

DTI Associates, Inc.

GENERAL SERVICES **ADMINISTRATION**

Federal Supply Service *Authorized Federal Supply Schedule Price List*

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is:
<http://www.GSAAdvantage.gov>.

Schedule for - Management, Organizational and Business Improvement Services (MOBIS)

Federal Supply Group: 87 Class: 874

Contract Number: GS-10F-0010J

**For more information on ordering from Federal Supply Schedules
click on the FSS Schedules button at <http://www.fss.gsa.gov>**

Contract Period: 12-1-2008 through 11-30-2013

Contractor: DTI Associates, Inc.
2920 South Glebe Road
Arlington, VA 22206

Business Size: Large Business

Telephone: (703) 299-1603
FAX Number: (703) 706-0474
Web Site: <http://www.dtiassociates.com>
E-mail: james.cotter@kratosdefense.com
Contract Administration: James Cotter

CUSTOMER INFORMATION:

- 1a. **Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers: 874-1, 874-1RC (page 4) , 874-2, 874-2RC (page 4)**
- 1b. **Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. See rate schedules page 4.**

DTI Associates, Inc.

1c. Labor Category Minimum Qualifications

Labor Category	Education	Relevant Experience	Experience Substitute for Education
Principal Analyst	Master's Degree	8 years or Ph.D.	20 years or BS/BA + 12
Principal Engineer	MS Engineering, Science	8 years or Ph.D.	20 years or BS+12 or PE
Senior Analyst	Master's Degree	5 years	15 years or BS/BA + 8
Senior Engineer	MS Engineering, Science	3 years	15 years or BS + 8 years
Analyst	Bachelor's Degree		3 years
Engineer	BS Engineering, Science		6 years
Junior Analyst	High School		2 years
Junior Engineer	High School		2 years
Administrative Assistant	AA		6 years
Word Processor	High School		1 year

2. **Maximum Order:** 1,000,000
3. **Minimum Order:** 300
4. **Geographic Coverage (delivery Area):** FOB Domestic and Overseas
5. **Point(s) of production (city, county, and state or foreign country):** Various
6. **Discount from list prices or statement of net price:** Government Net Prices (discounts already deducted).
See prices attached
7. **Quantity discounts:** N/A
8. **Prompt payment terms:** N/A
- 9a. **Notification that Government purchase cards are accepted up to the micro-purchase threshold:** Yes
- 9b. **Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold:** Contact Contractor
10. **Foreign items (list items by country of origin):** None
- 11a. **Time of Delivery (Contractor insert number of days):** Specified on the Delivery Order
- 11b. **Expedited Delivery.** Contact Contractor
- 11c. **Overnight and 2-day delivery:** Contact Contractor

DTI Associates, Inc.

- 11d. **Urgent Requirements:** Contact Contractor
- 12. **F.O.B Points(s):** Destination
- 13a. **Ordering Address(es):** Same as contractor
- 13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).
- 14. **Payment address:** Same as contractor
- 15. **Warranty provision:** Contractor's Standard Commercial Warranty
- 16. **Export Packing Charges (if applicable):** N/A
- 17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
- 18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
- 19. **Terms and conditions of installation (if applicable):** N/A
- 20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
- 21. **List of service and distribution points (if applicable):** N/A
- 22. **List of participating dealers (if applicable):** N/A
- 23. **Preventive maintenance (if applicable):** N/A
- 24a. **Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24b. **Section 508 compliance:** See contractor website
- 25. **Data Universal Numbering System (DUNS) number:** 61-6811154
- 26. **Notification regarding registration in Central Contractor Registration (CCR) database:**
Contractor is registered in CCR

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FEDERAL SUPPLY SCHEDULE PRICE LIST Management, Organizational, and Business Improvement Services

SIN 874-1, 874-1RC and 874-2, 874-2RC Consulting Services					
Labor Category	01 Dec 2008 - 30 Nov 2009	01 Dec 2009 - 30 Nov 2010	01 Dec 2010 - 30 Nov 2011	01 Dec 2011 - 30 Nov 2012	01 Dec 2012 - 30 Nov 2013
Principal Analyst	\$96.20	\$99.09	\$102.06	\$105.12	\$108.28
Principal Engineer	\$96.20	\$99.09	\$102.06	\$105.12	\$108.28
Senior Analyst	\$76.99	\$79.30	\$81.68	\$84.13	\$86.66
Senior Engineer	\$82.35	\$84.82	\$87.36	\$89.98	\$92.68
Analyst	\$48.54	\$50.00	\$51.50	\$53.05	\$54.64
Engineer	\$61.87	\$63.73	\$65.64	\$67.61	\$69.64
Junior Analyst	\$31.20	\$32.13	\$33.10	\$34.09	\$35.11
Junior Engineer	\$34.20	\$35.22	\$36.28	\$37.37	\$38.49
Admin Assistant	\$36.65	\$37.75	\$38.88	\$40.05	\$41.25
Word Processor	\$33.45	\$34.46	\$35.49	\$36.56	\$37.65

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FEDERAL SUPPLY SCHEDULE PRICE LIST Management, Organizational, and Business Improvement Services

DTI MOBIS Labor Categories

Labor Category	Education	Relevant Experience	Experience Substitute for Education	Typical Responsibilities
Principal Analyst	Masters Degree	8 years or Ph.D.	20 years or BS/BA + 12	Senior expert with extensive knowledge and experience developing and applying analytic methodologies and principles, and is recognized as a leader within MOBIS functions. Leads the application of analytic techniques and helps define project objectives and strategic direction. Is responsible for providing leadership and vision to client and project teams around the methodology. Resolves complex problems, which require an in-depth knowledge of analytic methodologies and principles. Directs the activities of more junior analysts and engineers as necessary on activities related to the application of analytical techniques, analyses and methodologies. Demonstrated managerial and supervisory skills.
Principal Engineer	MS Engineering, Science	8 years or Ph.D.	20 years or BS + 12 or PE	Senior expert with extensive knowledge in designated technical/operational field or discipline. Provides insight and advice concerning task or project strategic direction and outcomes. May contribute to the evaluation, analysis, and development of recommended solutions. Resolves complex problems, which require an in-depth knowledge of technical information related to assigned programs and projects. Applies principles and methods to specialized solutions. Generally possess demonstrated ability and experience in management consulting and cross-team facilitation at the senior management level. Other areas of expertise may include, but is not limited to, business process reengineering, statistical process control, individual and organizational assessment and evaluation, process modeling an simulation, strategic and business planning, change management, organizational development, and the development of leadership/management skills. Directs the activities of staff as necessary.
Senior Analyst	Masters Degree	5 years	15 years or BS/BA + 8	Possesses demonstrated knowledge and experience applying analytic methodologies and principles to address client needs. Applies analytic techniques in the evaluation of project

DTI Associates, Inc.

FEDERAL SUPPLY SCHEDULE PRICE LIST Management, Organizational, and Business Improvement Services

Labor Category	Education	Relevant Experience	Experience Substitute for Education	Typical Responsibilities
				objectives and contributes to the implementation of strategic direction. Performs analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely project managers and task leads and directs the activities of junior staff as necessary.
Senior Engineer	MS Engineering, Science	3 years	15 years of BS/BA +8	Possess demonstrated knowledge in designated technical/operational field or discipline. Possesses significant experience providing solutions to an organization's challenges through the application of knowledge gained through similar prior engagements. Participates in the development of solutions by leveraging technical knowledge and experience. Contributes to the implementation of strategy and helps provide detailed analysis of the impact of industry trends, policy, and/or standard methodologies. Directs the activities of technical staff, consultants, specialists and other staff as necessary.
Analyst	Bachelors Degree		3 years	Possess knowledge of applying analytic methodologies and principles to address client's needs. Supports analyst functions including data collection, interviewing, data modeling, project testing, and creation of performance measurements to support project objectives. Conducts activities in support of project team's objectives. Works closely with senior analysts and team leads.
Engineer	BS Engineering, Science		6 years	Possesses technical/operational knowledge in designated field or discipline. Supports assessments of organization's challenges using specializes skills and knowledge. Contributes to the execution of project or task plan and helps assess the impact of industry trends, policy or standard methodologies. Conducts activities in support of the project team's objectives. Works closed with senior engineers and task leads.
Junior Analyst	High School		2 years	Support the analyst and senior analyst staff in the preparation of deliverables, internal reports, briefings, and drawings associated with the project being supported.

DTI Associates, Inc.

FEDERAL SUPPLY SCHEDULE PRICE LIST Management, Organizational, and Business Improvement Services

Labor Category	Education	Relevant Experience	Experience Substitute for Education	Typical Responsibilities
Junior Engineer	High School		2 years	Support the engineering/operational analysis staff management staff in the preparation of analyses, technical documentation, deliverables, internal reports, briefings, and drawings associated with the project being supported.
Administrative Assistant	AA		6 years	Provides administrative-type support to technical and management-level personnel. This includes, but is not limited to, documentation planning and support, project administration, program management support, event planning and administration, office relocation planning, mail services, records, data input and other office administration functions.
Word Processor	High School		1 year	Prepares draft and final form technical and management documents. Must be capable of typing at average or above average speed. Responsible for spelling, grammar, and proper format, and for proofreading finished documents. Must be capable of using various word processing equipment and software.