General Services Administration

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage™, a menu-driven database system. The INTERNET address for GSA Advantage™ is: http://www.GSAAdvantage.gov.

Multiple Award Schedule (MAS)
Contract Number: GS-10F-0006S
Federal Supply Group: Professional Services

Pricelist current through Mod# PS-0046, dated 23 August 2021

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov

Contract Period: October 1, 2020 through September 30, 2025

GRYPHON TECHNOLOGIES L.C.
80 M Street, SE | Suite 600
Washington, DC 20003

Contract Administrator: Francesco Anderson
Phone: (757) 763-6612
Email: francesco.anderson@gryphontechnologies.com

www.gryphontechnologies.com

Size: Large
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SECTION I - CUSTOMER INFORMATION

1a. Awarded Special Item Number(s) Sin’s:
   Special Item No. 541611 Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services
   Special Item No. OLM – order level materials

1b. Lowest priced model number:
   N/A

1c. Labor category descriptions:
   Labor category descriptions and Prices can be found on page 6 and page 8.

2. Maximum Order Limitation:
<table>
<thead>
<tr>
<th>Item</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611</td>
<td>$1,000,000.00</td>
</tr>
<tr>
<td>OLM</td>
<td>$250,000.00</td>
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</tbody>
</table>

3. Minimum Order:
   $100.00

4. Geographic Coverage (Delivery Area):
   Worldwide

5. Points of Production:
   N/A

6. Discounts:
   Prices are net of discounts.

7. Quantity discounts:
   None offered

8. Prompt payment terms:
   Net 30 days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions

9. Foreign items:
   None

10a. Time of Delivery:
    Specified on the Task Order

10b. Expedited Delivery:
    Contact Contractor

10c. Overnight and 2-day delivery:
Contact Contractor

10d. **Urgent Requirements:**
    Contact Contractor

11. **FOB Point(s):**
    Destination

12a. **Ordering Address(es):**
    Gryphon Technologies L.C.
    80 M Street, SE | Suite 600
    Washington, DC 20003

12b. **Ordering Procedures:**
    For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in Federal Acquisition Regulation (FAR) 8.405-3.

13. **Payment Address(es):**
    Gryphon Technologies L.C.
    3811 North Fairfax Drive, Suite 400
    Fairfax, VA 22203

14. **Warranty Provision:**
    None

15. **Export Packing Charges:**
    N/A

16. **Terms and conditions of rental, maintenance, and repair:**
    N/A

17. **Terms and conditions of installation:**
    N/A

18. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices:**
    N/A

18a. **Terms and conditions of any other services:**
    N/A

19. **List of services and distribution points:**
    N/A

20. **List of participating dealers:**
    N/A
21. **Preventive maintenance:**
   N/A

22a. **Environmental attributes:**
   N/A

22b. **Section 508 Compliance:**
   N/A

23. **Unique Entity Identifier (UEI) Number:**
   SAM Unique ID - ZNDDLJMNCA7, DUNS D number - 94-2207838

24. **Notification regarding registration in System for Award Management (SAM) database:**
   Registered (05TP2)

**Uncompensated Overtime:**
Not Used
SECTION II - DESCRIPTION OF CONSULTING SERVICES AND PRICING

MAS Services Descriptions
The following, not all inclusive, list of MAS Professional Services is representative of the types of services available through this Schedule contract.

**Consulting Services**
Services may include providing expert advice, assistance, guidance or counseling in support of agencies' mission oriented business functions. This may include studies, analyses and reports documenting any proposed developmental, consultative or implementation efforts. Examples of consultation include but are not limited to: strategic, business and action planning; high performance work; process and productivity improvement; systems alignment; leadership systems; organizational assessments; cycle time; performance measures and indicators; program audits, evaluations, and customized training.

**Competitive Sourcing Support**
Services provide support in conducting OMB Circular A-76 Commercial Activities studies, strategic sourcing studies, privatization studies, public-private partnerships, Federal Activities Inventory Reform Act, and other competitive sourcing projects or efforts. Services include but are not limited to study planning and assessments, development of Performance Work Statements (PWS), development of Quality Assurance Surveillance Plans (QASP), performance of management studies to determine the Government's Most Efficient Organization (MEO), development of in-house Government cost estimates, comparisons of in-house bids to proposed contractor prices, and Administrative Appeal Process support, MEO or contract implementation support as a result of a privatization study, and MEO performance reviews.

**Program Integration and Project Management**
Services include management or integration of programs and projects to include, but not limited to: program management, program oversight, project management and program integration of a limited duration. A variety of functions may be utilized to support program integration or project management tasks.

**GRYPHON MAS Labor Category Descriptions**

**Principal Management Consultant**
BS/BA in Business Communications or possess a degree in related field of study with 10 years experience. Key executive level position; experience managing and evaluating organizational structures, measuring performance/ productivity and process auditing/analyzes is a must. Overall subject matter expert for MAS related efforts.

**Program Manager**
BS/BA in Business Communications or possess a degree in related field of study with 10 years experience. Overall management of Government/commercial programs. Must demonstrate the ability to supervise, direct and coordinate a variety of work requirements on multiple projects. In addition must have experience in financial and administrative requirements, to include project controls, strategic management procedures and senior level communications. A minimum of (5) years supervisory experience managing complex projects to include experience working with industry/government executive level personnel.
**Principal Business Analyst**
BS/BA in Business Communications or possess a degree in related field of study with 10 years experience. An executive level position that supports complex projects and tasks performed under the MAS contract. Provides strategic planning and business improvement support. Collects and analyzes quantitative and qualitative data. Communicates project status with client and participates in business operations meetings and discussion groups.

**Sr. Management Consultant**
BS/BA in Business Communications or possess a degree in related field of study with 8 years experience. Additional experience (4 years) may be substituted for a Bachelors degree or an additional 2 years of experience with an Associate's degree. Supervises consulting teams; experience providing strategic business planning and communication, performance measuring, program evaluation and auditing and productivity/process improvement. Provides expertise in all facets of Government outsourcing initiatives. Experienced in providing large group facilitation, problem solving and dispute resolution.

**Project Manager**
BS/BA in Business Communications or possess a degree in related field of study with 8 years experience. Position requires specialized experience in strategic planning, communications, data/information management, Government outsourcing, or project management. 2 years supervisory/lead experience required including financial management and administrative activities. Experience performing complex evaluations of existing procedures, processes, communication techniques, studies, models, and/or systems related to management problems.

**Sr. Business Analyst**
BS/BA in Business Communications or possess a degree in related field of study with 6 years experience. Additional experience (4 years) may be substituted for a Bachelors degree or an additional 2 years of experience with an Associate's degree. Senior level position responsible for task management, providing strategic planning, business operation management, organizational analyses and Government outsourcing. Collects and analyzes quantitative and qualitative data. Provides input for decision making.

**Management Consultant**
BS/BA in Business Communications or possess a degree in related field of study with 4 years experience. Additional experience (4 years) may be substituted for a Bachelors degree or an additional 2 years of experience with an Associate's degree. Experienced in providing strategic business planning, performance measuring, program evaluation, auditing and productivity/process improvement. Working knowledge of group facilitation, Government outsourcing, communication techniques, problem solving and dispute resolution. Develops survey plans, sampling procedures and determines data collection sources.

**Business Analyst**
BS/BA in a business related field with 4 years experience. Additional experience (4 years) may be substituted for a Bachelors degree or an additional 2 years of experience with an Associate’s degree. Provides business planning and operation analyses services. Supports Government outsourcing studies and provides analyses as requested. Collects and analyzes quantitative and qualitative data and provides input for decision making.
Jr. Management Consultant
BS/BA in Business Communications or possess a degree in related field of study with 2 years experience. Additional experience (4 years) may be substituted for a Bachelors degree or an additional 2 years of experience with an Associate's degree. Knowledge of strategic business planning, Government privatization, performance measuring, program evaluation and auditing and productivity/process improvement. Experience with group facilitation, problem solving and dispute resolution techniques.

Jr. Business Analyst
BS/BA in a business related field with 2 years experience. Additional experience (4 years) may be substituted for a Bachelors degree or an additional 2 years of experience with an Associate's degree. Knowledge of strategic business planning, Government Outsourcing, performance measuring, program evaluation and auditing and productivity/process improvement. Experience with group facilitation, problem solving and dispute resolution techniques.

Project Assistant
BS/BA with 3 years experience. Additional experience (4 years) may be substituted for a Bachelors degree or an additional 2 years of experience with an Associate's degree. Coordinates and manages the production of meeting agendas, briefing materials and meeting transcripts. Organizes conference scheduling and facility arrangements. This labor category is only used for task order services that go beyond typical overhead services that are done in the normal course of business. Federal agencies will not be charged for services that are considered to be company overhead.

Administrative Assistant
High School diploma with 1 year experience. Assists in producing meeting agendas, records briefing minutes and distributes meeting transcripts. Experienced using software applications to prepare various forms, memos, reports and transcripts. This labor category is only used for task order services that go beyond typical overhead services that are done in the normal course of business. Federal agencies will not be charged for services that are considered to be company overhead.
Multiple Award Schedule Rates:

<table>
<thead>
<tr>
<th>Client Site</th>
<th>Option 10/1/20 - 09/30/25</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Management Consultant</td>
<td>$150.44</td>
</tr>
<tr>
<td>Program Manager</td>
<td>$134.57</td>
</tr>
<tr>
<td>Principal Business Analyst</td>
<td>$126.12</td>
</tr>
<tr>
<td>Sr. Management Consultant</td>
<td>$117.12</td>
</tr>
<tr>
<td>Project Manager</td>
<td>$109.00</td>
</tr>
<tr>
<td>Sr. Business Analyst</td>
<td>$97.37</td>
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<tr>
<td>Management Consultant</td>
<td>$82.29</td>
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<tr>
<td>Business Analyst</td>
<td>$70.28</td>
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<tr>
<td>Jr. Management Consultant</td>
<td>$59.25</td>
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<tr>
<td>Jr. Business Analyst</td>
<td>$48.98</td>
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<tr>
<td>Project Assistant**</td>
<td>$40.48</td>
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<tr>
<td>Administrative Assistant**</td>
<td>$32.17</td>
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<table>
<thead>
<tr>
<th>Contractor Facility</th>
<th>Option 10/1/20 - 09/30/25</th>
</tr>
</thead>
<tbody>
<tr>
<td>Principal Management Consultant</td>
<td>$186.12</td>
</tr>
<tr>
<td>Program Manager</td>
<td>$166.48</td>
</tr>
<tr>
<td>Principal Business Analyst</td>
<td>$156.04</td>
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<tr>
<td>Sr. Management Consultant</td>
<td>$145.17</td>
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<tr>
<td>Project Manager</td>
<td>$137.53</td>
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<tr>
<td>Sr. Business Analyst</td>
<td>$120.46</td>
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<tr>
<td>Management Consultant</td>
<td>$102.88</td>
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<tr>
<td>Business Analyst</td>
<td>$88.71</td>
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<td>Jr. Management Consultant</td>
<td>$74.78</td>
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<tr>
<td>Jr. Business Analyst</td>
<td>$61.82</td>
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<tr>
<td>Project Assistant**</td>
<td>$50.11</td>
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<tr>
<td>Administrative Assistant**</td>
<td>$40.59</td>
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### SCA/SCLS Matrix and Applicability Statement

<table>
<thead>
<tr>
<th>SCA/SCLS Eligible Contract Labor Category</th>
<th>SCA/SCLS Equivalent Code - Title</th>
<th>WD Number</th>
</tr>
</thead>
<tbody>
<tr>
<td>Project Assistant</td>
<td>01020 – Administrative Assistant</td>
<td>2015-4281</td>
</tr>
<tr>
<td>Administrative Assistant</td>
<td>01312 – Secretary II</td>
<td>2015-4281</td>
</tr>
</tbody>
</table>

The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).

For additional information on our MAS contract, contact:
Francesco Anderson  
80M Street, Suite 600  
Washington, DC 20003  
Phone: 757-763-6612  
francesco.anderson@gryphontechnologies.com