



Language Scientific Inc.

**Government Price Catalog for
Translation and Interpreting Services
Under GSA Contract #GS-10F-0023K**

Effective October 22, 2009

Prices Shown Herein are Net

March 6, 2014



**Language Scientific, Inc.
Federal Supply Schedule 738 II: Special Item Numbers 382-1 and 382-2
GSA contract # GS-10F-0023K**

GENERAL SERVICES ADMINISTRATION

Federal Supply Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: <http://www.fss.gsa.gov>.

FSC 7382—Translation and Interpretation Services

GS-10F-0023K

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>.

Contract Period: October 22, 2009-October 21, 2014

Language Scientific, Inc.
10 Cabot Road, Suite 209
Medford, MA 02155

Tel: (617) 621-0940
Fax: (617) 621-1675
Email: fedsales@languagescientific.com
Web: www.languagescientific.com

Contract administration source may be contacted at above location.

CUSTOMER INFORMATION

1a. Table of Contents of awarded Special Item Numbers:

Special Item Number 382-1 (Translation Services)	Page 4
Special Item Number 382-2 (Interpretation Services)	Page 5-6

1b. Identification of lowest priced model number and lowest unit price for that model for each Special Item Number:

Lowest priced language group and class level and target language for Special Item Number 382-1 (Translation Services) is written translation of Group I Languages:	\$0.18 (per word)
Lowest priced language group and class level for Special Item Number 382-2 (Interpretation Services) is Class III interpreting of Group I or II languages:	\$45.00 per hour

2. Maximum order of services: \$1,000,000.00
3. Minimum order \$100.00
4. Geographic coverage (delivery area): Worldwide delivery
5. Discount from list prices or statement of net price: **Prices shown herein are net.**
6. Quantity discounts: Available and determined on project-by-project basis.
7. Government purchase cards are accepted at or below the micropurchase threshold.
8. Government purchase cards are accepted above the micropurchase threshold.
9. Expedited Delivery. To be determined for each order. Items available for expedited delivery are noted in the price list.
10. Overnight delivery is available for all items under Special Item Number 382-1. Please contact Language Scientific for delivery rates.
11. Urgent Requirements: Please contact Language Scientific to effect a faster delivery.
12. Ordering Address:

Language Scientific, Inc.
10 Cabot Road, Suite 209
Medford, MA 02155

13. Payment Address:
Language Scientific, Inc.
10 Cabot Road, Suite 209
Medford, MA 02155
14. Terms and conditions of Government purchase card acceptance: Language Scientific accepts all Government Procurement Cards.
15. Data Universal Number System: 05-216-6951
16. Language Scientific, Inc. is registered in the Central Contractor Registration database.

Language Scientific, Inc.
Price Catalog for Written Translation Services
under GSA Contract #GS-10F0023K
SIN# 382-1

SIN 382-1 Translation Services

“The contractor shall provide multilingual translation services in native languages to include but not limited to the translation of business, legal, medical, technical documents, software, manuals, web sites, Intranet, video and audio in written, Braille, graphic, electronic, multimedia and various other forms of communication.”

All prices listed are maximum prices charged for each language pair. Prices include subsequent editing and proofreading by additional language professionals as well as a comprehensive review by Language Scientific’s Quality Control Department. Prices also include basic formatting, electronic document delivery, and a laser-printed hardcopy of the translation. Desktop publishing in QuarkXpress, FrameMaker, PageMaker, AutoCAD, and other formats is available at additional charge (see below). Upon receipt of your materials, Language Scientific will prepare a price quotation indicating rates to apply to an individual project.

Group 1	Southern Europe and Latin America	\$0.18-\$0.26 per word*
Portuguese (Brazil)	Spanish (Latin America)	
Portuguese (Portugal)	Spanish (Spain)	

Group 2	Europe (Western, Eastern, Northern)	\$0.24-\$0.35 per word*		
Belarusian	Estonian	Greek	Norwegian	Slovene
Bulgarian	Finnish	Haitian Creole	Polish	Swedish
Croatian	Flemish	Hungarian	Romanian	Turkish
Czech	French	Italian	Russian	Ukrainian
Danish	Georgian	Latvian	Serbian	
Dutch	German	Lithuanian	Slovak	

Group 3	East Asia and the Middle East	\$0.24-\$0.38 per word*
Arabic	Hebrew	
Chinese-Simplified	Japanese	
Chinese-Traditional	Korean	

Group 4	Languages of Limited Dispersion	\$0.26-\$0.45 per word*		
Afrikaans	Cambodian	Lao	Somali	Urdu
Albanian	Farsi	Macedonian	Swahili	Uzbek
Armenian	Hindi	Malay	Tagalog	Vietnamese
Azerbaijani	Javanese	Pashto	Tamil	Yiddish
Bahasa	Kazakh	Punjabi	Thai	
Bengali	Khmer	Quechua	Tswana	
Burmese	Kurdish	Romansch	Turkmen	

Other Charges

Multilingual Desktop Publishing (DTP (if required))	\$65 per hour, all languages
Fileprep (if required)	\$65 per hour, all languages
Rush Rate (if applicable):	100% surcharge
Web and Software Localization**	\$75-\$175 per hour
QA testing of Localized Web or Software**	\$75-\$100 per hour

* All translation charges are based on word count in the target language (finished translation).

** Localization refers to creating of a country and culture-specific web sites and software and generally involves the services of Localization Engineers, QA testers, and multilingual DTP specialists in addition to translators and editors.

Language Scientific, Inc.
Price Catalog for Oral Interpreting Services
under GSA Contract #GS-10F0023K
SIN# 382-2

SIN 382-2 Interpretation Services

“The contractor shall provide multilingual interpretation services (simultaneous and/or consecutive) in native languages for meetings, conferences, seminars, litigation proceedings, briefings, training, escort and various other forms of voice communications. Sign language may be included.”

Interpreting Services are priced based on the Language Group and the type of Interpreting required.

Group 1 and Group 2: European and Latin American Language Group

Belarusian	Estonian	Greek	Norwegian	Slovak
Bulgarian	Finnish	Haitian Creole	Polish	Slovene
Croatian	Flemish	Hungarian	Portuguese	Spanish
Czech	French	Italian	Romanian	Swedish
Danish	Georgian	Latvian	Russian	Turkish
Dutch	German	Lithuanian	Serbian	Ukrainia

Group 3 East Asian and Middle Eastern Languages

Arabic	Hebrew
Chinese-Simplified	Japanese
Chinese-Traditional	Korean

Group 4 Languages of Limited Dispersion

Afrikaans	Cambodian	Lao	Somali	Urdu
Albanian	Farsi	Macedonian	Swahili	Uzbek
Armenian	Hindi	Malay	Tagalog	Vietnamese
Azerbaijani	Javanese	Pashto	Tamil	Yiddish
Bahasa	Kazakh	Punjabi	Thai	
Bengali	Khmer	Quechua	Tswana	
Burmese	Kurdish	Romansch	Turkmen	

Class I Simultaneous Interpreting

Simultaneous interpreting is oral translation without requiring pauses from the speaker. It generally requires audio equipment, such as a soundproof both for the interpreters, microphones, and headphones for all the members of the audience.

Class II Consecutive Interpreting.

Consecutive interpreting is oral translation that requires the speaker to pause every 20-60 seconds while the interpreter translates to the audience. Generally does not require special equipment.

Class III Escort/Administrative Interpreting

Consecutive interpreting during casual cultural excursions, meals, shopping, and airport meet-and-greet situations.

Class IV Teleconference and Videoconference Interpreting

Interpreting done over the telephone or video hookup.

Price List of Interpreting Services (SIN# 382-2)

	Class I Simultaneous Interpreting	Class II Consecutive Interpreting	Class III Escort/Administrative Interpreting	Class IV Teleconference and Videoconference Interpreting
Group 1 and Group 2: European and Latin American Language Group	\$180 /hour 4-hour minimum	\$160 /hour 3-hour minimum	\$100 /hour 2-hour minimum	\$250 /hour 1-hour minimum
Group 3 East Asian and Middle Eastern Languages	\$200 /hour 4-hour minimum	\$170 /hour 3-hour minimum	\$110 /hour 2-hour minimum	\$250 /hour 1-hour minimum
Group Languages of Limited Dispersion	\$220 /hour 4-hour minimum	\$180 /hour 3-hour minimum	\$120 /hour 2-hour minimum	\$250 /hour 1-hour minimum
American Sign Language (ASL)	\$85 /hour, 3-hour minimum			
Braille	\$85 /hour, 3-hour minimum			

Cancellation Charges

Class I Interpreting services (all language groups)

Cancellation more than 21 days before official start of assignment
 Cancellation 7-21 days before official start of assignment
 Cancellation 0-7 days before official start of assignment

Rate
 no charge
 3 days of labor
 full labor charges

Class II and Class III Interpreting services (all language groups)

Cancellation more than 21 days before official start of assignment
 Cancellation 7-21 days before official start of assignment
 Cancellation 0-7 days before official start of assignment

Rate
 no charge
 2 days of labor
 full labor charges

Teleconference or Videoconference Interpreting (all language groups)

Cancellation 24-72 hours before scheduled start of services
 Cancellation less than 24 hours before scheduled start of services

Rate
 ½ of labor charge
 full expected labor

American Sign Language and Braille Interpreting

Cancellation less than 24 hours before scheduled start of services

Rate
 full labor charges

Notes:

Transportation and equipment charges, if any, are not included