

**Federal Supply Service  
Authorized Federal Supply Schedule Price List**

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**BAE SYSTEMS**



**Professional Service Schedule – 00CORP**

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**Standard Industrial Class 8742**

**Contract No: GS-10F-0007P**

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**Contract Period: 10/1/2003 – 9/30/2018**

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**Business Size: Large**

**Pricelist current through Modification # PA-0055**

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McLean, Virginia 22102**

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## CUSTOMER INFORMATION

- 1a. Special Item Numbers (SINs) awarded by GSA under this Schedule contract are provided below. All labor categories included in the pricelist are available for use under the listed SINs.

### SINS AVAILABLE

SIN	Description
874-1	Integrated Consulting Services
874-4	Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships
874-6	Acquisition Management Support
874-7	Integrated Business Program Support Services

#### **874-1 – Integrated Consulting Services**

Contractors shall provide expert advice and assistance in support of an agency's mission-oriented business functions. Services covered by this SIN include: Management or strategy consulting, including research, evaluations, studies, analyses, scenarios/simulations, reports, business policy and regulation development assistance, strategy formulation, and expert witness services

- Facilitation and related decision support services
- Survey services, using a variety of methodologies, including survey planning, design, and development; survey administration; data validation and analysis; reporting, and stakeholder briefings
- Advisory and assistance services in accordance with FAR 37.203

NOTE: Consulting services where the preponderance of work is specifically covered under other PSS SINS or GSA Schedules are not permitted under this SIN.

NOTE: Legal, expert witness, consulting, and audit services pertaining to financial matters are not covered under this SIN. Refer to C520 SINS. Consulting services relating to public relations are not covered under this SIN. Refer to SIN C541-2, Public Relations Services.

#### **874-4 – Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration, Learning Management, Internships**

Proposed courses shall be commercially-available off-the-shelf training and/or educational courses that are delivered via an Instructor-led (i.e. traditional classroom setting or conference/seminar) and/or web-based (i.e. Internet/Intranet, software packages and computer applications) system. Courses shall have a defined course title, length of time (i.e. hours, days, semesters, etc.), description of material to be taught (i.e. syllabi, table of contents, etc.), and whether materials are included in the price. (i.e. books, pamphlets, software, etc.). Support materials not included may be offered under SIN C100 03, C874-9.

Proposed professional services shall be in support of planning, creating, and/or executing testing and test administration, learning management, internship, or development of new courses or subject matter delivered via an instructor-led (i.e. traditional classroom setting or conference/seminar) and/or web-based (i.e. Internet/Intranet, software packages and computer applications) system. Proposed customization services are the result of planning, creating, and/or executing a proprietary format and may be priced as a flat rate or as Labor/hours using professional labor categories (i.e. Subject Matter Experts (SMEs), Program Managers, Project Managers, Research Assistant, Technical Specialist, etc.), subject matter(s), Systems requirements and methodology(ies) to be used should be stated. Acquisition training will be accomplished under SIN C874-8. Functional industry-specific training covered under other schedules will not be accomplished under this SIN.

A customized course(s) shall include labor categories (i.e. Subject Matter Experts (SMEs), Program Managers, Project Managers, Research Assistant, Technical Specialist, etc.), subject matter(s), and methodology(ies) to be used.

#### **874-6 – Acquisition Management Support**

Contractors shall provide professional support services to agencies in conducting federal acquisition management activities. Services covered by this SIN are: acquisition planning assistance, including market research and recommending procurement strategy: acquisition document development, including cost/price estimates, quality assurance surveillance plans, statements of work, synopses, solicitations, price negotiation memoranda, etc.: expert assistance in supporting proposal evaluations, including price/cost analysis or technical proposal analysis: contract administration support services, including assistance with reviewing contractor performance, developing contract modifications, and investigating reports of contract discrepancies: contract close-out assistance; Competitive Sourcing support, including OMB Circular A-76 studies, strategic sourcing studies, privatization studies, public-private partnerships, and Federal Activities Inventory Reform (FAIR) Act studies.

Inherently Governmental services as identified in FAR 7.503 or by the ordering agency are prohibited under MOBIS (PSS). It is the responsibility of the Contracting Officer placing the order to make this determination. Ordering activities must require prospective contractors to identify potential conflicts of interest and address those, prior to task order award. For more information, see [www.gsa.gov/psschedule](http://www.gsa.gov/psschedule).

NOTE: Grants management services are not covered under this SIN. Refer to, SIN C520-22, Grants Management Support Services.

#### **874-7 – Integrated Business Program Support Services**

Contractors shall provide services to assist agencies in managing their mission-oriented business projects or programs and achieving mission performance goals. Services covered by this SIN include:

- All phases of program or project management, from planning to closeout.
- Operational/administrative business support services in order to carry out program objectives.

NOTE 1: Program support services where the preponderance of work is specifically covered under other PSS SINS or GSA Schedules are not permitted under this SIN.

NOTE 2: Administrative support services are authorized under this SIN; however, they must be provided in conjunction with other professional business services covered under this Schedule and must be performed under the supervision of the contractors Project or Program Manager. Personal services as defined in FAR are prohibited under MOBIS (PSS).

All services will be provided and performed under the supervision/management of a BAE Systems Project Manager or Program Manager.

- 1b. Lowest Priced Labor Category: 7P52 - Associate Researcher
- 1c. See the [Labor Category Descriptions](#) section for descriptions of all corresponding job titles, experience, functional responsibility and education for the employee or subcontractor professional services offered.
2. The maximum order (threshold) value for this contract is \$1,000,000. Notwithstanding this limit, ordering agencies may place, and BAE Systems may honor, orders exceeding this limit in accordance with Federal Acquisition Regulation (FAR) 8-404. Ordering agencies are encouraged to seek price reductions for orders in excess of \$1,000,000.
3. Minimum Order: The minimum dollar value of an order is \$100.
4. Geographic Coverage: Domestic and overseas

5. Point(s) of Production: Services under this contract can be provided at Government or Contractor sites on an order by order basis.
6. Prices shown are NET Prices; Basic Discounts have already been deducted.
7. Quantity Discounts: As negotiated and mutually agreed to for each delivery/task order.
8. Prompt Payment Terms: None
- 9a. Government Purchase card orders will be accepted below the micro-purchase threshold.
- 9b. Government Purchase card orders will be accepted above the micro-purchase threshold.
10. Foreign Items. N/A
- 11a. Time of Delivery. Delivery requirements are specified on individual task orders.
- 11b. Expedited Delivery. Please contact the Contractor should you require expedited or urgent delivery.
- 11c. Overnight and 2-day Delivery. Please contact the Contractor for rates for overnight and 2-day delivery.
- 11d. Urgent Requirements. Ordering agencies may contact the BAE Systems Task Order Contract Administrator for the purpose of discussing accelerated delivery. BAE Systems will offer an accelerated delivery date to the ordering agency if possible and in accordance with all other terms and conditions of the contract.
12. F.O.B. Point: Destination
- 13a. Ordering Address(s). All orders under this contract should be placed with the address below:  
BAE Systems Information Solutions Inc.  
8201 Greensboro Drive, Suite 1200  
McLean, VA 22102  
ATTN: GSA/GWAC Contracts
- To obtain ordering assistance:  
BAE Systems IS GSA Contracts Office – 703-345-4558; Fax: 571-392-9114;  
GSA.Schedules.PMO@baesystems.com
- 13b. Ordering procedures: Ordering activities shall use the ordering procedures of Federal Acquisition Regulation (FAR) 8.405 when placing an order or establishing a BPA for services. These procedures apply to all schedules.
- FAR 8.405-1 Ordering procedures for supplies, and services not requiring a statement of work.
  - FAR 8.405-2 Ordering procedures for services requiring a statement of work.
  - FAR 8.405-3 Blanket Purchase Agreements
14. Payment Addresses:
- | <b>Electronic Payment</b>                                   | <b>Other Than Electronic Payment</b>   |
|---|--|
| Citibank Delaware<br>One Penn's Way<br>New Castle, DE 19702 | BAE Systems c/o Citibank<br>Lockbox 7247-6141<br>Philadelphia, PA 19170-6141 |
- Note: ACH/EFT information provided on task order billing by request.*
15. Warranty Provision. N/A
16. Export Packing Charges. N/A

## BAE SYSTEMS

17. Terms and Conditions of Government Purchase Card Acceptance. The rates included in this contract do not include credit card processing fees for orders above the micro purchase threshold. Processing fees may be waived on a case-by-case basis.
18. Terms and Conditions of Rental, Maintenance, and Repair. N/A
19. Terms and Conditions of Installation. N/A
20. Terms and Conditions for Repair Parts. N/A
- 20a. Terms and Conditions for any Other Services. N/A
21. List of Service and Distribution Points. Service and distribution points are on an order by order basis.
22. List of Participating Dealers. N/A
23. Preventive Maintenance. N/A
- 24a. Special Attributes such as Environmental Attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A
- 24b. Section 508 Compliance. N/A
25. Data Universal Number System (DUNS) number: 04-582-8282
26. Notification Regarding Registration in System for Award Management (SAM) database [formerly Central Contractor Registration – CCR]. BAE Systems Information Solutions Inc. is registered in the [www.SAM.gov](http://www.SAM.gov) database.

## LABOR CATEGORY DESCRIPTIONS

### Labor Category Descriptions | SINS: 874-1, 874-4, 874-6 and 874-7

Category [ # ]	Description (see Education/Experience Substitution on Page 12)
<b>Program Manager-Sr.</b> [7P1]	<p><b>Experience:</b> Responsible for managing a large, complex program or several smaller complex programs. Develops and monitors program objectives, budgets, and schedules and is responsible for all contractual, administrative, and financial aspects of the program.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 15 years in a related field.</p>
<b>Secure Systems Consultant Senior</b> [7P2]	<p><b>Experience:</b> Top level industry expert responsible for determining the type of security solutions that best fit an organization. Applies industry standard accepted or mandated set of disciplines for planning, analysis, design, and implementation of the most complex secure information solutions on an organization-wide basis or across a major sector.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 8 years' experience in a related field.</p>
<b>Secure Systems Consultant</b> [7P3]	<p><b>Experience:</b> Industry expert responsible for determining the type of security solutions that best fit an organization. Applies accepted or mandated set of disciplines for the planning, analysis, design, and implementation of complex secure information solutions.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 5 years' experience in a related field.</p>
<b>Management Consultant-Sr.</b> [7P4]	<p><b>Experience:</b> Leads multiple strategic consulting projects or a single, large, complex project. Researches and evaluates emerging business process re-engineering methods and briefs client management.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 8 years' experience in a related field.</p>
<b>Management Consultant</b> [7P5]	<p><b>Experience:</b> Directs requirements analysis develops project plans, schedules, and budgets in consultation with the client. Provides guidance to other individuals on the project.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 5 years' experience in a related field.</p>
<b>Consultant</b> [7P6]	<p><b>Experience:</b> Four (4) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p><b>Duties:</b> Serves as a member of the MOBIS implementation consulting team performing entry and mid-level analytical assignments. He or she supports senior staff in information gathering and data analyses. The Consultant assists the senior staff in report generation and meeting facilitation.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Systems Consultant-Sr.</b> [7P7]	<p><b>Experience:</b> Top-level technical expert responsible for determining type of systems that best fit an organization. Models and understands key business processes and systems within an organization and the impact technology may have on business processes.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 12 years' experience in a related field.</p>
<b>Systems Consultant</b> [7P8]	<p><b>Experience:</b> Technical expert responsible for determining the type of systems that best fit an organization. Works to build a coalition within the organization that will formulate the architecture and manage the architectural development process/project.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 8 years' experience in a related field.</p>
<b>Systems Analyst-Principal</b> [7P11]	<p><b>Experience:</b> Considered an expert in one or more disciplines. Conceptualizes broad requirements and translates them into plans for design, development, and implementation. Works with customers at highest levels to recommend solutions.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 8 years' experience in a related field.</p>

**Labor Category Descriptions | SINS: 874-1, 874-4, 874-6 and 874-7**

Category [ # ]	Description (see Education/Experience Substitution on Page 12)
<b>Systems Analyst-Lead</b> [7P12]	<p><b>Experience:</b> Coordinates work activities for a small group of technical/professional employees or leads a moderately large, complex function. Meets with customers to provide project status and schedules and is responsible for meeting deadlines.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 12 years' experience in a related field.</p>
<b>Systems Analyst-Sr.</b> [7P13]	<p><b>Experience:</b> Senior-level professional able to work independently to accomplish complex requirements. Develops and evaluates new or existing complex systems or processes. Consults with and advises customers concerning efficient methods of automating or improving business processes in relation to existing or future systems.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 8 years' experience in a related field.</p>
<b>Systems Analyst</b> [7P14]	<p><b>Experience:</b> Works with customers to develop and evaluate new or existing systems processes, define user requirements and system specifications, performs research for systems analysis, performs cost/benefit studies to determine long-term feasibility, and presents recommendation to project team.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 5 years' experience in a related field.</p>
<b>Systems Analyst-Associate</b> [7P15]	<p><b>Experience:</b> Assists users in evaluating effectiveness of existing systems or processes, defines user requirements and system specification; may perform research for future systems.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 0 years' experience in a related field.</p>
<b>Administrative Assistant</b> [7P16]	<p><b>Experience:</b> Performs clerical duties, provides administrative support to managers and staff, coordinates logistical details associated with the departmental operations of the field location, and prepares paperwork and forms. Generally works under supervision.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 1 year experience in a related field.</p>
<b>Solutions Architect</b> [7P18]	<p><b>Experience:</b> Expert in leading activities surrounding the technical design of initiatives that solve specific business needs, specializes in component-based architecture and reuse, defines and recommends initiative blueprints and validates system architectures to ensure they leverage deployment of technologies that are proven, stable, interoperable, portable, secure, and scalable.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 12 years' experience in a related field.</p>
<b>Senior Solutions Architect</b> [7P19]	<p><b>Experience:</b> Top-level expert in leading activities surrounding technical design of initiatives that solve specific business solution, specializes in component-based architecture, defines conceptualization, recommends and validates solutions to leverage current technologies. Performs highly complex assignments with considerable latitude and interfaces with customer to provide high level recommendation and guidance.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 15 years' experience in a related field.</p>
<b>Enterprise Architect</b> [7P20]	<p><b>Experience:</b> Expert in leading activities surrounding design, development, execution, and deployment of an Enterprise Architecture Program. Defines and develops baseline architecture models and identifies and recommends appropriate application of enterprise architecture to meet specific business needs.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 12 years' experience in a related field.</p>

**Labor Category Descriptions | SINS: 874-1, 874-4, 874-6 and 874-7**

Category [ # ]	Description (see Education/Experience Substitution on Page 12)
<p><b>Senior Enterprise Architect</b> [7P21]</p>	<p><b>Experience:</b> Top-level expert in leading activities surrounding design, development, execution, and deployment of an Enterprise Architecture Program. Directs requirements analysis, develops project plans, schedules, and budgets in consultation with the customer, provides guidance to the business team, and works closely with the customer to finalize the project and ensure that customer needs have been accomplished.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 15 years' experience in a related field.</p>
<p><b>Senior Program Director I</b> [7P23]</p>	<p><b>Experience:</b> Directs and controls the activities of one or more large programs through program management groups, regularly interacts with company and customer organizations at the executive level, responsible for initiating and completing projects and processes.</p> <p><b>Educational Requirements:</b> BA/BS degree or equivalent experience with 12 years' experience in a related field.</p>
<p><b>Senior Subject Matter Expert/SME III</b> [7P25]</p>	<p><b>Experience:</b> Must have at least 15 years of experience in field of expertise.</p> <p><b>Duties:</b> Provides expertise utilizing a wide application of principles, theories, concepts, or techniques to solve problems relating to customer requirements, specifications and quality assurance standards. Makes recommendations.</p> <p><b>Educational Requirements:</b> BS/BA Degree or equivalent experience in Business, Information Technology, Science, Finance, or a related field.</p> <p><b>Clearance:</b> May hold a high level clearance.</p>
<p><b>Managing Associate</b> [7P26]</p>	<p><b>Experience:</b> Must have at least 8 years of experience in a related field.</p> <p><b>Duties:</b> Directs, coordinates and exercises supervisory authority for planning, organizing, controlling, integrating and completing projects. Determines work schedules, sets priorities and implements procedures for performing work activities. Directs and monitors work results for meeting customer requirements, specifications and quality assurance standards.</p> <p><b>Educational Requirements:</b> BS/BA Degree or equivalent experience in a related field.</p>
<p><b>Operations Systems Specialist II</b> [7P27]</p>	<p><b>Experience:</b> Six (6) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p><b>Duties:</b> Serves as a member of a MOBIS implementation consulting team performing mid-level analytical assignments. Responsible for gathering and organizing information on problems or procedures including present operating procedures. Assists in overseeing and managing projects and tasks.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<p><b>Operations Systems Specialist I</b> [7P28]</p>	<p><b>Experience:</b> Three (3) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p><b>Duties:</b> Serves as a team member and provides survey and research assistance. Responsible for survey testing and implementation. Conducts real-time analysis of program and management issues directly related to the task effort or request.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>

**Labor Category Descriptions | SINS: 874-1, 874-4, 874-6 and 874-7**

Category [ # ]	Description (see Education/Experience Substitution on Page 12)
<b>Subject Matter Expert</b> <b>[7P29]</b>	<p><b>Experience:</b> Must have at least 7 years of experience. Possesses a high-level of specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements. Experienced in decision making and managing multiple programs/projects simultaneously.</p> <p><b>Duties:</b> Uses a wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p><b>Educational Requirements:</b> BS/BA/Master's Degree or equivalent experience in Business, Information Technology, Science, Finance, or a related field.</p>
<b>Senior Associate</b> <b>[7P30]</b>	<p><b>Experience:</b> Must have at least 6 years of experience. Must possess high-level specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements.</p> <p><b>Duties:</b> Leads a team in concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p><b>Educational Requirements:</b> BS/BA Degree or equivalent experience in Business, Information Technology, Science, Finance, or a related field.</p>
<b>Associate</b> <b>[7P31]</b>	<p><b>Experience:</b> Must have at least 4 years of experience. Specialized expertise in a technical discipline, sub-discipline, and/or technology involving definition and interpretation of performance requirements and measurements.</p> <p><b>Duties:</b> Part of a team using wide application of principles, theories, concepts, and techniques to develop innovative solutions to problems. Works under supervision.</p> <p><b>Educational Requirements:</b> BS/BA Degree or equivalent experience in a related field.</p>
<b>Chief System Analyst II</b> <b>[7P34]</b>	<p><b>Experience:</b> 12 years - Must have at least 8 years specialized experience in one of the following areas: strategic planning, cost/benefit analyses, process improvement, and risk mitigation. May have authored and published articles or books in field of expertise.</p> <p><b>Duties:</b> Provides expert advice, assistance, or guidance in support of programs and projects. Applies expert knowledge to gather facts, research and analyze the data, and develop conclusions and recommendations.</p> <p><b>Education:</b> BA/BS Degree in related discipline or equivalent years of experience.</p>
<b>Chief System Analyst I</b> <b>[7P35]</b>	<p><b>Experience:</b> 9 years - Must have at least 6 years specialized experience in one of the following areas: systems integration; information technology; business planning and research; and cost and benefit analysis.</p> <p><b>Duties:</b> Leads concept development, system design, and simulation and modeling functions to support life-cycle-engineering activities.</p> <p><b>Education:</b> BA/BS Degree in related discipline or equivalent years of experience.</p>
<b>Senior Principal Analyst III</b> <b>[7P36]</b>	<p><b>Experience:</b> 12 years - Must have specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>

**Labor Category Descriptions | SINS: 874-1, 874-4, 874-6 and 874-7**

Category [ # ]	Description (see Education/Experience Substitution on Page 12)
<b>Senior Principal Analyst II</b> <b>[7P37]</b>	<p><b>Experience:</b> 9 years - Must have specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Senior Principal Analyst I</b> <b>[7P38]</b>	<p><b>Experience:</b> 8 years - Must have at least 4 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Principal Analyst III</b> <b>[7P39]</b>	<p><b>Experience:</b> 8 years - Must have at least 4 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, support systems, program management, management or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Principal Analyst II</b> <b>[7P40]</b>	<p><b>Experience:</b> 7 years - Must have at least 3 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, support systems, or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Principal Analyst I</b> <b>[7P41]</b>	<p><b>Experience:</b> 6 years - Must have at least 3 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Applies knowledge of and experience with technological, programmatic, program management or business fields to support the analysis of complex systems engineering, information technology, or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Lead Analyst III</b> <b>[7P42]</b>	<p><b>Experience:</b> 6 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Leads a team in one or more of the following: management or business solutions to support the analysis of complex systems engineering, systems technology, or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>

**Labor Category Descriptions | SINS: 874-1, 874-4, 874-6 and 874-7**

<b>Category [ # ]</b>	<b>Description (see Education/Experience Substitution on Page 12)</b>
<b>Lead Analyst II</b> <b>[7P43]</b>	<p><b>Experience:</b> 5 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Assists in the analysis of technological, programmatic, business fields to support the analysis of complex systems engineering, systems technology, support systems, or other related program.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Lead Analyst I</b> <b>[7P44]</b>	<p><b>Experience:</b> 3 years - Must have at least 2 years specialized experience in one or more of the following fields: systems engineering, systems technology, general information technology, business planning and research, and process improvement.</p> <p><b>Duties:</b> Assists in programmatic, program management or business fields to support the analysis of complex systems engineering, systems technology, or other related program. Works under supervision.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Senior Researcher</b> <b>[7P50]</b>	<p><b>Experience:</b> Four (4) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p><b>Duties:</b> Performs high-level analytical and operational MOBIS implementation consulting assignments. Responsible for research and analysis functions, collects specified research data, interprets basic research data, and reviews research publications for MOBIS-related projects.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Researcher</b> <b>[7P51]</b>	<p><b>Experience:</b> Three (3) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p><b>Duties:</b> Performs mid-level analytical and operational MOBIS implementation consulting assignments. Assists in collecting specific research data, interpreting basic research data, and reviewing research publications for MOBIS-related projects.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>
<b>Associate Researcher</b> <b>[7P52]</b>	<p><b>Experience:</b> Two (2) years of progressive experience in MOBIS-related analytical activities. Relevant experience in areas appropriate for the work undertaken, but not limited to, the following discipline areas: information systems, decision sciences, planning, design, meeting facilitation, political science, international relations, business or management, economics, or other social sciences.</p> <p><b>Duties:</b> Performs entry-level analytical and operational MOBIS implementation consulting assignments. Accumulates facts/data for MOBIS-related projects.</p> <p><b>Education:</b> BA/BS Degree or equivalent years of experience.</p>

**EDUCATION/EXPERIENCE SUBSTITUTION**

BAE Systems Information Solutions Inc. offers the Government a variety of Professional Services including Consulting, Training, and Program and Project Management services. The hourly labor rates vary by labor category based on the complexity of the task and the experience/education required of the contractor. The following substitutions may be made for education or experience.

<b>Degree</b>	<b>Degree and Experience Substitution</b>	<b>Related Experience Substitution</b>
Doctorate	Master's + 2 years	8 years
Master's	Bachelor's + 2 years	6 years
Bachelor's	Associate's + 2 years	4 years

**HOURLY LABOR RATES**

**SINS 874-1, 874-4, 874-6, AND 874-7**

<b>Cat #</b>	<b>GSA Labor Category</b>	<b>Year 11 10/1/13 – 9/30/14</b>	<b>Year 11 extended 10/1/14 – 11/13/14</b>	<b>Year 12* 11/14/14 – 9/30/15</b>
7P1	Program Manager - Sr.	\$297.00	\$297.00	\$246.38
7P2	Secure Systems Consultant - Sr.	\$297.00	\$297.00	\$181.76
7P3	Secure Systems Consultant	\$258.00	\$258.00	\$157.90
7P4	Management Consultant - Sr.	\$258.00	\$258.00	\$214.20
7P5	Management Consultant	\$195.00	\$195.00	\$170.54
7P6	Consultant	\$126.22	\$126.22	\$112.86
7P7	Systems Consultant - Sr.	\$258.00	\$258.00	\$212.37
7P8	Systems Consultant	\$224.00	\$224.00	\$178.93
7P11	Systems Analyst - Prin.	\$194.00	\$194.00	\$168.11
7P12	Systems Analyst - Lead	\$170.00	\$170.00	\$173.40
7P13	Systems Analyst - Sr.	\$147.00	\$147.00	\$149.94
7P14	Systems Analyst	\$128.00	\$128.00	\$130.56
7P15	Systems Analyst - Assoc.	\$104.00	\$104.00	\$94.67
7P16	Administrative Assistant **	<i>Not offered</i>	<i>Pending award</i>	\$79.56
7P18	Solutions Architect	\$295.00	\$295.00	\$214.90
7P19	Senior Solutions Architect	\$339.00	\$339.00	\$244.28
7P20	Enterprise Architect	\$295.00	\$295.00	\$214.90
7P21	Senior Enterprise Architect	\$339.00	\$339.00	\$244.28
7P23	Senior Program Director I	\$339.00	\$339.00	\$207.47
7P25	Senior Subject Matter Expert/SME III	\$174.57	\$174.57	\$178.06
7P26	Managing Associate	\$154.62	\$154.62	\$157.71
7P27	Operations System Specialist II	\$140.10	\$140.10	\$142.90
7P28	Operations System Specialist I	\$100.97	\$100.97	\$102.99
7P29	Subject Matter Expert	\$124.69	\$124.69	\$127.18
7P30	Senior Associate	\$104.74	\$104.74	\$106.83
7P31	Associate	\$79.80	\$79.80	\$81.40
7P34	Chief System Analyst II	\$183.95	\$183.95	\$184.08
7P35	Chief System Analyst I	\$152.67	\$152.67	\$155.72
7P36	Senior Principal Analyst III	\$149.48	\$149.48	\$152.47
7P37	Senior Principal Analyst II	\$134.64	\$134.64	\$137.33
7P38	Senior Principal Analyst I	\$123.69	\$123.69	\$126.16
7P39	Principal Analyst III	\$120.51	\$120.51	\$122.92
7P40	Principal Analyst II	\$114.15	\$114.15	\$116.33
7P41	Principal Analyst I	\$102.58	\$102.58	\$104.63
7P42	Lead Analyst III	\$96.80	\$96.80	\$98.74
7P43	Lead Analyst II	\$89.40	\$89.40	\$91.19
7P44	Lead Analyst I	\$83.47	\$83.47	\$85.14
7P50	Senior Researcher	\$82.04	\$82.04	\$83.68
7P51	Researcher	\$75.73	\$75.73	\$77.24
7P52	Associate Researcher	\$69.43	\$69.43	\$70.82

The above prices include the Industrial Funding Fee (IFF) of .75%.

\* - Year 12 – Agreement on rates per Mod PS-0046 signed 11/14/2014.

\*\* - SCA-eligible labor category. See the SCA Matrix following the price list for additional information.

**Hourly Labor Rates  
SINS 874-1, 874-4, 874-6, AND 874-7**

<b>Cat #</b>	<b>GSA Labor Category</b>	<b>Year 13 10/1/15 – 9/30/16</b>	<b>Year 14 10/1/16 – 9/30/17</b>	<b>Year 15 10/1/17 – 9/30/18</b>
7P1	Program Manager - Sr.	\$251.31	\$256.34	\$261.47
7P2	Secure Systems Consultant - Sr.	\$185.40	\$189.11	\$192.89
7P3	Secure Systems Consultant	\$161.06	\$164.28	\$167.57
7P4	Management Consultant - Sr.	\$218.48	\$222.85	\$227.31
7P5	Management Consultant	\$173.95	\$177.43	\$180.98
7P6	Consultant	\$115.12	\$117.42	\$119.77
7P7	Systems Consultant - Sr.	\$216.62	\$220.95	\$225.37
7P8	Systems Consultant	\$182.51	\$186.16	\$189.88
7P11	Systems Analyst - Prin.	\$171.47	\$174.90	\$178.40
7P12	Systems Analyst - Lead	\$176.87	\$180.41	\$184.02
7P13	Systems Analyst - Sr.	\$152.94	\$156.00	\$159.12
7P14	Systems Analyst	\$133.17	\$135.83	\$138.55
7P15	Systems Analyst - Assoc.	\$96.56	\$98.49	\$100.46
7P16	Administrative Assistant **	\$81.15	\$82.77	\$84.43
7P18	Solutions Architect	\$219.20	\$223.58	\$228.05
7P19	Senior Solutions Architect	\$249.17	\$254.15	\$259.23
7P20	Enterprise Architect	\$219.20	\$223.58	\$228.05
7P21	Senior Enterprise Architect	\$249.17	\$254.15	\$259.23
7P23	Senior Program Director I	\$211.62	\$215.85	\$220.17
7P25	Senior Subject Matter Expert/SME III	\$181.62	\$185.25	\$188.96
7P26	Managing Associate	\$160.86	\$164.08	\$167.36
7P27	Operations System Specialist II	\$145.76	\$148.68	\$151.65
7P28	Operations System Specialist I	\$105.05	\$107.15	\$109.29
7P29	Subject Matter Expert	\$129.72	\$132.31	\$134.96
7P30	Senior Associate	\$108.97	\$111.15	\$113.37
7P31	Associate	\$83.03	\$84.69	\$86.38
7P34	Chief System Analyst II	\$187.76	\$191.52	\$195.35
7P35	Chief System Analyst I	\$158.83	\$162.01	\$165.25
7P36	Senior Principal Analyst III	\$155.52	\$158.63	\$161.80
7P37	Senior Principal Analyst II	\$140.08	\$142.88	\$145.74
7P38	Senior Principal Analyst I	\$128.68	\$131.25	\$133.88
7P39	Principal Analyst III	\$125.38	\$127.89	\$130.45
7P40	Principal Analyst II	\$118.66	\$121.03	\$123.45
7P41	Principal Analyst I	\$106.72	\$108.85	\$111.03
7P42	Lead Analyst III	\$100.71	\$102.72	\$104.77
7P43	Lead Analyst II	\$93.01	\$94.87	\$96.77
7P44	Lead Analyst I	\$86.84	\$88.58	\$90.35
7P50	Senior Researcher	\$85.35	\$87.06	\$88.80
7P51	Researcher	\$78.78	\$80.36	\$81.97
7P52	Associate Researcher	\$72.24	\$73.68	\$75.15

The above prices include the Industrial Funding Fee (IFF) of .75%. \*\* - SCA-eligible labor category.

<b>SCA MATRIX</b>		
<b>SCA Eligible Contract Labor Category</b>	<b>SCA Equivalent Code - Title</b>	<b>WD Number</b>
Administrative Assistant	01020 - ADMINISTRATIVE ASSISTANT	2005-2103

The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated (\*\*) SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e. nationwide).