



**SEIBOLD SECURITY**  
FROM EVERY ANGLE.

12 Aqueduct Street, Rochester, NY 14614  
585-546-4990 / Fax 585-546-5651  
Email: [info@seiboldsecurity.com](mailto:info@seiboldsecurity.com)  
[www.seiboldsecurity.com](http://www.seiboldsecurity.com)



**Schedule 84 GS-07F-5699P**

**11/2018**

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**General Services Administration  
Federal Supply Service  
Authorized Federal Supply Schedule Price List (September 1, 2018)**

On-line access to contract ordering information, terms and condition, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: [www.GSAAdvantage.gov](http://www.GSAAdvantage.gov).

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**Federal Supply Schedule 084 –Total Solutions for Law Enforcement, Security, Facility Management Systems, Fire, Rescue, Special Purpose Clothing, Marine Craft and Emergency/Disaster Response**

**Group 63 – Alarm and Signal Systems/Facility Management Systems, Professional Security/Facility Management Services, Guard Services**

**FSC Class:** R414  
**NAICS Code:** 561621

**Contract Number:** **GS-07F-5699P**

For more information on ordering from Federal Supply Schedules, visit [www.gsa.gov](http://www.gsa.gov).

**Contract Period:** 4/1/2019 through 3/31/2024

**Contractor:**

Seibold Security, Inc.  
12 Aqueduct Street  
Rochester, NY 14614  
Ph: 585-546-4990  
Fax: 585-546-5651  
Website: [www.seiboldsecurity.com](http://www.seiboldsecurity.com)

**Contract Administration:**

Kelly Grimes  
12 Aqueduct Street  
Rochester, NY 14614  
Ph: 585-546-4990  
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Email: [kgrimes@seiboldsecurity.com](mailto:kgrimes@seiboldsecurity.com)

**Business Size:** Small Business



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## Customer Information

### 1a. Awarded Special Item Number:

246-52 – Professional Security / Facility Management Services

### 1b. Lowest Priced Item

246-52 – N/A (Services)

### 1c. See accepted Price List

### 2. MAXIMUM ORDER GUIDELINE: 246-52 - \$200,000 per SIN/per order

This maximum order is a dollar amount at which it is suggested that the ordering agency request higher discounts from the contractor before issuing the order. The contractor may: 1) Offer a new lower price, 2) Offer the lowest price available under the contract, or 3) Decline the order within five (5) days. In accordance with the Maximum Order provisions contained in the Schedule, a delivery order may be placed against the Schedule contract even though it exceeds the maximum order.

### 3. MINIMUM ORDER LIMITATION: \$100.00

### 4. GEOGRAPHIC COVERAGE: Domestic only

### 5. PRODUCTION POINT: Rochester, NY

### 6. BASIC DISCOUNT: The awarded price list for the GSA Multiple Award Schedule (Mas) Contract is Seibold Security Project Labor Categories and Rates dated 9/1/2018 with a negotiated basic discount of 2%.

### 7. QUANTITY VOLUME DISCOUNT: An additional 0.5% for orders of \$200,000+

### 8. PROMPT PAYMENT TERMS: 2% 15 Days / Net 30 Days

### 9. GOVERNMENT PURCHASE CARDS ARE ACCEPTED

### 10. FOREIGN ITEMS: None

### 11a. TIME OF DELIVERY: Per SOW

### 11b. EXPEDITED DELIVERY: Per SOW

### 11c. OVERNIGHT DELIVERY: None

### 11d. URGENT REQUIREMENTS: None



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**12. FOB POINT:** Destination

**13a. ORDERING ADDRESS:** Seibold Security, 12 Aqueduct Street, NY 14614

**13b. ORDERING PROCEDURE:** For Supplies and Services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at GSA homepage ([www.gsa.gov/schedules](http://www.gsa.gov/schedules)).

**14. PAYMENT ADDRESS:** Seibold Security, Inc., 12 Aqueduct Street, Rochester, NY 14614

**15. WARRANTY PROVISIONS:** Standard Commercial Warranty

**16. EXPORT PACKAGING CHARGES:** N/A

**17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** N/A

**18. TERMS AND CONDITIONS OF RENTAL:** N/A

**19. TERMS AND CONDITIONS OF INSTALLATION:** N/A

**20. TERMS AND CONDITIONS OF REPAIR PARTS:** N/A

**20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES:** N/A

**21. LIST OF SERVICE AND DISTRIBUTION POINTS:** N/A

**22. LIST OF PARTICIPATING DEALERS:** N/A

**23. PREVENTATIVE MAINTENANCE:** N/A

**24a. SPECIAL ATTRIBUTES:** N/A

**24b. SECTION 508:** N/A

**25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER:** 07-368-7345

**26. REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM):**  
Registration Valid until 9/4/2019.



**Seibold Security Project Labor Categories and Rates**  
**GSA Schedule 84 Contract GS-07F-5699P**

**Project Management**

<b>Position / Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Senior Program Manager</b>	<b>233.38</b>	<b>296.07</b>
<b>Projects Administrator</b>	<b>146.17</b>	<b>168.21</b>
<b>Senior Project Manager</b>	<b>116.38</b>	<b>134.07</b>
<b>Project Manager</b>	<b>93.73</b>	<b>114.21</b>
<b>Project Administrative Assistant</b>	<b>62.07</b>	<b>67.04</b>

**Technical Design and Execution**

<b>Position/Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Technical Expert – Systems</b>	<b>139.66</b>	<b>155.17</b>
<b>Subject Matter Expert – Systems</b>	<b>131.90</b>	<b>146.17</b>
<b>Senior Systems Engineer</b>	<b>143.38</b>	<b>173.48</b>
<b>Systems Engineer</b>	<b>101.79</b>	<b>127.86</b>
<b>Senior Software Engineer</b>	<b>127.86</b>	<b>143.38</b>
<b>Software Engineer</b>	<b>109.86</b>	<b>127.86</b>
<b>Information Technology (IT) Specialist</b>	<b>96.52</b>	<b>120.10</b>
<b>Senior Programmer/Analyst</b>	<b>110.79</b>	<b>133.14</b>
<b>Programmer/Analyst</b>	<b>79.76</b>	<b>99.31</b>
<b>Senior Software Technician</b>	<b>65.17</b>	<b>79.76</b>



**Technical Design and Execution**

<b>Position/Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Electronics Engineer</b>	<b>96.52</b>	<b>120.10</b>
<b>User Documentation Analyst</b>	<b>75.73</b>	<b>91.24</b>
<b>User Training Coordinator</b>	<b>71.69</b>	<b>87.52</b>
<b>Technical Documentation Specialist</b>	<b>65.17</b>	<b>78.21</b>
<b>CAD/Graphics Specialist</b>	<b>65.17</b>	<b>78.21</b>
<b>CAD/Graphics Operator</b>	<b>61.45</b>	<b>75.73</b>
<b>Senior Electronics Technician</b> ( <b>&lt; 50 hrs/wk</b> ) ( <b>&gt; 50 hrs/wk</b> )	<b>84.73</b> <b>67.97</b>	<b>91.24</b> <b>75.73</b>
<b>Electronics Technician</b>	<b>65.17</b>	<b>75.73</b>

**Implementation**

<b>Position/Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Site Installation Manager</b>	<b>95.28</b>	<b>110.79</b>
<b>Senior Installation Technician</b> ( <b>&lt; 50 hrs/wk</b> ) ( <b>&gt; 50 hrs/wk</b> )	<b>84.73</b> <b>67.97</b>	<b>91.94</b> <b>75.73</b>
<b>Installation Technician</b> ( <b>&lt; 50 hrs/wk</b> ) ( <b>&gt; 50 hrs/wk</b> )	<b>78.21</b> <b>65.17</b>	<b>84.73</b> <b>71.69</b>
<b>Training Specialist</b>	<b>58.68</b>	<b>78.21</b>



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**Support**

<b>Position/Labor Category</b>	<b>Rate Home</b>	<b>Rate Site</b>
<b>Customer Support Specialist (24x7 Remote)</b>	<b>86.28</b>	<b>105.83</b>
<b>Customer Support Technician (Local)</b>	<b>65.17</b>	<b>78.21</b>