

ANCHOR INNOVATION INC. GS-07F-5694R

GENERAL SERVICES ADMINISTRATION FEDERAL SUPPLY SERVICE AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICELIST

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system.

The INTERNET address for GSA Advantage! is www.gsadvantage.gov



Anchor Innovation, Inc.
532 Central Drive
Virginia Beach, VA 23454
WWW.ANCHORI.COM

Contract Number: GS-07F-5694R, PO 0078 dated: 21 April, 2020

Contract Period: March 2, 2005 through March 1 2025

CONTRACT ADMINISTRATION: Paul Hoffman, (757) 962-9175 ext. 302, phoffman@anchori.com

BUSINESS SIZE: Small, Service Disabled Veteran Owned Small Business.



ANCHOR INNOVATION INC. GS-07F-5694R

1a. Awarded Special Item Number(s):

Special Item Number (SIN)	Description	Pricing
238910	Installation and Site Preparation Services	See Price List
334220	Surveillance Systems, Wearable Body Cameras and Vehicular Video	See Price List
334290	Security and Detection Systems	See Price List
334511	Search, Detection, Navigation, Guidance, Aeronautical and Nautical Systems and Instruments	See Price List
336611	Marine Craft Repairing	See Price List
336612	Marine Craft	See Price List
561621H	Harbor/Waterfront Security Products and Services and Professional Marine Security Services	See Price List
611430ST	Security Training	See Price List



ANCHOR INNOVATION INC. GS-07F-5694R

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: see below.

1c. Labor Category Descriptions: see below

2. Maximum Order:

Maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may:

- a) Offer a new lower price,
- b) Offer the lowest price available under the contract, or
- c) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

SIN	Maximum Order Limit
238910	250,000
334220	250,000
334290	250,000
334511	250,000
336611	350,000
336612	250,000
561621H	300,000
611430ST	1,000,000

3. Minimum Order: \$100.00



ANCHOR INNOVATION INC. GS-07F-5694R

4. **Geographic Coverage:** Domestic Only
5. **Point of Production:** Anchor Innovation, Inc., 532 Central Drive, Virginia Beach, VA 23454, Virginia Beach City
6. **Basic Discount:** Basic Discount varies per commercial pricelist dated
7. **Quantity Discount:** None
8. **Prompt payment terms:** NET 30
- 9a **Government Purchase cards are accepted below the micro-purchase threshold.**
- 9b **Government Purchase cards are NOT accepted above the micro-purchase threshold.**
10. **Foreign items:** None
- 11a. **Time of Delivery:** SIN 334290: 60 Days ARO all products except:
- HS-40(Gray), P/N 90076A-1111-02, 90 Days ARO
 - HS-40(Tan), P/N 90076A-1111-04, 90 Days ARO
 - HS-18 RAHD, P/N 90097A-1100, 90 Days ARO
 - HS-18 RAHD, P/N 90097A-2100, 90 Days ARO
- All Other SINS: 30 – 90 Days ARO
- 11b. **Expedited Delivery:** None



ANCHOR INNOVATION INC. GS-07F-5694R

- 11c. **Overnight/2-Day: Delivery:** None
- 11d. **Urgent Requirements:** None
12. **FOB point:** F.O.B Origin
13. **Ordering Address:** Anchor Innovation, Inc., 532 Central Drive, Virginia Beach, VA 23454, Virginia Beach City
14. **Payment Address:** Anchor Innovation, Inc., 532 Central Drive, Virginia Beach, VA 23454, Virginia Beach City
15. **Warranty Provision:** Standard Commercial Warranty applies to all SINS with the exception of Ultra Electronics HyperSpike products listed under SIN 246 20 3
16. **Export Packing Charges:** Not Applicable
17. **Terms and Conditions of Government Purchase Card Acceptance:** Not Applicable
18. **Terms and Conditions of rental, maintenance, and repair:** Not Applicable
19. **Terms and Conditions of installation:** Not Applicable
20. **Terms and Conditions of repair parts:** Not Applicable
- 20a. **Terms and Conditions for any other services:** Not Applicable



ANCHOR INNOVATION INC. GS-07F-5694R

- | | | |
|-------------|---|----------------|
| 21. | List of service and distribution points: | None |
| 22. | List of participating dealers: | None |
| 23. | Preventive maintenance | None |
| 24a. | Environmental attributes, e.g. recycled content, energy efficiency, and/or reduced pollutants: | Not Applicable |
| 24b. | Section 508 Compliance: | Not Applicable |
| 25. | Data Universal Number System (DUNS) number: | 117078167 |
| 26. | Anchor Innovation, Inc. is currently registered in the SAM Database. | |



ANCHOR INNOVATION INC. GS-07F-5694R

Anchor Innovation, Inc. (Anchor) is a diversified technical services company specializing in program management, exercise development and planning, maintenance, and training support to Antiterrorism/Force Protection (ATFP), Port Operations, and Special Warfare organizations within the United States Navy, as well as DoD, DHS, and State and Local Law Enforcement/First Responders. Anchor's Subject Matter Experts (SME) are able to tailor program support and delivery of services across a diverse portfolio of functional areas. Each brings highly-specialized expertise, qualification and experience to exceed performance specifications.

Anchor brings decades of DoD and Navy program support, security and antiterrorism, small craft operations & maintenance, exercise, and training experience including:

- **Developed US Navy Fleet Forces (USFF) Command Defensive Antiterrorism CONOPS**
- **Developed the Navy-wide Harbor Patrol Unit Standard Operating Procedures**
- **Planned, Developed and Controlled US Navy Antiterrorism Exercise SOLID CURTAIN-CITADEL SHIELD - provided exercise analytic support, process management and technical expertise**
- **Training across a diverse mission set:**
 - **Navy Navigation, Seamanship and Shiphandling Training for Navy Surface Warfare Officer School,**
 - **Strike Fighter FA-18 Simulator Instruction**
 - **Amphibious Construction Battalion Improved Navy Lighterage and Floating Causeway instruction**
 - **Expeditionary Security Small Arms and Tactics**
 - **Navy Shore Installation Management Basic Boat Coxswain**
 - **Navy Hazardous Waste Operator Response**
 - **Franklin County, OH SWAT Team Hostage Rescue Teams and Precision Marksmanship**
- **Supported USFF during the inaugural and follow-on AT Flag Officer Summit – developed analytic processes, identified and provided mitigation strategies for systemic vulnerabilities.**
- **Developed and revised Navy Component Commander (NCC) Operational Risk Assessment (NCC ORA) methodology**
- **Provided analysis of NCC ORAs and supported the AT Integrated Capability Requirements Review Board (ICRRB)**
- **Established and developed processes for Navy AT Warfare Improvement Program (ATWIP)**
- **Provided support for planning and execution of ATWIP Conference and development of AT Integrated Prioritized Capability List (IPCL)**
- **Provided USFF with subject matter expertise for Navy nuclear security program and liaison for USNORTHCOM assessments**
- **Developed and wrote Navy Port Operations Management Guide**
- **Developed Oil Spill Response Field Operator's Guide**

Anchor operates utilizing an ISO 9000:2008 compliant *Quality Management System*. The program includes detailed Quality Procedures and standards for operations and services. Procedures are developed to meet specific customer needs and requirements and include a comprehensive Safety Program. Anchors stay actively engaged in every aspect of our business down to the lowest level employee. We empower



ANCHOR INNOVATION INC. GS-07F-5694R

our managers to insure we are achieving the expected performance and our continuously managing and monitoring our workforce.

Key Process Indications (KPI) data is collected and analyzed to ensure we are not only meeting but exceeding the contract requirements. But equally important to our way of business, we stay actively involved with our customers at all levels to insure we meet or exceed their expectations.

For all contracts we implement feedback cards at each location so that customers can provide feedback on our performance. Our Management visits on-site and routinely contacts customers to ensure success.

Anchor is dedicated to our ISO compliant Quality Policy and Program which is intended to continually improve process efficiency and effectiveness in order to provide our customers with quality products and services exceeding quality and service standards. Each employee, from the Anchor Innovation, Inc. CEO down to the most junior employee, is empowered to act immediately when necessary to preserve our **corporate commitment to excellence and quality**.

Support and services can be developed using Anchor's Schedule 84 labor categories for the various SINS for law enforcement, security, and emergency management and response organizations. Functional Tasks will be aligned to organizational objectives and missions, and Anchor's Risk Group (an division within the company) SME experience and expertise will meet specifications based on their highly-specialized experience and qualifications from: prior military or federal and state service (special operations, security, fire & emergency services); intelligence community and/or law enforcement (DHS, SWAT, etc.); and emergency response professionals (fire & emergency services). Our team can deliver strategy-to-task level support as required:

- Program Assessments
- Concept Development
- Program Exercise Development, Planning, Execution, Analysis and Lessons Learned
- Standardization Development, Review and Assessment
- Development, Review and Assessment or Training Programs and Tailored Instruction and Training for:
 - Mission Planning
 - Operational Coordination
 - Intelligence and Information Sharing
 - Decision-Making
 - Situational Assessment
 - Operational and Tactical Communications, Command & Control
 - On-Scene Security and Protection
 - Surveillance and Reconnaissance
 - Precision Marksmanship
 - Assault Team Tactics and Hostage Rescue

The SME I-IV and other labor categories can be applied to any customer's needs, based on their task order requirements.



ANCHOR INNOVATION INC. GS-07F-5694R

Additionally, Anchor has developed a number of training courses that can be provided at varying levels of detail and duration and based on a customer's specific need; combine with other topic areas to tailor the delivery of training. Courses include curriculum development to tailor products to customer's objectives, material and site preparation (where required), and delivery of instruction. The SME I-IV (AI-039, 040, 041, and 042) or other Anchor labor categories (AI 001 – 0038 where applicable) are used for training courses under SIN 611430ST (Security Training)

Law Enforcement and Security Training - Including but not limited to all types of range safety and operations training, all types of high performance and defensive/offensive driving training, all types of weapons training, force protection training, surveillance and surveillance detection training, maritime security training, all types of close quarters defense (CQD) training, special response team training, chemical/biological and weapons of mass destruction (WMD) detection training, terrorism awareness training, survival training, explosive ordnance detonation (EOD) training, and tactical training in realistic physical environments. Also includes all types of products required to support the training.

And;

Emergency Preparedness and First Responder Equipment, Training and Services Includes but not limited to Continuation of Operations Planning (COOP) services, decontamination kits and showers, mass casualty containment trailers, survival/disaster and rapid deployment kits, hazardous material detection equipment and clothing, and emergency response training.

Anchor Developed Courses are tailored for specialized training to law enforcement, federal government, and DoD personnel. Courses are based on a firm fixed-price day rates that include all fully-burdened labor costs (based on existing Anchor labor categories (w/ IFF)) for development or tailoring products to customer's objectives, material and site preparation (where required), and delivery of instruction . Other Direct Costs for range, materials, travel, etc. will be quoted based on customer requirements. Courses can be combined and tailored to cover topic areas aligned to customer needs.

Course Pricing: Classroom-based course pricing is based on 12 attendees and is adjusted if the customer requests/requires multiple instructors. Pricing increases for courses with over 12 participants covers the need for additional instructors, and/or materials. Most field training is restricted to 12 participants due to logistics.

Course Descriptions:

A. Tactical Mission Planning and Route Analysis

Mission planning is the first step to maintaining tactical advantage in the field. Participants will learn how to interpret map data, plan foot and vehicle routes, navigate, and conduct urban and rural movement to a planned location. Trainees will acquire skills necessary to understand asset capabilities and how to identify battlefield geometry risks and constraints, and how to develop comprehensive contingency plans to preserve mission success. Learning may continue into the field to conduct movement along their planned routes while considering and accounting for planned and emergent mission contingencies.



ANCHOR INNOVATION INC. GS-07F-5694R

A.1 Navigation and Route Planning

Practical field exercises and application of mission and route planning. Participants conduct tactical movement along their planned routes while considering and accounting for planned and emergent mission contingencies.

B. Combat Marksmanship and Sniper Shooting Techniques – Basic

Enemy engagements are often unplanned events and the sniper can be an immediate displaced force-multiplier. Participants will learn the pros and cons of: weapon and ammo selection, gun set-up, night vision devices, and gear configuration. Instruction will continue to the range where non-standard shooting positions will be utilized to engage known and unknown distance targets. Sniper teams will learn various philosophies about how to divide roles and responsibilities to maximize effectiveness and account for potential contingencies. Advanced training provides experienced students with a deep dive on sniper shooting techniques and is over a longer training period.

C. Combat Marksmanship and High-Angle Shooting Sniper Shooting Techniques - Advanced

Engaging targets from/to high-angle positions requires the shooter to consider numerous factors to be successful. Snipers must utilize the art of reading terrain to estimate wind and the science of external ballistics to determine the correct shot solution. Snipers also have to be cognizant of their body position and potential impacts on long-range accuracy.

Rotary-Wing Precision Marksmanship - Helos can be a valuable asset but may be problematic for a novice sniper. Shooting from the aircraft can be a daunting task; snipers must consider the shot angle from the helo, speed and direction they and the target are moving in relationship to one another, all while communicating with the pilots. Trainees will learn how to brief pilots, various personal gear configurations, procedures for relaying information to a ground force, shooting techniques and principles, and contingencies. Participants will gain an understanding of their roles and responsibilities during vehicle interdictions, target assault, and ship takedowns while maintaining helo-borne sniper over-watch.

Night and Low Illumination Sniping - Shooting in reduced illumination creates unique constraints, but also generates numerous tactical opportunities. Participants will learn the pros and cons of Night Vision, Thermal, and IR laser devices in various environmental conditions. Tactics and mission planning considerations will be covered so operators can maximize the effectiveness of the various devices while maintaining a tactical advantage. An assortment of shooting scenarios will allow the sniper to experiment with different weapon configurations and gain an understanding when and how each setup should be used.

D. Rural Sniper Deployment

Trainees will learn how to evaluate map data to determine possible rural hide and over-watch positions. Rural searches for fleeing targets are a highly likely possible contingency and coordinated movement is necessary to methodically search locations. Students will learn how to plan and conduct searches against a hostile target while maintaining the team's security.



ANCHOR INNOVATION INC. GS-07F-5694R

E. Urban Sniper Deployment

Sniper deployment in an urban environment can be challenging. Numerous potential threats exist and often fields of view are limited. Instruction will include the tactics necessary for hide selection, movement through urban environments, hide routine, and C2 between sniper teams for hasty and deliberate missions. Mission planning scenarios will consider various urban sniping roles: route over-watch, conventional unit support, forward observer, area deniability, and deliberate sniper missions.

F. Counter Sniper Operations

If standard sniper mission skillsets are akin to those required for playing checkers, conducting counter-sniper operations is more like participating in a chess match. The ability to study imagery and sift through available intelligence are key to establishing a viable hide location. Observation techniques and hide-site routine must be disciplined to ensure you don't become the enemy sniper's target. Participants will learn these essential techniques and their skills will be put to the test when they go against another sniper in a realistic training exercise.

G. Sniper Team Tactical Unit Leadership

Even the most junior sniper is a tactical leader and making or not making decisions will often directly impact the entire team or mission outcome. Trainees will gain insight into common leadership problems and learn the required traits to navigate common challenges. Real-world scenarios will be presented and students will be required to make calculated decisions while considering potential contingencies.

H. Tactical Mobility

The objective of the overland tactical mobility course is to provide instruction and practical exercises that will focus and improve the participants' understanding and practical knowledge of conducting mobility operations in areas with austere environments. Particular attention will be focused on route planning, selection and execution, vehicle capabilities and configuration, and contingencies. Exercises will be presented which require students to plan routes in the field and perform coordinated day and night tactical movement to a specific location. Course topics will include integration of Vehicle Drop Offs (VDOs), Remain Over Night (RON), and Remain Over Day (ROD) procedures. Each participant will have the opportunity to be a lead driver and lead navigator to enhance their skillsets.

I. Small Unit Tactics

Course focuses on Patrolling Formations & Immediate Action Drills (IADs) starting with an in-depth discussion of land warfare basic fundamentals and existing Standard Operating Procedures (SOPs). Participants will practice the basic movements, formations, and maneuver techniques in a number of environments and under various demanding conditions. Verbal and non-verbal hand and arm signals will be presented and utilized during the field practicals. The course will conclude with IADs techniques and contingencies in open and closed terrain for assorted patrol formations.



ANCHOR INNOVATION INC. GS-07F-5694R

Additionally, Anchor can develop and integrate other topics into existing courses to focus upon specific customer needs, for example:

- **Reporting Formats**

Some operations require snipers to gather an immense amount of information. Accurately passing the information can be challenging and if not executed in a disciplined manner may cause confusion. Standardized reporting formats allow the sniper teams and C2 to have a concise, accurate, and methodical method of gathering and passing information. Additionally, the need for lengthy communication transmissions diminishes the likelihood of errors.

- **Command and Control of Sniper Teams**

Command and Control (C2) of sniper teams is essential for maintaining security, proper target observation, and accurate passing of information. C2 often doesn't have eyes-on deployed sniper teams and must rely on coordination and communication during all mission phases. Trainees will learn techniques during planning and mission execution to maintain C2 of sniper teams.

COURSE	DESCRIPTION	MAX # Students	COURSE DAY RATE up to MAX Students	> MAX Student Day Rate	NOTES
Tactical Mission Planning and Route Analysis	Mission planning philosophy and tabletop exercises	20	\$ 3,944.47	\$ 6,311.15	Pricing for above the maximum student count are based on up to 2X the listed MAX - final FFP course pricing will adjusted based on the actual student load.
Navigation & Route Planning - Practical	Navigation field exercises and practicals	18	\$ 5,867.32	\$ 8,800.98	
Combat Marksmanship and Sniper Shooting Techniques	Rifle setup, shooting fundamentals, KD & UKD shooting	20	\$ 5,867.32	\$ 8,800.98	Field and range training may require additional instructors and SME safety observers based on customer or range requirements.
Combat Marksmanship and High-Angle Shooting Sniper Shooting Techniques - Advanced	High-angle shooting, Night, Rotary-wing precision marksmanship	12	\$ 5,867.32	\$ 9,681.08	
Rural Sniper Deployment	Hide/overwatch selection, terrain analysis, C2, rural searches, contingencies	12	\$ 6,558.07	\$ 10,820.82	
	Hide building, tactical movement, weapon system selection, optics selection Reporting Formats, HLZs, CASEVAC coordination				
Urban Sniper Deployment	Hide/overwatch selection, C2, ground troop support, contingencies	12	\$ 6,558.07	\$ 10,820.82	
	Hide building, tactical movement, weapon system selection, optics selection Reporting Formats, Real World Lessons Learned, HLZs, CASEVAC Coordination				
Counter Sniper Operations	Mission Planning, Intel Analysis, Hide/overwatch selection, C2, contingencies	12	\$ 6,558.07	\$ 10,820.82	
	Hide building, tactical movement, weapon system selection, optics selection Reporting Formats, Real World Lessons Learned				
Sniper Team Tactical Unit Leadership	Managing multiple sniper teams in the field, contingencies, managing a recon element during patrol, asset management, CASEVAC coordination	12	\$ 5,867.32	\$ 8,800.98	
Tactical Mobility	Route Planning, Vehicle Lead Nav, VDO selection, ROD/RON procedures	20	\$ 6,558.07	\$ 10,820.82	
Small Unit Tactics	Patrolling formations, PZ posture, Hand & Arm Signals, Land Warfare Basics	20	\$ 5,867.32	\$ 8,800.98	

Note: Pricing for courses exceeding MAX student load reflect additional instructors and SME personnel for up to twice the MAX load (24) – these may or may not be required based on the customer's requirements.



ANCHOR INNOVATION INC. GS-07F-5694R

Anchor Innovation, Inc. Service Offerings and Pricing

WWW.ANCHOR.COM

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 001	Waterfront Security Project Director: Management specialist responsible for oversight of direct operations relating to waterfront security of governmental, and or, municipal assigned assets. Project Director will possess detailed knowledge of all operations and maintenance practices relating to Harbor Security Boats, Anti-Small Craft Barriers, waterside security systems, Joint Harbor Operations Center, and High Value Asset escort operations. Project Director will be eligible for a “Secret” Security Clearance, at minimum.	HR	\$170.23
561621H	AI 002	Waterfront Security Program Manager: Management specialist responsible for programmatic oversight of all budgeting, policies and procedures, and management of waterfront security relating to governmental, and or, municipal assigned assets. Expertise supports analysis, development and production of mission area Concepts of Operation (CONOPS). Program Manager will possess detailed knowledge of applicable governmental instructions and guiding principles relating to Harbor Security Boats, Anti-Small Craft Barriers, waterside security systems, Joint Harbor Operations Center, and High Value Asset escort Operations. Program Manager will be eligible for a “Secret” Security Clearance, at minimum.	HR	\$138.31



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 003	Ship Engineering Surveyor: Retired, or former U.S. Navy officer with the requisite background to act as an agent for the President, Board of Inspection and Survey (PRESINSURV) in all matters of engineering and material readiness. Surveyor, after resume approved by the PRESINSURV, will conduct material inspections and surveys of ships or service craft and provide assessment of the material readiness of assigned vessels. Surveyor's tour as a Chief Engineer Department Head on a U.S. Navy Ship, or Coast Guard equivalent, will be validated as a minimum requirement.	HR	\$127.67
561621H	AI 004	Ship Deck Surveyor: Retired, or former U.S. Navy officer with the requisite background to act as an agent for the President, Board of Inspection and Survey (PREINSURV) in all matters of Deck equipment readiness. Surveyor, after resume approved by the PREINSURV, will conduct material inspections and surveys of ships or service craft and provide assessment of the material readiness of assigned vessels. Surveyor's tour as a Deck Department Head on a U.S. Ship, or Coast Guard equivalent, will be validated as a minimum requirement.	HR	\$127.67
561621H	AI 005	Small Craft Surveyor: Survey specialist with an extensive background in pleasure and military craft assessment and repairs. Surveyor has the ability to perform valuation, repair estimates, and safety surveys. A Society of Accredited Marine Surveyors (SAMS) certification is preferred, but not required. Surveyor will possess a minimum of five years survey experience in small boat survey and repair	HR	127.67



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 006	<p>Waterfront Security Consultant: Technical and operations specialist with a background in DoD Antiterrorism and Force Protection physical security, specializing in waterborne operations. Consultant possesses a detailed knowledge of small boat operations, waterfront security systems, marine mammals, Anti-Small Craft Barriers, and underwater surveillance equipment and methods. Consultant is able to conduct research and develop recommendations for changes to policy and procedures for DoD ATPF program development in support of ATPF readiness. Monitor, analyze and produce recommendations regarding impact on ATPF policy and procedures from DOD, Joint Staffs and Geographic Combatant Commanders (GCC) directives. Subject matter expertise may include Navy Nuclear Weapons Security Programs, SSBN Transit Protection System, High Value Unit escort issues, security, during Refueling and Defueling of Navy Nuclear warships including the employment of the Marine security detachment, submarine canal transit issues and overall understanding of FP issues unique to submarines. Consultant has the ability to perform waterborne threat/risk analysis. Consultant backgrounds draw from Special Warfare, Surface Warfare or Submarine communities (SWO, Submariner, SEAL or EOD).</p>	HR	\$119.45
561621H	AI 007	<p>Marine Systems Engineer 1 (MSE1): Individual must have previously obtained Original Equipment Manufacturer (OEM) warranty repair certification in at least one marine diesel or outboard engine manufacturer. MSE1 must possess a solid working knowledge of marine systems integration to include basic 120/12V electrical wiring, inverters, generator sets, cathodic protection systems, fuel systems, hull maintenance (aluminum and fiberglass), sanitation systems, outboard engine/instrument rigging, stern drive principles, boat trailer maintenance, and oxy/acetylene cutting and brazing. MSE1s must have a minimum of three-years' experience in boat repairs and general maintenance</p>	HR	\$63.83



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 008	Marine Systems Engineer 2 (MSE2): Individual must possess a current Original Equipment Manufacturer (OEM) warranty repair certification in at least one marine diesel or outboard engine. MSE2s must possess a superior knowledge of marine systems integration to include advanced electrical wiring and troubleshooting, generator set overhauls, outboard engine or diesel Class B overhaul, and basic weld repairs. Individual must have documented supervisory experience in boat repairs and/or engine maintenance. MSE2s must possess a minimum of five years' experience in engine repairs and/or general marine maintenance, and proven performance as a small boat operator	HR	\$79.79
561621H	AI 009	Marine Systems Engineer 3 (MSE3): MSE3 must possess either the highest Original Equipment Manufacturer (OEM) certification possible, or multiple certifications from marine engine manufacturers. Individual must possess the highest level of knowledge certifiable in marine systems integration. In addition to all requirements of MSE2, individual must possess an extensive training background in engine maintenance and electrical troubleshooting, customer service, superior knowledge of OEM operations to include parts procurement and warranty submission, marine engineering shop management experience, and extensive financial management experience to include budgeting and forecasting. Marine Systems Engineer 3s must possess a minimum of 10 years certification in OEM warranty service repairs.	HR	\$101.07



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 010	<p>Quality Assurance (QA) Manager: Production and quality specialist versed in the latest governmental and industry models of quality excellence. QA Manager ensures the following documents/controls in place:</p> <ol style="list-style-type: none"> 1. Quality Manual 2. Operational procedures 3. Work instructions (orders) 4. Standards and technical manuals 5. Engineering documents 6. Production and control plans <p>The QA Manager is responsible for the implementation of the QA Program as approved by the Managing Authority</p>	HR	\$70.80
561621H	AI 011	<p>Small Craft Training Specialist: Individual must possess a USCG Masters License, be qualified Surface Warfare Combatant Crewman (SWCC), or Navy Craftmaster qualification with a minimum of two years training experience. Training specialist will tailor level of training to target audience covering all basics of small boat operations and basic engineering preventative maintenance. Training specialist offers advanced classes involving tactical boat operations, shouldering, blocking and High Value Asset escort operations, as well.</p>	HR	\$95.76
561621H	AI 012	<p>Small Craft Master: Individual must possess USCG Masters License, be qualified Surface Warfare Combatant Crewman (SWCC), or Navy Craftmaster qualification. Craft Master will be responsible for the safe navigation and welfare of any assigned crew to the assigned vessel. Craft Master must be able to pass the standard Coast Guard-approved physical.</p>	HR	\$79.79



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 013	Marine Maintenance Program Manager: Marine maintenance specialist responsible for the repairs, preventive maintenance, budgeting and training of personnel assigned to maintain U.S. Navy Oil Spill Response Craft, Harbor Security Boats, and Service Craft. The Marine Maintenance Manager fully is well-versed in U.S. Navy Preventative Maintenance System (PMS) and overhaul requirements for Service Craft.	HR	\$132.99
238910	AI 022	General Labor: Individual will meet all state and federal requirements for employment and receive adequate safety briefings from the Senior Field Technician.	HR	\$51.07
561621H	AI 030	Marine Operations Specialist V - Contractor employee, dependent upon scope and scale, shall serve as a program/project manager, responsible for providing over-site and management support. Attends meetings with government staff, existing and potential customers and provides recommendations to meet mission and customer requirements. Maintains plans and programs related to the operations and management of deliverables and objectives. This may include advising, planning, coordinating, and support to the organization on long-range requirements, personnel, funding, facilities, equipment, and sourcing materials and special resources required to administer a full spectrum of port operations and marine service functions. Analyzes program services to customers' needs and recommends economical solutions; assesses program performance and objectives to include developing key milestones, schedules, programmatic cost-estimates, and provides technical services in program planning, scheduling, procurement, execution and coordination for delivery and of required project or program materials.	HR	\$82.18



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 031	<p>Marine Operations Specialist IV</p> <p>Contractor employee will be responsible for center operations on behalf of the Harbormaster. Ensures Dispatch, Fleet Support and Scheduler positions work in concert for the smooth operation of each function of the center. Attends coordination meetings as required and is the direct point of contact for operational matters. Keeps the Harbormaster advised of events and activities pertaining to the mission. Proof reads and insures accuracy of message communications. Ensures proper security procedures for handling, transportation and custody of classified materials are adhered to. Maintains a broad overview of all center activities and monitors performance quality</p>	HR	\$66.77
561621H	AI 032	<p>Marine Operations Specialist III</p> <p>Contractor employee shall be responsible for short and long range planning for harbor movements. Responsible for timely promulgation of the daily harbor movement schedule. Carries out the daily plan and coordinates adjustments to the schedule which may be required due to fleet requirements, emergencies, equipment casualties or weather considerations. Resolves conflicts and adjusts for incompatible events. Maintains track of harbor service equipment assignments and locations. Manages assignment and training for dispatcher watch personnel. Reports to the Center Supervisor for administrative duties and operational requirements.</p>	HR	\$61.64



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 033	<p>Marine Operations Specialist, II</p> <p>Contractor employee shall be responsible for coordinating services for all home ported, visiting U.S. and foreign ships. Responsible for responses to LOGREQ messages within standard time deadlines. Responsible for preparing outgoing messages for release by the Port and ensures coordination of services and planning efforts by communication with all port control sections. Shall attend planning meetings for special ship support events. Embarks visiting ships for port briefings and to ensure quality of service is delivered. Reports to the Scheduler and Supervisor for direction and assignment. The contractor employee shall be responsible for managing the Port Operations Management System (POMS) on a daily bases. The contractor employee shall be responsible for entering daily ships movements (Arrivals, Departures and Brief Stopping Points (BSP), ships Berth Days, Tug Utilization and small crafts (barges) usages data into POMS. The contractor employee shall be responsible for running reports and reconciling/verifying data entered into POMS from other authorized users. The contractor employee shall be responsible for training new POMS users as assigned. The contractor employee shall be responsible for assisting the NRSW Marine Maintenance Manager with entering and updating maintenance schedules / requirements for all NRSW Port Operations waterfront equipment.</p>	HR	\$51.36
561621H	AI 034	<p>Marine Operations Specialist I</p> <p>Entry level position to collect and analyze information and provide data calls and budget support. Assist with administrative tasks and POMS data entry.</p>	HR	\$30.81



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 035	<p>Deck Hand: Provide direct support to the operation and tending of 8' diameter Dunlop barrier gates and sections, Port Security Barrier (PSB) operations and other waterborne barriers systems. Their duties include operation of the anti-small craft barriers. They will perform continual barrier inspections are performed in accordance with the Barrier Operating Manual.</p> <p>They will serve aboard Government furnished, tug-type workboats and perform all line-handling and rigging duties. Load/ unload and securely stow all cargo and material. Splice and repair cables, line and ropes, and ensures they are in good condition, performing marlinspike work as necessary. They are responsible for anchoring, mooring and towing details. Serve as small boat / craft Bow Hook. Additional duties include ensuring that all day shapes, flags, and navigation lights are displayed and operated in compliance with the rules of the road. Minimum experience: 2 years on water.</p>	HR	\$67.20
561621H	AI 036	<p>PHYSICAL SECURITY TECH WRITER I: Individual capable of assisting in the maintenance of comprehensive technical writing to develop new operating procedures, instructions, and notices to support the activation and modification of security facilities to ensure sustained and uninterrupted operations. Highly skilled in the production of command instructions, various reports, documents, presentations, and charts using Microsoft Office suite products in a clear, concise and unambiguous manner</p> <ul style="list-style-type: none"> • Must have 2 years of experience in writing procedures, manuals, and other operational/technical products and specializes in writing material regarding work methods and procedures • Demonstrate professional skill in oral communication and presentations • Must have at least a High School Diploma • Possess the ability to read, write, and speak English fluently 	HR	\$38.28



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
561621H	AI 037	<p>PHYSICAL SECURITY TECH WRITER II: Individual capable of maintaining a comprehensive technical writing program to develop new operating procedures, instructions, and notices to support the activation and modification of security facilities to ensure sustained and uninterrupted operations. Highly skilled in the production of command instructions, various reports, documents, presentations, and charts using Microsoft Office suite products in a clear, concise and unambiguous manner</p> <ul style="list-style-type: none"> • Must have 5 years of experience in writing procedures, manuals, and other operational/technical products and specializes in writing material regarding work methods and procedures • Demonstrate professional skill in oral communication and presentations • Must have at least a High School Diploma • Possess the ability to read, write, and speak English fluently 	HR	\$48.88
561621H	AI 038	<p>PHYSICAL SECURITY TECH WRITER III: Individual capable of developing a comprehensive technical writing program to develop new operating procedures, instructions, and notices to support the activation and modification of security facilities to ensure sustained and uninterrupted operations. Highly skilled in the production of command instructions, various reports, documents, presentations, and charts using Microsoft Office suite products in a clear, concise and unambiguous manner</p> <ul style="list-style-type: none"> • Must have 10years experience in writing procedures, manuals, and other operational/technical products and specializes in writing material regarding work methods and procedures • Demonstrate professional skill in oral communication and presentations • Must have at least a Bachelor's Degree in a technical discipline, or 10 years of related experience. • Possess the ability to read, write, and speak English fluently 	HR	\$62.47



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
6411430ST	AI – 039	<p>Subject Matter Expert (SME) IV - Subject Matter Expertise varies by task order and directly supports customer objectives and mission requirements. Provides subject matter expertise in support of discipline-related programs and projects. This position requires highly skilled professionals from unique and specialized areas of expertise related to strategic level mission planning, organizational risk management, operations; tactics, techniques and procedure development, revision, assessment and training, logistics, command and control and other functional tasks related to required performance. Duties may include: support for accomplishment of multiple, complex and interrelated projects; design, development, and implementation or revision of programs, projects or tasks; lead or manage multi-task programs and projects of high-complexity while serving as primary interface with client management personnel regarding strategic issues; ensure completion of programs, projects or tasks within estimated schedule and budget constraints; coordinate with all stakeholders to tasks; review deliverables for completeness, and adherence to customer requirements; brief and lead strategic level client meetings.</p> <ul style="list-style-type: none"> • MS/MA and twelve (12) years' related expertise and experience • BS/BA and fourteen (14) years' related expertise and experience • Assoc. degree plus sixteen (16) years, or eighteen (18) years of related expertise and experience • Demonstrate professional skills in oral communications and presentations • Unique qualification and certifications related to required subject matter expertise 	HR	\$206.68



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
6411430ST	AI – 040	<p>Subject Matter Expert (SME) III - Subject Matter Expertise varies by task order and directly supports customer objectives and mission requirements. Provides subject matter expertise in support of discipline-related programs and projects. This position requires highly skilled professionals from unique and specialized areas of expertise related to operational level mission planning, organizational risk management, operations; tactics, techniques and procedure development, revision, assessment and training, logistics, command and control and other functional tasks related to required performance. Duties may include: support for accomplishment of multiple, complex and interrelated projects; design, development, and implementation or revision of programs, projects or tasks; ensure completion of programs, projects or tasks within estimated schedule and budget constraints; review deliverables for completeness, and adherence to customer requirements; brief and lead strategic level client meetings.</p> <ul style="list-style-type: none"> • MS/MA and eight (8) years' related expertise and experience • BS/BA and ten (10) years' related expertise and experience • Assoc. degree plus twelve (12) years, or sixteen (16) years' of related expertise and experience • Demonstrate professional skills in oral communications and presentations <p>Unique qualification and certifications related to required subject matter expertise</p>	HR	\$201.96



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
6411430ST	AI-041	<p>Subject Matter Expert (SME) II - Subject Matter Expertise varies by task order and directly supports customer objectives and mission requirements. Provides subject matter expertise in support of discipline-related program and project at the execution-level. This position requires highly skilled professionals from unique and specialized areas of expertise related to tactical level mission planning, organizational risk management, operations; tactics, techniques and procedure development, revision, assessment and training, logistics, command and control and other functional tasks related to required performance. Unique experience and skill sets are not available or represented in DOL basic labor categories.</p> <ul style="list-style-type: none"> • MS/MA and six (6) years' related expertise and experience • BS/BA and eight (8) years' related expertise and experience • Assoc. degree plus ten (10) years, or fourteen (14) years' of related expertise and experience • Demonstrate professional skills in oral communications and presentations <p>Unique qualification and certifications related to required subject matter expertise</p>	HR	\$192.29



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
6411430ST	AI – 042	<p>Subject Matter Expert (SME) I - Subject Matter Expertise varies by task order and directly supports customer objectives and mission requirements. Provides subject matter expertise in support of discipline-related program and project at the execution-level. This position requires highly skilled professionals from unique and specialized areas of expertise related to tactical level mission planning, organizational risk management, operations; tactics, techniques and procedure development, revision, assessment and training, logistics, command and control and other functional tasks related to required performance. Unique experience and skill sets are not available or represented in DOL basic labor categories.</p> <ul style="list-style-type: none"> • BS/BA and six (6) years' related expertise and experience • Assoc. degree plus ten (10) years, or twelve (12) years' of related expertise and experience • Demonstrate professional skills in oral communications and presentations <p>Unique qualification and certifications related to required subject matter expertise</p>	HR	\$172.69
6411430ST	Tactical Mission Plan	Tactical Mission Planning and Route Analysis Max Student - 20 (Day Rate)	LO	\$3,944.47
6411430ST	Navigation	Navigation & Route Planning - Practical - Max Student 18 (Day Rate)	LO	\$5,867.32
6411430ST	Combat Marksmanship	Combat Marksmanship and Sniper Shooting Techniques - Max Student 20 (Day Rate)	LO	\$5,867.32
6411430ST	High Angle Techniques	Combat Marksmanship, High Angle Techniques Advanced - Max Student 12 (Day Rate)	LO	\$5,867.32



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	GSA PART NO.	DESCRIPTION	UNIT	GSA PRICE W/IFF
6411430ST	Rural Sniper	Rural Sniper Deployment - Max Student 12 (Day Rate)	LO	\$6,558.07
6411430ST	Urban Sniper	Urban Sniper Deployment - Max Student 12 (Day Rate)	LO	\$6,558.07
6411430ST	Counter Sniper	Counter Sniper Operations - Max Student 12 (Day Rate)	LO	\$6,558.07
6411430ST	Sniper Tactical	Sniper Team Tactical Unit Leadership - Max Student 12 (Day Rate)	LO	\$5,867.32
6411430ST	Tactical Mobility	Tactical Mobility - Max Student 20 (Day Rate)	LO	\$6,558.07
6411430ST	Small Unit	Small Unit Tactics - Max Student 20 (Day Rate)	LO	\$5,867.32



ANCHOR INNOVATION INC. GS-07F-5694R

ULTRA ELECTRONICS – USSI HyperSpike Products

SIN	SYSTEM	GSA P/N	DESCRIPTION	GSA PRICE W/ IFF
334290	Shoulder Strap, HS-Micro	33653A-1	Shoulder Strap, HS-Micro	\$32.08
334290	Amphenol to TRS (COTS) Line-in Cable	42020A-801	Cable, MP3, Interconnect Replacement Cable, 4 pin Amphenol connector TRS.	\$120.43
334290	HS-14 DC Cord - 3m Flying Leads	42095A-801	HS-14 DC Cord - 3m Flying Leads	\$290.60
334290	HS-14 DC Cord- Battery Pack	42095A-802	HS-14 DC Cord- Battery Pack	\$471.44
334290	HS-14 DC Cord - 3m Clamp Ends	42115A-801	HS-14 DC Cord - 3m Clamp Ends	\$359.98
334290	HS-File Player Line-in Cable	42117A-801	HS-File Player Line-in Cable	\$193.73
334290	Battery Pack - HS-14	54046A-801	Battery Pack - HS-14	\$4,398.26
334290	AC Power Cord, HS models-3 Meter	72590A-801	HS Model, IEC Power cord, 3 meters	\$128.29
334290	AC Power Cord, HS models-6 Meter	72591A-801	HS Model, IEC Power cord, 6 meters	\$163.63
334290	HS-File Player Charger Kit	72955A-801	HS-File Player Charger Kit	\$329.64
334290	HS-40	90076A-1111-02	HS-40 Acoustic Hailing Device, Tan, Control Electronics, MP3 Player and interconnect cable, 3m AC power cord, CB style microphone, accessory bag, HS Audio Optimizer software, saddle bracket, 50 ft. speaker cable, and corrugated Packaging.	\$63,726.20
334290	HS-40	90076A-1111-04	HS-40 Acoustic Hailing Device, Grey, Control Electronics, MP3 Player and interconnect cable, 3m AC power cord, CB style microphone, accessory bag, HS Audio Optimizer software, saddle bracket, 50 ft. speaker cable, and corrugated Packaging.	\$63,726.20
334290	HS-18	90096A-1111-04	HS-18, Gray, w/ Saddle Bracket, MP3 Player and Interconnect cable, 3m AC Power Cord, Record/Play Microphone, Hearing Protection, Accessory Bag, HS Audio Optimizer Software, & Corrugated Foam-Lined Package.	\$21,927.43
334290	Transit Case - HS-18	90096A-PKG-802	HS-18 Transit & Storage Case	\$3,088.13
334290	HS-14	90110A-1211-02	HS-14 Acoustic Hailing Device, Tan, w/ Saddle Bracket, built-in file player w/ 16GB memory, unterminated DC power Cord, Record/Play microphone, hearing protection, accessory bag, HS Audio Optimizer software, & corrugated foam-lined package.	\$12,643.07



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	SYSTEM	GSA P/N	DESCRIPTION	GSA PRICE W/ IFF
334290	HS-14	90110A-1211-04	HS-14 Acoustic Hailing Device Gray, w/ Saddle Bracket, built-in file player w/ 16GB memory, unterminated DC power Cord, Record/Play microphone, hearing protection, accessory bag, HS Audio Optimizer software, & corrugated foam-lined package.	\$12,643.07
334290	HS-14	90110A-2211-02	HS-14 Acoustic Hailing Device, Tan, w/ Saddle Bracket, built-in file player w/16GB memory, battery pack w/ power cord, battery charger, Record/Play microphone, hearing protection, accessory bag, HS Audio Optimizer software & corrugated foam-lined package.	\$16,538.16
334290	HS-14	90110A-2211-04	HS-14 Acoustic Hailing Device, Gray, w/ Saddle Bracket, built-in file player w/16GB memory, battery pack w/ power cord, battery charger, Record/Play microphone, hearing protection, accessory bag, HS Audio Optimizer software & corrugated foam-lined package.	\$16,538.16
334290	HS-14	90110A-3211-02	HS-14 Acoustic Hailing Device, Tan, w/ Saddle Bracket, built-in file player w/16GB memory, DC power cable with battery clamps, Record/Play microphone, hearing protection, accessory bag, HS Audio Optimizer software & corrugated foam-lined package.	\$12,898.49
334290	HS-14	90110A-3211-04	HS-14, Acoustic Hailing Device, Gray, w/ Saddle Bracket, built-in file player w/16GB memory, DC power cable with battery clamps, Record/Play microphone, hearing protection, accessory bag, HS Audio Optimizer software & corrugated foam-lined package.	\$12,898.49
334290	Transit Case - HS-14	90110A-PKG-802	Transit Case - HS-14	\$1,585.21
334290	Xtend Remote Controller	90126A-801	Xtend Remote Controller	\$5,694.18
334290	HS-File Player w/ Line-In Cable	90146A-111	HS-File Player w/ Line-In Cable	\$2,159.86
334290	Tripod - Heavy Duty	92010A-801	Tripod, heavy-duty	\$530.29
334290	Ship Rail Clamp	92011A-6	Ship Rail Clamp, Horizontal & Vertical, Stainless Steel	\$3,192.70
334290	Maritime Cover - HS-40	92034A-1	HS-40 Maritime Cover, protects against corrosion, reduces maintenance due to harsh weather and extends life of AHD	\$1,284.55
334290	Maritime Cover - HS-18	92040A-1	HS-18 Maritime Cover, protects against corrosion, reduces maintenance due to harsh weather and extends life of AHD	\$1,027.64
334290	Soft Cover - HS-18	92042A-1	Soft Cover - HS-18	\$308.29
334290	Soft Cover - HS-14	92052A-1	Soft Cover - HS-14	\$513.82
334290	Soft Cover - HS-40	92053A-1	Soft Cover - HS-40	\$642.27
334290	Maritime Cover - HS-14	92054A-1	HS-14 Maritime Cover, protects against corrosion, reduces maintenance due to harsh weather and extends life of AHD	\$963.42
334290	Tripod, Super Heavy Duty (HS-40)	92055A-801	Tripod, Super Heavy Duty (HS-40)	\$4,843.32



ANCHOR INNOVATION INC. GS-07F-5694R

SIN	SYSTEM	GSA P/N	DESCRIPTION	GSA PRICE W/ IFF
334290	Swing Arm Mount w/ Mk 16 Pintle Adapter	92056A-801	Swing Arm Mount w/ Mk 16 Pintle Adapter	\$8,237.15
334290	MK16 Pintle Adapter	92057A-1	MK16 Pintle Adapter	\$1,269.13