



**GSA**  
*Federal Supply Service*  
*Authorized Federal Supply Schedule*  
*Catalog/Pricelist*

*Federal Supply Schedule 84 TOTAL SOLUTIONS for  
Law Enforcement, Security, Facilities Management  
Systems, Fire, Rescue, Special Purpose Clothing,  
Marine Craft and Emergency/Disaster Response*

*FSC Group 63  
Alarm and Signal Systems/Facility Management  
Systems, Professional Security/Facility Management  
Services, and Guard Services*

*GSA Contract Number: GS-07F-5575R  
Contract Period January 15, 2005 through January 14, 2010*

*Business Size: Small Disadvantage (8a) Business  
Contractor Representative: Harold C. Gillens*

**Quintech Security Consultants, Inc.**

102 Sangaree Park Court, Suite 4  
Summerville, SC 29483

[www.quintechengineering.com](http://www.quintechengineering.com)

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**, a menu driven database system. The INTERNET address for **GSA Advantage!** is:  
<http://www.gsaadvantage.gov>.



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### *General Terms and Conditions*

- |            |   |   |            |                      |        |           |
|------------|---|---|------------|----------------------|--------|-----------|
| 1a.        | Awarded Special Item Numbers:<br>246-52         | Professional Security/Facility Management Services  |            |                      |        |           |
| 1b.        | Lowest Priced Model Number and Price:<br>246-52 | See <a href="#">Pricelist</a> below   |            |                      |        |           |
| 2.         | Maximum Order:                                  | <table border="0" style="margin-left: 40px;"> <tr> <td style="text-align: center;"><u>SIN</u></td> <td style="text-align: center;"><u>Maximum Order</u></td> </tr> <tr> <td style="text-align: center;">246-52</td> <td style="text-align: center;">\$200,000</td> </tr> </table> | <u>SIN</u> | <u>Maximum Order</u> | 246-52 | \$200,000 |
| <u>SIN</u> | <u>Maximum Order</u>                            |   |            |                      |        |           |
| 246-52     | \$200,000                                       |   |            |                      |        |           |
| 3.         | Minimum Order:                                  | The minimum dollar value of orders to be issued under this contract is \$100  |            |                      |        |           |
| 4.         | Geographic Coverage (delivery area):            | Domestic, 50 states, Washington, DC, Puerto Rico, US Territories and to a CONUS port or consolidation point for orders received from overseas activities.   |            |                      |        |           |
| 5.         | Point(s) of Production:                         | Not Applicable  |            |                      |        |           |
| 6.         | Discount From List Price:                       | Prices shown are GSA net. (Reference <a href="#">Net Pricing</a> below.)  |            |                      |        |           |
| 7.         | Quantity Discounts:                             | None  |            |                      |        |           |
| 8.         | Prompt Payment Terms:                           | Net 30  |            |                      |        |           |
| 9a.        | Government Credit Cards:                        | Government credits are acceptable for payments at or below the micro-purchase threshold.  |            |                      |        |           |
| 9b.        | Government Credit Cards:                        | Government credits are acceptable for payments above the micro-purchase threshold.  |            |                      |        |           |
| 10.        | Foreign Items:                                  | None  |            |                      |        |           |
| 11a.       | Time of Delivery:                               | 30 days ARO   |            |                      |        |           |
| 11b.       | Expedited Delivery:                             | None  |            |                      |        |           |
| 11c.       | Overnight and 2 Day Delivery Times:             | None  |            |                      |        |           |
| 11d.       | Urgent Requirements:                            | Agencies can contact the Contractor's   |            |                      |        |           |

Representative to effect a faster delivery.  
 Customers are encouraged to contact the contractor  
 for the purpose of requesting accelerated delivery.

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|------|--|--|
| 12.  | FOB Point:   | Destination  |
| 13.  | Ordering Address:  | Quintech Security Consultants, Inc.<br>Attn: Contracts Administrator<br>102 Sangaree Park Court, Suite 4<br>Summerville, SC 29483-5902 |
| 14.  | Payment Address:   | Quintech Security Consultants, Inc.<br>Attn: Accounts Payable<br>102 Sangaree Park Court, Suite 4<br>Summerville, SC 29483-5902        |
| 15.  | Warranty Provisions:   | Reference SOW  |
| 16.  | Export Packing Charges:  | Not Applicable   |
| 17.  | Terms and Conditions of Government<br>Purchase Card Acceptance:                                      | Government credit cards will be acceptable<br>for payment  |
| 18.  | Terms and Conditions of Rental,<br>Maintenance and Repair:   | Not Applicable   |
| 19.  | Terms and Conditions Applicable to<br>Installation:  | Not Applicable   |
| 20a. | Terms and Conditions Applicable to<br>Repair Parts:  | Not Applicable   |
| 20b. | Terms and Conditions Applicable for<br>Any Other Services:   | Not Applicable   |
| 21.  | List of Service and Distribution Points:   | Not Applicable   |
| 22.  | List of Participating Dealers:   | Not Applicable   |
| 23.  | Preventive Maintenance:  | Not Applicable   |
| 24a. | Environmental Attributes, e.g.,<br>recycled content, energy efficiency<br>and/or reduced pollutants: | Not Applicable   |
| 24b. | Section 508 Compliance for EIT:  | Not Applicable   |

- 25. DUNS Number: 022644558
- 26. CCR Database: Registered

**PROFESSIONAL SECURITY / FACILITY MANAGEMENT SERVICES  
LABOR DESCRIPTION  
SIN 246-52**

**Commercial Job Title:** Program Manager

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**General Experience:** Minimum 10 years of relevant experience as a manager of complex systems development and implementation efforts. General management experience is required in identifying finite work elements from Government-conveyed requirements, setting up systematic management oversight controls, and bringing program/project efforts to completion within budget and schedule.

**Education:** Master's degree in administration, business, computer science or engineering, or an equivalent combination of education and experience.

**Functional Responsibilities:** Consults with Government contracting officials, managers, and technical personnel to fully define, interpret, and implement information technology requirements. Plans, organizes, coordinates, and controls overall activities of programs and projects. Provides technical direction and management oversight to ensure that all efforts conform to the terms and conditions of the contract and individual orders. Acts as the contract management liaison between the Contracting Officer, requiring activity technical representative, and corporate management. Monitors and reports on work accomplishments, and cost and labor hour status. Investigates reported problems and initiates actions to provide expedient resolution. Provides management representation and leadership in Government and industry meetings. Performs internal planning and provides guidance and management structure for tracking progress of assigned work.

**Commercial Job Title:** Project Manager

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**General Experience:** Must have 10 years of experience in a related field including supervisory or management experience.

**Education:** BS in any discipline or combination of disciplines; and professional registration in an engineering or business related discipline.

**Functional Responsibilities:** Plans, directs, coordinates, and controls technical and administrative activities for an entire project. Plans and manages production sequences, developing and maintaining in-process controls and schedules, conducting and evaluating risk analysis. Manages a diverse group of functional activities, and subordinate groups of technical and administrative personnel. Oversees the technology development and/or application, marketing, and resource allocation within assigned projects. Reviews and maintains the quality of technical work performed on the project. Makes technical judgments and provides advice on resolving problems. Ensures goals and objectives of project are accomplished within contract terms and conditions. Interfaces

with client management personnel and is adept in oral and written communications.

**Commercial Job Title:** Senior Systems Engineer

**General Experience:** 3 years professional experience in specialized area; some knowledge of related activities.

**Education:** Bachelor's degree or equivalent in a technical discipline.

**Functional Responsibilities:** Possesses analytical ability to understand/interpret and creatively solve moderately complex problems; and a high degree of investigative/creative ability to identify and solve complex problems. Submits technical reports. Makes decisions effecting several teams and influence a function. Assures technical, project schedules, quality, and cost objectives are met. Contributes to the development of new concepts and improves existing techniques. Participates in project planning, providing some guidance to team members. Maintains frequent external contacts to exchange information. Attends technical conferences.

**Commercial Job Title:** Senior Design Engineer

**General Experience:** 10 years of experience.

**Education:** BS with Professional Engineer certification.

**Functional Responsibilities:** Plan and direct multi-disciplined engineering tasks including condition assessment engineering projects. Directs the technical performance of related engineering projects. Directs and conducts the systems concept development, requirements analysis and/or engineering design and support activities. Plans and develops analysis techniques, test and evaluation procedures, and test support requirements. Performs configuration management and Plans life cycle engineering tasks. Interface with customer planners and system users to define and analyze requirements. Communicate orally and in writing in order to translate technical requirements into terms understood by non-technical personnel.

**Commercial Job Title:** Junior Design Engineer

**General Experience:** 5 years of experience.

**Education:** Bachelor's degree.

**Functional Responsibilities:** Assists senior engineering staff and execute engineering tasks including condition assessment engineering projects. Conducts systems concept development, requirements analysis and/or engineering design and support activities. Interface with customer planners and system users to define and analyze requirements. Communicate orally and in writing in order to

translate technical requirements into terms understood by non-technical personnel.

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**Commercial Job Title:** Network Technician

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- General Experience:** 3 years professional experience in designing, implementing, testing, and maintaining data-grade cable plants to include both Local and Wide Area Networks (LAN and WAN). Able to work independently or as a member of a team to complete fiber optic, Category 3, Category 5, Category 6, coaxial, audio and video cable installation projects. Able to lead team members and meet intermediate schedules milestones. Able to identify improper installation techniques and provide on-the-job training support. Hands on experience installing vertical backbone and horizontal fiber optic and copper cable systems. Experienced in proper use of hand tools and test equipment, including OTDRs, power meters, and Category 5/6 scanners. Experienced in proper testing and trouble shooting procedures including documentation. Proficient in reading blueprints project installation plans, and documentation. Able to make red-lined as-built annotations to project drawings. Proficient in proper installation of support structures, including conduit, cable trays, racks, patch panels, cable management systems, outlets, and jacks. Proficient in installation of cable support systems such as Hilti clips and D-rings. Proficient in pulling and securing fiber optic, Category 3, Category 5, Category 6, coaxial, audio and video cable systems. Working knowledge of fiber optic and copper cable terms and concepts, including FDDI, Ethernet CNE.MSE. Proficient with installation codes, practices and procedures, including EIT/TIA standards, manufacturer recommendations, and OSHA standards. Mounts and connects electronic components, including sensors, panels, keypads, multiplexers, DVRs, VCRs, monitors, cameras, personal computers, and peripherals per project plans and drawings.
- Education:** High School diploma/GED, military electronic specialization schools, trade school certification. Manufacturer certification for multiple product lines such as Siecor, AMP, Corning, Sumitomo, Ortronics, Mohawk, Belden, Panduit, etc. ACC Fiber Optic, Category 3, Category 5, Category 6, and/or Coaxial Installation Certification may be substituted for trade school certification.
- Functional Responsibilities:** Fully qualified technician. Performs a variety of network related tasks, either independently or under supervision, which is broad in nature and is concerned with the design and implementation of converged networks, including personnel, hardware, software and support facilities and/or equipment. Installs, terminates, tests, and certifies fiber optic and copper cable systems and support structures. Provides first level quality assurance. Supervises a team of Cable Installers through project completion.

**Commercial Job Title:**            **Technical Writer**

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**General Experience:**            6 years of general business or technical composition experience including one year of experience performing specific documentation development and preparation including graphics integration.

**Education:**                        Bachelor's degree in the arts or sciences or an equivalent combination of education and experience.

**Functional Responsibilities:**    Collects technical data, documentation, and information. Prepares users manuals, installation guides, customized reports, system planning documents, other technical documentation, training materials, presentation materials, and meeting/briefing agendas, minutes and action items. Provides editorial and quality assurance support for functional descriptions, system specifications, user manuals, reports, and other client deliverables to support functional area media needs.

**Commercial Job Title:**            **Security Technician I**

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**General Experience:**            1 year professional experience in installing, and testing, security systems and components. Able to work as a member of a team to complete electrical and logical cable installation projects. Experienced in proper use of hand tools and test equipment, including OTDRs, and power meters. Experienced in proper testing and trouble shooting procedures including documentation. Proficient in proper installation of support structures, including conduit, cable trays, racks, wall panels, cable management systems, outlets, and jacks. Proficient in installation of cable support systems such as Hilti clips and D-rings. Proficient in pulling and securing coaxial and video cable systems.

**Education:**                        High School diploma/GED, military electronic specialization schools, trade school certification.

**Functional Responsibilities:**    Fully qualified technician. Mounts and connects security system components, including motion detectors, sensors, panels, keypads, multiplexers, DVRs, VCRs, monitors, cameras, personal computers, and peripherals, sprinklers, smoke detectors, and monitors per project plans and drawings.

**Commercial Job Title:**            **Security Technician II**

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**General Experience:**            2 years professional experience in installing, testing, and maintaining integrated security systems and components. Able to work independently or as a member of a team to complete electrical and logical cable installation projects. Able to identify improper installation techniques and provide on-the-job training support. Experienced in proper use of hand tools and test equipment, including OTDRs, and power meters. Experienced in proper testing and trouble shooting procedures including documentation. Proficient in reading blueprints project installation plans, and documentation. Proficient in proper installation of

support structures, including conduit, cable trays, racks, wall panels, cable management systems, outlets, and jacks. Proficient in installation of cable support systems such as Hilti clips and D-rings. Proficient in pulling and securing coaxial and video cable systems.

**Education:** High School diploma/GED, military electronic specialization schools, trade school certification. Manufacturer certification for multiple product lines such as Ademco, Sanyo, GE Interlogix, DoorKing, Optex, Bosch, Schlage, Pro Video, Panasonic, Tatung, AlarmNet, Microsoft, IntelliNet, Viking, Biometrics, Locknetics, Eltron, Pelco etc. ACC Fiber Optic, Category 3, Category 5, Category 6, and/or Coaxial Installation Certification may be substituted for trade school certification.

**Functional Responsibilities:** Fully qualified technician. Mounts and connects security system components, including motion detectors, sensors, panels, keypads, multiplexers, DVRs, VCRs, monitors, cameras, personal computers, and peripherals, sprinklers, smoke detectors, and monitors per project plans and drawings. Performs a variety of related tasks, either independently or under supervision, which are broad in nature and are concerned with the installation of security components and support facilities and/or equipment. Provides first level quality assurance.

**Commercial Job Title:** Security Technician III

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**General Experience:** 3 years professional experience in installing, testing, and maintaining integrated security systems and components. Performs configuration management. Able to work independently or as a member of a team to complete electrical and logical cable installation projects. Able, in Project Management role, to lead team members and meet intermediate schedules milestones. Able to identify improper installation techniques and provide on-the-job training support. Experienced in proper use of hand tools and test equipment, including OTDRs, and power meters. Experienced in proper testing and trouble shooting procedures including documentation. Proficient in reading blueprints project installation plans, and documentation. Able to make red-lined as-built annotations to project drawings. Proficient in proper installation of support structures, including conduit, cable trays, racks, wall panels, cable management systems, outlets, and jacks. Proficient in installation of cable support systems such as Hilti clips and D-rings. Proficient in pulling and securing coaxial and video cable systems. Proficient with installation codes, practices and procedures including EIT/TIA standards, manufacturer recommendations, and OSHA standards.

**Education:** High School diploma/GED, military electronic specialization schools, trade school certification. Manufacturer certification for multiple product lines such as Ademco, Sanyo, GE Interlogix, , DoorKing, Optex, Bosch, Schlage, Pro Video, Panasonic, Tatung, AlarmNet, Microsoft, IntelliNet, Viking, Biometrics, Locknetics, Eltron, Pelco etc. ACC Fiber Optic, Category 3, Category 5, Category 6, and/or Coaxial Installation Certification may be

substituted for trade school certification.

**Functional Responsibilities:** Fully qualified technician. Mounts and connects security system components, including motion detectors, sensors, panels, keypads, multiplexers, DVRs, VCRs, monitors, cameras, personal computers, and peripherals, sprinklers, smoke detectors, and monitors per project plans and drawings. Performs a variety of related tasks which are broad in nature and are concerned with the design and implementation of integrated security systems, including personnel, hardware, software and support facilities and/or equipment. Installs, terminates, tests, and certifies fiber optic and copper cable systems and support structures. Provides final level quality assurance. Supervises a team of Security Technicians through project completion.

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**Commercial Job Title:** Security Consultant I

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**General Experience:** 3 years professional experience in designing, installing, testing, and maintaining integrated security systems and components in support of burglar, fire, intrusion, and access control. Proficient in reading blueprints project installation plans, and documentation. Able to make red-lined as-built annotations to project drawings. Proficient with installation codes, practices and procedures including EIT/TIA standards, manufacturer recommendations, and OSHA standards.

**Education:** High School diploma/GED, military electronic specialization schools, trade school certification.

**Functional Responsibilities:** Performs site surveys and designs integrated security systems. Able to demonstrate significant creative, innovative, and problem solving abilities. Able to demonstrate leadership ability. Able to interpret data, draw conclusions and make recommendations. Rarely requires assistance. Able to communicate (technical liaison) with customers and outside contractors. Able to work from specific operational instructions. Able to produce drawings, schematics, devices, or other output. Records data according to explicit instructions. Basic understanding of security engineering concepts. Able to recognize problems and take corrective action. Able to modify or develop new, unusual or more involved designs, layouts, products, devices, methods or procedures. Rarely requires assistance.

- Conceive, analyze, design, and recommends integrated security system solutions
- Able to develop, design and perform feasibility studies, site surveys, system and requirements analysis, external and internal system design
- Provide technical expertise and support in specialized area(s) of expertise

**Commercial Job Title:** Security Consultant II

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**General Experience:** 5 years professional experience in designing, installing, testing, and maintaining integrated security systems and components in support of burglar, fire, intrusion, and access control. Proficient in reading blueprints project installation plans, and documentation. Able to make red-lined as-built annotations to project drawings. Proficient with installation codes, practices and procedures including EIT/TIA standards, manufacturer recommendations, and OSHA standards.

**Education:** High School diploma/GED, military electronic specialization schools, trade school certification

**Functional Responsibilities:** Performs site surveys and designs integrated security systems. Able to demonstrate significant creative, innovative, and problem solving abilities. Able to demonstrate leadership ability. Able to interpret data, draw conclusions and make recommendations. Rarely requires assistance. Able to communicate (technical liaison) with customers and outside contractors. Able to work from specific operational instructions. Able to produce drawings, schematics, devices, or other output. Records data according to explicit instructions. Basic understanding of security engineering concepts. Able to recognize problems and take corrective action. Able to modify or develop new, unusual or more involved designs, layouts, products, devices, methods or procedures. Able to analyze devices, designs, materials, processes, etc. Understands and applies the concepts of new technologies to the extent necessary for the assignment. Provides technical assistance and information to other personnel.

- Assume complete responsibility for project or major task
- Conceive, analyze, design, and recommends integrated security system solutions
- Able to develop, design and perform feasibility studies, site surveys, system and requirements analysis, external and internal system design
- Provide in-depth system wide support and expertise
- Provide technical expertise and support in specialized area(s) of expertise

**Commercial Job Title:** Security Analyst I

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**General Experience:** 3 years professional experience in performing threat analysis, vulnerability assessments, and security program surveys & audits.

**Education:** BA/BS, military police or protective/investigative specialization

**Functional Responsibilities:** Performs threat analysis to discover internal and external threats to critical assets, personnel and operations. Once potential threats are identified, uses risk management modeling to

determine the likelihood of a threat coming to fruition. Performs Vulnerability Assessment to determine how identified threats can be perpetrated and the probable impact of the action. Proposes solutions to prevent or mitigate identified threats. Develops Threat Assessment and Vulnerability report with details of findings, recommendations, cost estimates and an implementation strategy. Performs security surveys to examine the effectiveness of an existing security program. Examines electronic security systems, employed physical security measures, policies and procedures, business processes, human resources and overall program administration

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**Commercial Job Title:** Security Analyst II

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**General Experience:** 5 years professional experience in performing threat analysis, vulnerability assessments, and security program surveys & audits. Rarely requires assistance. Able to communicate (technical liaison) with customers and outside contractors

**Education:** BA/BS, military police or protective/investigative specialization.

**Functional Responsibilities:** Performs threat analysis to discover internal and external threats to critical assets, personnel and operations. Once potential threats are identified, uses risk management modeling to determine the likelihood of a threat coming to fruition. Performs Vulnerability Assessment to determine how identified threats can be perpetrated and the probable impact of the action. Proposes solutions to prevent or mitigate identified threats. Develops Threat Assessment and Vulnerability report with details of findings, recommendations, cost estimates and an implementation strategy. Performs security surveys to examine the effectiveness of an existing security program. Examines electronic security systems, employed physical security measures, policies and procedures, business processes, human resources and overall program administration

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**Commercial Job Title:** Security Analyst III

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**General Experience:** 8 years professional experience in performing threat analysis, vulnerability assessments, and security program surveys & audits. Rarely requires assistance. Able to communicate (technical liaison) with customers and outside contractors.

**Education:** BA/BS, military police or protective/investigative specialization

**Functional Responsibilities:** Performs threat analysis to discover internal and external threats to critical assets, personnel and operations. Once potential threats are identified, uses risk management modeling to determine the likelihood of a threat coming to fruition. Performs Vulnerability Assessment to determine how identified threats can be perpetrated and the probable impact of the action. Proposes solutions to prevent or mitigate identified threats. Develops Threat Assessment and Vulnerability report with details of findings, recommendations, cost estimates and an

implementation strategy. Performs security surveys to examine the effectiveness of an existing security program. Examines electronic security systems, employed physical security measures, policies and procedures, business processes, human resources and overall program administration. As an experienced instructor, prepares educational and instructional course materials such as outlines, instructor's guides, student workbooks, instructional presentation media, test booklets, and survey forms. Provides classroom and field instruction to individuals, teams, and groups on vulnerability and threat assessment subject matter.

**Professional Services Pricelist**

Labor Category	GSA Rate				
	1/15/05-1/14/06	1/15/06-1/14/07	1/15/07-1/14/08	1/15/08-1/14/09	1/15/09-1/14/10
Program Manager	\$76.61	\$78.91	\$81.27	\$83.71	\$86.22
Project Manager	\$67.17	\$69.18	\$73.34	\$77.74	\$82.40
Sr. Systems Engineer	\$60.65	\$62.47	\$64.34	\$66.27	\$68.26
Sr. Design Engineer	\$56.91	\$58.62	\$60.37	\$62.19	\$64.05
Jr. Design Engineer	\$52.33	\$53.90	\$55.52	\$57.18	\$58.90
Network Technician	\$27.45	\$28.27	\$29.12	\$29.99	\$30.89
Security Technician I	\$36.24	\$37.33	\$38.45	\$39.60	\$40.79
Security Technician II	\$41.18	\$42.41	\$43.69	\$45.00	\$46.35
Security Technician III	\$48.04	\$49.48	\$50.96	\$52.49	\$54.07
Security Consultant I	\$60.05	\$61.85	\$63.71	\$65.62	\$67.59
Security Consultant II	\$66.92	\$68.93	\$70.99	\$73.12	\$75.32
Security Analyst I	\$68.63	\$70.69	\$72.81	\$74.99	\$77.24
Security Analyst II	\$75.49	\$77.75	\$80.09	\$82.49	\$84.96
Security Analyst III	\$82.36	\$84.08	\$87.37	\$90.00	\$92.70
Tech Writer	\$41.52	\$42.76	\$44.05	\$45.37	\$46.73

**\*\*Non- GSA Listed Categories**

Labor Category	GSA Rate				
	1/15/05-1/14/06	1/15/06-1/14/07	1/15/07-1/14/08	1/15/08-1/14/09	1/15/09-1/14/10
Drafter IV	\$45.38	\$46.74	\$48.14	\$49.59	\$51.07
Drafter II	\$35.39	\$36.45	\$37.54	\$38.67	\$39.83
Word Processor III	\$25.41	\$26.17	\$26.96	\$27.77	\$28.60
Supply Technician	\$24.36	\$25.09	\$25.84	\$26.62	\$27.42

**\*\*Note:** These labor categories are a part of Quintech's professional services during, but are not listed under our approved GSA Federal Supply Schedule.