



**GENERAL SERVICES ADMINISTRATION  
FEDERAL SUPPLY SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

*On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>*

**TOTAL SOLUTIONS FOR LAW ENFORCEMENT, SECURITY, FACILITY,  
MANAGEMENT SYSTEMS, FIRE, RESCUE, SPECIAL PURPOSE CLOTHING,  
MARINE CRAFT AND EMERGENCY DISASTER RESPONSE  
SCHEDULE 84**

**CONTRACT NUMBER:  
GS-07F-5598P**

**PERIOD COVERED BY CONTRACT:  
February 22, 2004 through February 21, 2009**

**GEOVOX SECURITY, INC.  
2990 Richmond Ave, Suite 530  
Houston, TX 77098  
Phone: 713.521.9404  
Fax: 713.521.9404  
[www.geovox.com](http://www.geovox.com)**

General Services Administration  
Management Services Center Acquisition Division  
**Pricelist current through Supplement # A001, dated October 1, 2006**

Business Size: **SMALL**  
DUNS: **94-837-1208**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.



9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold. **Yes**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold. **Yes**

10. Foreign items (list items by country of origin). **None**

11a. Time of delivery.

**SIN 246-35 (5): Vehicle Arrest/Security Barrier/Barricade/Bollard Systems,  
Decorative Barrier Planters: 60 DAYS ARO**

**SIN 246-50: Ancillary Services: 60 DAYS ARO**

**SIN 246-53: Leasing Services: 60 DAYS ARO**

11b. Expedited Delivery.

**Products are available for expedited delivery. Expedited delivery time is  
Negotiated between Contractor and Ordering Agency**

11c. Overnight and 2-day delivery.

**Products are available for expedited delivery. Expedited delivery time is  
Negotiated between Contractor and Ordering Agency**

11d. Urgent Requirements.

**Products are available for expedited delivery. Expedited delivery time is  
Negotiated between Contractor and Ordering Agency**

12. F.O.B. point(s). **Destination**

13a. Ordering address.

**GEOVOX SECURITY, INC  
Attn: Andrew White, President  
PO Box 540487  
Houston, TX 77254  
(Phone) 713.521.9404  
(Fax) 713.521.9404  
[www.geovox.com](http://www.geovox.com)**

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA s), and a sample BPA can be found at the GSA/FSS Schedule homepage [fss.gsa.gov/schedules](http://fss.gsa.gov/schedules).

14. Payment address.

**GEOVOX SECURITY, INC.**  
**Attn: Andrew White, President**  
**PO Box 540487**  
**Houston, TX 77254**

15. Warranty provision. **NOT APPLICABLE**

16. Export packing charges, if applicable. **NOT APPLICABLE**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). **SAME**

18. Terms and conditions of rental, maintenance, and repair (if applicable). **NOT APPLICABLE**

19. Terms and conditions of installation (if applicable). **PLEASE REFER TO ATTACHMENT A & GEOVOX SECURITY, INC.'S STANDARD CONDITIONS**

20a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). **NOT APPLICABLE**

20b. Terms and conditions for any other services (if applicable) **NOT APPLICABLE**

21. List of service and distribution points (if applicable). **NOT APPLICABLE**

22. List of participating dealers (if applicable). **NOT APPLICABLE**

23. Preventive maintenance (if applicable). **NOT APPLICABLE**

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). **NOT APPLICABLE**

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor s website or other location.) The EIT standards can be found at: [www.Section508.gov/](http://www.Section508.gov/).  
**NOT APPLICABLE**

25. Data Universal Number System (DUNS) number. **94-837-1208**

26. Notification regarding registration in Central Contractor Registration (CCR) database. **Cage Code # 1G1C7**

**ATTACHMENT A  
TERMS AND CONDITIONS FOR  
SPECIAL ITEM NUMBER 246-50 - ANCILLARY SERVICES**

Includes, but is not limited to: services necessary to install the system (from design through start-up), maintain the system (including maintenance agreements, which may not exceed the term of this contract), or training. Under no circumstance shall this include construction (Construction is defined as construction, alteration, or repair of buildings, structures, or other real property, as defined by Federal Acquisition Regulation 36.102).

Contractors may subcontract any ancillary services ordered under this Special Item Number, unless specifically prohibited by the contracting officer issuing the order against the Multiple Award Schedule contract. Contractors are responsible for insuring that the scope of work is completed and all warranties are honored. Subcontractors must be licensed and bonded. Compliance with all local laws, regulations, and ordinances are the responsibility of the prime contractor. The prime contractor shall accept full responsibility and liability for all work performed by subcontractors, at any level or tier. The Government reserves the right to apply liquidated damages whenever the required delivery date is not met. Contractors are required to maintain insurance in accordance with Clause 52.228-5, Insurance – Work on a Government Installation. Agencies' Scope of Work will inform the Contractor of the Required insurance amounts. Clause 52.228-5 is made part of this contract by reference. In addition, the contracting officer for the ordering agency may insert any agency unique requirements for the job, including employee suitability determination requirements (security checks), into the scope of work.

AGENCIES MUST FULLY DEFINE THE SCOPE OF REQUIRED SERVICES (INCLUDING INSURANCE AMOUNTS) AND OBTAIN PRICE QUOTATIONS FROM SCHEDULE CONTRACTORS FOR THAT SCOPE. ACCURATE DEFINITION OF THE SCOPE IS ESSENTIAL IN ORDER TO FACILITATE REALISTIC QUOTATIONS. THE CONTRACTING OFFICER FOR THE ORDERING AGENCY SHALL BE RESPONSIBLE FOR OBTAINING PRICING INFORMATION AND THE NEGOTIATION AND AWARD OF THE SERVICES REQUIRED BY THE SCOPE OF WORK. THE CONTRACTING OFFICER FOR THE ORDERING AGENCY SHALL BE RESPONSIBLE FOR DETERMINING THE PRICE IS FAIR AND REASONABLE. AGENCIES ARE RESPONSIBLE FOR ALL ADMINISTRATION OF ORDERS ISSUED UNDER THIS SIN.

CONTRACTOR QUOTES SHALL DETAIL ALL PRODUCT ITEMS (WITH THEIR RESPECTIVE PRICES) AND ONE PRICE FOR ANY SERVICES TO BE PROVIDED UNDER THIS SPECIAL ITEM NUMBER. THE AGENCY WILL DETERMINE THE BEST VALUE TO THE GOVERNMENT BASED ON THE QUOTATIONS RECEIVED. AGENCY ORDERS SHOULD DETAIL ANY REQUIRED SERVICES AS A SEPARATE LINE ITEM.

**OFFERORS MAY ONLY OFFER THIS SPECIAL ITEM NUMBER IN CONJUNCTION WITH SYSTEMS OFFERED UNDER THIS SCHEDULE. THE PRINCIPAL PURPOSE OF THIS SCHEDULE IS FOR THE PURCHASE OF ALARM AND SIGNAL SYSTEMS/FACILITY MANAGEMENT SYSTEMS.**

**ATTACHMENT B**  
**TERMS AND CONDITIONS APPLICABLE TO**  
**SPECIAL ITEM NUMBER 246-53 – LEASING AND RENTALS**

Agreement is for leasing, lease with option to buy or rental only. The Government will not acquire title to any leased or rented product during the lease/rental term. The product will be leased for the life of the leasing arrangement as specified in the delivery order. The initial term of the leasing agreement is from the date of acceptance of the product through September 30 of the fiscal year in which the order is placed, unless the ordering office has funding which exceeds a Government fiscal year. Leases executed shall be on the basis that the known requirements exceed the initial leasing term of twelve (12) months, or the remainder of the fiscal year. Renewal of a lease will be subject to availability of funding. The Government has the option to renew each year at the original lease monthly charge in effect at the time the leasing order is placed. If the Government exercises its option to renew the leasing order, as renewed, it shall include an option to renew (1) until the expiration of the leasing agreement, or, (2) the product is purchased by the agency. The following terms apply to leasing:

**Base Value:** Prior to the placement of an order under this attachment, the Government ordering office and the contractor must agree on a “base value” for the product to be leased/rented. For Lease to Ownership, the base value will be the contract purchase price (less any discounts). This will include the schedule price plus any agreed upon amounts under Ancillary Services, Introduction of New Services/Products (INSP), or Installation/Site Preparation. For Lease With Option to Purchase, the base value will be the agreed upon purchase price, less a mutually agreed upon residual value for the products.

**Residual Value:** Prior to the placement of an order under this attachment, the Government ordering office and the contractor must agree on the residual value. The residual value will be used in the calculation of the original lease payment, lease extension payments, and the purchase option price. Residual value is not used in lease to ownership (Capital Lease) calculations.

**Lease Rate:** The Government contemplates negotiation of the lease rate using a defined spread over a risk free rate (such as a T-Note or T-Bill). Other methods may be proposed by Geovox Security, Inc. and will be considered if advantageous to the Government. The lease rate will be negotiated between the contractor and the Government prior to the award of this Special Item Number.

The ordering agency will determine the amount of lease payments by utilizing the aforementioned variables via a programmed business calculator or by using the “rate” functions provided in commercial computer spreadsheets (e.g.. Excel, Quattro, or Lotus 1-2-3).

A product leased under this agreement may be terminated at any time during the fiscal year. During the lease term, the product shall remain the property of the Contractor. The Government shall have no right or interest in the product, except as provided in the leasing agreement, and shall hold the leased/rented product subject and subordinate to the rights of the Contractor.

Options available under this attachment are: Lease to Ownership (Capital), Lease with Option to Purchase (Operating), and Rental (Short-Term Lease). Other lease options may be proposed and accepted if determined in the best interests of the Government.

The Government reserves the right to consider any additional leasing methodology utilized by the commercial marketplace. Such methodology may be accepted if it is determined to be in the best interest of the Government.

***BELOW ARE THE TYPE OF LEASING/RENTALS BEING OFFERED:***

- **LEASE TO OWNERSHIP(CAPITAL)**
- **RENTAL(SHORT-TERM LEASE)**



<b>SIN</b>	<b>Product</b>	<b>GSA Price Quantity 1-9</b>	<b>GSA Price Quantity 10-19</b>	<b>GSA Price Quantity 20-49</b>	<b>GSA Price Quantity 50-99</b>
246 35 5	Avian Heartbeat Detector ESDS II System	\$67,850.00	\$65,850.00	\$63,850.00	\$61,850.00
246 35 5	Avian Heartbeat Detector ESDS I System	\$58,750.00	\$56,750.00	\$54,750.00	\$52,750.00
246 35 5	Geophone sensor (1)	\$406.78	\$406.78	\$406.78	\$406.78
246 35 5	Geophone cable set (1) w/ connectors (4)	\$477.61	\$477.61	\$477.61	\$477.61
246 35 5	Reel (1)	\$358.92	\$358.92	\$358.92	\$358.92
246 35 5	Reel Case (1)	\$956.17	\$956.17	\$956.17	\$956.17
246 35 5	Connector for geophone (male or female; each)	\$33.50	\$33.50	\$33.50	\$33.50
246 35 5	Military connector (male or female; each)	\$29.91	\$29.91	\$29.91	\$29.91
246 50	Avian Heartbeat Detector Three (3) Year Extended Warranty	\$8,614.13	\$8,355.71	\$7,938.40	\$7,461.75
246 50	Avian Heartbeat Detector Five (5) Year Extended Warranty	\$17,170.84	\$16,655.91	\$15,823.21	\$14,873.74



<b>SIN</b>	<b>Product</b>	<b>GSA Price Quantity 100-299</b>	<b>GSA Price Quantity 300-499</b>	<b>GSA Price Quantity 500 and Greater</b>
246 35 5	Avian Heartbeat Detector ESDS II System	\$59,850.00	\$57,850.00	\$52,850.00
246 35 5	Avian Heartbeat Detector ESDS I System	\$50,750.00	\$47,750.00	\$41,750.00
246 35 5	Geophone sensor (1)	\$406.78	\$406.78	\$406.78
246 35 5	Geophone cable set (1) with connectors (4)	\$477.61	\$477.61	\$477.61
246 35 5	Reel (1)	\$358.92	\$358.92	\$358.92
246 35 5	Reel Case (1)	\$956.17	\$956.17	\$956.17
246 35 5	Connector for geophone (male or female; each)	\$33.50	\$33.50	\$33.50
246 35 5	Military connector (male or female; each)	\$29.91	\$29.91	\$29.91
246 50	Avian Heartbeat Detector Three (3) Year Extended Warranty	\$6,715.20	\$5,708.30	\$4,223.80
246 50	Avian Heartbeat Detector Five (5) Year Extended Warranty	\$13,386.36	\$11,378.31	\$8,419.84



SIN	Product	GSA Monthly Price Quantity 1-9	GSA Monthly Price Quantity 10-19	GSA Monthly Price Quantity 20-49	GSA Monthly Price Quantity 50-99	GSA Monthly Price Quantity 100-299	GSA Monthly Price Quantity 300-499	GSA Monthly Price Quantity 500 and Greater
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246 53	Rental - 12 Month Lease for Avian Heartbeat Detector ESDS II System	\$1,495.00	\$1,475.00	\$1,450.00	\$1,425.00	\$1,420.00	\$1,415.00	\$1,395.00
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246 53	Rental - 12 Month Lease for Avian Heartbeat Detector ESDS I System	\$895.00	\$875.00	\$850.00	\$825.00	\$820.00	\$815.00	\$795.00
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246 53	Lease to Ownership (Capital) for Avian Heartbeat Detector ESDS II System	<i>Lease price and term will determined by Ordering Agency at time of order based on Awarded GSA Price (Base Value) + risk free interest rate</i>						
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246 53	Lease to Ownership (Capital) for Avian Heartbeat Detector ESDS I System	<i>Lease price and term will determined by Ordering Agency at time of order based on Awarded GSA Price (Base Value) + risk free interest rate</i>						
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SIN	Description	GSA Price at Government Location
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246 50	Hourly Installation or Repair Rate * * Travel and Living is subject to reimbursement in accordance with the current Government Joint Travel Regulation standard	\$119.64 per hour
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246 50	Training Course: Introduction to the Avian Heartbeat Detector System ** ** Price is per course and includes all applicable course materials ** One training session is included free with each AVIAN Heartbeat Detector purchase Minimum Number of Students = 1 Maximum Number of Students = 25 Length of Course = 2 Hours	\$2,392.81
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