



GENERAL SERVICES ADMINISTRATION

Federal Acquisition Service

Authorized Federal Supply Schedule Price List

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through **GSA Advantage!**[™], a menu-driven database system. The INTERNET address for **GSA Advantage!**[™] is: <http://www.GSAAdvantage.gov>.

Schedule for - Logistics Worldwide (Logworld)

Federal Supply Group: 874V Class: R706

Contract Number: GS-10F-0027V

For more information on ordering from Federal Supply Schedules

Click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: November 20, 2013 through November 19, 2018

Contractor: PAL Services, Inc.
530 Kings Manor Drive
O'Fallon, MO 63366 6219

Business Size: Small, Disadvantaged, Veteran Owned, Service-Disabled Business

Telephone: (703) 608-1546
Extension:
FAX Number: (240) 607-6807
Web Site: <http://palcorp.net>
E-mail: john.holt@palcorp.net
Contract Administration: John Holt

CUSTOMER INFORMATION:

- 1a. Table of Awarded Special Item Number(s): **874-501, 874-501RC**
- 1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.
- 1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

SEE LABOR CATEGORY DESCRIPTIONS ON ATTACHMENT 1

(CUSTOMER INFORMATION: Continued)

2. Maximum Order: **\$1,000,000.00**
3. Minimum Order: **\$100.00**
4. Geographic Coverage (delivery Area): **Domestic only**
5. Point(s) of production (city, county, and state or foreign country): **Same as company address**
6. Discount from list prices or statement of net price: **Government net prices (discounts already deducted). See Attachment 1**
7. Quantity discounts: **None Offered**
8. Prompt payment terms: **Net 30 days**
- 9a. Notification that Government purchase cards are accepted up to the micro-purchase threshold: **Yes**
- 9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: **Will not accept over \$2,500**
10. Foreign items (list items by country of origin): **None**
- 11a. Time of Delivery (Contractor insert number of days): **Specified on the Task Order**
- 11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: **Contact Contractor**
- 11c. Overnight and 2-day delivery: The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: **Contact Contractor**
- 11d. Urgent Requirements: The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: **Contact Contractor**
12. F.O.B Points(s): **Destination**
- 13a. Ordering Address(s): **Same as Contractor**
- 13b. Ordering procedures: **For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).**
14. Payment address(s): **Same as company address**
15. Warranty provision: **Contractor's standard commercial warranty.**
16. Export Packing Charges (if applicable): **N/A**
17. Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level): **Contact Contractor**

(CUSTOMER INFORMATION: Continued)

18. Terms and conditions of rental, maintenance, and repair (if applicable): **N/A**
19. Terms and conditions of installation (if applicable): **N/A**
20. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable): **N/A**
- 20a. Terms and conditions for any other services (if applicable): **N/A**
21. List of service and distribution points (if applicable): **N/A**
22. List of participating dealers (if applicable): **N/A**
23. Preventive maintenance (if applicable): **N/A**
- 24a. Environmental attributes, e.g., recycled content, energy efficiency, and/or reduced pollutants: **N/A**
- 24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contactor's website or other location.) The EIT standards can be found at: www.Section508.gov/.
25. Data Universal Numbering System (DUNS) number: **12-2573970**
26. Notification regarding registration in Central Contractor Registration (CCR) database: **Registered**

(CUSTOMER INFORMATION: Continued)

Attachment 1

Service Contract Act Matrix		
SCA Eligible Contract Labor Category	SCA Equivalent Code - Title	WD Number
Clerical/Admin	01613 – Word Processor III	05-2103
Logistics Technician	01020 – Administrative Assistant	05-2103
The Service Contract Act (SCA) is applicable to this contract and it includes SCA applicable labor categories. The prices for the identified SCA labor categories are based on the U.S. Department of Labor WD Number(s) identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the Contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.		

Wage Determination No.: 05-2103

State(s): District of Columbia, Maryland, Virginia

Areas: Maryland counties of Calvert, Charles, Frederick, Montgomery, Prince George's and St. Mary's. Virginia counties of Alexandria, Arlington, Fairfax, Falls Church, Fauquier, King George, Loudoun, Prince William and Stafford.

SIN(s)	Labor Category	Year 6 11/20/2013- 11/19/2014	Year 7 11/20/2014- 11/19/2015	Year 8 11/20/2015- 11/19/2016	Year 9 11/20/2016- 11/19/2017	Year 10 11/20/2017- 11/19/2018
874-501/ 874-501RC	Principal Consultant	\$281.96	\$287.59	\$293.35	\$299.21	\$305.20
874-501/ 874-501RC	Sr. Program Manager	\$239.10	\$243.88	\$248.76	\$253.74	\$258.81
874-501/ 874-501RC	Sr. Logistics Manager	\$209.21	\$213.40	\$217.66	\$222.02	\$226.46
874-501/ 874-501RC	Sr. Logistics Specialist	\$169.17	\$172.55	\$176.01	\$179.53	\$183.12
874-501/ 874-501RC	Program Manager	\$146.95	\$149.89	\$152.89	\$155.94	\$159.06
874-501/ 874-501RC	Logistics Manager	\$149.43	\$152.42	\$155.47	\$158.58	\$161.75
874-501/ 874-501RC	Acquisition/Logistics Analyst V	\$119.55	\$121.94	\$124.38	\$126.86	\$129.40
874-501/ 874-501RC	Acquisition/Logistics Analyst IV	\$94.60	\$96.49	\$98.42	\$100.39	\$102.40
874-501/ 874-501RC	Acquisition/Logistics Analyst III	\$77.28	\$78.82	\$80.40	\$82.01	\$83.65
874-501/ 874-501RC	Acquisition/Logistics Analyst II	\$70.10	\$71.50	\$72.93	\$74.39	\$75.88
874-501/ 874-501RC	Acquisition/Logistics Analyst I	\$49.02	\$50.00	\$51.00	\$52.02	\$53.06
874-501/ 874-501RC	Logistics Technician	\$56.39	\$57.51	\$58.67	\$59.84	\$61.04
874-501/ 874-501RC	Clerical	\$42.05	\$42.89	\$43.75	\$44.62	\$45.52

PAL Services, Inc., LOGWORLD Position Descriptions

Principal Consultant

Education: Advanced Degree.

Minimum Experience: 20 years.

Functional Duties: Perform varied logistics and general acquisition support tasks including LSA policy formulation, ILS program implementation, and configuration management. Develops acquisition and logistics support documents such as Performance Based Logistics Plans, Logistics Support Analysis

(CUSTOMER INFORMATION: Continued)

(LSA), and Maintenance Plans. Familiar with management requirements of an Integrated Logistics Support (ILS) office, depot maintenance planning, inventory and supply chain management. Performs logistical analyses and develops recommendations that may impact the acquisition and support of complex technical systems and programs.

Sr. Program Manager

Education: Master's Degree.

Minimum Experience: 18 years

Functional Duties: Responsible for oversight of multiple contract teams, manages and directs company interface with across various contracts and clients on large or complex acquisition/logistics programs. Responsible for formulating work standards, communicating policies, purposes, and goals of the organization to subordinates.

Senior Logistics Manager

Education: Master's Degree

Minimum Experience: 15 years

Functional Duties: Supervises and directs the activities of logistics managers in the performance of planning, budgeting, scheduling, execution and comprehensive analysis across the spectrum of ILS elements. Translates mission and high-level organizational performance requirements into broad (strategic) goals, objectives, and approaches to their achievement. Responsible for managing and motivating staff.

Senior Logistics Specialist

Education: Bachelors Degree.

Minimum Experience: 12 years.

Functional Duties: Conducts complex analysis and develop concepts in support of logistics and acquisition program requirements. May include conducting studies, preparing impact statements, evaluating program development, collecting project documentation, data collection, providing data analysis/evaluation, migration strategy and project management regulatory compliance support. Conducts analysis of material requirements and support maintenance procedures, including parts availability studies and backorder and readiness driver investigations. May act as internal consultant for broad program areas or in a highly specialized area. May lead projects or programs having maximum client importance, high visibility, and technical complexity.

Program Manager

Education: Bachelor's Degree.

Minimum Experience: 10 years

Functional Duties: Serves as the contractor's single contract manager and authorized interface with the client on acquisition/logistics programs. Responsible for enforcing work standards, assigning contractor schedules, reviewing work discrepancies, supervising contractor and subcontractor personnel. Responsible for overall contract performance.

(CUSTOMER INFORMATION: Continued)

Logistics Manager

Education: Bachelor's Degree.

Minimum Experience: 10 years

Functional Duties: Has experience supervising, developing and coordinating review of acquisition and logistics documents. Performs management and oversight to ensure successful program accomplishment. Responsible for overall technical performance.

Acquisition/Logistics Analyst V

Education: Bachelor's Degree

Minimum Experience: 8 years.

Functional Duties: Ability to independently analyze and define systems/equipment ILS requirements, analyzes logistics documentation, and defines the spectrum of logistic support resource requirements. Establishes plans to accomplish mission, program goals and objectives, conducts requirements analysis, organizational performance assessment, special studies and analysis, development of a requirements statement or exploration of operational concepts for use in policy and decision making.

Acquisition/Logistics Analyst IV

Education: Bachelor's Degree

Minimum Experience: 6 years.

Functional Duties: Performs acquisition or logistics analysis work that is intellectual in nature and requires knowledge of logistics discipline customarily acquired through specialized instruction and study. Independently evaluating support system effectiveness, reliability and maintainability, and logistics support for systems/equipment..

Acquisition/Logistics Analyst III

Education: Bachelor's Degree

Minimum Experience: 4 years.

Functional Duties:. Work performance requires the ability to accomplish complex tasking with guidance from a member of the senior staff. May performs analysis in the following areas, Logistics Support Analysis, Reliability and Maintainability, Operational Availability Analysis, Life Cycle Costing, Configuration Management

Acquisition/Logistics Analyst II

Education: Bachelor's Degree.

Minimum Experience: 2 years

Functional Duties: Performs acquisition or logistics analysis tasks and requires knowledge of logistics discipline customarily acquired through specialized instruction and work experience. Work performance requires the ability to accomplish tasking independently with guidance from a member of the senior staff.

(CUSTOMER INFORMATION: Continued)

Acquisition/Logistics Analyst 1

Education: Associates Degree.

Minimum Experience: 2 years.

Functional Duties: Performs acquisition or logistics analysis work with some experience in conducting analytical studies applicable to ILS, and ability to conduct studies, analysis or evaluations of systems/equipment.

Logistics Technical Support Staff

Education: High School or Technical Training.

Minimum Experience: 3 years.

Functional Duties: Requires the ability to support all facets of assistance for production support, requires understanding of functional principles and the ability to produce quality products and reports.

Clerical Support Staff

Education: High School or Technical Training.

Minimum Experience: N/A.

Functional Duties: Provide assistance to technical staff in support of contract requirements. This broad classification includes general support personnel such as secretarial, graphic artists, and administrative assistants.

Equivalencies are as follow: Associate Degree = 2 years' experience; Bachelor's Degree = 4 years' experience; Master's Degree = 8 years' experience; Doctorate = 12 years' experience
