, such documentation should include the basis for the determination to use a labor hour order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.
- ✓ I-FSS-125 Requirements Exceeding the Maximum Order (August 1997).
- (a) In accordance with FAR 8.404, before placing an order that exceeds the maximum order threshold, ordering offices shall:
- (1) Review additional Federal Supply Schedule, contractor's catalogs and/or price lists or use the GSA Advantage!TM on-line shopping service.
 - (2) Based on the initial evaluation, generally seek price reductions from the schedule contractor(s) appearing to provide the best value; and
 - (3) After price reductions have been sought, place the order with the schedule contractor that provides the best value and results in the lowest overall cost alternative. See FAR 8.804(a). If further price reductions are not offered, an order may still be placed if the ordering office determines it is appropriate.
- (b) Vendors may:
- (1) Offer a new lower price for the requirement (the price reduction clause is not applicable to orders placed over the maximum order in FAR 52.216-19);
 - (2) Offer the lowest price available under the contract; or
 - (3) Decline the order (The order must be returned in accordance with FAR 52.216-19).
- (c) A delivery order that exceeds the maximum order may be placed with the contractor selected in accordance with FAR 8.804. The order will be placed under the contract.

Sales for orders that exceed the maximum order shall be reported in accordance with GSAR 552.238-72.

To submit requests to Bahia 21, please contact:

Bahia 21 Corporation
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Rockville, MD 20850

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Facsimile: (301) 296-4371

Attn: Benoit P. Lefebvre

Benoit.lefebvre@bahia21.com

<http://www.bahia21.com/>



BAHIA 21 GSA Prices

Special Item No. 426-4E - Bomb Disposal and Hazardous Material Protective and Detective Equipment: Mfg Part No (Product Name)	Unit	GSA Price (2% basic discount + 0.75% IFF)
ABK: AIRCRAFT BOMB KILLER (Bomb containment for passenger aircraft)	Unit 1-4	\$ 51,223.03
DBK: DIRTY BOMB CONTAINMENT (Dirty bomb containment)	Unit 1-4	\$ 29,336.82
ETE-1T1B (Portable explosive transportation equipt)	Unit 1-4	\$ 5,432.75
ETE-1T2B (Portable explosive transportation equipt)	Unit 1-4	\$ 11,641.60
ETE-2T2B (Portable explosive transportation equipt)	Unit 1-4	\$ 14,280.36
ETE-2T4B (Portable explosive transportation equipt)	Unit 1-4	\$ 18,626.56
ETE-3T3B (Portable explosive transportation equipt)	Unit 1-4	\$ 20,954.87
ETE-3T4B (Portable explosive transportation equipt)	Unit 1-4	\$ 26,387.62
FIREWALL (FIREWALL ballistic barrier)	Unit 1-4	\$ 29,336.82
GBK LARGE (Portable bomb mitigation and containment)	Unit 1-4	\$ 16,996.73
GBK LARGE "S" (Portable bomb mitigation and containment)	Unit 1-4	\$ 20,101.16
GBK MEDIUM (Portable bomb mitigation and containment)	Unit 1-4	\$ 7,528.23
GBK MEDIUM PLUS (Portable bomb mitigation and containment)	Unit 1-4	\$ 9,778.94
GBK MEDIUM SUPER PLUS (Portable bomb mitigation and containment)	Unit 1-4	\$ 13,038.59
GBK STANDARD (Portable bomb mitigation and containment)	Unit 1-4	\$13,737.08
GBK STANDARD MINI (Portable bomb mitigation and containment)	Unit 1-4	\$ 12,728.15
GBK STANDARD MINI "S" (Portable bomb mitigation and containment)	Unit 1-4	\$ 15,832.57
GBK STANDARD "S" (Portable bomb mitigation and containment)	Unit 1-4	\$ 16,841.51
SECURITY BAG (Security bag for hand guns)	Unit 1-4	\$ 2,871.59
SKB: SKY MARSHAL BAG (Bomb containment for passengers aircraft)	Unit 1-4	\$ 20,954.87
STORM WALL (STORM WALL ballistic barrier)	Unit 1-4	\$ 29,336.82

VOLUME DISCOUNTS APPLICABLE TO ALL PRODUCTS 426-4E:	
5-9 Units	1.00% Additional Discount
10+ Units	2.00% Additional Discount

