GENERAL SERVICES ADMINISTRATION
Federal Supply Service
Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is: GSAAdvantage.gov.

Multiple Award Schedule

FSC Group: Facilities; and Security and Protection  FSC Class: 6350; R408

Contract number: GS-07F-9603S

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

Contract period: August 1, 2006 – July 31, 2021

GREGG PROTECTION SERVICES, LLC
13530 DULLES TECHNOLOGY DR STE 5, HERNDON, VA 20171
PHONE: 561-406-7954
http://www.greggprotection.com
Contract Administrator: Christopher T. Philippsen
Email: chris.philippsen@centerragroup.com

Business size: Other Than Small

Price list current as of Modification # PS-0042 effective March 17, 2021

Prices Shown Herein are Net (discount deducted)
CUSTOMER INFORMATION

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>Cooperative Purchasing SIN</th>
<th>Disaster Recovery SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>334512</td>
<td>334512/STLOC</td>
<td>334512/RC</td>
<td>Total Solution Support Products for Facilities Management Systems</td>
</tr>
<tr>
<td>541330L</td>
<td>541330L/STLOC</td>
<td>541330L/RC</td>
<td>Security System Integration, Design, Management, and Life Cycle Support</td>
</tr>
<tr>
<td>OLM</td>
<td>OLM/STLOC</td>
<td>OLM/RC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply. See Pages 14 – 15 for Rate table

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate “Not applicable” for this item. See Page 8 – 14 for Labor category descriptions

2. Maximum order:

<table>
<thead>
<tr>
<th>SINs</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>334512</td>
<td>$250,000.00</td>
</tr>
<tr>
<td>541330L</td>
<td>$250,000.00</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000.00</td>
</tr>
</tbody>
</table>

3. Minimum order: $100.00

4. Geographic coverage (delivery area). Domestic

5. Point(s) of production (city, county, and State or foreign country). Herndon (Fairfax Co.), VA, USA

6. Discount from list prices or statement of net price. Government Net Prices (discounts already deducted.)

7. Quantity discounts. None

8. Prompt payment terms. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions. Net 30 days

9. Foreign items (list items by country of origin). Not Applicable
10a. Time of delivery. (Contractor insert number of days.) 15 Days ARO

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list. Contact Contractor

10c. Overnight and 2-day delivery. Contact Contractor

10d. Urgent Requirements. Contact Contractor

11. F.O.B. point(s). Destination

12a. Ordering address(es). Same as Company Address

12b. Ordering procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. Payment address(es). Same as Company Address

14. Warranty provision. Standard Commercial Warranty Terms & Conditions

15. Export packing charges, if applicable. Not Applicable

16. Terms and conditions of rental, maintenance, and repair (if applicable). Not Applicable

17. Terms and conditions of installation (if applicable). Not Applicable

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). Not Applicable

18b. Terms and conditions for any other services (if applicable). Not Applicable

19. List of service and distribution points (if applicable). Not Applicable

20. List of participating dealers (if applicable). Not Applicable

21. Preventive maintenance (if applicable). Not Applicable

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). Not Applicable

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor’s website or other location.) The EIT standards can be found at: www.Section508.gov/. Not Applicable

23. Data Universal Number System (DUNS) number. 961672540
24. Notification regarding registration in System for Award Management (SAM) database. Contractor registered and active in SAM

**Gregg Threat Assessment Program (G-TAP) ®**

Effective protection of any target depends on the ability of the security force to detect, assess, respond and neutralize the threat prior to an unauthorized act taking place. Planning for this event increases the probability of success of a fully integrated protection program. Planning involves the use of subject matter experts, computer modeling and performance testing of elements including physical barriers, electronic security systems and protective forces. This data, when compiled together, enables management to make informed decisions about threat mitigation.

The purpose of this document is to address computer based vulnerability assessments in general and the Gregg Threat Assessment Program (GTAP) ® specifically. GTAP® is a computer based tool that uses the Vulnerability of Integrated Safeguards Assessment (VISA) tabletop process as a foundation. It evaluates security effectiveness, provides decision making documentation and saves time in the overall process. In fact, utilization of the GTAP ® program can result in a labor hour savings of approximately 80% over other more complex computer models while producing the same results.

**History**

The history of computer based vulnerability assessment programs can be traced back over decades of time. Their reason for inception was simple. A tool was needed to qualify and quantify the system effectiveness of high threat, high risk assets. The result of the vulnerability assessment, when coupled with opinions from subject matter experts and performance testing, was used to determine if the level of protection was adequate for the asset involved.

Early vulnerability assessments were founded on simple table top models resulting from discussions with subject matter experts. These methods were refined into the VISA method in the 1970’s. The VISA method was an assessment tool that was used when quick decisions were required on existing facilities or to evaluate conceptual designs of new facilities. Other computer based programs, such as the ASSESS model, were developed as a more rigorous assessment of complex high risk facilities.

The Gregg Threat Assessment Program ® is a computerized documentation aid for an expert vulnerability analyst to use in organizing and recording his observations, conclusions, and rational for his conclusions, when evaluating the effectiveness of a protection system against a specified threat. Using public domain formulas and algorithms, it models the behavior of the protection system being evaluated and assigns a numeric value to the effectiveness of the system for ease of interpretation.

GTAP ® was developed to use and improve the VISA concept and process in order to more completely document the results. Specifically, GTAP ® provides a means for documenting the rationale for the decisions and ratings that are assigned in the assessment of a facility’s security. GTAP ® is used to perform system effectiveness, risk calculations and for documenting the results of the tabletop discussion. The GTAP ® Program is designed to require as little data entry as possible.

The program:
• Provides an assessment tool that can be used when decisions must be made quickly (temporary security plans) or to evaluate the feasibility of a conceptual design.
• Ensures the stakeholder "buy in" - It becomes their assessment – they make the decisions.
• Provides a consistent method of documenting the rationale for decisions in the assessment or upgrading of a facility.

Exhibit 1 is an example of the VISA concept. There were only two basic rules:

1) Detection opportunity layer scores can be no higher than the lowest individual security capability score for that layer. For example, for the Property Protection Area (PPA) the protective layer score can be no higher than the lowest score for detection, assessment, intercept, and neutralization (weakest link concept).

2) The overall security effectiveness can be no lower than the highest score for the individual layers.

Exhibit 1. The VISA Methodology

GTAP® has taken these two concepts and improved the process in order to more completely document the results. GTAP® provides a means for documenting the rationale for the decisions and ratings that are assigned. The GTAP® program follows the VISA concepts and uses the standard protection system effectiveness (P_e) formula as used in most other vulnerability assessments (including the Department of Energy [DOE] vulnerability assessment formula).

The user enters qualitative ratings, which the program converts to quantitative values that are then used to calculate risk based on a user-defined library of potential consequences. The process has been automated as much as possible to minimize data entry and perform calculations. A team or a single individual formally applies the methodology to document the basis for their decisions.

Benefits/Value

Listed below are some of the reasons to use the GTAP® methodology over other computer models that are available.

<table>
<thead>
<tr>
<th>Attribute</th>
<th>GTAP®</th>
<th>Other Computer Models</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ease of use</td>
<td>User friendly</td>
<td>Complex (not intuitive)</td>
</tr>
<tr>
<td></td>
<td>Easily adapted to unique facility needs</td>
<td>Strict input requirements regardless of facility</td>
</tr>
<tr>
<td></td>
<td>Clearly documented and traceable</td>
<td>Difficult for the layperson to understand</td>
</tr>
</tbody>
</table>
Data needed

<table>
<thead>
<tr>
<th>Data needed</th>
<th>Expert judgment</th>
<th>Extensive detailed data needed</th>
</tr>
</thead>
<tbody>
<tr>
<td>Uses previous test data</td>
<td></td>
<td>Extensive performance testing</td>
</tr>
<tr>
<td><strong>Tactics</strong></td>
<td>Force, stealth, and deceit</td>
<td>Primarily use of force</td>
</tr>
<tr>
<td><strong>User training</strong></td>
<td>Primarily OJT with minimum classroom training.</td>
<td>Extensive classroom and On-the-Job-Training (OJT)</td>
</tr>
<tr>
<td><strong>User skills</strong></td>
<td>Minimum computer skills</td>
<td>Good computer skills</td>
</tr>
<tr>
<td><strong>Time/Cost</strong></td>
<td>Minimum time and resources required—low cost Can be applied quickly at low cost</td>
<td>Extensive development cost Time consuming and costly to apply</td>
</tr>
</tbody>
</table>

An individual with little computer training or experience should be able to operate the GTAP ® program. The GTAP ® program is designed to require as little data entry as possible. If the response to a question or a narrative is the same as in earlier parts of the document, all appropriate portions are loaded when the information is first entered (multiple entries of the same information is not required).

**Process Description**

The analyst enters a text description of the facility to be analyzed, the target being protected, the expected threat, the capabilities and motivation level of the attacker, the various barriers and/or sensors and their characteristics, and the estimated response time of the protective force. A numeric value is assigned to each element described based on the established security policy of the management of the facility being evaluated, the experience and knowledge of the analyst, or actual performance testing. Effectiveness of the protection system is calculated using the standard risk formula of:

\[ R = (1 - Pe) \times C \times Po \]

\[ R = \text{Risk} \]
\[ Pe = \text{System Effectiveness} \]
\[ C = \text{Consequence} \]
\[ Po = \text{Probability of Occurrence} \]

\( (Pe \text{ includes Probability of Detection, Probability of Assessment, and Probability of Interruption / Neutralization}). \)

The text descriptions, evaluations, numeric values, and calculation results are stored in a database from which various analytic reports may be created. Upon completion of the evaluation, the analyst will prepare a final report describing his findings using standard document creation tools and the data stored by the GTAP ® program.

**Results**

The following five screen shots taken from GTAP ® enable the reader to visualize the significant changes in the development of this software compared to the original VISA model from the 1970’s and enable the reader to rapidly see security strengths and weaknesses.
- Screen describes the target, threat, adversary, adversary dedication, tactics and weapons.
- Screen describes the defense strategy.
- Screen describes the scenario and baseline security condition.

- Screen describes detection opportunities.
- Screen shows an example of the ability to incorporate photographs, plot plans, drawings or other reference material.

- Screen describes the layers of protection and critical detection points.
- Screen describes the probability of sensing, assessment and neutralization.

- Screen overlay shows the protection system effectiveness and compares the base case and upgrade case.
- Individual elements are color coded red, yellow or green to highlight positive and negative areas of concern.

- Screen shows comparisons between detection levels and each upgrade modeled.
- Screen also shows system effectiveness versus dollars spent (bottom right line graph).

Additional Considerations

- The software is currently in use by the Defense Threat Reduction Agency to evaluate system effectiveness for the protection of nuclear and biological weapons in Russia. It has also been used by DTRA to evaluate border security effectiveness.
The software is approved by the Department of Energy’s vulnerability assessment working group for use at domestic and international nuclear weapons facilities.

The software is approved by the Canadian Department of Foreign Affairs and International Trade.

Gregg Protection has computer programmers on staff that can adapt the existing software to specific customer needs.

Gregg Protection has developed and has in place a training program for the software.


GTAP® is written in Microsoft Visual Basic.

GTAP® utilizes the Microsoft Jet database engine to store data entered.

GTAP® is a single user program and is written to run on any Personal Computer running the Microsoft Windows XP operating system.

GTAP® contains no encryption capabilities beyond those included in Microsoft Windows and the Jet database engine.

GTAP® algorithms for calculation of risk and system effectiveness are based on open source formulas for the calculation of risk.

GTAP® allows for the configuration of internal parameters to meet the policy requirements of user organizations.

GTAP® provides for the substitution of alternative values for most parameters so that the effect of proposed system modifications may be evaluated. Up to three levels (as found, modification proposal one, modification proposal two) of alternatives may be stored for each target scenario.

GTAP® provides for the storage of data pertaining to multiple attack scenarios against multiple targets within multiple environments within the facility being evaluated.

GTAP® provides for the storage of the analytical data on multiple related facilities and for the separate storage of the analytical data on multiple un-related facilities in one database.

GTAP® provides for the comparison of system effectiveness over multiple attack scenarios against a target.

GTAP® provides for the storage of external documents and data (photographs, drawings or other images, spread sheets, and other types of documents) related to the system being evaluated for inclusion in reports.

In summary, GTAP® is a Gregg Protection owned intellectual property that is currently being used by the Defense Threat Reduction Agency, Department of Energy and the Canadian Government to analyze vulnerabilities at high threat high risk facilities in the United States and overseas.

LABOR CATEGORY DESCRIPTIONS
SINs: 334512 and 541330L

PROGRAM MANAGER I

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

8
Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER II

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and eight years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER III

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER IV

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a master’s degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

PROGRAM MANAGER V

Functional Responsibilities: Provide technical leadership, consultation, program and project development, prepare relevant documentation, and/or provide training related to the development, implementation or evaluation of asset safeguards and security within area of assigned responsibility by performing the following duties personally or through subordinates.

Education and/or Experience: Minimum of a master’s degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

TECHNOLOGY TRANSFER SPECIALIST I
Functional Responsibilities: Responsible for supporting the DOE/NNSA Office of Export control Policy and cooperation in the development and implementation of the International Nonproliferation Export Control Program which strengthens foreign nonproliferation and export control practices and procedures in partner countries. Helps establish the infrastructure needed to control proliferation-sensitive commerce by improving licensing procedures and practices, promoting industry compliance and strengthening enforcement capabilities in other countries.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

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Education and/or Experience: Minimum of a master’s degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

TECHNOLOGY TRANSFER SPECIALIST V
Functional Responsibilities: Responsible for supporting the DOE/NNSA Office of Export control Policy and cooperation in the development and implementation of the International Nonproliferation Export Control Program which strengthens foreign nonproliferation and export control practices and procedures in partner countries. Helps establish the infrastructure needed to control proliferation-sensitive commerce by improving licensing procedures and practices, promoting industry compliance and strengthening enforcement capabilities in other countries.

Education and/or Experience: Minimum of a master’s degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

NUCLEAR SAFETY SPECIALIST I

Functional Responsibilities: Responsible for supporting the safeguards and security team through providing guidance in maintaining and enhancing the security and safety in nuclear materials.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

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Functional Responsibilities: Responsible for supporting the safeguards and security team through providing guidance in maintaining and enhancing the security and safety in nuclear materials.

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Education and/or Experience: Minimum of a master’s degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST I (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST II (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and eight years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST III (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST IV (ALL DISCIPLINES)

Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a master’s degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

SECURITY SPECIALIST V (ALL DISCIPLINES)
Functional Responsibilities: Monitors and coordinates safeguards and security issues relating to physical security, electronic security systems, protective forces, vulnerability assessments and nuclear material management at assigned sites. This job description is generic in nature and applies to all security specialists but excludes nuclear material management.

Education and/or Experience: Minimum of a master’s degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

TRAINING SPECIALIST I

Functional Responsibilities: Responsible for developing and implementing training programs to support safeguards and security projects using a wide variety of technical, environmental, management, and related activities.

Education and/or Experience: Minimum of a bachelor’s degree in a specific task related field and five years of related experience, or equivalent combination of education, training, and experience.

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TRAINING SPECIALIST IV

Functional Responsibilities: Responsible for developing and implementing training programs to support safeguards and security projects using a wide variety of technical, environmental, management, and related activities.

Education and/or Experience: Minimum of a master’s degree in a specific task related field and ten years of related experience, or equivalent combination of education, training, and experience.

TRAINING SPECIALIST V
Functional Responsibilities: Responsible for developing and implementing training programs to support safeguards and security projects using a wide variety of technical, environmental, management, and related activities.

Education and/or Experience: Minimum of a master’s degree in a specific task related field and twelve years of related experience, or equivalent combination of education, training, and experience.

<table>
<thead>
<tr>
<th>LABOR CATEGORY</th>
<th>NET GSA HOURLY RATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program Manager I</td>
<td>$156.90</td>
</tr>
<tr>
<td>Program Manager II</td>
<td>$175.00</td>
</tr>
<tr>
<td>Program Manager III</td>
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<tr>
<td>Program Manager IV</td>
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<tr>
<td>Program Manager V</td>
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<tr>
<td>Technology Transfer Specialist I</td>
<td>$144.82</td>
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<tr>
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<td>Technology Transfer Specialist III</td>
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<tr>
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<tr>
<td>Training Specialist V</td>
<td>$151.17</td>
</tr>
</tbody>
</table>

Gregg Threat Assessment Program (G-TAP) ®
Software Price Schedule

<table>
<thead>
<tr>
<th>Yearly Sales Quantity</th>
<th>Price Per License if Software is Operated by Gregg</th>
<th>Price Per License if Software is Operated by Someone Other than Gregg</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 – 3 Seat Licenses</td>
<td>$7,500</td>
<td>$1,000 Per Seat Per Month</td>
</tr>
<tr>
<td>4 – 7 Seat Licenses</td>
<td>$5,000</td>
<td>$1,000 Per Seat Per Month</td>
</tr>
<tr>
<td>8 or More Seat Licenses</td>
<td>$4,500</td>
<td>$1,000 Per Seat Per Month</td>
</tr>
<tr>
<td>Yearly Renewal</td>
<td>$3,250</td>
<td>$1,000 Per Seat Per Month</td>
</tr>
<tr>
<td>Training</td>
<td>N/A</td>
<td>$5,000 Per Person Plus Expenses. Note: Class size exceeding 5 students will result in a discount.</td>
</tr>
</tbody>
</table>

**Service Contract Labor Standards:** The Service Contract Labor Standards (SCLS), formerly known as the Service Contract Act (SCA), is applicable to this contract as it applies to the entire Multiple Award Schedule (MAS) and all services provided. While no specific labor categories have been identified as being subject to SCLS/SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCLS/SCA eligible labor categories. If and/or when the contractor adds SCLS/SCA labor categories to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS/SCA matrix identifying the GSA labor category titles, the occupational code, SCLS/SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.