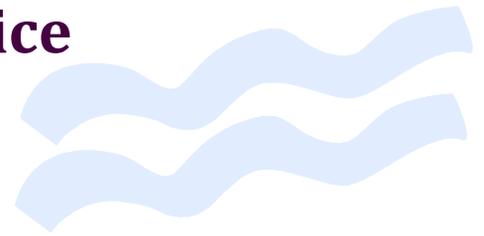




EnSafe Inc.

**Environmental Services
General Services Administration
Federal Supply Service**



**Authorized Federal Supply
Schedule Price List
Contract No. GS-10F-0026K**

**October 29, 1999
through October 28, 2014**

**EnSafe Inc.
5724 Summer Trees Drive
Memphis, Tennessee 38134
(901) 372-7962 | 1-800-588-7962**



Advantage![®]

www.gsaadvantage.gov

ENSAFE

GENERAL SERVICES ADMINISTRATION
Contract Number: GS-10F-0026K
Authorized Federal Supply Service Schedule Price List

FSC Group 899-Environmental Services
Multiple Award Schedule (MAS)

Contract Period: Valid through October 28, 2014

Special Item Numbers (SIN):

SIN 899-1	Environmental Consulting Services
SIN 899-3	Environmental Training Services
SIN 899-7	Geographic Information Systems (GIS) Services
SIN 899-8	Remediation and Reclamation Services
SIN 899-1RC	Disaster Recovery Environmental Consulting Services
SIN 899-3RC	Disaster Recovery Environmental Training Services
SIN 899-7RC	Disaster Recovery Geographic Information Systems (GIS) Services
SIN 899-8RC	Disaster Recovery Remediation and Reclamation Services

Contractor:

EnSafe Inc.
5724 Summer Trees Drive
Memphis, TN 38134
Phone: (901) 372-7962
Fax: (901) 372-2454
Toll Free: (800) 588-7962
Website: www.ensafe.com

Point of Contact:

Pamela Skelton, Director of Contracts and Purchasing
Telephone: (901) 372-7962
Fax: (901) 372-2454
E-Mail: pskelton@ensafe.com

Business size: NAICS 562910-Small
NAICS 541620; 541330; 541690; 541512; and 541618-
Large

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven and searchable database system. The Internet address for GSA Advantage! is:
www.gsaadvantage.gov.

Customer Information:

Contract Number: GS-10F-0026K

1. Awarded Special Item Numbers (SIN):
SIN 899-1/899-1RC Environmental Consulting Services
SIN 899-3/899-3RC Environmental Training Services
SIN 899-7/899-7RC Geographic Information Systems (GIS) Services
SIN 899-8/899-8RC Remediation and Reclamation Services
2. Maximum Order: \$5,000,000.00
3. Minimum Order: \$100.00
4. Geographic Coverage (Delivery Area): Services available worldwide; travel expenses to be paid by the ordering agency.
5. Points of Production: EnSafe offices are located in these cities:
Pleasant Hill, CA; Newington, CT; Jacksonville, FL; Bowling Green, KY; Jackson, MS;
Cincinnati, OH; Cleveland, OH; Charleston, SC; Nashville, TN; Knoxville, TN;
Memphis, TN (Headquarters); Dallas, TX.
6. Discount from List Price: Government net prices (discounts already deducted).
7. Quantity Discounts: An additional discount of 15% off of prices listed may be available for long term assignments (six months or greater), performed on a government installation, and when government-furnished offices and equipment are provided. Additional discounts for orders over \$1,000,000.00 and for unique agency requirements may also be available.
8. Prompt Payment Terms: Net 30 days; Electronic Funds Transfer (EFT) payments are accepted for all purchases.
- 9a. Government Credit Card
(below the micro-purchase threshold): Accepted.
- 9b. Government Credit Card
(above the micro-purchase threshold): Accepted.
10. Foreign Items: None.
11. Time of Delivery: To be negotiated with ordering agency on each task/delivery order.
12. F.O.B. Point(s): To be negotiated with ordering agency on each task/delivery order.

13. Ordering Address: EnSafe Inc.
5724 Summer Trees Drive
Memphis, TN 38134
Telephone: (901) 372-7962
Fax: (901) 372-2454
Toll Free: (800) 588-7962
- E-mail: pskelton@ensafe.com
14. Payment address: EnSafe Inc.
P.O. Box 5095
Memphis, TN 38101-5095
For payment by check
- EnSafe Inc.
5724 Summer Trees Drive
Memphis, TN 38134
Or accountsreceivable@ensafe.com
For EFT advices
15. Warranty Provisions: Standard industry/commercial warranty
16. Export Packing Charges: N/A
17. Terms and Conditions of Government
Credit Card Acceptance: See #9 above
18. Terms and conditions of rental, maintenance and repair: N/A
19. Terms and conditions of installation: N/A
20. Terms and conditions of repair parts indicating date of parts price lists
and any discounts from list prices: N/A
21. Terms and conditions for any other services: N/A
22. List of service and distribution points: N/A
23. Preventative Maintenance: N/A
24. Special Attributes such as Environmental Attributes: N/A
25. DUNS Number: 06-6141631.
26. Central Contractor Registration: Registered in the CCR database.

environment

ENSAFE

ENVIRONMENTAL SERVICES
Contracting with EnSafe through**GSA Contract No. GS-10F-0026K**

EnSafe has provided the *best value* in environmental and management services since 1980. Our clients say it best: "EnSafe personnel always think about the issues as if they were in your shoes as owners of the business."

EnSafe ensures that each client and project receives the personal attention and oversight of a Principal in the firm. An experienced government contractor, EnSafe has an established business and project management infrastructure, so we are capable of meeting the demands of complex federal contracts.

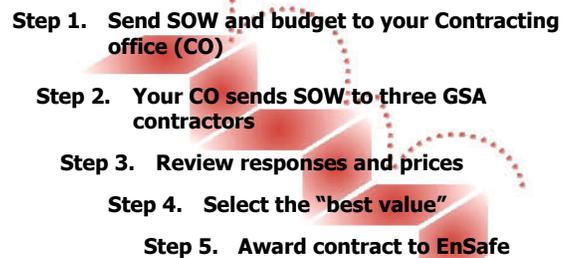
Using GSA's streamlined ordering procedures, you can have EnSafe under contract in less time than it often takes for the "routine" government procurement process to issue a solicitation. Since GSA has already satisfied the legal requirements to advertise in the CBD, qualify vendors, offer open competition and negotiate fair and reasonable prices, your Contracting Officers can shortcut the procurement process considerably. The five steps required to get EnSafe under contract can be completed in three weeks or less!

- **SIN 899-1**, Environmental Consulting Services
- **SIN 899-1 RC**, Environmental Consulting Services
- **SIN 899-3**, Environmental Training Services
- **SIN 899-3 RC**, Environmental Training Services
- **SIN 899-7**, Geographic Information Services (GIS)
- **SIN 899-7 RC**, Geographic Information Services (GIS)
- **SIN 899-8**, Remediation and Reclamation Services
- **SIN 899-8 RC**, Remediation and Reclamation Services

CONTACT US**Pamela Skelton**

(901) 372-7962

pskelton@ensafe.com**Step up to GSA's Streamlined Procurement Process**

- 
- Step 1.** Send SOW and budget to your Contracting office (CO)
 - Step 2.** Your CO sends SOW to three GSA contractors
 - Step 3.** Review responses and prices
 - Step 4.** Select the "best value"
 - Step 5.** Award contract to EnSafe

ENSAFE ADVANTAGE

- Best value
- Award-winning services
- National Contracts with labs and drillers
- Innovative solutions

TECHNICAL EXPERTISE

- Registered Professional Engineers
- Registered Professional Geologists
- Certified Hazardous Materials Managers

GOVERNMENT CLIENTS

- U.S. Navy
- U.S. Army Corps of Engineers
- Defense Energy Support Center
- U.S. Army Reserve
- National Guard
- U.S. Coast Guard
- U.S. Army
- U.S. Forest Service

QUOTE

"EPA would like to acknowledge the outstanding effort and the sound, professional technical consulting provided by the EnSafe team during the approximate 1 year Remedial Design effort at the Macalloy site."

— Craig Zeller, P.E.

Remedial Project Managerwww.ensafe.com/environment

**GSA Contract No. GS-10F-0026K
Authorized Federal Supply Schedule Price List — Effective April 2010**

<i>Professionals:</i>		
<i>Level</i>	<i>Description</i>	<i>Per Hour</i>
L1	Professional I	\$49.22
L2	Professional II	\$57.60
L3	Professional III	\$70.17
L3B	Project Supervisor	\$79.60
L4	Senior Professional/Project Manager	\$94.27
L5	Senior Project Manager	\$109.98
L6	Senior Project Director	\$120.45
L7	Principal	\$137.20
L8	Senior Principal	\$159.20
<i>Technicians /Operations:</i>		<i>Per Hour</i>
T1	Technician I**	\$37.71
T2	Technician II**	\$40.85
T3	Technician III**	\$42.95
T4	Technician IV**	\$47.13
S1	Superintendent	\$50.87
O1	Remediation Project Manager	\$90.77
<i>Administrative Support</i>		<i>Per Hour</i>
AA	Clerical/Word Processing**	\$34.57
<i>Incidental Expenses</i>		
Other Direct Costs (ODCs) — includes subcontractors, equipment, materials and supplies.		
Travel — includes per diem for lodging and meals and mileage in accordance with the Federal Travel Regulations; air travel is priced based on refundable tick prices.		
G&A — EnSafe proposes a negotiable general and administrative cost mark-up on all non-labor costs; currently our G&A rate is 12%.		
** Indicates SCA eligible categories. See the SCA matrix following the price list for additional information regarding these labor categories.		

SCA Matrix		
<i>SCA Eligible Contract Labor Category</i>	<i>SCAR Equivalent Code — Title</i>	<i>WD Number</i>
Technician I	30081 — Engineering Technician I	05-2495
Technician II	30082 — Engineering Technician II	05-2495
Technician III	30084 — Engineering Technician IV	05-2495
Technician IV	30085 — Engineering Technician V	05-2495
Clerical/Word Processing	30462 — Technical Writer II	05-2495

“The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage Determination Number(s) identified in the matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.”

SINs 899-1, 899-1 RC, 899-3, 899-3 RC, 899-7, 899-7 RC, 899-8, 899-8 RC

EnSafe Inc. Labor Category Descriptions

Level	Education ¹	Experience/Skills	Responsibility
AA Clerical/Word Processing	High School Diploma	Must have demonstrated proficiency in area of expertise; may have vocational training and/or some college education.	Follows established work instructions under general supervision.
T1 Technician I	High School Diploma	Entry level; may have vocational training and/or some college education.	Follows established work instructions under close supervision.
T2 Technician II	High School Diploma	One year experience and demonstrated proficiency in area of expertise; may have vocational training and/or some college education.	Independently evaluates tasks and uses judgment to apply standard techniques, procedures and criteria under general supervision.
T3 Technician III	High School Diploma	Two or more years experience and demonstrated proficiency in area of expertise; may have vocational training and/or some college education.	Performs assigned tasks with little supervision and may supervise less experienced Technicians.
T4 Technician IV	High School Diploma	Minimum two years as T3; professional certification or equivalent college education is a requirement for most positions within this classification	A fully competent technician in all aspects of the subject matter and functional area of assignments. Performs tasks independently and may take lead roles in assisting T1 thru T3 personnel in performing their tasks.
L1 Professional I	Bachelor's Degree	Entry level	Receives specific instructions and expected results; works under close supervision.
L2 Professional II	Bachelor's Degree Master's Degree	One year with B.S. Entry level with M.S.	Performs routine tasks or limited portions of broader assignments under supervision of an experienced professional.
L3 Professional III L3B Project Supervisor	Bachelor's Degree Master's Degree Doctoral Degree	Two years with B.S. One year with M.S. Entry level with Ph.D.	Independently evaluates, selects and applies standard techniques, procedures and criteria to accomplish more complex tasks. Receives assistance on unusual problems. Work is reviewed for accuracy and application of judgment. May supervise personnel or small projects.
L4 Senior Professional/ Project Manager	Bachelor's Degree Master's Degree Doctoral Degree	Fully competent professional Four years with B.S. Three year with M.S. Two years with Ph.D.	Independently plans and conducts work using ingenuity to solve complex problems. Supervises other professionals, manages projects and client relationships. Work is reviewed for results achieved.
L5 Senior Project Manager	Bachelor's Degree Master's Degree Doctoral Degree	Requires sufficient breadth of knowledge and work experience to have achieved a position of identifiable expertise within the Company. Professional registration or certification	Uses advanced techniques and the modification and extension of theories, precepts and practices in field of expertise. May manage discipline groups. Manages complex projects and relationships with major clients. Work is reviewed for results achieved.
L6 Senior Project Director	Bachelor's Degree Master's Degree Doctoral Degree	Requires sufficient breadth of knowledge and work experience to have achieved a position of identifiable expertise within the Company. Professional registration or certification	Assumes full technical responsibility for interpreting, organizing and executing assigned projects. Manages multiple complex projects and maintains relationships with several major clients. May also serve as staff specialist in performing research and recommending solutions for problem areas of considerable scope and complexity.
L7 Principal	Bachelor's Degree Master's Degree Doctoral Degree	Requires sufficient breadth of knowledge and work experience to have achieved a position of identifiable expertise within the Company. Professional registration or certification is required.	Makes decisions and recommendations that are recognized as authoritative and have an important impact on scientific, engineering or other activities. Supervises a segment of the Company's business or very large, long-term projects. Has strong technical skills and is recognized as a leader in their field.
L8 Senior Principal	Bachelor's Degree Master's Degree Doctoral Degree	Requires sufficient breadth of knowledge and work experience to have achieved a position of identifiable expertise within the Company. Professional registration or certification is required.	Makes decisions and recommendations that are recognized as authoritative and have an important impact on scientific, engineering or other activities. Negotiates critical and controversial issues with top-level professionals and officers of other organizations or companies. Has in-dept understanding of environmental issues and are recognized as leaders within the industry.

EnSafe Ops. Billing Level Qualifications

Level	Education ¹	Experience/Skills	Responsibility
S1 Superintendent	High School Diploma	Three or more years experience and demonstrated proficiency in area of expertise; may have vocational training. Knowledgeable of construction equipment.	Independently evaluates, selects and applies standard techniques, procedures and criteria to complete field remediation projects. Receives assistance on unusual problems. Work is reviewed for accuracy and application of judgment. Supervise personnel and projects.
O1 Remediation Project Manager	Bachelor's Degree	Requires sufficient breadth of knowledge and work experience to have achieved a position of identifiable expertise within the Company.	Uses advanced techniques and the modification and extension of theories, precepts and practices in field of expertise. May manage discipline groups. Manages complex remediation projects and relationships with major clients. Work is reviewed for results achieved.

¹Directly related experience may be substituted for education with approval of Principal.