On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: http://www.gsaadvantage.gov

Schedule Title:
Multiple Award Schedule (MAS)

CONTRACT NUMBER:
GS-10F-0037N
Federal Supply Group: Professional Services
FSC/PSC Codes: R408, 0000

PERIOD COVERED BY CONTRACT:
October 18, 2017 – October 17, 2022

Capgemini Government Solutions LLC
1765 Greensboro Station Place, Suite 300
McLean, VA 22102
(P): (571) 336-1600
(F): (571) 336-1700
www.capgemini-gs.com

Mass Modification #PS-A812 (Refresh #1), dated March 26, 2020

CONTRACTOR’S ADMINISTRATION SOURCE:

Diego Plaza
GSA Administrator / Director of Contracts
Diego.Plaza@capgemini-gs.com

Scott Pfost
COO
Scott.Pfost@capgemini-gs.com

Business Size: Other than Small
DUNS: 13-204-8377

For more information on ordering from Federal Supply Schedules, click on the FSS Schedule button at fss.gsa.gov
1a. Table of awarded special item number(s) with appropriate cross-reference to item
descriptions and awarded price(s).

<table>
<thead>
<tr>
<th>SIN</th>
<th>SIN Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611/RC</td>
<td>Management and Financial Consulting, Acquisition and Grants Management Support, and Business Program and Project Management Services</td>
</tr>
<tr>
<td>OLM/RC</td>
<td>Order-Level Materials</td>
</tr>
</tbody>
</table>

1b. Identification of the lowest priced model number and lowest unit price for that model for
each special item number awarded in the contract.

Pricelist Below

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial
job titles, experience, functional responsibility and education for those types of employees
or subcontractors who will perform services shall be provided. If hourly rates are not
applicable, indicate not applicable for this item.

See attached job descriptions for details.

2. Maximum order*:

<table>
<thead>
<tr>
<th>SIN</th>
<th>Maximum Order</th>
</tr>
</thead>
<tbody>
<tr>
<td>541611/RC</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>OLM/RC</td>
<td>$250,000</td>
</tr>
</tbody>
</table>

* If the best value selection places your order over the Maximum Order identified in this
catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before
placing your order, contact the aforementioned contactor for a better price. The contractor
may (1) offer a new price for this requirement (2) offer the lowest price available under this
contract or (3) decline the order. A delivery order that exceeds the maximum order may be
placed under the schedule contract in accordance with FAR 8.404.

3. Minimum order: $100

4. Geographic Coverage (delivery area): Domestic and overseas

5. Point(s) of production (city, county, and State or foreign country). 1765 Greensboro Station
   Place, Suite 300, McLean, VA 22102

6. Discount from list prices or statement of net price. Net GSA pricing is listed in the attached
   pricing table

7. Quantity discounts: To be negotiated and mutually agreed upon per delivery/task order

8. Prompt payment terms: 0%, Net 30Days Information for Ordering Offices: Prompt payment terms
cannot be negotiated out of the contractual agreement in exchange for other concessions.

9a. Government purchase cards are accepted at or below the micro-purchase threshold.

9b. Government purchase cards are accepted above the micro-purchase threshold.
10. **Foreign items (list items by country of origin):** None

11a. **Time of delivery:** To be negotiated at the task order level

11b. **Expedited Delivery:** To be negotiated at the task order level

11c. **Overnight and 2-day delivery:** To be negotiated at the task order level

11d. **Urgent Requirements:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery

12. **F.O.B. point(s):** Destination

13a. **Ordering address:**
Contracts Department
Capgemini Government Solutions LLC
1765 Greensboro Station Place, Suite 300
McLean, VA 22102
Telephone: (571) 336-1618
Fax: (571) 336-1700
Email: Contracts.admin@capgemini-gs.com

13b. **Ordering procedures:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA’s) are found in FAR 8.405-3.

14. **Payment address:**
Mr. Scott Pfost
Capgemini Government Solutions LLC
1765 Greensboro Station Place, Suite 300
McLean, VA 22102
Telephone: (571) 336-1651
Scott.Pfost@capgemini-gs.com

15. **Warranty provision:** N/A

16. **Export packing charges, if applicable:** N/A

17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Accepted at and above the micro-purchase threshold

18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A

19. **Terms and conditions of installation (if applicable):** N/A

20. **Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices (if applicable):** N/A

20a. **Terms and conditions for any other services (if applicable):** N/A

21. **List of service and distribution points (if applicable):**

22. **List of participating dealers (if applicable):** N/A

23. **Preventive maintenance (if applicable):** N/A

24a. **Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
24b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location.) The EIT standards can be found at: www.Section508.gov/.

25. Data Universal Number System (DUNS) number: 13-204-8377

26. Notification regarding registration in System for Award Management (SAM) database: Active
1. **Vice President 1**  
**Minimum/General Experience:** Managing consultant with a minimum of 19 years of experience leading large and complex engagements, client relationships, and/or work segments. Typically has technical or functional expertise/authority on major firm methodologies. Demonstrates expertise or thought leadership in a given market area or service line, and has organizational responsibility for client service delivery and performance.

**Functional Responsibility:** Provides executive experience and guidance to an engagement. Functional service delivery roles include Program Director, Program Manager, Engagement Director, Technology Practice Leader, Lead Solution Architect, Lead Technology Strategist, and Content or Domain Expert.

**Education:** Master’s degree. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

2. **Principal 1**  
**Minimum/General Experience:** Managing consultant with a minimum of 10 years of experience leading large and complex engagements, client relationships, and/or work segments. Typically has technical or functional expertise/authority on major firm methodologies. Demonstrates expertise or thought leadership in a given market area or service line, and has organizational responsibility for client service delivery and performance.

**Functional Responsibility:** Provides executive experience and guidance to an engagement. Functional service delivery roles include Program Director, Program Manager, Engagement Director, Technology Practice Leader, Lead Solution Architect, Lead Technology Strategist, and Content or Domain Expert.

**Education:** Master’s degree. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

3. **Senior Manager 3**  
**Minimum/General Experience:** Managing consultant with a minimum of 9 years of experience in directing the delivery of large and complex programs or program modules, functional areas, individual projects and significant work segments. Typically has deep knowledge in a specialist area (market sector and/or skill area). Has broad industry or functional knowledge, and is able to formulate strategic solutions to address broad, complex business issues and challenges.

**Functional Responsibility:** Functional service delivery roles include Program or Program Office Manager, Senior Project Manager, Senior Solution Architect, Technology Strategist, and Content or Domain Expert.

**Education:** Master’s degree. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

4. **Senior Manager 2**  
**Minimum/General Experience:** Managing consultant with a minimum of 8 years of experience in directing the delivery of large and complex programs or program modules, functional areas, individual projects and
significant work segments. Typically has deep knowledge in a specialist area (market sector and/or skill area). Has broad industry or functional knowledge, and is able to formulate strategic solutions to address broad, complex business issues and challenges.

**Functional Responsibility:** Functional service delivery roles include Program or Program Office Manager, Senior Project Manager, Senior Solution Architect, Technology Strategist, and Content or Domain Expert.

**Education:** Master’s degree. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

5. **Senior Manager 1**
Minimum/General Experience: Managing consultant with a minimum of 7 years of experience in directing the delivery of large and complex programs or program modules, functional areas, individual projects and significant work segments. Typically has deep knowledge in a specialist area (market sector and/or skill area). Has broad industry or functional knowledge, and is able to formulate strategic solutions to address broad, complex business issues and challenges.

**Functional Responsibility:** Functional service delivery roles include Program or Program Office Manager, Senior Project Manager, Senior Solution Architect, Technology Strategist, and Content or Domain Expert.

**Education:** Master’s degree. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

6. **Manager 3**
Minimum/General Experience: Consultant with a minimum of 8 years of experience in managing the delivery of projects, complex subprojects/modules within a program, or large-scale work segments/activities.

**Functional Responsibility:** Creates value by ensuring high quality deliverables, monitoring and controlling project progress and budget, developing project plans, and managing assigned team members. May serve as experienced content advisors, lead analysts, or solution architects on projects. Functional service delivery roles include Program Office Manager, Project Manager, Team Leader, Solution Architect, Technology Advisor, Content or Domain Expert, Senior Domain/Module Consultant, and Lead Business or Systems Analyst.

**Education:** BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

7. **Manager 2**
Minimum/General Experience: Consultant with a minimum of 7 years of experience in managing the delivery of projects, complex subprojects/modules within a program, or large-scale work segments/activities.

**Functional Responsibility:** Creates value by ensuring high quality deliverables, monitoring and controlling project progress and budget, developing project plans, and managing assigned team members. May serve as experienced content advisors, lead analysts, or solution architects on projects. Functional service delivery roles include Program Office Manager, Project Manager, Team Leader, Solution Architect, Technology Advisor, Content or Domain Expert, Senior Domain/Module Consultant, and Lead Business or Systems Analyst.

**Education:** BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

8. **Manager 1**
Minimum/General Experience: Consultant with a minimum of 6 years of experience in managing the delivery of projects, complex subprojects/modules within a program, or large-scale work segments/activities.
Functional Responsibility: Creates value by ensuring high quality deliverables, monitoring and controlling project progress and budget, developing project plans, and managing assigned team members. May serve as experienced content advisors, lead analysts, or solution architects on projects. Functional service delivery roles include Program Office Manager, Project Manager, Team Leader, Solution Architect, Technology Advisor, Content or Domain Expert, Senior Domain/Module Consultant, and Lead Business or Systems Analyst.

Education: BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

9. **Senior Consultant 3**
Minimum/General Experience: Consultant with a minimum of 5 years of consulting or relevant work experience (or may be a graduate-level recruit).

Functional Responsibility: Leads or supports the analysis, design, development and implementation of systems and software, as well as the completion of other project work streams and deliverables. May also lead project modules or work activities as appropriate and can formulate solutions to define specific business or technical issues. Functional service delivery roles include Team Leader, Solution Architect, Technologist, Content or Domain Expert, Senior Domain/Module Consultant, and Lead Business or Systems Analyst.

Education: BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

10. **Senior Consultant 2**
Minimum/General Experience: Consultant with a minimum of 4 years of consulting or relevant work experience (or may be a graduate-level recruit).

Functional Responsibility: Leads or supports the analysis, design, development and implementation of systems and software, as well as the completion of other project work streams and deliverables. May also lead project modules or work activities as appropriate and can formulate solutions to define specific business or technical issues. Functional service delivery roles include Team Leader, Solution Architect, Technologist, Content or Domain Expert, Senior Domain/Module Consultant, and Lead Business or Systems Analyst.

Education: BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

11. **Senior Consultant 1**
Minimum/General Experience: Consultant with a minimum of 3 years consulting or relevant work experience (or may be a graduate-level recruit).

Functional Responsibility: Leads or supports the analysis, design, development and implementation of systems and software, as well as the completion of other project work streams and deliverables. May also lead project modules or work activities as appropriate and can formulate solutions to define specific business or technical issues. Functional service delivery roles include Team Leader, Solution Architect, Technologist, Content or Domain Expert, Senior Domain/Module Consultant, and Lead Business or Systems Analyst.

Education: BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

12. **Consultant 3**
Minimum/General Experience: Consultant with a minimum of 2 years of consulting or relevant work experience and skills, with the ability to provide support and contribution of analysis, design, development, testing, implementation, and documentation of systems and/or software.
Functional Responsibility: Assists with project modules and specific work activities as appropriate and can formulate solutions to defined/specific business or technical issues. Functional service delivery roles include Associate Technologist, Domain/Module Consultant, and Business or Systems Analyst.

Education: BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

13. Consultant 2
Minimum/General Experience: Consultant with 1 year consulting or relevant work experience and skills, with the ability to provide support and contribution of analysis, design, development, testing, implementation, and documentation of systems and/or software.

Functional Responsibility: Assists with project modules and specific work activities as appropriate and can formulate solutions to defined/specific business or technical issues. Functional service delivery roles include Associate Technologist, Domain/Module Consultant, and Business or Systems Analyst.

Education: BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.

14. Consultant 1
Minimum/General Experience: Entry-level consultant with less than one year of experience possessing the ability to provide support and contribution of analysis, design, development, testing, implementation, and documentation of systems and/or software.

Functional Responsibility: Assists with project modules and specific work activities as appropriate and can formulate solutions to defined/specific business or technical issues. Functional service delivery roles include Associate Technologist, Domain/Module Consultant, and Business or Systems Analyst.

Education: BS/BA. Equivalent technical training and/or experience may be substituted for education using the relationship of one year of training and/or experience for each year of education.
### CAPGEMINI GOVERNMENT SOLUTIONS LLC
**GSA PROPOSED PRICING FOR OPTION PERIOD 3**

<table>
<thead>
<tr>
<th>Labor Category Name</th>
<th>10/18/17 - 10/17/2018 Hourly Rate</th>
<th>10/18/18 - 10/17/2019 Hourly Rate</th>
<th>10/18/19 - 10/17/2020 Hourly Rate</th>
<th>10/18/20 - 10/17/2021 Hourly Rate</th>
<th>10/18/21 - 10/17/2022 Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vice President 1</td>
<td>$378.02</td>
<td>$385.58</td>
<td>$393.29</td>
<td>$401.16</td>
<td>$409.18</td>
</tr>
<tr>
<td>Principal 1</td>
<td>$291.61</td>
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<td>$303.39</td>
<td>$309.46</td>
<td>$315.65</td>
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<tr>
<td>Senior Manager 3</td>
<td>$277.26</td>
<td>$282.81</td>
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<td>$294.23</td>
<td>$300.12</td>
</tr>
<tr>
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<td>$243.81</td>
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<td>$258.73</td>
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<td>Senior Manager 1</td>
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<td>$208.88</td>
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<td>$203.92</td>
<td>$208.00</td>
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<td>Manager 2</td>
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<td>$175.53</td>
<td>$179.04</td>
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<tr>
<td>Manager 1</td>
<td>$148.19</td>
<td>$151.15</td>
<td>$154.18</td>
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<td>$160.41</td>
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<tr>
<td>Senior Consultant 3</td>
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<td>Senior Consultant 2</td>
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<tr>
<td>Senior Consultant 1</td>
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<td>Consultant 1</td>
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<td>$75.85</td>
<td>$77.36</td>
<td>$78.91</td>
<td>$80.49</td>
</tr>
</tbody>
</table>

**Notes:**
Discounts available for the proposed labor categories in the following circumstance.
- Security clearances not required (5 to 20%)
CGGS’s standard warranty and liability terms apply and are available from the contractor.

The Service Contract Labor Standards (SCLS) is applicable to this contract as it applies to the entire Multiple Award Schedule and all services provided. While no specific labor categories have been identified as being subject to SCLS due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CFR 541.300), this contract still maintains the provisions and protections for SCLS eligible labor categories. If and / or when the contractor adds SCLS labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCLS matrix identifying the GSA labor category titles, the occupational code, SCLS labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.