GENERAL SERVICES ADMINISTRATION

Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA *Advantage!*®, a menu-driven database system. The INTERNET address for GSA *Advantage!*® is: GSAAdvantage.gov.

Schedule Title: **Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue**
FSC Group: **084**

Contract number: **GS-07F-9603S**

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at fss.gsa.gov.

Contract period: **August 1, 2006 through July 21, 2021**
Price list valid through: **Modification # PO-0026 dated 6/30/2016**

GREGG PROTECTION SERVICES, INC.
7121 FAIRWAY DRIVE, SUITE 301
PALM BEACH GARDENS, FL 33418-3766
PHONE: 561-472-3648
http://www.greggprotection.com
Contract Administrator: Mariah E. Knefely
Email: Mariah.knefely@centerragroup.com

Business size: Other Than Small

CUSTOMER INFORMATION:

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s): **SIN 246 52 - Professional Security/Facility Management Services**

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract: **SIN 246 52, Training Specialist I, $ 108.62 per hour**

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided: **Please refer to pages 8 through 14 of this price list**

2. Maximum order: **$ 200,000.00**

3. Minimum order: **$ 100.00**

4. Geographic coverage (delivery area): **Domestic, 50 United States and Washington DC, Puerto Rico and US Territories.**

5. Point(s) of production (city, county, and State or foreign country): **Not applicable due to services**

6. Discount from list prices or statement of net price: **Prices shown herein are NET GSA Prices**

7. Quantity discounts: **None**

8. Prompt payment terms. **Net 30 Days.** Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: **Accepted**

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Not Accepted**

10. Foreign items (list items by country of origin): **None**

11a. Time of delivery: **15 Days ARO**

11b. Expedited Delivery: **Contact Contractor**

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available: **Contact Contractor**

11d. Urgent Requirements: **I-FSS-140-B URGENT REQUIREMENTS (JAN 1994)** When the Federal Supply Schedule contract delivery period does not meet the bona fide urgent delivery requirements of an ordering agency, agencies are encouraged, if time permits, to contact the Contractor for the purpose of obtaining accelerated delivery. The Contractor shall reply to the inquiry within 3 workdays after receipt. (Telephonic replies shall be confirmed by the Contractor in writing.) If the Contractor offers an accelerated delivery time acceptable to the ordering agency, any order(s) placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

12. F.O.B. point(s): **Not applicable to due services**

13a. Ordering address(es): **7121 FAIRWAY DRIVE, SUITE 301, PALM BEACH GARDENS, FL 33418-3766**

13b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in Federal Acquisition Regulation (FAR) 8.405-3.

14. Payment address(es): **7121 FAIRWAY DRIVE, SUITE 301, PALM BEACH GARDENS, FL 33418-3766**

15. Warranty provision: **Standard Commercial**

16. Export packing charges, if applicable: **N/A**

17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **N/A**

18. Terms and conditions of rental, maintenance, and repair (if applicable): **N/A**

19. Terms and conditions of installation (if applicable): **N/A**

20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **N/A**

20a. Terms and conditions for any other services (if applicable): **N/A**

21. List of service and distribution points (if applicable): **N/A**

22. List of participating dealers (if applicable): **N/A**

23. Preventive maintenance (if applicable): **N/A**

24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants): **N/A**

24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: **961672540**

26. Notification regarding registration in Central Contractor Registration (CCR) database: **Registration in the System for Award Management (SAM) database (formerly CCR) is active and current.**

Gregg Threat Assessment Program (G-TAP) ®

Effective protection of any target depends on the ability of the security force to detect, assess, respond and neutralize the threat prior to an unauthorized act taking place. Planning for this event increases the probability of success of a fully integrated protection program. Planning involves the use of subject matter experts, computer modeling and performance testing of elements including physical barriers, electronic security systems and protective forces. This data, when compiled together, enables management to make informed decisions about threat mitigation.

The purpose of this document is to address computer based vulnerability assessments in general and the Gregg Threat Assessment Program (GTAP) ® specifically. GTAP® is a computer based tool that uses the Vulnerability of Integrated Safeguards Assessment (VISA) tabletop process as a foundation. It evaluates security effectiveness, provides decision making documentation and saves time in the overall process. In

fact, utilization of the GTAP ® program can result in a labor hour savings of approximately 80% over other more complex computer models while producing the same results.

History

The history of computer based vulnerability assessment programs can be traced back over decades of time. Their reason for inception was simple. A tool was needed to qualify and quantify the system effectiveness of high threat, high risk assets. The result of the vulnerability assessment, when coupled with opinions from subject matter experts and performance testing, was used to determine if the level of protection was adequate for the asset involved.

Early vulnerability assessments were founded on simple table top models resulting from discussions with subject matter experts. These methods were refined into the VISA method in the 1970's. The VISA method was an assessment tool that was used when quick decisions were required on existing facilities or to evaluate conceptual designs of new facilities. Other computer based programs, such as the ASSESS model, were developed as a more rigorous assessment of complex high risk facilities.

The Gregg Threat Assessment Program ® is a computerized documentation aid for an expert vulnerability analyst to use in organizing and recording his observations, conclusions, and rational for his conclusions, when evaluating the effectiveness of a protection system against a specified threat. Using public domain formulas and algorithms, it models the behavior of the protection system being evaluated and assigns a numeric value to the effectiveness of the system for ease of interpretation.

GTAP ® was developed to use and improve the *VISA* concept and process in order to more completely document the results. Specifically, GTAP ® provides a means for documenting the rationale for the decisions and ratings that are assigned in the assessment of a facility's security. GTAP ® is used to perform system effectiveness, risk calculations and for documenting the results of the tabletop discussion. The GTAP ® Program is designed to require as little data entry as possible.

The program:

- Provides an assessment tool that can be used when decisions must be made quickly (temporary security plans) or to evaluate the feasibility of a conceptual design.
- Ensures the stakeholder "buy in" - It becomes their assessment – they make the decisions.
- Provides a consistent method of documenting the rationale for decisions in the assessment or upgrading of a facility.

Exhibit 1 is an example of the *VISA* concept. There were only two basic rules:

(1) Detection opportunity layer scores can be no higher than the lowest individual security capability score for that layer. For example, for the Property Protection Area (PPA) the protective layer score can be no higher than the lowest score for detection, assessment, intercept, and neutralization (weakest link concept).

(2) The overall security effectiveness can be no lower than the highest score for the individual layers.

Exhibit 1. The *VISA* Methodology

VISA Tabletop Methodology

		Date	
Facility:		Security Effectiveness	H
Target:		Consequence	0.8
Adversary Set:		Adjectival Risk	H
Evaluation Team:		Quantative Risk	0.14

Detection Opportunity	PPA	PIDAS	PA	Building	MAA	Vault	Container
Probability Detection (Pd)	VL	H	M	H	VH	VH	VL
Probability Assessment (Pa)	VH	VH	VH	VH	VH	VH	VL
Probability Engagement (Pe)	VH	VH	VH	VL	VL	VL	VL
Probability Neutralization (Pn)	VH	VH	VH	VL	VL	VL	VL
Protective Layer Score	VL	H	M	VL	VL	VL	VL

Note: 1. Enter data in the cells shaded green. Unshaded areas require no user input.
2. Protective Layer scores can be no higher than the lowest element scores are equal to the highest Element score
3. Security Effectiveness is no lower than the highest Protective Layer Score.

GTAP ® has taken these two concepts and improved the process in order to more completely document the results. GTAP ® provides a means for documenting the rationale for the decisions and ratings that are assigned. The GTAP ® program follows the *VISA* concepts and uses the standard protection system effectiveness (P_E) formula as used in most other vulnerability assessments (including the Department of Energy [DOE] vulnerability assessment formula).

The user enters qualitative ratings, which the program converts to quantitative values that are then used to calculate risk based on a user-defined library of potential consequences. The process has been automated as much as possible to minimize data entry and perform calculations. A team or a single individual formally applies the methodology to document the basis for their decisions.

Benefits/Value

Listed below are some of the reasons to use the GTAP ® methodology over other computer models that are available.

Attribute	**G-TAP ®**	**Other Computer Models**
Ease of use	User friendly Easily adapted to unique facility needs Clearly documented and traceable	Complex (not intuitive) Strict input requirements regardless of facility Difficult for the layperson to understand
Data needed	Expert judgment Uses previous test data	Extensive detailed data needed Extensive performance testing
Tactics	Force, stealth, and deceit	Primarily use of force
User training	Primarily OJT with minimum classroom training.	Extensive classroom and On-the-Job-Training (OJT)
User skills	Minimum computer skills	Good computer skills
Time/Cost	Minimum time and resources required—low cost Can be applied quickly at low cost	Extensive development cost Time consuming and costly to apply

An individual with little computer training or experience should be able to operate the GTAP ® program. The GTAP ® program is designed to require as little data entry as possible. If the response to a question or a narrative is the same as in earlier parts of the document, all appropriate portions are loaded when the information is first entered (multiple entries of the same information is not required).

Process Description

The analyst enters a text description of the facility to be analyzed, the target being protected, the expected threat, the capabilities and motivation level of the attacker, the various barriers and/or sensors and their characteristics, and the estimated response time of the protective force. A numeric value is assigned to

each element described based on the established security policy of the management of the facility being evaluated, the experience and knowledge of the analyst, or actual performance testing. Effectiveness of the protection system is calculated using the standard risk formula of:

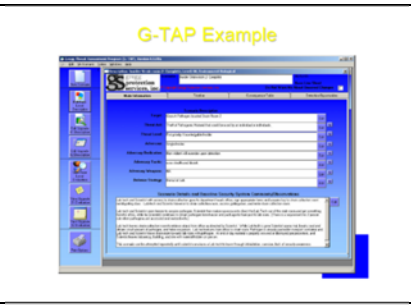
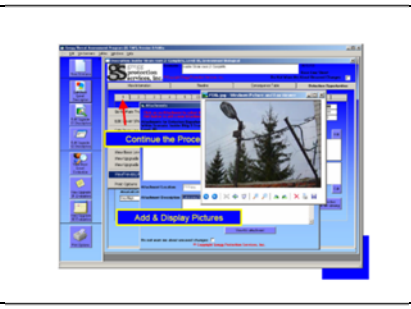
*R = (1-Pe) * C * Po* where
R = Risk
Pe = System Effectiveness
C = Consequence
Po = Probability of Occurrence

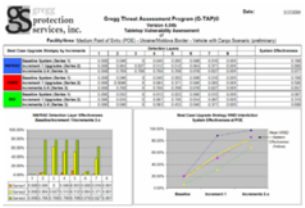
(*Pe* includes *Probability of Detection*, *Probability of Assessment*, and *Probability of Interruption / Neutralization*).

The text descriptions, evaluations, numeric values, and calculation results are stored in a database from which various analytic reports may be created. Upon completion of the evaluation, the analyst will prepare a final report describing his findings using standard document creation tools and the data stored by the GTAP ® program.

Results

The following five screen shots taken from GTAP ® enable the reader to visualize the significant changes in the development of this software compared to the original VISA model from the 1970's and enable the reader to rapidly see security strengths and weaknesses.

• Screen describes the target, threat, adversary, adversary dedication, tactics and weapons. • Screen describes the defense strategy. • Screen describes the scenario and baseline security condition.	
• Screen describes detection opportunities. • Screen shows an example of the ability to incorporate photographs, plot plans, drawings or other reference material.	
• Screen describes the layers of protection and critical detection points. • Screen describes the probability of sensing, assessment and neutralization.	

• Screen overlay shows the protection system effectiveness and compares the base case and upgrade case. • Individual elements are color coded red, yellow or green to highlight positive and negative areas of concern.	
• Screen shows comparisons between detection levels and each upgrade modeled. • Screen also shows system effectiveness versus dollars spent (bottom right line graph).	

Additional Considerations

- The software is currently in use by the Defense Threat Reduction Agency to evaluate system effectiveness for the protection of nuclear and biological weapons in Russia. It has also been used by DTRA to evaluate border security effectiveness.
- The software is approved by the Department of Energy's vulnerability assessment working group for use at domestic and international nuclear weapons facilities.
- The software is approved by the Canadian Department of Foreign Affairs and International Trade.
- Gregg Protection has computer programmers on staff that can adapt the existing software to specific customer needs.
- Gregg Protection has developed and has in place a training program for the software.
- The Defense Contract Audit Agency audited the cost of the software in August 2005 for the Defense Threat Reduction Agency.
- GTAP ® is written in Microsoft Visual Basic.
- GTAP ® utilizes the Microsoft Jet database engine to store data entered.
- GTAP ® is a single user program and is written to run on any Personal Computer running the Microsoft Windows XP operating system.
- GTAP ® contains no encryption capabilities beyond those included in Microsoft Windows and the Jet database engine.
- GTAP ® algorithms for calculation of risk and system effectiveness are based on open source formulas for the calculation of risk.
- GTAP ® allows for the configuration of internal parameters to meet the policy requirements of user organizations.
- GTAP ® provides for the substitution of alternative values for most parameters so that the effect of proposed system modifications may be evaluated. Up to three levels (as found, modification proposal one, modification proposal two) of alternatives may be stored for each target scenario.
- GTAP ® provides for the storage of data pertaining to multiple attack scenarios against multiple targets within multiple environments within the facility being evaluated.
- GTAP ® provides for the storage of the analytical data on multiple related facilities and for the separate storage of the analytical data on multiple un-related facilities in one database.
- GTAP ® provides for the comparison of system effectiveness over multiple attack scenarios against a target.

- GTAP ® provides for the storage of external documents and data (photographs, drawings or other images, spread sheets, and other types of documents) related to the system being evaluated for inclusion in reports.

In summary, GTAP ® is a Gregg Protection owned intellectual property that is currently being used by the Defense Threat Reduction Agency, Department of Energy and the Canadian Government to analyze vulnerabilities at high threat high risk facilities in the United States and overseas.

LABOR CATEGORY DESCRIPTIONS
Gregg Protection Services Inc.
SIN NO. 246-52

PROGRAM MANAGER I

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER II

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and eight years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER III

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER IV

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a master's degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER V

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a master's degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

TECHNOLOGY TRANSFER SPECIALIST I

Functional Responsibilities: Responsible for supporting the DOE/NNSA Office of Export control Policy and cooperation in the development and implementation of the International Nonproliferation Export Control Program which strengthens foreign nonproliferation and export control practices and procedures in partner countries. Helps establish the infrastructure needed to control proliferation-sensitive commerce by improving licensing procedures and practices, promoting industry compliance and strengthening enforcement capabilities in other countries.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

TECHNOLOGY TRANSFER SPECIALIST II

Functional Responsibilities: Responsible for supporting the DOE/NNSA Office of Export control Policy and cooperation in the development and implementation of the International Nonproliferation Export Control Program which strengthens foreign nonproliferation and export control practices and procedures in partner countries. Helps establish the infrastructure needed to control proliferation-sensitive commerce by improving licensing procedures and practices, promoting industry compliance and strengthening enforcement capabilities in other countries.

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Education and/or Experience: Minimum of a master's degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

TECHNOLOGY TRANSFER SPECIALIST V

Functional Responsibilities: Responsible for supporting the DOE/NNSA Office of Export control Policy and cooperation in the development and implementation of the International Nonproliferation Export Control Program which strengthens foreign nonproliferation and export control practices and procedures in partner countries. Helps establish the infrastructure needed to control proliferation-sensitive commerce by improving licensing procedures and practices, promoting industry compliance and strengthening enforcement capabilities in other countries.

Education and/or Experience: Minimum of a master's degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

NUCLEAR SAFETY SPECIALIST I

Functional Responsibilities: Responsible for supporting the safeguards and security team through providing guidance in maintaining and enhancing the security and safety in nuclear materials.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

NUCLEAR SAFETY SPECIALIST II

Functional Responsibilities: Responsible for supporting the safeguards and security team through providing guidance in maintaining and enhancing the security and safety in nuclear materials.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and eight years of related experience, or equivalent combination of education, training, and experience.

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NUCLEAR SAFETY SPECIALIST V

Functional Responsibilities: Responsible for supporting the safeguards and security team through providing guidance in maintaining and enhancing the security and safety in nuclear materials.

Education and/or Experience: Minimum of a master's degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST I (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST II (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and eight years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST III (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST IV (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a master's degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST V (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a master's degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

TRAINING SPECIALIST I

Functional Responsibilities: Responsible for developing and implementing training programs to support safeguards and security projects using a wide variety of technical, environmental, management, and related activities.

Education and/or Experience: Minimum of a bachelor's degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

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Functional Responsibilities: Responsible for developing and implementing training programs to support safeguards and security projects using a wide variety of technical, environmental, management, and related activities.

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TRAINING SPECIALIST IV

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Education and/or Experience: Minimum of a master's degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

TRAINING SPECIALIST V

Functional Responsibilities: Responsible for developing and implementing training programs to support safeguards and security projects using a wide variety of technical, environmental, management, and related activities.

Education and/or Experience: Minimum of a master's degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

GSA PRICE LIST – SIN NO. 246-52

GREGG PROTECTION SERVICES INCORPORATED PRICE LIST - EFFECTIVE DATE 01/01/2015	
LABOR CATEGORY	**NET GSA HOURLYRATE**
Program Manager I	$156.90
Program Manager II	$175.00
Program Manager III	$193.07
Program Manager IV	$211.16
Program Manager V	$229.27
Technology Transfer Specialist I	$144.82
Technology Transfer Specialist II	$156.90
Technology Transfer Specialist III	$168.94
Technology Transfer Specialist IV	$180.91
Technology Transfer Specialist V	$193.07
Nuclear Safety Specialist I	$144.82
Nuclear Safety Specialist II	$156.90
Nuclear Safety Specialist III	$168.94
Nuclear Safety Specialist IV	$180.91
Nuclear Safety Specialist V	$193.07
Security Specialist I	$144.82
Security Specialist II	$156.90
Security Specialist III	$168.94
Security Specialist IV	$180.91
Security Specialist V	$193.07
Training Specialist I	$108.62
Training Specialist II	$121.04
Training Specialist III	$132.75
Training Specialist IV	$144.82
Training Specialist V	$151.17

Gregg Threat Assessment Program (G-TAP) ®
Software Price Schedule
Effective April 2008

Yearly Sales Quantity	Price Per License if Software is Operated by Gregg	Price Per License if Software is Operated by Someone Other than Gregg
1 – 3 Seat Licenses	$7,500	$1,000 Per Seat Per Month
4 – 7 Seat Licenses	$5,000	$1,000 Per Seat Per Month
8 or More Seat Licenses	$4,500	$1,000 Per Seat Per Month
Yearly Renewal	$3,250	$1,000 Per Seat Per Month
Training	N/A	$5,000 Per Person Plus Expenses. Note: Class size exceeding 5 students will result in a discount.

***** Indicates labor categories applicable to the Service Contract Act. Gregg Protection Services, Inc. does not currently offer any labor categories subject to the Service Contract Act under this contract***

SCA Matrix		
SCA Eligible Contract Labor Category	**SCA Equivalent Code - Title**	**WD Number**
None	None	None

"The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (**) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide). "