



GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to Date pricing, and the option to create an electronic delivery order are Available through GSA Advantage!, a menu-driven database system. The INTERNET address GSA Advantage! is GSAAAdvantage

Schedule Title: Schedule 874 Mission Oriented Business Integrated Services (MOBIS)

FSC Group, Part, and Section or Standard Industrial Group (as applicable): FSC Class (es) /Product code(s) and/or Service Codes (as applicable):

FSC Supply Group: 874

FSC Class: R499

Contract Number: GS-10F-0010T

For more information on ordering from Federal Supply Schedules click on The FSS Schedules button at fss.gsa.gov

Contract period: October 10, 2006 – October 9, 2016

Price List current through Modification PS-0007 Dated March 21, 2013

**Contractor: Growth Transitions, Inc
Db: Maher & Maher
100 Corporate Park
3535 Route 66, Building 4,
Neptune, NJ 07753**

**Contract Administrator: Bob Jacques
Operations Manager**

Telephone: (732) 918-8000 ext 236

Fax: (732) 918-9059

Website: www.Mahernet.com

Business size: Small Business

CUSTOMER INFORMATION

- 1a. Table of awarded special interest item number(s) with appropriate cross-reference to item descriptions and awarded price(s).

SIN(s) 874-1, 874-1RC

Consulting Services

- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of lowest price, and cite the areas to which the prices apply. See below in I and II.
- 1c. See below in I and II.
2. Maximum Order: \$1,000,000
3. Minimum order: \$100
4. Delivery Area: 48 contiguous states
5. Point(s) of production: Parkway 100 Corporate Park, 3535 Route 66, Building #4, Neptune, New Jersey 07753
6. Discount from list prices or statement of net price: See below
7. Quantity discounts: 1% off total invoice for over \$100,000
8. Prompt Payment terms: 1% - 10 days.
- 9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: No
10. Foreign items: N/A
- 11a. Time of Delivery. 30 days after receipt of order (ARO) or depending on the task order
- 11b. Expedited Delivery. Contact Contractor.
- 11c. Overnight and 2-day delivery. Contact Contractor.
- 11d. Urgent Requirement. Contact Contractor.
12. F.O.B. point(s). Destination

- 13a. Ordering address (es). Maher & Maher, Parkway 100, 3535 Route 66, Building #4, Neptune, New Jersey 07753
- 13b. Ordering procedures. Orders will be accepted by fax, email or hard copy.
14. Payment address (es). Same as 13a.
15. Warranty provision. N/A
16. Export packing charges, if applicable. N/A
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level). None
18. Terms and conditions of rental, maintenance, and repair (if applicable). N/A
19. Terms and conditions of installation (if applicable). N/A
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable). N/A
- 20a. Terms and conditions for any other services (if applicable). N/A
21. List of service and distribution points (if applicable). N/A
22. List of participating dealers (if applicable). N/A
23. Preventive maintenance (if applicable). N/A
- 24a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Number System (DUNS) number. 036796498
26. Notification regarding registration in Central Contractor Registration (CCR) database. Active in CCR
27. Uncompensated Overtime. In accordance with clause 52.237-10, Maher & Maher will never prepare and submit a proposal that projects unrealistically low labor rates and that do not demonstrate cost realism. Additionally, the company will not plan nor prepare its work schedules or practices to mandate or provide for uncompensated overtime for its employees.

I. Subject: MOBIS GSA Schedule Negotiated Labor Hour Category Net Pricing for SINS 874-1, 874-1RC for Contract Years 7-10

“The Service Contract Act (SCA) is applicable to this contract as it applies to the entire 874: MOBIS Schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the Contractor adds SCA labor categories / employees to the contract through the modification process, the Contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable wage determination number. Failure to do so may result in cancellation of the contract.”

Labor Hour Category	Year 7 10-10-12/ 10-9-13	Year 8 10-10-13/ 10-9-14	Year 9 10-10-14/ 10-9-15	Year 10 10-10-15/ 10-9-16
Director/Principal	\$253.04	\$260.63	\$268.45	\$276.50
Manager (Program)	\$181.50	\$186.94	\$192.55	\$198.33
Consultant/Sr. Program Analyst	\$180.72	\$186.14	\$191.73	\$197.48
Analyst	\$113.07	\$116.46	\$119.96	\$123.55
Instructional Designer	\$106.04	\$109.22	\$112.50	\$115.87
Facilitator I	\$150.98	\$155.51	\$160.17	\$164.98
Facilitator II	\$74.70	\$76.94	\$79.25	\$81.63
Project Manager	\$113.37	\$116.77	\$120.27	\$123.88
Web Programmer	\$97.26	\$100.18	\$103.18	\$106.28
Knowledge Manager	\$64.22	\$66.15	\$68.13	\$70.17
Editor/QA	\$74.83	\$77.07	\$79.39	\$81.77
Documentation Specialist	\$65.64	\$67.61	\$69.64	\$71.73
Admin Support	\$46.70	\$48.10	\$49.54	\$51.03
Sr. applications Developer	\$156.75	\$156.76	\$161.45	\$166.30
Applications Developer	\$123.50	\$123.50	\$127.21	\$131.02
Jr. Applications Developer	\$109.25	\$109.25	\$112.53	\$115.90

Notes:

1. Pricing includes .75% IFF
2. Escalation for years 7-10 is based on a negotiated fixed rate of 3% in accordance with clause I-FSS-969 (b) (1)

Labor Hour Category	Year 11 10-10-16/ 10/9/17	Year 12 10-10-17/ 10-9-18	Year 13 10-10-18/ 10-9-19	Year 14 10-10-19/ 10-9-20	Year 15 10-10-20/ 10-9-21
Director/Principal	\$284.80	\$293.34	\$302.14	\$311.21	\$320.54
Manager (Program)	\$204.28	\$210.41	\$216.72	\$223.22	\$229.92
Consultant/Sr. Program Analyst	\$203.40	\$209.50	\$215.79	\$222.26	\$228.93
Analyst	\$127.26	\$131.08	\$135.01	\$139.06	\$143.23
Instructional Designer	\$119.35	\$122.93	\$126.62	\$130.42	\$134.33
Facilitator I	\$169.93	\$175.03	\$180.28	\$185.69	\$191.26
Facilitator II	\$84.08	\$86.60	\$89.20	\$91.87	\$94.63
Project Manager	\$127.60	\$131.43	\$135.37	\$139.43	\$143.61
Web Programmer	\$109.47	\$112.75	\$116.13	\$119.62	\$123.21
Knowledge Manager	\$72.28	\$74.45	\$76.68	\$78.98	\$81.35
Editor/QA	\$84.22	\$86.75	\$89.35	\$92.03	\$94.79
Documentation Specialist	\$73.88	\$76.09	\$78.38	\$80.73	\$83.15
Admin Support	\$52.56	\$54.14	\$55.76	\$57.44	\$59.16
Sr. applications Developer	\$171.28	\$176.42	\$181.72	\$187.17	\$192.78
Applications Developer	\$134.95	\$139.00	\$143.17	\$147.47	\$151.89
Jr. Applications Developer	\$119.38	\$122.96	\$126.65	\$130.45	\$134.36

Notes:

1. Pricing includes .75% IFF
2. Escalation for years 11-15 is based on a negotiated fixed rate of 3% in accordance with clause I-FSS-969 (b) (1)

Labor Hour Category	Year 16 10-10-21/ 10-9-22	Year 17 10-10-22/ 10-9-23	Year 18 10-10-23/ 10-9-24	Year 19 10-10-24/ 10-9-25	Year 20 10-10-25/ 10-9-26
Director/Principal	\$330.16	\$340.06	\$350.27	\$360.77	\$371.60
Manager (Program)	\$236.82	\$243.92	\$251.24	\$258.78	\$266.54
Consultant/Sr. Program Analyst	\$235.80	\$242.87	\$250.16	\$257.66	\$263.39
Analyst	\$147.53	\$151.96	\$156.52	\$161.21	\$166.05
Instructional Designer	\$138.36	\$142.51	\$146.78	\$151.19	\$155.72
Facilitator I	\$196.99	\$202.90	\$208.99	\$215.26	\$221.72
Facilitator II	\$94.47	\$100.39	\$103.40	\$106.50	\$109.70
Project Manager	\$147.92	\$152.36	\$156.93	\$161.64	\$166.49
Web Programmer	\$126.90	\$130.71	\$134.63	\$138.67	\$142.83
Knowledge Manager	\$83.79	\$86.31	\$88.90	\$91.56	\$94.31
Editor/QA	\$97.64	\$100.57	\$103.58	\$106.69	\$109.89
Documentation Specialist	\$85.65	\$88.21	\$90.86	\$93.59	\$96.39
Admin Support	\$60.93	\$62.76	\$64.64	\$66.58	\$68.58
Sr. applications Developer	\$198.57	\$204.52	\$210.66	\$216.98	\$223.49
Applications Developer	\$156.45	\$161.14	\$165.97	\$170.95	\$176.08
Jr. Applications Developer	\$138.39	\$142.55	\$146.82	\$151.23	\$155.76

Notes:

1. Pricing includes .75% IFF
2. Escalation for years 16-20 is based on a negotiated fixed rate of 3% in accordance with clause I-FSS-969 (b) (1)

II. Subject: Labor Hour Category Descriptions

Director/Principal

Education: Bachelor's Degree, Master's Degree preferred

Specialized Experience: 12-15 years of experience in the field. Demonstrates expertise in a variety of the field's concepts, practices, and procedures. Relies on extensive experience and judgment to plan and accomplish goals.

Duties: Plans and directs all aspects of an organization's policies, objectives and initiatives. Responsible for the short- and – long term profitability and growth of the company. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. May preside over board of directors.

Manager (Program)

Education: Bachelor's degree minimum, Master's degree preferred.

Specialized Experience: At least 7-10 years of experience in the field directly related to the required area of expertise.

Duties: Provides task unique functional expertise necessary to interpret requirements, ensures responsiveness and achieve successful performance; this may include subject matter and unique technical knowledge. Assists in analysis, evaluation, and implementation of systems. Sets deadlines, assigns responsibilities, and monitors and summarizes progress of project. Prepares reports for upper management regarding status of project.

Consultant/Senior Program Analyst

Education: Bachelor's degree, Master's degree preferred.

Specialized Experience: At least 5-7 years of experience in the field directly related to the required area of expertise.

Duties: Defines the problems and analyzes and develops plans and requirements in the subject matter area for moderately complex-to-complex systems. Coordinates and manages the preparation of analysis, evaluations, and recommendations for proper implementation of programs and systems specifications.

Analyst

Education: Bachelor's degree.

Specialized Experience: Requires a minimum of 2 to 3 years experience in the appropriate area.

Duties: Provides task unique functional expertise necessary to interpret requirements, ensures responsiveness and achieve successful performance; this may include subject matter and unique technical knowledge. Assists in analysis, evaluation, and implementation of systems.

Facilitator I

Education: Bachelor's degree

Specialized Experience. 5 Years related experience. Experience in planning, Designing and conducting focus groups, forums and meetings to include developing agendas, use problem solving techniques, design and development of forum process and materials, including agendas. Experiences in recording meetings, analyzing data and preparing final reports.

Duties: Oversees and manages facilitation efforts, including the planning, design and conduct of collaborative efforts, working groups, or integrated product, process and self directed teams. Oversees the development of agendas, recordation of meetings, analysis of data and preparation of final reports and meeting materials. Facilitates and leads groups and provides meeting leadership and problem solving techniques. Oversees facilitators

Facilitator II

Education: Bachelor's degree.

Specialized Experience: 2 years related experience. Experience in planning, designing and conducting focus groups, forums and meetings to include developing agendas, use of problem solving techniques, design and development of forum process and materials, including agendas.

Duties: Plans, designs and conducts collaborative efforts, working groups, or integrated product, process or self- directed teams. Develops agendas, records meetings, analyzes data and prepare final reports and meeting materials. Facilitates and leads groups and provides meeting leadership and problem solving techniques. Provides logistical meeting/conference support.

Project Manager

Education: Bachelor's degree.

Specialized Experience: At least 3 years of experience. Familiar with a variety of the field's concepts, practices and procedures. Relies on extensive experience and judgment to plan and accomplish goals.

Duties: Responsible for the coordination and completion of projects. Oversees all aspects of projects. Sets deadlines, assigns responsibilities and monitors and summarizes progress of project. Prepares reports for upper level management regarding status of project. Performs a variety of tasks. Leads and directs the work of others. A wide degree of creativity and latitude is expected. Typically reports to a manager or head of a unit/department.

Instructional Designer

Education: Bachelor's degree.

Specialized Experience: 2 to 5 years of experience. Familiar with a variety of the field's concepts, practices and procedures. Relies on extensive experience and judgment to plan and accomplish goals.

Duties: Designs and conducts company training programs. Monitors and reports the effectiveness of training on employees during the orientation period and for career development. May be involved in initial plan design and existing plan enhancements. Performs a variety of complicated tasks. May lead and direct the work of others. May report directly to an executive or head of a unit /department. A wide variety of creativity and latitude is expected.

Web Programmer

Education: Associate's degree. Bachelor's degree preferred.

Specialized Experience: At least 2 years of experience in the field or in related area. Familiar with standard concepts, practices and procedures within a particular field. Relies on limited experience and judgment to plan and accomplish goals.

Duties: Produces graphic sketches, designs, and copy layouts for online content. Determines size and arrangement of illustrative material and copy, selects style and size of type, arranges layout based upon space available, knowledge of layout principles, and aesthetic design concepts. Performs a variety of tasks. Works under general supervision; typically reports to a manager. A certain degree of creativity and latitude is required.

Knowledge Manager

Education: Bachelor's degree.

Specialized Experience: 2 to 4 years of experience in the field or related area. Familiar with a variety of the field's concepts, practices and procedures. Relies on extensive experience and judgment to plan and accomplish goals.

Duties: Manages intellectual property content and/or contents/projects related to the Web Sites/portals. Follows processes to ensure that all documents meet established content standards and works with necessary staff to assess any technical challenges in posting or archiving the content. Performs a variety of tasks. May sometimes lead and direct the work of others. Typically reports to management. Strong organizational skills and an adherence to established standards are expected.

Editor/QA

Education: Bachelor's degree.

Specialized Experience: 2 to 4 years of experience in the field or in a related area. Familiar with a variety of the field's concepts, practices and procedures. Relies on extensive experience and judgment to plan and accomplish goals.

Duties: Writes, edits, proofreads, and copyedits a variety of documents. Plans and prepares content for dissemination. Ensures that all documents meet established content standards. Performs a variety of tasks. Works under general supervision; typically reports to a supervisor or manager. A certain degree of creativity and latitude is required.

Documentation Specialist

Education: Associate's degree, Bachelor's degree preferred.

Specialized Experience: 1 to 2 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job.

Duties: Prepares and/or maintains documentation pertaining to programming, systems operation and user documentation. Translates business specifications into user documentation. Plans, writes and maintains systems and user support documentation efforts, including online help screen. Works under immediate supervision. Primary job functions do not typically require exercising independent judgment. Typically reports to a supervisor or manager.

Admin Support

Education: Requires a high school diploma. Associate's degree preferred.

Specialized Experience: 0 to 2 years of experience in the field or in a related area. Has knowledge of commonly used concepts, practices and procedures within a particular field. Relies on instructions and pre-established guidelines to perform the functions of the job.

Duties: Performs a variety of administrative functions. Schedules appointments, gives information to callers, and takes dictation. Composes memos, transcribes notes and researches and creates presentations. Generates reports, handles multiple projects and prepares and monitors invoices and expense reports. May assist with compiling and developing the annual budget. Works under immediate supervision. Typically reports to a supervisor or manager.

Sr. Applications Developer

Education: Bachelor's Degree or equivalent work experience required. Area of discipline: Computer and Information Sciences, General; Computer Engineering, General; Computer Science; Computer Software Engineering; distributed application designing; system integration; software architecture; database designing.

Specialized Experience: 8-10 years in the field directly related to the required area of expertise in Applications Development.

Duties: Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions. Design software or customize software or distributed software application for client use with the aim of optimizing operational efficiency to include the automation of workflow, database collection/management, facilitation of customized training programs and the analysis of business processes for reengineering purposes and performance measurement. May develop middleware for system integration between two or more software applications. May supervise Applications Developers, Jr. Applications Developers, and Web Programmers.

Applications Developer

Education: Bachelor's Degree or equivalent work experience required. Area of discipline: Computer and Information Sciences, General; Computer Engineering, General; Computer Science; Computer Software Engineering; distributed application designing; system integration; software architecture; database designing.

Specialized Experience: 5-7 years in the field directly related to the required area of expertise in Applications Development.

Duties: Develop, create, and modify general computer applications software or specialized utility programs. Analyze user needs and develop software solutions. Design software or customize software or distributed software application for client use with the aim of optimizing operational efficiency to include the automation of workflow, database collection/management, facilitation of customized training programs and the analysis of business processes for reengineering purposes and performance measurement. May develop middleware for system integration between two or more software applications. May supervise Jr. Applications Developers and Web Programmers.

Jr. Applications Developer

Education: Associates Degree or equivalent work experience required. Area of discipline: Computer and Information Sciences, General; Computer Engineering, General; Computer Science; Computer Software Engineering; distributed application designing; system integration; software architecture; database designing.

Specialized Experience: 2-4 years in the field directly related to the required area of expertise in Applications Development.

Duties: Develop, create, and modify general computer applications software or specialized utility programs or distributed software application. Analyze user needs and develop software solutions. Design software or customize software for client use with the aim of optimizing operational efficiency to include the automation of workflow, database collection/management, facilitation of customized training programs and the analysis of business processes for reengineering purposes and performance measurement. May develop middleware for system integration between two or more software applications.