



GSA

EDC Consulting LLC

GSA Services Price List - 2013

GSA Federal Supply Schedule

Mission Oriented Business Integrated Services (MOBIS)

Contract # GS-10F-0037X



Mission Oriented Business Integrated Services (MOBIS)

General Services Administration (GSA) Authorized Federal Supply Schedule Price List
Contract Number: GS-10F-0037X

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order is available through GSA Advantage!™, a menu-driven database system. The INTERNET address for GSA Advantage!™ is: GSAAdvantage.gov

Federal Supply Group: 874

Class: R499

Contract Number: GS-10F-0037X

For more information on ordering from Federal Supply Schedules click on the FSS Schedules button at <http://www.fss.gsa.gov>

Contract Period: November 24, 2010 through November 23, 2015

Contractor: EDC Consulting LLC
1600 International Drive, Suite 800
McLean, VA 22102

Business Size: Small Business

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FAX Number: (703) 563-6100

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CUSTOMER INFORMATION:

1a. Table of Awarded Special Item Number(s) with appropriate cross-reference to page numbers:
874-1/1RC and 874-7/7RC,

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. Those contracts that have unit prices based on the geographic location of the customer, should show the range of the lowest price, and cite the areas to which the prices apply.

1c. If the Contractor is proposing hourly rates a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. If hourly rates are not applicable, indicate "Not applicable" for this item.

2. Maximum Order: \$1,000,000.00

3. Minimum Order: \$100.00

4. Geographic Coverage (delivery Area): Domestic and Overseas

5. Point(s) of production (city, county, and state or foreign country): Same as company address

6. Discount from list prices or statement of net price: Government net prices (discounts already deducted). See the following

7. Quantity discounts: None Offered

8. Prompt payment terms: Net 30 days

9a. Notification that Government purchase cards are accepted at or below the micro-purchase threshold: Yes

9b. Notification whether Government purchase cards are accepted or not accepted above the micro-purchase threshold: Yes

10. Foreign items (list items by country of origin): None

11a. Time of Delivery (Contractor insert number of days): Specified on the Task Order

11b. Expedited Delivery. The Contractor will insert the sentence "Items available for expedited delivery are noted in this price list." under this heading. The Contractor may use a symbol of its choosing to highlight items in its price list that have expedited delivery: Contact Contractor

11c. Overnight and 2-day delivery. The Contractor will indicate whether overnight and 2-day delivery are available. Also, the Contractor will indicate that the schedule customer may contact the Contractor for rates for overnight and 2-day delivery: Contact Contractor

11d. Urgent Requirements. The Contractor will note in its price list the "Urgent Requirements" clause of its contract and advise agencies that they can also contact the Contractor's representative to effect a faster delivery: Contact Contractor

12. F.O.B. Points(s): Destination

13a. Ordering Address(es): Same as Contractor

13b. Ordering procedures: For suppliers and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's), and a sample BPA can be found at the GSA/FSS Schedule homepage (fss.gsa.gov/schedules).

14. Payment address(es): Same as company address

15. Warranty provision: Contractor's standard commercial warranty

16. **Export Packing Charges (if applicable):** N/A
17. **Terms and conditions of Government purchase card acceptance (any thresholds above the micro-purchase level):** Contact Contractor
18. **Terms and conditions of rental, maintenance, and repair (if applicable):** N/A
19. **Terms and conditions of installation (if applicable):** N/A
20. **Terms and conditions of repair parts indicating date of parts price list and any discounts from list prices (if applicable):** N/A
- 20a. **Terms and conditions for any other services (if applicable):** N/A
21. **List of service and distribution points (if applicable):** N/A
22. **List of participating dealers (if applicable):** N/A
23. **Preventive maintenance (if applicable):** N/A
24. **Special attributes such as environmental attributes, (e.g., recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 24a. **If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and services and show where full details can be found (e.g. contractor's website or other location). The EIT standards can be found at www.Section508.gov/.**
25. **Data Universal Numbering System (DUNS) number:** 19-8052941
26. **Notification regarding registration in Central Contractor Registration (CCR) database:** Registered
27. **Service Contract Act:** The Service Contract Act (SCA) is applicable to this contract as it applies to the entire MOBIS schedule and all services provided. While no specific labor categories have been identified as being subject to SCA due to exemptions for professional employees (FAR 22.1101, 22.1102 and 29 CRF 541.300), this contract still maintains the provisions and protections for SCA eligible labor categories. If and / or when the contractor adds SCA labor categories / employees to the contract through the modification process, the contractor must inform the Contracting Officer and establish a SCA matrix identifying the GSA labor category titles, the occupational code, SCA labor category titles and the applicable WD number. Failure to do so may result in cancellation of the contract.

Government awarded prices (net prices): see next page.

Labor Category	Minimum Education	Minimum Years of Experience	Price with IFF
Senior Program Executive	Masters	20	\$ 227.44
Program Manager	Masters	15	\$ 211.26
Senior Program Management Support Consultant	Bachelor	6	\$ 85.49
Junior Program Management Support Consultant	Bachelor	4	\$ 60.20
Senior Project Manager	Masters	12	\$ 191.93
Project Manager	Bachelor	10	\$ 161.20
Project Administrator	Associate	4	\$ 71.73
Senior Management Consultant	Masters	10	\$ 187.40
Mid-Level Management Consultant	Bachelor	6	\$ 167.14
Junior Management Consultant	Bachelor	4	\$ 140.15
Senior Business Analyst	Masters	10	\$ 148.10
Mid-Level Business Analyst	Bachelor	6	\$ 122.21
Junior Business Analyst	Bachelor	4	\$ 100.25
Senior Trainer	Masters	8	\$ 130.07
Mid-Level Trainer	Bachelor	6	\$ 109.82
Junior Trainer	Bachelor	4	\$ 92.14
Subject Matter Expert/Functional Specialist	Masters	15	\$ 171.33

Labor Category Descriptions:

Senior Program Executive

Functional Responsibilities: Maintains overall responsibility and accountability for, and oversees the operational planning, establishment, execution, and evaluation of, a large, complex, and multifaceted program or project consisting of a set of closely related subprograms or associated activities. Ensures program and projects receive the appropriate support and resources required to deliver quality results. Provides strategic direction, vision, and leadership to program and constituent project and team members. Maintains and manages effective senior client relationships. Ensures conformance with program directives, schedules, and costs. Performs tasks and functions without immediate supervision.

Experience and Education: Possesses a Master's degree in engineering, scientific, computer science, operations research, business, or related field. At least twenty (20) years of program management experience, including a minimum of fifteen (15) years of advanced business or systems management experience in a business strategy, IT, or related environment.

Program Manager

Functional Responsibilities: Maintains overall responsibility and accountability for, and oversees the operational planning, establishment, execution, and evaluation of, a small to mid-sized, multifaceted program or project consisting of a set of closely related subprograms or associated activities. Ensures program and projects receive the appropriate support and resources required to deliver quality results. Provides strategic direction, vision, and leadership to program and constituent project and team members. Maintains and manages effective senior client relationships. Ensures conformance with program directives, schedules, and costs. Performs tasks and functions with minimal supervision.

Experience and Education: Possesses a Master's degree in engineering, scientific, computer science, operations research, business, or related field. At least fifteen (15) years of program management experience, including a minimum of ten (10) years of advanced business or systems management experience in a business strategy, IT, or related environment. A Master's degree may be substituted with a Bachelor's degree (BA/BS) in engineering, scientific, computer science, operations research, business, or related field, and an additional three (3) years of experience.

Senior Program Management Support Consultant

Functional Responsibilities: Performs advanced evaluations of existing procedures, processes, techniques, models, and/or systems related to management problems or contractual issues, documents results, and reports recommended solutions. Develops work breakdown structures and prepares charts, tables, graphs and diagrams to assist in analyzing problems. Negotiates support from management, securing both financial and technical resources. Assesses program opportunities, impacts and risks, develops mitigation strategies and solutions, and coordinates implementation and execution. Performs assigned tasks and functions without direct supervision.

Experience and Education: Possesses a BA/BS degree or higher in information systems, computer science, engineering, business, or related field. Has a minimum of six (6) years of experience in a business strategy, IT, or related professional environment, including at least four (4) years of direct client-facing consulting or project management experience.

Junior Program Management Support Consultant

Functional Responsibilities: Performs basic evaluations of existing procedures, processes, techniques, models, and/or systems related to management problems or contractual issues, documents results, and reports recommend solutions. Supports the development of work breakdown structures and preparation of charts, tables, graphs and diagrams to assist in analyzing problems. Negotiates support from management, securing both financial and technical resources. Assesses opportunities, impacts and risks, and supports the development and implementation of mitigation strategies and solutions. Performs assigned tasks and functions with minimal to moderate supervision.

Experience and Education: Possesses a BA/BS degree in information systems, computer science, engineering, business, or related field. Has a minimum of four (4) years of experience in a business strategy, IT, or related professional environment, including at least two (2) years of direct client-facing consulting or project management experience. A BA/BS degree may be substituted with an Associate's degree in information systems, computer science, engineering, business, or related field, and an additional two (2) years of experience.

Senior Project Manager

Functional Responsibilities: Plans, conducts, and supervises large and complex projects, requiring advanced knowledge and ability to develop and apply best practice methods and procedures. Performs day-to-day management of overall project management support functions, possibly involving groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Capable of leading projects that involve the successful management of teams composed of business strategy and information technology professionals, and/or other technical disciplines who have been involved in analysis, design, integration, testing, documenting, converting, extending and/or implementing business modernization and improvement initiatives, automated information systems, and/or advanced technology systems. Coordinates regularly with program management, but requires minimal supervision to accomplish tasks.

Experience and Education: Possesses a Master's degree in engineering, scientific, computer science, operations research, business, or related field. At least twelve (12) years of project management experience, including a minimum of eight (8) years of advanced business or systems management experience in a business strategy, IT, or related environment. A Master's degree may be substituted with a BA/BS degree in engineering, scientific, computer science, operations research, business, or related field, and an additional three (3) years of experience.

Project Manager

Functional Responsibilities: Plans, conducts, and supervises small to mid-size projects of major significance, requiring intermediate knowledge and ability to develop and apply best practice methods and procedures. Performs day-to-day management of overall project management support functions, possibly involving groups of personnel at multiple locations. Organizes, directs, and coordinates the planning and production of all contract support activities. Capable of leading projects that involve the successful management of teams composed of business strategy and information technology professionals, and/or other technical disciplines who have been involved in analysis, design, integration, testing, documenting, converting, extending and/or implementing business modernization and improvement initiatives, automated information systems, and/or advanced technology systems. Works closely with program management, and requires minimal to moderate supervision to accomplish tasks.

Experience and Education: Possesses a BA/BS degree or higher in engineering, scientific, computer science, operations research, business, or related field. At least ten (10) years of project management experience, including a minimum of six (6) years of advanced business or systems management experience in a business strategy, IT, or related environment.

Project Administrator

Functional Responsibilities: Directs and conducts all financial management and administrative activities, such as budgeting, manpower and resource planning, and financial reporting in support of the project and program management. Assists project staff in organizing and managing project documents, work products, and deliverables. Assists in the preparation of management plans and reports. Coordinates schedules to facilitate completion of contract deliverables, briefings, and presentations. Performs analysis, development and review of project administrative operating procedures.

Experience and Education: Possesses an Associate's degree or higher in business, management or related field. Has at least four (4) years of experience supporting the management of projects and/or programs. An Associate's degree may be substituted with a high school diploma, and an additional two (2) years of direct project administration experience.

Senior Management Consultant

Functional Responsibilities: Applies advanced industry and domain knowledge to develop and implement best practice methods and procedures. Defines, develops, and implements solutions based on client requirements and available resources through the application of advanced functional and technical knowledge and skills. Leads data-gathering and analysis, conducts research, contributes toward the development of enterprise business and system architectures, develops functional work products, conducts business process analysis and reengineering, creates process flow diagrams, and identifies relevant metrics and industry benchmarks. Provides senior expertise, leadership, and guidance to support the development of project deliverables and progression towards published milestones in accordance with the project schedule. Has demonstrated the ability to perform these functions without supervision.

Experience and Education: Possesses a Master's degree in information systems, computer science, engineering, business, or related field. Has a minimum of ten (10) years of experience in a business strategy, IT, or related professional environment, including at least eight (8) years of direct client-facing consulting experience. A Master's Degree may be substituted with a BA/BS degree in information systems, computer science, engineering, business, or related field, and three (3) years of additional experience.

Mid-Level Management Consultant

Functional Responsibilities: Applies intermediate industry and domain knowledge to develop and implement best practice methods and procedures. Defines, develops, and implements solutions based on client requirements and available resources through the application of intermediate functional and technical knowledge and skills. Leads data-gathering and analysis, conducts research, contributes toward the development of enterprise business and system architectures, develops functional work products, conducts business process analysis and reengineering, creates process flow diagrams, and identifies relevant metrics and industry benchmarks. Provides expertise, leadership, and guidance to support the development of project deliverables and progression towards published milestones in accordance with the project schedule. Has demonstrated the ability to perform these functions with minimal supervision.

Experience and Education: Possesses a BA/BS degree or higher in information systems, computer science, engineering, business, or related field. Has a minimum of six (6) years of experience in a business strategy, IT, or related professional environment, including at least four (4) years of direct client-facing consulting experience.

Junior Management Consultant

Functional Responsibilities: Applies basic industry and domain knowledge to support the development and implementation of best practice methods and procedures. Defines, develops, and implements solutions based on client requirements and available resources through the application of basic functional and technical knowledge and skills. Co-leads or participates in data-gathering and analysis, conducts research, contributes toward the development of enterprise business and system architectures, develops functional work products, conducts business process analysis and reengineering, creates process flow diagrams, and identifies relevant metrics and industry benchmarks. Provides guidance to support the development of project deliverables and progression towards published milestones in accordance with the project schedule. Has demonstrated the ability to perform these functions with minimal to moderate supervision.

Experience and Education: Possesses a BA/BS degree in information systems, computer science, engineering, business, or related field. Has a minimum of four (4) years of experience in a business strategy, IT, or related professional environment, including at least two (2) years of direct client-facing consulting experience. A BA/BS degree may be substituted with an Associate's degree in information systems, computer science, engineering, business, or related field, and an additional two (2) years of experience.

Senior Business Analyst

Functional Responsibilities: Analyzes complex business environments through the application of advanced functional and technical knowledge and experience to support the client's management, organizational and business modernization and improvement efforts. Formulates and defines the future business environment to include developing, re-engineering, and/or modifying enterprise architecture elements, business processes, system objectives, and metrics based on client requirements and a thorough understanding of business best practices, system capabilities and industry benchmarks. Devises or modifies procedures to solve complex problems considering known requirements, restraints, and constraints. Analyzes business and user needs, documents findings and recommendations, publishes reports, and provides expert consultation in the planning, design, and implementation of modernization and improvement efforts and initiatives. Has demonstrated the ability to perform these functions without supervision.

Experience and Education: Possesses a Master's degree in information systems, computer science, engineering, business, or related field. Has a minimum of ten (10) years of experience in a business strategy, IT, or related professional environment, including at least eight (8) years of direct client-facing business analysis experience. A Master's degree may be substituted with a BA/BS degree in information systems, computer science, engineering, business, or related field, and three (3) years of additional experience.

Mid-Level Business Analyst

Functional Responsibilities: Analyzes complex business environments through the application of intermediate functional and technical knowledge and experience to support the client's management, organizational and business modernization and improvement efforts. Formulates and defines the future business environment to include developing, re-engineering, and/or modifying enterprise architecture elements, business processes, system objectives, and metrics based on client requirements and a deep understanding of business best practices, system capabilities and industry benchmarks. Devises or modifies procedures to solve complex problems considering known requirements, restraints, and constraints. Analyzes business and user needs, documents findings and recommendations, prepares reports, and provides intermediate consultation in the planning, design, and implementation of modernization and improvement efforts and initiatives. Has demonstrated the ability to perform these functions with minimal supervision.

Experience and Education: Possesses a BA/BS degree or higher in information systems, computer science, engineering, business, or related field. Has a minimum of six (6) years of experience in a

business strategy, IT, or related professional environment, including at least four (4) years of direct client-facing business analysis experience.

Junior Business Analyst

Functional Responsibilities: Analyzes the business environment through the application of basic functional and technical knowledge and experience to support the client's management, organizational and business modernization and improvement efforts. Supports the formulation and definition of the future business environment to include developing, re-engineering, and/or modifying enterprise architecture elements, business processes, system objectives, and metrics based on client requirements and a deep understanding of business best practices, system capabilities and industry benchmarks. Devises or modifies procedures to solve problems considering known requirements, restraints, and constraints. Analyzes business and user needs, documents findings and recommendations, drafts reports, and provides basic consultation in the planning, design, and implementation of modernization and improvement efforts and initiatives. Has demonstrated the ability to perform these functions with minimal to moderate supervision.

Experience and Education: Possesses a BA/BS degree in information systems, computer science, engineering, business, or related field. Has a minimum of four (4) years of experience in a business strategy, IT, or related professional environment, including at least two (2) years of direct client-facing business analysis experience. A BA/BS degree may be substituted with an Associate's degree in information systems, computer science, engineering, business, or related field, and an additional two (2) years of experience.

Senior Trainer

Functional Responsibilities: Organizes, prepares, and conducts large, complex training, instruction, and educational programs for user personnel through traditional or computer-based training approaches. Conducts advanced research, analysis, and evaluations to identify the best approach to training, and to design, develop and/or revise training curriculum, courses, and catalogs. Develops instructor materials to include course outlines, background materials, and training aids, as well as student materials to include course manuals, workbooks, handouts, completion certificates, and course critique forms. Trains personnel by conducting formal classroom courses, workshops, seminars, computer-based training, and/or computer-aided training. Maintains records of training activities, employee progress, and program effectiveness. Performs assigned tasks and functions without immediate supervision.

Experience and Education: Possesses a Master's degree in information systems, computer science, engineering, business, or related field. Has a minimum of eight (8) years of experience in instructional design, computer-based training, computer-aided instruction, or related technologies, including at least six (6) years of direct client-facing training and instruction experience. A Master's degree may be substituted with a BA/BS degree in information systems, computer science, engineering, business, or related field, and three (3) years of additional experience.

Mid-Level Trainer

Functional Responsibilities: Organizes, prepares, and conducts mid-size, intermediate training, instruction, and educational programs for user personnel through traditional or computer-based training approaches. Conducts detailed research, analysis, and evaluations to identify the best approach to training, and to design, develop and/or revise training curriculum, courses, and catalogs. Develops instructor materials to include course outlines, background materials, and training aids, as well as student materials to include course manuals, workbooks, handouts, completion certificates, and course critique forms. Trains personnel by conducting formal classroom courses, workshops, seminars, computer-based training, and/or computer-aided training. Maintains records of training activities, employee progress, and program effectiveness. Performs assigned tasks and functions with minimal supervision.

Experience and Education: Possesses a BA/BS degree in information systems, computer science, engineering, business, or related field. Has a minimum of six (6) years of experience in instructional design, computer-based training, computer-aided instruction, or related technologies, including at least four (4) years of direct client-facing training and instruction experience.

Junior Trainer

Functional Responsibilities: Organizes, prepares, and conducts small to mid-size training, instruction, and educational programs for user personnel through traditional or computer-based training approaches. Conducts basic research, analysis, and evaluations to identify the best approach to training, and to design, develop and/or revise training curriculum, courses, and catalogs. Supports the development of instructor materials to include course outlines, background materials, and training aids, as well as student materials to include course manuals, workbooks, handouts, completion certificates, and course critique forms. Trains personnel by conducting formal classroom courses, workshops, seminars, computer-based training, and/or computer-aided training. Maintains records of training activities, employee progress, and program effectiveness. Performs assigned tasks and functions with minimal to moderate supervision.

Experience and Education: Possesses a BA/BS degree in information systems, computer science, engineering, business, or related field. Has a minimum of four (4) years of experience in instructional design, computer-based training, computer-aided instruction, or related technologies, including at least two (2) years of direct client-facing training and instruction experience. A BA/BS degree may be substituted with an Associate's degree in information systems, computer science, engineering, business, or related field, and an additional two (2) years of experience.

Subject Matter Expert (SME)/Functional Specialist

Functional Responsibilities: Possesses in-depth knowledge of a particular field, such as business strategy, business management, supply chain management, or financial management. Provides specialized knowledge and conducts advanced research and analysis of the business and system environments. Provides expertise, guidance, consultation, facilitation, thought leadership, and education to clients based on area of expertise. Executes complex tasks, applies analytical problem solving methodologies, and provides technical direction to teammates and members of the project team. Applies deep experience in business transformation, project planning, evaluating, testing, and training to drive quality control, productivity, and effective implementation of projects. Exhibits the highest level of expertise in performing a specialized job, task, or skill, and has demonstrated the ability to work independently at the highest level.

Experience and Education: Possesses a Master's degree in information systems, computer science, engineering, business, or related field. Has a minimum of fifteen (15) years of experience in a business strategy, IT, or related professional environment, including at least ten (10) years of direct client-facing consulting experience. A Master's degree may be substituted with a BA/BS degree in information systems, computer science, engineering, business, or related field, and three (3) years of additional experience.



For additional information on EDC Consulting's GSA Schedule, please contact:

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