

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*, a menu-driven database system. The INTERNET address GSA *Advantage!* is: www.fss.gsa.gov.

Federal Supply Schedule 084- Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response

**Federal Supply Group: 84-Marine Craft & Equipment
FS Class: 19**

Contract Number: **GS-07F-5694R**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: March 2, 2005 through March 1, 2010

Contractor	Anchor Innovation, Inc. 208 Golden Oak Court, Ste 121 Virginia Beach, VA 23452 (Phone) 757-962-9175 (Fax) 757-648-1433 www.anchori.com	Business Size:	Small Business <6.5 Million Service Disabled Veteran Owned
		Contract Administrator	Paul Hoffman

CUSTOMER INFORMATION:

1a. Awarded Special Item Number(s):

Special Item Number (SIN)	Descriptions	Pricing
260-06	Inflatable Boats, including Options and Accessories	See Price List
260-98	Ancillary Services	See Price List
260-99	Introduction of New Products and Services	See Price List
260-01	Skiffs with outboard engine	See Price List
567-99	Firefighting and Rescue equipment	See Price List
246-51	Installation of Security/ Facility Management System	See Price List

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: See Price list.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles with experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: See below.

Waterfront Security Program Manager: Management specialist responsible for programmatic oversight of all budgeting, policies and procedures, and management of waterfront security relating to governmental, and or, municipal assigned assets. Expertise supports analysis, development and production of mission area Concepts of Operation (CONOPS). Program Manager will possess detailed knowledge of applicable governmental instructions and guiding principles relating to Harbor Security Boats, Anti-Small Craft Barriers, waterside security systems, Joint Harbor Operations Center, and High Value Asset escort Operations. Program Manager will be eligible for a "Secret" Security Clearance, at minimum.

Waterfront Security Project Director: Management specialist responsible for oversight of direct operations relating to waterfront security of governmental, and or, municipal assigned assets. Project Director will possess detailed knowledge of all operations and maintenance practices relating to Harbor Security Boats, Anti-Small Craft Barriers, waterside security systems, Joint Harbor Operations Center, and High Value Asset escort operations. Project Director will be eligible for a “Secret” Security Clearance, at minimum.

Waterfront Security Consultant: Technical and operations specialist with a background in DoD Antiterrorism and Force Protection physical security, specializing in waterborne operations. Consultant possesses a detailed knowledge of small boat operations, waterfront security systems, marine mammals, Anti-Small Craft Barriers, and underwater surveillance equipment and methods. Consultant is able to conduct research and develop recommendations for changes to policy and procedures for DoD ATFP program development in support of ATFP readiness. Monitor, analyze and produce recommendations regarding impact on ATFP policy and procedures from DOD, Joint Staffs and Geographic Combatant Commanders (GCC) directives. Subject matter expertise may include Navy Nuclear Weapons Security Programs, SSBN Transit Protection System, High Value Unit escort issues, security during Refueling and Defueling of Navy Nuclear warships including the employment of the Marine security detachment, submarine canal transit issues and overall understanding of FP issues unique to submarines. Consultant has the ability to perform waterborne threat/risk analysis. Consultant backgrounds draw from Special Warfare, Surface Warfare or Submarine communities (SWO, Submariner, SEAL or EOD).

Ship Engineering Surveyor: Retired, or former U.S. Navy officer with the requisite background to act as an agent for the President, Board of Inspection and Survey (PRESINSURV) in all matters of engineering and material readiness. Surveyor, after resume approved by the PRESINSURV, will conduct material inspections and surveys of ships or service craft and provide assessment of the material readiness of assigned vessels. Surveyor’s tour as a Chief Engineer Department Head on a U.S. Navy Ship, or Coast Guard equivalent, will be validated as a minimum requirement.

Ship Deck Surveyor: Retired, or former U.S. Navy officer with the requisite background to act as an agent for the President, Board of Inspection and Survey (PREINSURV) in all matters of Deck equipment readiness. Surveyor, after resume approved by the PREINSURV, will conduct material inspections and surveys of ships or service craft and provide assessment of the material readiness of assigned vessels. Surveyor’s tour as a Deck Department Head on a U.S. Ship, or Coast Guard equivalent, will be validated as a minimum requirement.

Small Craft Surveyor: Survey specialist with an extensive background in pleasure and military craft assessment and repairs. Surveyor has the ability to perform valuation, repair estimates, and safety surveys. A Society of Accredited Marine Surveyors (SAMS) certification is preferred, but not required. Surveyor will possess a minimum of five years survey experience in small boat survey and repair.

Marine Systems Engineer I (MSE1): Individual must have previously obtained Original Equipment Manufacturer (OEM) warranty repair certification in at least one marine diesel or outboard engine manufacturer. MSE1 must possess a solid working knowledge of marine systems integration to include basic 120/12V electrical wiring, inverters, generator sets, cathodic protection systems, fuel systems, hull maintenance (aluminum and fiberglass), sanitation systems, outboard engine/instrument rigging, sterndrive principles, boat trailer maintenance, and oxy/acetylene cutting and brazing. MSE1s must have a minimum of three-years experience in boat repairs and general maintenance.

Marine Systems Engineer 2 (MSE2): Individual must possess a current Original Equipment Manufacturer (OEM) warranty repair certification from one of the following engine manufacturers: Yamaha, Mercury, Honda, Johnson/Evinrude, Volvo-Penta, or Cummins. MSE2s must possess a superior knowledge of marine systems integration to include advanced electrical wiring and troubleshooting, generator set overhauls, outboard engine or diesel Class B overhaul, and basic weld repairs. Individual must have documented supervisory experience in boat repairs and/or engine maintenance. MSE2s must possess a minimum of five years experience in engine repairs and/or general marine maintenance, and proven performance as a small boat operator.

Marine Systems Engineer 3 (MSE3): MSE3 must possess either the highest Original Equipment Manufacturer (OEM) certification possible, or multiple certifications from the following engine manufacturers: Yamaha, Mercury, Johnson/Evinrude, Honda, Volvo-Penta, or Cummins. Individual must possess the highest level of knowledge certifiable in marine systems integration. In addition to all requirements of MSE2, individual must possess an extensive training background in engine maintenance and electrical troubleshooting, customer service, superior knowledge of OEM operations to include parts procurement and warranty submission, marine engineering shop management experience, and extensive financial management experience to include budgeting and forecasting. Marine Systems Engineer 3s must possess a minimum of 10 years certification in OEM warranty service repairs.

Quality Assurance (QA) Manager: Production and quality specialist versed in the latest governmental and industry models of quality excellence. QA Manager ensures the following documents/controls in place:

1. Quality Manual
2. Operational procedures
3. Work instructions (orders)

4. Standards and technical manuals
 5. Engineering documents
 6. Production and control plans
- The QA Manager is responsible for the implementation of the QA Program as approved by the Managing Authority.

Small Craft Training Specialist: A Coast Guard licensed Master (minimum of not less than 100 Gross Tons Near Coastal) with a minimum of two years training experience. Training specialist will tailor level of training to target audience covering all basics of small boat operations and basic engineering preventative maintenance. Training specialist offers advanced classes involving tactical boat operations, shouldering, blocking and High Value Asset escort operations, as well.

Small Craft Master: A Coast Guard licensed Master (minimum of not less than 25 Gross Tons Near Coastal), or Navy-trained equivalent with Craftmaster designation, or minimum of three years on-water experience. Craft Master will be responsible for the safe navigation and welfare of any assigned crew to the assigned vessel. Craft Master must be able to pass the standard Coast Guard-approved physical.

Marine Maintenance Program Manager: Marine maintenance specialist responsible for the repairs, preventive maintenance, budgeting and training of personnel assigned to maintain U.S. Navy Oil Spill Response Craft, Harbor Security Boats, and Service Craft. The Marine Maintenance Manager fully is well-versed in U.S. Navy Preventative Maintenance System (PMS) and overhaul requirements for Service Craft.

Physical Security Program Manager: (10) years professional experience in the physical security installation, maintenance and operations field. Licensed and insured to perform all OEM specified requirements and meets all government specifications.

Physical Security Quality Control Manager: (5) years professional experience in the physical security installation, maintenance, and operations field. Qualified and certified to OEM and government requirements for certifying all physical security equipment as “safe to operate”.

Senior Physical Security Field Technician: (3) years professional experience in the physical security installation, maintenance, and operations field. Licensed and certified to OEM and government requirements for the proper installation and maintenance of applicable physical security equipment.

Physical Security Equipment Welder/ Electrical Technician: Licensed and certified to perform installation, maintenance, and repairs to all physical security equipment under contract and per drawing/OEM Technical Manual.

General Labor: Individual will meet all state and federal requirements for employment and receive adequate safety briefings from the Senior Field Technician.

2. Maximum Order: \$315,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage: Domestic Only
5. Point of Production: Anchor Innovation, Inc, Ste 121, Virginia Beach, VA 23452, Virginia Beach City
6. Basic Discount: Basic Discount Varies per model. Discounts have been deducted and IFF has been included in GSA Price.
7. Quantity Discount: None
8. Prompt payment terms: NET 30
- 9a. Government Purchase cards are accepted below and above the micro-purchase threshold.
10. Foreign items: None
- 11a. Time of Delivery: 30-120 Days ARO
- 11b. Expedited Delivery: None
- 11c. Overnight/2-Day Delivery: None

- 11d. Urgent Requirements: None
12. FOB point: F.O.B Origin
13. Ordering Address: Anchor Innovation, Inc. , 208 Golden Oak Court, Ste 121, Virginia Beach, VA 23452
14. Payment Address: Anchor Innovation, Inc. , 208 Golden Oak Court, Ste 121, Virginia Beach, VA 23452
15. Warranty Provision: Standard Commercial Warranty
16. Export Packing Charges: Not Applicable
17. Terms and Conditions of Government Purchase Card Acceptance: Not Applicable
18. Terms and Conditions of rental, maintenance, and repair: Not Applicable
19. Terms and Conditions of installation: Not Applicable
20. Terms and Conditions of repair parts: Not Applicable
- 20a. Terms and Conditions for any other services: Not Applicable
21. List of service and distribution points: None
22. List of participating dealers: None
23. Preventive maintenance: None
- 24a. Environmental attributes, e.g. recycled content, energy efficiency, and/or reduced pollutants: Not Applicable
- 24b. Section 508 Compliance: Not Applicable
25. Data Universal Number System (DUNS) number: 117078167
26. Anchor Innovation, Inc. is currently registered in the Central Contractor Registration (CCR) Database.