Federal Supply Service
Authorized Federal Supply Schedule Price List
Multiple Award Schedule
Contract No.: GS-10F-0038T
Price List Current as of Modification #PS-0027
effective February 14, 2020

Tierra Right of Way Services, Ltd.
1575 East River Road, Suite 201
Tucson, Arizona 85718-5831
(520) 319-2106 phone / (520) 323-3326 fax
(800) 887-0847 toll free
Point of Contact: Keith Ganske
www.tierra-row.com
Business Size: Other Than Small Business

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order
are available through GSA Advantage®, a menu-driven database system. The INTERNET address GSA Advantage® is GSAAdvantage.gov.

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.
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Company Overview

Tierra Right of Way Services, Ltd. (Tierra), part of the CLS family of companies, is a distinguished land services firm that offers cultural resources, environmental planning, property and easement acquisition, relocation assistance, and GIS mapping services to clients across the western United States. Since 1989, Tierra has successfully provided land services to local, State, and Federal agencies; municipalities; engineers and architects; telecommunications, energy, alternative energy, mining, and pipeline companies; and land developers.

Strategically positioned to take on projects in any region, Tierra delivers quality and cost-effective services for our clients through the expertise of our experienced, local land service professionals.

GSA Contract
Multiple Award Schedule
Contract No.: GS-10F-0038T
SINs: 541370GIS, 541620

Point of Contact
Keith Ganske
Contract Administrator
1575 East River Road, Suite 201
Tucson, Arizona 85718-5831
(520) 319-2106 phone
(520) 323-3326 fax
(800) 887-0847 toll free
kganske@tierra-row.com

Cultural Resources
- Cultural Resource Surveys
- Section 106 Compliance
- Archaeological Research, Monitoring, and Analysis
- National Register of Historic Places (NRHP) Eligibility Testing
- Archaeological Data Recovery and Mitigation
- Tribal Liaison

Environmental Planning
- Environmental Analysis, Mitigation, and Regulatory Permitting
- National Environmental Policy Act (NEPA) Compliance
- Endangered Species Act (ESA) Compliance
- USACE Clean Water Act Section 404/401 Compliance & Permitting
- Habitat Assessments & Mapping
- Noxious Weed/Invasive Species Surveys
- Native Plant Preservation Plans
- GIS and Mapping
- Construction Monitoring
- Public Participation Meetings and Forums

Right of Way
- Property & Easement Acquisition
- Federal, State, and Local Permitting
- Title and Mineral Ownership Research
- Route Feasibility Studies and Analyses
- Site Analysis, Selection, and Leasing
- Transmission Corridor Planning
- Transportation Corridor Planning
- Tribal Liaison
Tierra’s team of cultural resources professionals has been providing archaeological services since 1993. They have extensive experience identifying, evaluating, and mitigating archaeological, historical, and architectural resources within the context of the National Historic Preservation Act (NHPA) and other preservation laws and regulations.

Our team of expert archaeologists is capable of handling multiple, concurrent small and large scale projects and producing detailed professional reports. Our corporate headquarters has a fully equipped 1,300-square-foot laboratory with a separate wet laboratory for artifact processing and a dry laboratory for artifact analysis. All of our field directors are Organizational Safety and Health Administration (OSHA)–certified Competent Persons, and all archaeological staff regularly attend professional events and training seminars to stay up-to-date on current archaeological news, laws, regulations, and research topics.

“During the 10 years of my tenure at the BLM’s Safford Field Office, the Tucson-based office of Tierra Right of Way Services, under the guidance of Barbara Montgomery, Ph.D., has always produced superior cultural resource reports, maps, and project data for my office […] Tierra’s staff is always professional and friendly, from the administrative staff to the field and research archaeologists. I know that when Tierra is on the job, I will get a superior product. I am always happy to work with Dr. Montgomery and her staff.”

- Daniel McGrew, former Archaeologist, BLM
Tierra has provided environmental consulting, permitting, and analytical services throughout the Southwest since 1998. We work closely with both the public and private sectors to address each critical aspect of a project quickly and efficiently.

We specialize in all aspects of biological and ecological consulting, from on-the-ground surveys and complex environmental analyses to report and permit writing. Our environmental planners are known for creating unique solutions to multifaceted land development, environmental, and community concerns during each step of the planning process.

“Kit Carson Electric Cooperative (KCEC) retained Tierra Right of Way Services to provide cultural resource and environmental services to obtain NEPA compliance in connection with KCEC’s Taos Broadband Project, which was designed to provide state-of-the-art telecommunications and internet services to all KCEC customers. I am pleased to say that Tierra has been very responsive to our needs and concerns and have been a strong advocate for KCEC throughout the course of this very important project.”

- Luis Reyes, CEO, Kit Carson Electric Cooperative
Right of Way

Right of way services are the foundation upon which Tierra was built in 1989. Our licensed agents are skilled negotiators who bring with them extensive knowledge of obtaining property, rights of way, and permits, as well as interpreting and explaining legal documents related to property rights, appraisals, title reports, maps, and design plans.

Tierra’s relocation specialists are licensed, actively practicing real estate agents, who possess an in-depth knowledge of the relocation process and the current local real estate market. They are experienced in business relocations and all forms of residential relocation, including owner-occupant, nonresident owner, short-term tenant, and long-term tenant, in accordance with the Uniform Relocation Assistance and Real Property Acquisition Policies Act (as amended).

Tierra’s agents possess the necessary expertise and knowledge to perform acquisition and relocation assistance services for all types of projects under a variety of funding sources. Tierra has extensive, proven experience smoothly completing both residential and commercial acquisitions and relocations, and overcoming complications in the process on behalf of our private and public sector clients.

Right of Way Services

• Property and Easement Acquisition
• Acquisition Planning
• Relocation Assistance and Planning
• Local, State, and Federal Permitting
• Site Analysis and Selection
• Route and Site Feasibility Studies
• Title Research and Analysis
• Prior Rights Research
• Property Management
• Franchise Agreements
• Appraisal Coordination
• Project Management
• Expert Witness Testimony
• Tribal Liaison
• GIS Mapping

“I was extremely pleased with Tierra’s performance. They completed the acquisitions on a tight time line in a professional and organized manner. They were responsive and easy to work with. Everyone was satisfied in the end which is difficult to do in right of way negotiation."

- Charlotte Mithell, PE, Public Works Engineer, City of Wenatchee
GIS & MAPPING

Tierra maintains a GIS/CAD Department with full-time staff members and the necessary equipment and software to fulfill project-specific mapping, analysis, and data management needs. Our experience covers all aspects of geospatial data collection, management, analysis, and visualization using established global positioning system (GPS), geographic information science (GIS), computer-aided design (CAD), and visualization software. Our software includes:

- ESRI ArcGIS 10.7.1
- AutoDesk Map 3D 2020
- GPS Pathfinder Office 5.90
- TerraSync Professional
- Google Sketchup
- Spectra Precision Survey Office
- Google Earth Pro
- Adobe Photoshop 2020

Tierra’s survey-grade field mapping equipment includes an Epoch 50 RTK rover system using a Nomad data logger and MiFi Network for infield correction (accurate to less than 5 cm), and a Sokkia B21 Automatic Level. Tierra also maintains four Trimble Geo-XH high-resolution GPS receivers capable of differential correction (sub-meter accuracy) and Android tablet computers (Samsung Galaxy Pro 10.1) with GPS capabilities, equipped with project-specific electronic documents, georeferenced PDF maps. Each member of Tierra’s GIS/CAD Department is equipped with their own computerized workstations and the necessary licensed software to work on concurrent projects.

Mapping Services
- Project-based GIS Database Development
- Geospatial Data Collection, Post-processing, and Management
- Land Use Planning and Feasibility Analyses
- Vegetation and Habitat Mapping
- Habitat Modeling
- Jurisdictional Waters Delineation and Analysis
- 3-D Modeling and Virtual Fly-overs
- Remote Sensing
- Spatial Analysis
- Electronic and Printed Map Production

“Valley Telecom Group, being a small telephone cooperative based in Willcox, Arizona, serves the rural areas in southeast Arizona and southwest New Mexico. We have used Tierra Right of Way for multiple services over the years, from acquiring environmental clearances for Federal, State, and local projects; engineering and mapping services; and assistance in any type permitting we may have needed. Tierra has always employed a professional staff, has been very easy to work with, and has met our expectations and completed projects within projected timelines. It’s always a pleasure to work with Randye and her company.”

—Danny Chastain, Engineering/Construction Manager, Valley Telecom Group
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<td>Principal Investigator (AR01)</td>
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<td>Minimum Education</td>
<td>Minimum Years Experience</td>
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<tr>
<td>Principal Investigator (AR01)</td>
<td>Research position that supervises scientific studies and complex objectives; responsible for review and certification of final reports and/or deliveries.</td>
<td>MA</td>
<td>10 years</td>
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<tr>
<td>Environmental Project Manager (ENV01)</td>
<td>Serves as primary contact with client and agency and manages biological and environmental projects to meet the client’s requirements; determines project scope with client and agency on an ongoing basis.</td>
<td>Bachelors</td>
<td>10 years</td>
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<tr>
<td>Archaeology Project Manager (AR02)</td>
<td>Serves as primary contact with client and agency and manages archaeological projects to meet the client’s requirements; determines project scope with client and agency on an ongoing basis.</td>
<td>Bachelors</td>
<td>10 years</td>
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<tr>
<td>GIS/CAD Coordinator (AR13)</td>
<td>Supervises GIS/CAD department, including assigning work schedule and maintaining administrative reports; gathers material to prepare and interpret recurring administrative reports.</td>
<td>Bachelors</td>
<td>5 years</td>
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<tr>
<td>Principal Ecologist (ENV06)</td>
<td>Scientific position performs in respective scientific discipline; directs research and/or development work on complex projects necessitating the origination and application of new and unique approaches.</td>
<td>Bachelors</td>
<td>5 years</td>
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<tr>
<td>Botanist (ENV06)</td>
<td>Responsible for collecting plant data in the field, identifying native plants, conducting native plant inventories, and completing native plant preservation plans; demonstrates knowledge of native plants, communities, and ecosystems.</td>
<td>Bachelors</td>
<td>1 year</td>
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<tr>
<td>Field Biologist (ENV05)</td>
<td>Responsible for collecting field data from which environmental determinations are made; demonstrates knowledge of standard principles, theories, techniques, practices, procedures which allow verification, recording and replication of outcomes.</td>
<td>Bachelors</td>
<td>1 year</td>
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<tr>
<td>Job Title/Code</td>
<td>Description</td>
<td>Minimum Education</td>
<td>Minimum Years Experience</td>
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<tr>
<td>Assistant Project Manager</td>
<td>Assists in project task management to meet client requirements; communicates with client counterparts; assists Project Manager in managing tasks to meet pre-established scope, budget, and schedules.</td>
<td>Bachelors</td>
<td>5 years</td>
<td></td>
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</tr>
<tr>
<td>CAD/GIS Specialist (AR10 &amp; ENV09)</td>
<td>Implements conceptual GIS applications and solutions for project related problems; responsible for production of GIS products for inclusion in databases, map series, reports, etc.; provides support for analysis, feasibility studies, and applications development.</td>
<td>Bachelors</td>
<td>3 years</td>
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</tr>
<tr>
<td>Field Director (AR04)</td>
<td>Directs field research and analyses; responsible for the collection and analysis of the field data; determines field methods and recording techniques.</td>
<td>Bachelors</td>
<td>8 years</td>
<td></td>
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</tr>
<tr>
<td>Lab Director (AR08)</td>
<td>Directs lab research and artifact and sample processing; creates and maintains lab systems; responsible for the curation of collections and permits to perform archaeological work.</td>
<td>Bachelors</td>
<td>8 years</td>
<td></td>
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</tr>
<tr>
<td>Archaeological Monitor (AR07)</td>
<td>Monitors archaeological sites during the construction phase of projects; communicates directly with work crews to determine schedule and informs work crews as to the status of archaeological sites or the presence of human remains.</td>
<td>Bachelors</td>
<td>5 years</td>
<td></td>
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<tr>
<td>Biological Monitor (ENV11)</td>
<td>Monitors sensitive biological areas during the construction phase of projects; communicates directly with work crews to determine schedule and ensures work crews follow environmental guidelines and implements mitigation measures.</td>
<td>Bachelors</td>
<td>1 year</td>
<td></td>
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</tr>
<tr>
<td>Technical Editor/Writer (AR12 &amp; ENV12)</td>
<td>Researches, writes/rewrites and edits technical material; operates desktop publishing system to produce page proofs and reproduction masters for reports, newsletters, posters, presentations, etc.; develops and works within general style and format guidelines.</td>
<td>Bachelors</td>
<td>4 years</td>
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<tr>
<td>Job Title/Code</td>
<td>Description</td>
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<td>Minimum Years Experience</td>
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<tr>
<td>Analyst (AR15)</td>
<td>Conduct investigations of artifacts and samples collected in the field; classifies, summarizes, and interprets data for the preparation and submission of reports.</td>
<td>Bachelors</td>
<td>5 years</td>
<td></td>
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</tr>
<tr>
<td>GIS Technician</td>
<td>Obtains and enters GIS data; capable of data table manipulations and simple queries; produces electronic and hardcopy deliverables.</td>
<td>Bachelors</td>
<td>0-1 year</td>
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<tr>
<td>Environmental Technician (ENV07)</td>
<td>Assists field professional in conducting accurate analysis, data collection, and field studies; prepares equipment for fieldwork; collects and analyzes data related to research programs.</td>
<td>HS</td>
<td>1 year</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Archaeology Technician (AR16)</td>
<td>Assists field professional in conducting fieldwork, including survey, testing, and excavation projects; prepares and maintains equipment; conducts in field analysis of features and artifacts; prepares and completes field paperwork and archaeological site paperwork.</td>
<td>HS</td>
<td>2 years</td>
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<tr>
<td>Laboratory Technician (AR16)</td>
<td>Assists in cleaning, washing, and sorting of artifacts and samples; prepares and maintains equipment and performs data entry for research projects; assists in maintaining project documents.</td>
<td>HS</td>
<td>1 year</td>
<td></td>
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<tr>
<td>Laborer (AR09)</td>
<td>Assists Field Technicians and Field Directors in the collection of field data.</td>
<td>HS</td>
<td>none</td>
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</table>
Customer Information

1a. Table of awarded special item number(s) with appropriate cross-reference to item descriptions and awarded price(s). 541370GIS–GIS Services, 541620–Environmental Consulting Services, OLM.

1b. Identification of the lowest priced model number and lowest unit price for that model for each special item number awarded in the contract. This price is the Government price based on a unit of one, exclusive of any quantity/dollar volume, prompt payment, or any other concession affecting price. N/A.

1c. If the Contractor is proposing hourly rates, a description of all corresponding commercial job titles, experience, functional responsibility and education for those types of employees or subcontractors who will perform services shall be provided. See pages 6–8.

2. Maximum order. $1,000,000

3. Minimum order. $100


5. Point(s) of production (city, county, and State or foreign country). N/A.


7. Quantity discounts. N/A.

8. Prompt payment terms. 0% – Net 30 Days. Information for Ordering Offices: Prompt payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

9. Foreign items (list by country of origin). N/A.

10a. Time of delivery. Upon mutual agreement of Contractor and customer.

10b. Expedited Delivery. Items available for expedited delivery are noted in this price list.

10c. Overnight and 2-day delivery. The schedule customer may contact the Contractor for rates for overnight and 2-day delivery.

10d. Urgent Requirements. Contact Contractor.

11. F.O.B. point(s). Destination.

12a. Ordering address(es). Tierra Right of Way Services, Ltd.
1575 East River Road, Suite 201
Tucson, Arizona 85718–5831

12b. Ordering Procedures: For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPAs) are found in Federal Acquisition Regulation (FAR) 8.405-3

13. Payment address(es). Same as 13a.

14. Warranty provision. N/A.

15. Export packing charges. N/A.

16. Terms and conditions of rental, maintenance, and repair. N/A.

17. Terms and conditions of installation. N/A.

18a. Terms and conditions of repair parts indicating date of parts price lists and any discounts from list prices. N/A.

18b. Terms and conditions for any other services. N/A.

19. List of service and distribution points. N/A.

20. List of participating dealers. N/A.

21. Preventive maintenance. N/A.

22a. Special attributes such as environmental attributes (e.g., recycled content, energy efficiency, and/or reduced pollutants). N/A.

22b. If applicable, indicate that Section 508 compliance information is available on Electronic and Information Technology (EIT) supplies and show where full details can be found. N/A.

23. Data Universal Number System (DUNS) number. 622942282

24. Notification regarding registration in System for Award Management (SAM) database. Registered with CAGE Code 1ZK08.

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<th>GSA Labor Category</th>
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<tr>
<td>Archaeology Technician</td>
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<td>Laboratory Technician</td>
<td>30210 - Laboratory Technician</td>
<td>15-5473</td>
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<td>Laborer</td>
<td>23470 - Laborer</td>
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The Service Contract Labor Standards, formerly the Service Contract Act (SCA), apply to this contract and it includes SCLS applicable labor categories. Labor categories and fixed price services marked with a (**) in this pricelist are based on the U.S. Department of Labor Wage Determination Number(s) identified in the SCLS/SCA matrix. The prices awarded are in line with the geographic scope of the contract (i.e., nationwide).
For company news, updates and more, follow us on Facebook or LinkedIn
or visit us on the web at www.tierra-row.com.