

GSA Schedule

General Services Administration Federal Supply Service Authorized Federal Supply Schedule Price List

Contract GS-07F-5531R
Effective December 15, 2004
Expires December 14, 2019

Supplement 21



Clinical Hematology and Urine Analyzers

Digital Image Analysis: Cell Morphology

FSC Group 66, Part II Section N

Sysmex Business Size: Large
Tax I.D. No. 36-4139882
DUNS No. 021-860424
Central Contractor Registered

Sysmex America Inc.
577 Aptakistic Drive
Lincolnshire, IL 60069

Information: 224-543-9500
Contracting: 224-543-9376
Fax Orders: 800-315-6211
Customer Service: 888-879-7639
www.sysmex.com

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through *GSA Advantage!*, a menu-driven database system. The web address for *GSA Advantage!* is: GSAAadvantage.gov.





Table of Contents

Contract Terms	Page 3
Customer Information	
A. Authorized Distributors	Page 4
B. Warranty	Page 5
C. Implementation and Training	Page 6
D. Service	Page 10
E. Interface Allowances	Page 12
F. Order Requirements	Page 12
G. Optional Items	Page 12
H. SNCS	Page 13
I. Recertified Analyzers	Page 13
J. Concentrated Reagent Systems (RU-20)	Page 13
K. Wagons (XN)	Page 13
Products and Pricing	Page 14
Hematology Analyzers	
Microscopic Urine Analyzers	
Digital Cell Morphology and Informatics	



Contract Terms

-
- 1a. SIN Numbers Included: 66-100, 66-122, 66-136, 615-19, 615-5000
- 1b. Lowest priced items by SIN
- | | | | |
|----------|---------------------------------|----|------------|
| 66-100 | UF-1000 <i>i</i> | \$ | 79,000.00 |
| 66-122 | MA-10012 | \$ | 465.12 |
| 66-136 | XT-2000 <i>IV</i> | \$ | 110,000.00 |
| 615-19 | POCHI-KIT | \$ | 7,450.00 |
| 615-5000 | Ext. Warranty-pocH-100 <i>i</i> | \$ | 1760.00 |
2. Maximum Order: \$400,000
3. Minimum Order: \$100.00
4. Geographic Coverage: 48 contiguous states, D.C., Puerto Rico, Alaska and Hawaii
5. Point(s) of Production: Kakogawa, Hyogo, Japan; Lund, Sweden
6. Prices as indicated are net prices
7. Quantity Discounts: N/A
8. Prompt Payment Terms: Net 30 days
- 9a. Government Purchase Cards are accepted up to the micro-purchase threshold
- 9b. Government Purchase Cards are accepted above the micro-purchase threshold
10. Foreign Items: None
- 11a. Time of Delivery: 30 days ARO contingent upon customer availability for install and training. Due to flight availability to remote areas in Alaska and/or the event of extreme weather conditions, products sold into Alaska will have variable service response times and conditions. Service terms will be pre-determined and mutually agreed upon between the customer and Sysmex and/or its distributor. FSS prices may be adjusted accordingly to meet the needs of the customer's service requirements and location.
- 11b. Expedited Delivery Terms: 21 days ARO with confirming call and stock availability contingent upon customer availability for install and training
- 11c. Overnight and 2-day delivery are available only with confirming call and stock availability. Emergency freight rates can be provided by Sysmex. Charges will be added to the invoice.
12. FOB points: Destination to 48 contiguous states, D.C., and Puerto Rico
Point of Exportation: Destination to Hawaii and Alaska
- 13a. Ordering Address: 577 Aptakisic Road, Lincolnshire, IL 60069
- 13b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
14. Payment Address:
Sysmex America, Inc., 28241 Network Place, Chicago, IL 60673-1282
15. Warranty: As noted within
16. Export Packing Charges: N/A
17. Discount for use of Government Purchase Cards: None
18. Service terms and conditions are described within
19. Installation Information: Included within
20. Other Services: N/A
21. Service & Distribution Points as noted within



22. Participating Dealers as noted within
23. Preventative Maintenance: 2 annual PM Service calls are included with each instrument purchased
24. Environmental Attributes: N/A
25. DUNS: 021-860424
26. Sysmex is registered in the System for Award Mgmt (SAM) database.



Customer Information

A. AUTHORIZED DISTRIBUTORS

Distributor for all Equipment and Training in Puerto Rico only:

Bio-Nuclear, Inc.
Royal Industrial Park
Road 869 Km. 1.5 Bldg. 2
La Palmas
Catano, Puerto Rico 00962
(787) 788-1290 x22

Distributor for DM96 product and extended warranty: under SINs 615-5000 and 66-122 only:

CellaVision AB
1 Deon Science Park
Scheelevagen Delta 19^a
ZZ370, Lund, Sweden

For the following Countries: Sweden, Iceland, Spain, Japan, Denmark, Finland, Portugal, Africa, Norway, UK, China, Canada, Central America (excluding Brazil).

Distributor for EasyCell assistant product and warranty:

Medica Corporation, Inc.
5 Oak Park Drive
Bedford, MA. 01730

Distributors for pochH-100i, XP-300, XS-Series, XT-Series and XN-Series instruments:

Alaska Scientific, Inc.	664 East Dowling Road	Anchorage, AK 99518
Laboratory Supply Co (J & S)	250 Ottawa Avenue	Louisville, KY 40209

Distributor for UF-1000i only under SIN 66-100:

Siemens Medical Solutions
51 Valley Stream Parkway
Malvern, PA 19355



B. WARRANTY

We warrant that the Equipment and all replacement parts furnished under this Agreement will be free from defects in material and workmanship for one (1) year unless a longer warranty is specifically provided on the Equipment. This Warranty does not cover any defect, malfunction or damage due to (a) accident, neglect or willful mistreatment of the Product, (b) failure to use, operate, service or maintain the Product in accordance with Sysmex's applicable operator's and service manuals, (c) failure to apply appropriate reagents or chemicals in or to the Product. THE LIMITED WARRANTY PROVIDED UNDER THIS AGREEMENT SHALL BE IN LIEU OF ANY OTHER WARRANTY, EXPRESS OR IMPLIED, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. IN NO EVENT SHALL WE BE LIABLE FOR INCIDENTAL, INDIRECT, SPECIAL OR CONSEQUENTIAL DAMAGES. Warranty, service, installation, and supply of consumable items, for any third party computer system, interface, water supply, power supply, plumbing hardware, or other OEM accessory, is not Our responsibility. Supplies excluded under this Agreement are printing supplies; bar code labels, capette dilutors, slides, piercing needles, stain, methanol, cubitainer spout kits, consumable items or operator replacement items as detailed in the Instrument's Operator Manual and any device used or associated with the instrument which was not part of the instrument as originally manufactured, e.g., external computers, printers, external uninterruptible power supplies (UPS) and external power conditioners.

C. Implementation and Training

1. Pre-Implementation Meeting

The Clinical Applications Specialist (CAS) assigned to complete your implementation will contact the laboratory by phone to conduct a pre-implementation meeting. The purpose of this meeting is to discuss and mutually agree upon a process, provide valuable information regarding the implementation commitment and to define expectations in order to achieve a smooth transition and a timely go-live date.

2. Training

Training is offered via several formats. Options outlined below are dependent on availability and instrument type.

- *Virtual Instructor Led Training*
Live interactive training via computer allows for operators to be taught in their own lab by Sysmex experts using a live stream from the Sysmex Studio over the internet.
- *eLearning*
Self-paced courses for operators through the Sysmex Customer Resource Center.
- *Instructor Led Training at Sysmex Training Center*
Available option if unable to utilize VILT for basic operator training. For XN analyzers travel training slots can be converted to attend advance training at the Sysmex Training Center if VILT has been utilized for basic operator training.

In addition to the above formalized training, on-site implementation support and training for 3-part differential and Cell Image Analysis analyzers will be provided by a Sysmex Clinical Applications Specialist.

For XN analyzers two travel training slots are provided with unlimited VILT training for the life of your analyzer.

In the event that a facility is unable to utilize VILT training, Sysmex will provide basic training slot(s) according to the model procured for the base and each option year based on availability. For accrual purposes, off-site training slots cannot be carried over to subsequent years of the agreement.

- *Off-site travel training includes airfare, lodging, meals, training facility, materials and fees.*
- *Incidental expenses are excluded.*



- *Additional basic off-site training charges are indicated (below). Advance training may not be purchased.*

2. Training (continued)

Instrument	Included Training Slots	Cost per person for additional training
PocH-100i/POCHI-KIT	N/A	No Charge-DVD/Hardcopy Manual
POCHI-LAB-KIT	N/A	No Charge- on-site key operator training & support during implementation
XP300-LAB-KIT	N/A	No Charge- on-site key operator training & support during implementation
XS Series	N/A	No Charge- on-site key operator training & support during implementation
XT Series	2	\$2,500
XE Series	2	\$2,500
XN Series (1000/2000)	2	\$2,500
XN Series (3000/9000)	2	\$4,300
XE ALPHA Series	3	\$4,300
HST Series	3	\$4,300
UF Series	2	\$1,500
DI-60	N/A	No Charge-on-site key operator training & support during implementation
CellaVision DM1200	N/A	No Charge-on-site key operator training & support during implementation
CellaVision DM9600	N/A	No Charge-on-site key operator training & support during implementation



3. Integration Planning

Depending on your Sysmex solution project pathway, integration planning (order acceptance to go-live) will be OneVoice or Project Manager driven. This individual works with our Sales and Support organizations on your behalf to coordinate your instrumentation and WAM (if applicable) integration plan. Direct contact will be initiated to begin discussing your specific integration plan. If WAM is involved, an onsite meeting will be scheduled by the Project Manager. The purpose of this meeting is to introduce the customer to the overall Middleware project process, establish expectations and review roles and responsibilities. The Middleware rules and Settings meeting will be held in conjunction with the kick off meeting if possible. At this time, the Clinical Applications Specialist (CAS) will instruct the customer on the rules writing process and assist the customer in completing the Rules and Settings documents. This will provide all the information necessary to configure their Middleware server.

Installation site requirements for your instrument(s) will be provided. In advance of delivery, your District Service Manager (DSM) or Field Service Representative (FSR) will contact you to discuss these requirements and conduct a pre-site interview to confirm that the facility is ready for the instrument.

Once a mutually agreed upon date for the delivery of your system has been determined by you and your Sysmex team, a team of installation specialists (systemization) or your local SE will install your system. The installation protocol includes calibration, precision, accuracy, mode-to-mode studies and data stream verification for LIS interface capabilities.

Once the system is operational, and a Key Operator has completed training, the Clinical Applications Specialist (CAS) will be available to assist you in the implementation of the system(s). Implementations are typically scheduled to begin by noon on the first working day of the week. Analyzers included in these studies are: X-Series, All Systemization, UF-Series and Cell Image Analysis.

Implementation activities consist of the following:

1. Configuration and Validation Studies: Instrument configuration consists of defining settings for user defined flags, suspect flags and host connection. Validation studies include carryover and linearity for Hematology platforms, linearity for Urinalysis platforms and passing results obtained on a QC location test for Cell Image Platforms.



Commercial linearity material will be provided to verify the measured parameters (WBC, RBC, HGB, HCT, PLT and Reticulocyte % (if applicable)). A whole blood specimen must be provided by the account to validate the PLT-O (if applicable).

2. Key Operator Reinforcement Training: Dedicated time is necessary with this individual to reinforce the knowledge gained through e-Learning and/or instructor led training and to prepare them to serve as your primary resource and instrument lead. The CAS will schedule this time while they are onsite for the implementation. While onsite, the CAS will assist staff members in registering for Virtual Instructor Led Training (VILT) sessions.
3. Correlation: The CAS will provide direction to your staff and complete the data reduction for your correlation studies. It is the customer's responsibility to process the correlation samples. This will serve to reinforce instrument operation training. CLSI recommends a minimum of forty (40) correlation samples with an appropriate distribution across the dynamic range to be statistically significant. In order to fully validate rare event parameters, additional numbers of samples may be required. Two techs counting 200-cell differentials is recommended if correlating to the manual differential. This tool completes the averaging of the differentials and facilitates delivery of the data to the CAS. Final reports can be expected in ten (10) business days from the point that the TIS receives all of the data to be included in the study.
4. Insight™: The TIS will enroll your analyzer into our inter-laboratory QA program. This service is delivered and provides your facility with peer comparison by analyzer. Training of your Key Operator(s) on the use of the Insight™ program and QC file maintenance will be provided by the CAS. Evidence Based Control Limits will be entered into the QC files upon installation.
5. Q-Flag Adjustment: The analyzer will be set at manufacturer recommended settings. This optimizes your system and influences manual review rates.
6. Once the Standard of Work (SOW) is complete, the CAS will review the supporting documentation with you and sign the Installation Completion Notice (ICN). This initiates the warranty and invoicing of the instrument as outlined in the



contract. A signed copy of the ICN will be e-mailed to you once it is processed.

NOTE: Studies beyond those included in the standard of work are the responsibility of the customer.

4. Post Implementation

Your Sysmex SE, HSAM and CAS will continue to support you and the operation of your system following the integration. Any requests for assistance or performance concerns must be initiated through the Technical Assistance Center (TAC) at 888-8Sysmex (1-888-879-7639). Appropriate subject matter experts will be assigned to resolve any concerns not resolved through TAC.

D. SERVICE

Business Hours Service

- Preventive Maintenance (PM) service visit(s) are provided during each 12-month service agreement period
- Unlimited on-site emergency service calls between 8:00 a.m. to 5:00 p.m. (local time), Monday through Friday, Sysmex holidays not included
- 24-hour technical telephone support is provided
- Guaranteed on-site response within 24 hours of dispatch
- Customer must be located within 200 miles of a metropolitan urban zone

Extended Business Hours Service

- Preventive Maintenance Service visit(s) are provided during each 12-month service agreement period
- Unlimited on-site emergency service calls between 8:00 a.m. to 5:00 p.m. (local time), Monday through Sunday, 7 days/week, including Sysmex holidays
- All warranted parts are provided
- 24-hour technical telephone support is provided
- Guaranteed 98% uptime (See Service Policy or Service Agreement Terms and Conditions for details)



Depot Service (Available on poch-100i only)

- Repair and return of customers own unit

Service is provided for pc hardware which is supplied by Sysmex and is integral to the operation of the instrument. However, printers sold as part of the instrument package shall be serviced only for the period of the original manufacturer's warranty.

Depot Exchange Service (pochi-100i only)

- Sysmex will ship a replacement instrument to customer
- Upon receipt of the replacement instrument, customer will return the down instrument to Sysmex in the same shipping crate as the replacement using the prepaid shipping label

Preventative Maintenance

Sysmex offers 2 options of preventative maintenance as described below and as listed in the pricelist.

- Traditional PM's
2 On-Site Preventative Maintenance visits per contract year
- Remote Calibration
This option reduces the annual service price and requires (no cost) connection to your Sysmex Network Communication System (SNCS).
1 On-Site PM visit and 1 Remote Calibration per contract year.

**Excludes consumable items or operator replacement items as detailed in the Instruments Operator Manual and any device used or associated with the instrument which was not part of the instrument as originally manufactured including, but not limited to external computers, PRINTERS, external uninterruptible power supplies (UPSs) and external power conditioners.*



E. INTERFACE ALLOWANCE

UF-1000 <i>i</i> Interface allowance	UF1000 <i>i</i> INTERFACE	EA	1	\$ 4,500.00
DM1200 Interface allowance	DM1200 INTERFACE	EA	1	\$7,000.00
DM9600 Interface allowance	DM9600 INTERFACE	EA	1	\$7,000.00
DI-60 Interface allowance	DI-60 INTERFACE	EA	1	\$0
XT-Series Interface allowance*	XT-SERIES INTERFACE	EA	1	\$ 7,000.00
*XT-2000V	NOT AVAILABLE			\$0
XE Interface allowance	XE-SERIES INTERFACE	EA	1	\$ 7,000.00
XE Alpha Interface allowance	XE-ALPHA INTERFACE	EA	1	\$ 14,000.00
HST Interface allowance	HST INTERFACE	EA	1	\$ 14,000.00
XN Interface allowance	XN-SERIES INTERFACE	EA	1	\$0

F. ORDER REQUIREMENTS

Each new agreement or BPA will require a purchase order.

Exclusions: Installation, maintenance, or service of any third party computer system or interface, water supplies, power supplies, plumbing hardware or other accessory; Supplies of consumable items as defined in the Operator's Manual such as labels, capette dilutors, slides, stain, needles, methanol, cube spout kits, emersion oil, lamps, ribbons.

G. OPTIONAL ITEMS

- 1) Sysmex WAM: Data management system with rules based expert logic, multi-site functionality, auto-verification, single screen control point, interface concentrator. Price determined based on individual configuration.
- 2) DM9600 Lifetime License Pricing:

Description	Product Number	UOM	Qty/ UOM	Offered Price
DM9600 Lifetime License for Remote Station	CRRS-005099	EA	1	\$4500



H. SYSMEX NETWORK COMMUNICATIONS SYSTEM (SNCS)

SNCS is a remote management system that continuously collects and monitors performance data, from your Sysmex Instruments and links to the Sysmex tracking and dispatch system. SNCS provides quick, proactive response to potential problems, reducing the number of unscheduled service calls.

Activation of SNCS is at the discretion of the user and is available at no additional charge. The following instruments contain hardware to support SNCS:

- HST Series
- XE Alpha Series
- XE Series
- XT Series
- XS Series
- XN Series

I. RECERTIFIED ANALYZERS

Discounts for recertified analyzers vary according to the age of the recertified instrument. Recertified analyzers carry the same warranty as new analyzers.

J. CONCENTRATED REAGENT SYSTEM (RU-20)

All XN analyzers have the option of the concentrated reagent system. RU-20 and CELLPACK DST minimize reagent changes. (Optional with XN1000, XN2000 & XN3000, included with XN9000 Series).

K. WAGONS

Wagons for models XN1000, XN2000, XN3000 analyzers can be purchased as follows: These items can be included in the CPRR. XN9000 series analyzers come standard with Wagons.

XN-1000 Wagon (WG-10)	\$6,000
XN-2000 Wagon (WG-20)	\$9,000
XN-3000 Wagon (WG-20/30)	\$12,000
XN-Expansion Wagon (RU, PC)	\$2,950

GENERAL SERVICES ADMINISTRATION
Federal Supply Schedule Supplement #20
GS-07F-5531R
Effective December 15, 2004 through December 14, 2019
Supplement #21 October 26, 2015

Equipment						
SIN	Product	Description	UM	Qty/ UOM	Current FSS Price	Comments
615-19	POCH-KIT	HEMA ANALYZER, poch-100	EA	1	7,450.00	Price red 5/20/09; prod # chg 08/04/10;prod# chg 09/11;prod# chg 07/13 Price Red 3/24/14
615-19	POCH-LAB-KIT	HEMA ANALYZER, poch-100 w/ IMPLEMENTATION SUPPORT	EA	1	9,700.00	Added 7/17/13 Price Red 07/13 Prc Red 3/24/14
615-19	XP300-KIT	HEMA ANALYZER, XP-300 w/IMPLEMENTATION SUPPORT	EA	1	44,500.00	Added 09/12/13
615-19	XS1000-KIT	HEMA ANALYZER, XS-1000	EA	1	53,500.00	Added 08/29/06; Price red 5/20/09; prod # chg 08/04/10 EPA 07/30/14
615-19	XS1000-AL-KIT	HEMA ANALYZER, XS-1000; w/ AUTOLOADER	EA	1	62,500.00	Added 08/29/06; Price red 5/20/09; prod # chg 08/04/10 EPA 07/30/14
615-19	XT4000-KIT	HEMA ANALYZER, XT-4000;	EA	1	107,500.00	Added 08/04/10 Price Reduc 12/10/12
615-19	XE-5000-KIT	HEMA ANALYZER, XE-5000	EA	1	199,500.00	Added 5/20/09; prod # chg 08/04/10 Price Reduc 11/08/12 Price Red 3/14
615-19	XE5-ALPHAN-KIT	HEMA ANALYZER, XE ALPHA (XE-5000 + SP1000)	EA	1	261,000.00	Added 5/20/09; prod # chg 08/04/10 Price Reduc 11/08/12
615-19	HST201N-XES-KIT	HEMA ANALYZER, HST-201 XE (1 XE-5000 + SP1000)	EA	1	403,000.00	Added 5/20/09; prod # chg 08/04/10 Price Reduc 11/08/12
615-19	HST302N-XES-KIT	HEMA ANALYZER, HST-302 XE (2 ea XE-5000 + SP1000)	EA	1	85,019.00	Added 4/8/13
615-19	XN1000-100-BPR	XN1000-1XN-10(BPRLC);1SA-10	EA	1	168,918.00	Added 4/8/13
615-19	XN2000-200-BPR	XN2000-2XN-10(BPRLC);1SA-20	EA	1	236,038.00	Added 4/8/13
615-19	XN3000-201-BPR	XN3000-2XN-10(BPRLC);1SP-10	EA	1	329,864.00	Added 4/8/13
615-19	XN3000-201-BPR-W	XN3000-2XN-10(BPRLC);1SP-10 (W)	EA	1	329,864.00	Added 4/8/13
615-19	XN8000-201-BPR	XN8000-2XN-10(BPRLC);1SP-10	EA	1	404,783.00	Added 4/8/13
615-19	XN8000-201-BPR-W	XN8000-2XN-10(BPRLC);1SP-10 (W)	EA	1	479,701.00	Added 4/8/13
615-19	XN9000-401-BPR	XN9000-4XN-10(BPRLC);1SP-10	EA	1	479,701.00	Added 4/8/13
615-19	XN9000-401-BPR-W	XN9000-4XN-10(BPRLC);1SP-10 (W)	EA	1	75,000.00	Added 4/8/13
615-19	XN1000-100-R-01	XN1000-1XN-10(RLIC);1SA-01	EA	1	62,000.00	Added 11/18/14
615-19	XN1000-100-BR-01	XN1000-1XN-10(BRLC);1SA-01	EA	1	69,500.00	Added 11/18/14
66-122	XN9000-SP10	SP-10 & CV-60 (Second Slide Preparation System for XN-9000)	EA	1	85,000.00	Added 4/8/13
66-122	XN-RU20-1	RU20-1 with 1 PU-17	EA	1	20,000.00	Added 4/8/13
66-122	XN1000-WGNSET	XN-1000 Wagon (WG-10)	EA	1	6,000.00	Added 4/8/13
66-122	XN2000-WGNSET	XN-2000 Wagon (WG-20)	EA	1	9,000.00	Added 4/8/13
66-122	XN3000-WGNSET	XN-3000 Wagon (WG-30)	EA	1	12,000.00	Added 4/8/13
66-122	XN-RU-WGN	XN-Expansion Wagon (RU, PC)	EA	1	2,950.00	Added 4/8/13
66-122	DTX-IPU-1-Kt	IPU: XN1X (CPU,K,V,M)	EA	1	5,000.00	Added 4/8/13
66-122	DM9600-KIT	HEMA ANALYZER, CELLAVISION DM9600	EA	1	135,000.00	Added 11/18/14 Prc Reduc 12/10/14
66-122	XU-10127	HEMA ANALYZER, CELLAVISION DM1200	EA	1	112,000.00	Add 07/07/11
66-122	XN9000-DI60	HEMA ANALYZER, DI-60 Integrated Cell Image analyzer for the XN-9000	EA	1	139,000.00	Added 09/12/13
66-122	XN3000-DI60	HEMA ANALYZER, DI-60 Integrated Cell Image analyzer for the XN-3000 (floor model)	EA	1	139,000.00	Added 09/12/13
66-122	XN-DI60-Bench-Conn	HEMA ANALYZER, DI-60 Integrated Cell Image analyzer for bench top connection to SP-10 or XN-3000	EA	1	139,000.00	Added 09/12/13
66-122	XN-DI60-Island-SP	HEMA ANALYZER, DI-60 Integrated Slide Processor Island with SP-10 (floor model)	EA	1	237,000.00	Added 09/12/13
66-100	053-6671-9	URINE CELL ANALYZER, UF-1000/	EA	1	79,000.00	Added 5/20/09; prod # chg 08/04/10
66-136	XT2000V-KIT	HEMA ANALYZER, XT-2000V	EA	1	110,000.00	Added 5/20/09; prod # chg 08/04/10 Price Reduc 8/30/12
Options and Consumables						
SIN	Product	Description	UM	Qty/ UOM	FSS Price	Comments
66-122	MA-10012	CELLAVISION MAGAZINE PACK	BX	40	\$ 465.12	EPA 07/30/14
Extended Warranty						
SIN	Product	Description	UM	Qty/ UOM	FSS Price	Comments
SERVICE CONTRACTS (ANNUAL)						
615-5000	POCH100DEPRR	SRVS, poch-100/ ANNUAL DEPOT SERVICE CONTRACT	EA	1	1,760.00	03/21/07 prod # change; Price Red 5/20/09; prod # chg 08/04/10 Price Red 03/14 EPA 07/30/14
615-5000	POCH100DEPEXCH	SRVS, poch-100/ *EXCHANGE PROGRAM/ DEPOT SERVICE CONTRACT	EA	1	1,760.00	Added 5/20/09; prod # chg 08/04/10 Price Red 03/14 EPA 07/30/14
BUSINESS HOURS COVERAGE: (8am-5pm, Mon.-Fri.)						
615-5000	XP300BHO	SRVS, BH, XP-300	EA	1	3,000.00	Added 09/12/13
615-5000	KX21NBH	SRVS, BH, KX-21N	EA	1	4,159.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14
615-5000	XS1000BHO	SRVS, BH, XS-1000/	EA	1	5,758.00	Added 08/29/06;Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XS1000BHR	SRVS, BHR, XS1000/ Remote	EA	1	5,583.00	Added 09/11 Price Red 03/14 EPA 07/30/14
615-5000	XS1000IALBHO	SRVS, BH, XS-1000/ -w/ AUTOLOADER	EA	1	9,573.00	Added 08/29/06;Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XS1000IALBHR	SRVS, BHR, XS1000/ -w/ AUTOLOADER Remote	EA	1	5,758.00	Added 09/11 Price Red 03/14 EPA 07/30/14
615-5000	XT1800BHO	SRVS, BH, XT-1800/	EA	1	13,891.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 Price Red 03/14 EPA 07/30/14
615-5000	XT1800BHR	SRVS, BHR, XT1800/ Remote	EA	1	11,896.00	Added 09/11 Price Red 03/14 EPA 07/30/14
615-5000	XT2000BHO	SRVS, BH, XT-2000/	EA	1	13,891.00	Added 06/14/06; Prod # chg 03/21/07; Price Red 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XT2000BHR	SRVS, BHR, XT2000/ Remote	EA	1	11,896.00	Added 09/11 EPA 07/30/14
615-5000	XT4000BHO	SRVS, BH, XT-4000/	EA	1	13,891.00	Added 08/04/10; prod# chg 09/11 Price Red 03/14
615-5000	XT4000BHR	SRVS, BHR, XT-4000/ Remote	EA	1	11,896.00	Added 09/11 Price Reduc 01/04/13 Price Red 03/14
615-5000	XE2100BHO	SRVS, BH, XE-2100	EA	1	17,745.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XE2100BHR	SRVS, BHR, XE2100/ Remote	EA	1	15,750.00	Added 09/11 EPA 07/30/14
615-5000	XE5000BHO	SRVS, BH, XE-5000	EA	1	17,745.00	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XE5000BHR	SRVS, BHR, XE5000/ Remote	EA	1	15,750.00	Added 09/11 EPA 07/30/14
615-5000	XEPALPHANBHO	SRVS, BH, XE ALPHA (XE-2100 + SP)	EA	1	27,464.28	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 Price Red 03/14 EPA 07/30/14
615-5000	XEPALPHANBHR	SRVS, BHR, XE ALPHA (XE2100 + SP) Remote	EA	1	25,469.28	Added 09/11 Price Red 03/14 EPA 07/30/14
615-5000	XEPALPHAS000BHO	SRVS, BH, XE ALPHA (XE-5000 + SP)	EA	1	27,464.28	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XEPALPHAS000BHR	SRVS, BHR, XE ALPHA (XE5000 + SP) Remote	EA	1	25,469.28	Added 09/11 EPA 07/30/14
615-5000	HST201NBHO	SRVS, BH, HST-201 XE (1-XE-2100 + SP)	EA	1	35,996.00	Added 06/14/06; Prod # chg 03/21/07; Price Red 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	HST201NBHR	SRVS, BHR, HST-201 XE (1-XE2100 + SP) Remote	EA	1	34,001.00	Added 09/11 EPA 07/30/14
615-5000	HST2015000BHO	SRVS, BH, HST-201 XE (1-XE-5000 + SP)	EA	1	35,996.00	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	HST2015000BHR	SRVS, BHR, HST-201 XE (1-XE5000 + SP) Remote	EA	1	34,001.00	Added 09/11 EPA 07/30/14
615-5000	HST302NBHO	SRVS, BH, HST-302 XE (2-XE-2100 + SP)	EA	1	48,873.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 Price Red 03/14 EPA 07/30/14
615-5000	HST302NBHR	SRVS, BHR, HST-302 XE (2-XE2100 + SP) Remote	EA	1	44,883.00	Added 09/11 Price Red 03/14 EPA 07/30/14
615-5000	HST3025000BHO	SRVS, BH, HST-302 XE (2-XE-5000 + SP)	EA	1	48,873.00	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	HST3025000BHR	SRVS, BHR, HST-302 XE (2-XE5000 + SP) Remote	EA	1	44,883.00	Added 09/11 Price Red 03/14 EPA 07/30/14
615-5000	XN-1000-100BHO	XN-1000-100 Business Hours, Onsite Managed Calibration	EA	1	14,845.00	Added 4/8/13
615-5000	XN-1000-100BHR	XN-1000-100 Business Hours, Remote Managed Calibration	EA	1	12,850.00	Added 4/8/13
615-5000	XN-2000-200BHO	XN-2000-200 Business Hours, Onsite Managed Calibration	EA	1	25,769.00	Added 4/8/13
615-5000	XN-2000-200BHR	XN-2000-200 Business Hours, Remote Managed Calibration	EA	1	23,774.00	Added 4/8/13
615-5000	XN-3000-201BHO	XN-3000-201 Business Hours, Onsite Managed Calibration	EA	1	47,264.00	Added 4/8/13
615-5000	XN-3000-201BHR	XN-3000-201 Business Hours, Remote Managed Calibration	EA	1	43,274.00	Added 4/8/13
615-5000	XN-9000-201BHO	XN-9000-201 Business Hours, Onsite Managed Calibration	EA	1	50,094.00	Added 4/8/13
615-5000	XN-9000-201BHR	XN-9000-201 Business Hours, Remote Managed Calibration	EA	1	46,104.00	Added 4/8/13
615-5000	XN-9000-301BHO	XN-9000-301 Business Hours, Onsite Managed Calibration	EA	1	65,196.00	Added 4/8/13
615-5000	XN-9000-301BHR	XN-9000-301 Business Hours, Remote Managed Calibration	EA	1	59,211.00	Added 4/8/13
615-5000	XN-9000-401BHO	XN-9000-401 Business Hours, Onsite Managed Calibration	EA	1	80,298.00	Added 4/8/13
615-5000	XN-9000-401BHR	XN-9000-401 Business Hours, Remote Managed Calibration	EA	1	72,318.00	Added 4/8/13
615-5000	XN-1000-R-BHO	XN-1000-100-R Business Hours, Onsite Managed Calibration	EA	1	12,945.00	Added 11/18/14
615-5000	XN-1000-R-BHR	XN-1000-100-R Business Hours, Remote Managed Calibration	EA	1	10,950.00	Added 11/18/14
615-5000	XN-1000-BR-BHO	XN-1000-100-BR Business Hours, Onsite Managed Calibration	EA	1	12,945.00	Added 11/18/14
615-5000	XN-1000-BR-BHR	XN-1000-100-BR Business Hours, Remote Managed Calibration	EA	1	10,950.00	Added 11/18/14
615-5000	SP1000IEBH	SRVS, BH (Syntex Customer), SP1000/ - STAND ALONE	EA	1	19,511.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14
615-5000	SP1000INSCBH	SRVS, BH (Non-Syntex Customer), SP1000/ - STAND ALONE	EA	1	27,399.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14
615-5000	SP1000IDMBH	SRVS, BH, SP1000/ w/ CELLAVISION DM96	EA	1	33,520.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14
615-5000	DM9600BHO	SRVS, BH, CELLAVISION DM9600	EA	1	14,714.00	Added 11/18/14
615-5000	DM96BHO	SRVS, BUSINESS HOURS, CELLAVISION DM96	EA	1	14,714.00	03/21/07 prod # change; Price Red 5/20/09; prod # chg 08/04/10 EPA 07/30/14
615-5000	DM1200BHO	SRVS, BUSINESS HOURS, CELLAVISION DM1200	EA	1	11,638.00	Add 07/07/11 EPA 07/30/14
615-5000	XN-DI60-BHO	SRVS, BUSINESS HOURS, DI-60	EA	1	15,293.00	Added 09/12/13
615-5000	XN-DI60-ISP-BHO	SRVS, BUSINESS HOURS,ISP ISLAND	EA	1	35,193.00	Added 09/12/13
615-5000	XN-RU-20BHO	XN-RU-20 Bus Hrs Onsite	EA	1	2,500.00	Added 3/05/14
615-5000	UF1000BHO	SRVS, BUSINESS HOURS, UF-1000/	EA	1	10,750.00	Added 5/20/09; prod # chg 08/04/10
615-5000	XT2000VBHO	SRVS, BUSINESS HOURS, XT-2000V/	EA	1	16,335.00	Added 5/20/09; prod # chg 08/04/10;prod# chg 09/11
615-5000	XT2000VBHR	SRVS, BUSINESS HOURS, REMOTE XT-2000V/	EA	1	14,340.00	Added 09/11
EXTENDED HOURS COVERAGE - (8am-5pm, Mon.-Sun.)						

615-5000	KC21NEBH	SRVS, EH, KC-21N	EA	1	\$ 6,188.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14
615-5000	KT1800EBHQ	SRVS, EH, XT-1800;	EA	1	\$ 16,869.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	KT1800EBHR	SRVS, EHR, XT1800 Remote	EA	1	\$ 14,874.00	Added 09/11 EPA 07/30/14
615-5000	KT2000EBHQ	SRVS, EH, XT-2000;	EA	1	\$ 16,869.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	KT2000EBHR	SRVS, EHR, XT2000 Remote	EA	1	\$ 14,874.00	Added 09/11 EPA 07/30/14
615-5000	KT4000EBHQ	SRVS, EH, XT-4000;	EA	1	\$ 16,869.00	Added 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	KT4000EBHR	SRVS, EHR, XT4000 Remote	EA	1	\$ 14,874.00	Added 09/11 Price Reduc 01/04/13 EPA 07/30/14
615-5000	XE2100EBHQ	SRVS, EH, XE-2100	EA	1	\$ 22,181.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XE2100EBHR	SRVS, EHR, XE2100 Remote	EA	1	\$ 20,186.00	Added 09/11 EPA 07/30/14
615-5000	XE5000EBHQ	SRVS, EH, XE-5000	EA	1	\$ 22,494.00	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XE5000EBHR	SRVS, EHR, XE5000 Remote	EA	1	\$ 20,499.00	Added 09/11 EPA 07/30/14
615-5000	XEALPHANEHQ	SRVS, EH, XE ALPHA (XE2100 + SP)	EA	1	\$ 31,869.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XEALPHANEHR	SRVS, EHR, XE ALPHA (XE2100 + SP) Remote	EA	1	\$ 29,874.00	Added 09/11 EPA 07/30/14
615-5000	XEALPHA5000EBHQ	SRVS, EH, XE ALPHA (XE5000 + SP)	EA	1	\$ 31,869.00	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	XEALPHA5000EBHR	SRVS, EHR, XE ALPHA (XE5000 + SP) Remote	EA	1	\$ 29,874.00	Added 09/11 EPA 07/30/14
615-5000	HST201NEBHQ	SRVS, EH, HST-201 XE (1-XE-2100 + SP)	EA	1	\$ 45,008.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	HST201NEBHR	SRVS, EHR, HST-201 XE (1-XE2100 + SP) Remote	EA	1	\$ 43,013.00	Added 09/11 EPA 07/30/14
615-5000	HST2015000EBHQ	SRVS, EH, HST-201 XE (1-XE-5000 + SP)	EA	1	\$ 45,008.00	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	HST2015000EBHR	SRVS, EHR, HST-201 XE (1-XE5000 + SP) Remote	EA	1	\$ 43,013.00	Added 09/11 EPA 07/30/14
615-5000	HST302NEBHQ	SRVS, EH, HST-302 XE (2-XE-2100 + SP)	EA	1	\$ 61,091.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	HST302NEBHR	SRVS, EHR, HST-302 XE (2-XE2100 + SP) Remote	EA	1	\$ 57,101.00	Added 09/11 EPA 07/30/14
615-5000	HST3025000EBHQ	SRVS, EH, HST-302 XE (2-XE-5000 + SP)	EA	1	\$ 61,091.00	Added 5/20/09; prod # chg 08/04/10; prod# chg 09/11 EPA 07/30/14
615-5000	HST3025000EBHR	SRVS, EHR, HST-302 XE (2-XE5000 + SP) Remote	EA	1	\$ 57,101.00	Added 09/11 EPA 07/30/14
615-5000	XN-1000-100EBHQ	XN-1000-100 Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 16,062.50	Added 4/8/13
615-5000	XN-1000-100EBHR	XN-1000-100 Extended Business Hours, Remote Managed Calibration	EA	1	\$ 16,062.50	Added 4/8/13
615-5000	XN-2000-200EBHQ	XN-2000-200 Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 31,712.50	Added 4/8/13
615-5000	XN-2000-200EBHR	XN-2000-200 Extended Business Hours, Remote Managed Calibration	EA	1	\$ 29,717.50	Added 4/8/13
615-5000	XN-3000-201EBHQ	XN-3000-201 Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 55,082.50	Added 4/8/13
615-5000	XN-3000-201EBHR	XN-3000-201 Extended Business Hours, Remote Managed Calibration	EA	1	\$ 54,082.50	Added 4/8/13
615-5000	XN-9000-201EBHQ	XN-9000-201 Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 61,620.00	Added 4/8/13
615-5000	XN-9000-201EBHR	XN-9000-201 Extended Business Hours, Remote Managed Calibration	EA	1	\$ 57,630.00	Added 4/8/13
615-5000	XN-9000-301EBHQ	XN-9000-301 Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 79,988.75	Added 4/8/13
615-5000	XN-9000-301EBHR	XN-9000-301 Extended Business Hours, Remote Managed Calibration	EA	1	\$ 74,013.75	Added 4/8/13
615-5000	XN-9000-401EBHQ	XN-9000-401 Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 98,377.50	Added 4/8/13
615-5000	XN-9000-401EBHR	XN-9000-401 Extended Business Hours, Remote Managed Calibration	EA	1	\$ 90,397.50	Added 4/8/13
615-5000	XN-1000-R-EBHQ	XN-1000-100-R Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 14,145.00	Added 11/18/14
615-5000	XN-1000-R-EBHR	XN-1000-100R Extended Business Hours, Remote Managed Calibration	EA	1	\$ 12,150.00	Added 11/18/14
615-5000	XN-1000-BR-EBHQ	XN-1000-100-BR Extended Business Hours, Onsite Managed Calibration	EA	1	\$ 14,145.00	Added 11/18/14
615-5000	XN-1000-BR-EBHR	XN-1000-100-BR Extended Business Hours, Remote Managed Calibration	EA	1	\$ 12,150.00	Added 11/18/14
615-5000	SP1000IEBH	SRVS, EH, (System Customer), SP1000 - STAND ALONE	EA	1	\$ 24,389.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09; prod # chg 08/04/10 EPA 07/30/14
615-5000	SP1000INCEBH	SRVS, EH, (Non-System Customer), SP1000 - STAND ALONE	EA	1	\$ 34,249.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14
615-5000	SP1000IMEBH	SRVS, EH, SP1000 w/ CELLAVISION DM66	EA	1	\$ 41,900.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14
615-5000	XN-D90-EBHQ	SRVS, Extended Business Hours, DI-60	EA	1	\$ 18,351.00	Added 09/12/13
615-5000	XN-D90-SP-EBHQ	SRVS, Extended Business Hours, ISP ISLAND	EA	1	\$ 39,891.00	Added 09/12/13
615-5000	DM960IEBH	SRVS, EH, CELLAVISION DM960	EA	1	\$ 18,762.00	Added 11/18/14
615-5000	DM960EBH	SRVS, EH, CELLAVISION DM96	EA	1	\$ 18,762.00	Added 5/20/09; prod # chg 08/04/10 Price Reduc 01/04/13 EPA 07/30/14
615-5000	DM1200IEBH	SRVS, EH, CELLAVISION DM1200	EA	1	\$ 14,548.00	Added 07/07/11 EPA 07/30/14

pochI-100i includes: Bar Code reader and cable, Video/CD "Operations & Technology", poch-100i Implementation Binder, poch-100i Quick Guide, e-Learning, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format instrument operation manual, instrument delivery, LIS compatible, WAM compatible.

pochI-LAB includes: Bar Code reader and cable, poch-100i Implementation Binder, poch-100i Quick Guide, e-Learning, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format, instrument operation manual, instrument delivery, on-site implementation support and key operator training, LIS compatible, WAM compatible.

XP-300 includes: Datalogic Bar Code reader and cable, graphic printer and cable, Resource and Validation Manual, XP-300 Quick Guide, e-Learning, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format, instrument operation manual, instrument delivery, on-site implementation support and key operator training, LIS compatible.

CellaVision DM9600 includes: Internal Bar Code reader, 8 slide magazines; DM Implementation, DM-9600 Quick Guide, instrument operation manual, instrument delivery, LIS interface allowance of up to \$7,000 based on LIS vendor invoice.

CellaVision DM1200 includes: Internal Bar Code reader, 5 slide magazines; DM Implementation, DM1200 Quick Guide, instrument operation manual, instrument delivery, LIS interface allowance of up to \$7,000 based on LIS vendor invoice.

DI-60 includes: Connection Feeder for transport of slides from the SP-10 to the DI-60 cell Imaging system. (Must be connected to a SP-10 automated slide/maker stain).

UF-1000i includes: Main Unit, IPU CPU computer, Autosampler, Handheld barcode reader, (2) Powervar UPS, LIS interface allowance of up to \$4,500 based on LIS vendor invoice, Printer, (2) training slot inclusive of airfare, lodging and meals, instrument delivery.

XS-1000i and XS-100i AL include: Hand Held Bar Code Reader and cable, graphic printer and cable, IPU CPU, Implementation Binder, Quick Guide, CLSI/NCCLS format instrument operation manual, online instrument training and on-site training during implementation, instrument delivery, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format, LIS, WAM and SNCS compatible.

XT-4000i includes: IPU CPU computer, IPU monitor, modem, printer, PC Anywhere software, XT Pro software, IG software, RET-He software, Body Fluids, Bar Code Reader, LIS compatible, e-Learning, training in Mundelein, IL, on-site implementation support and key operator training, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format, instrument operation manual, instrument delivery, LIS, WAM and SNCS compatible.

XE-5000 includes: SIPU CPU computer, IPU monitor, modem, printer, PC Anywhere software, XE Pro software, IG Master software, RET-He software, Bar Code Reader, LIS interface allowance of up to \$14,000, (2) training slots, instrument delivery, e-Learning, on-site implementation support and key operator training, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format, instrument operation manual, LIS, WAM and SNCS compatible.

XE-5000 Alpha includes: SP-1000i, IPU CPU computer, IPU monitor, modem, printer, PC Anywhere software, XE Pro software, IG Master software, RET-He software, Bar Code Reader, LIS interface allowance of up to \$14,000, (2) training slots, instrument delivery, e-Learning, on-site implementation support and key operator training, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format, instrument operation manual, LIS, WAM and SNCS compatible.

XN-1000 includes: x1 XN-10 module, rack sampler unit, IPU CPU Computer and monitor, printer, pneumatic unit and barcode reader; e-Learning, on-site implementation support and key-operator training, Insight quality control peer group program, continuing education (electronic, live, web), CLSI/NCCLS format procedure templates, instrument operations manual, LIS, WAM and SNCS compatible.

XN-2000 includes: x2 XN-10 module, rack sampler unit, IPU CPU Computer and monitor, printer, pneumatic unit and barcode reader; e-Learning, on-site implementation support and key-operator training, Insight quality control peer group program, continuing education (electronic, live, web), CLSI/NCCLS format procedure templates, instrument operations manual, LIS, WAM and SNCS compatible.

XN-3000 includes: x2 XN-10 modules, x1 SP-10 (integrated slide preparation module), system rack transport, IPU CPU Computer and monitor, printer, pneumatic units and barcode readers; e-Learning, on-site implementation support and key-operator training, Insight quality control peer group program, continuing education (electronic, live, web), CLSI/NCCLS format procedure templates, instrument operations manual, LIS, WAM and SNCS compatible.

XN-9000 includes: *XN-10 modules, *SP-10 (integrated slide preparation module), *Rack transport and reagent wagons for each XN and SP module, *IPU CPU Computer and monitor, network printer, *RU-20 reagent dilution unit, *pneumatic units and wired barcode readers (1 per SP and RU-20); *wireless barcode reader/stand, e-Learning, on-site implementation support and key-operator training, Insight quality control peer group program, continuing education (electronic, live, web), CLSI/NCCLS format procedure templates, instrument operations manual, LIS, WAM and SNCS compatible.

XN1000-100-R-01 includes: x1 XN-10 module, SA-01 rack sampler unit, IPU CPU Computer and monitor, printer, pneumatic unit and barcode reader; e-Learning, on-site implementation support and key-operator training, Insight quality control peer group program, continuing education (electronic, live, web), CLSI/NCCLS format procedure templates, instrument operations manual, LIS, WAM and SNCS compatible. Analyzer cannot be upgraded.

XN1000-100-BR-01 includes: x1 XN-10 module, SA-01 rack sampler unit, IPU CPU Computer and monitor, printer, pneumatic unit and barcode reader; e-Learning, on-site implementation support and key-operator training, Insight quality control peer group program, continuing education (electronic, live, web), CLSI/NCCLS format procedure templates, instrument operations manual, LIS, WAM and SNCS compatible. Analyzer cannot be upgraded. Retic and Body Fluid license.

HST-XE 5000 Series includes: XE-5000 instrument, *SP-1000i (integrated slide preparation module), *Rack transport and reagent wagon for each XN and SP module, All-in-one CPU computer and monitor (per XE instrument), flexible mounted computer stand (per XE), network printer, Bar Code Reader (per XE and SP), LIS interface allowance of up to \$14,000, (3) training slots, e-Learning, on-site implementation and key-operator training support, Insight quality control peer group program, continuing education (electronic, live, web), and CLSI/NCCLS format, instrument operation manual, LIS, WAM and SNCS compatible.

Deleted Items

SIN	Product	Description	UM	Qty/ UOM	FSS Price	Comments
615-19	XE-2100D	HEMA ANALYZER, XE-2100D	EA	1	\$ 89,162.74	Added 06/14/06; Delete 2/1/08
66-122	XU-10027-01	HEMA ANALYZER, CELLAVISION DM6	EA	1	\$ 125,937.50	Added 06/14/06; Prod # chg 03/21/07; Delete 2/1/08
66-100	UF-100	URINE ANALYZER, UF100	EA	1	\$ 80,096.25	Delete 2/1/08
66-100	UF-50	URINE ANALYZER, UF50	EA	1	\$ 48,360.00	Delete 2/1/08
615-5000	DM6-BH	SRVS, BUSINESS HOURS, CELLAVISION DM6	EA	1	\$ 10,075.00	Added 06/14/06; Prod # chg 03/21/07
66-122	XU-10022-02	CellaVision DM66 software (2) pack additional software license	EA	1	\$ 4,533.75	Delete 2/1/08
615-19	442-3031-8	poeh-100; Tube Adaptor (13x75 mm tubes) cream colored	EA	1	\$ 17.63	Delete 5/20/09
615-19	442-3032-1	poeh-100; Tube Adaptor (15 mm diameter tube)	EA	1	\$ 17.63	Delete 5/20/09
615-19	442-3033-5	poeh-100; Tube Adaptor (controls) green	EA	1	\$ 17.63	Delete 5/20/09
615-19	442-3038-3	poeh-100; Tube Adaptor (micro sampling - 2.7 mL Sarsted) red	EA	1	\$ 17.63	Delete 5/20/09
615-5000	UF50-BH	SRVS, BUSINESS HOURS, UF50	EA	1	\$ 7,062.50	03/21/07, 2/1/08 prod # change; delete 5/20/09
615-5000	UF100-BH	SRVS, BUSINESS HOURS, UF100	EA	1	\$ 9,974.25	03/21/07, 2/1/08 prod # change; delete 5/20/09
615-5000	UF-100GL-04	SRVS, EXTENDED HOURS COVERAGE, UF100	EA	1	\$ 11,787.75	03/21/07, 2/1/08 prod # change; delete 5/20/09
615-5000	XT-2000-PM	SRVS, PM ONLY, XE-2100D	EA	1	\$ 9,248.29	Added 06/14/06; Prod # chg 03/21/07; delete 5/20/09
615-5000	XE-2100D-BH	SRVS, BH, XE-2100D	EA	1	\$ 14,307.89	Added 06/14/06; Prod # chg 03/21/07; delete 5/20/09
615-5000	XE-2100D-EH	SRVS, EH, XE-2100D	EA	1	\$ 17,489.70	Added 06/14/06; Prod # chg 03/21/07; delete 5/20/09
66-122	SP1000-KIT	HEMA ANALYZER, SP1000 SLIDE MAKER/STAINER (Sysmex customer)	EA	1	\$ 82,000.00	Added 06/14/06; Price red 5/20/09; prod # chg 08/04/10; del 12/6/10
66-122	SP1000-KITA	HEMA ANALYZER, SP1000 SLIDE MAKER/STAINER(Non-Sysmex customer)	EA	1	\$ 158,000.00	Added 06/14/06; Price red 5/20/09; prod # chg 08/04/10; del 12/6/10
66-122	SP1000-KITB	HEMA ANALYZER, SP1000 SLIDE MAKER STAINER w/ CELLAVISION DM66 (15	EA	1	\$ 231,000.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09; prod # chg 08/04/10; del 12/6/10
615-19	CO1-5050	THERMAL PAPER (poeh-100)	PK	3	\$ 8.13	Delete 11/30/11
615-19	281-9185-3	BARCODE READER WAND-HAND HELD (poeh-100)	EA	1	\$ 251.88	Delete 08/14/12
615-5000	UF100IEBH	SRVS, EXTENDED HOURS COVERAGE, UF-100	EA	1	\$ 14,000.00	Delete 1/4/13
615-19	XT1800-KIT	HEMA ANALYZER, XT-1800	EA	1	\$ 65,000.00	Added 06/14/06; Price red 5/20/09; prod # chg 08/04/10 Price Reduc 11/08/12 Delete 06/14/13
615-19	XT2000-KIT	HEMA ANALYZER, XT-2000	EA	1	\$ 52,500.00	Added 06/14/06; Price red 5/20/09; prod # chg 08/04/10 Price Reduc 11/08/12 Delete 06/14/13
615-19	XE-2100-KIT	HEMA ANALYZER, XE-2100	EA	1	\$ 92,500.00	Added 06/14/06; Price red 5/20/09; prod # chg 08/04/10/prod# chg 09/11 Price Reduc 11/08/12 Delete 06/14/13
615-19	XE-ALPHA-KIT	HEMA ANALYZER, XE ALPHA (XE-2100 + SP1000)	EA	1	\$ 187,500.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09 Price Reduc 11/08/12 Delete 06/14/13
615-19	HST-201N-KIT	HEMA ANALYZER, HST-201(1 XE-2100 + SP1000)	EA	1	\$ 248,000.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09; prod # chg 08/04/10 Price Reduc 11/08/12 Delete 06/14/13
615-19	HST-302N-KIT	HEMA ANALYZER, HST-302 XE (2 ea XE-2100 + SP1000)	EA	1	\$ 392,000.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09; prod # chg 08/04/10 Price Reduc 11/08/12 Delete 06/14/13
615-19	KX21N-LAB-KIT	HEMA ANALYZER, KX21N w/ IMPLEMENTATION SUPPORT	EA	1	\$ 16,250.00	Delete 09/12/13
615-19	KX-21N-KIT	HEMA ANALYZER, KX-21N	EA	1	\$ 13,500.00	Added 06/14/06; Price red 5/20/09; prod # chg 08/04/10 Delete 09/12/13
615-19	44230349	MICRO TUBE ADAPTER-POCHI (500uL) (3659/5 BD MICROTAINER)	EA	1	\$ 17.63	Prod#chg 07/13 Delete 07/8/14
615-19	44230352	MICRO TUBE ADAPTER-POCHI (3659/5BD MICROTAINER)	EA	1	\$ 17.63	Prod#chg 07/13 Delete 07/8/14
615-19	44230370	MICRO TUBE ADAPTER-POCHI (SARSTEDT MICROVETTE)	EA	1	\$ 17.63	Prod#chg 07/13 Delete 07/8/14
66-122	XU1-0020	HEMA ANALYZER, CELLAVISION DM66	EA	1	\$ 135,000.00	Price red 5/20/09, 9/8/09 SIN correction; prod # chg 08/04/10;prod# chg 09/20/10; Price Red 11/08/12; Price Red 3/14 Delete 07/8/14
66-122	9001	HEMA ANALYZER, EASYCELL	EA	1	\$ 56,000.00	Add 07/07/11 Delete 07/8/14
615-5000	KX21NPM	SRVS, PM ONLY, KX-21N	EA	1	\$ 2,766.00	Added 06/14/06; Prod # chg 03/21/07; prod # chg 08/04/10 EPA 07/30/14 Delete 10/26/15
615-5000	XT1800PM	SRVS, PM ONLY, XT-1800	EA	1	\$ 10,265.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09; prod # chg 08/04/10 EPA 07/30/14 Delete 10/26/15
615-5000	XT2000PM	SRVS, PM ONLY, XT-2000	EA	1	\$ 10,806.00	Added 06/14/06; Prod # chg 03/21/07; Price red 5/20/09; Prod # chg 08/05/09; prod # chg 08/04/10 EPA 07/30/14 Del 10/26/15
615-5000	XE2100PM	SRVS, PM ONLY, XE-2100	EA	1	\$ 12,608.00	Added 06/14/06; Prod # chg 03/21/07; Prod # correction 08/05/09; prod # chg 08/04/10 EPA 07/30/14 Delete 10/26/15
615-5000	XEALPHANPM	SRVS, PM ONLY, XE ALPHA (XE-2100 + SP)	EA	1	\$ 23,188.00	Added 5/20/09; prod # chg 08/04/10 EPA 07/30/14 Delete 10/26/15
615-5000	HST201NPM	SRVS, PM ONLY, HST-201 XE (1-XE-2100 + SP)	EA	1	\$ 26,369.00	Added 5/20/09; prod # chg 08/04/10 EPA 07/30/14 Delete 10/26/15
615-5000	HST302NPM	SRVS, PM ONLY, HST-302 XE (2-XE-2100 + SP)	EA	1	\$ 36,252.00	Added 5/20/09; prod # chg 08/04/10;prod# chg 09/11 EPA 07/30/14 Delete 10/26/15
615-5000	DM66PM	SRVS, PM ONLY CELLAVISION DM66, (1 PM ONLY)	EA	1	\$ 5,815.00	Added 5/20/09; prod # chg 08/04/10 EPA 07/30/14 Delete 10/26/15
615-5000	EOBH	SRVS, BUSINESS HOURS, EASYCELL	EA	1	\$ 8,829.00	Add 07/07/11 EPA 07/30/14 Delete 10/26/15
615-5000	ECEBH	SRVS, EH, EASYCELL	EA	1	\$ 11,365.00	Add 07/07/11 EPA 07/30/14 Delete 10/26/15