



The AcuTech Consulting Group is a global consulting company offering a full range of *Federal Supply Schedule 084* security and safety risk management and technical support, training services, and software products to the public and private sector to identify, evaluate and manage risks in order to continually improve security, safety, health, environmental, and operational performance. AcuTech offers a unique background in vulnerability analysis, process safety, risk analysis and management, design, operations, inherent safety, fire protection, emergency management, and security that provide our clients with practical, cost-effective solutions for the challenges of security risk management and process safety. Our scope of services includes regulatory compliance with federal, state and local requirements, as well as being able to provide assistance and solutions that extend beyond simple compliance to enable us to deliver advanced services and solutions that meet the higher level of security and safety demanded by the ever changing world circumstances.

AcuTech was incorporated in 2001 and currently employs twenty-four consultants and administrative personnel, the majority of whom have various levels of clearances from different government agencies, including DOE and DOD top-secret and secret, and determinations of suitability for positions of public trust and/or sensitive positions.

As a government contractor, AcuTech maintains both a DUNS Number - 030554351 and NAICS classifications. Our primary NAICS codes include:

<u>NAICS Code</u>	<u>Description</u>
541330	Engineering Consulting Services
541611	Administrative Management & General Management Consulting Services
541620	Environmental Consulting Services
541690	Other Scientific & Technical Consulting Services

AcuTech is a small business and currently holds contract number GS-07F-9300S under the GSA Federal Supply Schedule 084 - Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Special Purpose Clothing, Marine Craft, and Emergency / Disaster Response, FSC Group: 63 – Alarm and Signal Systems / Facility Management Systems / Professional Security / Facility Management Services and Guard Services, SIN 246-52 Professional Security / Facility Management Services.

AcuTech employs a combination of senior, mid-level and junior staff that enables us to provide the appropriate level of consulting services to our Government and commercial clients. The average level of professional experience within our firm is 15 years. In addition, we have consultants who hold Professional Engineering (PE), as well as Certified Safety Professional (CSP) and Certified Protection Professional (CPP) certifications.

Although our scope of services includes comprehensive support to federal, state and local regulatory and private clients regarding regulatory compliance requirements, AcuTech's capabilities extend beyond compliance with these standards to management and strategic consulting including the delivery of forward-looking services (engineering, design, security, safety and preparedness planning, etc.) that meet the higher level of security, safety and response demanded by escalating world circumstances and potential future regulatory guidance. We emphasize high quality, on-time, cost-effective performance, by personnel experienced and successful in achieving this goal. We counsel and guide clients in recognizing the threats facing facilities, identifying their critical assets, analyzing the hazards, identifying the vulnerabilities, assessing the risks, conducting tabletop exercises and full-scale scenario simulations, developing mitigation plans, integrating systems, training operators and responders, and validating performance.

AcuTech's array of services includes:

- ✓ Security Vulnerability Analysis
- ✓ Risk Management Plans (RMP)
- ✓ Quantitative Risk Analysis (QRA)
- ✓ Emergency Planning and Response
- ✓ Process Hazards Analysis (PHA)
- ✓ Expert Witness Testimony
- ✓ Risk Communication / Crisis Management
- ✓ Mechanical Integrity
- ✓ Fire Protection
- ✓ Process Safety Management (PSM)
- ✓ OSHA Voluntary Protection Program (VPP)
- ✓ Regulatory Compliance Planning
- ✓ Consequence Modeling
- ✓ Safety Instrumented Systems
- ✓ Human Factors Management Systems
- ✓ Human Error & Reliability Analysis
- ✓ Inherently Safer Systems
- ✓ Security System Design & Integration
- ✓ Conceptual plans & designs to mitigate risk / threat
- ✓ Oversee detail design & implementation
- ✓ Countermeasures performance testing & commissioning
- ✓ Policy & procedure development
- ✓ Consequence modeling for release or explosion analysis
- ✓ Continuity of Government / Continuity of Operations
- ✓ Independent reviews & audits
- ✓ Emergency response, crisis management & business continuity planning
- ✓ Drills & exercises
- ✓ Customized Training
- ✓ Policy Development and Regulatory Analysis

For more information please visit: <http://www.acutech-consulting.com>

PLEASE NOTE THAT THE INFORMATION IS CURRENT THROUGH MODIFICATION FX60

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is <http://www.gsaadvantage.gov>.

SCHEDULE TITLE: Federal Supply Schedule 084 – Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Special Purpose Clothing, Marine Craft, and Emergency/Disaster Response, FSC Group: 63 – Alarm and Signal Systems/Facility Management Systems/Professional Security/Facility Management Services and Guard Services

CONTRACT NUMBER: GS-07F-9300S

CONTRACT PERIOD: February 1, 2006 - January 31, 2011

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

CONTRACTOR: AcuTech Group, Inc. dba AcuTech Consulting Group
2001 N. Beauregard Street, Suite 100 SPA
Alexandria, VA 22311
Phone number: 703-399-7453 • Fax number: 703-842-8854
E-Mail: kclodfelter@acutech-consulting.com

CONTRACTOR'S ADMINISTRATION SOURCE: Kathleen Clodfelter, Business Operations Manager
Address same as above.

BUSINESS SIZE: Small Business

CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s):

SIN DESCRIPTION
246-52 Professional Security/Facility Management Services

1b. Lowest Priced Model Number and Price for Each

SIN: SIN MODEL PRICE
N/A/SERVICES

1c. Services Offered:

246-52 – Professional Security/Facility Management Services See Pricelist for Labor Hour Rates & Categories

2. MAXIMUM ORDER GUIDELINE: SIN 246-52 - \$200,000 per SIN/per Order

**If the best value selection places your order over the Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.*

- 3. MINIMUM ORDER LIMITATION:** \$100.00
- 4. GEOGRAPHIC COVERAGE:** 48 Contiguous United States, AK, HI, PR, DC & US Territories
- 5. PRODUCTION POINT:** N/A to Services
- 6. BASIC DISCOUNT:** 0% from the accepted pricelist.
- 7. QUANTITY DISCOUNTS:** None
- 8. PROMPT PAYMENT TERMS:** ½% 20, Net 30 Days
- 9a. GOVERNMENT PURCHASE CARDS MUST BE ACCEPTED UP TO THE MICROPURCHASE THRESHOLD**
- 9b. GOVERNMENT PURCHASE CARDS ARE NOT ACCEPTED ABOVE THE MICROPURCHASE THRESHOLD (Contractor to revise prior to distribution if larger credit card orders will be accepted)**
- 10. FOREIGN ITEMS:** N/A
- 11a. TIME OF DELIVERY:** 60 DARO or PER Statement of Work (SOW)
- 11b. EXPEDITED DELIVERY:** PER SOW
- 11c. OVERNIGHT and 2-day DELIVERY:** Consult with Contractor
- 11d. URGENT REQUIREMENTS:** Consult with Contractor
- 12. FOB POINT:** N/A to Services
- 13a. ORDERING ADDRESS:** Same as Contractor's address
- 13b. ORDERING PROCEDURES:** For Supplies and Services, the ordering procedures and information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.
- 14. PAYMENT ADDRESS:** Same as contractor's address
- 15. WARRANTY PROVISIONS:** N/A
- 16. EXPORT PACKING CHARGES:** N/A
- 17. TERMS AND CONDITIONS OF GOVERNMENT PURCHASE CARD ACCEPTANCE:** (any threshold above the micro-purchase level)
- 18. TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (IF APPLICABLE):** N/A
- 19. TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 20. TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF APPLICABLE):** N/A
- 20a. TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A

21. LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE): N/A

22. LIST OF PARTICIPATING DEALERS (IF APPLICABLE): N/A

23. PREVENTATIVE MAINTENANCE (IF APPLICABLE): N/A

24a. SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants): N/A

24b. SECTION 508 COMPLIANCE FOR EIT: N/A

25. DATA UNIVERSAL NUMBER SYSTEM (DUNS) NUMBER: 03-0555-4351

26. NOTIFICATION REGARDING REGISTRATION IN CENTRAL CONTRACTOR REGISTRATION (CCR) DATABASE: Registered. Cage Code 3Q1E1.

AcuTech's Training Requirements and Discussion of Labor Categories

AcuTech's rate schedule for security consulting work is based on a combination of technical and managerial experience and training. The labor categories are listed below with the corresponding requirements for that billing level.

Labor Category	Qualifications
President	Masters Degree or above Professional Engineer license 25 yrs + industry experience 10 yrs + management experience
Business Unit Manager	Masters Degree or above Professional Engineer license 25 yrs + industry experience 8 yrs + management experience
Sr. Principal Consultant	Bachelors Degree or above Second Degree or Professional license (PE, CSP, CSHO) 20 yrs + industry experience 5 yrs + management experience
Principal Consultant	Bachelors Degree or above 15 yrs + industry experience (or 2nd degree and 10 yrs)
Senior Consultant	Bachelors Degree or above 10 yrs or more industry experience
Sr. Associate Consultant	Bachelors Degree or above 5 yrs or more industry experience
Associate Consultant	Bachelors Degree + 3 yrs industry experience or Associate Degree + 5 yrs industry experience
Consultant	Bachelors Degree + 0-1 yrs industry experience or Associate Degree + 3 yrs or more industry experience
Associate	Associate Degree + 1-3 yrs or more industry experience
Analyst	Associate Degree and Professional Training and /or 0-1 yrs equivalent experience in relevant work areas
Technical Assistant	Associate Degree or Professional Training and /or 0-1 yrs equivalent experience in relevant work areas
Administrative Assistant	Professional training and/or degree plus 0-5 yrs administrative experience

Consultant level and above receive 2 day classroom instruction plus hands-on field work with experienced consultant.

ACUTECH CONSULTING GROUP
2009 SCHEDULE OF GSA CONSULTING RATES

Management	Technical		Rate (\$/Hour)
President			234.75
Business Unit Manager			223.67
	Sr. Principal Engineer	Sr. Principal Consultant	201.50
	Principal Engineer	Principal Consultant	195.46
	Senior Engineer	Senior Consultant	190.42
	Sr. Associate Engineer	Sr. Associate Consultant	174.30
	Associate Engineer	Associate Consultant	163.22
	Engineer	Consultant	153.14
	Engineering Associate	Associate	130.98
		Analyst	108.81
		Technical Assistant	92.69
		Administrative Assistant	71.53

Please note: For litigation support, a 50% premium is charged for all testimony (depositions and court appearances) and pretrial preparation.

Third party project costs (including travel and subsistence, telephone calls, etc.) are billed at actual cost. Internal faxes and photocopies are billed at \$0.20 per standard page. Mileage is billed at \$0.585 as set by the Internal Revenue Service.