

GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address for GSA *Advantage!* is: www.GSAAdvantage.gov .

Schedule: 56
BUILDINGS AND BUILDING MATERIALS/INDUSTRIAL SERVICES AND SUPPLIES

Contract Number: GS-07F-5535P
For more information on ordering from Federal Supply Schedules click on the FSS Schedules at www.fss.gsa.gov .

Contract Period: January 11, 2009 to January 11, 2014

TRANSLOGIC CORPORATION
Address: 10825 E 47TH AVE
Denver, CO 80239-2913
Phone Number: 303-371-7770
Fax Number: 303-373-7870
Web site: <http://www.swisslog.com>

Contact for contract administration: Robin Arnold
Email: robin.arnold@swisslog.com

Business size: Large

Modification Number: AO03 March 26, 2009

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CUSTOMER INFORMATION

- 1a. Awarded special item number(s): 357-99 Introduction of New Services and Products related to Warehouse Equipment and Supplies
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See Pricing below
- 1c. Hourly rates. See Pricing below
- 2. Maximum order for each SIN: \$

SIN#	MAXIMUM ORDER
367-99	\$125,000

- 3. Minimum order: \$100
- 4. Geographic coverage (delivery area): Worldwide
- 5. Point(s) of production (city, county, and state or foreign country): NA
- 6. Prices are net.
- 7. Quantity discounts: N/A
- 8. Prompt payment terms: N/A
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. Yes
- 10. Foreign items: Not applicable.
- 11a. Time of delivery: 6 Weeks
- 11b. Expedited delivery: 4 Weeks
- 11c. Overnight and 2-day delivery: Available; Prepaid and Add
- 11d. Urgent requirements: Contact contractor if urgent delivery is required
- 12. F.O.B. point(s): Destination
- 13a. Ordering address:
Translogic Corporation
10825 E 47th Ave
Denver, CO 80239-2913
- 13b. Ordering procedures: For supplies and services, the ordering procedures, information on blanket purchase agreements (BPA's), and a sample BPA can be found at the GSA/FSS schedule homepage (www.fss.gsa.gov/schedules).
- 14. Payment address:
Translogic Corporation
10825 E 47th Ave
Denver, CO 80239-2913
- 15. Warranty Provision: 2 Years
- 16. Export packing charges: NA

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). NA
18. Terms and conditions of rental maintenance, and repair: NA
19. Terms and conditions of installation: NA
20. Terms and conditions of repair parts: NA
- 20a. Terms and conditions for any other services: NA
21. List of service and distribution points: NA
22. List of participating dealers: NA
23. Preventative maintenance: NA
- 24a. Special attributes such as environmental attributes: NA
- 24b. Section 508 compliance information is available on Electronic and Information technology (EIT) supplies and services. NA The EIT standards can be found at www.Section508.gov/.
25. Data Universal Number System (DUNS) number: 102552015
26. Translogic Corporation is registered in the Central Contractor Registration (CCR) database. CAGE code 0BYE2. Registration valid to 10/24/2009

**GSA PRICING
COMMERCIAL - 4" SYSTEM**

STANDARD EQUIPMENT	UNIT	PRICE	
Std. Recessed Station	each	\$4,681.50	
I.Q Panel for Recessed Station	each	\$959.25	
Desktop Station	each	\$4,493.25	
Wallmount Station	each	\$4,493.25	
Multi Receive Kit	each	\$787.50	
I.Q Panel for Wallmt or Desktp	each	\$1,181.25	
Ultra Station 1 - Line	each	\$7,721.25	
Ultra Station 2 - Line	each	\$11,031.00	
Ultra Station 3 - Line	N/A		
Ultra Station 4 - line	N/A		
Ultra Station finish kit for 1 thru 4 line station	each	\$4,011.15	New - replaces the Ultra Station 3 Line and 4 line
Ultra Station Carrier Storage	each	\$1,150.50	New - 1 sold with every Ultra station 1-line or 2-line
Transfer Unit, 2 out	each	\$3,078.00	
Transfer Unit, 4 out	each	\$3,454.50	
Transfer Unit, 6 out	each	\$4,030.50	
T.E.U Assembly	each	\$1,182.00	
Vacuum Bypass Valve	each	\$635.25	
Bypass pipe	each	\$421.50	
Blower Assembly	each	\$6,816.00	
Blower Stand	each	\$227.25	New - 1 sold with every blower assembly
Computer Control Center	each	\$5,596.50	
Software Matrix	each	\$4,305.00	
Comm Interface Assy	each	\$864.00	
Multi Serial Port	each	\$831.75	
Tubing (10ft) 4"	each	\$94.50	
Tubing (10ft) 6"	each	\$126.00	
Bend 90 degree	each	\$111.75	
PRV Bend	each	\$124.50	
Wrapped pipe (20ft)	each	\$231.00	
Wrapped pipe (12.5ft)	each	\$156.75	
Wrapped 90 degree bend	each	\$152.25	
Shielded Cable		\$0.90	
Hanging material	ft	\$4.20	
Security Door	each	\$608.25	New
Remote P.I.	each	\$315.00	
Bin Liner	each	\$0.00	New
Who Tube	each	\$600.00	New
Alert Messaging	each	\$11,925.00	New
RFID	each	\$1,387.50	New
Variable Frequency Drive	each	\$0.00	New
Standard Carrier	each	\$65.25	
Standard Carrier RFID	each	\$0.00	New
Color Carrier	each	\$76.50	New
EcoSeal Carrier		\$114.75	
EcoSeal/Color/RFID Carrier	each	\$0.00	New
Full Liner	pkg	\$33.68	New
Thin Liner	pkg	\$17.18	New
Dataline Protectors	each	\$390.00	

**GSA PRICING
COMMERCIAL - 6" SYSTEM**

MATERIALS	UNIT	PRICE
Std. Recessed Station	each	5,197.50
I.Q Panel for Recessed Station	each	959.25
Desktop Station	each	4,852.50
Wallmount Station	each	4,852.50
Multi Receive Kit	each	787.50
I.Q Panel for Wallmount or Desktop	each	1,181.25
Ultra Station 1 - Line (w/ IQ panel)	each	8,440.50
Ultra Station 2 - Line (w/IQ panel)	each	12,811.50
Add Line to Existing Ultra-Station	each	4,628.25
Ultra Station Carrier Storage	each	1,150.50
Transfer Unit, 2 out	each	3,279.00
Transfer Unit, 4 out	each	3,591.75
Transfer Unit, 6 out	each	4,254.75
T.E.U Assembly	each	1,312.50
Vacuum Bypass Valve	each	635.25
Bypass pipe	each	433.50
Blower Assembly	each	8,712.75
Computer Control Center	each	5,596.50
Software Matrix	each	4,305.00
Comm Interface Assy	each	864.00
Multi Serial Port	each	831.75
Tubing (10ft) 4"	each	94.50
Tubing (10ft) 6"	each	126.00
Bend 90 degree	each	165.00
PRV Bend	each	189.00
Wrapped pipe (20ft)	each	414.00
Wrapped pipe (10ft)	each	267.75
Wrapped 90 degree bend	each	299.25
Shielded Cable	ft	0.89
Hanging material	ft	4.42
Security Door	each	608.25
Remote P.I.	each	315.00
Standard Carrier	each	106.50
Standard Carrier RFID	each	111.75
EcoSeal Carrier	each	129.75
EcoSeal/Color/RFID Carrier	each	164.25
Full Liner	pkg	41.70
Thin Liner	pkg	18.98
Dataline Protectors	each	390.00

LABOR PRICING AND OTHER JOB COSTS

Labor	Unit	Price
Installation Labor**	Hours	15% Profit + 10% Overhead
Project Management	Hours	\$100
Project Engineering/Coordination	Hours	\$100
Installation Coordination	Hours	\$100
System Design	Hours	\$100
Technical Service	Hours	\$100
System Analysis/Engineering*	Hours	\$100

* This is for system analysis above and beyond what is required for traditional system design.

**Installation labor based on prevailing labor rates in geographical locations. Prevailing labor rates will not exceed the maximum geographically-adjusted rate of \$190.00 per hour.

Other Job Costs	Cost (actual)	cost +
Freight		10% Overhead
Bonds		10% Overhead
Taxes		
Prints		10% Overhead
Storage		10% Overhead
Extended Warranty*		10% Overhead
Other		10% Overhead

*Standard warranty is 2 years from the date of acceptance (when operational system is turned over to Owner)

Extended warranty is for warranty beyond 2 years

Installation expense, project management expense, project engineering expense, system design expense, technical service expenses and system analysis/engineering expense are not eligible under Federal contract

LABOR CATEGORY DESCRIPTIONS
SIN 357-99
System Purchase/Installation Services

Staffing Required:

Project Management: Required to manage the scope of the project at various phases including the delivery days for project materials, scheduling, site condition, and system start-up.

Project Engineering/Coordination & Installation Coordination: Provides coordination, drafting, and design and CAD documentation in support of the project.

Installation Labor: Pneumatic Tube Systems are installed by Union pipefitters whose daily rate varies by geographical location and specific community. Includes the installation of the entire system including blowers, transfer units, stations, tubing and communication cables. Installation would include cutting, fitting and filing and supporting of all materials. Labor is priced at the prevailing labor rate for the specific location of the project.

Technical Services: At system start-up, Technical Service Technicians are required to test and tune the system, install system programming and provide communications setup. Once the system hardware is installed, service technicians provide start-up tasks including start-up testing, tuning, software installation and communication setup. These are services performed in conjunction with the purchase of a product and are necessary prior to a system being handed over to the client.

Education, Experience and Qualifications

Project Engineering/ Coordination, Installation Coordination

Qualifications include:

- Associate's degree in technical drawing field or equivalent work experience.
- Auto CAD (release 2007 minimum)
- A minimum of 5 or more years of design/drafting experience. Piping design experience using AutoCAD a plus
- Willingness to travel to job sites when necessary.

Preferences include:

- 3D Modeling or aptitude and willingness to acquire the skill
- Healthcare design experience (MEP Fields)

Technical Service:

Technical requirements include a Technical / Vocational School – Associate degree. Two years field service experience on related electro-mechanical products is desirable but not essential. Related military experience welcomed. Prior experience working in a mission critical, on-call work environment is beneficial.

Successful candidates will have an effective communication style that builds customer's trust and satisfaction. Position demands medium to heavy road travel and weekend work on occasional special projects.

Project Management:

Qualifications:

- Minimum of 5+ years of project management installing mechanical systems (not IT systems). Prior experience as mechanical contractor highly desirable.
- Practical experience managing multiple projects simultaneously in commercial facilities.
- Demonstrated self-direction skills and strong business relationship skills working with skilled craftspersons.
- Bachelor's degree in Construction management or related field is ideal.
- Candidate should possess the ability to effectively interface with various contractors and management staff at all levels and must be capable in scheduling and producing quality work under tight deadlines and high pressure.

Installation Labor

Qualifications:

- Trade union qualified/certified pipefitter.
- 4 years apprenticeship training from pipefitters union
- Building trade journeyman

Journeyman are extensively trained in the installation of a wide range of piping systems including, but not limited to, pneumatic tube systems, natural gas lines, oil lines and hydraulics. They are also trained in a variety of welding techniques.

Additionally, they are trained in a variety of ancillary skills such as drafting, drawing, blueprint reading and project management.