



**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery system are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: www.gsaadvantage.gov.

SCHEDULE TITLE: Multiple Award Schedule, FSC Group Security and Protection

CONTRACT NUMBER: GS-07F-5576R

CONTRACT PERIOD: February 1, 2010 through January 31, 2025 (3rd Five-Year Option Period)

For more information on ordering from Federal Supply Schedules, click on the FSS button on www.fss.gsa.gov.

CONTRACTOR: Inter-Con Security Systems, Incorporated
210 South De Lacey Avenue
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Fax: (626) 685-9120
nmartau@icsecurity.com

CONTRACTOR'S ADMINISTRATION SOURCE:

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BUSINESS SIZE: Other than Small Business Concern

CUSTOMER INFORMATION:**1a. TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

<u>SIN</u>	<u>DESCRIPTION</u>
561612	Protective Service Occupations (FSC S206)

1b. LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:

<u>SIN</u>	<u>DESCRIPTION</u>	<u>PRICE</u>
561612	Guard I	\$75.86 per hourly loaded rate

- 2. MAXIMUM ORDER GUIDLEINE:** SIN 561612 @ \$250,000 for a total order of \$250,000
* If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may: 1) Offer a new lower price; 2) Offer the lowest price available under the contract; or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

- 3. MINIMUM ORDER LIMITATION:** \$100.00

- 4. GEOGRAPHIC COVERAGE:** Domestic, 50 United States, and Washington, D.C., Puerto Rico, and U.S. Territories, and to a CONUS port or consolidation point for orders received from overseas activities.

- 5. PRODUCTION POINT:** Not Applicable - Services

- 6. BASIC DISCOUNT:** 0% percent off the market rates. The market rates provided within this schedule are inclusive of the 0.75% Industrial Funding Fee (IFF) that is paid through GSA.

- 7. QUANTITY DISCOUNTS:** Varies according to volume. Please contact us for further details.

- 8. PROMPT PAYMENT TERMS:** Net 30 Days – Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

- 9a.** The Contractor accepts **GOVERNMENT COMMERCIAL PURCHASE CARDS** for payments equal to or less than the micro-purchase threshold of \$2,500.

- 9b.** The Contractor and the ordering agency may agree to use **GOVERNMENT COMMERCIAL PURCHASE CARDS** for dollar amounts over the micro-purchase threshold of \$2,500.

- 10. FOREIGN ITEMS:** None

- 11a. TIME OF DELIVERY:** 30 Days ARO



- 11b. EXPEDITED DELIVERY:** Consult with Contractor
- 11c. OVERNIGHT DELIVERY:** Consult with Contractor
- 11d. URGENT REQUIREMENTS:** Consult with Contractor
- 12. FOB POINT:** N/A
- 13a. ORDERING ADDRESS:** Same as Contractor
- 13b. ORDERING PROCEDURES:** For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreement (BPAs) and a sample BPA can be found at the GSA/FSS Schedule homepage (www.fss.gsa.gov/schedules).
- 14. PAYMENT ADDRESS:** Same as Contractor
- 15. WARRANTY PROVISIONS:** Standard Commercial Warranty
- 16. EXPORT PACKING CHARGES:** N/A
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any thresholds above the micro-purchase level).
- 18. TERMS AND CONDITIONS OF RENTAL:** N/A
- 19. TERMS AND CONDITIONS OF INSTALLATION:** N/A
- 20. TERMS AND CONDITIONS OF REPAIR PARTS:** N/A
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** N/A
- 21. LIST OF SERVICE AND DISTRIBUTION POINTS:** N/A
- 22. LIST OF PARTICIPATING DEALERS:** N/A
- 23. PREVENTIVE MAINTENANCE:** N/A
- 24a. SPECIAL ATTRIBUTES:** N/A
- 24b. SECTION 508:** N/A
- 25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 07-619-2475
- 26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE:** Registered; CAGE Code: 7L369

Areas of Service

Services for the labor categories provided below are available **Nationwide**. Location-specific rates are available upon request.

Market Prices

GSA Price with IFF Effective Date: July 1, 2022		
Labor Category	Regular Rate	Overtime Rate
Project Manager	\$227.37	\$341.06
Assistant Project Manager	\$178.33	\$267.50
Detention/Corrections Supervisor	\$177.41	\$266.12
CSO Supervisor	\$177.49	\$266.24
Guard Supervisor	\$165.01	\$247.52
Detention Officer**	\$140.30	\$210.45
Corrections Officer**	\$140.38	\$210.57
Court Security Officer**	\$75.86	\$113.79
Alarm Monitor**	\$104.93	\$157.40
Armed Security Officer**	\$125.24	\$187.86
Unarmed Security Officer**	\$140.38	\$210.57

Inter-Con Security Systems, Inc. GSA Price with IFF Effective Date: July 1, 2023		
Labor Category	Regular Rate	Overtime Rate
Project Manager	\$234.19	\$351.29
Assistant Project Manager	\$183.68	\$275.52
Detention/Corrections Supervisor	\$182.73	\$274.10
CSO Supervisor	\$182.81	\$274.22
Guard Supervisor	\$169.96	\$254.94
Detention Officer**	\$144.51	\$216.77
Corrections Officer**	\$144.59	\$216.89
Court Security Officer**	\$78.14	\$117.21
Alarm Monitor**	\$108.08	\$162.12
Armed Security Officer**	\$129.00	\$193.50
Unarmed Security Officer**	\$144.59	\$216.89

The market rate prices shown above are fully inclusive of the IFF fee of 0.75%. Lower rates may be available based upon the applicable scope of work, volume of hours, and location of service.

Price Adjustments

Price adjustments for SCA-eligible (**) categories will follow FAR 52.222-43 *Fair Labor Standards Act And Service Contract Labor Standards—Price Adjustment (Multiple Year And Option Contracts)*, specifically in accordance with clause I-FSS-969 *Economic Price Adjustment – FSS Multiple Award Schedule* subclause (b)(1). The established escalation rate for yearly rate adjustments is 3.0%.

SCA Matrix

Inter-Con Security Systems, Inc.		
SCA Matrix		
Effective Date: July 1, 2022		
SCA Eligible Contract Labor Category	SCA Equivalent Code Title	WD Number
Court Security Officer	27010 Court Security Officer	2015-5637
Detention Officer	27040 Detention Officer	2015-5637
Unarmed Security Officer	27101 Guard I	2015-4029
Armed Security Officer	27102 Guard II	2015-5623
Alarm Monitor	27004 Alarm Monitor	2015-5623
Corrections Officer	27008 Corrections Officer	2015-5637

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).

Labor Category Descriptions

Project Manager

The Project Manager is a highly qualified individual capable of overseeing a project of any size and scope. The Project Manager will formulate and enforce work standards; supervise Supervisors and Officers; assign schedules as required; oversee detail assignments; review work discrepancies; oversee task performance and Quality Assurance (QA) reviews; prepare, review, and submit required reports; ensure all deliverables are met in a timely fashion; and communicate with the CO and COR.

Assistant Project Manager

On projects of significant size, the Assistant Project Manager works at the direction of the Project Manager to ensure that all duties and quality standards are met. This highly qualified individual will assist the Project Manager in formulating and enforcing work standards; supervising Supervisors and Officers; assigning schedules as required; overseeing detail assignments; reviewing work discrepancies; overseeing task performance and Quality Assurance (QA) reviews; preparing, reviewing, and submitting required reports; ensuring all deliverables are met in a timely fashion; and communicating with the CO and COR.

Detention / Corrections Supervisor

The Detention/Corrections Supervisor is capable of performing all of the job duties and requirements of both the Detention Officer and Corrections Officer labor category. The Supervisor is responsible for conducting in-person, unannounced checks on personnel; logging all inspections of personnel; directing officers in the performance of their duties; preparing work schedules and post instructions; ensuring all officers receive required training; ensuring proper coverage for all assignments; managing task performance; implementing post orders; and preparing reports.

CSO Supervisor

The CSO Supervisor is capable of performing all of the job duties and requirements of both the Court Security Officer labor category. The Supervisor is responsible for conducting in-person, unannounced checks on personnel; logging all inspections of personnel; directing CSOs in the performance of their duties; preparing work schedules and post instructions; ensuring all CSOs receive required training; ensuring proper coverage for all assignments; managing task performance; implementing post orders; and preparing reports.

Guard Supervisor

The Guard Supervisor is capable of performing all of the job duties and requirements of both the Guard I and Guard II labor categories. The Supervisor is responsible for conducting in-person, unannounced checks on personnel; logging all inspections of personnel; directing Guards in the performance of their duties; preparing work schedules and post instructions; ensuring all Guards receive required training; ensuring proper coverage for all assignments; managing task performance; implementing post orders; and preparing reports.

27004 Alarm Monitor

Operates communication equipment to receive incoming calls for assistance and dispatches personnel and equipment to scene of emergency. Operates telephone console to receive incoming calls for assistance. Questions caller to determine nature of problem and type and number of personnel and equipment needed, following established guidelines. Scans status charts and computer screen to determine units available. Monitors alarm system signals that indicate location of fire or other emergency. Operates two-way radio to dispatch police, fire, medical, and other personnel and equipment and to relay instructions or information to remove units. Types commands on computer keyboard to update files and maintain logs. Tests communications and alarm equipment and backup systems to ensure serviceability. May provide pre-arrival instructions to caller, utilizing knowledge of emergency medical techniques. May activate alarm system to notify fire stations.

27008 Corrections Officer

The Corrections Officer maintains order among inmates in a prison or local jail, performs routine duties in accordance with established policies, regulations, and procedures to guard and supervise inmates in cells, at meals, during recreation, and on work assignments, and may employ weapons or force to maintain discipline and order. Typical duties include: taking periodic inmate counts, searching inmates and cells for contraband articles, inspecting locks, windows bars, grills, doors, and grates for tampering, aiding in prevention of escapes and taking part in searches for escaped inmates, and escorting inmates to and from different areas for questioning, medical treatment, work and meals. The Corrections Officer may act as outside wall guard, usually on rotation.

Excluded are:

- a. Workers receiving on-the-job training in basic correctional activities.
- b. Positions responsible for providing counseling or rehabilitation services to inmates.

27010 Court Security Officer

This position patrols courthouse to provide security, escorts defendants to and from courtroom, and stands guard during court proceedings, checks courtroom for security. Assignments include not only the monitoring of entrances to the court, but also attention to the special needs of the court system, particularly in the area of personal protection for the judges, jurors, witnesses, attorneys and other persons involved with the court, including the general public. Duties require specialized training in methods and techniques of protecting security areas. This incumbent is required to demonstrate continuing physical fitness and proficiency with firearms or other special weapons.

27040 Detention Officer

The Detention Officer performs various duties related to detention, safeguarding, security and escort of violators of immigration laws, exercises surveillance over detainees, and maintains order and discipline, attends to sheltering, feeding, and physical well-being of detainees, and counseling of alien detainees on personal matters. This worker guards detainee's at deportation or exclusion hearings, recognizes potentially hazardous health, safety, security, or discipline problems, supervises voluntary work details, and encourages participation in organized recreational activities.

27101 Guard I

This guard carries out detailed instructions and procedures primarily oriented to insure that emergencies and security violations are readily discovered, and reported to appropriate authority. The primary duty is to observe and report security and emergency situations. This guard intervenes directly only in situations which require minimal action to safeguard property or persons. Duties require minimal training and physical fitness standards.

27102 Guard II

The Guard II enforces regulations and procedures designed to prevent breaches of security, exercises judgment and uses discretion in responding to incidents and emergencies, determining whether to intervene directly, ask for assistance as time permits, keep situation under control or surveillance, or to report incident or situation to the appropriate authority for handling. Duties require specialized training in methods and techniques of protecting controlled areas. Commonly, the Guard II is required to demonstrate proficiency with firearms and other special weapons, and to meet rigorous physical fitness standards.

Supervision and Project Management labor categories are exempt from the Service Contract Act. All remaining labor must meet the minimum requirements of the Service Contract Act.

Additional Labor Rates

Inter-Con welcomes the opportunity to develop a customized quote based on applicable Market Prices and/or in response to your Statement of Work (SOW) or Performance Work Statement (PWS). If your SOW or PWS has positions or other equipment requirements that are not included in our Market Prices, including those related to specialized services such as parking enforcement, Inter-Con will provide a customized quote with a prompt turn-around. Inter-Con's fully loaded rates include all wages, fringe benefits, health and welfare costs, payroll taxes, guard equipment, training, background checks, and medical exams, as required and in accordance with applicable wage determination agreements. Rates do not include specialized costs such as vehicles, relief, paid travel time, or CBA wages and benefits that are in excess of approved the wage determination agreements. If any required positions are not billable and therefore, must be included in the overhead costs, the cost of these positions will be added to the billing rates for the billable positions. Local quotes often result in lower pricing. Billing rates are subject to FAR 52.222-43 adjustments.

Salaries for managers and supervisors are dependent upon various factors, including site locations, the size and complexity of the contract, clearances needed, and experience required. Salaries for exempt, non-SCA positions are projected to increase 3% per year. Please forward your request or comments to the contact information is provided on the first page of this document. A quotation based on SIN 561612 labor rates, customized to your specific requirements, will be forwarded via return e-mail.



Founded in 1973, Inter-Con Security Systems, Inc. is a global industry leader in the field of customized, high-requirement protection services. With 47 years of distinguished experience supporting the public and private sectors, we take pride in delivering the highest quality services available. Inter-Con employs over 30,000 security personnel trained and managed by a team of professionals with distinguished military, law enforcement, and security experience. These professionals provide the expertise and innovation necessary to satisfy the most sophisticated security needs, while simultaneously implementing management strategies that lower operational and administrative costs for clients.

Inter-Con Services

Inter-Con is primarily focused on services requiring the design, permanent staffing, and administration of complex, sensitive physical security programs at domestic and overseas locations. Our distinctive approach integrates security measures into the client's environment, so that services maintain the look and feel of the client organization, while ensuring operational integrity. Regardless of the level of sophistication or amount of services we provide to a client, quality and integrity of services are essential elements.

While Inter-Con provides services for all levels of client needs, we focus on clients whose needs exceed the sophistication and expertise of traditional guard firms, whose principal efforts are directed at low-grade, generic services. Inter-Con seeks first to thoroughly understand its client and its security requirements, then designs a unique objective-driven security program tailored to those needs. Inter-Con adapts the security plan to the client's continually evolving commercial, regulatory and institutional requirements—the antithesis of the generic, high-volume approach to security. Inter-Con's strengths include a keen technical understanding of security needs and requirements for a wide range of industries, a pro-active approach to problem solving, and outstanding dedication to our customers. We regard ourselves as partners with our clients—dedicated to thinking pro-actively and developing solutions that save time and money for the customer and we actively seek new ways to thwart potential emergency situations and reduce risk.

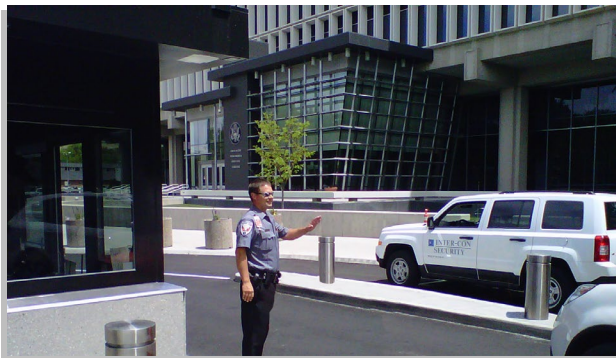
Specialized Government Services

Inter-Con provides security services at many of the nation's most sensitive government and industrial facilities. Domestically, Inter-Con is the exclusive provider of uniformed security services to the U.S. Department of State, with sole responsibility for all facilities in the continental United States. This includes all Washington, D.C. facilities, the U.S. mission to the United Nations and The White House annex for visiting foreign heads of state. This program is praised as the "model" for federal agencies and includes emergency response teams, explosive ordnance detection teams, certified on-scene chemical and biological incident commanders and travel security details for dignitaries.



Inter-Con has trained and equipped former law enforcement officers to provide armed protection of the judiciary, as well as thousands of jurors, attorneys, and visitors at all federal court and United States Marshals Service (USMS) facilities in the 2nd and 9th Circuits. Additionally, Inter-Con provides highly-trained Armed Detention Officers for the USMS District in Central California to transport and secure in custody high threat prisoners to court hearings or medical appointments, including long term public hospital visits.

By special authority of the Department of Defense, Inter-Con has been entrusted with security for operational Priority 'A' resources of the U.S. military. Inter-Con also was nominated as the "Prime Contractor of the Year" by NASA for security and related services provided for the space shuttle program.



Since 1987, Inter-Con has provided over fifty-one million man-hours of service to the U.S. federal government, including embassies and consulates in some of the world's most challenging security environments. This was accomplished through multi-faceted programs that incorporated security officers, escorts, traveling principal protection teams, counter-surveillance detection teams and electronics. Inter-Con has defended U.S. Department of State personnel and property from the chaos of civil wars in Africa, the assault of

narcotics traffickers in Latin America and the disruption of political terrorism on four continents. No diplomatic personnel have been killed, kidnapped, or injured, and no embassy or consulate facility has suffered physical damage when protected by Inter-Con.

Commercial Security Services

Inter-Con serves its commercial customers by providing high-quality security services within the budgetary, regulatory and public relations parameters in which its clients operate. Our security objective, in all cases, includes the protection of clients not only from unauthorized access and loss or damage to property, but also from third party liability and impact to brand arising from poorly planned or poorly executed security efforts.

Inter-Con is a leader in various security fields and provides its services to corporate campuses, health care facilities, data centers, museums, financial institutions, distribution centers, power generation facilities, high-profile events, and other high-requirement clients. Many of these customers are served on a region-wide or multi-national basis.



Special Events

Inter-Con has nearly four decades of special event security experience covering nearly every industry ranging from NASA shuttle events to military honor parades, to escorting the Dalai Lama, to temporary flu clinics, museum openings, and red carpet entertainment events such as the Academy Awards. Regardless of the scope or size of event, Inter-Con security professionals orchestrate customized security to meet the unique requirements and circumstances surrounding each special event. Our security officers are thoroughly trained to handle crowds, monitor traffic, control access restrictions, address safety concerns, and manage emergency situations. In addition, our security officers have the appearance, demeanor and public relations skills representative of the mission and stature of our clients and their special events.

Service Capabilities

Inter-Con services include the following general categories:

- Security personnel and management
- Security program design and development
- Armed and unarmed security guards
- Corrections/Detention programs
- Alarm monitoring programs
- Training of security personnel
- Security program management and administration
- Executive protection programs
- Building and data protection
- Security data development, analysis, optimization, and control
- Classified information safeguarding
- Risk assessments and investigations
- Security training and education
- Fire prevention and protection services
- Tactical exercise plans and programs
- Vehicle/pedestrian traffic control plans
- Program evaluation and re-configuration
- Cargo protection planning and implementation

- Representation of clients before regulatory authorities
- Canine security programs
- Threat Intelligence

Client-Focused Management

For each client, Inter-Con assigns a management team which has autonomous decision-making authority, and which controls all personnel, logistical and financial resources necessary to ensure the success of the effort. Responsible to designated authorities from the client organization, Inter-Con managers offer immediate response to client needs with full operational and staff support from our headquarters. Continuous coordination with client representatives and personnel, combined with delegated authority to effect immediate change, is key to Inter-Con's ability to serve clients in a highly responsive manner.

Financial Strength

Inter-Con enjoys what is likely one of the strongest balance sheets of any company in the security industry. At no time in Inter-Con's history has the company been unable to financially support any operation under contract; and Inter-Con has never defaulted on any of its financial obligations or been terminated for cause or convenience. Additionally, Inter-Con's financial strength enables the company to acquire business insurance at extraordinarily high levels with A+ rated insurance carriers.

Experienced Executive Leadership

The essential ingredient of Inter-Con's ability to provide high quality security services rests with company and contract leadership and their specialized and comprehensive management capabilities. The management team consists of professionals with the specific experience needed to succeed on every operational commitment. With over 300 cumulative years of security, military, and law enforcement experience, our executive team has in-depth knowledge of all aspects of the security industry. Inter-Con's management is ultimately responsible for the performance of each contract and is absolutely committed to ensuring success. The following are brief biographies of Inter-Con's senior corporate management:

- **Mr. Enrique Hernandez, Jr., Chief Executive Officer:** As Inter-Con's Chief Executive Officer, Mr. Hernandez manages all aspects of the company's global operations with principal focus on maintaining and improving upon Inter-Con's standards of excellence and performance. After serving as Corporate Counsel and Executive Vice President, he was promoted to his present position in 1984. In 2002, he was appointed by President Bush to the National Infrastructure Assurance Committee and served this organization until 2006. He also formerly served as President of the Los Angeles Police Commission. Mr. Hernandez is a recognized corporate leader serving on the Boards of Directors of McDonald's Corporation, Chevron Corporation, and Wells Fargo Bank. He also currently serves as Chairman of the Board of Nordstrom, Inc. In addition, he is a member of the Board of Trustees of the University of Notre Dame. Mr. Hernandez is an honors graduate of Harvard College and Harvard Law School and is a licensed attorney.
- **Mr. Henry Hernandez, President:** As Inter-Con's President, Henry heads its executive team, reporting directly to the CEO. Henry is actively involved in the company's global operations and is responsible for ensuring that such activities align with Inter-Con's strategic interests. Prior to joining Inter-Con in 2016, Henry served as an Associate at Sullivan & Cromwell LLP. Henry holds a B.A. and J.D. from Harvard College and Harvard Law School, respectively.
- **Mr. Richard Stack, Chief Operating Officer:** With over 20 years of combined Federal and Private Security experience, Mr. Stack directs operational activities for security services provided to

government, commercial, and industrial clients across the globe primarily located in North America, South America, and Africa. Mr. Stack ensures professional, high-quality security services are provided to all operations. Previously, Mr. Stack served as Senior Vice President of International Operations, with responsibility of all international operations, including business development, corporate development, all operational, logistical, and administrative activities associated with government and commercial security services provided by Inter-Con throughout our International markets. Prior to this role, Mr. Stack served as the Senior Vice President of Domestic Operations responsible for government, commercial, and public utility clients throughout the United States. Mr. Stack also served as Inter-Con's Director of East Coast, Africa, and Iraq Operations. Before joining Inter-Con, Mr. Stack served as a military policeman in the U.S. Marine Corps. Mr. Stack earned a B.S. in Management and Leadership.

- [Mr. Neil Martau, Chief Administrative Officer:](#) Mr. Martau has successfully ensured full regulatory and government contract compliance for billions of dollars in Inter-Con services, marshaling and aligning Inter-Con's operational and financial resources to meet clients' unique security program considerations. Mr. Martau also manages all administrative functions of the corporation including all contractual relationships. Mr. Martau is a Certified Public Accountant and graduate of Miami University with a B.S. in Business. Mr. Martau came to Inter-Con in 1992 after an audit career with Ernst & Young, and management experience in the financial services industry.
- [Mr. Charles Thuss, Chief Financial Officer:](#) Mr. Thuss has over 20 years of financial and operational expertise with previous roles as VP and Chief Financial Officer with companies such as Parsons and AECOM. He most recently served as the Chief Operating Officer of Construction Services for AECOM, where he reported directly to the Corporate Chief Financial Officer for a \$13 billion Global Engineering and Construction Professional Service Company. Before joining Inter-Con in 2021, Mr. Thuss held Senior Vice President of Operational Finance and Operations roles at AECOM. At Parsons, his titles included CFO of the Middle East and Water & Infrastructure groups and Controller of its Federal Services Group. Mr. Thuss earned an MBA from the Wharton School as well as Bachelors and Masters degrees from Stanford University.
- [Mr. Brian Faulkner, Chief Information Officer:](#) Manages all tailored workforce management solutions to ensure results align with program goals and delivery milestones are achieved. Oversees all major technology solutions Inter-Con implements with clients. Develops strategy and overseeing client relationship management efforts for Inter-Con's technology practice. Before joining Inter-Con in 2018, Brian served 10 years in the U.S. Army and earned his B.S. at Weber State University as well as his M.B.A. from the Thunderbird School of Global Management.
- [Mr. Matthew Reeser, Vice President - Business Development:](#) Mr. Reeser leads Inter-Con's global Business Development and Account Management activities, overseeing a large client portfolio that includes both government and commercial entities. He holds an M.B.A. from the University of Southern California and earned his B.A. at Lehigh University. Mr. Reeser's professional experience includes providing security and management consulting services to Fortune 500 companies as well as designing and implementing premium, corporate intelligence programs for large multinationals and high net worth individuals.

Awards and Recognition

Inter-Con is the recipient of numerous awards and certifications based upon our outstanding and professional security performance. As a testament to Inter-Con's uncompromising service quality and breadth of experience, notable recognitions include:

- Inter-Con assisted the United States Government in developing a national approach to critical infrastructure protection. In 2002, Inter-Con's President, Mr. Rick Hernandez was appointed by President Bush to the National Infrastructure Assurance Committee. As a member of this select group of Presidential appointees, Mr. Hernandez worked closely with the Secretary of Homeland Security to provide the President with expertise and information on the protection of critical infrastructure.
- Inter-Con is the only company that is not replaced by the Secret Service when the President of the United States visits facilities under Inter-Con's U.S. Department of State Uniformed Protective Services Program nationwide.
- Repeated yearly award of excellence from the U.S. Department of State, and our officers have been commended as *"the diplomats to the Diplomats."*
- Recognized by the U.S. Department of State, Office of Small and Disadvantaged Business Utilization with an award of achievement for exceeding small business subcontracting goals in fiscal year 2009.
- Inter-Con was recognized by General Motors as the "Supplier of the Year" for security work performed in Latin America during politically turbulent times.
- Nominated as the "Prime Contractor of the Year" by NASA for security services provided for the Space Shuttle.
- Inter-Con received the highest achievable evaluation scores for services performed at Nuclear Regulatory Commission controlled facilities.
- Received commendations from several U.S. Embassies in Latin America and Africa for services provided, as well as recognition with a Certificate of Commendation for the support of Defense Intelligence Agency operations in Monrovia, Liberia.
- By special authorization of the Department of Defense, Inter-Con was entrusted for the security of Priority 'A' Resources, which are defined as "one of a kind" and "critical" to defense of the United States.



Conclusion: Inter-Con as Your Security Solution

Inter-Con is one of the largest U.S.-owned security companies providing high-requirement security services to government, Fortune 100, and commercial clients both domestically and internationally. As a truly dedicated and trusted strategic partner, Inter-Con:

- Delivers customized solutions while possessing the financial strength, character, and expertise to execute the most sophisticated contract requirements.
- Executes and endorses a comprehensive training program for its contribution to the discipline, competence, and overall professionalism of security officers.
- Monitors and evaluates the effectiveness of its Quality Assurance Program through independent supervision and random and scheduled inspection of security officers.

- Applies stringent recruiting standards, rigorous screening and selection programs, and outstanding retention of experienced incumbent employees.

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