

Ocean Imaging

COMPUTERIZED OCEANOGRAPHIC & ENVIRONMENTAL SERVICES



Schedule
Contract GS-10F-0028X

AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST

PERIOD OF PERFORMANCE: NOV. 15, 2010 - NOV. 14, 2015

ENVIRONMENTAL SERVICES SIN 899:

SIN 899-1; 899-1RC : ENVIRONMENTAL CONSULTING

SIN 899-7; 899-7RC: GEOGRAPHIC INFORMATION SYSTEMS

Online access to contract ordering information, terms & conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

Ocean Imaging

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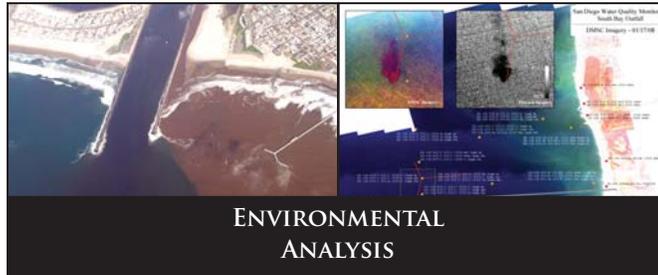
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CORPORATE PROFILE



ABOUT OCEAN IMAGING

Ocean Imaging was founded in 1984, initially specializing in satellite-derived ocean temperature analyses for fishing fleets and derivation of ocean current and ice drift trajectories for the offshore oil industry. Subsequent projects with the National Marine Fisheries Service and several universities targeted better utilization of satellite technologies for fisheries and coastal resource management. During the 90s we expanded our ocean monitoring services, broadened grant-funded research activities and purchased our own multispectral aerial sensors for coastal and terrestrial mapping. Recently, Ocean Imaging owns and operates two multispectral aerial sensors and a thermal imaging system, which can be utilized simultaneously, thus providing both multispectral visible/near-IR as well as thermal IR imagery.

Today, Ocean Imaging is recognized as one of the world's leaders in innovative utilization of remote sensing techniques for oceanic and coastal applications. Our unique accomplishments include the commercialization of satellite

data-derived fish-finding services for sport and commercial fishing fleets, the development and operational implementation of remote imaging technologies for monitoring coastal water pollution and runoff, development of aerial sensor-based multispectral mapping and GIS techniques for mapping and monitoring coastal and terrestrial resources for environmental management, and development and operational implementation of aerial imaging systems for oil spill response. Most recently, we provided daily aerial oil thickness distribution and trajectory mapping for the entire Deepwater Horizon oil spill response community during summer 2010.

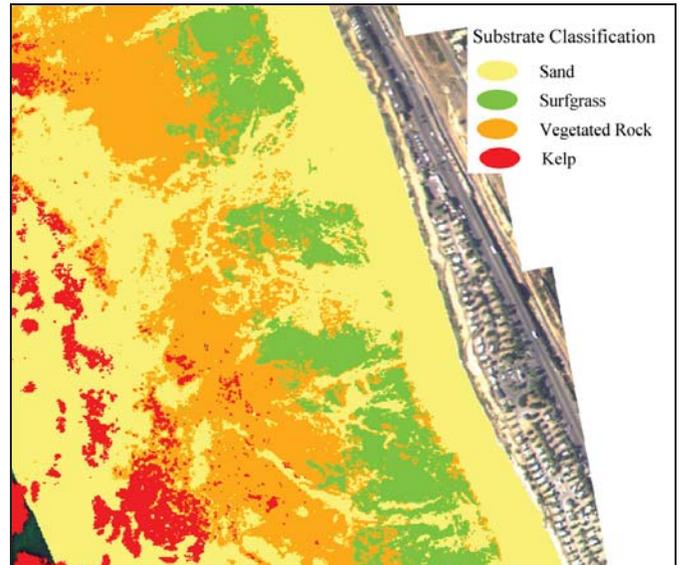
Through the years we have maintained both research and operational support service facets of our business. In a number of cases our grant-funded research work resulted in the development of novel methods that led to operational products or services. We have received research funding and partnered with numerous federal, state, local and corporate agencies including NASA, NOAA, NSF, the Navy, MMS, EPA, and many state and local governments.

FEATURED CORPORATE HIGHLIGHTS

Ocean Imaging is a full service remote sensing/GIS company providing aerial and satellite data acquisition, processing and analysis services, GIS data base development and field data sampling. As our name implies, much of our work centers on the ocean environment, wetlands and coastal areas. However, our activities have expanded to include terrestrial regions for agriculture, forestry and land-use applications.

NATURAL RESOURCE MONITORING

Ocean Imaging conducts regular natural resource monitoring surveys for federal and state agencies targeting sensitive coastal habitats. These include natural resources such as kelp and eel grass and wetland vegetation classifications, often done to species-level detail. We are also providing baseline intertidal and subtidal substrate surveys in conjunction with the creation of Marine Protected Areas.



AERIAL IMAGE-BASED INTER-TIDAL & SUB-TIDAL BOTTOM SUBSTRATE MAPPING

The DMSC aerial sensor was configured for wavelength combinations providing maximum water penetration while maximizing substrate type differentiation. This example is from a project funded by Coastal Conservancy and SanDAG to create a map of submerged resources along San Diego County.

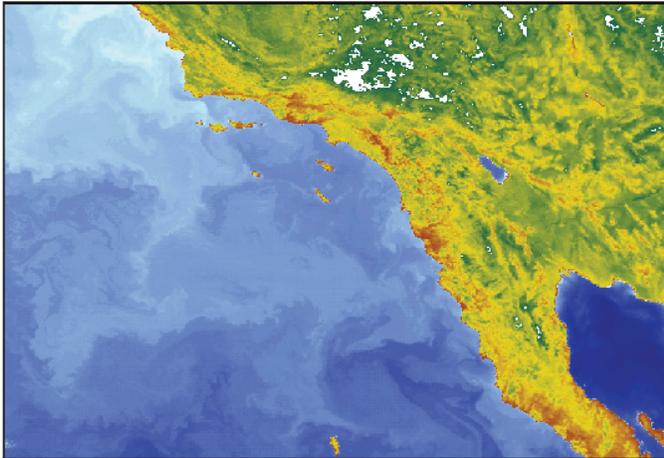


MULTI-SPECTRAL IMAGERY CLASSIFICATION

The use of multispectral aerial imagery for vegetation mapping provides much greater detail than is possible from satellites. Vegetated areas are usually imaged at resolutions between 30cm and 1m, depending on the type of final product desired. The ability to choose specific wavelengths for our DMSC's 4 channels maximizes classification efficiency and accuracy. We often have enough spectral detail to separate individual species.

ENVIRONMENTAL ANALYSIS

Our expertise ranges from remote sensing-based mapping of wetland and even mountain habitat restoration work – including pre-restoration identification of native and invasive species distributions and continuing through the restoration process. Ocean Imaging pioneered the use of satellite and aerial remote sensing as part of regional water quality monitoring programs, including the tracking of point and non-point sources such as offshore sewage outfalls, polluted river discharges and stormwater runoff. We have devised novel ways to utilize remote sensing techniques for environmental impact studies ranging from coastal construction to the dredging of lagoon outlet channels. We maintain our own direct downlinks from environmental satellites and use those data for the monitoring of temperature and plankton patterns and near-surface currents.



SATELLITE-BASED OCEAN CURRENT TRACKING

Ocean Imaging utilizes a variety of satellite data sources for research and operational applications related to fisheries, ocean current tracking and biological oceanography. We maintain our own direct satellite downlinks for NOAA AVHRR HRPT imagery.

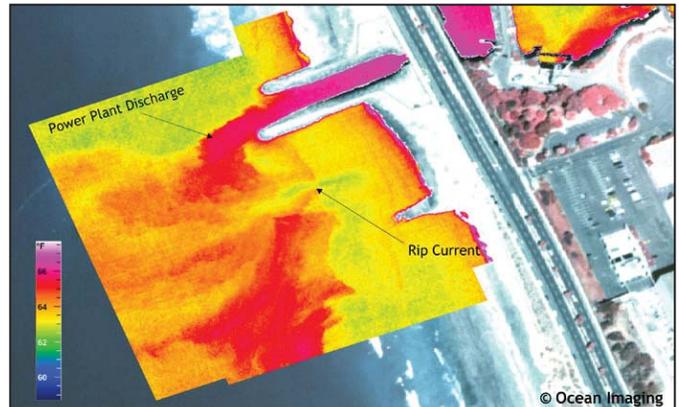
RESOURCE MANAGEMENT & LITIGATION SUPPORT

Ocean Imaging routinely provides natural resource surveys for federal and state management purposes, and developed specialized methods to aid in assessments of environmental damage from natural and man-causes events. These have included hurricanes, ocean and land-based oil and chemical spills, long-term damages caused by mine activities, etc. Ocean Imaging's scientists have served as expert witnesses on a number of large litigation cases, including one of the world's largest oil spills and were retained by the US Dept. of Justice in a water pollution mitigation case.

OIL SPILL RESPONSE & CRISIS MANAGEMENT

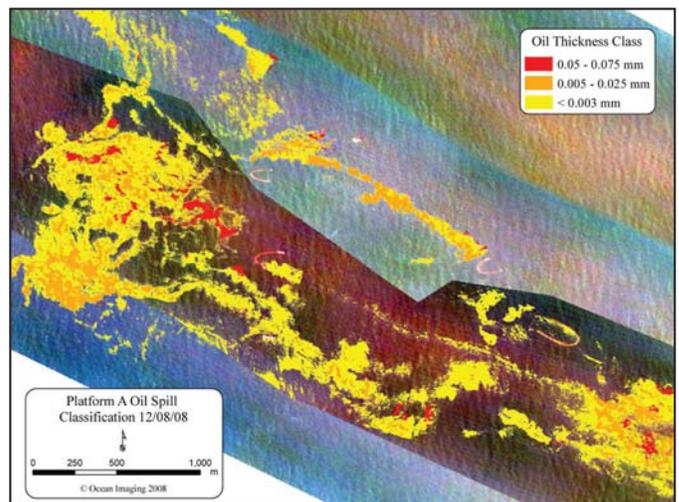
Since 2005, Ocean Imaging has been active in developing unique aerial-remote sensing-based capabilities for the mapping of oil spills in near real-time. This work, initially supported by the State of California and federal agencies, has since been utilized operationally during numerous spills, both on land and water. During the Deepwater Horizon spill in the Gulf of Mexico in 2010, Ocean Imaging served as one of the few prime providers of aerial remote sensing data and analyses to the entire response commu-

nity, flying up to two missions daily for 3 months. Ocean Imaging has also developed techniques to aid in the assessment of natural resource damages due to oil spills and our data have been used in NRDA assessments and settlements.



THERMAL DISCHARGE MAPPING

Some discharges are not visible due to differences in suspended sediment but can be readily imaged using thermal IR. This image shows warm effluent from a power plant entering the ocean. Such imaging can be useful for environmental impact studies and permit reviews.



MULTI-SPECTRAL / THERMAL OIL-SPILL MAPPING

The multispectral/thermal aerial oil mapping system developed by Ocean Imaging was used operationally to map oil distribution and thickness on several spills in California since 2007.

ENVIRONMENTAL SERVICES

SIN 899

ENVIRONMENTAL CONSULTING SIN 899-1; 899-1RC

Ocean Imaging provides multi-tiered services including satellite and aerial data acquisition and processing, research and development of remote sensing capabilities for particular applications, image and data analysis including the gathering and analysis of field samples for calibration and accuracy assessments of the remote sensing – based products, operational support of long-term monitoring and emergency response activities, and the integration of remotely-sensed information into GIS data bases and systems.

ENVIRONMENTAL CONSULTING SERVICES:

Natural Resource Monitoring

- Kelp & Eel Grass Mapping
- Intertidal & Subtidal Substrate Mapping
- Sediment Fate & Transport
- Wetland Mapping

Environmental Analysis

- Wetland Restoration Planning & Monitoring
- Offshore Wastewater Outfall Monitoring
- Water Quality Monitoring
- Thermal Discharge Tracking
- Dredging & Disposal Monitoring
- Environmental Impact Assessments
- Satellite-based Oceanographic Monitoring & Analysis

Resource Management and Litigation Support

- Environmental Damage Assessments
- Expert Witness Testimony
- Coastal & Terrestrial Long-term Restoration
- Success Assessments
- Annual Natural Resource Surveys

Oil Spill Response and Crisis Management

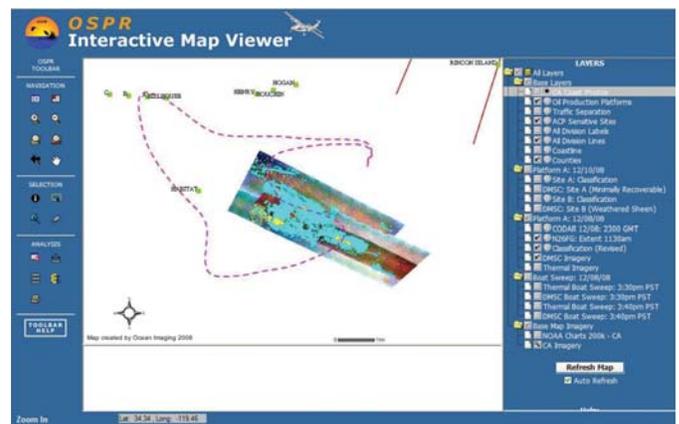
- Real-time Oil Distribution, Quantity & Trajectory Mapping
- SCAT & NRDA field team support
- Oil Recovery & Response Resource Allocation Support
- Land-based Oil & Chemical Spill Mapping
- Research & Development

GEOGRAPHIC INFORMATION SERVICES SIN 899-7; 899-7RC

GIS technologies are utilized in virtually all of Ocean Imaging's projects. We also provide GIS development support ranging from development of self-contained GIS systems and databases customized for particular applications, to the compilation of various archived and contemporary data sources and their digitization, visualization and analysis.

GIS SERVICES:

- Geodatabase Design and Creation
- GIS System maintenance for Emergency Response
- Spatial Analysis
- Spatial Visualization



GSA PRICE LIST - LABOR CATEGORIES

SIN 899-1; 899-1RC; 899-7; 899-7RC

LABOR CATEGORY	YEAR 1 HOURLY RATE (11/15/10 thru 11/14/11)	YEAR 2 HOURLY RATE (11/15/11 thru 11/14/12)	YEAR 3 HOURLY RATE (11/15/12 thru 11/14/13)	YEAR 4 HOURLY RATE (11/15/13 thru 11/14/14)	YEAR 5 HOURLY RATE (11/15/14 thru 11/14/15)
Project Manager Principal Investigator	\$80.00	\$82.48	\$85.04	\$87.68	\$90.40
Geospatial Analyst III	\$58.27	\$60.08	\$61.94	\$63.86	\$65.84
Geospatial Analyst II	\$52.99	\$54.63	\$56.32	\$58.06	\$59.86
Geospatial Analyst I **	\$41.62	\$42.91	\$44.24	\$45.61	\$47.02
Research Associate	\$52.13	\$53.75	\$55.42	\$57.14	\$58.91
Research Technician **	\$34.49	\$35.56	\$36.66	\$37.80	\$38.97

Government prices shown herein are net (all discounts and IFF included).

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu driven database system located on the web at: www.GSAAdvantage.gov

For more information on ordering from Federal Supply Schedules, click on the FSS schedules button located at: www.fss.gsa.gov

SCA Eligible Labor Category	SCA Equivalent Code - Title	Wage Determination Number
Geospatial Analyst	30030 - Cartographic Technician	05-2057
Research Technician	30090 - Environmental Technician	05-2057

The Service Contract Act (SCA) is applicable to this contract and includes SCA applicable categories. The prices for the indicated SCA labor categories are based on the U.S. Department of Labor Wage determination identified in the SCA matrix. The prices offered are based on the preponderance of where work is performed and should the contractor perform in an area with lower SCA rates, resulting in lower wages being paid, the task order prices will be discounted accordingly.

LABOR CATEGORY DESCRIPTIONS

SIN 899-1; 899-1RC; 899-7; 899-7RC

PRINCIPAL INVESTIGATOR / PROJECT MANAGER

Provides expertise to guide and manage all aspects of diverse research and operational support projects utilizing Ocean Imaging's remote sensing capabilities. Is responsible for all work performed under the contract.

Duties include:

- Provides leadership and experience in remote sensing, environmental services and project management.
- Manages projects according to schedule and budget
- Applies expertise and knowledge in supervision of project staff for work required by the project including remote sensing data collection, field data collection, image processing and preparation of final deliverables.
- Acts as the prime liaison to the client for budgetary and work issues
- Prepares final reports and manuscripts for peer-reviewed publication.
- Presents research and work results at meetings, conferences and in peer-reviewed publications

Experience:

A minimum of 20 years of applicable experience, including supervisory and management experience.

Education:

Master's Degree in Remote Sensing, Geography, Natural Resource Management or related field; PhD degree preferred.

GEOSPATIAL ANALYST III

Provides expertise to plan, coordinate and execute geospatial data collection and processing in support of research and operational applications. Manages data collection efforts and directly oversees data processing.

Duties include:

- Provides expertise and experience in planning of remote sensing and field data collections.
- Manages staff during data collection missions
- Operates aerial imaging equipment and related hardware and software
- Is directly involved in the preparation of proposals for

potential projects

- Communicates with clients about project progress
- Completes complex or novel assignments requiring the development of new or customized remote sensing and GIS techniques or algorithms
- Oversees product integrity and quality control
- Presents research and work results at meetings, conferences and in peer-reviewed publications

Experience:

15+ years of applicable experience, including management experience.

Education:

Bachelor's Degree in Remote Sensing, Geography, GIS or related field; MS degree preferred.

GEOSPATIAL ANALYST II

Provides expertise to plan, coordinate and execute geospatial data collection and processing in support of research and operational applications. Manages data collection efforts and directly oversees data processing.

Duties include:

- Provides expertise and experience in planning of remote sensing and field data collections.
- Operates aerial imaging equipment and related hardware and software
- Manages staff during data collection missions
- Is directly involved in the preparation of proposals for potential projects
- Communicates with clients about project progress
- Completes complex or novel assignments requiring the development of new or customized remote sensing and GIS techniques or algorithms
- Oversees product integrity and quality control

Experience:

8-15 years of applicable experience, including management experience.

Education:

Bachelor's Degree in Remote Sensing, Geography, GIS or related field; MS degree preferred.

GEOSPATIAL ANALYST I

Provides expertise to plan, coordinate and execute geospatial data collection and processing in support of research and operational applications.

Duties include:

- Provides expertise and experience in planning of remote sensing and field data collections.
- Collects remote sensing and field data
- Communicates with clients about project progress
- Tests data processing algorithms under managerial supervision
- Assists with data assimilation and processing duties as assigned by manager

Experience:

5-8 years of applicable experience.

Education:

Bachelor's Degree in Remote Sensing, Geography, GIS or related field; MS degree preferred.

RESEARCH ASSOCIATE

Provides experience and expertise in the design and execution of research projects. Provides multidisciplinary expertise requiring through understanding of technical and scientific aspects of the project.

Duties include:

- Participates in writing research project proposals
- Performs complex analysis capabilities related to data collection, processing, interpretation and integration
- Formulates hypotheses and design of experiments for their testing
- Designs field data collection protocols
- Manages specific remote sensing and field data collection missions
- Regularly interacts with funding agencies and clients
- Presents research activities at meetings, conferences and in peer-reviewed publications

Experience:

8-15 years' of applicable experience, including supervisory and management experience.

Education:

Master's Degree in Remote Sensing, Geography, Natural Resource Management or related field; PhD degree preferred.

RESEARCH TECHNICIAN

Provides GIS data base development support in creating digital spatial data products. May participate in field data collections.

Duties include:

- Provides aerial and satellite image processing support for project team
- Provides GIS data base development support including data entry, data conversion, QA/QC and other tasks utilizing GIS software
- Assists in data compilation, processing and end-product generation
- May assist in aerial and field data collection missions
- Tests data processing algorithms under managerial supervision

Experience:

2-5 years of applicable experience.

Education:

Bachelor's Degree in Remote Sensing, Geography, GIS or related field; MS degree preferred.

CUSTOMER INFORMATION

SIN 899-1; 899-1RC; 899-7; 899-7RC

Contract No: GS-10F-0028X

Period of Performance: 11/15/10 - 11/14/15

SIN(s): 899-1; 899-1RC Environmental Consulting (page 2)
899-7; 899-7RC Geographic Information Services (page 3)

Company: Atoll Ventures Corp. dba Ocean Imaging

Contact: Jan Svejkovsky

Mailing Address: 201 Lomas Santa Fe Dr Ste 270
Solana Beach CA 92075

Telephone: 858-792-8529

Fax: 858-792-8761

Email: jan@oceani.com

Business Size: Small

Maximum Order: \$1,000,000

Minimum Order: \$100

Geographic Coverage Area: Domestic & Overseas

Points of Production: Same as Company Address

Discount from Net Prices: Government Net Prices (discounts already deducted)

Payment Terms: Net 30 days

Government purchase cards are accepted at or below the micro-purchase threshold: Yes

Will accept government purchase cards over: \$3,000

Foreign Items: None

Time of Delivery: (TBD) - Specified on Task Order

Expedited Delivery: Contact Contractor



Ordering Address: Same as Company Address

Ordering Procedures: For supplies and services, ordering procedures, information on Blanket Purchase Agreements (BPAs), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

Payment Address: Same as Company Address

Terms and Conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):
Contact Contractor

Warranty Provision: N/A

Data Universal Number System (DUNS): 784478976

Central Contractor Registration (CCR): Registered

Uncompensated Overtime: For salaried employees only but not used in calculating estimated costs.

ORDERING SERVICES REQUIRING A STATEMENT OF WORK (SOW)

The following is information on ordering procedures for services that require a Statement of Work (SOW) for individual schedules.

FAR 8.402 contemplates that GSA may occasionally find it necessary to establish special ordering procedures for individual Federal Supply Schedules or for some Special Item Numbers (SINs) within a Schedule. GSA has established special ordering procedures for services that require a Statement of Work. These special ordering procedures take precedence over the procedures in FAR 8.404(b)(2) through (b)(3).

When ordering services over \$100,000, Department of Defense (DOD) ordering offices and non-DOD agencies placing orders on behalf of DOD must follow the policies and procedures in the Defense Federal Acquisition Regulation Supplement (DFARS) 208.404-70, "Additional Ordering Procedures for Services." When DFARS 208.404-70 is applicable and there is a conflict between the ordering procedures contained in this clause and the additional ordering procedures for services in DFARS 208.40-70, the DFARS procedures take precedence.

The ordering office using this contract is responsible for considering the level of effort and mix of labor proposed to perform a specific task being ordered and for making a determination that the total firm-fixed price or ceiling price is fair and reasonable.

When ordering services, ordering offices shall:

1. Prepare a Request (Request for Quote [RFQ] or other communication tool):

- i. A statement of work (a performance-based statement of work is preferred that outlines, at a minimum, the work to be performed, location of work, period of performance, deliverable schedule, applicable standards, acceptance criteria, and any special requirements (i.e. security clearances, travel, special knowledge, etc.) should be prepared.
- ii. The request should include the statement of work and request the contractors to submit either a firm-fixed price or a ceiling price to provide the services outlined in the statement of work. A firm-fixed price order shall be requested unless the ordering office makes a determination that it is not possible at the time of order to estimate

accurately the extent or duration of the work or to anticipate cost with any reasonable degree of confidence. When such a determination is made, a labor-hour or time-and-materials quote may be requested. The firm-fixed price shall be based on the prices in the Schedule contract and shall consider the mix of labor categories and level of effort required to perform the services described in the statement of work. The firm-fixed price of the order should also include any travel costs or other direct charges related to performance of the services ordered, unless the order provides for reimbursement of travel costs at the rates provided in the Federal Travel or Joint Travel Regulations. A ceiling price must be established for labor-hour and time-and-materials orders.

- iii. The request may ask the contractors, if necessary or appropriate, to submit a project plan for performing the task, and information on the contractor's experience and/or past performance performing similar tasks.
- iv. The request shall notify the contractors what basis will be used for selecting the contractor to receive the order. The notice shall include the basis for determining whether the contractors are technically qualified and provide an explanation regarding the intended use of any experience and/or past performance information in determining technical qualification of responses.

2. Transmit the Request to Contractors:

Based upon an initial evaluation of catalogs and price lists, the ordering office should identify the contractors that appear to offer the best value (considering the scope of service offered, pricing and other factors such as contractors' locations, as appropriate) and transmit the request as follows:

- a. The request shall be provided to at least three (3) contractors if the proposed order is estimated to exceed the micro-purchase threshold, but not exceed the maximum order threshold.
- b. For proposed orders exceeding the maximum order threshold, the request shall be provided to an appropriate number of additional contractors that offer services that will meet the agency's needs.
- c. In addition, the request shall be provided to any

contractor who specifically requests a copy of the request for the proposed order.

- d. Ordering offices should strive to minimize the contractors' costs associated with responding to requests for quotes for specific orders. Requests should be tailored to the minimum level necessary for adequate evaluation and selection for order placement. Oral presentations should be considered, when possible.

3. Evaluate Responses and Select the Contractor to Receive the Order:

- a. After responses have been evaluated against the factors identified in the request, the order should be placed with the Schedule contractor that represents the best value. (See FAR 8.404).
- b. The establishment of Federal Supply Schedule Blanket Purchase Agreements (BPAs) for recurring services is permitted when the procedures outlined herein are followed. All BPAs for services must define the services that may be ordered under the BPA, along with the delivery or performance time frames, billing procedures, etc. The potential volume of orders under BPAs, regardless of the size of individual orders, may offer the ordering office the opportunity to secure volume discounts. When establishing BPAs ordering offices shall:

1. Inform contractors in the request (based on the agency's requirement) if a single BPA or multiple BPAs will be established, and indicate the basis that will be used for selecting the contractors to be awarded the BPAs.

- iii. SINGLE BPA: Generally, a single BPA should be established when the ordering office can determine the tasks to be ordered under the BPA and establish a firm-fixed price or ceiling price for individual tasks or services directly under the established BPA when the need for service arises. The Schedule contractor that represents the best value should be awarded the BPA. (See FAR 8.404.)
- iv. MULTIPLE BPAs: When the ordering office determines multiple BPAs are needed to meet its requirements, the ordering office should determine which contractors can meet any technical qualifications before establishing the BPAs. When establishing multiple BPAs, the procedures in (2) above must be followed. The procedures in (2) do not apply to orders

issued under multiple BPAs. Authorized users must transmit the request for quote for an order to all BPA holders and then place the order with the BPA holder that represents the best value.

2. Review BPAs Periodically: Such reviews shall be conducted at least annually. The purpose of the review is to determine whether the BPA still represents the best value. (See FAR 8.404).

- c. The ordering office should give preference to small business concerns when two or more contractors can provide the services at the same firm-fixed price or ceiling price.
- c.
- c. When the ordering office's requirements involve both products as well as executive, administrative and/or professional service, the ordering office should total the prices for the products and the firm-fixed price for the services and select the contractor that represents the best value. (See FAR 8.404).
- c.
- c. The ordering office, at a minimum, should document orders by identifying the contractor from which the services were purchased, the services purchased, and the amount paid. If other than a firm-fixed price order is placed, such documentation should include the basis for the determination to use a labor-hour or time-and-materials order. For agency requirements in excess of the micro-purchase threshold, the order file should document the evaluation of Schedule contractors' quotes that formed the basis for the selection of the contractor that received the order and the rationale for any trade-offs made in making the selection.

CONTRACTOR TEAM ARRANGEMENTS AND FEDERAL SUPPLY SCHEDULES

In the spirit of the Federal Acquisition Streamlining Act, all Federal agencies have been encouraged to facilitate innovative contracting/acquisition approaches. FAR Par 1.102 provides Guiding Principles on the Federal Acquisition System, outlining what the System will achieve:

- Satisfy the customer (Cost, quality and timeliness of delivery)
- Maximize use of commercial products and services
- Consider contractor's past performance
- Promoting competition
- Minimize administrative costs
- Conduct business with integrity, fairness and openness
- Fulfill public policy objectives

The Federal Supply Schedule program is a source that customers may use to achieve what they System has outlined for Acquisition Teams to follow.

Each member of the "Acquisition Team" is to exercise personal initiative and sound business judgment and is responsible for making acquisition decisions that deliver the best value product or service to meet the customer's needs. FAR 1.102-4 further empowers Government Team members to make acquisition decisions within their areas of responsibility including selection, negotiation and administration. The contracting officer has the authority to the maximum extent practical, to determine the applications of rules, regulations and policies.

In light of these changes Federal Supply Schedule customers may refer to FAR 9.6 - Contractor Team Arrangements. The policy and procedures outlines in this part will provide more flexibility and allow innovative acquisition methods when using the Federal Supply Schedules. Customers are encouraged to review this section and should note this is permissible after contract award. Team Arrangements combined with the Federal Supply Schedule Program provide Federal customers a powerful commercial acquisition strategy.

GUIDELINES FOR USING "CONTRACTOR TEAM ARRANGEMENTS"

- Federal Supply Schedule contractors may use "Contractor Team Arrangements" (see FAR 9.6) to provide solutions when responding to a customer agency requirement. These Team Arrangements can be included

under a Blanket Purchase Agreement (BPA). Orders under a Team Arrangement are subject to terms and conditions of the Federal Supply Schedule contract.

- Participation in a Team Arrangement is limited to Federal Supply Schedule contractors.
- Refer to FAR 9.6 for specific details on Team Arrangements.

THE PROCESS

1. The customer identifies their requirements
2. Federal Supply Schedule contractors may individually meet the customer's needs

-or-

3. Federal Supply Schedule contractors may submit a Schedules "Team Solution" to meet the customer's requirement.
4. Customers make a best value selection.

BLANKET PURCHASE AGREEMENTS AND FEDERAL SUPPLY SCHEDULES

In the spirit of the Federal Acquisition Streamlining Act (**Agency**), and (**Contractor**) enter into a cooperative agreement to further reduce the administrative costs of acquiring commercial items from the General Services Administration (GSA) Federal Supply Schedule Contract(s)

_____.

Federal Supply Schedule contract BPAs eliminate contracting and open market costs such as:

- Search for sources
- Development of technical documents
- Solicitations and the evaluation of offers

Teaming arrangements are permitted with Federal Supply Schedule Contractors in accordance with Federal Acquisition Regulation (FAR) 9.6.

This BPA will further decrease costs, reduce paperwork and save time by eliminating the need for repetitive individual purchases from the schedule contract. The end result is to create a purchasing mechanism for the Government that works better and costs less.

Signatures:

_____	_____	_____	_____
Agency	Date	Contractor	Date

CONTACT FOR CONTRACT ADMINISTRATION
DOMESTIC & OVERSEAS

JAN SVEJKOVSKY	PRESIDENT
Phone	858-792-8529
Fax	858-792-8761
Address	201 Lomas Santa Fe Drive, Suite 370 Solana Beach CA 92075
Email:	jan@oceani.com
Web:	www.oceani.com

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MARK HESS DIRECTOR OF OPERATIONS

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 Littleton, CO 80127

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