

**General Services Administration
Federal Supply Service
Authorized Federal Supply Schedule Price List**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is <http://www.GSAAdvantage.gov>.

Federal Supply Schedule 084 – Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response; Group 63 – Alarm and Signal System/Facility Management Systems, Professional Security/Facility Management Services and Guard Services.

FSC 84

NAICS Code (s): SIN 426-4F; 541960

426-4F Emergency Preparedness and First Responder Equipment and Services.

Contract Number: GS-07F-5611R

For more information on ordering from the Federal Supply Schedules click on the FSS Schedules button at <http://www.gsa.gov>

Contract Period: 2/1/2005 through 1/31/2015



**Assessment & Training Solutions Consulting Corporation
(ATSCC)**

**2601 Performance Court, Suite 101
Virginia Beach, VA. 23453
Phone: (757) 373-3357
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Web Site: www.atssc.net

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**Contract Administration: Brian Hollen
Business Size: S/WO**

CUSTOMER INFORMATION
Contract Number: GS-07F-5611R

- 1a. **AWARDED SPECIAL ITEM NUMBER(S) (SINS)**
426-4F Emergency Preparedness and First Responder Equipment and Services.
- 1b. **LOWEST PRICED ITEM**
426-4F
2. **MAXIMUM ORDER GUIDELINE**
426-4F- \$200,000.00 Per SIN/per order
This maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.
3. **MINIMUM ORDER LIMITATION**
\$100.00
4. **GEOGRAPHIC COVERAGE (DELIVERY AREA)**
50 STATES, PR, US Territories
5. **PRODUCTION POINTS**
City of Virginia Beach, Virginia
6. **BASIS DISCOUNT**
Pricing shown on the following pricelist is net.
7. **QUANTITY DISCOUNT(S)**
SIN 426-4F Training courses: A 10% discount will be applied to orders for 10 or more courses annually. Minimum/Maximum number of students applies for training courses.
8. **PROMPT PAYMENT TERMS**
Net 30 days
- 9a. **GOVERNMENT PURCHASE CARDS ARE ACCEPTED UP TO THE MICRO-PURCHASE THRESHOLD.**
- 9b. **GOVERNMENT PURCHASE CARDS ARE NOT ACCEPTED ABOVE THE**

MICRO-PURCHASE THRESHOLD.

10. FOREIGN ITEMS

N/A

11a. TIME OF DELIVERY

30 days after receipt of order or per SOW

11b. EXPEDITED DELIVERY

Consult with Contractor

11c. OVERNIGHT DELIVERY

Consult with Contractor

11d. URGENT REQUIREMENTS

Consult with Contractor

12. F.O.B. POINT

N/A to Services

13. ORDERING ADDRESS

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E-mail: brian.hollen@atssc.net

13b. ORDERING PROCEDURES

For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (gsa.gov/schedules).

14. PAYMENT ADDRESS

Same as Contractors address

15. WARRANTY PROVISION

Standard Commercial Warranty

16. EXPORT PACKING CHARGES

N/A

17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE

N/A

- 18. **TERMS AND CONDITIONS OF RENTAL**
N/A
- 19. **TERMS AND CONDITIONS OF INSTALLATION**
N/A
- 20a. **TERMS AND CONDITIONS OF REPAIR PARTS**
N/A
- 20b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES**
N/A
- 21. **LIST OF SERVICE AND DISTRIBUTION POINTS**
N/A
- 22. **LIST OF PARTICIPATING DEALERS**
N/A
- 23. **PREVENTIVE MAINTENANCE**
N/A
- 24a. **SPECIAL ATTRIBUTES**
N/A
- 24b. **SECTION 508**
N/A
- 25. **DUNS NUMBER**
11-203-1419
- 26. **NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE**
Registered CAGE Code: 1YTN9

Assessment and Training Solutions (ATS) is a Woman-Owned consulting company headquartered in Virginia Beach, VA that provides customized Tactical First Responder, medical training, product testing and security solutions by mobilizing the right people, skill sets, technologies, and disciplines together to meet the customer's needs. Our emphasis is on service and support. A full service organization that offers scheduled, custom and mobile training team programs for our services

Our associates represent both broad and in-depth levels of security, medical, and program management expertise. The

ATS team is composed of former military special operations personnel, credentialed medical providers (MD/DO/PA/NP/CRNA), and specialized emergency medicine technicians (US Special Forces Medics, Tactical EMTs, Fire/Rescue Medic, and other recognized specialists). ATS is also proud to announce its recent affiliation with the George Washington University Medical Center Department (GWUMC) of Emergency Medicine.

The ATS team is composed of professionals who:

- Pass a 10-year background check
- Possess project and program appropriate security levels
- Are compliant with DOD/DOJ/DOE/DISA/DASD SIO security classification guidance policy

Past Performance documentation is available for current and past clients, these include:

- Department of Defense
- Federal Agencies
- State Agencies
- International Governments
- Private Industry

Tactical First Responder Medical Training

Our Tactical First Responder Medical Training is approved by the U. S. General Services Administration under **SIN #426-4F** and **GSA Contract # GS-07F-5611R**. Assessment and Training Solutions understands that medical training is not always about medicine. Personal survival skills, mobility, navigation and counter ambush training are as important to battlefield medicine as establishing a Casualty Collection Point (CCP), calling for casualty evacuation (CASEVAC) or providing lifesaving care. Our consortium of specialists understands this so every custom program we develop takes a one-on-one approach to meet your needs before training starts. Pairing experienced combat veterans with physicians and medical personnel from The George Washington University Medical Center as well as other medical specialists, ATS provides the maximum benefit of your training time. As a USDA Level "R" Research Facility we can also offer advanced medical skills and scenario training rarely offered outside of specific military or medical institutions. All instructors and staff are highly familiar and compliant with the DOD requirements outlined in SECNAVINST 3900.38C / AR 40-33 / AFR 169-2 / DARPAINST 18 and ATS protocols. ATS ensures appropriate medical oversight by employing

associates with PhD, MD, DVM and PA-C level competencies in addition to its affiliation with The George Washington University Medical Center. Past Performance documentation is available upon request.

Primary services are listed below however; at ATS we specialize in producing custom courses to fit the specific needs of any organization.

Assessment & Training Solutions facility maintains a U.S. Government clearance. An individual conference for training specifics can be arranged by contacting a Program Manager at admin@atscc.net or by calling the home office at (757) 425-4964

CETT Combat and Emergency Trauma Training

CETT™ Training Concept

Combat and Emergency Trauma Training™ (CETT™) is a "hands-on" method of instruction specifically developed for the military and those individuals requiring special tactics and/or immediate trauma skills for the battlefield or when facing situations that deal with care in remote settings, prolonged transport concerns or when unique rescue and/or environmental conditions exist.

CETT™ concentrates on treating the trauma casualty/patient with particular emphasis on penetrating, blunt, and blast trauma injuries while taking into account environmental and situational concerns. CETT™ introduces and familiarizes attendees on the use and limitations of many modern medical products designed for the field provider to include; field extraction, evacuation, battlefield hemorrhage control devices as well as hemostatic dressings and agents. ATS takes pride in its ability to present current and developmental materials in an unbiased format that encourages the participant to make their own coherent and informed decisions about the medical items they utilize during the training in realistic scenarios.

CETT™ is a level based program designed to train First Responders with no medical experience as an individual course of instruction or CETT™ can be taught in a joint format allowing both the non-medical First Responders and medical providers to participate in a course of instruction simultaneously, at a level of training, skill and interest for all members of the unit or class. At ATS we maximize

the learning potential by utilizing custom exercise scenarios specifically developed to employ all aspects of your TEAM by introducing various complications they might face.

CETT™ instruction is a unique system of education that can be built onto or modified to cover all aspects of your training needs such as: Chemical, Biological, Radiological and Nuclear Defense (CBRND), high angle rescue, confined space and/or swift-water/ocean rescue, Firefighter / EMS / Police medical and rescue concerns, mass casualty and disaster planning and management, tactical movement, combat shooting, counter ambush and convoy operations, personal survival skills, Tactical Combat Casualty Care (TCCC) and more.

CETT™ is Mobile Training Team (MTT) capable and can be taught in a multitude of environments from desert, to urban, to the cold weather encountered at high altitude and everywhere in between ensuring you train the way you operate.

Assessment and Training Solutions can provide instructor cadre at all levels of instruction, and per the request of the individual customer; from paramedic / SOF Medic to the SOF PA and the Trauma Physician. All CETT™ instructors are individually evaluated on their educational, technical and operational know-how. Each instructor is hand selected to guarantee our clients receive only qualified professional Subject Matter Experts with "Real World Experience" who can effectively communicate and instruct their craft.

Course Descriptions*

***These courses are offered at the ATS training Site in Hampton Roads Virginia or they may be conducted at the customer's location by an ATS Mobile Training Team.**

CETT™ Tactical First Responder Course- 3 day course

A three day training program focusing on Self-Aid and Buddy-Aid for the Special Operations operator, Infantry Soldier / Marine, forward logistical support, and tactical law enforcement personnel. This course requires no previous medical training or equipment to attend but it is recommended that attendees bring their individual field or tactical gear, and personal medical kit for implementation into exercise scenarios. The first day is didactic and covers all the requisite material from the Tactical Combat

Casualty Care Course of Instruction as mandated by the United States Special Operations Command (USSOCOM) and the United States Army Institute of Surgical Research (USAISR) with practical stations implemented to reinforce the respective topics covered. These topics cover the history of TCCC, the 3 phases to TCCC: Care Under Fire, Tactical Field Care (TFC), and Casualty Evacuation (CASEVAC), the protocols to be followed in each of these three phases, detailed operation of common items in the individual first aid kit, the application of tourniquets, bandaging and splinting, the proper placement and use of naso-pharyngeal airways, and "Down-man/Wounded-man carry techniques. The second day is comprised of both day and night moulage training in a field environment. Moulage training is comprised of simulated injuries and simulated blood which are applied to human patient models. The third day is comprised of "Live Patient Model Training". This specific training transpires in two phases: the first of which is a practical procedures and skills laboratory utilizing the "Live Patient Model". This phase will include the use and application of current hemostatic agents and bandages, tourniquet devices and other pertinent medical products and devices as applicable. The second phase involves the "Live Patient Model" as well for simulation of battle-field injury scenarios including a mass casualty/casualty collection point exercise.

CETT™ Tactical First Responder Course- 2 day course

A two day training program focusing on Self-Aid and Buddy-Aid for the Special Operations operator, Infantry Soldier / Marine, forward logistical support, and tactical law enforcement personnel. This course requires no previous medical training or equipment to attend but it is recommended that attendees bring their individual field or tactical gear, and personal medical kit for implementation into exercise scenarios. The first day is didactic and covers all the requisite material from the Tactical Combat Casualty Care Course of Instruction as mandated by the United States Special Operations Command (USSOCOM) and the United States Army Institute of Surgical Research (USAISR) with practical stations implemented to reinforce the respective topics covered. These topics cover the history of TCCC, the 3 phases to TCCC: Care Under Fire, Tactical Field Care (TFC), and Casualty Evacuation (CASEVAC), the protocols to be followed in each of these three phases, detailed operation of common items in the individual first aid kit, the application of tourniquets, bandaging and splinting, the proper placement and use of naso-pharyngeal

airways, and "Down-man/Wounded-man carry techniques. The second day is comprised of "Live Patient Model Training". This specific training transpires in two phases: the first of which is a practical procedures and skills laboratory utilizing the "Live Patient Model". This phase will include the use and application of current hemostatic agents and bandages, tourniquet devices and other pertinent medical products and devices as applicable. The second phase involves the "Live Patient Model" as well for simulation of battle-field injury scenarios including a mass casualty/casualty collection point exercise.

CETT™ Tactical First Responder Course- 1 day course

A one day training program focusing on Self-Aid and Buddy-Aid for the Special Operations operator, Infantry Soldier / Marine, forward logistical support, and tactical law enforcement personnel. It is recommended that attendees have received instruction in Tactical Combat Casualty Care prior to this course. This course is comprised of "Live Patient Model Training". This specific training transpires in two phases: the first of which is a practical procedures and skills laboratory utilizing the "Live Patient Model". This phase will include the use and application of current hemostatic agents and bandages, tourniquet devices and other pertinent medical products and devices as applicable. The second phase involves the "Live Patient Model" as well for simulation of battle-field injury scenarios including a mass casualty/casualty collection point Exercise.

Example syllabus for CETT™ Tactical First Responder Course

ATS will stress throughout the course that all medical protocols and the "Scope of Practice" dictated by the Customer's chain of command must be adhered to. Below is a syllabus for a 3-day course of instruction. ATS also offers the CETT Tactical First Responder course in a 2-day and 1-day training package ("LTT"). The 2-day training package includes all of the didactic classroom training and the Live Patient Model training. The 1-day course includes only the Live Patient Model training. This course of instruction is not recommended unless the students are already trained and proficient in Tactical Combat Casualty Care (TCCC).

The didactic or classroom phase includes:

- Issue student material: Student guide, Waiver and Non-Disclosure Agreement and ATS' Trauma Survey

- Course Pre-Test for student medical base-line self assessment
- History of TCCC
- Ballistics
- 3-Phases of TCCC: Care Under Fire, Tactical Field Care (TFC), and Casualty Evacuation (CASEVAC) with strict emphasis of the protocols to be followed in each of these three phases
- Application of tourniquets with practical
- Wound packing and Bandaging with practical
- Proper placement and usage of naso-pharyngeal airways with practical
- Review of advanced airway management techniques and procedures
- Down-man/Wounded-man carry techniques
- Hemostatic agents with demonstration
- Assessment and management of thoracic injuries to include needle thoracostomy
- Secondary trauma assessment
- Assessment and management of shock with crystalloid/colloid fluids and transfusions of blood products
- Administration of drugs to include the indications and contra-indications for pain management and war wound therapy.
- Assessment of fractures and principles of splinting with practical
- Rapid casualty extraction, impaled objects and ocular injuries
- Assessment, management and prevention of hypothermia
- Management of hostile combatant casualties
- Usage of Field medical treatment or casualty evacuation cards
- Principles of Casualty Evacuation (CASEVAC) to include; general considerations, platforms, medical regulating decision process and 9-Line CASEVAC request
- Management of multiple casualties and tactical Casualty Collection Points (CCP)
- Pre-mission CASEVAC planning
- Review of USSCOCOM TCCC Transition Initiative and relevant industry medical products

Additional topics specific to current operations presented are:

- Prevention, assessment and management of Heat Casualties
- Prevention, assessment and management of Cold Casualties

- Prevention, assessment and management of Altitude Disorders

Additional elective topics may be presented with the content and length being contingent on the requesting customer training requirements and training time available.

The Moulage training includes:

- Demonstration of Trauma Survey to include the 3-Phases of TCCC: Care Under Fire, Tactical Field Care (TFC), and Casualty Evacuation (CASEVAC) with strict emphasis of the protocols to be followed in each of these three phases.
- Medical Scenarios will be conducted with students using their Standard Operational Procedures (SOP's) and incorporate the medical training into the tactical situation. Scenarios shall be of a patrol/forward operating base setting and treatments shall run from pre-injury to post-evacuation transport.
- Detailed operation of all items in the individual medical kit (presently using TQS-1) and their role in patient assessment to include theory of operation of tourniquets/occlusive and pressure dressings.
- Moulage training is comprised of simulated injuries and simulated blood which are applied to students. Moulaged students will have clear instructions for symptoms to portray, the physiology of the wounds and the expected treatments to be rendered.
- Issue student material: Individual First Aid or Blow-out kits and tourniquets (dictated by SOW)
- Small group instruction with student / instructor ratio 8:1 Scenario's appropriate to student skill levels and Mission Essential Task List (METLs) will be utilized
- Additional time is allotted for demonstration and familiarization of organic medical equipment (mobility bags, litters, etc.)

Live Patient Model Training: Live Patient Model Training will build upon the material covered during the didactic and moulage training in a realistic field environment.

PRICE LIST

ATS TRAINING SITE PRICE

COURSE	Commercial Local Price (per person/per course)	Discount Offered to GSA	GSA Price (per person/per course)	IFF 0.75%	Local GSA Price w/IFF (per person/per course)
CETT Tactical First Responder 3 day course	\$2,078.00	4%	\$1,994.88	\$14.96	\$2,009.84
CETT Tactical First Responder 2 day course	\$1,663.50	4%	\$1,596.96	\$11.98	\$1,608.94
CETT Tactical First Responder 1 day course	\$1,252.35	4%	\$1,202.26	\$9.02	\$1,211.28

MOBILE TRAINING TEAM PRICE

COURSE	Commercial Mobile Price	Discount Offered to GSA	GSA Price	IFF 0.75%	Mobile GSA Price w/IFF
CETT Tactical First Responder 3 day course	\$2,990.00	4%	\$2,870.40	\$21.53	\$2,891.93
CETT Tactical First Responder 2 day course	\$2,242.50	4%	\$2,152.80	\$16.15	\$2,168.95
CETT Tactical First Responder 1 day course	\$1,719.50	4%	\$1,650.72	\$12.38	\$1,663.10

Minimum course size is 12 students, maximum course size is 60 students. Larger courses may be accommodated with prior approval of an ATSCC Program Manager. Course rates are based on training at the ATSCC training facility. Additional costs may apply for training conducted at alternate locations.